

# Local Market Update

## Single Family Homes

### February 2018



February 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	11	15	-27%	4	4	0%	\$1,752,500	\$1,525,000	15%	93.7%	76.3%	23%	35	19	84%	49	41	20%
Ala Moana - Kakaako	1-2-3	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	1	100%
Downtown - Nuuanu	1-1-8 to 1-2-2	5	5	0%	4	6	-33%	\$937,500	\$968,500	-3%	101.4%	95.5%	6%	8	9	-11%	27	27	0%
Ewa Plain	1-9-1	75	80	-6%	50	41	22%	\$653,000	\$640,000	2%	100.1%	99.2%	1%	14	21	-33%	155	132	17%
Hawaii Kai	1-3-9	12	18	-33%	8	13	-38%	\$1,040,000	\$1,025,000	1%	96.6%	93.2%	4%	8	22	-64%	55	64	-14%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	31	33	-6%	22	16	38%	\$1,155,000	\$1,017,500	14%	93.4%	95.8%	-3%	19	41	-54%	99	99	0%
Kalihi - Palama	1-1-2 to 1-1-7	13	11	18%	2	10	-80%	\$685,000	\$750,000	-9%	100.1%	107.4%	-7%	55	24	129%	38	43	-12%
Kaneohe	Selected 1-4-4 to 1-4-7	21	15	40%	12	16	-25%	\$880,250	\$847,500	4%	102.5%	95.3%	8%	18	17	6%	60	51	18%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	27	24	13%	14	11	27%	\$1,107,500	\$985,000	12%	92.9%	95.2%	-2%	50	20	150%	70	64	9%
Makaha - Nanakuli	1-8-1 to 1-8-9	40	42	-5%	21	22	-5%	\$465,000	\$474,000	-2%	93.9%	97.8%	-4%	30	23	30%	96	83	16%
Makakilo	1-9-2 to 1-9-3	17	15	13%	10	4	150%	\$742,500	\$832,000	-11%	99.8%	98.6%	1%	13	45	-71%	34	30	13%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	12	16	-25%	5	6	-17%	\$1,300,000	\$916,000	42%	93.2%	89.5%	4%	48	16	200%	47	36	31%
Milliani	Selected 1-9-4 to 1-9-5	16	17	-6%	8	14	-43%	\$760,000	\$743,500	2%	97.6%	101.0%	-3%	31	12	158%	26	30	-13%
Moanalua - Salt Lake	1-1-1	5	4	25%	4	3	33%	\$845,000	\$700,000	21%	88.3%	93.3%	-5%	9	17	-47%	11	11	0%
North Shore	1-5-6 to 1-6-9	10	16	-38%	7	4	75%	\$1,000,000	\$719,500	39%	71.4%	94.1%	-24%	7	98	-93%	53	65	-18%
Pearl City - Aiea	1-9-6 to 1-9-9	23	23	0%	14	18	-22%	\$796,050	\$762,500	4%	100.8%	100.0%	1%	15	15	0%	44	55	-20%
Wahiawa	1-7-1 to 1-7-7	9	9	0%	10	5	100%	\$615,000	\$579,000	6%	101.7%	100.0%	2%	10	38	-74%	16	21	-24%
Waialae - Kahala	1-3-5	14	12	17%	6	12	-50%	\$1,675,000	\$2,254,500	-26%	96.7%	97.0%	0%	93	60	55%	52	78	-33%
Waikiki	1-2-6	1	1	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	1	0%
Waipahu	1-9-4	26	7	271%	14	14	0%	\$688,500	\$647,500	6%	99.1%	100.9%	-2%	28	14	100%	46	38	21%
Windward Coast	1-4-8 to 1-5-5	9	9	0%	2	2	0%	\$925,000	\$792,500	17%	87.3%	83.2%	5%	107	57	88%	33	42	-21%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	31	25	24%	9	9	0%	\$1,045,000	\$1,175,000	-11%	97.2%	90.7%	7%	30	21	43%
Ala Moana - Kakaako	1-2-3	2	2	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	16	24	-33%	8	16	-50%	\$872,500	\$809,225	8%	101.2%	93.6%	8%	11	17	-35%
Ewa Plain	1-9-1	156	154	1%	91	98	-7%	\$657,000	\$635,500	3%	100.3%	98.5%	2%	12	19	-37%
Hawaii Kai	1-3-9	42	47	-11%	19	24	-21%	\$1,062,500	\$1,000,750	6%	90.1%	95.9%	-6%	23	24	-4%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	65	58	12%	44	36	22%	\$961,500	\$1,027,950	-6%	96.3%	95.7%	1%	22	47	-53%
Kalihi - Palama	1-1-2 to 1-1-7	29	30	-3%	18	19	-5%	\$690,000	\$800,000	-14%	101.6%	109.7%	-7%	35	20	75%
Kaneohe	Selected 1-4-4 to 1-4-7	50	47	6%	30	30	0%	\$867,500	\$887,500	-2%	101.2%	98.7%	3%	18	22	-18%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	46	50	-8%	22	20	10%	\$1,200,000	\$927,500	29%	100.0%	97.6%	2%	40	20	100%
Makaha - Nanakuli	1-8-1 to 1-8-9	81	81	0%	47	33	42%	\$450,000	\$455,000	-1%	96.8%	98.4%	-2%	39	34	15%
Makakilo	1-9-2 to 1-9-3	31	33	-6%	20	14	43%	\$759,000	\$699,500	9%	100.3%	98.7%	2%	19	19	0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	24	31	-23%	16	17	-6%	\$1,217,700	\$1,002,000	22%	92.8%	91.3%	2%	40	25	60%
Milliani	Selected 1-9-4 to 1-9-5	31	32	-3%	25	26	-4%	\$790,000	\$720,000	10%	98.9%	96.2%	3%	19	22	-14%
Moanalua - Salt Lake	1-1-1	10	6	67%	5	4	25%	\$780,000	\$750,000	4%	87.8%	94.4%	-7%	9	13	-31%
North Shore	1-5-6 to 1-6-9	21	36	-42%	14	18	-22%	\$920,000	\$750,000	23%	88.1%	94.3%	-7%	18	12	50%
Pearl City - Aiea	1-9-6 to 1-9-9	44	59	-25%	35	39	-10%	\$850,000	\$727,000	17%	100.1%	100.3%	0%	17	13	31%
Wahiawa	1-7-1 to 1-7-7	23	14	64%	16	13	23%	\$615,000	\$590,000	4%	99.2%	93.8%	6%	14	16	-13%
Waialae - Kahala	1-3-5	31	36	-14%	13	19	-32%	\$1,700,000	\$2,159,000	-21%	96.2%	94.0%	2%	91	76	20%
Waikiki	1-2-6	1	1	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	53	34	56%	29	26	12%	\$699,000	\$670,000	4%	99.9%	102.4%	-2%	20	13	54%
Windward Coast	1-4-8 to 1-5-5	16	18	-11%	8	7	14%	\$812,000	\$610,000	33%	94.7%	97.6%	-3%	32	79	-59%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos

### February 2018



February 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	1	-
Ala Moana - Kakaako	1-2-3	75	58	29%	39	41	-5%	\$650,000	\$473,000	37%	100.0%	96.9%	3%	46	29	59%	238	236	1%
Downtown - Nuuanu	1-1-8 to 1-2-2	60	35	71%	23	17	35%	\$535,000	\$440,000	22%	97.3%	101.1%	-4%	13	11	18%	146	110	33%
Ewa Plain	1-9-1	65	42	55%	39	35	11%	\$510,000	\$413,234	23%	98.1%	100.4%	-2%	10	12	-17%	98	87	13%
Hawaii Kai	1-3-9	26	21	24%	7	11	-36%	\$655,000	\$625,000	5%	95.3%	100.8%	-5%	11	21	-48%	42	49	-14%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	8	9	-11%	7	5	40%	\$687,000	\$520,000	32%	100.0%	100.0%	0%	26	22	18%	21	14	50%
Kalihi - Palama	1-1-2 to 1-1-7	8	10	-20%	6	6	0%	\$456,500	\$393,000	16%	99.3%	97.1%	2%	54	39	38%	32	28	14%
Kaneohe	Selected 1-4-4 to 1-4-7	14	20	-30%	9	10	-10%	\$485,000	\$550,000	-12%	100.0%	98.7%	1%	15	36	-58%	24	26	-8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	18	11	64%	5	10	-50%	\$485,000	\$445,000	9%	96.0%	101.8%	-6%	19	65	-71%	54	44	23%
Makaha - Nanakuli	1-8-1 to 1-8-9	26	30	-13%	22	12	83%	\$158,000	\$139,500	13%	96.8%	95.2%	2%	58	35	66%	65	67	-3%
Makakilo	1-9-2 to 1-9-3	13	9	44%	1	8	-88%	\$350,000	\$375,000	-7%	97.2%	98.0%	-1%	46	5	820%	9	16	-44%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	77	66	17%	38	46	-17%	\$376,444	\$318,500	18%	100.4%	97.4%	3%	25	29	-14%	172	197	-13%
Mililani	Selected 1-9-4 to 1-9-5	37	35	6%	22	26	-15%	\$361,000	\$339,750	6%	96.9%	97.8%	-1%	10	9	11%	76	59	29%
Moanalua - Salt Lake	1-1-1	21	17	24%	22	12	83%	\$357,500	\$350,500	2%	96.9%	100.9%	-4%	9	25	-64%	50	35	43%
North Shore	1-5-6 to 1-6-9	2	6	-67%	2	3	-33%	\$430,000	\$400,000	8%	95.6%	75.8%	26%	200	100	100%	12	12	0%
Pearl City - Aiea	1-9-6 to 1-9-9	33	29	14%	26	24	8%	\$382,500	\$387,000	-1%	98.5%	100.0%	-2%	21	11	91%	92	51	80%
Wahiawa	1-7-1 to 1-7-7	4	6	-33%	3	2	50%	\$229,000	\$178,500	28%	100.0%	98.1%	2%	12	34	-65%	8	6	33%
Waialae - Kahala	1-3-5	2	10	-80%	3	1	200%	\$635,000	\$545,000	17%	96.2%	99.1%	-3%	69	89	-22%	17	18	-6%
Waikiki	1-2-6	150	120	25%	102	75	36%	\$438,750	\$395,000	11%	94.0%	96.3%	-2%	40	26	54%	585	412	42%
Waipahu	1-9-4	25	21	19%	6	16	-63%	\$316,500	\$428,500	-26%	101.4%	99.7%	2%	7	8	-13%	37	38	-3%
Windward Coast	1-4-8 to 1-5-5	3	10	-70%	3	2	50%	\$258,800	\$306,000	-15%	99.6%	95.8%	4%	19	71	-73%	11	19	-42%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change	Feb-18	Feb-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Ala Moana - Kakaako	1-2-3	145	133	9%	67	83	-19%	\$708,450	\$575,000	23%	97.5%	101.1%	-4%	50	29	72%
Downtown - Nuuanu	1-1-8 to 1-2-2	100	82	22%	56	39	44%	\$530,000	\$380,000	39%	95.9%	97.4%	-2%	23	21	10%
Ewa Plain	1-9-1	123	83	48%	72	65	11%	\$499,000	\$440,000	13%	99.6%	102.3%	-3%	14	12	17%
Hawaii Kai	1-3-9	51	44	16%	26	25	4%	\$644,250	\$665,000	-3%	99.3%	99.3%	0%	19	34	-44%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	22	15	47%	13	10	30%	\$582,500	\$524,000	11%	94.0%	100.6%	-7%	14	25	-44%
Kalihi - Palama	1-1-2 to 1-1-7	28	23	22%	15	16	-6%	\$475,000	\$409,000	16%	95.2%	96.8%	-2%	47	32	47%
Kaneohe	Selected 1-4-4 to 1-4-7	30	36	-17%	21	21	0%	\$508,000	\$525,000	-3%	97.9%	100.0%	-2%	15	35	-57%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	31	21	48%	6	18	-67%	\$550,000	\$485,000	13%	99.6%	94.4%	6%	21	65	-68%
Makaha - Nanakuli	1-8-1 to 1-8-9	56	56	0%	28	25	12%	\$158,000	\$144,000	10%	96.8%	96.7%	0%	62	60	3%
Makakilo	1-9-2 to 1-9-3	26	25	4%	13	27	-52%	\$449,000	\$355,000	26%	100.0%	98.6%	1%	12	9	33%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	143	167	-14%	88	94	-6%	\$376,000	\$360,000	4%	96.7%	99.9%	-3%	25	28	-11%
Mililani	Selected 1-9-4 to 1-9-5	94	77	22%	50	49	2%	\$401,000	\$335,000	20%	101.3%	100.1%	1%	11	10	10%
Moanalua - Salt Lake	1-1-1	42	35	20%	28	25	12%	\$372,500	\$350,500	6%	96.3%	100.9%	-5%	10	27	-63%
North Shore	1-5-6 to 1-6-9	8	11	-27%	6	5	20%	\$518,000	\$398,000	30%	98.9%	97.1%	2%	58	56	4%
Pearl City - Aiea	1-9-6 to 1-9-9	92	65	42%	49	48	2%	\$382,000	\$355,000	8%	100.5%	101.6%	-1%	16	12	33%
Wahiawa	1-7-1 to 1-7-7	8	7	14%	5	3	67%	\$214,500	\$195,000	10%	100.2%	100.0%	0%	13	61	-79%
Waialae - Kahala	1-3-5	7	13	-46%	9	8	13%	\$493,000	\$566,500	-13%	95.0%	97.4%	-2%	27	65	-58%
Waikiki	1-2-6	340	257	32%	177	146	21%	\$447,500	\$360,000	24%	97.5%	100.0%	-3%	31	36	-14%
Waipahu	1-9-4	44	44	0%	24	30	-20%	\$375,500	\$404,000	-7%	101.8%	99.1%	3%	9	8	13%
Windward Coast	1-4-8 to 1-5-5	7	12	-42%	6	3	100%	\$251,900	\$272,000	-7%	97.1%	94.1%	3%	10	97	-90%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2018

Aina Haina - Kuliouou

1-3-6 to 1-3-8

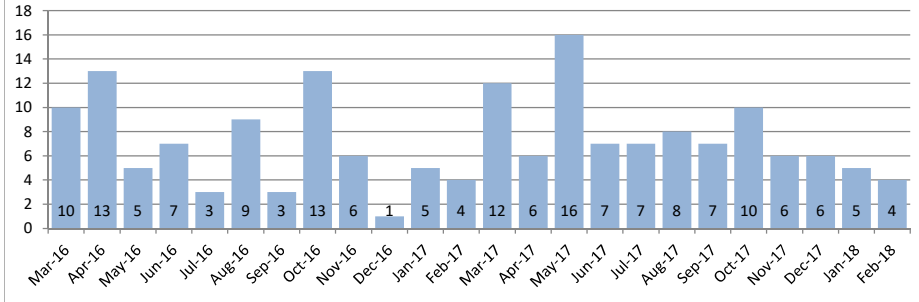


February 2018

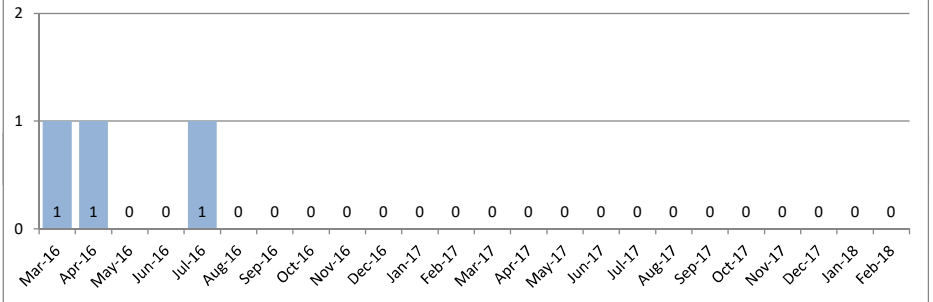
Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	11	15	-27%	31	25	24%
Closed Sales	4	4	0%	9	9	0%
Median Sales Price	\$1,752,500	\$1,525,000	15%	\$1,045,000	\$1,175,000	-11%
Percent of Original List Price Received	93.7%	76.3%	23%	97.2%	90.7%	7%
Median Days on Market Until Sale	35	19	84%	30	21	43%
Inventory of Homes for Sale	49	41	20%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	0	-	0	0	-
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	0	1	-	-	-	-

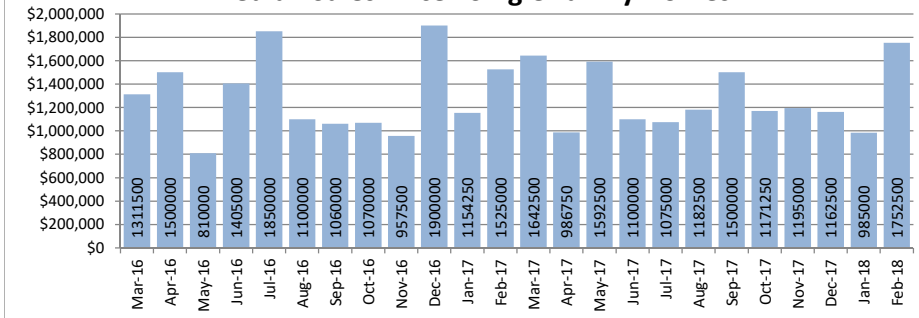
Closed Sales : Single Family Homes



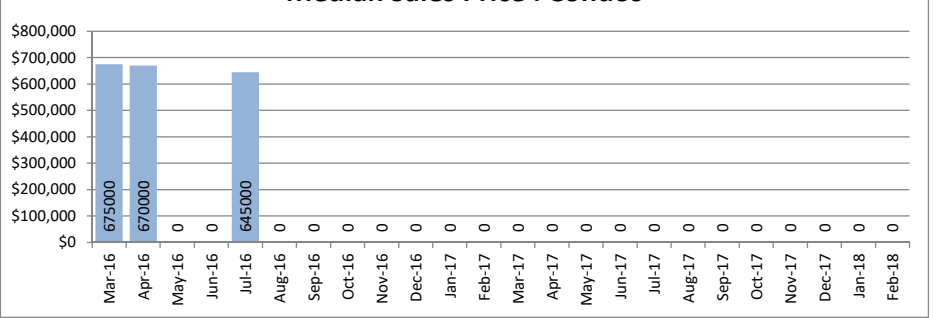
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2018

