Time: 9:30AM-12:30PM | Cost: FREE for HBR members | hicentral.com/register

## **SESSIONS**

## The 2019 Purchase Contract: Critical Changes You Must Know

- Section-by-section review of the major changes
- Changes to the counter offer
- Extension of Scheduled Closing Date
- Q&A session

KALAMA KIM

CHAIR, HAWAI'I REALTORS®
STANDARD FORMS COMMITTEE

**LORI KAIZAWA** 

VICE CHAIR, HAWAI'I REALTORS®
STANDARD FORMS COMMITTEE

ANDREW NGUYEN
LEGAL COUNSEL FOR HAWAI'I REALTORS®

## Market Change: What You Need to Know

Real estate is a cyclical industry observed by ups and downs in the market. While we have experienced a 10-year strong economy since the 2008 great recession, UHERO's March 1, 2019 State Forecast Update reports that the economy has slowed markedly.

Are you knowledgeable and prepared for market changes? Our panel will share insights and their experiences of practicing real estate in a changing economy.

**Also: HBR HOPE Initiative Update** 

Housing Opportunities are Possible for Everyone

**LOCATION:** Ala Moana Hotel - Hibiscus Ballroom

410 Atkinson Drive, Honolulu, HI 96814

**REMINDER:** Bring your membership card for registration check-in (begins at 8:45 AM)

QUESTIONS: Email <a href="mailto:hbradmin@hicentral.com">hbradmin@hicentral.com</a> with the subject line "REALTOR® Forum"