

# Local Market Update

## Single Family Homes

### February 2016



February 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	15	7	114%	7	5	40%	\$940,000	\$922,500	2%	78.3%	102.5%	-24%	45	13	246%	45	41	10%
Ala Moana - Kakaako	1-2-3	1	0	-	1	1	0%	\$733,000	\$1,235,000	-41%	97.7%	95.1%	3%	73	25	192%	4	2	100%
Downtown - Nuuanu	1-1-8 to 1-2-2	10	6	67%	6	5	20%	\$853,500	\$863,000	-1%	87.6%	109.4%	-20%	57	23	148%	27	28	-4%
Ewa Plain	1-9-1	69	59	17%	44	40	10%	\$567,000	\$570,000	-1%	99.0%	99.3%	0%	18	14	29%	128	126	2%
Hawaii Kai	1-3-9	27	23	17%	15	10	50%	\$1,160,000	\$1,054,000	10%	94.7%	92.2%	3%	31	39	-21%	71	73	-3%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	34	38	-11%	14	15	-7%	\$897,500	\$1,000,000	-10%	99.8%	100.5%	-1%	18	11	64%	94	111	-15%
Kalihi - Palama	1-1-2 to 1-1-7	6	10	-40%	12	6	100%	\$734,000	\$787,000	-7%	103.7%	101.0%	3%	23	21	10%	39	33	18%
Kaneohe	Selected 1-4-4 to 1-4-7	29	18	61%	8	10	-20%	\$757,500	\$766,000	-1%	96.3%	100.5%	-4%	5	9	-44%	68	68	0%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	33	23	43%	11	22	-50%	\$930,000	\$832,500	12%	94.4%	95.3%	-1%	15	43	-65%	76	86	-12%
Makaha - Nanakuli	1-8-1 to 1-8-9	48	38	26%	19	18	6%	\$475,000	\$322,500	47%	97.9%	100.0%	-2%	22	23	-4%	106	96	10%
Makakilo	1-9-2 to 1-9-3	14	18	-22%	10	6	67%	\$665,000	\$650,000	2%	97.8%	103.7%	-6%	31	56	-45%	46	44	5%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	14	13	8%	5	5	0%	\$950,000	\$1,100,000	-14%	100.0%	100.0%	0%	63	47	34%	44	41	7%
Mililani	Selected 1-9-4 to 1-9-5	19	28	-32%	13	12	8%	\$840,000	\$607,500	38%	100.6%	98.1%	3%	42	35	20%	40	57	-30%
Moanalua - Salt Lake	1-1-1	2	4	-50%	4	2	100%	\$894,500	\$605,000	48%	97.8%	99.2%	-1%	15	116	-87%	9	14	-36%
North Shore	1-5-6 to 1-6-9	12	18	-33%	10	6	67%	\$767,500	\$1,022,500	-25%	97.2%	96.2%	1%	77	77	0%	73	61	20%
Pearl City - Aiea	1-9-6 to 1-9-9	22	26	-15%	19	16	19%	\$780,000	\$559,500	39%	100.6%	98.3%	2%	11	27	-59%	58	51	14%
Wahiawa	1-7-1 to 1-7-7	6	13	-54%	10	1	900%	\$543,950	\$230,000	147%	95.6%	100.0%	-4%	22	0	-	18	24	-25%
Waialae - Kahala	1-3-5	18	12	50%	5	6	-17%	\$1,690,000	\$1,652,500	2%	85.4%	94.6%	-10%	68	39	74%	83	63	32%
Waikiki	1-2-6	1	0	-	1	0	-	\$390,000	\$0	-	100.0%	0.0%	-	0	0	-	1	0	-
Waipahu	1-9-4	29	21	38%	21	15	40%	\$600,000	\$547,000	10%	100.2%	93.6%	7%	19	37	-49%	55	51	8%
Windward Coast	1-4-8 to 1-5-5	5	7	-29%	5	0	-	\$670,000	\$0	-	91.9%	0.0%	-	32	0	-	33	32	3%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	28	22	27%	12	12	0%	\$932,500	\$928,750	0%	86.7%	99.9%	-13%	21	15	40%
Ala Moana - Kakaako	1-2-3	2	1	100%	3	3	0%	\$790,000	\$1,235,000	-36%	93.1%	95.1%	-2%	57	25	128%
Downtown - Nuuanu	1-1-8 to 1-2-2	24	17	41%	10	10	0%	\$971,000	\$777,500	25%	89.9%	98.8%	-9%	56	23	143%
Ewa Plain	1-9-1	151	130	16%	83	81	2%	\$591,417	\$580,000	2%	97.0%	100.0%	-3%	15	19	-21%
Hawaii Kai	1-3-9	48	42	14%	27	23	17%	\$1,140,000	\$948,000	20%	95.0%	96.2%	-1%	51	23	122%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	59	76	-22%	33	35	-6%	\$900,000	\$950,000	-5%	100.1%	95.5%	5%	11	19	-42%
Kalihi - Palama	1-1-2 to 1-1-7	20	17	18%	16	20	-20%	\$774,000	\$780,000	-1%	90.0%	94.7%	-5%	23	16	44%
Kaneohe	Selected 1-4-4 to 1-4-7	51	46	11%	19	25	-24%	\$760,000	\$700,000	9%	95.1%	98.6%	-4%	20	23	-13%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	58	47	23%	27	34	-21%	\$930,000	\$835,000	11%	95.4%	97.7%	-2%	33	25	32%
Makaha - Nanakuli	1-8-1 to 1-8-9	92	71	30%	39	28	39%	\$425,000	\$310,000	37%	97.1%	98.4%	-1%	22	50	-56%
Makakilo	1-9-2 to 1-9-3	33	31	6%	18	20	-10%	\$687,500	\$605,450	14%	99.7%	97.3%	2%	34	43	-21%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	25	29	-14%	17	9	89%	\$1,100,000	\$1,100,000	0%	104.8%	100.0%	5%	59	47	26%
Mililani	Selected 1-9-4 to 1-9-5	38	54	-30%	40	26	54%	\$729,500	\$654,500	11%	97.3%	94.4%	3%	42	28	50%
Moanalua - Salt Lake	1-1-1	7	12	-42%	7	3	133%	\$889,000	\$510,000	74%	94.6%	102.0%	-7%	23	58	-60%
North Shore	1-5-6 to 1-6-9	33	32	3%	14	11	27%	\$767,500	\$725,000	6%	100.4%	96.7%	4%	51	76	-33%
Pearl City - Aiea	1-9-6 to 1-9-9	51	41	24%	37	29	28%	\$782,500	\$630,000	24%	99.7%	101.8%	-2%	15	27	-44%
Wahiawa	1-7-1 to 1-7-7	14	16	-13%	13	6	117%	\$549,900	\$449,000	22%	100.0%	97.1%	3%	18	13	38%
Waialae - Kahala	1-3-5	36	30	20%	15	8	88%	\$2,100,000	\$1,618,403	30%	96.0%	95.9%	0%	20	26	-23%
Waikiki	1-2-6	1	0	-	1	0	-	\$390,000	\$0	-	100.0%	0.0%	-	0	0	-
Waipahu	1-9-4	45	46	-2%	31	24	29%	\$605,000	\$549,500	10%	97.6%	93.7%	4%	14	33	-58%
Windward Coast	1-4-8 to 1-5-5	18	16	13%	10	4	150%	\$600,000	\$619,500	-3%	93.4%	96.1%	-3%	33	57	-42%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos February 2016



February 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	1	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Ala Moana - Kakaako	1-2-3	62	62	0%	24	20	20%	\$510,000	\$390,000	31%	97.1%	87.8%	11%	52	86	-40%	227	224	1%
Downtown - Nuuanu	1-1-8 to 1-2-2	41	46	-11%	22	18	22%	\$330,000	\$324,500	2%	98.5%	97.6%	1%	9	41	-78%	129	137	-6%
Ewa Plain	1-9-1	47	49	-4%	40	26	54%	\$431,000	\$310,500	39%	100.2%	103.8%	-3%	10	18	-44%	105	110	-5%
Hawaii Kai	1-3-9	32	14	129%	11	7	57%	\$675,000	\$640,000	5%	100.0%	98.8%	1%	16	9	78%	58	46	26%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	15	9	67%	4	2	100%	\$680,000	\$880,000	-23%	98.9%	105.1%	-6%	2	4	-50%	17	11	55%
Kalihi - Palama	1-1-2 to 1-1-7	10	10	0%	10	7	43%	\$380,000	\$255,000	49%	96.9%	94.4%	3%	58	23	152%	24	26	-8%
Kaneohe	Selected 1-4-4 to 1-4-7	20	18	11%	10	14	-29%	\$551,000	\$505,000	9%	99.5%	98.2%	1%	16	20	-20%	24	33	-27%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	13	13	0%	5	5	0%	\$935,000	\$510,000	83%	100.0%	92.9%	8%	90	195	-54%	58	41	41%
Makaha - Nanakuli	1-8-1 to 1-8-9	18	21	-14%	9	11	-18%	\$166,000	\$121,000	37%	96.0%	94.5%	2%	25	24	4%	53	70	-24%
Makakilo	1-9-2 to 1-9-3	11	12	-8%	8	5	60%	\$387,500	\$322,000	20%	99.4%	100.6%	-1%	10	18	-44%	28	30	-7%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	86	66	30%	34	37	-8%	\$343,000	\$346,000	-1%	100.3%	98.9%	1%	53	33	61%	179	179	0%
Milliani	Selected 1-9-4 to 1-9-5	29	43	-33%	19	26	-27%	\$347,000	\$348,500	2%	102.3%	100.0%	2%	8	26	-69%	39	74	-47%
Moanalua - Salt Lake	1-1-1	19	21	-10%	13	11	18%	\$335,000	\$325,000	3%	95.7%	96.2%	-1%	35	24	46%	36	40	-10%
North Shore	1-5-6 to 1-6-9	4	7	-43%	2	4	-50%	\$317,500	\$325,000	-2%	97.2%	93.5%	4%	5	35	-86%	16	27	-41%
Pearl City - Aiea	1-9-6 to 1-9-9	35	29	21%	19	12	58%	\$339,000	\$266,300	27%	94.2%	92.6%	2%	27	49	-45%	61	70	-13%
Wahiawa	1-7-1 to 1-7-7	5	4	25%	2	4	-50%	\$118,000	\$138,750	-15%	85.1%	101.5%	-16%	43	42	2%	5	14	-64%
Waialae - Kahala	1-3-5	4	9	-56%	0	2	-	\$0	\$322,500	-	0.0%	98.5%	-	0	25	-	14	13	8%
Waikiki	1-2-6	128	134	-4%	75	62	21%	\$380,000	\$367,500	3%	95.2%	95.5%	0%	36	62	-42%	545	532	2%
Waipahu	1-9-4	20	22	-9%	16	15	7%	\$356,500	\$288,000	24%	99.8%	99.7%	0%	12	21	-43%	30	52	-42%
Windward Coast	1-4-8 to 1-5-5	5	4	25%	1	2	-50%	\$250,000	\$247,450	1%	89.3%	94.4%	-5%	88	50	76%	16	16	0%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change	Feb-16	Feb-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	2	-50%	0	1	-	\$0	\$640,000	-	0.0%	95.8%	-	0	135	-
Ala Moana - Kakaako	1-2-3	114	116	-2%	50	47	6%	\$398,000	\$390,000	2%	97.1%	90.9%	7%	42	56	-25%
Downtown - Nuuanu	1-1-8 to 1-2-2	87	95	-8%	43	40	8%	\$330,000	\$480,000	-31%	96.4%	98.0%	-2%	14	45	-69%
Ewa Plain	1-9-1	102	95	7%	71	58	22%	\$428,000	\$352,500	21%	98.6%	99.4%	-1%	16	17	-6%
Hawaii Kai	1-3-9	54	44	23%	21	19	11%	\$710,000	\$640,000	11%	96.2%	98.8%	-3%	23	9	156%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	25	14	79%	8	3	167%	\$625,500	\$810,000	-23%	103.0%	95.9%	7%	12	7	71%
Kalihi - Palama	1-1-2 to 1-1-7	22	17	29%	16	9	78%	\$375,000	\$345,000	9%	96.9%	98.6%	-2%	31	23	35%
Kaneohe	Selected 1-4-4 to 1-4-7	33	35	-6%	26	28	-7%	\$490,000	\$505,000	-3%	101.1%	98.6%	3%	14	20	-30%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	29	18	61%	8	12	-33%	\$817,000	\$579,500	41%	100.0%	91.7%	9%	64	118	-46%
Makaha - Nanakuli	1-8-1 to 1-8-9	45	35	29%	22	16	38%	\$130,000	\$123,000	6%	91.9%	91.8%	0%	50	31	61%
Makakilo	1-9-2 to 1-9-3	26	30	-13%	15	17	-12%	\$423,000	\$295,000	43%	101.2%	93.7%	8%	13	20	-35%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	140	139	1%	84	75	12%	\$368,500	\$348,000	6%	96.6%	96.9%	0%	24	32	-25%
Milliani	Selected 1-9-4 to 1-9-5	51	78	-35%	41	42	-2%	\$357,000	\$352,000	1%	102.3%	100.0%	2%	8	13	-38%
Moanalua - Salt Lake	1-1-1	36	42	-14%	33	21	57%	\$320,000	\$313,000	2%	100.0%	97.8%	2%	12	30	-60%
North Shore	1-5-6 to 1-6-9	10	16	-38%	8	9	-11%	\$392,500	\$325,000	21%	99.0%	87.8%	13%	12	69	-83%
Pearl City - Aiea	1-9-6 to 1-9-9	65	64	2%	44	33	33%	\$337,000	\$325,000	4%	93.6%	103.2%	-9%	13	25	-48%
Wahiawa	1-7-1 to 1-7-7	9	10	-10%	3	7	-57%	\$120,000	\$148,500	-19%	84.2%	100.0%	-16%	34	28	21%
Waialae - Kahala	1-3-5	11	14	-21%	4	4	0%	\$565,000	\$337,000	68%	101.5%	93.6%	8%	15	30	-50%
Waikiki	1-2-6	263	283	-7%	138	105	31%	\$370,000	\$392,000	-6%	97.4%	96.1%	1%	36	55	-35%
Waipahu	1-9-4	42	43	-2%	24	27	-11%	\$355,000	\$295,000	20%	101.6%	97.7%	4%	16	18	-11%
Windward Coast	1-4-8 to 1-5-5	6	9	-33%	3	4	-25%	\$250,000	\$247,450	1%	89.3%	94.4%	-5%	12	25	-52%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## February 2016

**Aina Haina - Kuliouou**

1-3-6 to 1-3-8

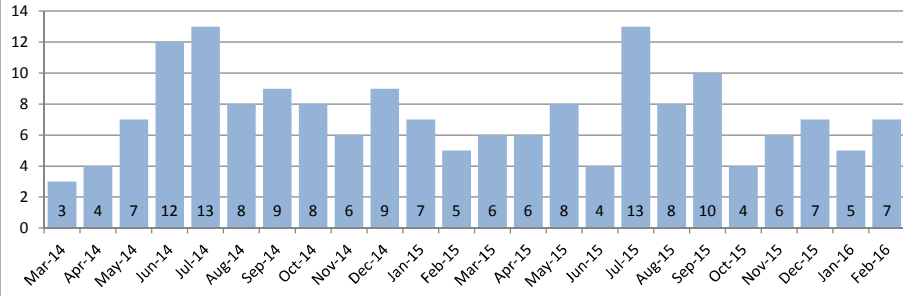


February 2016

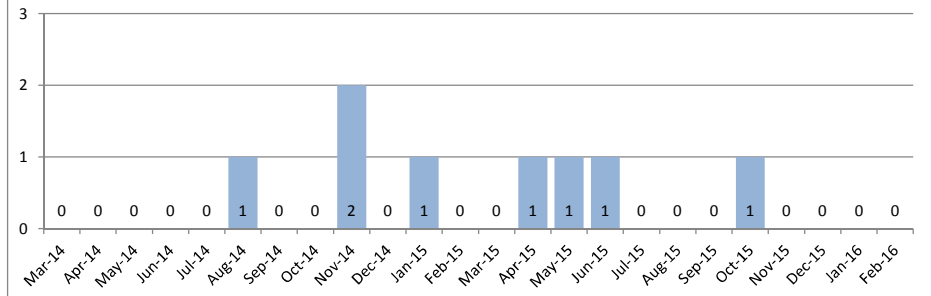
Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	7	114%	28	22	27%
Closed Sales	7	5	40%	12	12	0%
Median Sales Price	\$940,000	\$922,500	2%	\$932,500	\$928,750	0%
Percent of Original List Price Received	78.3%	102.5%	-24%	86.7%	99.9%	-13%
Median Days on Market Until Sale	45	13	246%	21	15	40%
Inventory of Homes for Sale	45	41	10%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	1	1	-	1	2	-
Closed Sales	0	0	-	0	1	-
Median Sales Price	\$0	\$0	-	\$0	\$640,000	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	95.8%	-
Median Days on Market Until Sale	0	0	-	0	135	-
Inventory of Homes for Sale	1	0	-	-	-	-

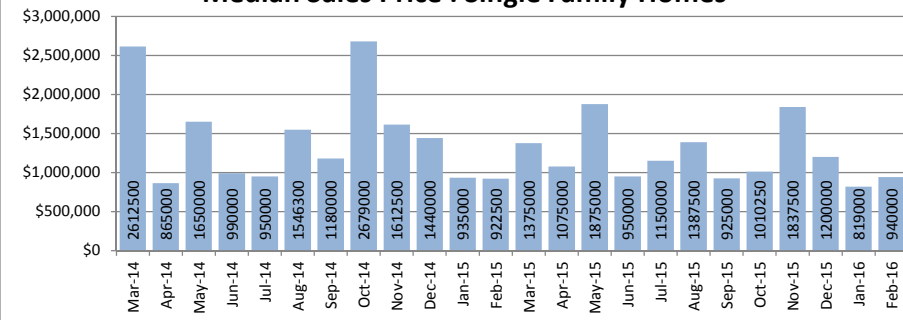
**Closed Sales : Single Family Homes**



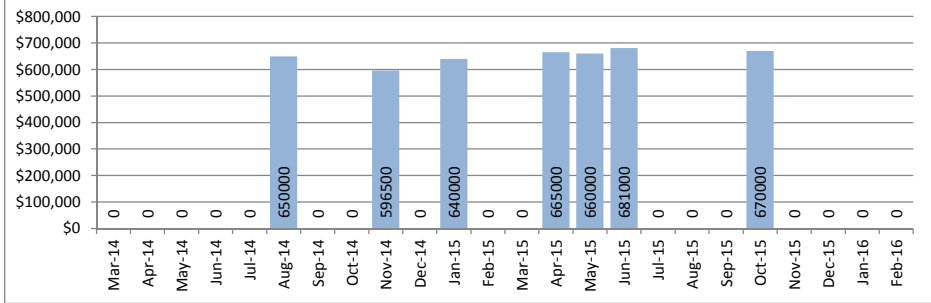
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