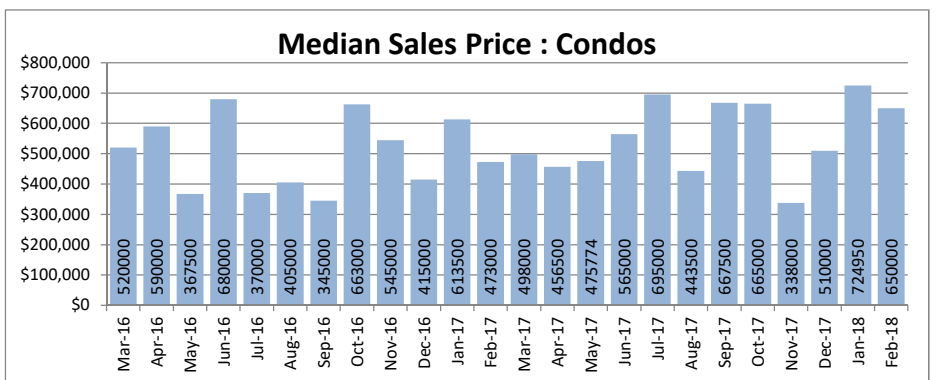
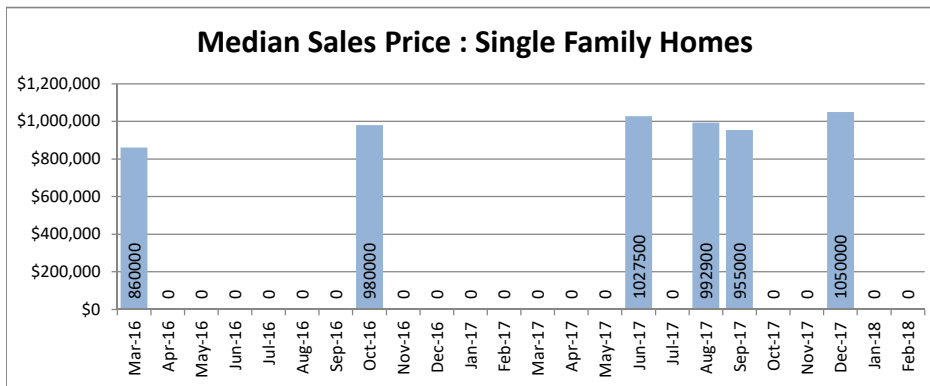
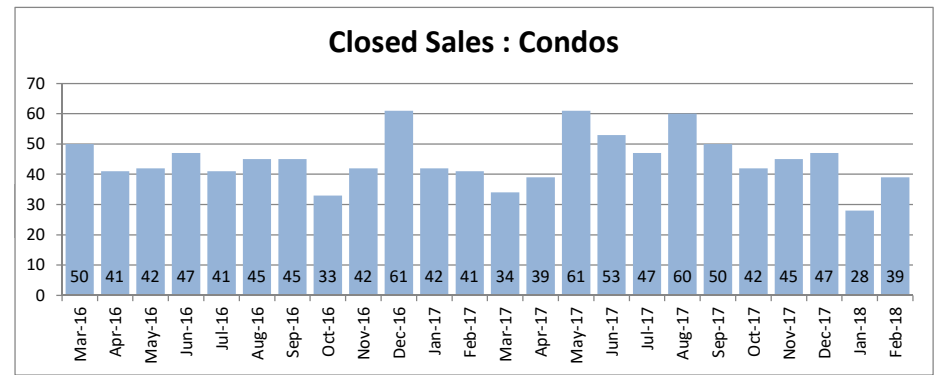
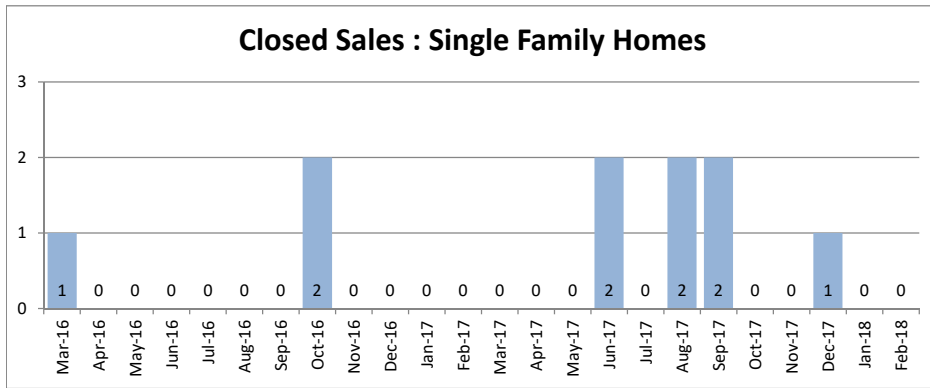


**Ala Moana - Kakaako**  
1-2-3

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	0	-	2	2	0%
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	2	1	100%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	75	58	29%	145	133	9%
Closed Sales	39	41	-5%	67	83	-19%
Median Sales Price	\$650,000	\$473,000	37%	\$708,450	\$575,000	23%
Percent of Original List Price Received	100.0%	96.9%	3%	97.5%	101.1%	-4%
Median Days on Market Until Sale	46	29	59%	50	29	72%
Inventory of Homes for Sale	238	236	1%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2018

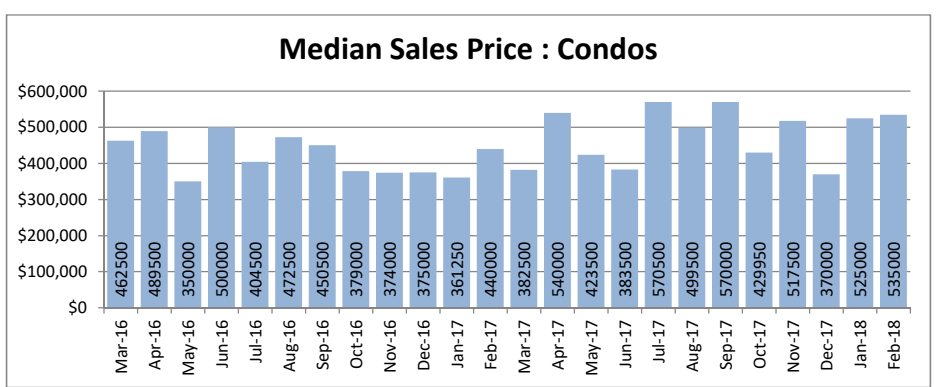
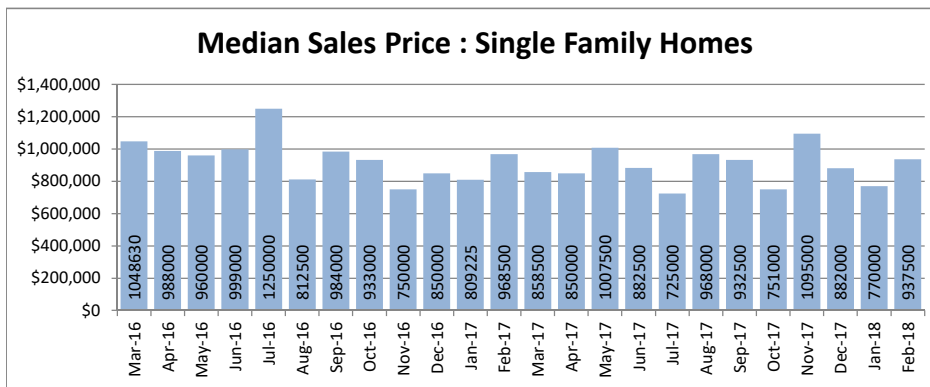
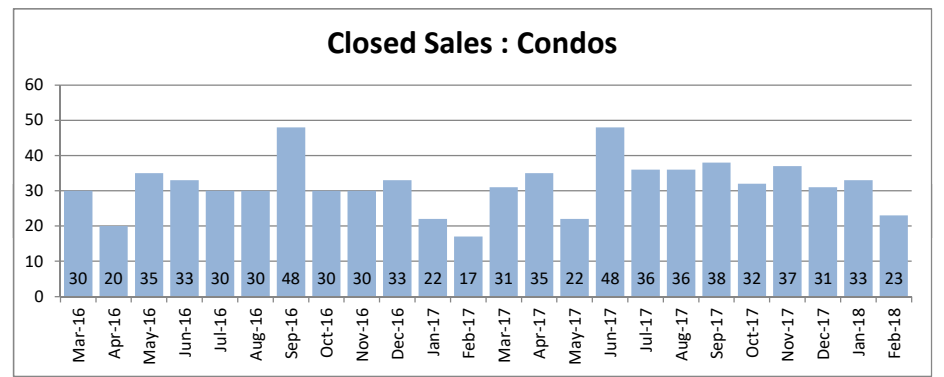
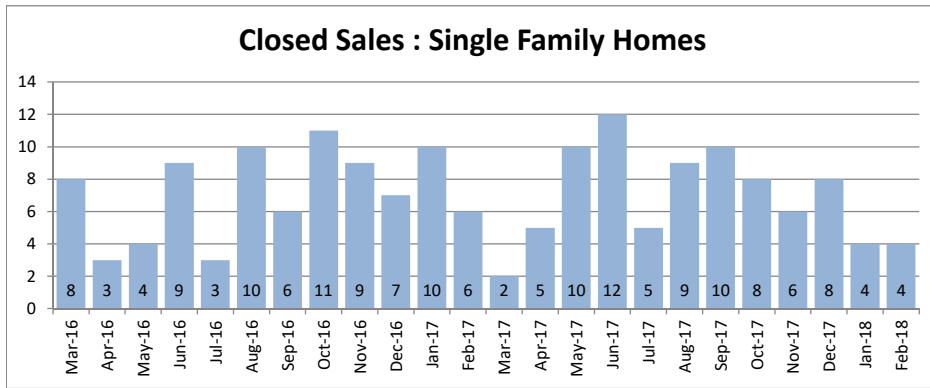


**Downtown - Nuuanu**  
1-1-8 to 1-2-2

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	5	0%	16	24	-33%
Closed Sales	4	6	-33%	8	16	-50%
Median Sales Price	\$937,500	\$968,500	-3%	\$872,500	\$809,225	8%
Percent of Original List Price Received	101.4%	95.5%	6%	101.2%	93.6%	8%
Median Days on Market Until Sale	8	9	-11%	11	17	-35%
Inventory of Homes for Sale	27	27	0%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	60	35	71%	100	82	22%
Closed Sales	23	17	35%	56	39	44%
Median Sales Price	\$535,000	\$440,000	22%	\$530,000	\$380,000	39%
Percent of Original List Price Received	97.3%	101.1%	-4%	95.9%	97.4%	-2%
Median Days on Market Until Sale	13	11	18%	23	21	10%
Inventory of Homes for Sale	146	110	33%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2018

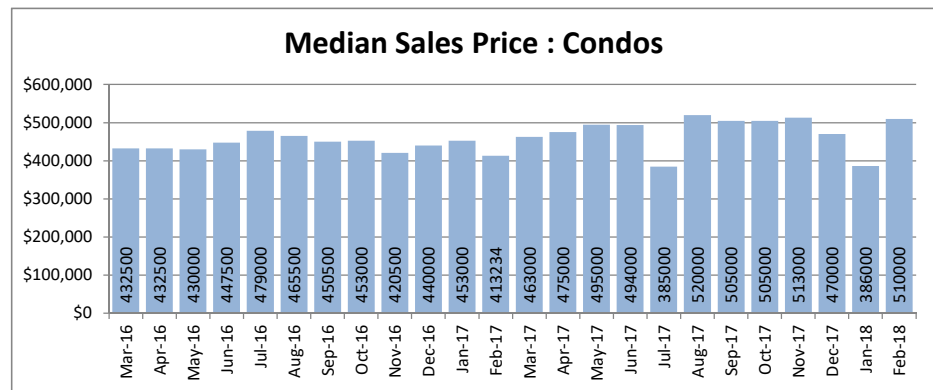
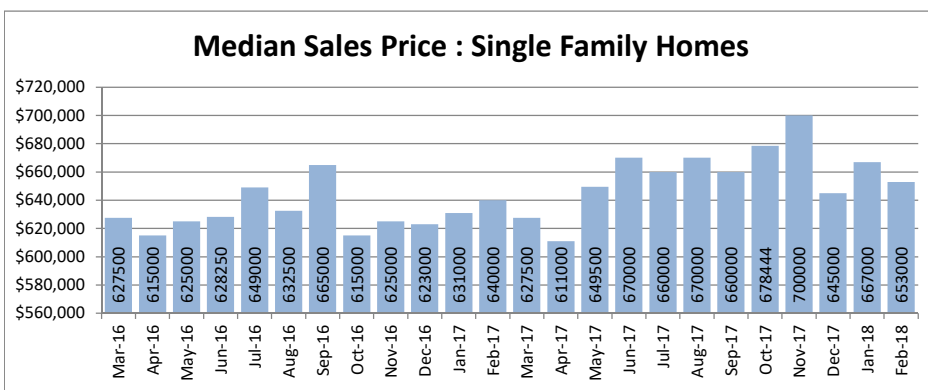
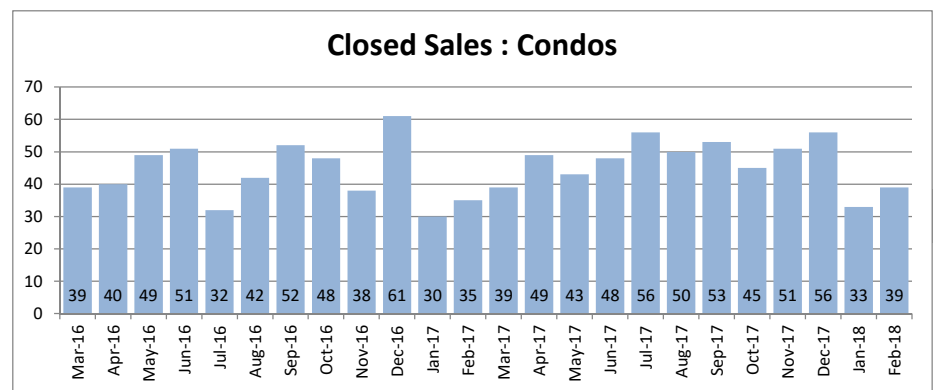
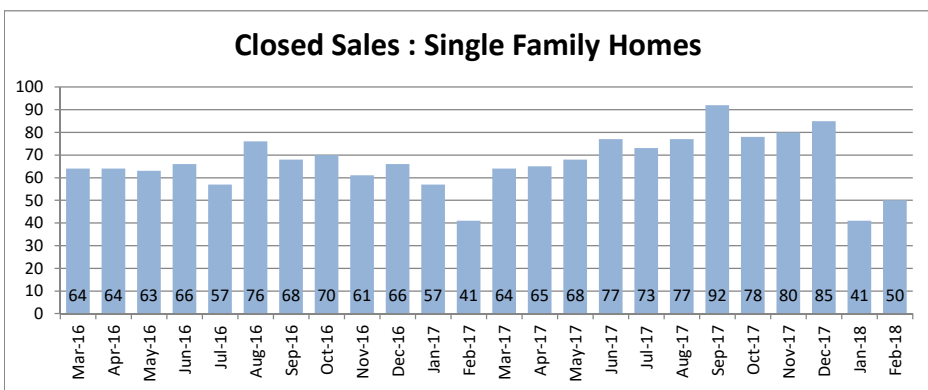


<b>Ewa Plain</b>
<b>1-9-1</b>

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	75	80	-6%	156	154	1%
Closed Sales	50	41	22%	91	98	-7%
Median Sales Price	\$653,000	\$640,000	2%	\$657,000	\$635,500	3%
Percent of Original List Price Received	100.1%	99.2%	1%	100.3%	98.5%	2%
Median Days on Market Until Sale	14	21	-33%	12	19	-37%
Inventory of Homes for Sale	155	132	17%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	65	42	55%	123	83	48%
Closed Sales	39	35	11%	72	65	11%
Median Sales Price	\$510,000	\$413,234	23%	\$499,000	\$440,000	13%
Percent of Original List Price Received	98.1%	100.4%	-2%	99.6%	102.3%	-3%
Median Days on Market Until Sale	10	12	-17%	14	12	17%
Inventory of Homes for Sale	98	87	13%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2018

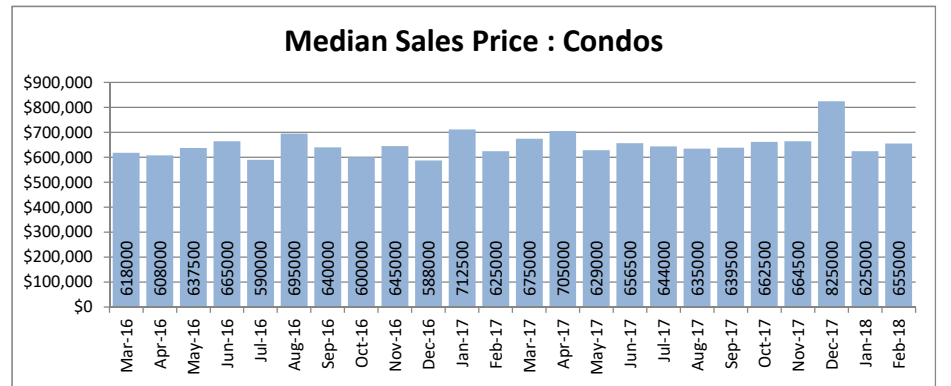
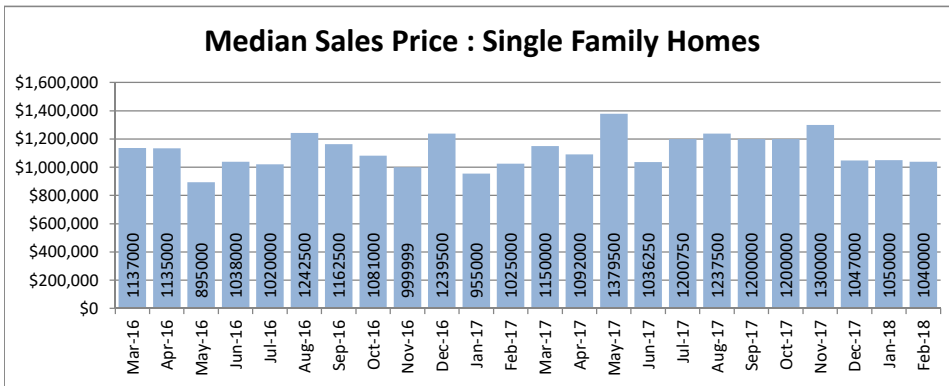
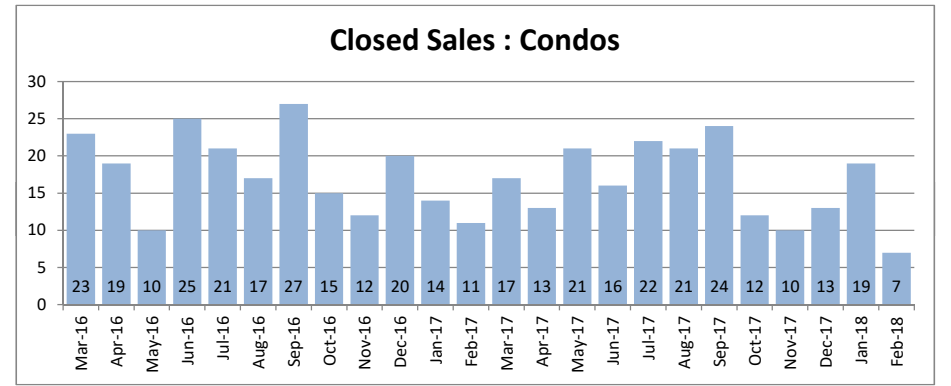
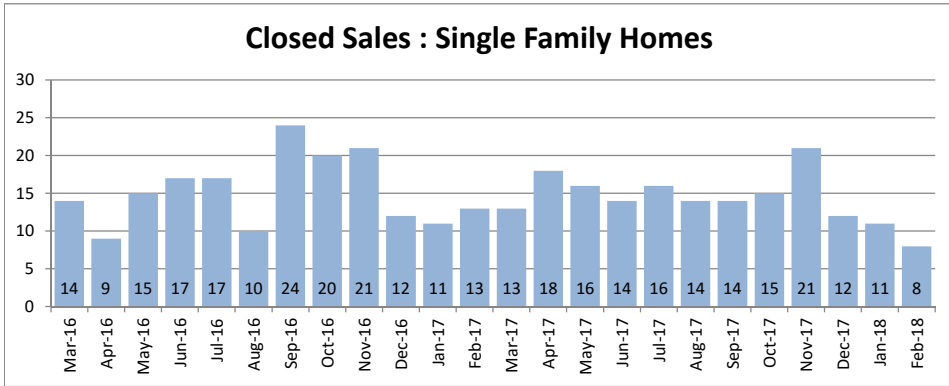


