

JOIN US!

07.13.18 at 9:30 a.m.

REALTOR® FORUM

HAWAII CONVENTION CENTER

Time: 9:30am-12:30pm | Cost: **FREE** for HBR members | hcentral.com/register

LOCATION: Theater Room 320 - Hawaii Convention Center | **PARKING:** \$10

REMINDER: Bring your membership card for registration check-in (begins at 8:45 am)

QUESTIONS: Email hbradmin@hcentral.com with the subject line "REALTOR® Forum"

SESSIONS

Common Purchase Contract Misunderstandings That Lead to Trouble

Misinterpretation of certain provisions in the Purchase Contract are causing transaction problems. Don't lose a deal over an argument about the Purchase Contract.

Get the facts and hear an update on possible changes to the Purchase Contract that are currently being considered.

Kalama Kim

Chair of HAR's Purchase Contract Sub-Committee

Shimpei Oki

Counsel to HAR Standard Forms Committee

True Picture: Teams, Photos, Social Media and Article 12

Learn the truth and consequences of proper representation.

Panel: Mary Beddow and Duke Kimhan, PSAC members, Aaron Tangonan, Metro Regional Chair

Best Practices for Converting e-Leads

Turn your lead generation and lead conversion activities into transaction results.

Gain practical insights into effectively use of lead generators and maximizing the opportunities.

Panel: Monica Schaefer, Melvin Leon Guerrero, Lore Woodley. **Moderator:** Kevin Inn

**Before
the Forum:**

From 8:15-9:15 a.m. – Free & open to all HBR members!

CITY COUNCIL District 6

– ATTENDING CANDIDATES –

Carol Fukunaga, Tyler Dos Santos-Tam, Ikaika Hussey, Zachary Stoddard

REGISTER: email nelson.higa@hcentral.com