February 2016

Ala Moana - Kakaako

1-2-3

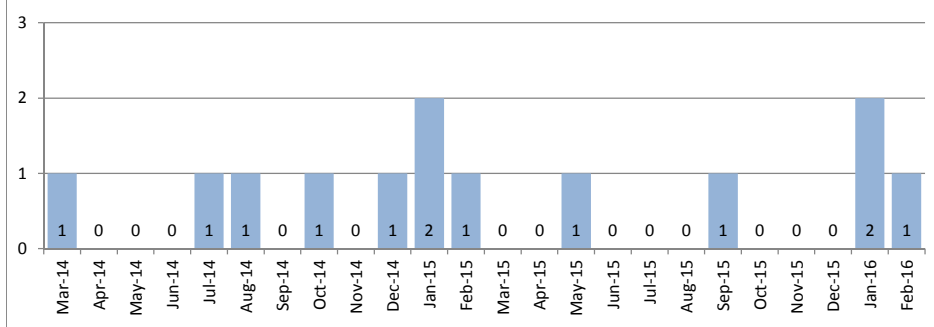


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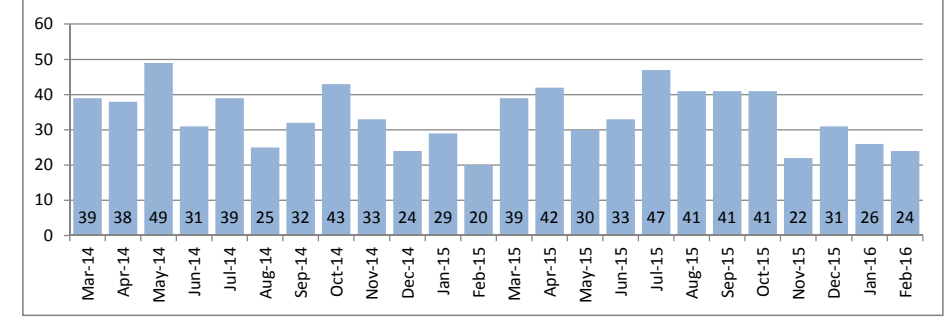
Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	1	0	-	2	1	100%
Closed Sales	1	1	0%	3	3	0%
Median Sales Price	\$733,000	\$1,235,000	-41%	\$790,000	\$1,235,000	-36%
Percent of Original List Price Received	97.7%	95.1%	3%	93.1%	95.1%	-2%
Median Days on Market Until Sale	73	25	192%	57	25	128%
Inventory of Homes for Sale	4	2	100%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	62	62	0%	114	116	-2%
Closed Sales	24	20	20%	50	47	6%
Median Sales Price	\$510,000	\$390,000	31%	\$398,000	\$390,000	2%
Percent of Original List Price Received	97.1%	87.8%	11%	97.1%	90.9%	7%
Median Days on Market Until Sale	52	86	-40%	42	56	-25%
Inventory of Homes for Sale	227	224	1%	-	-	-

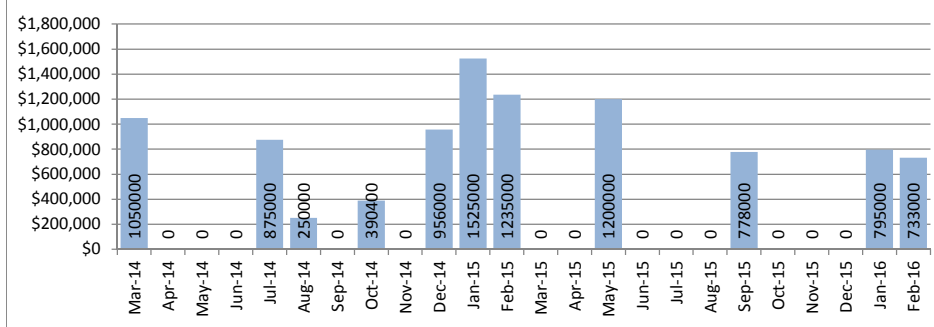
Closed Sales : Single Family Homes



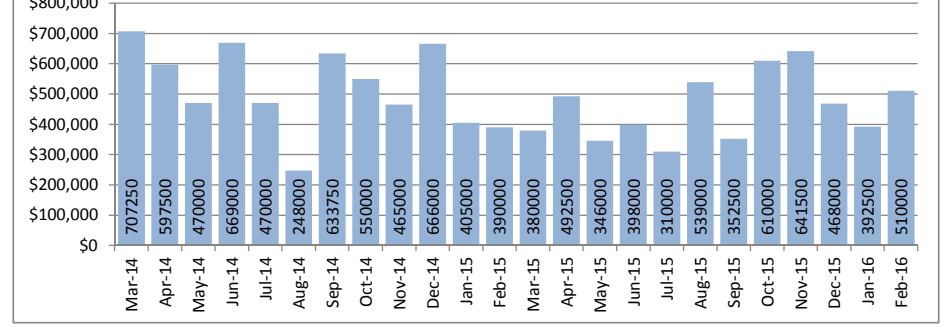
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

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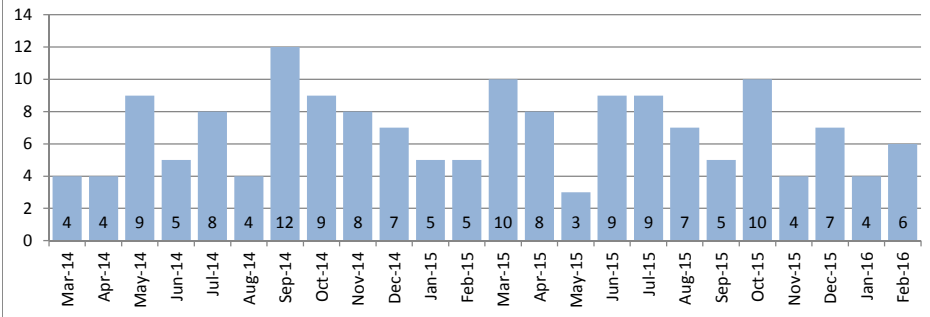
**Downtown - Nuuanu**  
1-1-8 to 1-2-2

February 2016

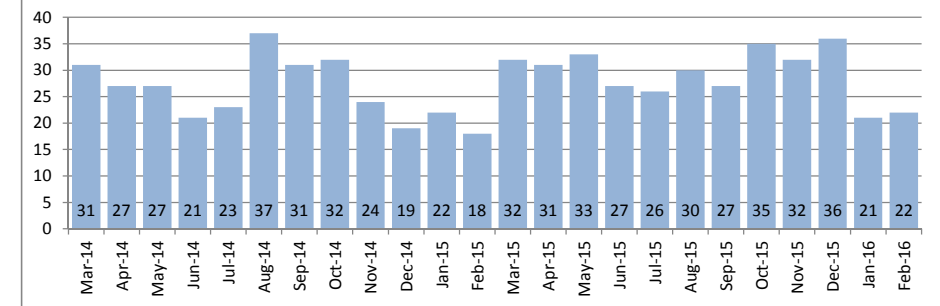
Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	6	67%	24	17	41%
Closed Sales	6	5	20%	10	10	0%
Median Sales Price	\$853,500	\$863,000	-1%	\$971,000	\$777,500	25%
Percent of Original List Price Received	87.6%	109.4%	-20%	89.9%	98.8%	-9%
Median Days on Market Until Sale	57	23	148%	56	23	143%
Inventory of Homes for Sale	27	28	-4%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	41	46	-11%	87	95	-8%
Closed Sales	22	18	22%	43	40	8%
Median Sales Price	\$330,000	\$324,500	2%	\$330,000	\$480,000	-31%
Percent of Original List Price Received	98.5%	97.6%	1%	96.4%	98.0%	-2%
Median Days on Market Until Sale	9	41	-78%	14	45	-69%
Inventory of Homes for Sale	129	137	-6%	-	-	-

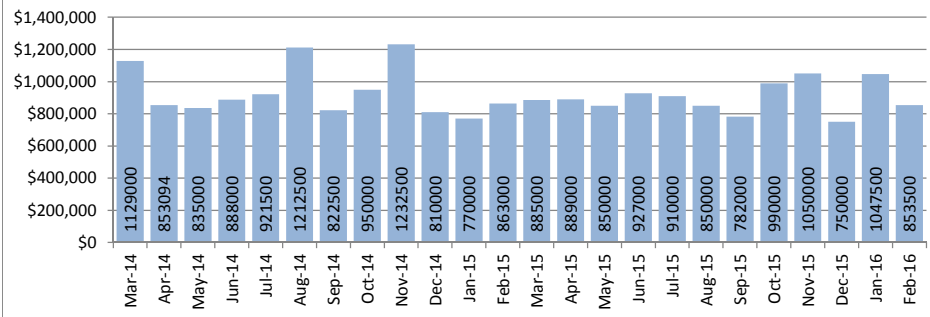
**Closed Sales : Single Family Homes**



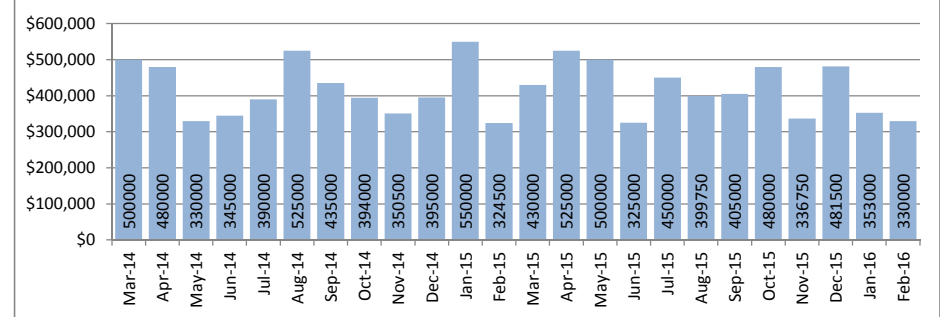
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2016



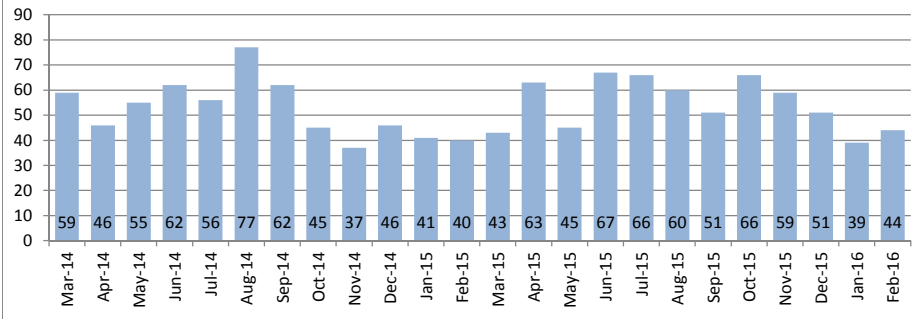
<b>Ewa Plain</b>
<b>1-9-1</b>

February 2016

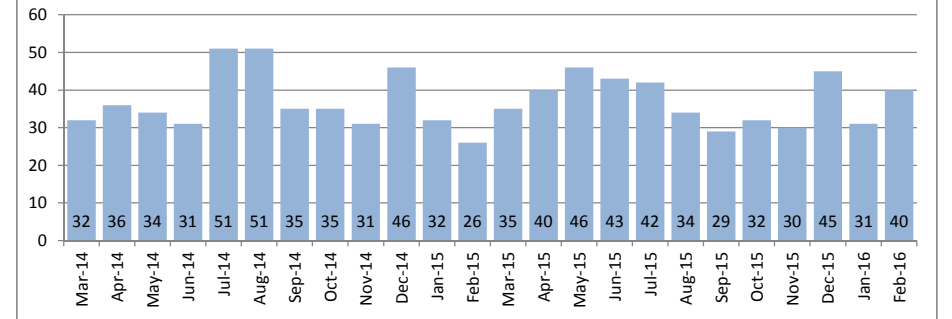
Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	69	59	17%	151	130	16%
Closed Sales	44	40	10%	83	81	2%
Median Sales Price	\$567,000	\$570,000	-1%	\$591,417	\$580,000	2%
Percent of Original List Price Received	99.0%	99.3%	0%	97.0%	100.0%	-3%
Median Days on Market Until Sale	18	14	29%	15	19	-21%
Inventory of Homes for Sale	128	126	2%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	47	49	-4%	102	95	7%
Closed Sales	40	26	54%	71	58	22%
Median Sales Price	\$431,000	\$310,500	39%	\$428,000	\$352,500	21%
Percent of Original List Price Received	100.2%	103.8%	-3%	98.6%	99.4%	-1%
Median Days on Market Until Sale	10	18	-44%	16	17	-6%
Inventory of Homes for Sale	105	110	-5%	-	-	-

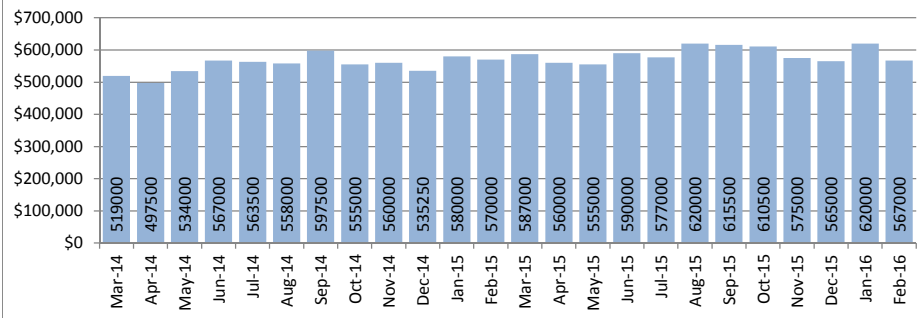
**Closed Sales : Single Family Homes**



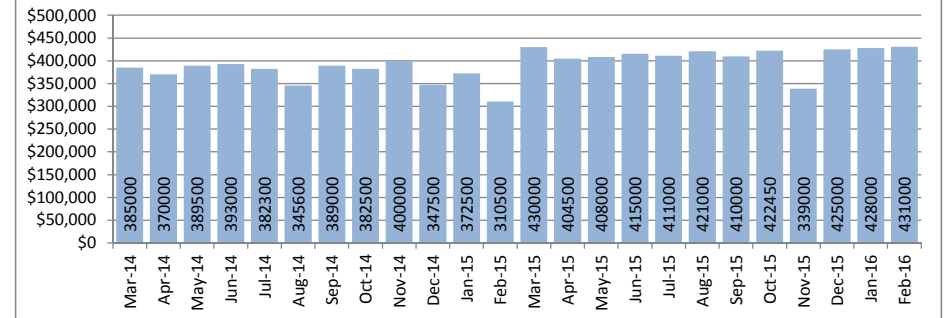
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2016

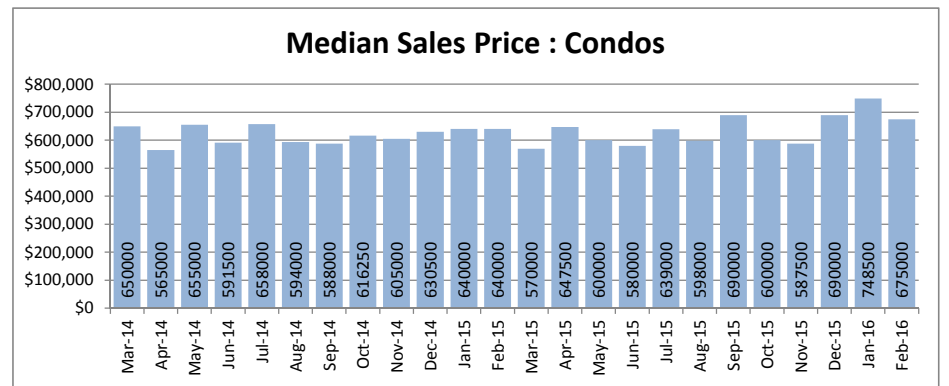
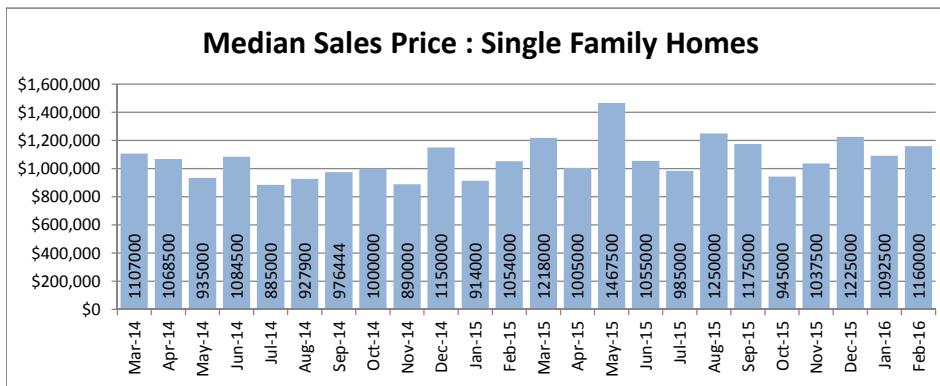
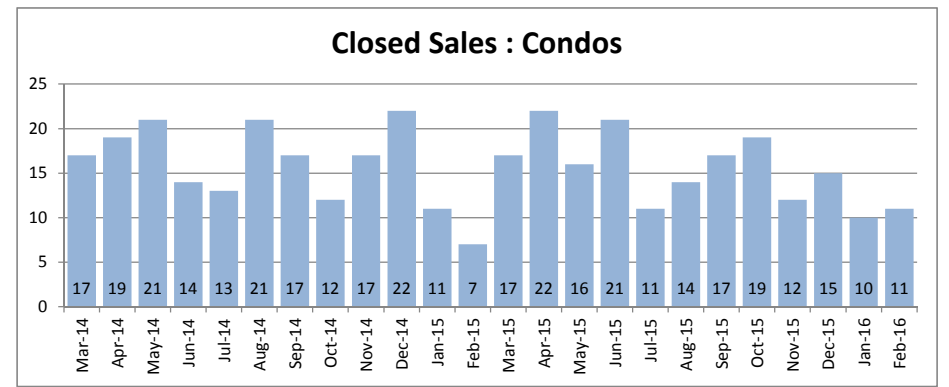
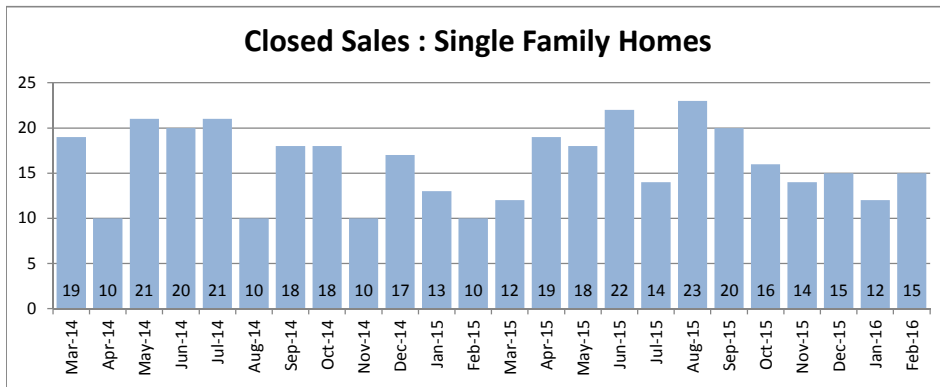


<b>Hawaii Kai</b>
1-3-9

February 2016

Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	27	23	17%	48	42	14%
Closed Sales	15	10	50%	27	23	17%
Median Sales Price	\$1,160,000	\$1,054,000	10%	\$1,140,000	\$948,000	20%
Percent of Original List Price Received	94.7%	92.2%	3%	95.0%	96.2%	-1%
Median Days on Market Until Sale	31	39	-21%	51	23	122%
Inventory of Homes for Sale	71	73	-3%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	32	14	129%	54	44	23%
Closed Sales	11	7	57%	21	19	11%
Median Sales Price	\$675,000	\$640,000	5%	\$710,000	\$640,000	11%
Percent of Original List Price Received	100.0%	98.8%	1%	96.2%	98.8%	-3%
Median Days on Market Until Sale	16	9	78%	23	9	156%
Inventory of Homes for Sale	58	46	26%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