<b>Hawaii Kai</b>
<b>1-3-9</b>

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	12	18	-33%	42	47	-11%
Closed Sales	8	13	-38%	19	24	-21%
Median Sales Price	\$1,040,000	\$1,025,000	1%	\$1,062,500	\$1,000,750	6%
Percent of Original List Price Received	96.6%	93.2%	4%	90.1%	95.9%	-6%
Median Days on Market Until Sale	8	22	-64%	23	24	-4%
Inventory of Homes for Sale	55	64	-14%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	26	21	24%	51	44	16%
Closed Sales	7	11	-36%	26	25	4%
Median Sales Price	\$655,000	\$625,000	5%	\$644,250	\$665,000	-3%
Percent of Original List Price Received	95.3%	100.8%	-5%	99.3%	99.3%	0%
Median Days on Market Until Sale	11	21	-48%	19	34	-44%
Inventory of Homes for Sale	42	49	-14%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2018

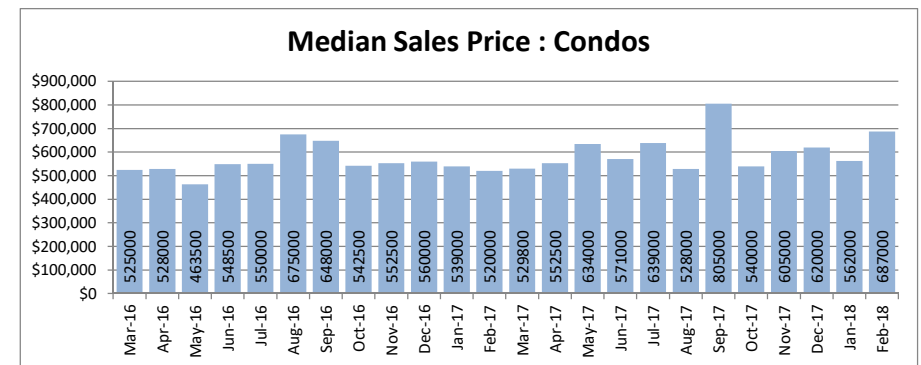
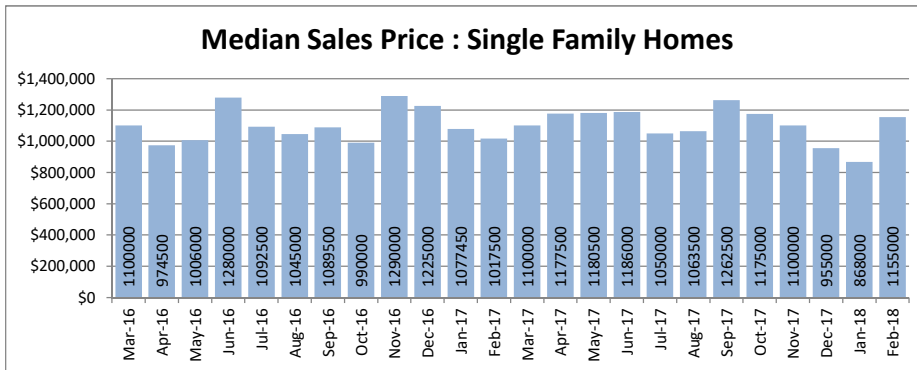
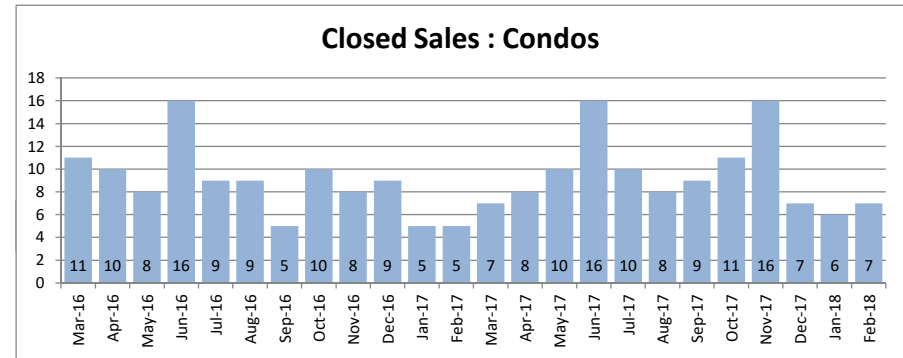
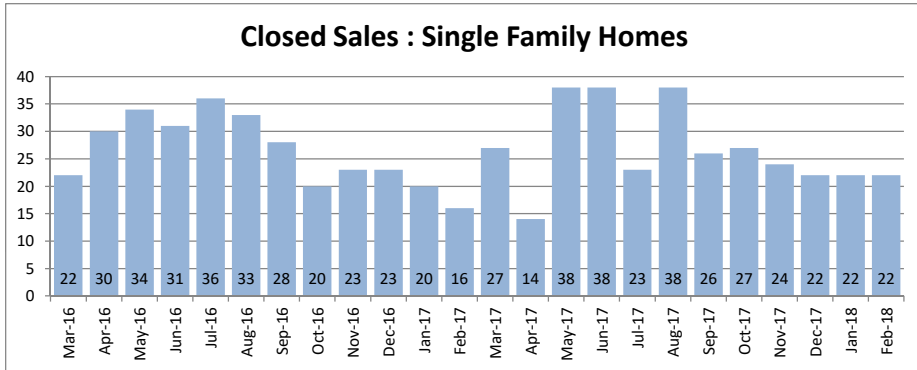


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	31	33	-6%	65	58	12%
Closed Sales	22	16	38%	44	36	22%
Median Sales Price	\$1,155,000	\$1,017,500	14%	\$961,500	\$1,027,950	-6%
Percent of Original List Price Received	93.4%	95.8%	-3%	96.3%	95.7%	1%
Median Days on Market Until Sale	19	41	-54%	22	47	-53%
Inventory of Homes for Sale	99	99	0%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	8	9	-11%	22	15	47%
Closed Sales	7	5	40%	13	10	30%
Median Sales Price	\$687,000	\$520,000	32%	\$582,500	\$524,000	11%
Percent of Original List Price Received	100.0%	100.0%	0%	94.0%	100.6%	-7%
Median Days on Market Until Sale	26	22	18%	14	25	-44%
Inventory of Homes for Sale	21	14	50%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

February 2018

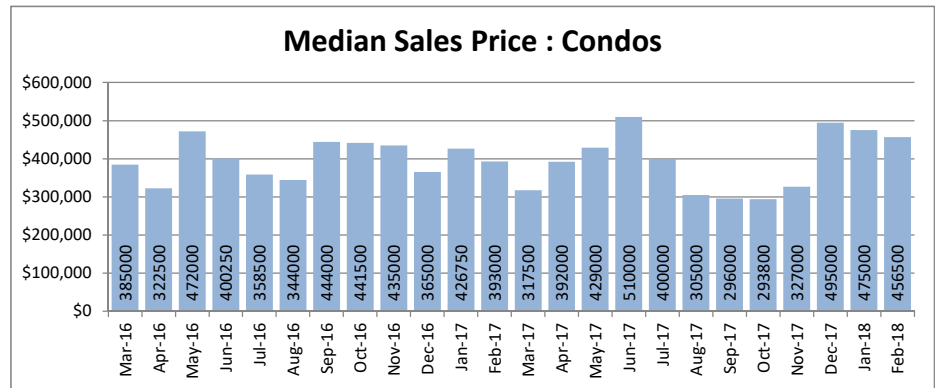
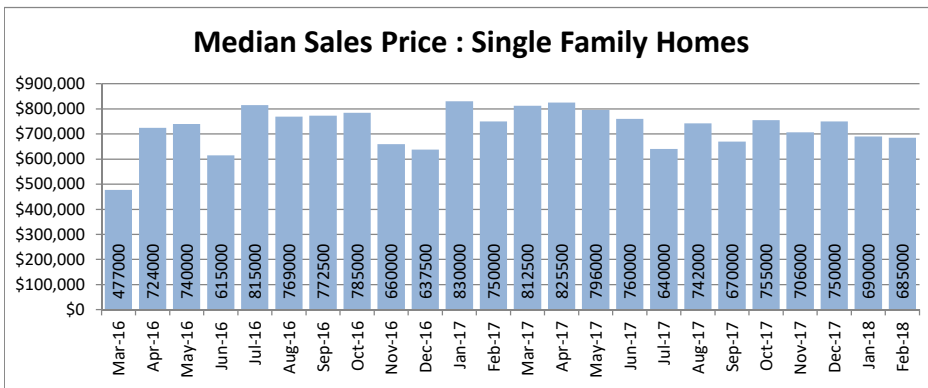
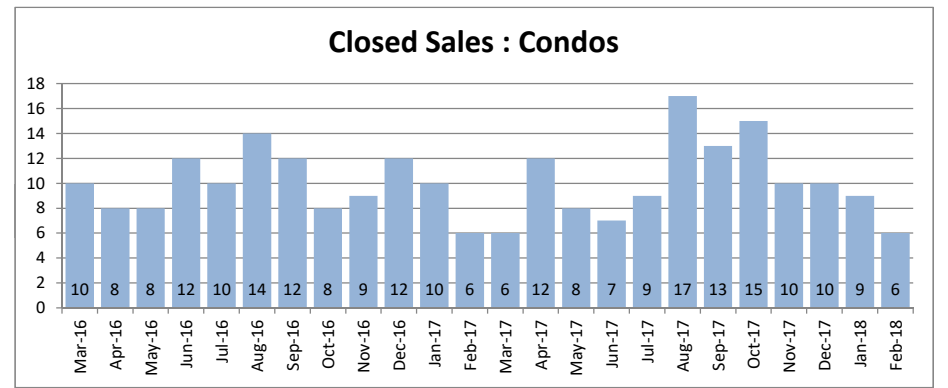
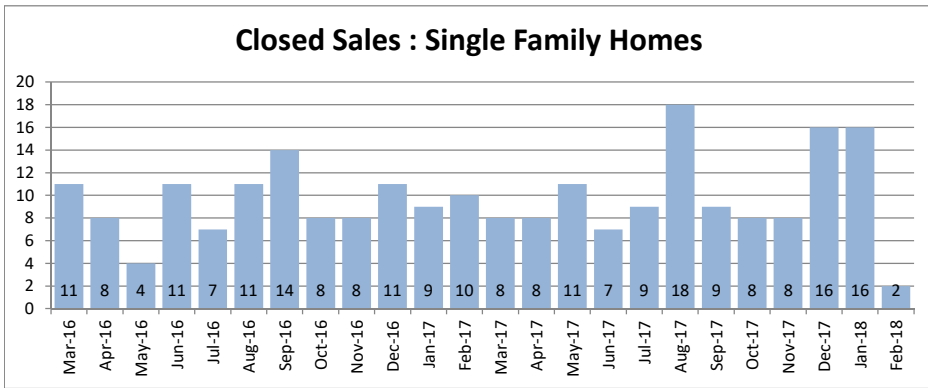


**Kalihi - Palama**  
1-1-2 to 1-1-7

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	11	18%	29	30	-3%
Closed Sales	2	10	-80%	18	19	-5%
Median Sales Price	\$685,000	\$750,000	-9%	\$690,000	\$800,000	-14%
Percent of Original List Price Received	100.1%	107.4%	-7%	101.6%	109.7%	-7%
Median Days on Market Until Sale	55	24	129%	35	20	75%
Inventory of Homes for Sale	38	43	-12%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	8	10	-20%	28	23	22%
Closed Sales	6	6	0%	15	16	-6%
Median Sales Price	\$456,500	\$393,000	16%	\$475,000	\$409,000	16%
Percent of Original List Price Received	99.3%	97.1%	2%	95.2%	96.8%	-2%
Median Days on Market Until Sale	54	39	38%	47	32	47%
Inventory of Homes for Sale	32	28	14%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2018

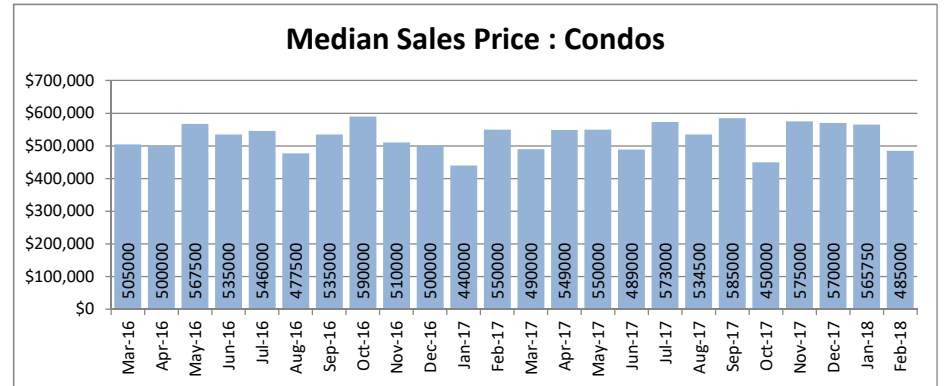
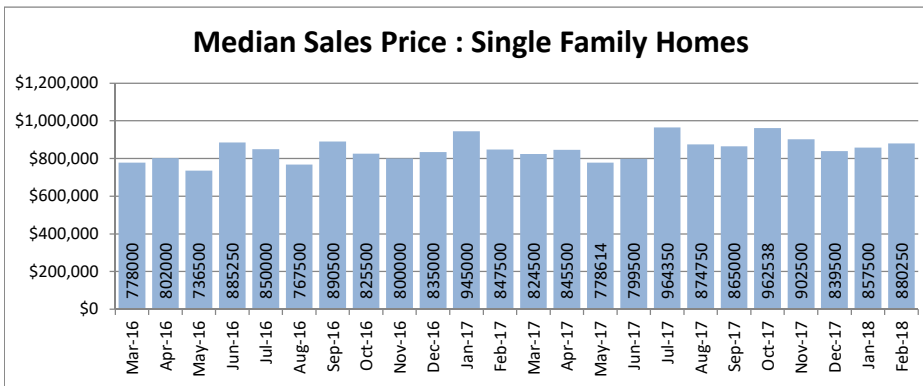
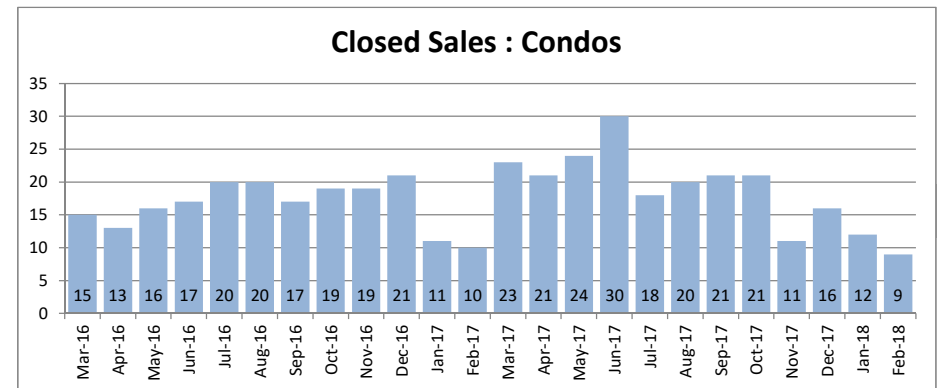
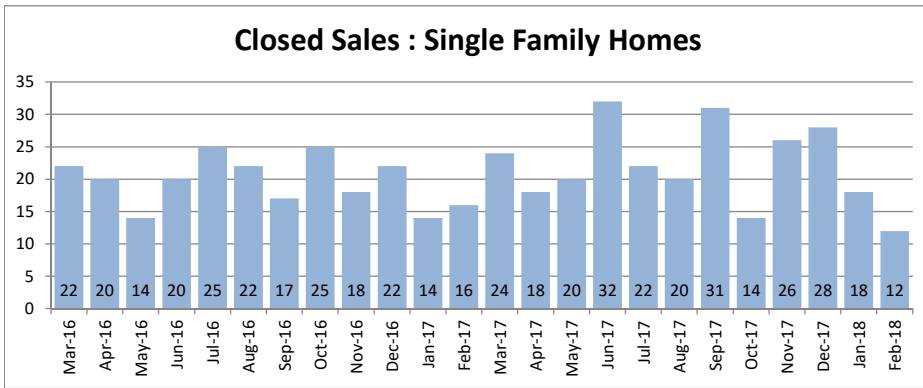


<b>Kaneohe</b>
Selected 1-4-4 to 1-4-7

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	15	40%	50	47	6%
Closed Sales	12	16	-25%	30	30	0%
Median Sales Price	\$880,250	\$847,500	4%	\$867,500	\$887,500	-2%
Percent of Original List Price Received	102.5%	95.3%	8%	101.2%	98.7%	3%
Median Days on Market Until Sale	18	17	6%	18	22	-18%
Inventory of Homes for Sale	60	51	18%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	20	-30%	30	36	-17%
Closed Sales	9	10	-10%	21	21	0%
Median Sales Price	\$485,000	\$550,000	-12%	\$508,000	\$525,000	-3%
Percent of Original List Price Received	100.0%	98.7%	1%	97.9%	100.0%	-2%
Median Days on Market Until Sale	15	36	-58%	15	35	-57%
Inventory of Homes for Sale	24	26	-8%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2018

**Kapahulu - Diamond Head**

1-3-1 to 1-3-4

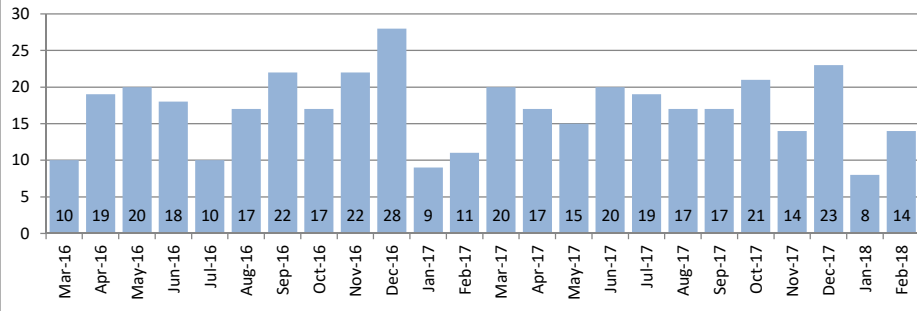


February 2018

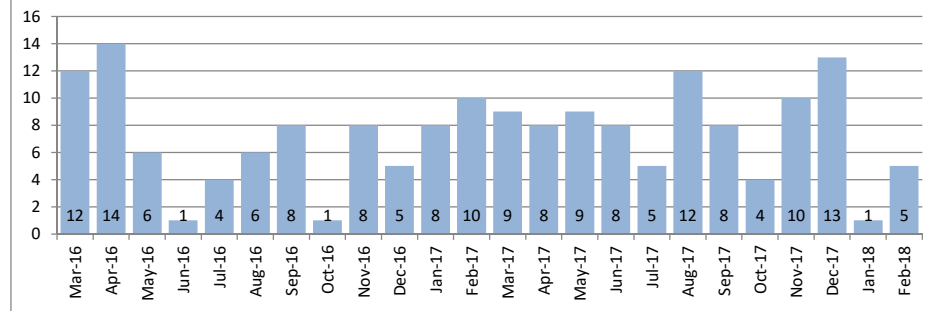
Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	27	24	13%	46	50	-8%
Closed Sales	14	11	27%	22	20	10%
Median Sales Price	\$1,107,500	\$985,000	12%	\$1,200,000	\$927,500	29%
Percent of Original List Price Received	92.9%	95.2%	-2%	100.0%	97.6%	2%
Median Days on Market Until Sale	50	20	150%	40	20	100%
Inventory of Homes for Sale	70	64	9%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	18	11	64%	31	21	48%
Closed Sales	5	10	-50%	6	18	-67%
Median Sales Price	\$485,000	\$445,000	9%	\$550,000	\$485,000	13%
Percent of Original List Price Received	96.0%	101.8%	-6%	99.6%	94.4%	6%
Median Days on Market Until Sale	19	65	-71%	21	65	-68%
Inventory of Homes for Sale	54	44	23%	-	-	-