## February 2016

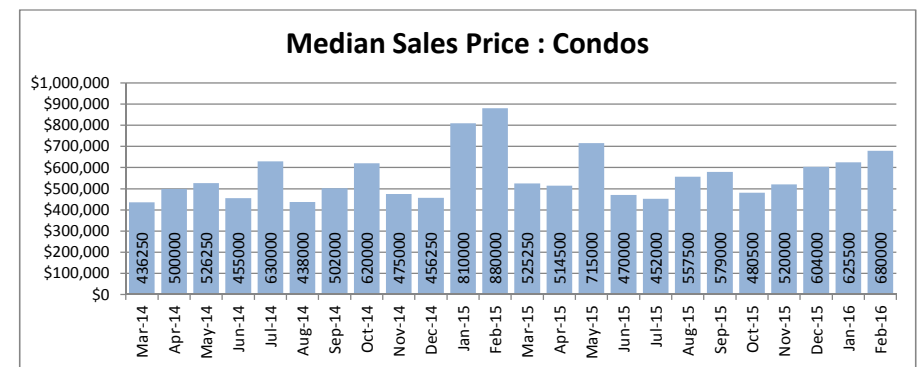
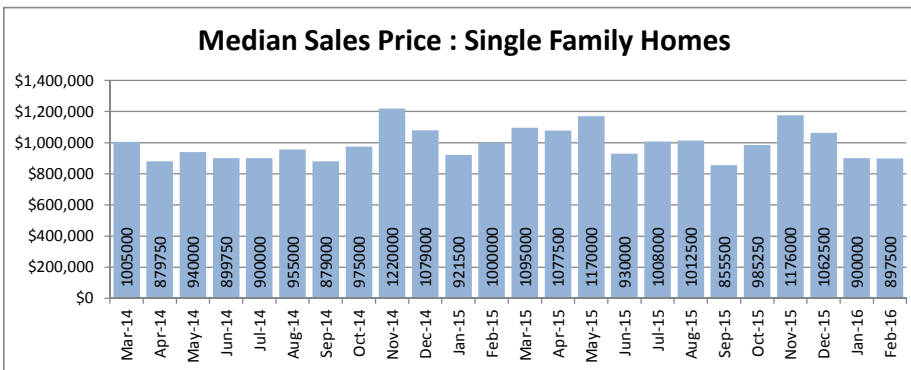
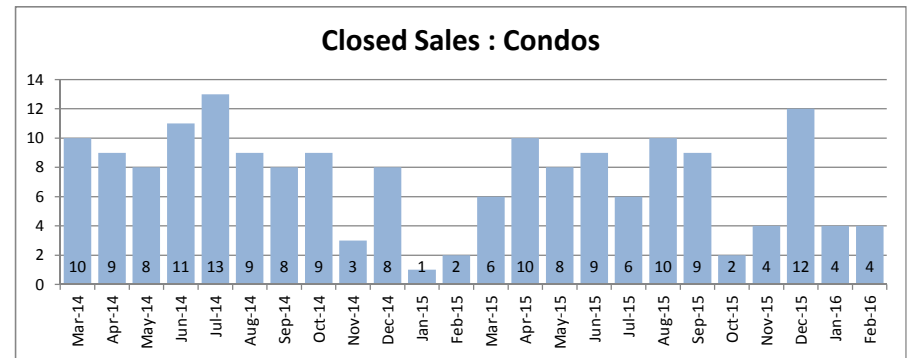
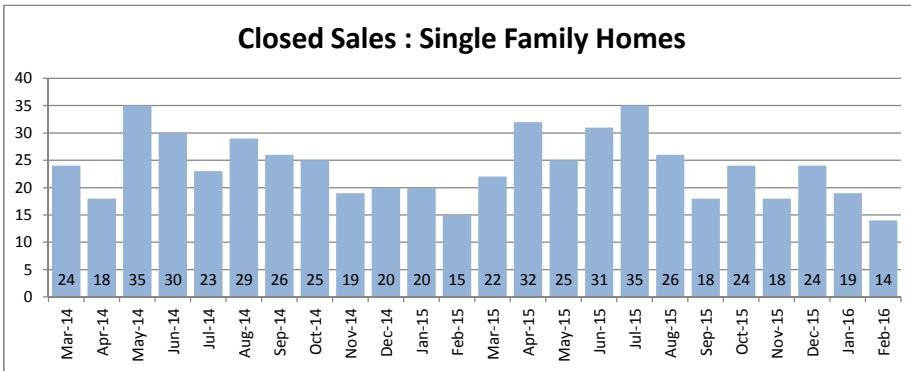


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

February 2016

Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	34	38	-11%	59	76	-22%
Closed Sales	14	15	-7%	33	35	-6%
Median Sales Price	\$897,500	\$1,000,000	-10%	\$900,000	\$950,000	-5%
Percent of Original List Price Received	99.8%	100.5%	-1%	100.1%	95.5%	5%
Median Days on Market Until Sale	18	39	-54%	11	19	-42%
Inventory of Homes for Sale	94	73	29%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	9	67%	25	14	79%
Closed Sales	4	2	100%	8	3	167%
Median Sales Price	\$680,000	\$880,000	-23%	\$625,500	\$810,000	-23%
Percent of Original List Price Received	98.9%	105.1%	-6%	103.0%	95.9%	7%
Median Days on Market Until Sale	2	4	-50%	12	7	71%
Inventory of Homes for Sale	17	11	55%	-	-	-



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**



# Local Market Update

February 2016

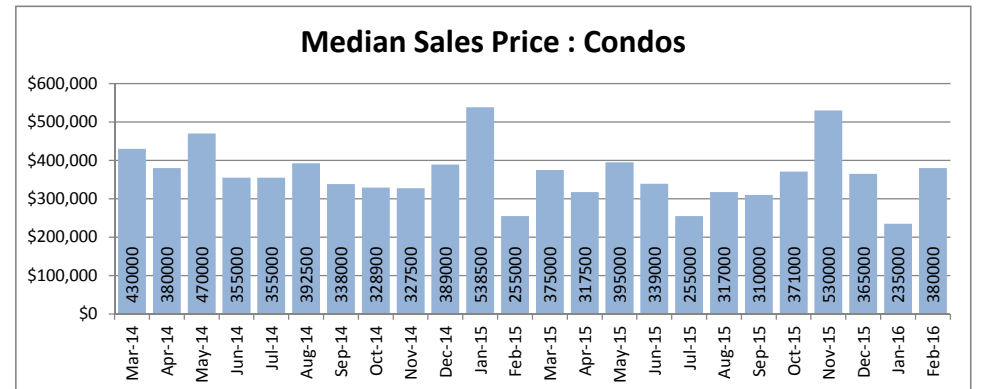
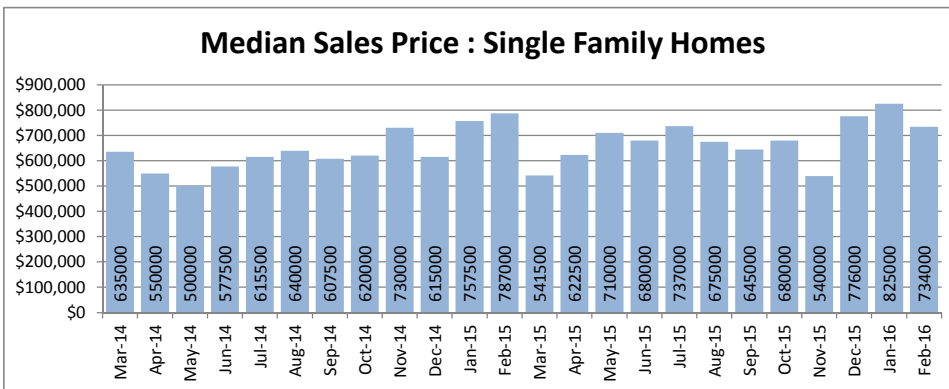
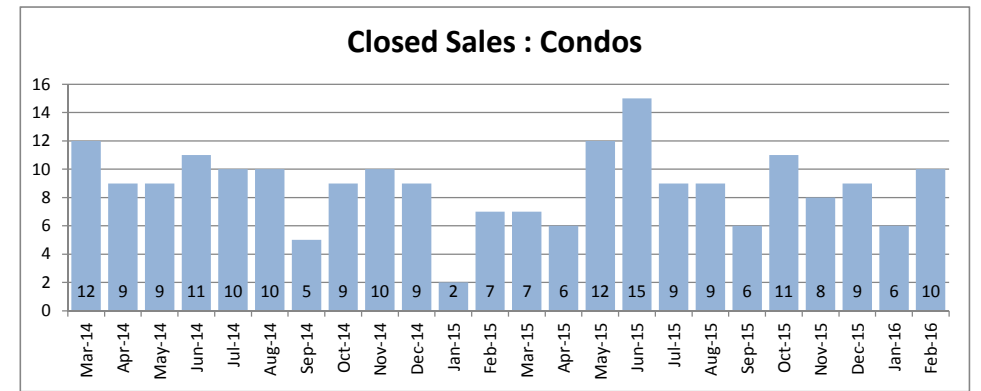
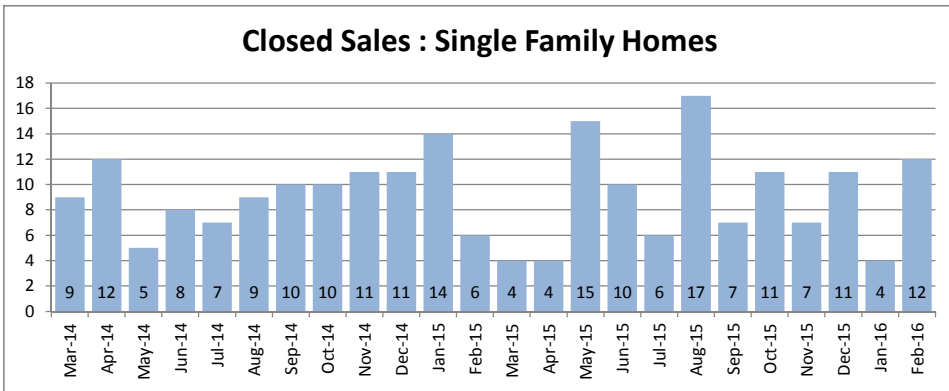


**Kalihi - Palama**  
1-1-2 to 1-1-7

February 2016

Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	10	-40%	20	17	18%
Closed Sales	12	6	100%	16	20	-20%
Median Sales Price	\$734,000	\$787,000	-7%	\$774,000	\$780,000	-1%
Percent of Original List Price Received	103.7%	101.0%	3%	90.0%	94.7%	-5%
Median Days on Market Until Sale	23	21	10%	23	16	44%
Inventory of Homes for Sale	39	33	18%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	10	0%	22	17	29%
Closed Sales	10	7	43%	16	9	78%
Median Sales Price	\$380,000	\$255,000	49%	\$375,000	\$345,000	9%
Percent of Original List Price Received	96.9%	94.4%	3%	96.9%	98.6%	-2%
Median Days on Market Until Sale	58	23	152%	31	23	35%
Inventory of Homes for Sale	24	26	-8%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2016

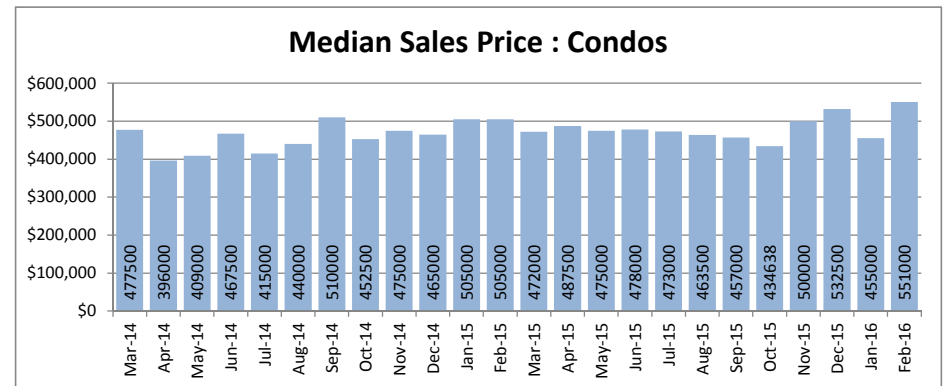
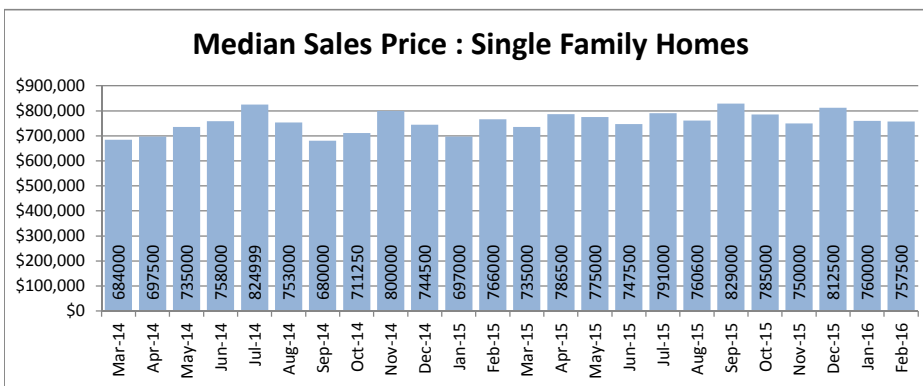
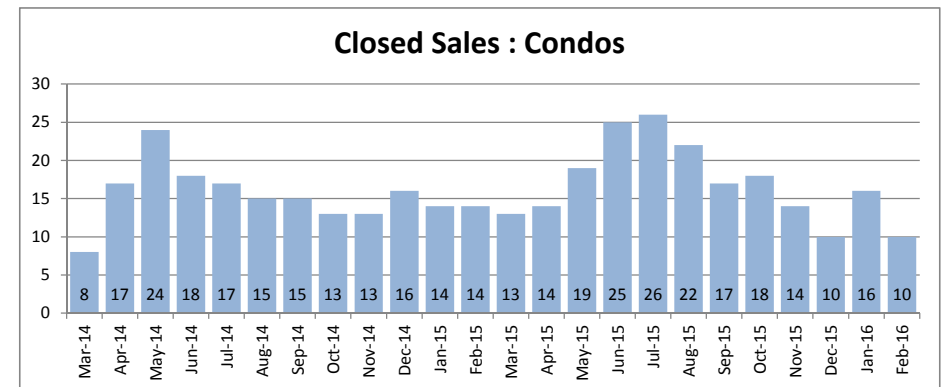
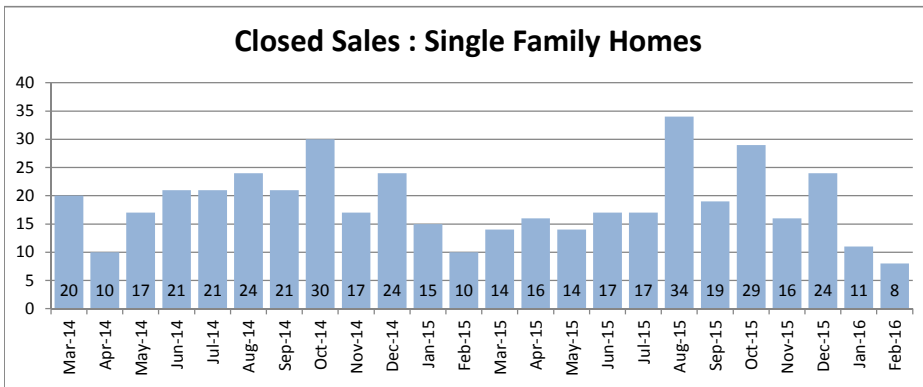


**Kaneohe**  
Selected 1-4-4 to 1-4-7

February 2016

Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	29	18	61%	51	46	11%
Closed Sales	8	10	-20%	19	25	-24%
Median Sales Price	\$757,500	\$766,000	-1%	\$760,000	\$700,000	9%
Percent of Original List Price Received	96.3%	100.5%	-4%	95.1%	98.6%	-4%
Median Days on Market Until Sale	5	9	-44%	20	23	-13%
Inventory of Homes for Sale	68	68	0%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	20	18	11%	33	35	-6%
Closed Sales	10	14	-29%	26	28	-7%
Median Sales Price	\$551,000	\$505,000	9%	\$490,000	\$505,000	-3%
Percent of Original List Price Received	99.5%	98.2%	1%	101.1%	98.6%	3%
Median Days on Market Until Sale	16	20	-20%	14	20	-30%
Inventory of Homes for Sale	24	33	-27%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2016

**Kapahulu - Diamond Head**

1-3-1 to 1-3-4

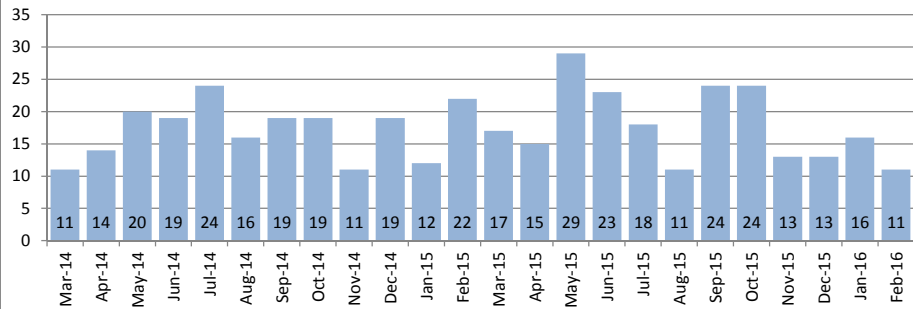


February 2016

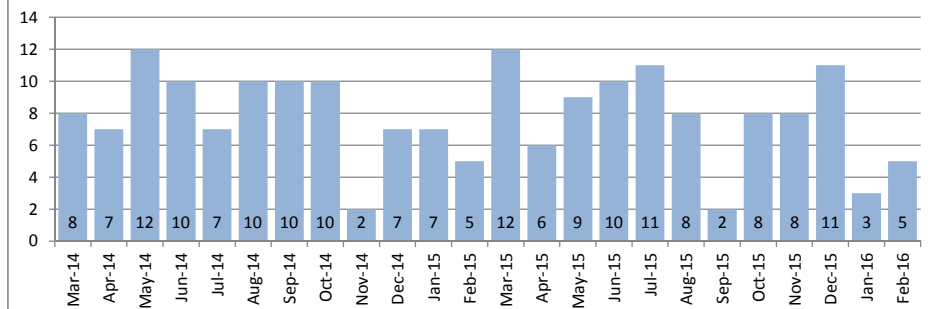
Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	33	23	43%	58	47	23%
Closed Sales	11	22	-50%	27	34	-21%
Median Sales Price	\$930,000	\$832,500	12%	\$930,000	\$835,000	11%
Percent of Original List Price Received	94.4%	95.3%	-1%	95.4%	97.7%	-2%
Median Days on Market Until Sale	15	43	-65%	33	25	32%
Inventory of Homes for Sale	76	86	-12%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	13	13	0%	29	18	61%
Closed Sales	5	5	0%	8	12	-33%
Median Sales Price	\$935,000	\$510,000	83%	\$817,000	\$579,500	41%
Percent of Original List Price Received	100.0%	92.9%	8%	100.0%	91.7%	9%
Median Days on Market Until Sale	90	195	-54%	64	118	-46%
Inventory of Homes for Sale	58	41	41%	-	-	-

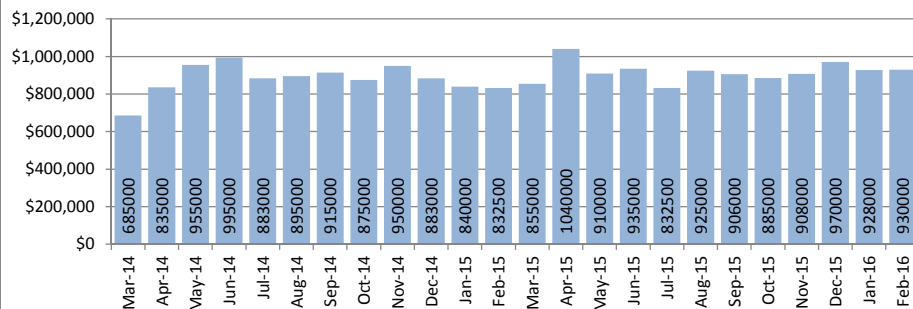
**Closed Sales : Single Family Homes**



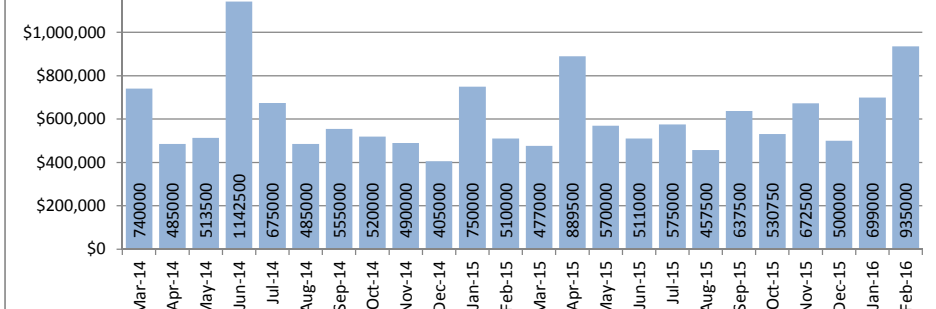
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2016

**Makaha - Nanakuli**

1-8-1 to 1-8-9

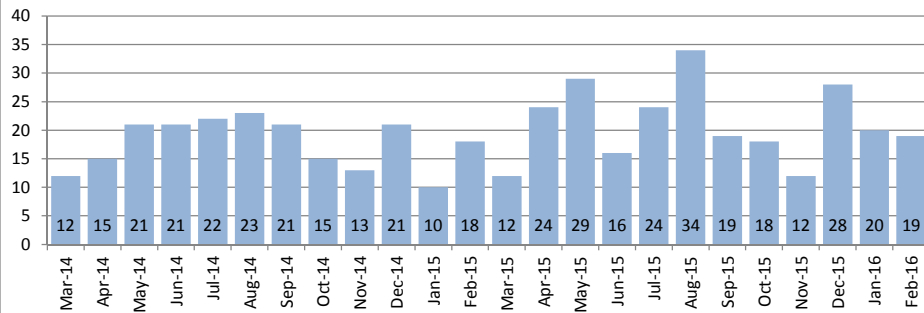


February 2016

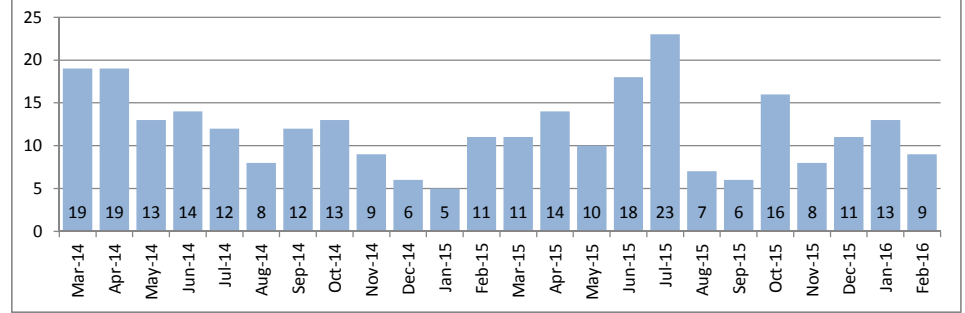
Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	48	38	26%	92	71	30%
Closed Sales	19	18	6%	39	28	39%
Median Sales Price	\$475,000	\$322,500	47%	\$425,000	\$310,000	37%
Percent of Original List Price Received	97.9%	100.0%	-2%	97.1%	98.4%	-1%
Median Days on Market Until Sale	22	23	-4%	22	50	-56%
Inventory of Homes for Sale	106	96	10%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	18	21	-14%	45	35	29%
Closed Sales	9	11	-18%	22	16	38%
Median Sales Price	\$166,000	\$121,000	37%	\$130,000	\$123,000	6%
Percent of Original List Price Received	96.0%	94.5%	2%	91.9%	91.8%	0%
Median Days on Market Until Sale	25	24	4%	50	31	61%
Inventory of Homes for Sale	53	70	-24%	-	-	-

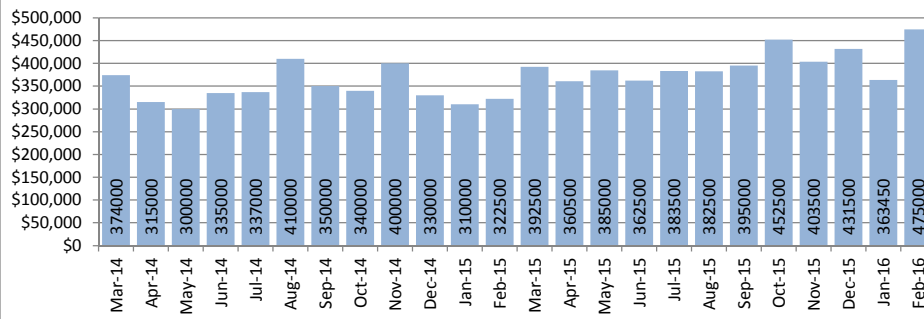
**Closed Sales : Single Family Homes**



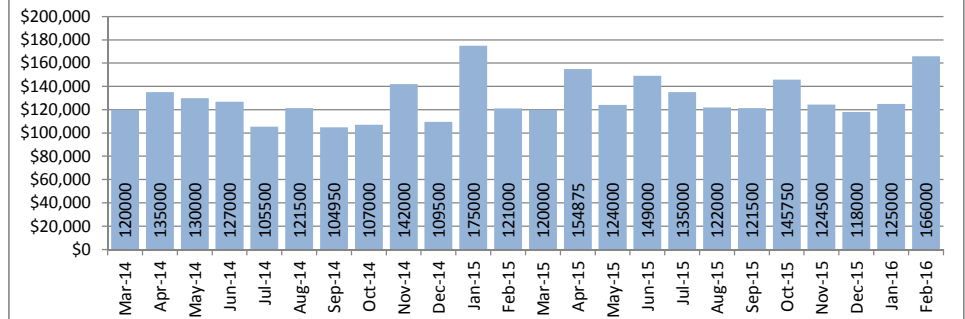
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## February 2016

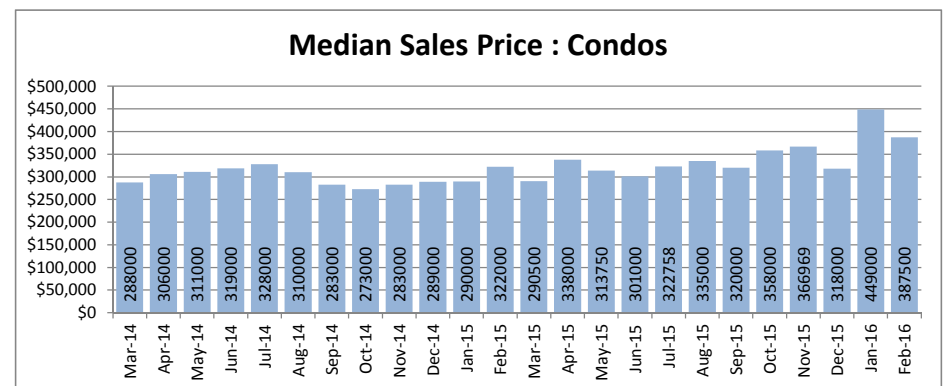
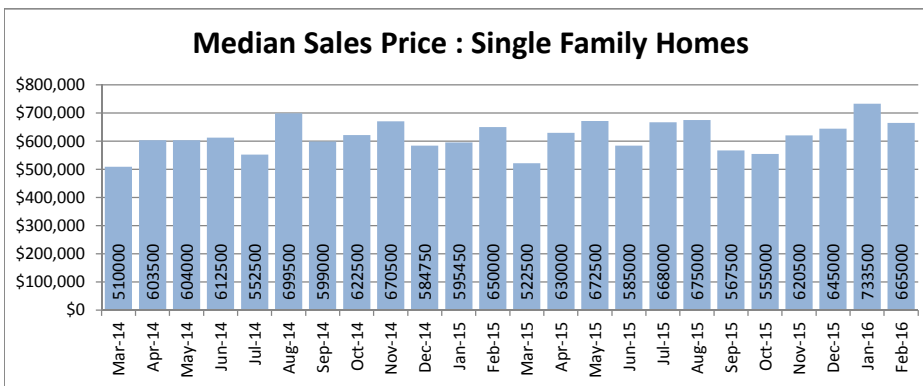
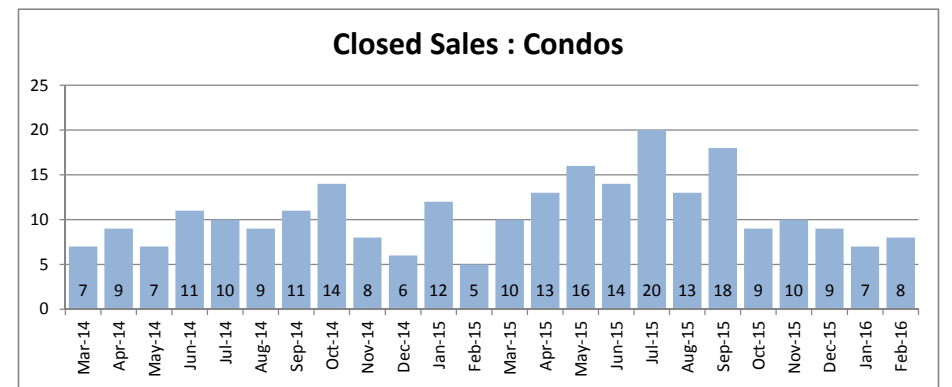
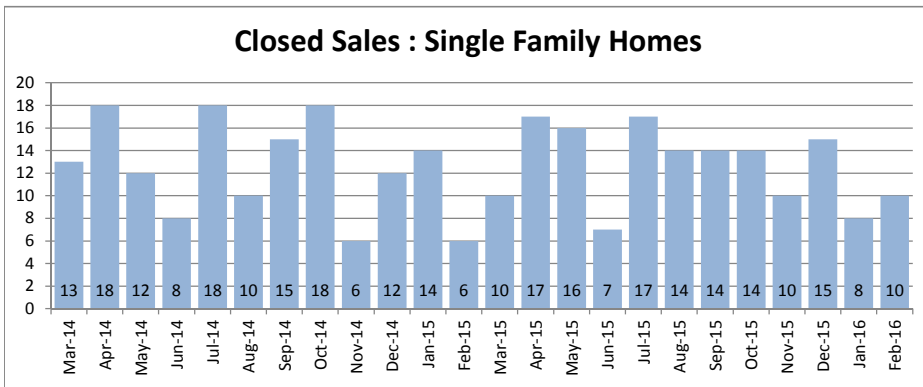


<b>Makakilo</b>
1-9-2 to 1-9-3

February 2016

Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	14	18	-22%	33	31	6%
Closed Sales	10	6	67%	18	20	-10%
Median Sales Price	\$665,000	\$650,000	2%	\$687,500	\$605,450	14%
Percent of Original List Price Received	97.8%	103.7%	-6%	99.7%	97.3%	2%
Median Days on Market Until Sale	31	56	-45%	34	43	-21%
Inventory of Homes for Sale	46	44	5%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	11	12	-8%	26	30	-13%
Closed Sales	8	5	60%	15	17	-12%
Median Sales Price	\$387,500	\$322,000	20%	\$423,000	\$295,000	43%
Percent of Original List Price Received	99.4%	100.6%	-1%	101.2%	93.7%	8%
Median Days on Market Until Sale	10	18	-44%	13	20	-35%
Inventory of Homes for Sale	28	30	-7%	-	-	-



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

## February 2016

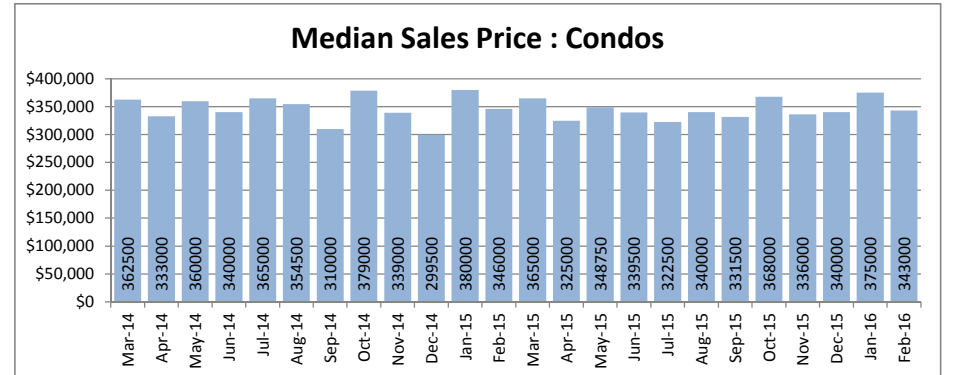
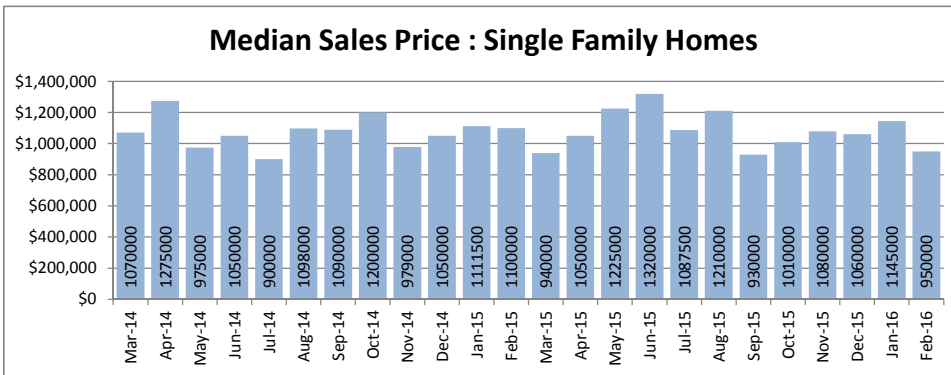
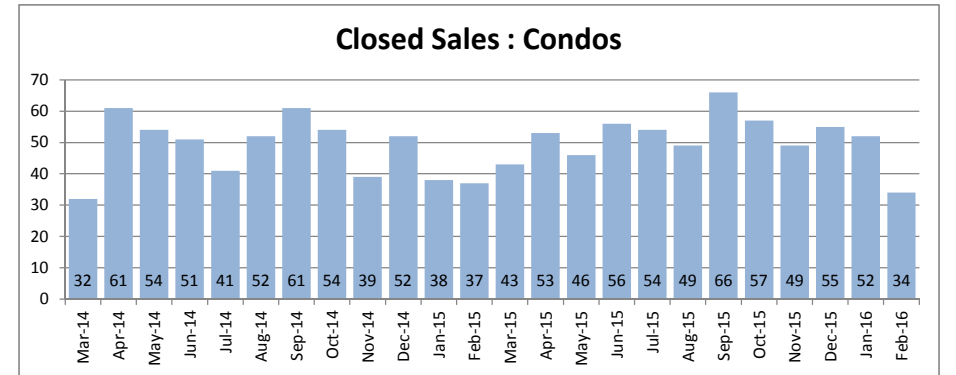
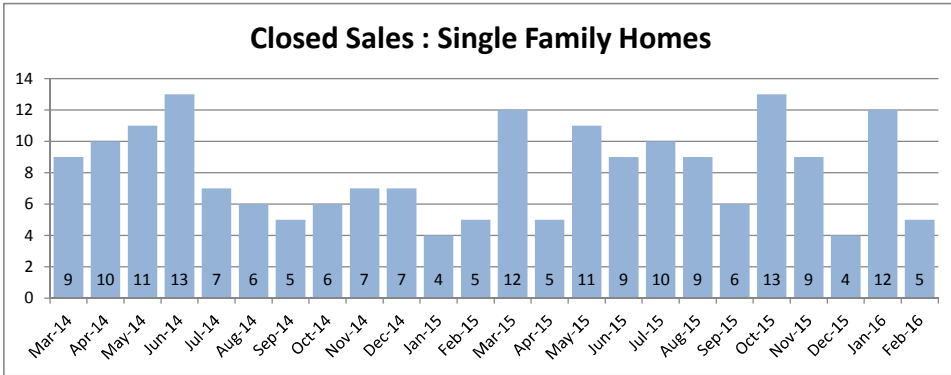


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

February 2016

Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	14	13	8%	25	29	-14%
Closed Sales	5	5	0%	17	9	89%
Median Sales Price	\$950,000	\$1,100,000	-14%	\$1,100,000	\$1,100,000	0%
Percent of Original List Price Received	100.0%	100.0%	0%	104.8%	100.0%	5%
Median Days on Market Until Sale	63	47	34%	59	47	26%
Inventory of Homes for Sale	44	41	7%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	86	66	30%	140	139	1%
Closed Sales	34	37	-8%	84	75	12%
Median Sales Price	\$343,000	\$346,000	-1%	\$368,500	\$348,000	6%
Percent of Original List Price Received	100.3%	98.9%	1%	96.6%	96.9%	0%
Median Days on Market Until Sale	53	33	61%	24	32	-25%
Inventory of Homes for Sale	179	179	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## February 2016