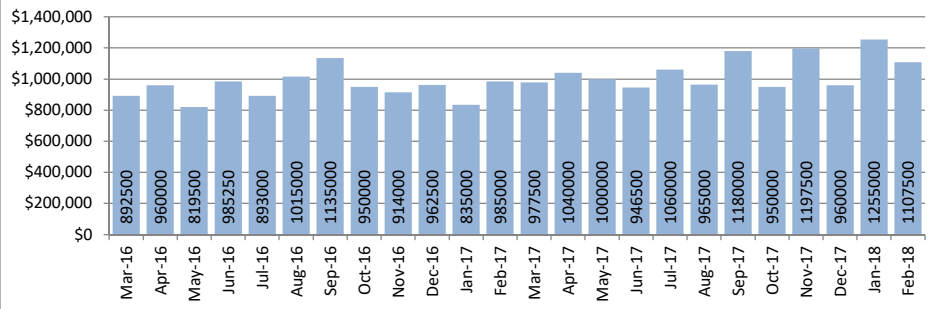
**Closed Sales : Single Family Homes**



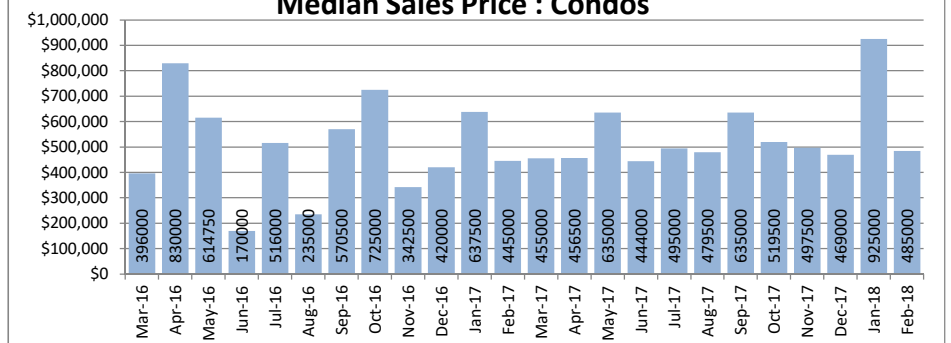
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2018

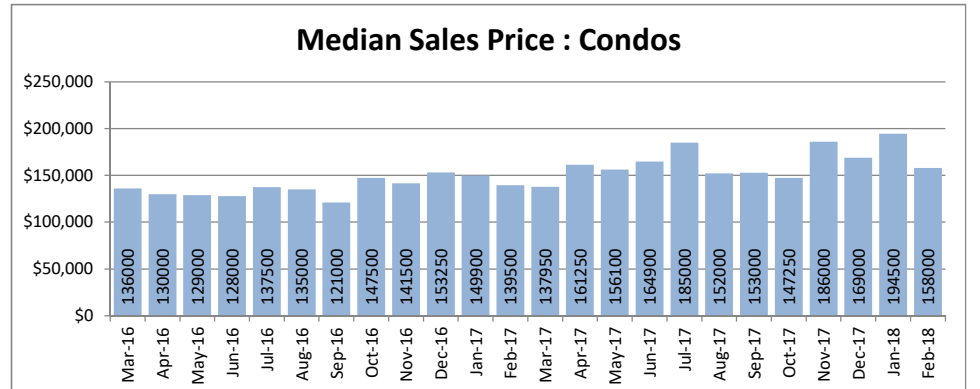
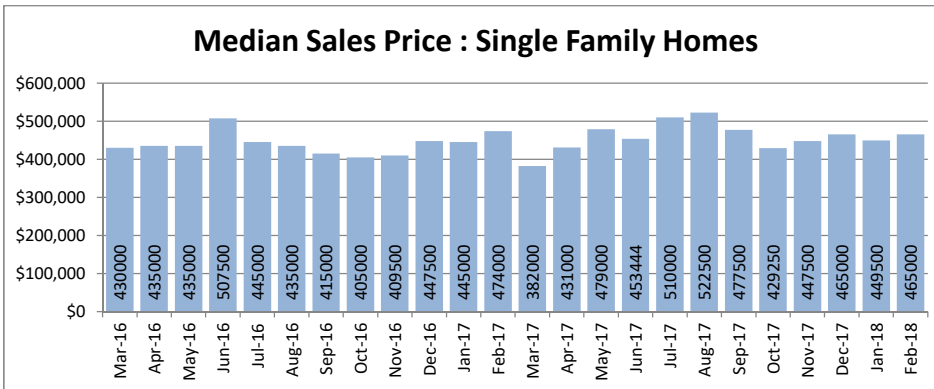
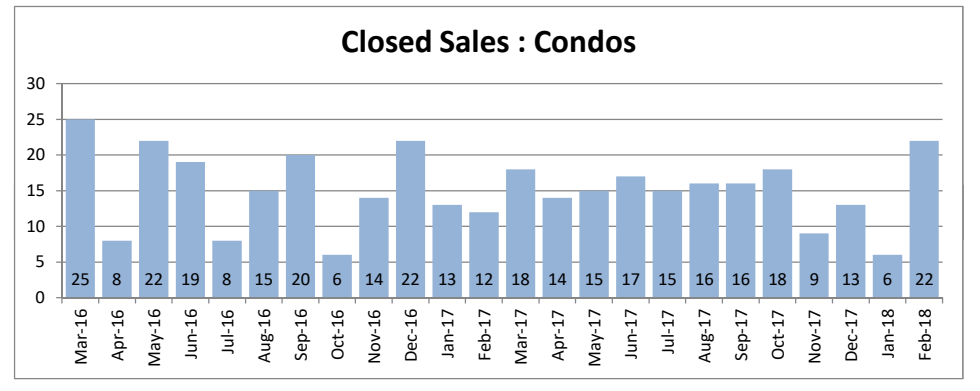
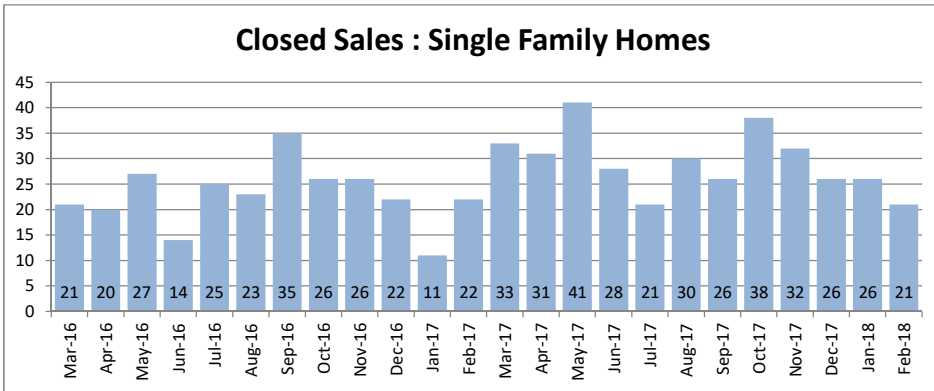


**Makaha - Nanakuli**  
1-8-1 to 1-8-9

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	40	42	-5%	81	81	0%
Closed Sales	21	22	-5%	47	33	42%
Median Sales Price	\$465,000	\$474,000	-2%	\$450,000	\$455,000	-1%
Percent of Original List Price Received	93.9%	97.8%	-4%	96.8%	98.4%	-2%
Median Days on Market Until Sale	30	23	30%	39	34	15%
Inventory of Homes for Sale	96	83	16%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	26	30	-13%	56	56	0%
Closed Sales	22	12	83%	28	25	12%
Median Sales Price	\$158,000	\$139,500	13%	\$158,000	\$144,000	10%
Percent of Original List Price Received	96.8%	95.2%	2%	96.8%	96.7%	0%
Median Days on Market Until Sale	58	35	66%	62	60	3%
Inventory of Homes for Sale	65	67	-3%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2018

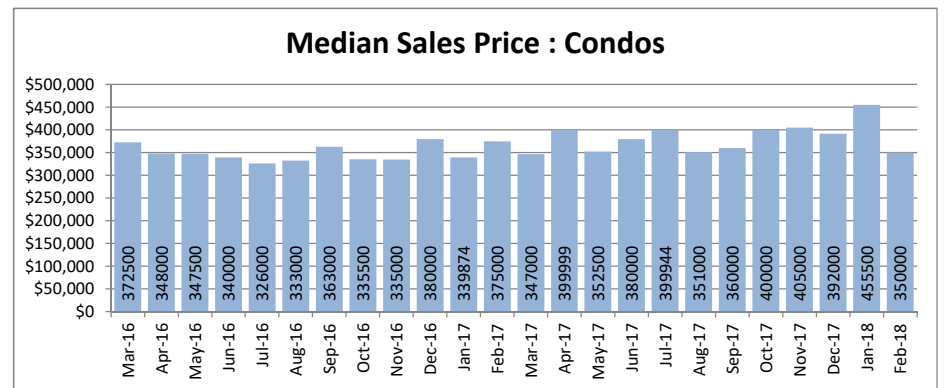
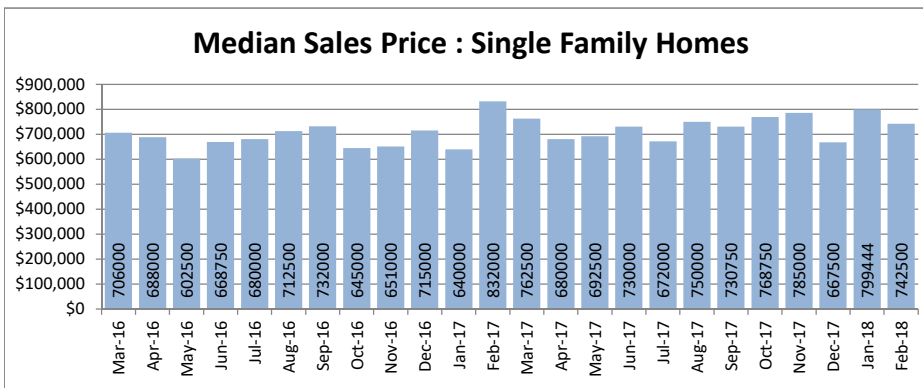
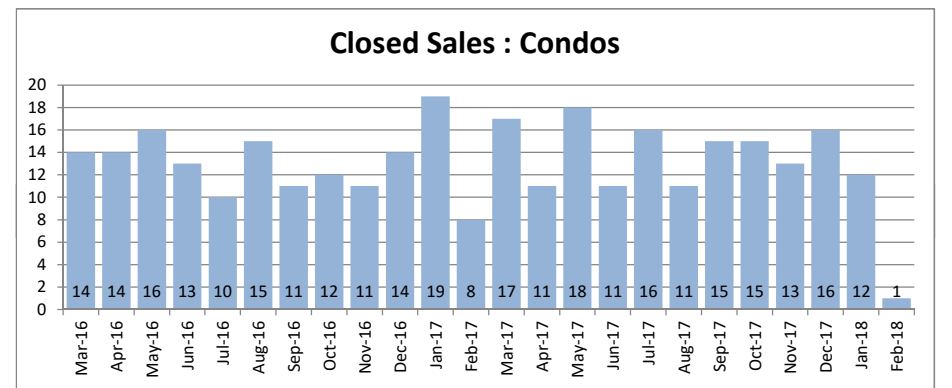
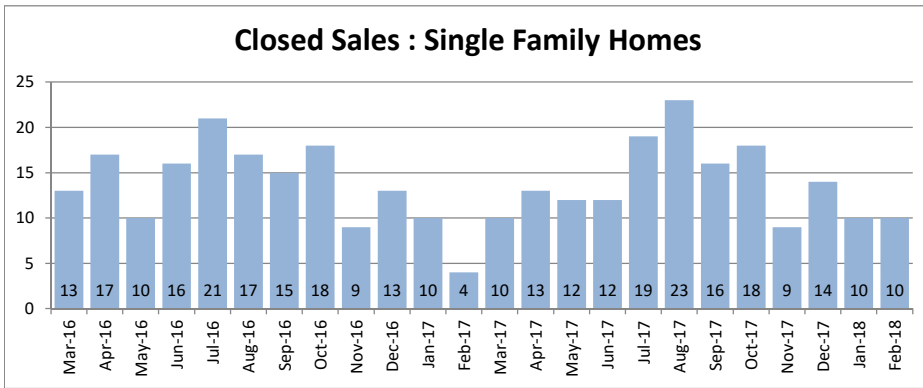


<b>Makakilo</b>
<b>1-9-2 to 1-9-3</b>

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	15	13%	31	33	-6%
Closed Sales	10	4	150%	20	14	43%
Median Sales Price	\$742,500	\$832,000	-11%	\$759,000	\$699,500	9%
Percent of Original List Price Received	99.8%	98.6%	1%	100.3%	98.7%	2%
Median Days on Market Until Sale	13	45	-71%	19	19	0%
Inventory of Homes for Sale	34	30	13%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	9	44%	26	25	4%
Closed Sales	1	8	-88%	13	27	-52%
Median Sales Price	\$350,000	\$375,000	-7%	\$449,000	\$355,000	26%
Percent of Original List Price Received	97.2%	98.0%	-1%	100.0%	98.6%	1%
Median Days on Market Until Sale	46	5	820%	12	9	33%
Inventory of Homes for Sale	9	16	-44%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2018

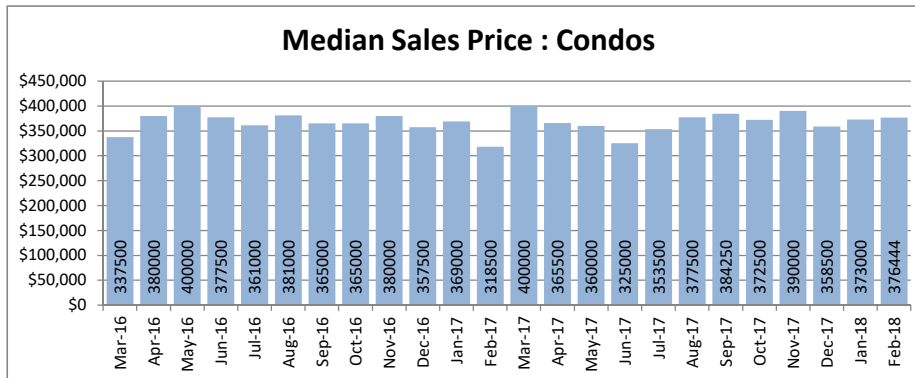
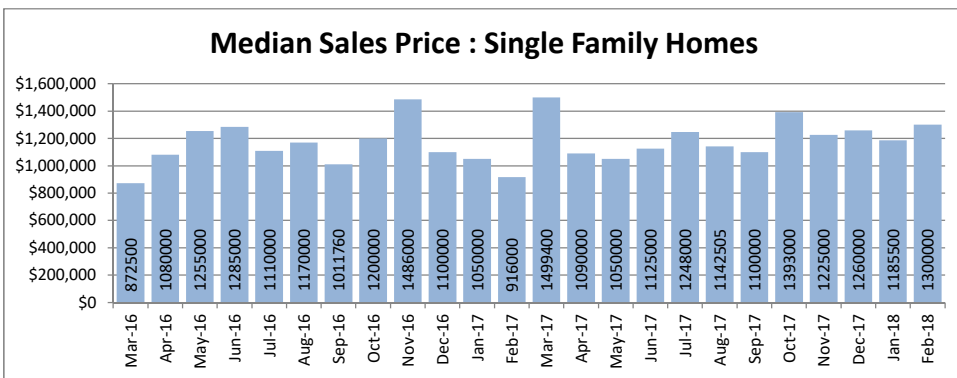
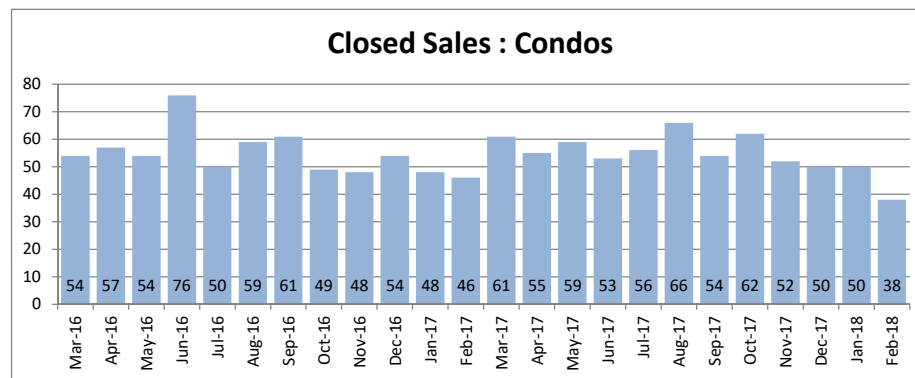
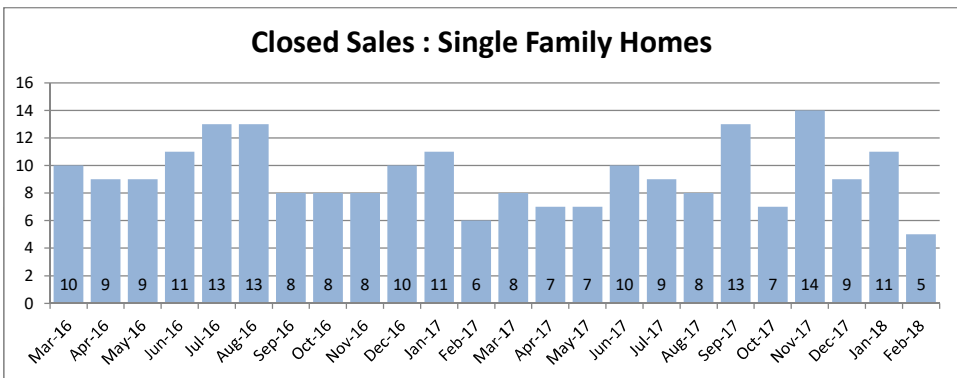