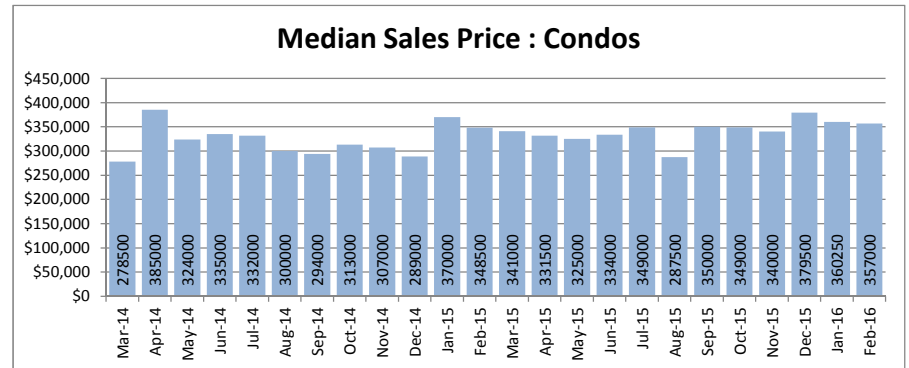
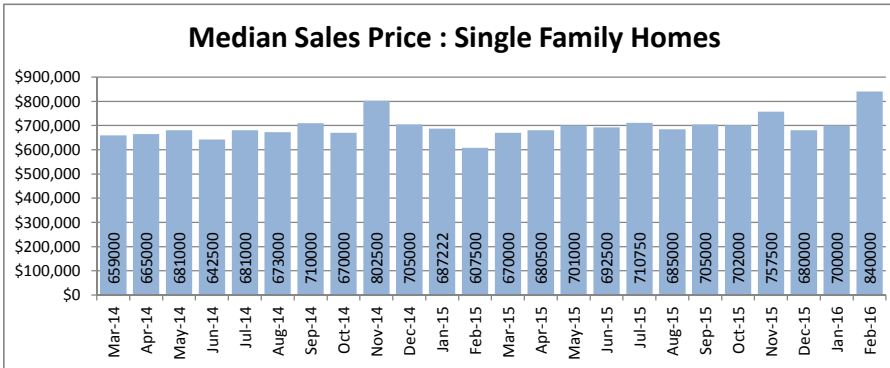
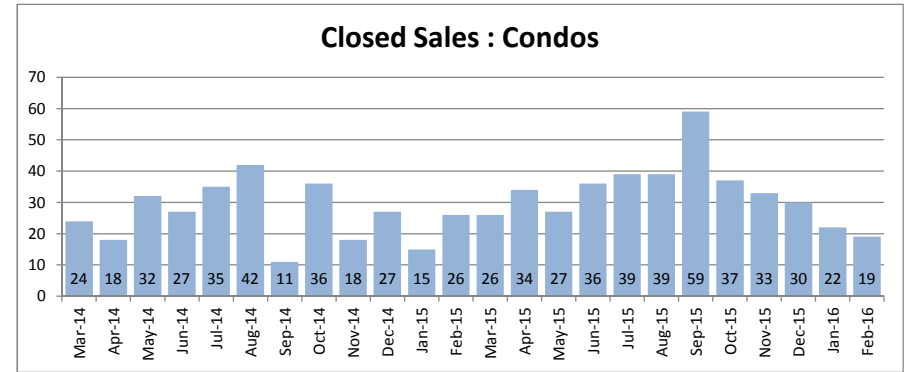
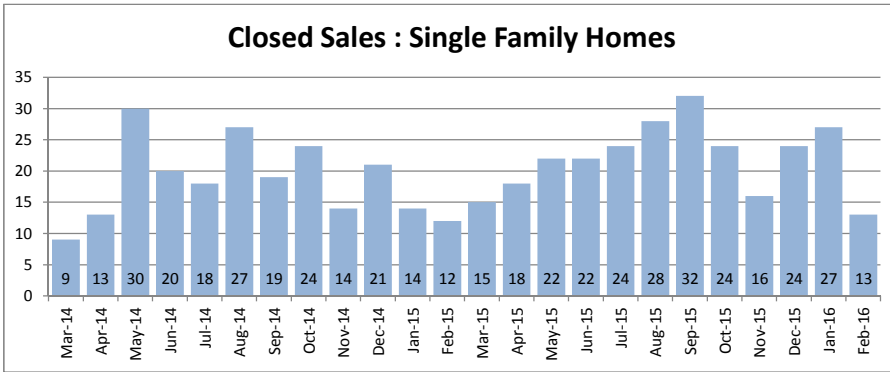


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

February 2016

Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	28	-32%	38	54	-30%
Closed Sales	13	12	8%	40	26	54%
Median Sales Price	\$840,000	\$607,500	38%	\$729,500	\$654,500	11%
Percent of Original List Price Received	100.6%	98.1%	3%	97.3%	94.4%	3%
Median Days on Market Until Sale	42	35	20%	42	28	50%
Inventory of Homes for Sale	40	57	-30%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	29	43	-33%	51	78	-35%
Closed Sales	19	26	-27%	41	42	-2%
Median Sales Price	\$357,000	\$348,500	2%	\$357,000	\$352,000	1%
Percent of Original List Price Received	102.3%	100.0%	2%	102.3%	100.0%	2%
Median Days on Market Until Sale	8	26	-69%	8	13	-38%
Inventory of Homes for Sale	39	74	-47%	-	-	-



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

## February 2016

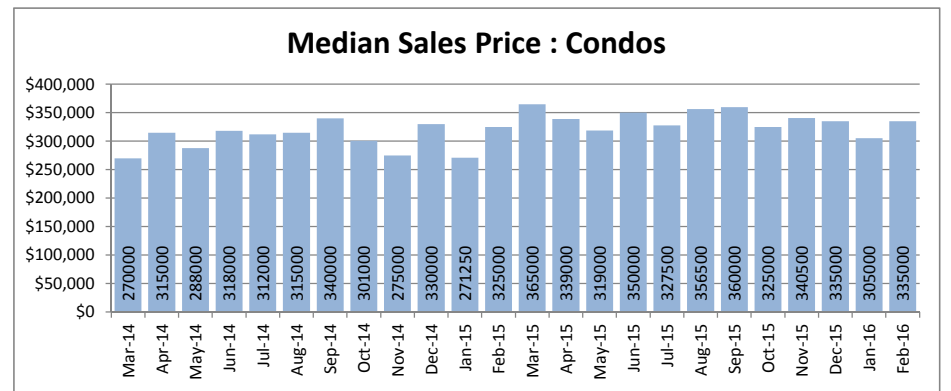
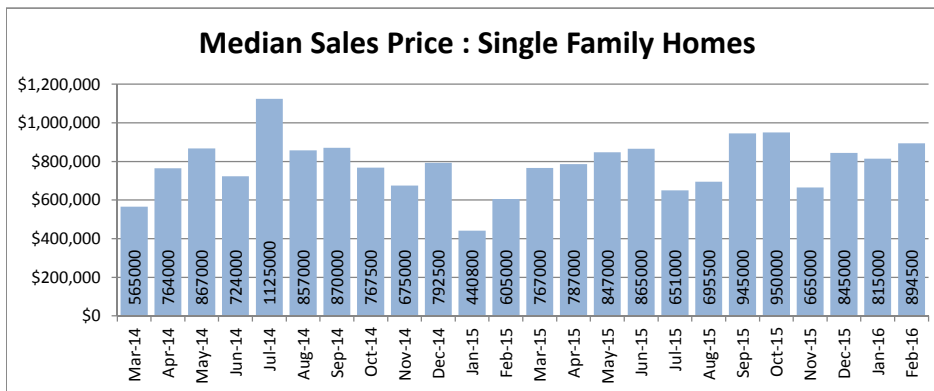
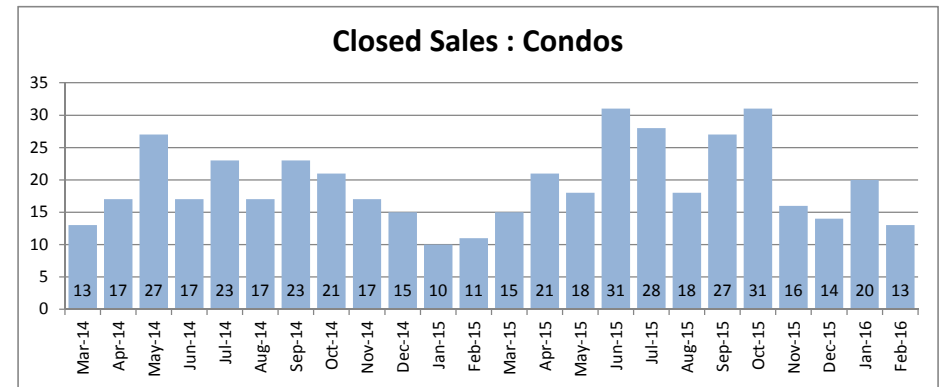
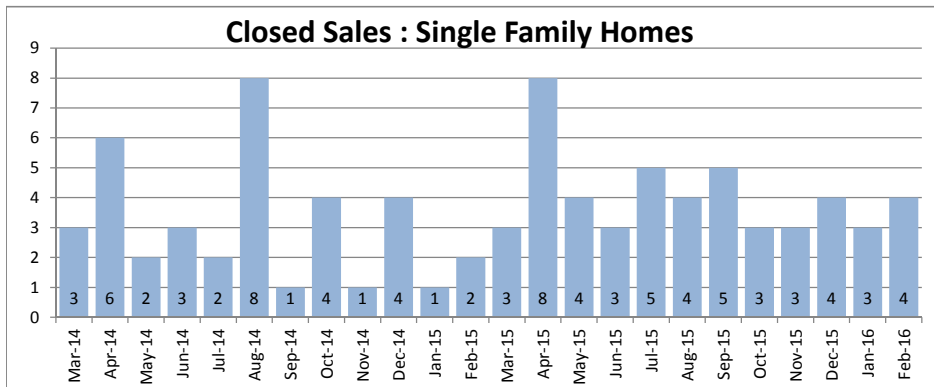


**Moanalua - Salt Lake**  
1-1-1

February 2016

Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	2	4	-50%	7	12	-42%
Closed Sales	4	2	100%	7	3	133%
Median Sales Price	\$894,500	\$605,000	48%	\$889,000	\$510,000	74%
Percent of Original List Price Received	97.8%	99.2%	-1%	94.6%	102.0%	-7%
Median Days on Market Until Sale	15	116	-87%	23	58	-60%
Inventory of Homes for Sale	9	14	-36%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	21	-10%	36	42	-14%
Closed Sales	13	11	18%	33	21	57%
Median Sales Price	\$335,000	\$325,000	3%	\$320,000	\$313,000	2%
Percent of Original List Price Received	95.7%	96.2%	-1%	100.0%	97.8%	2%
Median Days on Market Until Sale	35	24	46%	12	30	-60%
Inventory of Homes for Sale	36	40	-10%	-	-	-



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**



# Local Market Update

February 2016



**North Shore**

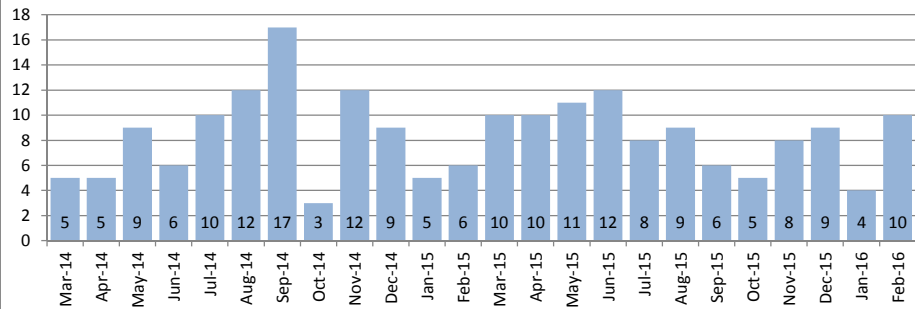
1-5-6 to 1-6-9

February 2016

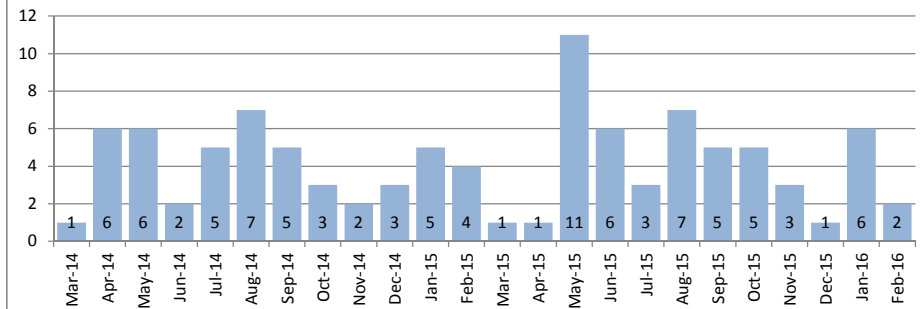
Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	18	-33%	33	32	3%
Closed Sales	10	6	67%	14	11	27%
Median Sales Price	\$767,500	\$1,022,500	-25%	\$767,500	\$725,000	6%
Percent of Original List Price Received	97.2%	96.2%	1%	100.4%	96.7%	4%
Median Days on Market Until Sale	77	77	0%	51	76	-33%
Inventory of Homes for Sale	73	61	20%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	4	7	-43%	10	16	-38%
Closed Sales	2	4	-50%	8	9	-11%
Median Sales Price	\$317,500	\$325,000	-2%	\$392,500	\$325,000	21%
Percent of Original List Price Received	97.2%	93.5%	4%	99.0%	87.8%	13%
Median Days on Market Until Sale	5	35	-86%	12	69	-83%
Inventory of Homes for Sale	16	27	-41%	-	-	-

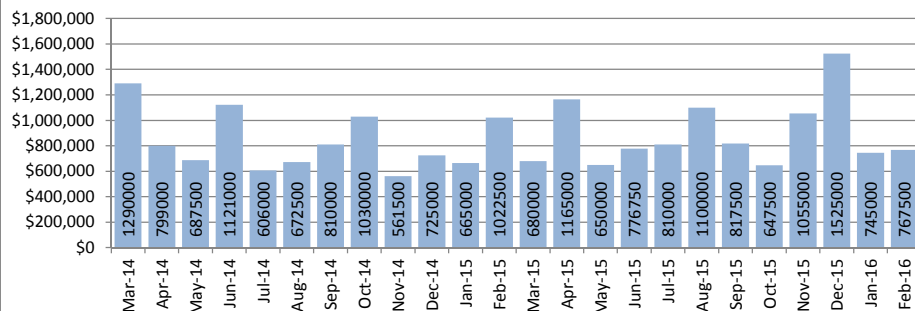
**Closed Sales : Single Family Homes**



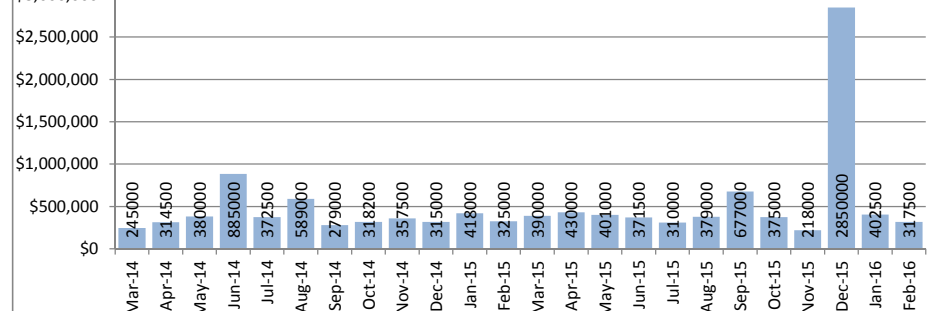
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2016



**Pearl City - Aiea**

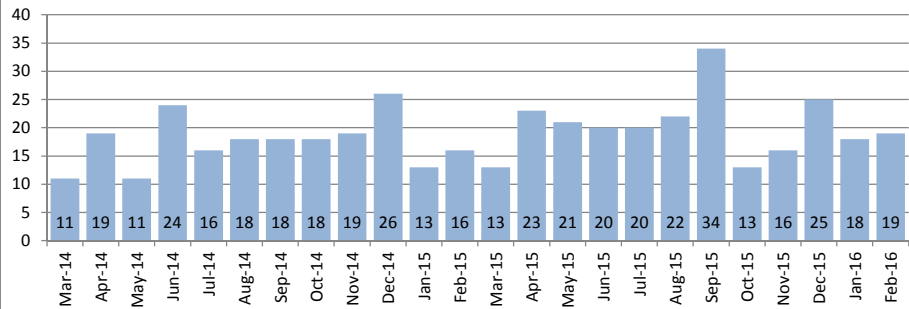
1-9-6 to 1-9-9

February 2016

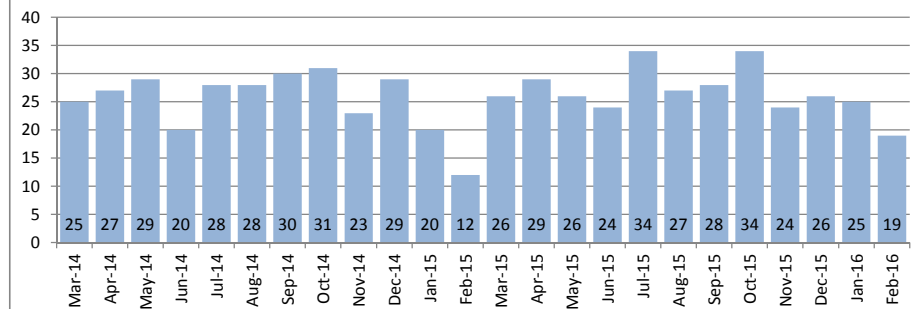
Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	22	26	-15%	51	41	24%
Closed Sales	19	16	19%	37	29	28%
Median Sales Price	\$780,000	\$559,500	39%	\$782,500	\$630,000	24%
Percent of Original List Price Received	100.6%	98.3%	2%	99.7%	101.8%	-2%
Median Days on Market Until Sale	11	27	-59%	15	27	-44%
Inventory of Homes for Sale	58	51	14%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	35	29	21%	65	64	2%
Closed Sales	19	12	58%	44	33	33%
Median Sales Price	\$339,000	\$266,300	27%	\$337,000	\$325,000	4%
Percent of Original List Price Received	94.2%	92.6%	2%	93.6%	103.2%	-9%
Median Days on Market Until Sale	27	49	-45%	13	25	-48%
Inventory of Homes for Sale	61	70	-13%	-	-	-

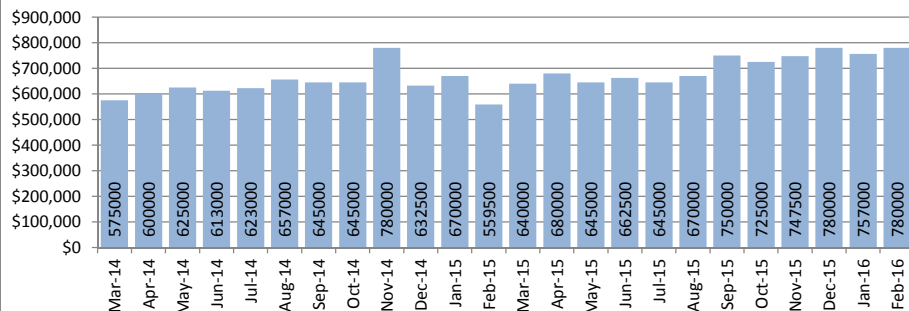
**Closed Sales : Single Family Homes**



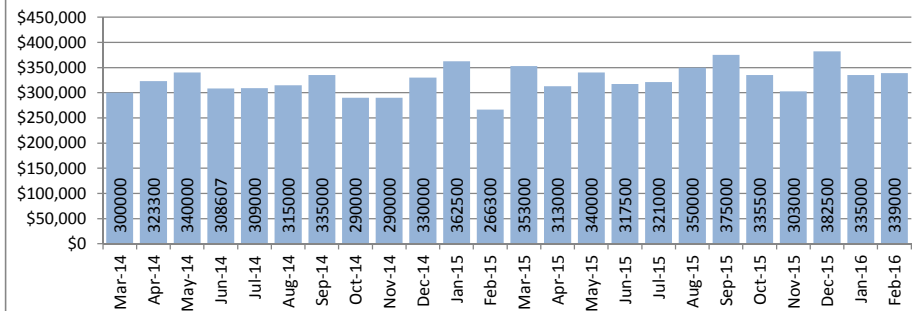
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## February 2016