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	12	16	-25%	24	31	-23%
Closed Sales	5	6	-17%	16	17	-6%
Median Sales Price	\$1,300,000	\$916,000	42%	\$1,217,700	\$1,002,000	22%
Percent of Original List Price Received	93.2%	89.5%	4%	92.8%	91.3%	2%
Median Days on Market Until Sale	48	16	200%	40	25	60%
Inventory of Homes for Sale	47	36	31%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	77	66	17%	143	167	-14%
Closed Sales	38	46	-17%	88	94	-6%
Median Sales Price	\$376,444	\$318,500	18%	\$376,000	\$360,000	4%
Percent of Original List Price Received	100.4%	97.4%	3%	96.7%	99.9%	-3%
Median Days on Market Until Sale	25	29	-14%	25	28	-11%
Inventory of Homes for Sale	172	197	-13%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2018

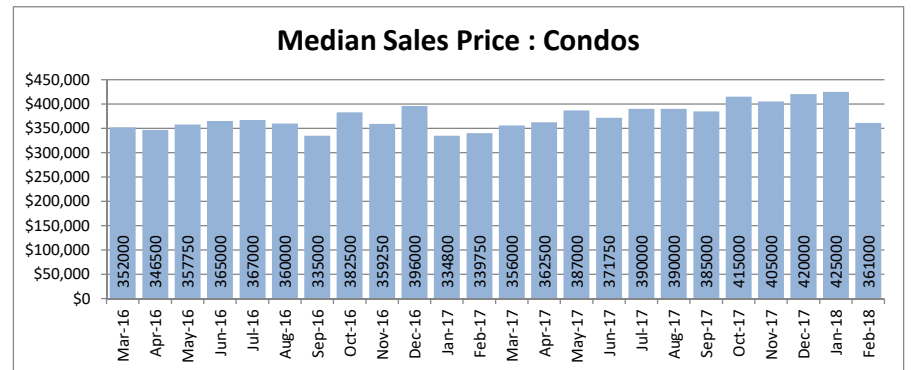
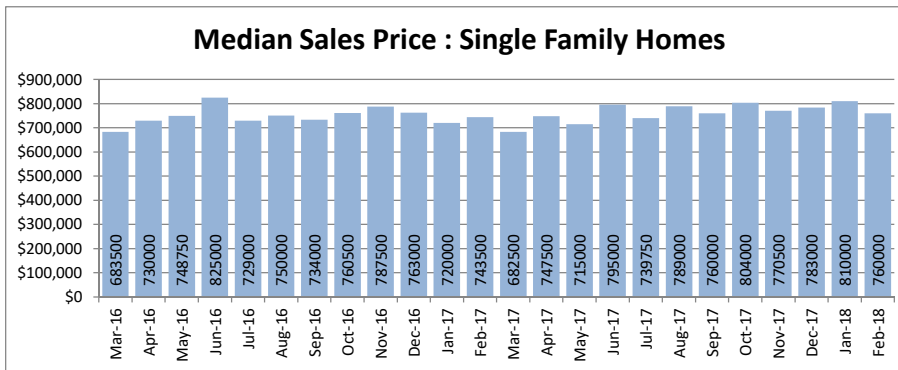
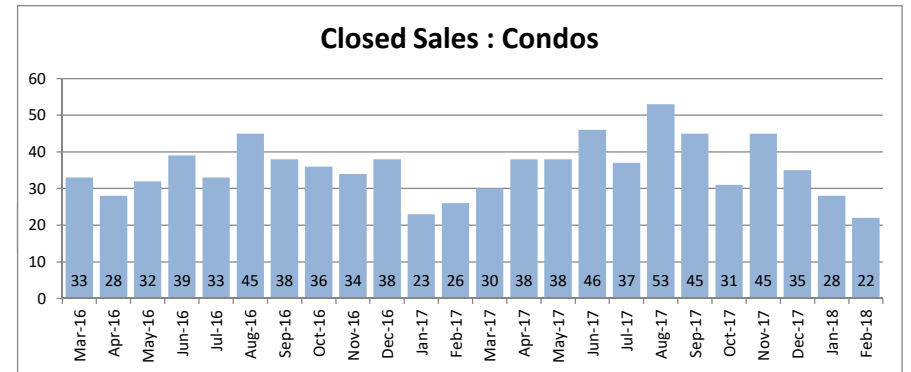
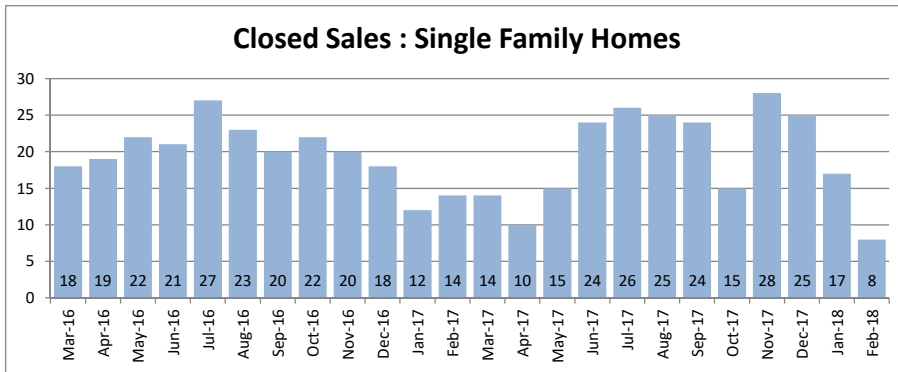


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	16	17	-6%	31	32	-3%
Closed Sales	8	14	-43%	25	26	-4%
Median Sales Price	\$760,000	\$743,500	2%	\$790,000	\$720,000	10%
Percent of Original List Price Received	97.6%	101.0%	-3%	98.9%	96.2%	3%
Median Days on Market Until Sale	31	12	158%	19	22	-14%
Inventory of Homes for Sale	26	30	-13%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	37	35	6%	94	77	22%
Closed Sales	22	26	-15%	50	49	2%
Median Sales Price	\$361,000	\$339,750	6%	\$401,000	\$335,000	20%
Percent of Original List Price Received	96.9%	97.8%	-1%	101.3%	100.1%	1%
Median Days on Market Until Sale	10	9	11%	11	10	10%
Inventory of Homes for Sale	76	59	29%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2018

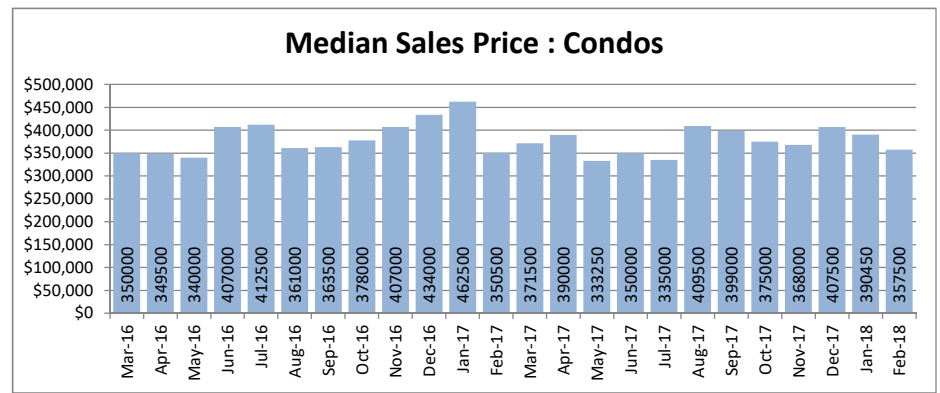
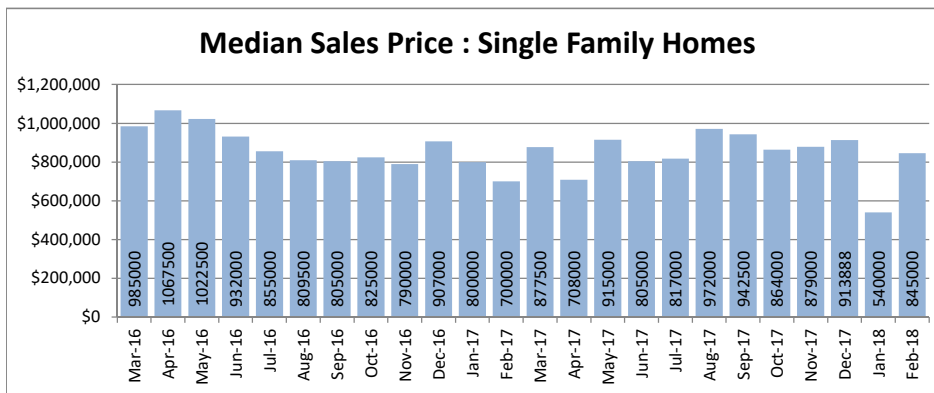
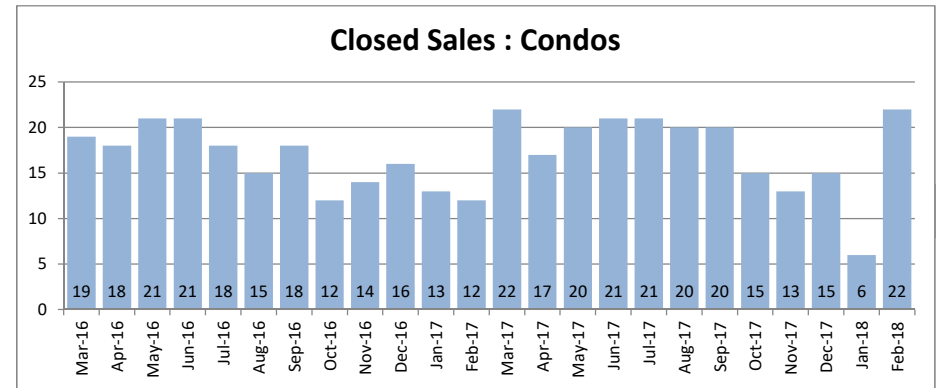
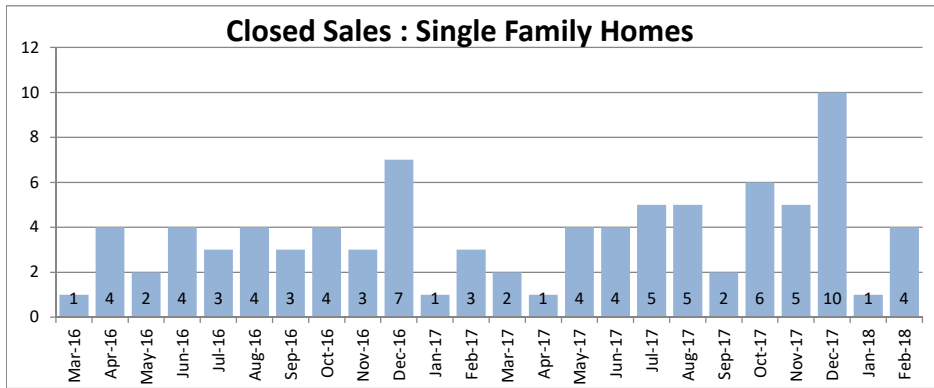


<b>Moanalua - Salt Lake</b>
<b>1-1-1</b>

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	4	25%	10	6	67%
Closed Sales	4	3	33%	5	4	25%
Median Sales Price	\$845,000	\$700,000	21%	\$780,000	\$750,000	4%
Percent of Original List Price Received	88.3%	93.3%	-5%	87.8%	94.4%	-7%
Median Days on Market Until Sale	9	17	-47%	9	13	-31%
Inventory of Homes for Sale	11	11	0%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	17	24%	42	35	20%
Closed Sales	22	12	83%	28	25	12%
Median Sales Price	\$357,500	\$350,500	2%	\$372,500	\$350,500	6%
Percent of Original List Price Received	96.9%	100.9%	-4%	96.3%	100.9%	-5%
Median Days on Market Until Sale	10	25	-60%	10	27	-63%
Inventory of Homes for Sale	76	35	117%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.



# Local Market Update

February 2018

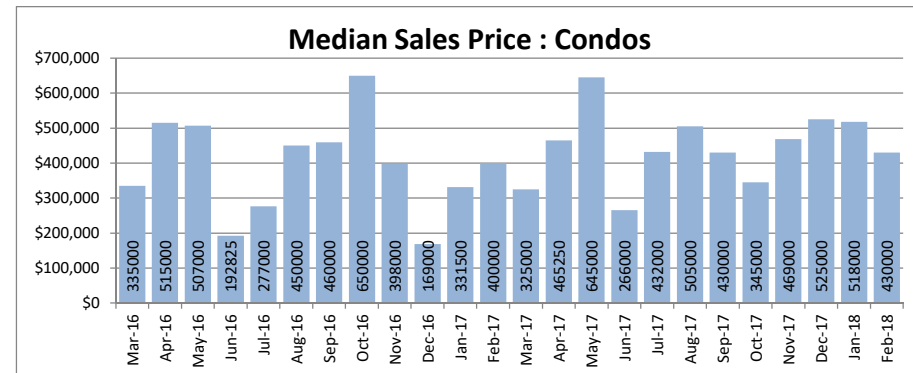
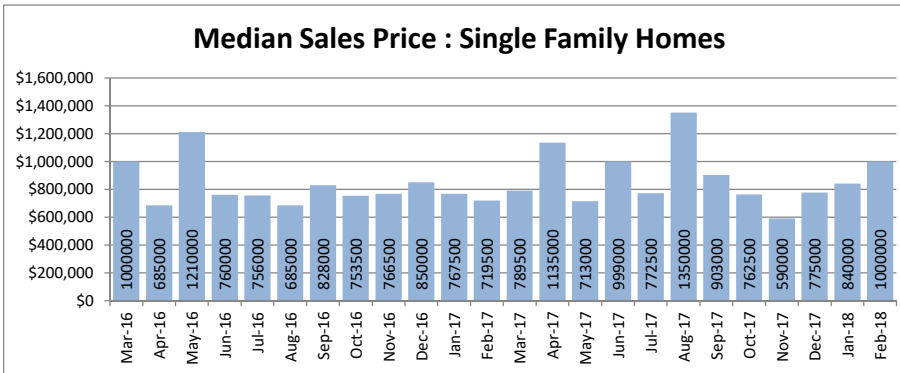
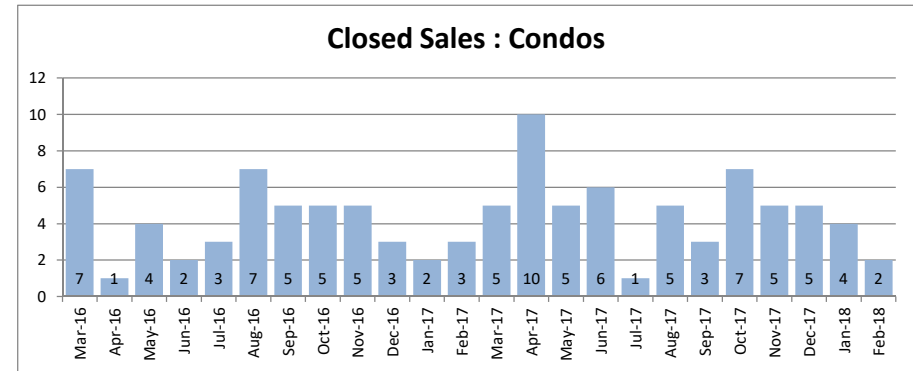
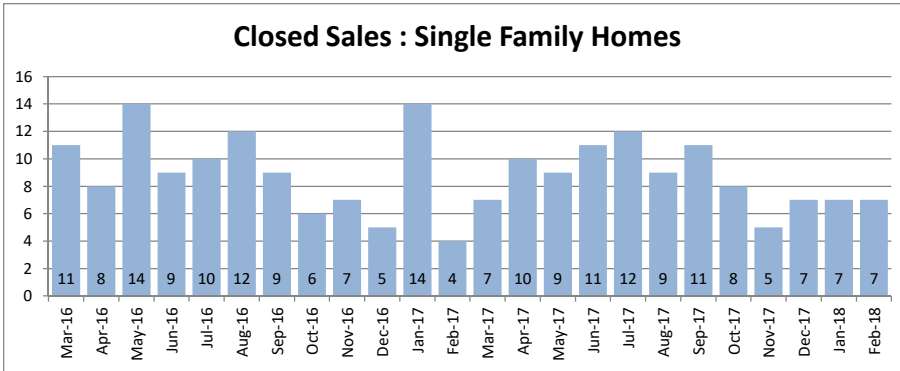


**North Shore**  
1-5-6 to 1-6-9

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	10	16	-38%	21	36	-42%
Closed Sales	7	4	75%	14	18	-22%
Median Sales Price	\$1,000,000	\$719,500	39%	\$920,000	\$750,000	23%
Percent of Original List Price Received	71.4%	94.1%	-24%	88.1%	94.3%	-7%
Median Days on Market Until Sale	7	98	-93%	18	12	50%
Inventory of Homes for Sale	53	65	-18%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	2	6	-67%	8	11	-27%
Closed Sales	2	3	-33%	6	5	20%
Median Sales Price	\$430,000	\$400,000	8%	\$518,000	\$398,000	30%
Percent of Original List Price Received	95.6%	75.8%	26%	98.9%	97.1%	2%
Median Days on Market Until Sale	200	100	100%	58	56	4%
Inventory of Homes for Sale	12	12	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2018