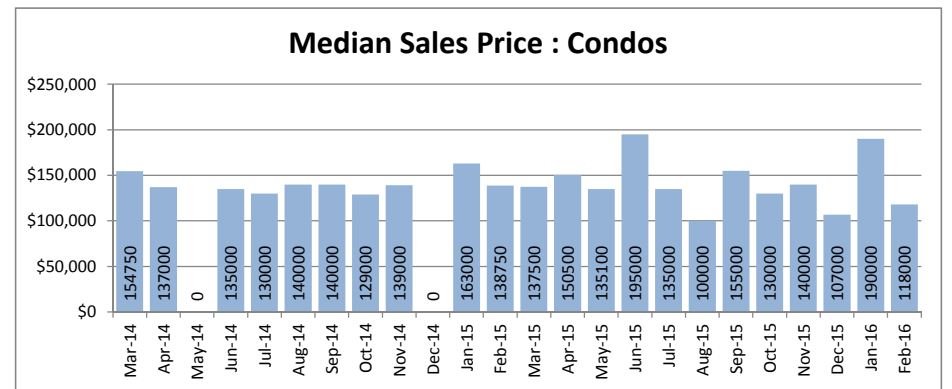
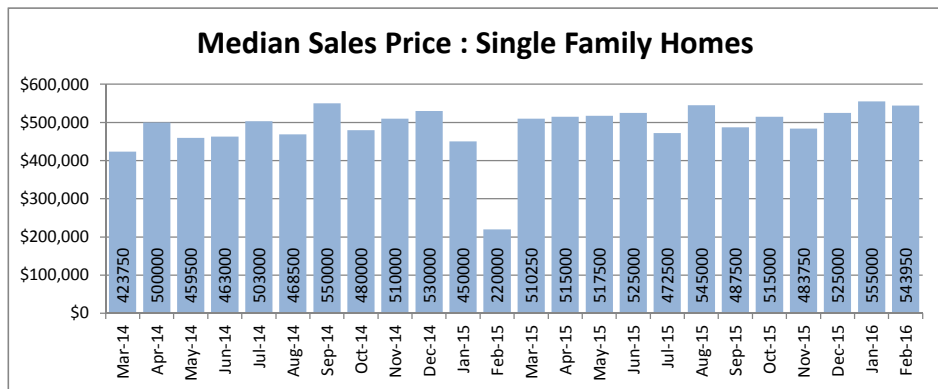
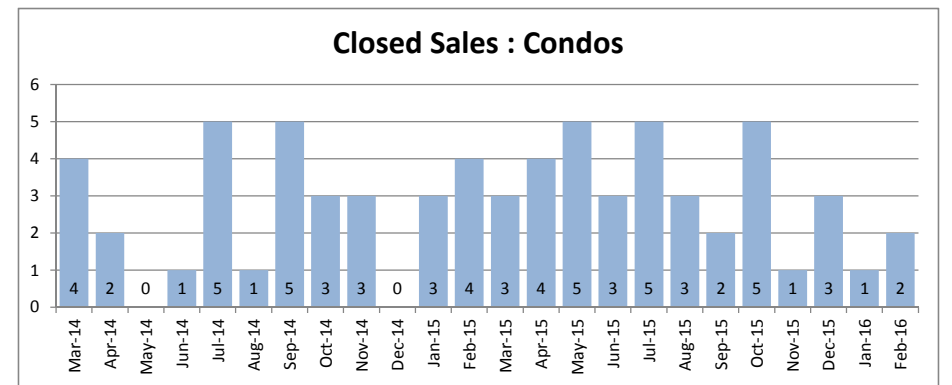
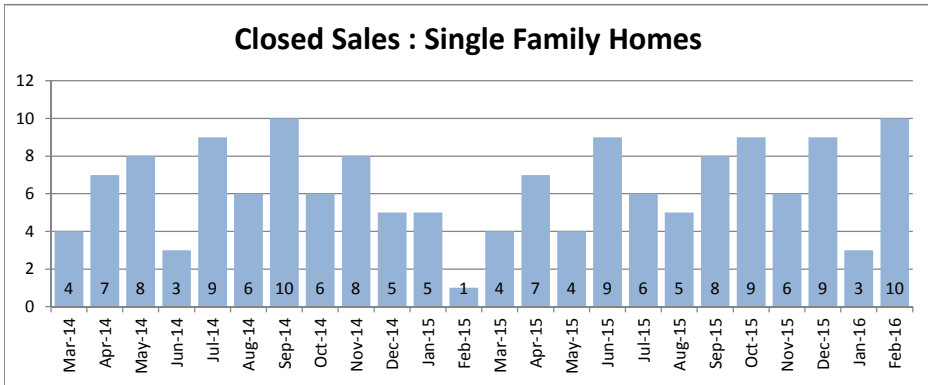


**Wahiawa**  
1-7-1 to 1-7-7

February 2016

Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	13	-54%	14	16	-13%
Closed Sales	10	1	900%	13	6	117%
Median Sales Price	\$543,950	\$220,000	147%	\$549,900	\$449,000	22%
Percent of Original List Price Received	95.6%	100.0%	-4%	100.0%	97.1%	3%
Median Days on Market Until Sale	22	0	-	18	13	38%
Inventory of Homes for Sale	18	24	-25%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	5	4	25%	9	10	-10%
Closed Sales	2	4	-50%	3	7	-57%
Median Sales Price	\$118,000	\$138,750	-15%	\$120,000	\$148,500	-19%
Percent of Original List Price Received	85.1%	101.5%	-16%	84.2%	100.0%	-16%
Median Days on Market Until Sale	43	42	2%	34	28	21%
Inventory of Homes for Sale	5	14	-64%	-	-	-



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

## February 2016

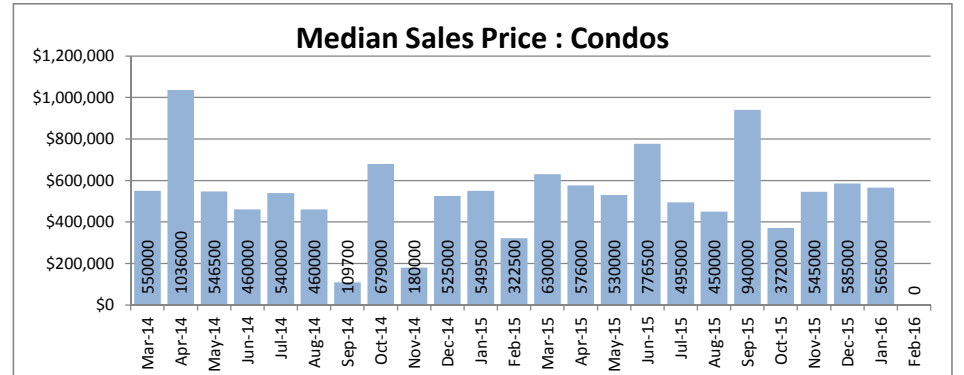
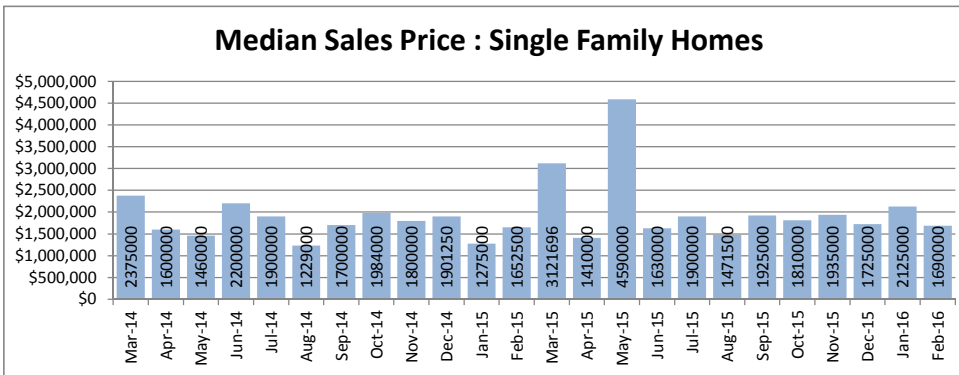
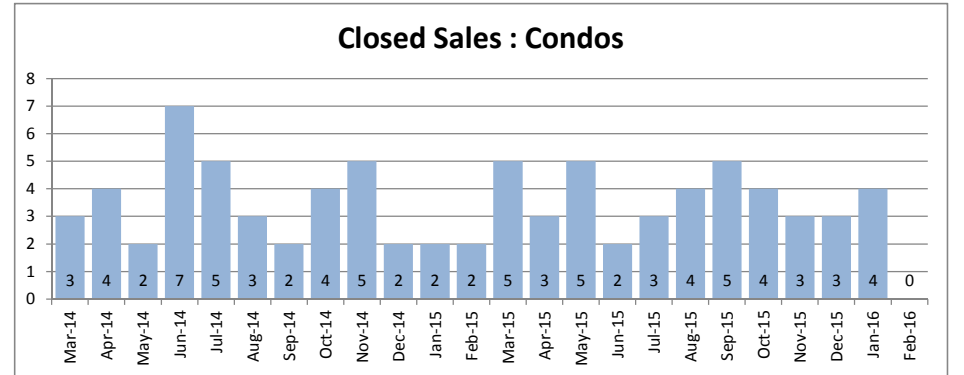
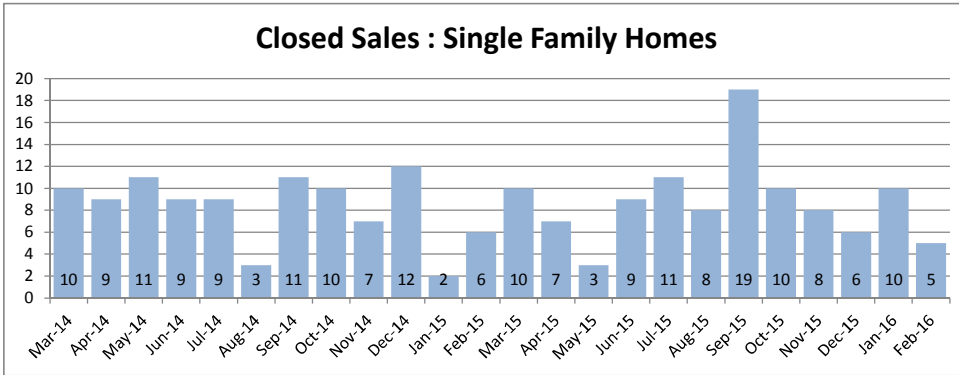


<b>Waialae - Kahala</b>
1-3-5

February 2016

Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	18	12	50%	36	30	20%
Closed Sales	5	6	-17%	15	8	88%
Median Sales Price	\$1,690,000	\$1,652,500	2%	\$2,100,000	\$1,618,403	30%
Percent of Original List Price Received	85.4%	94.6%	-10%	96.0%	95.9%	0%
Median Days on Market Until Sale	68	39	74%	20	26	-23%
Inventory of Homes for Sale	83	63	32%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	4	9	-56%	11	14	-21%
Closed Sales	0	2	-100%	4	4	0%
Median Sales Price	\$0	\$322,500	-100%	\$565,000	\$337,000	68%
Percent of Original List Price Received	0.0%	98.5%	-100%	101.5%	93.6%	8%
Median Days on Market Until Sale	0	25	-100%	15	30	-50%
Inventory of Homes for Sale	14	13	8%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## February 2016

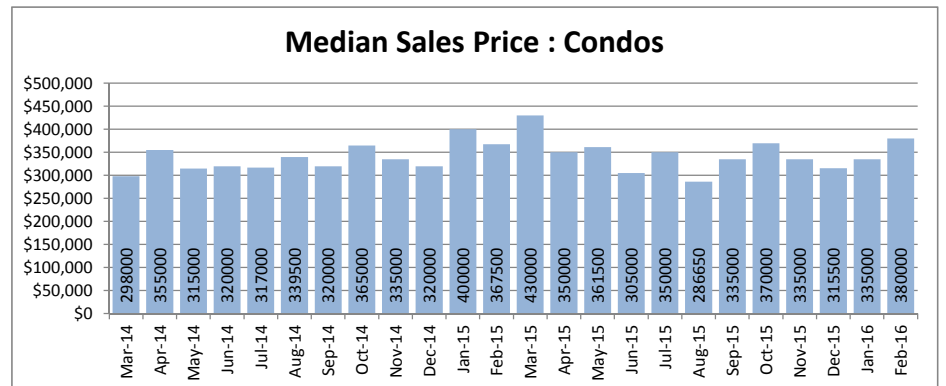
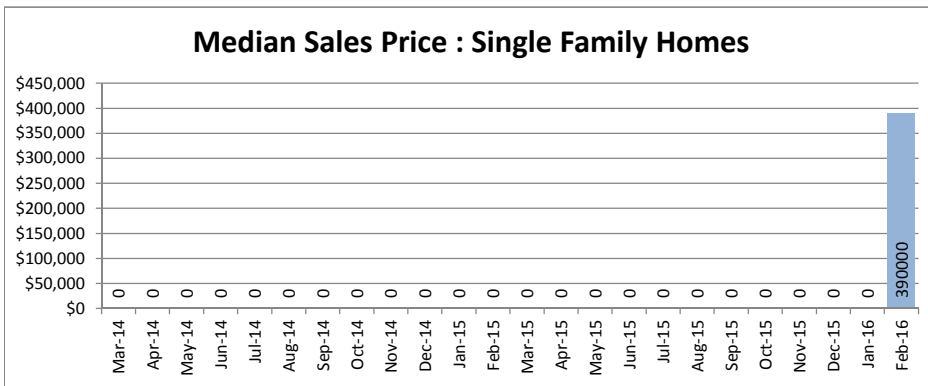
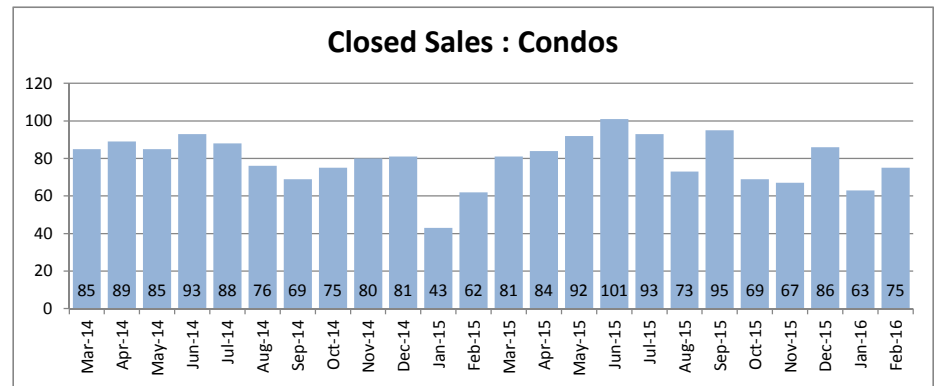
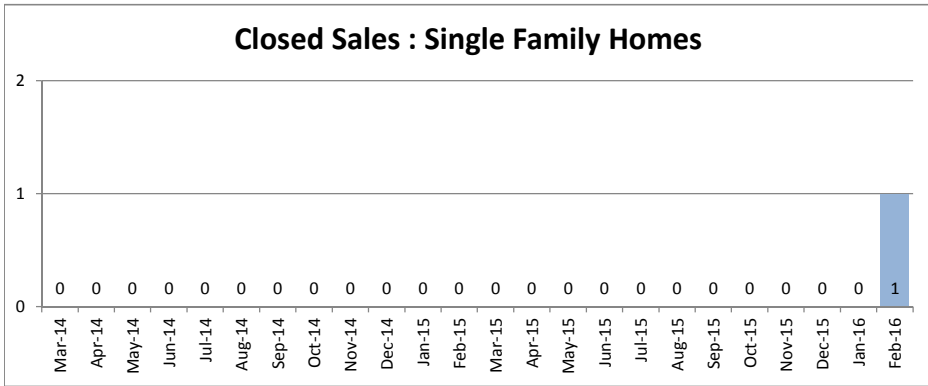


<b>Waikiki</b>
<b>1-2-6</b>

February 2016

Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	1	0	-	1	0	-
Closed Sales	1	0	-	1	0	-
Median Sales Price	\$390,000	\$0	-	\$390,000	\$0	-
Percent of Original List Price Received	100.0%	0.0%	-	100.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	1	0	-	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	128	134	-4%	263	283	-7%
Closed Sales	75	62	21%	138	105	31%
Median Sales Price	\$380,000	\$367,500	3%	\$370,000	\$392,000	-6%
Percent of Original List Price Received	95.2%	95.5%	0%	97.4%	96.1%	1%
Median Days on Market Until Sale	36	62	-42%	36	55	-35%
Inventory of Homes for Sale	545	532	2%	-	-	-



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

February 2016

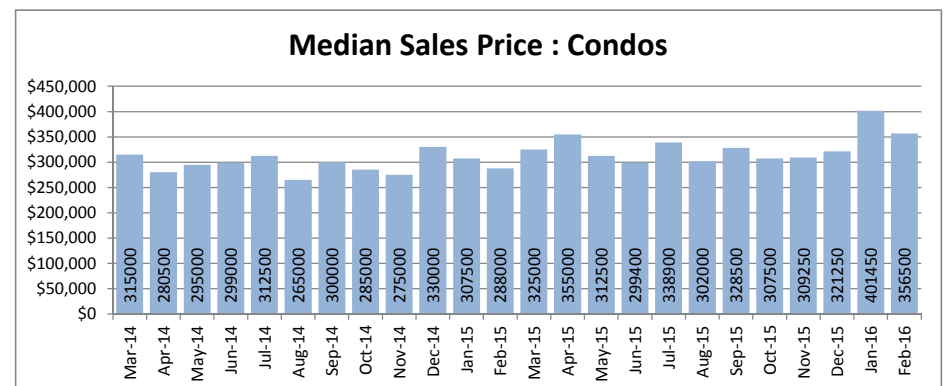
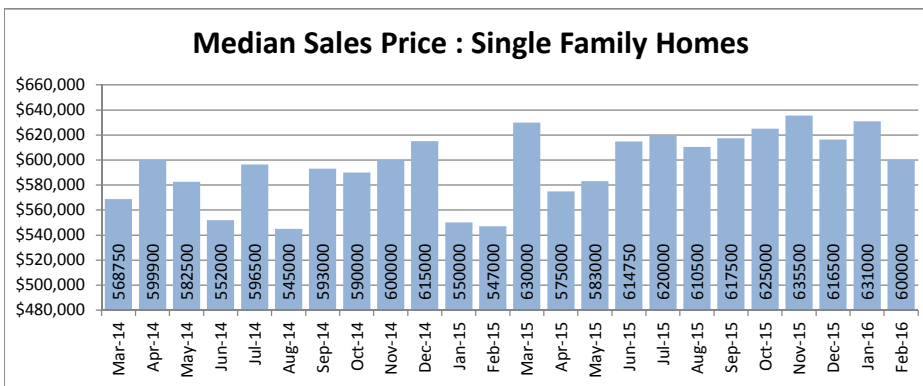
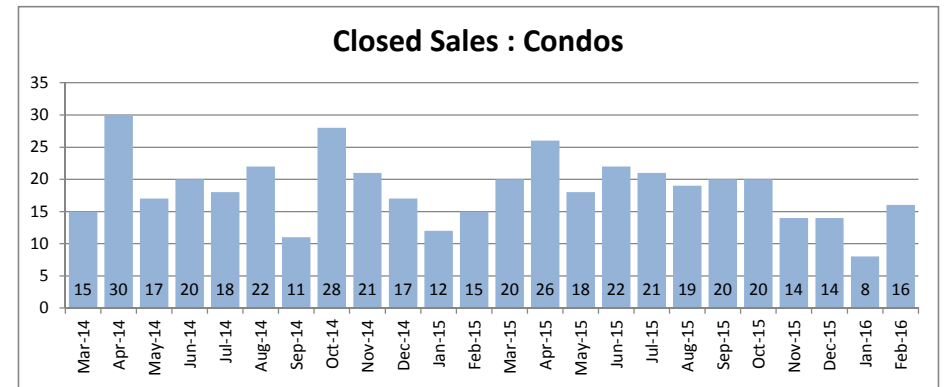
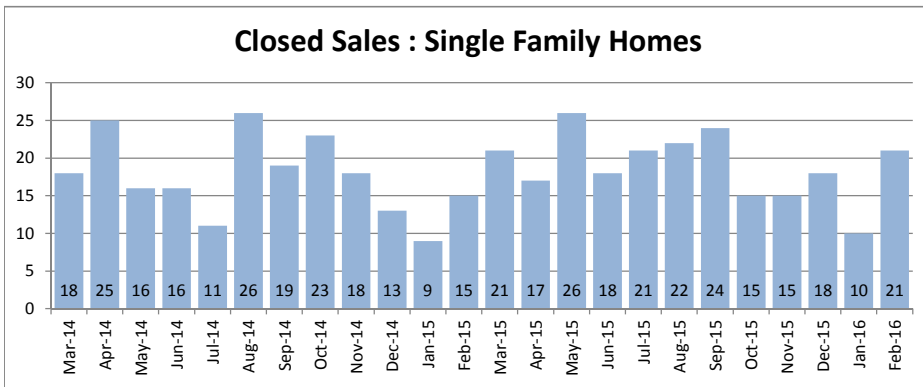


<b>Waipahu</b>
<b>1-9-4</b>

February 2016

Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	29	21	38%	45	46	-2%
Closed Sales	21	15	40%	31	24	29%
Median Sales Price	\$600,000	\$547,000	10%	\$605,000	\$549,500	10%
Percent of Original List Price Received	100.2%	93.6%	7%	97.6%	93.7%	4%
Median Days on Market Until Sale	19	37	-49%	14	33	-58%
Inventory of Homes for Sale	55	51	8%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	20	22	-9%	42	43	-2%
Closed Sales	16	15	7%	24	27	-11%
Median Sales Price	\$356,500	\$288,000	24%	\$355,000	\$295,000	20%
Percent of Original List Price Received	99.8%	99.7%	0%	101.6%	97.7%	4%
Median Days on Market Until Sale	12	21	-43%	16	18	-11%
Inventory of Homes for Sale	30	52	-42%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## February 2016



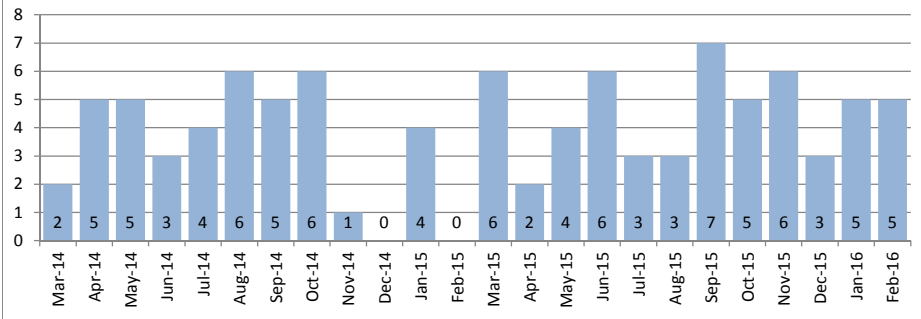
**Windward Coast**  
1-4-8 to 1-5-5

February 2016

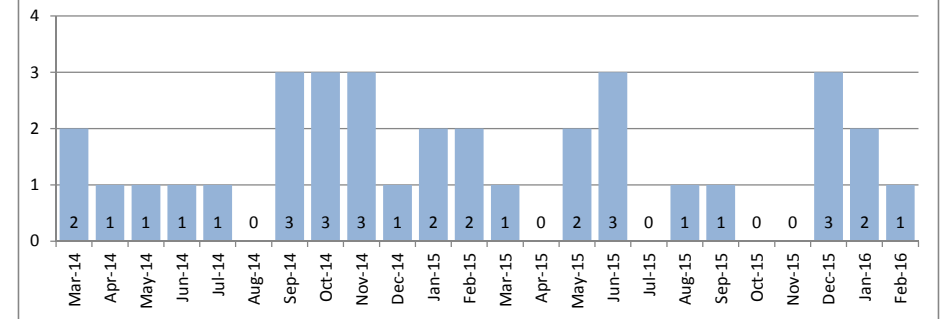
Single Family Homes	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	5	7	-29%	18	16	13%
Closed Sales	5	0	-	10	4	150%
Median Sales Price	\$670,000	\$0	-	\$600,000	\$619,500	-3%
Percent of Original List Price Received	91.9%	0.0%	-	93.4%	96.1%	-3%
Median Days on Market Until Sale	32	0	-	33	57	-42%
Inventory of Homes for Sale	33	32	3%	-	-	-

Condos	February			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	5	4	25%	6	9	-33%
Closed Sales	1	2	-50%	3	4	-25%
Median Sales Price	\$250,000	\$247,450	1%	\$250,000	\$247,450	1%
Percent of Original List Price Received	89.3%	94.4%	-5%	89.3%	94.4%	-5%
Median Days on Market Until Sale	88	50	76%	12	25	-52%
Inventory of Homes for Sale	16	16	0%	-	-	-

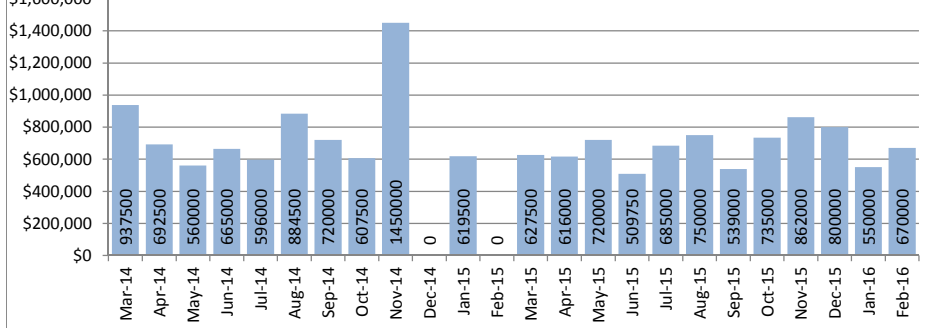
**Closed Sales : Single Family Homes**



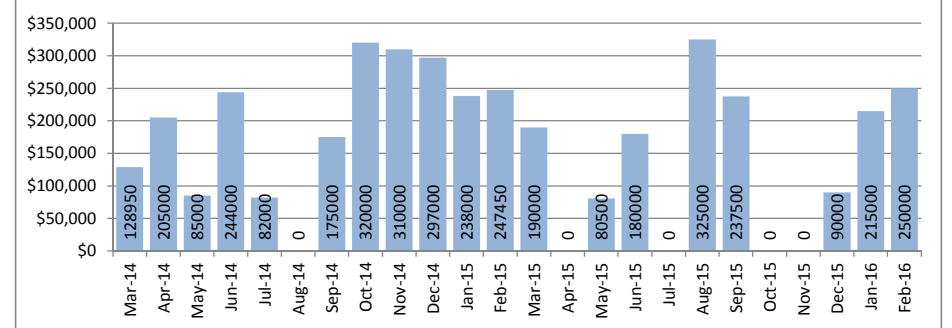
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

Single Family Solds - February 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 600,000	-	-	-	1	-	-	-
MILILANI AREA	\$ 672,500	\$ 688,600	2.4%	\$16,100	6	6	0.0%	0
MILILANI MAUKA	\$ 615,000	\$ 880,000	43.1%	\$265,000	3	7	133.3%	4
WAHIAWA AREA	\$ 220,000	\$ 592,500	169.3%	\$372,500	1	4	300.0%	3
WAHIAWA HEIGHTS	-	\$ 549,900	-	-	-	1	-	-
WAHIAWA PARK	-	\$ 639,000	-	-	-	1	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 503,500	-	-	-	2	-	-	-
WILIKINA	-	\$ 240,000	-	-	-	1	-	-
WHITMORE VILLAGE	-	\$ 450,000	-	-	-	3	-	-
<b>Central Region</b>	<b>\$ 600,000</b>	<b>\$ 668,200</b>	<b>11.4%</b>	<b>\$68,200</b>	<b>13</b>	<b>23</b>	<b>76.9%</b>	<b>10</b>

Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AINA HAINA AREA	\$ 898,750	\$ 940,000	4.6%	\$41,250	2	5	150.0%	3
BLACK POINT	\$ 3,625,000	-	-	-	1	-	-	-
DIAMOND HEAD	\$ 3,250,000	-	-	-	1	-	-	-
HAWAII LOA RIDGE	\$ 2,050,000	\$ 1,550,000	-24.4%	-\$500,000	1	1	0.0%	0
KAHALA AREA	\$ 1,606,806	\$ 3,075,000	91.4%	\$1,468,194	3	2	-33.3%	-1
KAIMUKI	\$ 799,000	\$ 1,065,000	33.3%	\$266,000	7	2	-71.4%	-5
KAPAHULU	\$ 1,114,000	\$ 968,944	-13.0%	-\$145,056	4	4	0.0%	0
KULIOUOU	-	\$ 822,000	-	-	-	1	-	-
MAUNALANI HEIGHTS	-	\$ 1,300,000	-	-	-	1	-	-
NIU VALLEY	\$ 855,000	-	-	-	2	-	-	-
PALOLO	\$ 705,000	\$ 749,000	6.2%	\$44,000	3	2	-33.3%	-1
WAIALAE NUI RDGE	-	\$ 1,150,000	-	-	-	1	-	-
ST. LOUIS	\$ 850,000	\$ 972,500	14.4%	\$122,500	3	2	-33.3%	-1
WAIALAE NUI-LWR	-	\$ 820,000	-	-	-	1	-	-
WAIALAE IKI	\$ 1,652,500	\$ 1,690,000	2.3%	\$37,500	2	1	-50.0%	-1
WILHELMINA	\$ 877,000	-	-	-	4	-	-	-
<b>Diamond Hd Region</b>	<b>\$ 900,000</b>	<b>\$ 1,070,000</b>	<b>18.9%</b>	<b>\$170,000</b>	<b>33</b>	<b>23</b>	<b>-30.3%</b>	<b>-10</b>

Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 948,000	-	-	-	1	-	-	-
HAHAIONE-UPPER	-	\$ 988,500	-	-	-	1	-	-
KAMEHAMEHA RIDGE	-	\$ 1,275,000	-	-	-	1	-	-
KAMILOIKI	-	\$ 922,500	-	-	-	1	-	-
KALAMA VALLEY	\$ 790,000	-	-	-	2	-	-	-
KAMILO NUI	\$ 1,160,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	-	\$ 860,000	-	-	-	1	-	-
KOKO VILLAS	-	\$ 1,578,000	-	-	-	1	-	-
MARINERS RIDGE	\$ 880,000	\$ 1,015,000	15.3%	\$135,000	1	1	0.0%	0
MARINERS COVE	-	\$ 1,160,000	-	-	-	3	-	-
MARINERS VALLEY	\$ 845,000	\$ 905,000	7.1%	\$60,000	1	1	0.0%	0
NAPALI HAWEO	\$ 2,190,000	-	-	-	2	-	-	-
QUEENS GATE	-	\$ 1,140,000	-	-	-	1	-	-
SPINNAKER ISLE	-	\$ 1,600,000	-	-	-	1	-	-
WEST MARINA	\$ 1,249,000	-	-	-	1	-	-	-
TRIANGLE	\$ 1,675,000	\$ 1,797,500	7.3%	\$122,500	1	3	200.0%	2
<b>Hawaii Kai Region</b>	<b>\$ 1,054,000</b>	<b>\$ 1,160,000</b>	<b>10.1%</b>	<b>\$106,000</b>	<b>10</b>	<b>15</b>	<b>50.0%</b>	<b>5</b>



Single Family Solds - February 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LUALUALEI	\$ 360,000	\$ 467,000	29.7%	\$107,000	3	2	-33.3%	-1
MAILI	\$ 362,500	\$ 422,500	16.6%	\$60,000	8	8	0.0%	0
MAILI SEA-MAKALAE 1	\$ 490,000	\$ 530,000	8.2%	\$40,000	1	3	200.0%	2
MAILI SEA-MAKALAE 2	-	\$ 558,000	-	-	-	1	-	-
MAILI SEA-NOHOKAI	-	\$ 472,750	-	-	-	2	-	-
MAKAHA	\$ 245,000	\$ 374,500	52.9%	\$129,500	5	2	-60.0%	-3
WAIANAE	\$ 264,900	\$ 498,000	88.0%	\$233,100	1	1	0.0%	0
<b>Leeward Region</b>	<b>\$ 322,500</b>	<b>\$ 475,000</b>	<b>47.3%</b>	<b>\$152,500</b>	<b>18</b>	<b>19</b>	<b>5.6%</b>	<b>1</b>

Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
EWA BEACH	\$ 374,925	\$ 510,000	36.0%	\$135,075	4	7	75.0%	3
EWA GEN ALII COVE	-	\$ 470,000	-	-	-	1	-	-
EWA GEN CORTEBELLA	\$ 442,000	-	-	-	1	-	-	-
EWA GEN HALEAKEA	\$ 750,000	\$ 804,575	7.3%	\$54,575	1	1	0.0%	0
EWA GEN KULA LEI	\$ 477,500	-	-	-	2	-	-	-
EWA GEN LAS BRISAS	\$ 471,500	\$ 500,000	6.0%	\$28,500	2	1	-50.0%	-1
EWA GEN LAULANI-TIDES	-	\$ 511,000	-	-	-	1	-	-
EWA GEN LAULANI-TRADES	-	\$ 570,000	-	-	-	1	-	-
EWA GEN MERIDIAN	\$ 425,000	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 500,000	\$ 535,000	7.0%	\$35,000	1	1	0.0%	0
EWA GEN PRESCOTT	\$ 646,250	\$ 690,000	6.8%	\$43,750	2	1	-50.0%	-1
EWA GEN SEA BREEZE	-	\$ 630,000	-	-	-	1	-	-
EWA GEN SODA CREEK	-	\$ 535,000	-	-	-	1	-	-
EWA GEN SONOMA	-	\$ 698,000	-	-	-	1	-	-
EWA GEN SANDALWOOD	-	\$ 712,500	-	-	-	1	-	-
EWA GEN SUN TERRA	\$ 510,050	\$ 590,000	15.7%	\$79,950	1	1	0.0%	0
EWA GEN SUN TERRA SOUTH	-	\$ 542,000	-	-	-	1	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 575,000	-	-	-	1	-	-	-
EWA GEN TIBURON	-	\$ 519,000	-	-	-	1	-	-
EWA GEN TUSCANY II	\$ 535,000	-	-	-	1	-	-	-
EWA GEN WOODBRIDGE	-	\$ 778,000	-	-	-	1	-	-
HAWAIIAN HOME LANDS	\$ 470,000	\$ 407,000	-13.4%	-\$63,000	1	2	100.0%	1
EWA VILLAGES	\$ 505,000	\$ 512,500	1.5%	\$7,500	1	2	100.0%	1
HOAKALEI-KA MAKANA	\$ 661,500	\$ 685,000	3.6%	\$23,500	5	3	-40.0%	-2
HUELANI	-	\$ 564,000	-	-	-	1	-	-
KAPOLEI	-	\$ 527,500	-	-	-	2	-	-
KAPOLEI-AELOA	\$ 590,000	-	-	-	3	-	-	-
KAPOLEI-MALANAI	-	\$ 722,500	-	-	-	2	-	-
KAPOLEI-KEKUILANI	-	\$ 556,250	-	-	-	2	-	-
KAPOLEI-MEHANA-LA HIKI	\$ 615,000	-	-	-	1	-	-	-
KO OLINA	-	\$ 1,320,000	-	-	-	1	-	-
NANAKAI GARDENS	-	\$ 589,000	-	-	-	1	-	-
OCEAN POINTE	\$ 586,250	\$ 635,000	8.3%	\$48,750	8	5	-37.5%	-3
WESTLOCH FAIRWAY	\$ 535,000	-	-	-	3	-	-	-
WESTLOCH ESTATES	\$ 615,000	\$ 590,000	-4.1%	-\$25,000	1	2	100.0%	1
<b>Ewa Plain Region</b>	<b>\$ 570,000</b>	<b>\$ 570,000</b>	<b>0.0%</b>	<b>\$0</b>	<b>40</b>	<b>45</b>	<b>12.5%</b>	<b>5</b>

Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-ANUHEA	-	\$ 677,500	-	-	-	2	-	-
MAKAKILO-HIGHPOINTE	\$ 734,000	-	-	-	1	-	-	-
MAKAKILO-KAHIWELO	-	\$ 715,000	-	-	-	3	-	-
MAKAKILO-UPPER	\$ 625,000	\$ 590,000	-5.6%	-\$35,000	1	3	200.0%	2
MAKAKILO-LOWER	\$ 528,000	\$ 600,000	13.6%	\$72,000	2	1	-50.0%	-1
MAKAKILO-STARSEDGE	\$ 730,000	-	-	-	1	-	-	-
MAKAKILO-WAI KALOI	\$ 675,000	-	-	-	1	-	-	-
<b>Makakilo Region</b>	<b>\$ 650,000</b>	<b>\$ 680,000</b>	<b>4.6%</b>	<b>\$30,000</b>	<b>6</b>	<b>9</b>	<b>50.0%</b>	<b>3</b>

Single Family Solds - February 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