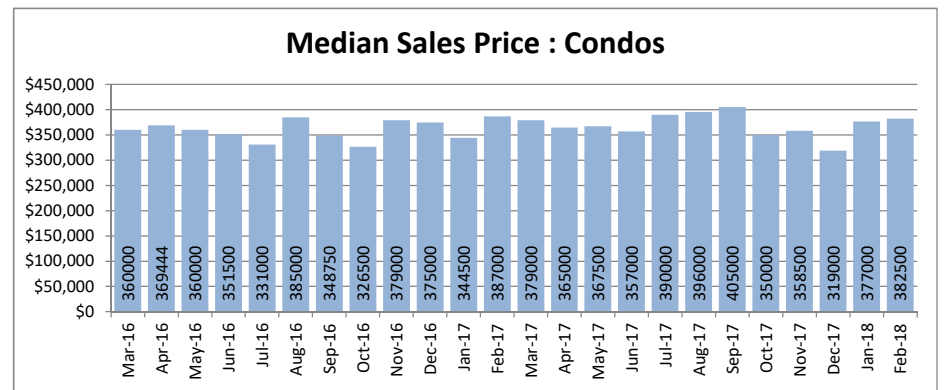
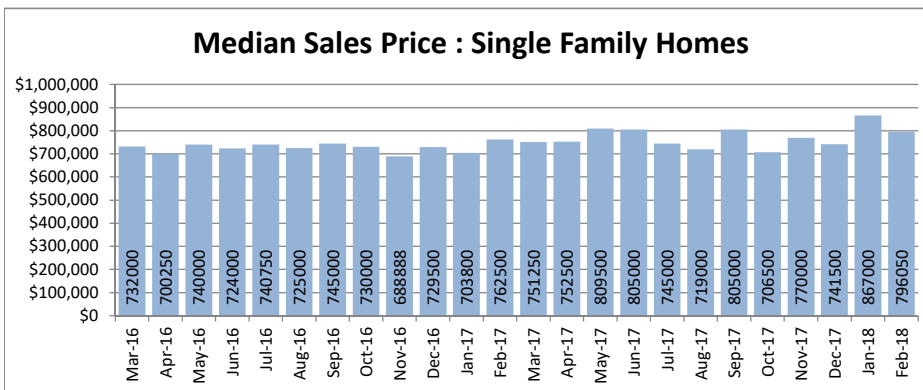
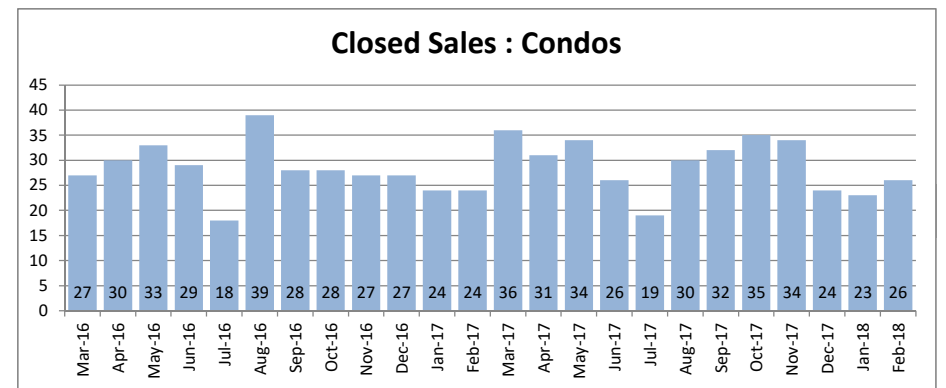
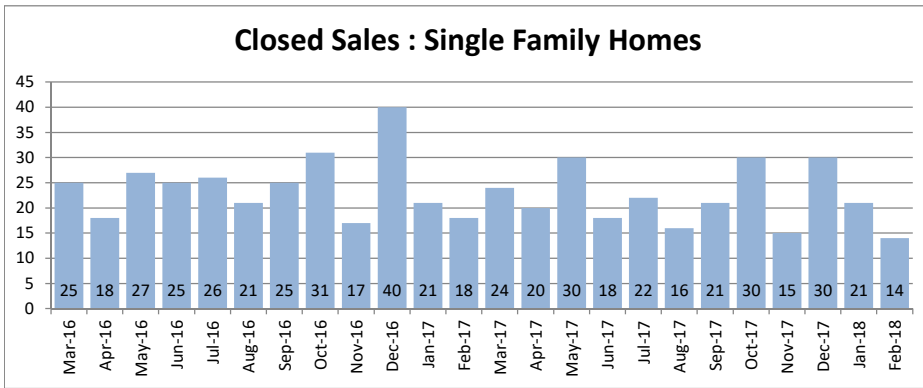


**Pearl City - Aiea**  
1-9-6 to 1-9-9

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	23	23	0%	44	59	-25%
Closed Sales	14	18	-22%	35	39	-10%
Median Sales Price	\$796,050	\$762,500	4%	\$850,000	\$727,000	17%
Percent of Original List Price Received	100.8%	100.0%	1%	100.1%	100.3%	0%
Median Days on Market Until Sale	15	15	0%	17	13	31%
Inventory of Homes for Sale	44	55	-20%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	33	29	14%	92	65	42%
Closed Sales	26	24	8%	49	48	2%
Median Sales Price	\$382,500	\$387,000	-1%	\$382,000	\$355,000	8%
Percent of Original List Price Received	98.5%	100.0%	-2%	100.5%	101.6%	-1%
Median Days on Market Until Sale	21	11	91%	16	12	33%
Inventory of Homes for Sale	92	51	80%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2018

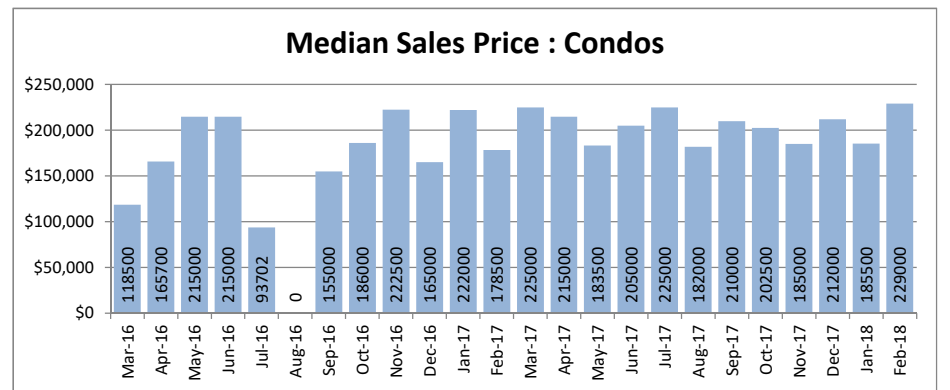
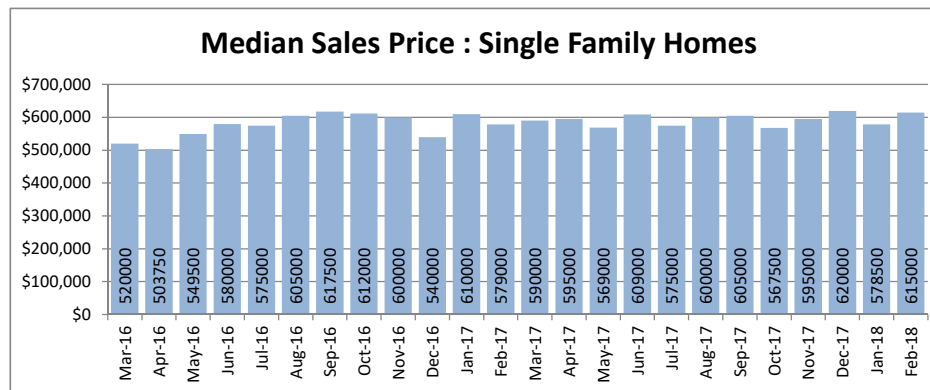
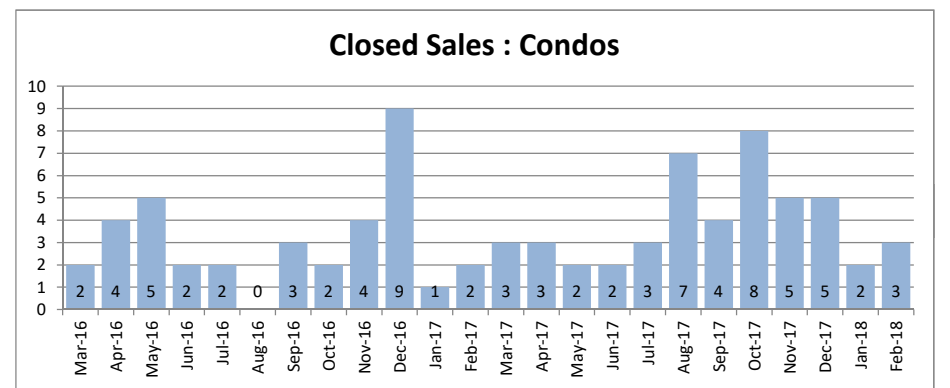
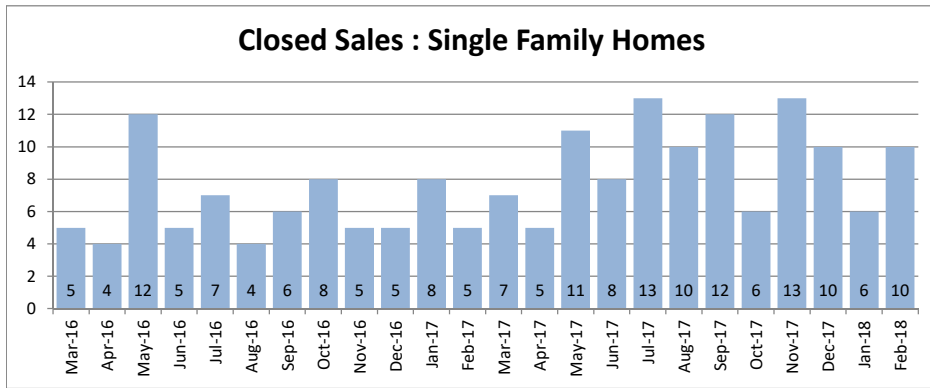


<b>Wahiawa</b>
1-7-1 to 1-7-7

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	9	0%	23	14	64%
Closed Sales	10	5	100%	16	13	23%
Median Sales Price	\$615,000	\$579,000	6%	\$615,000	\$590,000	4%
Percent of Original List Price Received	101.7%	100.0%	2%	99.2%	93.8%	6%
Median Days on Market Until Sale	10	38	-74%	14	16	-13%
Inventory of Homes for Sale	16	21	-24%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	4	10	-60%	8	13	-38%
Closed Sales	3	1	200%	5	8	-38%
Median Sales Price	\$229,000	\$545,000	-58%	\$214,500	\$566,500	-62%
Percent of Original List Price Received	100.0%	99.1%	1%	100.2%	97.4%	3%
Median Days on Market Until Sale	12	89	-87%	13	65	-80%
Inventory of Homes for Sale	8	18	-56%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2018

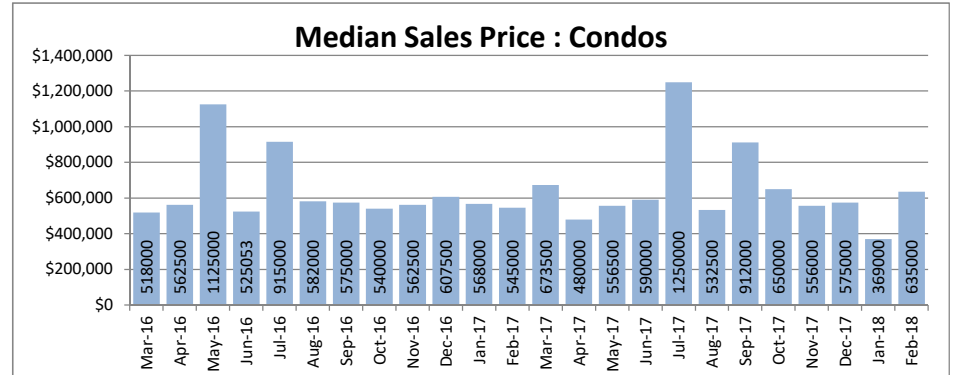
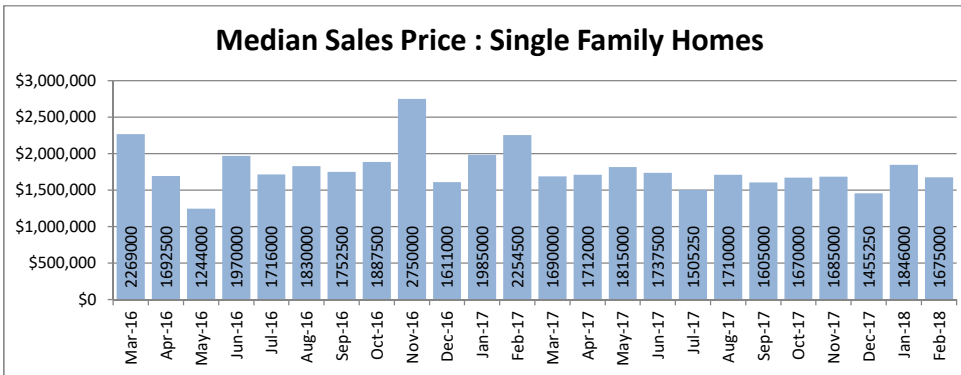
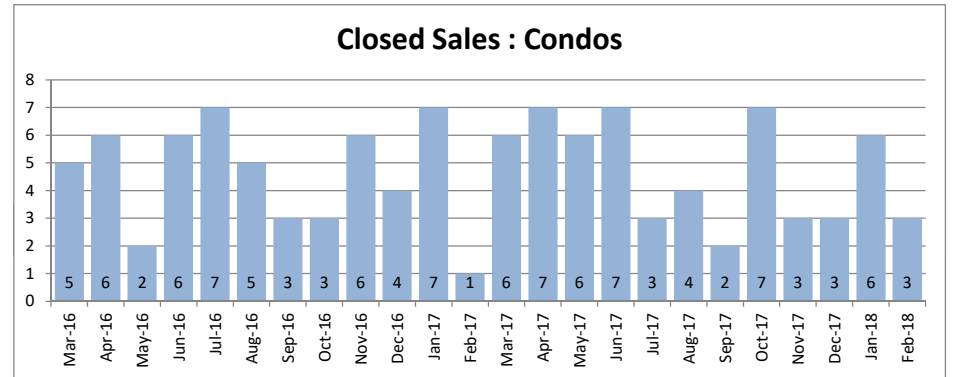
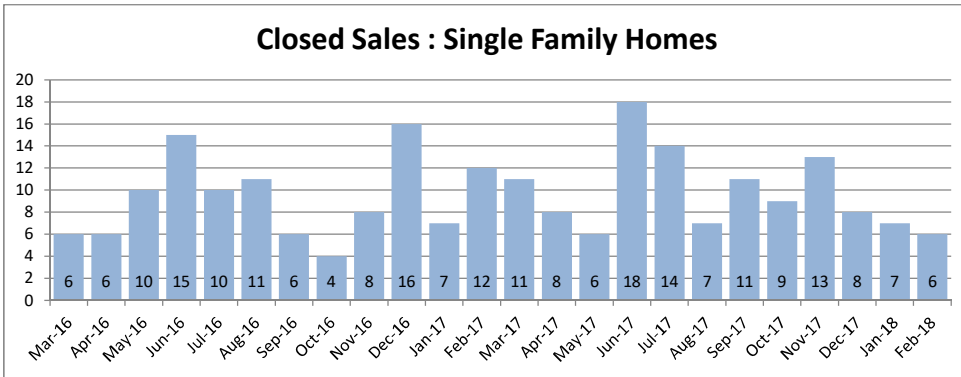


**Waialae - Kahala**  
1-3-5

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	12	17%	31	36	-14%
Closed Sales	6	12	-50%	13	19	-32%
Median Sales Price	\$1,675,000	\$2,254,500	-26%	\$1,700,000	\$2,159,000	-21%
Percent of Original List Price Received	96.7%	97.0%	0%	96.2%	94.0%	2%
Median Days on Market Until Sale	93	60	55%	91	76	20%
Inventory of Homes for Sale	52	78	-33%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	2	10	-80%	7	13	-46%
Closed Sales	3	1	200%	9	8	13%
Median Sales Price	\$635,000	\$545,000	17%	\$493,000	\$566,500	-13%
Percent of Original List Price Received	96.2%	99.1%	-3%	95.0%	97.4%	-2%
Median Days on Market Until Sale	69	89	-22%	27	65	-58%
Inventory of Homes for Sale	17	18	-6%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

February 2018

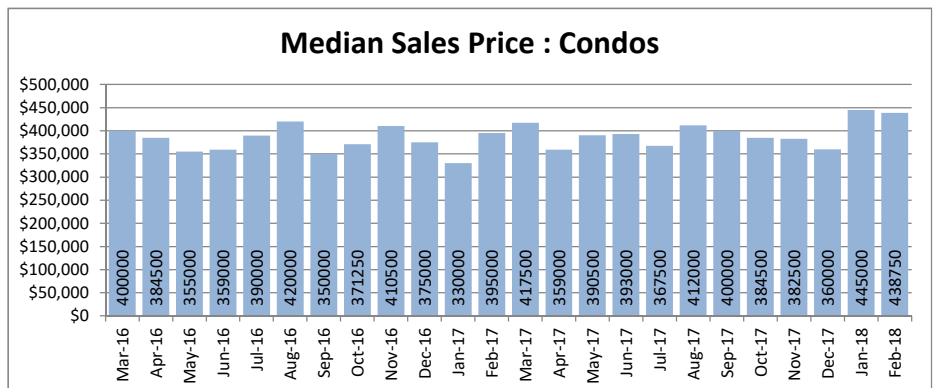
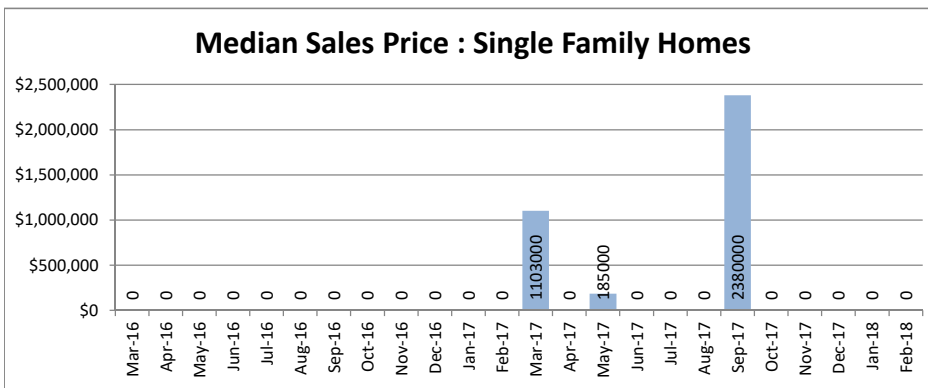
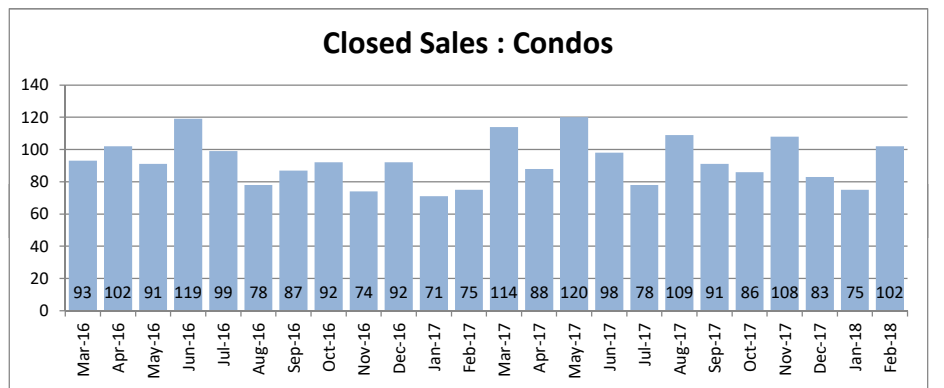
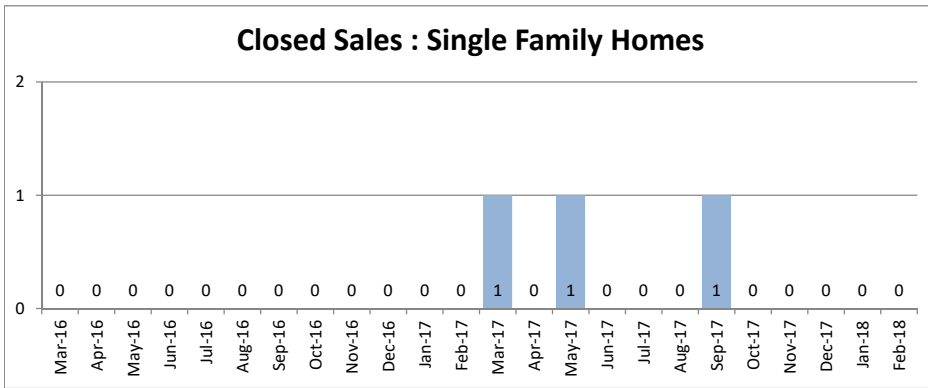


<b>Waikiki</b>
<b>1-2-6</b>

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	1	1	0%	1	1	0%
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	1	1	0%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	150	120	25%	340	257	32%
Closed Sales	102	75	36%	177	146	21%
Median Sales Price	\$438,750	\$395,000	11%	\$447,500	\$360,000	24%
Percent of Original List Price Received	94.0%	96.3%	-2%	97.5%	100.0%	-3%
Median Days on Market Until Sale	40	26	54%	31	36	-14%
Inventory of Homes for Sale	585	412	42%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2018

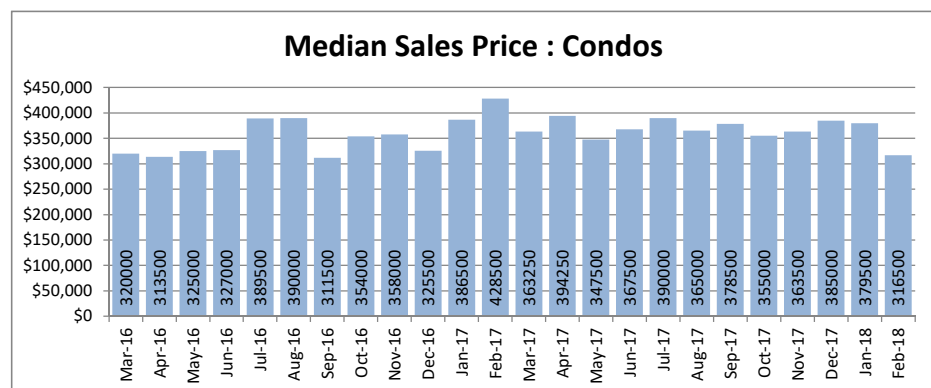
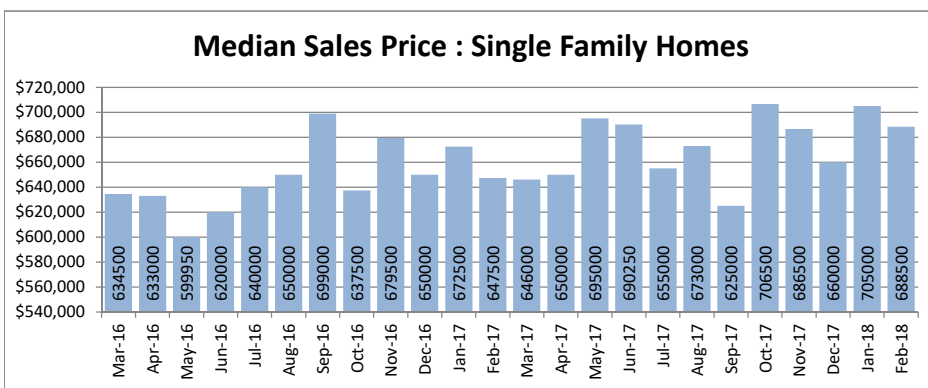
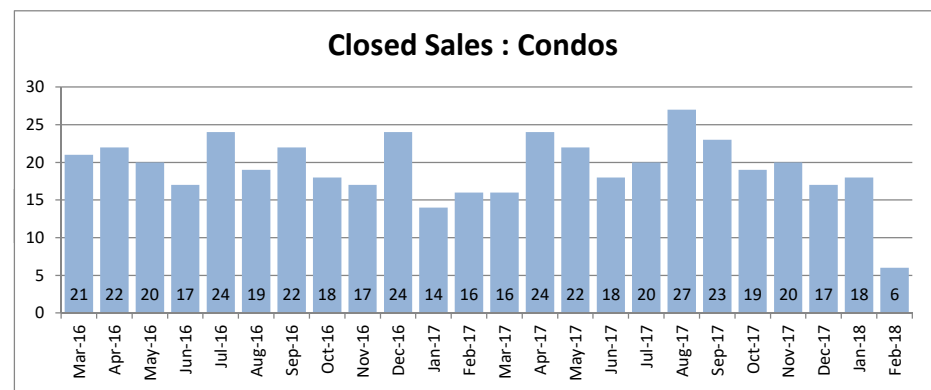
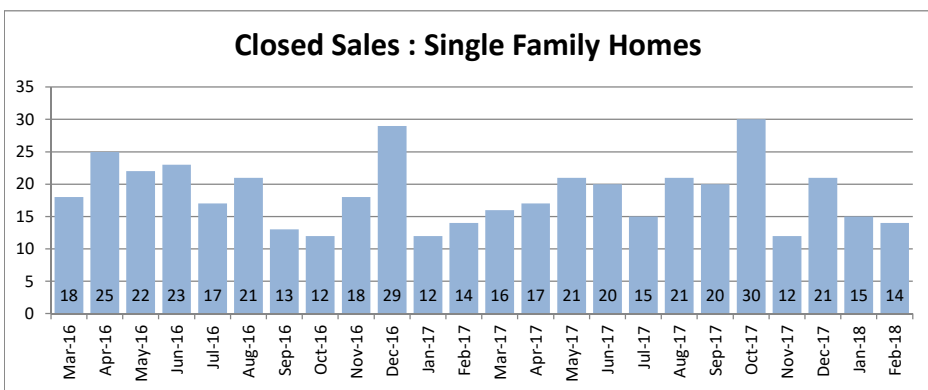


<b>Waipahu</b>
<b>1-9-4</b>

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	26	7	271%	53	34	56%
Closed Sales	14	14	0%	29	26	12%
Median Sales Price	\$688,500	\$647,500	6%	\$699,000	\$670,000	4%
Percent of Original List Price Received	99.1%	100.9%	-2%	99.9%	102.4%	-2%
Median Days on Market Until Sale	28	14	100%	20	13	54%
Inventory of Homes for Sale	46	38	21%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	21	19%	44	44	0%
Closed Sales	6	16	-63%	24	30	-20%
Median Sales Price	\$316,500	\$428,500	-26%	\$375,500	\$404,000	-7%
Percent of Original List Price Received	101.4%	99.7%	2%	101.8%	99.1%	3%
Median Days on Market Until Sale	7	8	-13%	9	8	13%
Inventory of Homes for Sale	37	38	-3%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

February 2018

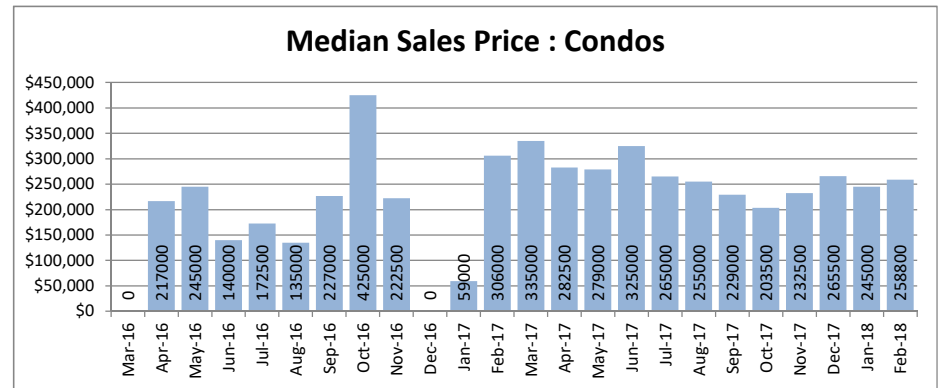
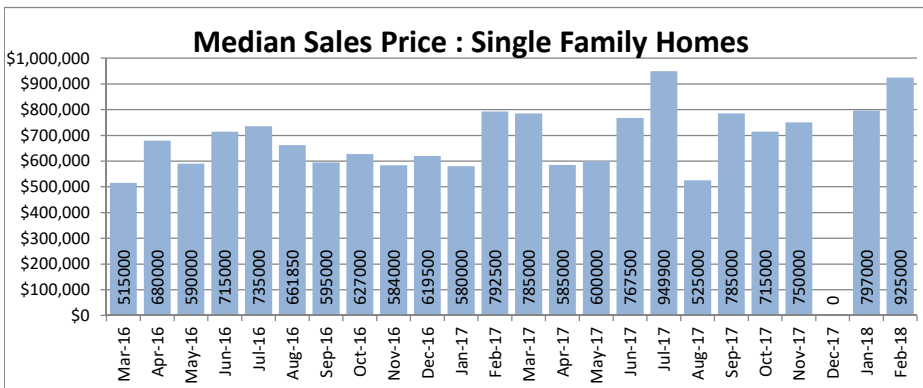
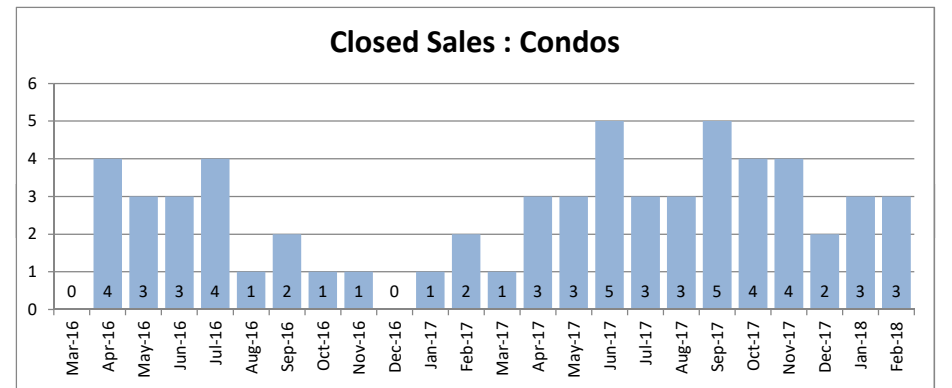
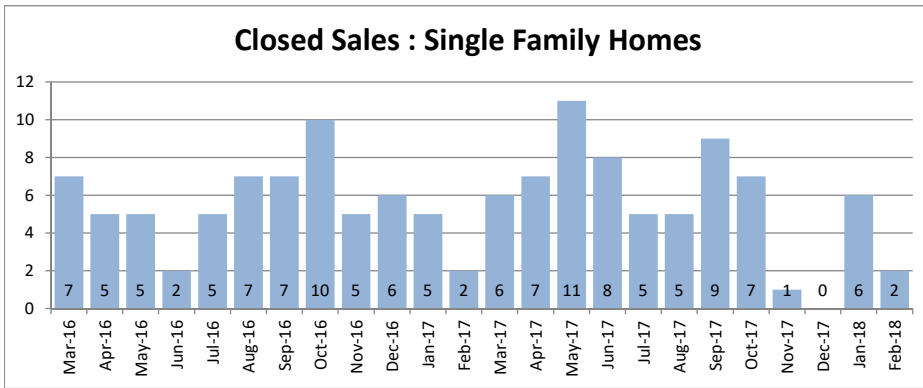


**Windward Coast**  
1-4-8 to 1-5-5

February 2018

Single Family Homes	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	9	0%	16	18	-11%
Closed Sales	2	2	0%	8	7	14%
Median Sales Price	\$925,000	\$792,500	17%	\$812,000	\$610,000	33%
Percent of Original List Price Received	87.3%	83.2%	5%	94.7%	97.6%	-3%
Median Days on Market Until Sale	107	57	88%	32	79	-59%
Inventory of Homes for Sale	33	42	-21%	-	-	-

Condos	February			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	3	10	-70%	7	12	-42%
Closed Sales	3	2	50%	6	3	100%
Median Sales Price	\$258,800	\$306,000	-15%	\$251,900	\$272,000	-7%
Percent of Original List Price Received	99.6%	95.8%	4%	97.1%	94.1%	3%
Median Days on Market Until Sale	19	71	-73%	10	97	-90%
Inventory of Homes for Sale	11	19	-42%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - February 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 621,500	-	-	-	2	-	-	-
MILILANI AREA	\$ 702,000	\$ 760,000	8.3%	\$58,000	7	5	-28.6%	-2
MILILANI MAUKA	\$ 925,000	\$ 825,000	-10.8%	-\$100,000	5	3	-40.0%	-2
WAHIAWA AREA	\$ 579,000	\$ 655,000	13.1%	\$76,000	1	3	200.0%	2
WAHIAWA HEIGHTS	\$ 837,500	\$ 615,000	-26.6%	-\$222,500	2	6	200.0%	4
WAHIAWA PARK	\$ 575,000	-	-	-	1	-	-	-
WHITMORE VILLAGE	\$ 590,000	\$ 475,000	-19.5%	-\$115,000	1	1	0.0%	0
<b>Central Region</b>	<b>\$ 680,000</b>	<b>\$ 710,000</b>	<b>4.4%</b>	<b>\$30,000</b>	<b>19</b>	<b>18</b>	<b>-5.3%</b>	<b>-1</b>
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AINA HAINA AREA	\$ 1,450,000	\$ 910,000	-37.2%	-\$540,000	1	1	0.0%	0
DIAMOND HEAD	-	\$ 1,700,000	-	-	-	2	-	-
HAWAII LOA RIDGE	\$ 2,735,000	\$ 2,867,500	4.8%	\$132,500	1	2	100.0%	1
KAHALA AREA	\$ 2,600,000	\$ 2,675,000	2.9%	\$75,000	5	2	-60.0%	-3
KAIMUKI	\$ 929,400	-	-	-	4	-	-	-
KAI NANI	-	\$ 2,525,000	-	-	-	1	-	-
KALANI IKI	-	\$ 1,017,500	-	-	-	1	-	-
KAPAHULU	\$ 1,780,000	\$ 887,500	-50.1%	-\$892,500	1	4	300.0%	3
KULIOUOU	\$ 1,292,500	\$ 1,130,000	-12.6%	-\$162,500	2	1	-50.0%	-1
MAUNALANI HEIGHTS	\$ 1,375,000	\$ 1,248,000	-9.2%	-\$127,000	1	3	200.0%	2
PALOLO	\$ 660,000	\$ 1,870,000	183.3%	\$1,210,000	2	1	-50.0%	-1
WAIALAE NUI RDGE	\$ 1,488,000	-	-	-	1	-	-	-
ST. LOUIS	\$ 1,021,500	-	-	-	2	-	-	-
WAIALAE IKI	-	\$ 1,630,000	-	-	-	2	-	-
WAIALAE G/C	\$ 4,310,125	-	-	-	1	-	-	-
WAIALAE IKI	\$ 1,750,000	-	-	-	5	-	-	-
WILHELMINA	\$ 1,047,500	\$ 1,057,500	1.0%	\$10,000	1	4	300.0%	3
<b>Diamond Hd Region</b>	<b>\$ 1,488,000</b>	<b>\$ 1,274,000</b>	<b>-14.4%</b>	<b>-\$214,000</b>	<b>27</b>	<b>24</b>	<b>-11.1%</b>	<b>-3</b>
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ANCHORAGE	\$ 1,297,500	\$ 1,870,000	44.1%	\$572,500	2	1	-50.0%	-1
HAHAIONE-LOWER	\$ 930,000	-	-	-	1	-	-	-
KAMILOIKI	-	\$ 847,000	-	-	-	2	-	-
KALAMA VALLEY	\$ 915,000	\$ 1,255,000	37.2%	\$340,000	1	2	100.0%	1
KOKO HEAD TERRAC	\$ 868,500	\$ 820,000	-5.6%	-\$48,500	2	1	-50.0%	-1
KOKO VILLAS	\$ 1,225,000	\$ 1,310,000	6.9%	\$85,000	1	1	0.0%	0
LUNA KAI	\$ 976,500	-	-	-	1	-	-	-
MARINERS RIDGE	\$ 1,040,000	-	-	-	1	-	-	-
MARINERS VALLEY	\$ 1,025,000	-	-	-	1	-	-	-
NAPALI HAWEO	\$ 1,900,000	-	-	-	1	-	-	-
QUEENS GATE	\$ 1,200,000	-	-	-	1	-	-	-
WEST MARINA	\$ 925,000	\$ 880,000	-4.9%	-\$45,000	1	1	0.0%	0
<b>Hawaii Kai Region</b>	<b>\$ 1,025,000</b>	<b>\$ 1,040,000</b>	<b>1.5%</b>	<b>\$15,000</b>	<b>13</b>	<b>8</b>	<b>-38.5%</b>	<b>-5</b>



Single Family Solds - February 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LUALUALEI	\$ 545,000	\$ 505,000	-7.3%	-\$40,000	1	1	0.0%	0
MAILI	\$ 449,360	\$ 427,500	-4.9%	-\$21,860	12	13	8.3%	1
MAILI SEA-MAKALAE 1	\$ 560,000	\$ 508,500	-9.2%	-\$51,500	2	2	0.0%	0
MAILI SEA-MAKALAE 2	-	\$ 425,725	-	-	-	1	-	-
MAILI SEA-KAIMALINO	-	\$ 510,000	-	-	-	1	-	-
MAKAHA	\$ 620,000	-	-	-	5	-	-	-
MAKAHA OCEANVIEW ESTATES	-	\$ 699,000	-	-	-	2	-	-
WAIANAE	\$ 462,500	\$ 120,000	-74.1%	-\$342,500	2	1	-50.0%	-1
<b>Leeward Region</b>	<b>\$ 474,000</b>	<b>\$ 465,000</b>	<b>-1.9%</b>	<b>-\$9,000</b>	<b>22</b>	<b>21</b>	<b>-4.5%</b>	<b>-1</b>
Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
EWA	\$ 380,000	\$ 410,000	7.9%	\$30,000	1	1	0.0%	0
EWA BEACH	\$ 542,000	\$ 490,000	-9.6%	-\$52,000	2	3	50.0%	1
EWA GEN ALII COURT	-	\$ 550,000	-	-	-	1	-	-
EWA GEN CYPRESS POINT	\$ 1,125,000	-	-	-	1	-	-	-
EWA GEN BREAKERS	-	\$ 720,000	-	-	-	1	-	-
EWA GEN HALEAKEA	-	\$ 897,500	-	-	-	2	-	-
EWA GEN LAS BRISAS	\$ 527,500	\$ 643,000	21.9%	\$115,500	2	1	-50.0%	-1
EWA GEN LATITUDES	\$ 725,000	\$ 717,550	-1.0%	-\$7,450	1	1	0.0%	0
EWA GEN LAULANI	\$ 649,000	-	-	-	2	-	-	-
EWA GEN LAULANI-TIDES	-	\$ 653,000	-	-	-	2	-	-
EWA GEN LAULANI-TRADES	\$ 612,750	-	-	-	2	-	-	-
EWA GEN PARKSIDE	\$ 679,500	\$ 650,000	-4.3%	-\$29,500	2	1	-50.0%	-1
EWA GEN LOFTS	-	\$ 521,000	-	-	-	1	-	-
EWA GEN LOMBARD WAY	-	\$ 505,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	-	\$ 630,000	-	-	-	1	-	-
EWA GEN PRESCOTT	-	\$ 757,750	-	-	-	2	-	-
EWA GEN SUN TERRA SOUTH	\$ 609,000	\$ 525,000	-13.8%	-\$84,000	1	1	0.0%	0
EWA GEN TERRAZZA	\$ 580,000	\$ 565,000	-2.6%	-\$15,000	3	1	-66.7%	-2
EWA GEN TIBURON	\$ 599,000	-	-	-	1	-	-	-
EWA GEN TUSCANY II	\$ 607,500	\$ 650,000	7.0%	\$42,500	1	1	0.0%	0
HAWAIIAN HOME LANDS	\$ 430,000	-	-	-	1	-	-	-
EWA VILLAGES	\$ 596,000	\$ 588,500	-1.3%	-\$7,500	2	4	100.0%	2
HOAKALEI-KA MAKANA	\$ 859,000	\$ 795,000	-7.5%	-\$64,000	2	3	50.0%	1
HUELANI	-	\$ 700,000	-	-	-	1	-	-
KAPOLEI	\$ 630,000	-	-	-	1	-	-	-
KAPOLEI KAI	-	\$ 636,000	-	\$636,000	-	1	-	-
KAPOLEI-KNOLLS	\$ 700,000	\$ 772,500	10.4%	\$72,500	2	1	-50.0%	-1
KAPOLEI-AELOA	\$ 730,000	\$ 850,000	16.4%	\$120,000	1	1	0.0%	0
KAPOLEI-IWALANI	\$ 777,500	-	-	-	2	-	-	-
KAPOLEI-MALANAI	-	\$ 604,000	-	-	-	1	-	-
KAPOLEI-KEKUILANI	-	\$ 660,000	-	-	-	2	-	-
KAPOLEI-MEHANA-KUKUNA	\$ 654,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-LA HIKI	\$ 750,000	-	-	-	1	-	-	-
KO OLINA	-	\$ 1,332,500	-	-	-	2	-	-
LEEWARD ESTATES	\$ 590,000	\$ 517,500	-12.3%	-\$72,500	2	2	0.0%	0
OCEAN POINTE	\$ 675,500	\$ 697,500	3.3%	\$22,000	6	8	33.3%	2
WESTLOCH FAIRWAY	\$ 550,000	\$ 640,000	16.4%	\$90,000	1	1	0.0%	0
WESTLOCH ESTATES	-	\$ 661,000	-	-	-	2	-	-
<b>Ewa Plain Region</b>	<b>\$ 640,000</b>	<b>\$ 653,000</b>	<b>2.0%</b>	<b>\$13,000</b>	<b>24</b>	<b>50</b>	<b>108.3%</b>	<b>26</b>