<b>Kailua Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIKAHI PARK	\$ 1,250,000	\$ 1,150,000	-8.0%	-\$100,000	1	1	0.0%	0
COCONUT GROVE	\$ 776,000	\$ 810,000	4.4%	\$34,000	3	1	-66.7%	-2
ENCHANTED LAKE	\$ 1,032,000	\$ 1,060,000	2.7%	\$28,000	1	3	200.0%	2
KAILUA BLUFFS	\$ 622,000	-	-	-	1	-	-	-
KALAMA/CNUT GROV	\$ 1,300,000	-	-	-	1	-	-	-
KAOPA	-	\$ 960,000	-	-	-	2	-	-
KALAEHO HILLSIDE	\$ 1,050,000	\$ 897,500	-14.5%	-\$152,500	1	2	100.0%	1
KAWAIOLOA	\$ 980,000	-	-	-	1	-	-	-
KEOLU HILLS	\$ 795,000	\$ 842,500	6.0%	\$47,500	2	2	0.0%	0
KOOLAUPOKU	\$ 1,458,000	-	-	-	1	-	-	-
KUULEI TRACT	-	\$ 1,900,000	-	-	-	1	-	-
LANIKAI	\$ 1,600,000	\$ 5,500,000	243.8%	\$3,900,000	1	1	0.0%	0
MAUNAWILI	\$ 1,335,000	-	-	-	1	-	-	-
WAIMANALO	\$ 590,000	\$ 679,000	15.1%	\$89,000	1	1	0.0%	0
<b>Kailua Region</b>	<b>\$ 1,000,000</b>	<b>\$ 897,500</b>	<b>-10.3%</b>	<b>-\$102,500</b>	<b>15</b>	<b>14</b>	<b>-6.7%</b>	<b>-1</b>
<b>Pearl City Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIEA AREA	\$ 540,000	-	-	-	1	-	-	-
AIEA HEIGHTS	\$ 695,000	\$ 877,000	26.2%	\$182,000	2	2	0.0%	0
FOSTER VILLAGE	\$ 775,000	\$ 800,000	3.2%	\$25,000	2	3	50.0%	1
NEWTOWN	\$ 630,000	-	-	-	1	-	-100.0%	-1
PACIFIC PALISADES	\$ 470,000	\$ 629,500	33.9%	\$159,500	3	6	100.0%	3
PEARL CITY-UPPER	\$ 640,000	\$ 740,000	15.6%	\$100,000	1	5	400.0%	4
PEARL CITY-LOWER	\$ 349,000	-	-	-	3	-	-	-
PEARLRIDGE	-	\$ 873,000	-	-	-	1	-	-
ROYAL SUMMIT	-	\$ 1,250,000	-	-	-	1	-	-
WAILUNA	\$ 648,000	\$ 690,000	6.5%	\$42,000	1	1	0.0%	0
WAIMALU	\$ 544,450	-	-	-	2	-	-	-
<b>Pearl City Region</b>	<b>\$ 559,500</b>	<b>\$ 780,000</b>	<b>39.4%</b>	<b>\$220,500</b>	<b>16</b>	<b>19</b>	<b>18.8%</b>	<b>3</b>
<b>Kaneohe Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
ALII SHORES	\$ 969,500	-	-	-	1	-	-	-
CLUB VIEW ESTATE	-	\$ 960,000	-	-	-	1	-	-
HAUULA	-	\$ 450,000	-	-	-	3	-	-
HALE KOU	\$ 675,000	-	-	-	3	-	-	-
HALEKAUWILA	\$ 660,000	\$ 465,000	-29.5%	-\$195,000	2	1	-50.0%	-1
KAALAEA	\$ 1,135,000	-	-	-	1	-	-	-
KOKOKAHI	\$ 777,000	\$ 725,000	-6.7%	-\$52,000	1	1	0.0%	0
KEAAHALA	-	\$ 575,000	-	-	-	1	-	-
MIOMIO	\$ 879,000	-	-	-	1	-	-	-
LULANI OCEAN	-	\$ 725,000	-	-	-	1	-	-
MAHINUI	-	\$ 1,400,000	-	-	-	2	-	-
WOODRIDGE	\$ 595,000	-	-	-	1	-	-	-
PIKOILOA	-	\$ 790,000	-	-	-	1	-	-
<b>Kaneohe Region</b>	<b>\$ 766,000</b>	<b>\$ 725,000</b>	<b>-5.4%</b>	<b>-\$41,000</b>	<b>10</b>	<b>11</b>	<b>10.0%</b>	<b>1</b>

Single Family Solds - February 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
KAHUKU	-	\$ 680,000	-	-	-	2	-	-
KAWAIILOA-NORTH SHORE	-	\$ 1,655,000	-	-	-	1	-	-
LAIE	-	\$ 985,000	-	-	-	2	-	-
MOKULEIA	-	\$ 2,700,000	-	-	-	1	-	-
PUPUKEA	\$ 2,350,000	\$ 1,100,000	-53.2%	-\$1,250,000	1	1	0.0%	0
SUNSET AREA	\$ 950,000	\$ 2,200,000	131.6%	\$1,250,000	1	1	0.0%	0
SUNSET/VELZY	\$ 910,000	-	-	-	2	-	-	-
WAIALUA	\$ 965,000	\$ 654,000	-32.2%	-\$311,000	2	4	100.0%	2
<b>North Shore Region</b>	<b>\$ 1,022,500</b>	<b>\$ 772,500</b>	<b>-24.4%</b>	<b>-\$250,000</b>	<b>6</b>	<b>12</b>	<b>100.0%</b>	<b>6</b>
Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
CRESTVIEW	\$ 612,500	\$ 800,000	30.6%	\$187,500	1	1	0.0%	0
ROYAL KUNIA	\$ 615,000	\$ 602,500	-2.0%	-\$12,500	3	4	33.3%	1
HARBOR VIEW	-	\$ 575,000	-	-	-	1	-	-
RENAISSANCE	-	\$ 665,000	-	-	-	1	-	-
ROBINSON HEIGHTS	-	\$ 585,000	-	-	-	1	-	-
VILLAGE PARK	\$ 523,500	\$ 599,250	14.5%	\$75,750	2	4	100.0%	2
WAIKELE	\$ 596,250	\$ 714,000	19.7%	\$117,750	2	2	0.0%	0
WAIPAHU ESTATES	\$ 540,000	\$ 627,500	16.2%	\$87,500	1	2	100.0%	1
WAIPAHU GARDENS	-	\$ 567,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 547,500	\$ 600,000	9.6%	\$52,500	4	2	-50.0%	-2
WAIPIO GENTRY	\$ 501,500	\$ 614,500	22.5%	\$113,000	2	2	0.0%	0
<b>Waipahu Region</b>	<b>\$ 547,000</b>	<b>\$ 600,000</b>	<b>9.7%</b>	<b>\$53,000</b>	<b>15</b>	<b>21</b>	<b>40.0%</b>	<b>6</b>
Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALIAMANU	\$ 605,000	-	-	-	2	-	-	-
DILLINGHAM	-	\$ 290,000	-	-	-	1	-	-
KALIHI-LOWER	-	\$ 780,000	-	-	-	5	-	-
KALIHI-UPPER	-	\$ 662,500	-	-	-	2	-	-
KAM HEIGHTS	\$ 785,000	\$ 1,200,000	52.9%	\$415,000	1	1	0.0%	0
KAPALAMA	\$ 898,000	-	-	-	1	-	-	-
KALIHI VALLEY	\$ 592,000	\$ 700,000	18.2%	\$108,000	1	1	0.0%	0
KUAKINI	\$ 999,999	-	-	-	1	-	-	-
LILIHA	\$ 669,500	\$ 1,150,000	71.8%	\$480,500	2	1	-50.0%	-1
MAKIKI HEIGHTS	-	\$ 1,750,000	-	-	-	1	-	-
MANOA AREA	\$ 960,500	\$ 775,000	-19.3%	-\$185,500	3	2	-33.3%	-1
MANOA-LOWER	\$ 1,280,000	-	-	-	1	-	-	-
MANOA-UPPER	\$ 1,100,000	-	-	-	1	-	-	-
MCCULLY	\$ 1,235,000	-	-	-	1	-	-	-
MOIILILI	-	\$ 1,120,000	-	-	-	1	-	-
MOANALUA VALLEY	-	\$ 889,000	-	-	-	3	-	-
NUUANU AREA	-	\$ 773,500	-	-	-	2	-	-
NUUANU LOWER	-	\$ 768,000	-	-	-	1	-	-
OLD PALI	-	\$ 1,532,500	-	-	-	2	-	-
PACIFIC HEIGHTS	-	\$ 750,000	-	-	-	1	-	-
PAUOA VALLEY	\$ 741,500	-	-	-	2	-	-	-
PAPAKOLEA	-	\$ 365,000	-	-	-	1	-	-
PAWAA	-	\$ 733,000	-	-	-	1	-	-
PUUNUI	\$ 771,500	\$ 749,000	-2.9%	-\$22,500	2	1	-50.0%	-1
SALT LAKE	-	\$ 900,000	-	-	-	1	-	-
WAIKIKI	-	\$ 390,000	-	-	-	1	-	-
PUNCHBOWL AREA	\$ 1,310,000	-	-	-	1	-	-	-
<b>Metro Region</b>	<b>\$ 863,000</b>	<b>\$ 768,000</b>	<b>-11.0%</b>	<b>-\$95,000</b>	<b>19</b>	<b>29</b>	<b>52.6%</b>	<b>10</b>

Condo Solds - February 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 400,000	\$ 434,000	8.5%	\$34,000	1	1	0.0%	0
MILILANI AREA	\$ 369,500	\$ 400,000	8.3%	\$30,500	6	5	-16.7%	-1
MILILANI MAUKA	\$ 355,000	\$ 358,200	0.9%	\$3,200	11	8	-27.3%	-3
WAHIAWA HEIGHTS	\$ 120,000	\$ 118,000	-1.7%	-\$2,000	1	2	100.0%	1
WILKINA	\$ 148,500	-	-	-	3	-	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 205,000	\$ 209,000	2.0%	\$4,000	8	5	-37.5%	-3
<b>Central Region</b>	<b>\$ 337,500</b>	<b>\$ 325,000</b>	<b>-3.7%</b>	<b>-\$12,500</b>	<b>30</b>	<b>21</b>	<b>-30.0%</b>	<b>-9</b>
Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
DIAMOND HEAD	\$ 510,000	\$ 935,000	83.3%	\$425,000	3	5	66.7%	2
KAPAHULU	\$ 260,000	-	-	-	1	-	-	-
ST. LOUIS	\$ 610,000	-	-	-	1	-	-	-
WAIALAE G/C	\$ 110,000	-	-	-	1	-	-	-
WAIALAE NUI VLY	\$ 535,000	-	-	-	1	-	-	-
<b>Diamond Hd Region</b>	<b>\$ 510,000</b>	<b>\$ 935,000</b>	<b>83.3%</b>	<b>\$425,000</b>	<b>7</b>	<b>5</b>	<b>-28.6%</b>	<b>-2</b>
Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AG/INDL/NAVY	\$ 292,000	\$ 200,000	-31.5%	-\$92,000	1	1	0.0%	0
EWA	\$ 272,500	\$ 283,500	4.0%	\$11,000	8	8	0.0%	0
EWA GEN	-	\$ 325,500	-	-	-	2	-	-
EWA VILLAGES	\$ 280,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 249,498	\$ 254,500	2.0%	\$5,002	4	2	-50.0%	-2
HOAKALEI-KA MAKANA	-	\$ 530,000	-	-	-	2	-	-
KAPOLEI	\$ 360,000	\$ 401,000	11.4%	\$41,000	5	7	40.0%	2
WESTLOCH FAIRWAY	-	\$ 349,500	-	-	-	1	-	-
KO OLINA	\$ 715,000	\$ 689,000	-3.6%	-\$26,000	3	5	66.7%	2
OCEAN POINTE	\$ 425,000	\$ 469,000	10.4%	\$44,000	4	12	200.0%	8
<b>Ewa Plain Region</b>	<b>\$ 310,500</b>	<b>\$ 431,000</b>	<b>38.8%</b>	<b>\$120,500</b>	<b>26</b>	<b>40</b>	<b>53.8%</b>	<b>14</b>
Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HAAHIONE-LOWER	\$ 588,250	\$ 510,750	-13.2%	-\$77,500	2	2	0.0%	0
MARINERS VALLEY	-	\$ 597,000	-	-	-	2	-	-
WEST MARINA	\$ 640,000	\$ 725,000	13.3%	\$85,000	5	7	40.0%	2
<b>Hawaii Kai Region</b>	<b>\$ 640,000</b>	<b>\$ 675,000</b>	<b>5.5%</b>	<b>\$35,000</b>	<b>7</b>	<b>11</b>	<b>57.1%</b>	<b>4</b>
Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
BLUESTONE	\$ 1,160,000	\$ 985,000	-15.1%	-\$175,000	1	1	0.0%	0
KAILUA TOWN	\$ 600,000	\$ 465,000	-22.5%	-\$135,000	1	3	200.0%	2
<b>Kailua Region</b>	<b>\$ 880,000</b>	<b>\$ 680,000</b>	<b>-22.7%</b>	<b>-\$200,000</b>	<b>2</b>	<b>4</b>	<b>100.0%</b>	<b>2</b>
Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
COUNTRY CLUB	\$ 575,000	-	-	-	3	-	-	-
HAIKU PLANTATION	\$ 580,000	-	-	-	1	-	-	-
HAIKU VILLAGE	\$ 432,000	\$ 580,000	34.3%	\$148,000	5	2	-60.0%	-3
KAAAWA	\$ 247,450	-	-	-	2	-	-	-
KANEOHE TOWN	-	\$ 277,500	-	-	-	1	-	-
LILIPUNA	\$ 512,500	\$ 552,000	7.7%	\$39,500	2	2	0.0%	0
PUOHALA VILLAGE	\$ 179,500	\$ 240,000	33.7%	\$60,500	1	1	0.0%	0
PUNALUU	\$ 420,000	\$ 250,000	-40.5%	-\$170,000	1	1	0.0%	0
PUUALII	-	\$ 591,000	-	-	-	2	-	-
TEMPLE VALLEY	-	\$ 370,000	-	-	-	1	-	-
WINDWARD ESTATES	\$ 299,950	\$ 320,000	6.7%	\$20,050	1	1	0.0%	0
<b>Kaneohe Region</b>	<b>\$ 466,000</b>	<b>\$ 550,000</b>	<b>18.0%</b>	<b>\$84,000</b>	<b>16</b>	<b>11</b>	<b>-31.3%</b>	<b>-5</b>

Condo Solds - February 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAILI	\$ 103,000	\$ 425,000	312.6%	\$322,000	1	1	0.0%	0
WAIANA	\$ 79,000	\$ 85,000	7.6%	\$6,000	2	1	-50.0%	-1
MAKAHA	\$ 131,250	\$ 166,000	26.5%	\$34,750	8	7	-12.5%	-1
<b>Leeward Region</b>	<b>\$ 121,000</b>	<b>\$ 166,000</b>	<b>37.2%</b>	<b>\$45,000</b>	<b>11</b>	<b>9</b>	<b>-18.2%</b>	<b>-2</b>
<b>Makakilo Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAKAKILO-UPPER	\$ 322,000	\$ 387,500	20.3%	\$65,500	5	8	60.0%	3
<b>Makakilo Region</b>	<b>\$ 322,000</b>	<b>\$ 387,500</b>	<b>20.3%</b>	<b>\$65,500</b>	<b>5</b>	<b>8</b>	<b>60.0%</b>	<b>3</b>
<b>Metro Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
ALA MOANA	\$ 280,000	\$ 398,000	42.1%	\$118,000	5	7	40.0%	2
CHINATOWN	\$ 375,000	\$ 407,000	8.5%	\$32,000	1	4	300.0%	3
DILLINGHAM	\$ 345,000	\$ 509,000	47.5%	\$164,000	1	1	0.0%	0
DOWNTOWN	\$ 291,500	\$ 320,000	9.8%	\$28,500	11	13	18.2%	2
HOLIDAY MART	\$ 209,000	\$ 315,000	50.7%	\$106,000	3	3	0.0%	0
KAKAAKO	\$ 743,000	\$ 787,500	6.0%	\$44,500	9	14	55.6%	5
KALIHI AREA	\$ 230,000	-	-	-	2	-	-	-
KALIHI LOWER	-	\$ 240,000	-	-	-	1	-	-
KAPAHULU	\$ 480,000	-	-	-	1	-	-	-
KAPALAMA	\$ 176,500	\$ 240,000	36.0%	\$63,500	1	1	0.0%	0
KAPIO/KINAU/WARD	\$ 325,000	\$ 335,000	3.1%	\$10,000	1	1	0.0%	0
KAPIOLANI	\$ 369,000	\$ 470,000	27.4%	\$101,000	5	6	20.0%	1
LILIHA	-	\$ 385,000	-	-	-	1	-	-
MAKIKI	-	\$ 267,500	-	-	-	3	-	-
MAKIKI AREA	\$ 338,000	\$ 306,500	-9.3%	-\$31,500	15	16	6.7%	1
MANOA-LOWER	\$ 290,000	\$ 330,000	13.8%	\$40,000	1	1	0.0%	0
MCCULLY	\$ 366,000	\$ 132,500	-63.8%	-\$233,500	2	2	0.0%	0
MOIILILI	\$ 341,000	\$ 412,500	21.0%	\$71,500	8	2	-75.0%	-6
NUUANU-LOWER	\$ 679,500	\$ 385,000	-43.3%	-\$294,500	2	1	-50.0%	-1
PALAMA	\$ 213,000	\$ 283,000	32.9%	\$70,000	1	1	0.0%	0
PAWAA	\$ 241,500	\$ 385,000	59.4%	\$143,500	4	3	-25.0%	-1
PUNAHOU	\$ 315,000	\$ 341,000	8.3%	\$26,000	1	2	100.0%	1
PUNCHBOWL AREA	\$ 325,500	\$ 380,000	16.7%	\$54,500	6	5	-16.7%	-1
PUNCHBOWL-LOWER	\$ 314,000	\$ 245,000	-22.0%	-\$69,000	1	2	100.0%	1
SALT LAKE	\$ 325,000	\$ 335,000	3.1%	\$10,000	11	13	18.2%	2
UNIVERSITY	\$ 235,000	-	-	-	1	-	-	-
WAIKIKI	\$ 367,500	\$ 380,000	3.4%	\$12,500	62	75	21.0%	13
<b>Metro Region</b>	<b>\$ 348,000</b>	<b>\$ 375,000</b>	<b>7.8%</b>	<b>\$27,000</b>	<b>155</b>	<b>178</b>	<b>14.8%</b>	<b>23</b>
<b>North Shore Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
WAIALUA	\$ 325,000	\$ 225,000	-30.8%	-\$100,000	2	1	-50.0%	-1
KUILIMA	\$ 387,500	\$ 410,000	5.8%	\$22,500	2	1	-50.0%	-1
<b>North Shore Region</b>	<b>\$ 325,000</b>	<b>\$ 317,500</b>	<b>-2.3%</b>	<b>-\$7,500</b>	<b>4</b>	<b>2</b>	<b>-50.0%</b>	<b>-2</b>
<b>Pearl City Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
NAVY/FEDERAL	-	\$ 212,000	-	-	-	2	-	-
MANANA	\$ 248,800	\$ 297,500	19.6%	\$48,700	2	2	0.0%	0
MILITARY	\$ 325,000	-	-	-	1	-	-	-
NEWTOWN	\$ 375,000	-	-	-	1	-	-	-
PEARL CITY UPPER	-	\$ 177,700	-	-	-	1	-	-
PEARLRIDGE	\$ 280,000	\$ 335,000	19.6%	\$55,000	7	9	28.6%	2
WAIIAU	-	\$ 367,500	-	-	-	4	-	-
WAIMALU	\$ 225,000	-	-	-	1	-	-	-
WAILUNA	-	\$ 455,000	-	-	-	1	-	-
<b>Pearl City Region</b>	<b>\$ 266,300</b>	<b>\$ 339,000</b>	<b>27.3%</b>	<b>\$72,700</b>	<b>12</b>	<b>19</b>	<b>58.3%</b>	<b>7</b>

**Condo Solds - February 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3**

<b>Waipahu Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
WAIKELE	\$ 316,000	\$ 379,000	19.9%	\$63,000	3	8	166.7%	5
ROYAL KUNIA	\$ 302,000	-	-	-	3	-	-	-
WAIPAHU-LOWER	\$ 203,250	\$ 142,000	-30.1%	-\$61,250	2	1	-50.0%	-1
WAIPIO GENTRY	\$ 285,000	\$ 300,000	5.3%	\$15,000	7	7	0.0%	0
<b>Waipahu Region</b>	<b>\$ 288,000</b>	<b>\$ 356,500</b>	<b>23.8%</b>	<b>\$68,500</b>	<b>15</b>	<b>16</b>	<b>6.7%</b>	<b>1</b>