Single Family Solds - February 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-ANUHEA	-	\$ 765,000	-	-	-	1	-	-
MAKAKILO-HIGHLANDS	\$ 985,000	-	-	-	1	-	-	-
MAKAKILO-HIGHPOINTE	\$ 875,000	\$ 825,000	-5.7%	-\$50,000	1	1	0.0%	0
MAKAKILO-WAI KALOI	-	\$ 777,000	-	-	-	2	-	-
MAKAKILO-UPPER	-	\$ 663,000	-	-	-	3	-	-
MAKAKILO-LOWER	\$ 558,000	\$ 705,000	26.3%	\$147,000	1	2	100.0%	1
MAKAKILO-WEST HILLS	-	\$ 810,000	-	-	-	1	-	-
MAKAKILO-PALEHUA HGTS	\$ 789,000	-	-	-	1	-	-	-
<b>Makakilo Region</b>	<b>\$ 832,000</b>	<b>\$ 742,500</b>	<b>-10.8%</b>	<b>-\$89,500</b>	<b>4</b>	<b>10</b>	<b>150.0%</b>	<b>6</b>
Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
BEACHSIDE	-	\$ 4,400,000	-	-	-	3	-	-
COCONUT GROVE	\$ 700,000	\$ 998,000	42.6%	\$298,000	2	5	150.0%	3
ENCHANTED LAKE	\$ 1,065,000	\$ 850,000	-20.2%	-\$215,000	2	1	-50.0%	-1
HILLCREST	-	\$ 1,585,000	-	-	-	1	-	-
KAIMALINO	-	\$ 3,300,000	-	-	-	1	-	-
KALAMA TRACT	\$ 1,750,000	\$ 1,400,000	-20.0%	-\$350,000	3	1	-66.7%	-2
KAOPA	\$ 1,072,500	-	-	-	2	-	-	-
KALAEHO HILLSIDE	-	\$ 1,600,000	-	-	-	1	-	-
KEOLU HILLS	\$ 890,000	\$ 835,000	-6.2%	-\$55,000	1	1	0.0%	0
KOOLAUPOKU	\$ 1,356,250	\$ 1,225,000	-9.7%	-\$131,250	2	1	-50.0%	-1
MAUNAWILI	-	\$ 925,000	-	-	-	1	-	-
LANIKAI	-	\$ 5,240,000	-	-	-	2	-	-
OLOMANA	\$ 800,000	\$ 1,085,000	35.6%	\$285,000	1	1	0.0%	0
POKAKUPU	\$ 1,010,000	\$ 690,000	-31.7%	-\$320,000	1	1	0.0%	0
WAIMANALO	\$ 545,000	\$ 1,132,500	107.8%	\$587,500	2	2	0.0%	0
<b>Kailua Region</b>	<b>\$ 1,017,500</b>	<b>\$ 1,155,000</b>	<b>13.5%</b>	<b>\$137,500</b>	<b>16</b>	<b>22</b>	<b>37.5%</b>	<b>6</b>
Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA AREA	\$ 828,344	-	-	-	4	-	-	-
AIEA HEIGHTS	-	\$ 925,000	-	-	-	3	-	-
FOSTER VILLAGE	-	\$ 845,000	-	-	-	3	-	-
HALAWA	\$ 900,000	\$ 804,000	-10.7%	-\$96,000	1	1	0.0%	0
PACIFIC PALISADES	\$ 654,500	\$ 670,000	2.4%	\$15,500	4	2	-50.0%	-2
PEARL CITY-UPPER	\$ 645,000	\$ 787,500	22.1%	\$142,500	3	4	33.3%	1
MOMILANI	\$ 755,000	-	-	-	3	-	-	-
PEARLRIDGE	\$ 1,200,000	-	-	-	1	-	-	-
WAIMALU	-	\$ 750,000	-	-	-	1	-	-
WAILUNA	\$ 825,000	-	-	-	2	-	-	-
<b>Pearl City Region</b>	<b>\$ 762,500</b>	<b>\$ 796,050</b>	<b>4.4%</b>	<b>\$33,550</b>	<b>18</b>	<b>14</b>	<b>-22.2%</b>	<b>-4</b>
Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALII BLUFFS	\$ 885,000	-	-	-	1	-	-	-
ALII SHORES	\$ 1,075,000	-	-	-	1	-	-	-
AHUIMANU AREA	-	\$ 937,500	-	-	-	2	-	-
BAY VIEW GARDEN	\$ 770,000	-	-	-	1	-	-	-
CLUB VIEW ESTATE	\$ 705,000	\$ 715,000	1.4%	\$10,000	1	1	0.0%	0
CROWN TERRACE	\$ 778,000	\$ 1,005,000	29.2%	\$227,000	1	1	0.0%	0
HAUULA	\$ 610,000	-	-	-	1	-	-	-
HAIKU VILLAGE	-	\$ 885,500	-	-	-	1	-	-
HAIKU PLANTATION	\$ 1,349,500	-	-	-	1	-	-	-
HALE KOU	\$ 942,500	-	-	-	2	-	-	-
HALEKAUWILA	\$ 760,000	\$ 500,000	-34.2%	-\$260,000	1	1	0.0%	0
KAALAEA	\$ 825,000	-	-	-	1	-	-	-
KAHANAHOU	\$ 1,600,000	-	-	-	1	-	-	-
KANEOHE TOWN	\$ 760,000	-	-	-	1	-	-	-
KAAAWA	-	\$ 825,000	-	-	-	1	-	-
KANEOHE BAY	-	\$ 1,300,000	-	-	-	1	-	-
MIKIOLA	\$ 1,040,000	-	-	-	1	-	-	-
KEAPUKA	-	\$ 725,000	-	-	-	1	-	-
KOKOKAHI	-	\$ 820,000	-	-	-	1	-	-
MAHINUI	\$ 632,000	\$ 945,000	49.5%	\$313,000	1	1	0.0%	0
PUOHALA VILLAGE	-	\$ 900,000	-	-	-	1	-	-
WAIKALUA	\$ 542,000	\$ 807,000	48.9%	\$265,000	1	1	0.0%	0
PIKOILOA	\$ 870,000	-	-	-	1	-	-	-
<b>Kaneohe Region</b>	<b>\$ 825,000</b>	<b>\$ 875,000</b>	<b>6.1%</b>	<b>\$50,000</b>	<b>17</b>	<b>13</b>	<b>-23.5%</b>	<b>-4</b>

Single Family Solds - February 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
KAHUKU	\$ 487,000	-	-	-	1	-	-	-
KAWAIOLOA-NORTH SHORE	-	\$ 1,700,000	-	-	-	1	-	-
LAIE	\$ 975,000	\$ 1,025,000	5.1%	\$50,000	1	1	0.0%	0
MOKULEIA	-	\$ 1,000,000	-	-	-	1	-	-
SUNSET AREA	\$ 2,475,000	\$ 3,125,000	26.3%	\$650,000	1	2	100.0%	1
PAALAAKAI	\$ 500,000	-	-	-	1	-	-	-
WAIALUA	\$ 939,000	\$ 795,000	-15.3%	-\$144,000	1	3	200.0%	2
<b>North Shore Region</b>	<b>\$ 939,000</b>	<b>\$ 1,012,500</b>	<b>7.8%</b>	<b>\$73,500</b>	<b>5</b>	<b>8</b>	<b>60.0%</b>	<b>3</b>
Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
BUSINESS	\$ 206,000	-	-	-	1	-	-	-
ROYAL KUNIA	\$ 690,000	\$ 718,000	4.1%	\$28,000	6	6	0.0%	0
HARBOR VIEW	-	\$ 727,500	-	-	-	2	-	-
HALE LUMI	\$ 615,000	-	-	-	1	-	-	-
VILLAGE PARK	\$ 620,000	\$ 645,000	4.0%	\$25,000	1	1	0.0%	0
WAIKELE	\$ 675,000	\$ 686,000	1.6%	\$11,000	1	1	0.0%	0
WAIPAHU TRIANGLE	\$ 655,000	-	-	-	2	-	-	-
WAIPAHU-LOWER	\$ 532,500	\$ 517,500	-2.8%	-\$15,000	2	4	100.0%	2
<b>Waipahu Region</b>	<b>\$ 647,500</b>	<b>\$ 688,500</b>	<b>6.3%</b>	<b>\$41,000</b>	<b>14</b>	<b>14</b>	<b>0.0%</b>	<b>0</b>
Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 750,000	\$ 900,000	20.0%	\$150,000	1	1	0.0%	0
ALIAMANU	\$ 421,050	\$ 700,000	66.3%	\$278,950	1	1	0.0%	0
KAM HEIGHTS	\$ 700,000	\$ 685,000	-2.1%	-\$15,000	1	2	100.0%	1
KALIHI UKA	\$ 500,000	-	-	-	3	-	-	-
KALIHI VALLEY	\$ 940,000	-	-	-	1	-	-	-
KALIHI-LOWER	\$ 800,000	-	-	-	3	-	-	-
KALIHI-UPPER	\$ 886,500	-	-	-	2	-	-	-
MAKIKI AREA	\$ 830,000	\$ 1,150,000	38.6%	\$320,000	1	1	0.0%	0
MANOA AREA	\$ 1,220,000	\$ 1,390,000	13.9%	\$170,000	1	1	0.0%	0
MANOA-UPPER	\$ 1,002,000	-	-	-	1	-	-	-
MANOA-WOODLAWN	\$ 1,385,000	\$ 1,322,500	-4.5%	-\$62,500	1	2	100.0%	1
MOIILILI	\$ 790,000	-	-	-	1	-	-	-
MOANALUA VALLEY	\$ 700,000	\$ 1,015,000	45.0%	\$315,000	1	1	0.0%	0
MOANALUA GARDEN	-	\$ 845,000	-	-	-	2	-	-
NUUANU AREA	-	\$ 975,000	-	-	-	1	-	-
OLD PALI	\$ 1,264,500	-	-	-	2	-	-	-
PACIFIC HEIGHTS	\$ 1,200,000	\$ 845,000	-29.6%	-\$355,000	1	1	0.0%	0
PAUOA VALLEY	\$ 750,000	\$ 1,125,000	50.0%	\$375,000	1	1	0.0%	0
PUNAHOU	\$ 575,000	-	-	-	1	-	-	-
SALT LAKE	\$ 965,000	-	-	-	1	-	-	-
UNIVERSITY	-	\$ 796,000	-	-	-	1	-	-
PUNCHBOWL AREA	\$ 778,000	-	-	-	1	-	-	-
<b>Metro Region</b>	<b>\$ 800,000</b>	<b>\$ 910,000</b>	<b>13.8%</b>	<b>\$110,000</b>	<b>25</b>	<b>15</b>	<b>-40.0%</b>	<b>-10</b>

Condo Solds - February 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 352,750	\$ 362,000	2.6%	\$9,250	6	3	-50.0%	-3
MILILANI AREA	\$ 365,000	\$ 376,000	3.0%	\$11,000	5	10	100.0%	5
MILILANI MAUKA	\$ 372,500	\$ 454,000	21.9%	\$81,500	8	5	-37.5%	-3
WAHIAWA HEIGHTS	-	\$ 270,000	-	-	-	1	-	-
WILIKINA	-	\$ 214,500	-	-	-	2	-	-
WHITMORE VILLAGE	\$ 178,500	-	-	-	2	-	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 226,000	\$ 289,500	28.1%	\$63,500	7	4	-42.9%	-3
<b>Central Region</b>	<b>\$ 334,750</b>	<b>\$ 360,000</b>	<b>7.5%</b>	<b>\$25,250</b>	<b>28</b>	<b>25</b>	<b>-10.7%</b>	<b>-3</b>
<b>Diamond Hd Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
DIAMOND HEAD	\$ 475,000	\$ 550,000	15.8%	\$75,000	7	4	-42.9%	-3
KAPAHULU	\$ 310,000	-	-	-	2	-	-	-
KAHALA AREA	-	\$ 900,000	-	-	-	1	-	-
PALOLO	\$ 495,000	\$ 275,000	-44.4%	-\$220,000	1	1	0.0%	0
WAIALAE G/C	-	\$ 205,000	-	-	-	1	-	-
WAIALAE NUI VLY	\$ 545,000	\$ 635,000	16.5%	\$90,000	1	1	0.0%	0
<b>Diamond Hd Region</b>	<b>\$ 475,000</b>	<b>\$ 550,000</b>	<b>15.8%</b>	<b>\$75,000</b>	<b>11</b>	<b>8</b>	<b>-27.3%</b>	<b>-3</b>
<b>Ewa Plain Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
AG/INDL/NAVY	\$ 248,000	\$ 265,000	6.9%	\$17,000	3	1	-66.7%	-2
EWA	\$ 306,000	\$ 360,000	17.6%	\$54,000	6	7	16.7%	1
EWA GEN	\$ 320,000	-	-	-	1	-	-	-
EWA BEACH	\$ 210,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 302,500	\$ 377,500	24.8%	\$75,000	2	2	0.0%	0
HOAKALEI-KA MAKANA	-	\$ 600,000	-	-	-	1	-	-
KAPOLEI	\$ 413,234	\$ 395,000	-4.4%	-\$18,234	5	5	0.0%	0
KAPOLEI MALANAI	\$ 332,000	\$ 392,500	18.2%	\$60,500	1	1	0.0%	0
KAPOLEI-MEHANA-AWAKEA	-	\$ 549,000	-	-	-	1	-	-
KO OLINA	\$ 865,000	\$ 560,000	-35.3%	-\$305,000	9	9	0.0%	0
OCEAN POINTE	\$ 499,995	\$ 540,000	8.0%	\$40,005	7	11	57.1%	4
<b>Ewa Plain Region</b>	<b>\$ 413,234</b>	<b>\$ 510,000</b>	<b>23.4%</b>	<b>\$96,766</b>	<b>35</b>	<b>39</b>	<b>11.4%</b>	<b>4</b>
<b>Hawaii Kai Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
HAAHIONE-LOWER	\$ 510,000	\$ 541,000	6.1%	\$31,000	2	2	0.0%	0
MARINERS VALLEY	\$ 599,440	-	-	-	2	-	-	-
WEST MARINA	\$ 762,000	\$ 798,000	4.7%	\$36,000	7	5	-28.6%	-2
<b>Hawaii Kai Region</b>	<b>\$ 625,000</b>	<b>\$ 655,000</b>	<b>4.8%</b>	<b>\$30,000</b>	<b>11</b>	<b>7</b>	<b>-36.4%</b>	<b>-4</b>
<b>Kailua Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIKAHI PARK	\$ 550,000	-	-	-	1	-	-	-
BLUESTONE	-	\$ 1,060,000	-	-	-	1	-	-
KUKILAKILA	-	\$ 807,500	-	-	-	2	-	-
KAILUA TOWN	\$ 517,500	\$ 599,750	15.9%	\$82,250	4	4	0.0%	0
<b>Kailua Region</b>	<b>\$ 520,000</b>	<b>\$ 687,000</b>	<b>32.1%</b>	<b>\$167,000</b>	<b>5</b>	<b>7</b>	<b>40.0%</b>	<b>2</b>

**Condo Solds - February 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3**

<b>Kaneohe Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
COUNTRY CLUB	\$ 647,000	-	-	-	1	-	-	-
HAIKU PLANTATION	\$ 610,000	-	-	-	1	-	-	-
HALE KOU	\$ 375,000	-	-	-	1	-	-	-
KAAAWA	\$ 272,000	\$ 331,900	22.0%	\$59,900	1	2	100.0%	1
LILIPUNA	-	\$ 667,500	-	-	-	1	-	-
MAHINUI	-	\$ 508,000	-	-	-	1	-	-
PUOHALA VILLAGE	-	\$ 263,000	-	-	-	1	-	-
PUNALUU	\$ 340,000	\$ 245,000	-27.9%	-\$95,000	1	1	0.0%	0
PUUALII	\$ 545,000	\$ 500,000	-8.3%	-\$45,000	3	2	-33.3%	-1
TEMPLE VALLEY	\$ 571,000	-	-	-	1	-	-	-
WINDWARD ESTATES	\$ 418,500	\$ 413,000	-1.3%	-\$5,500	3	4	33.3%	1
<b>Kaneohe Region</b>	<b>\$ 510,000</b>	<b>\$ 425,500</b>	<b>-16.6%</b>	<b>-\$84,500</b>	<b>12</b>	<b>12</b>	<b>0.0%</b>	<b>0</b>

<b>Leeward Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAILI	\$ 259,500	\$ 114,750	-55.8%	-\$144,750	2	4	100.0%	2
WAIANAE	\$ 135,000	\$ 112,500	-16.7%	-\$22,500	3	4	33.3%	1
MAKAHA	\$ 143,000	\$ 173,500	21.3%	\$30,500	7	14	100.0%	7
<b>Leeward Region</b>	<b>\$ 139,500</b>	<b>\$ 158,000</b>	<b>13.3%</b>	<b>\$18,500</b>	<b>12</b>	<b>22</b>	<b>83.3%</b>	<b>10</b>

<b>Makakilo Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAKAKILO-UPPER	\$ 375,000	\$ 350,000	-6.7%	-\$25,000	8	1	-87.5%	-7
<b>Makakilo Region</b>	<b>\$ 375,000</b>	<b>\$ 350,000</b>	<b>-6.7%</b>	<b>-\$25,000</b>	<b>8</b>	<b>1</b>	<b>-87.5%</b>	<b>-7</b>

<b>Metro Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
ALA MOANA	\$ 250,000	\$ 409,000	63.6%	\$159,000	13	15	15.4%	2
CHINATOWN	\$ 623,000	\$ 529,000	-15.1%	-\$94,000	3	2	-33.3%	-1
DILLINGHAM	-	\$ 467,500	-	-	-	2	-	-
DOWNTOWN	\$ 351,500	\$ 340,000	-3.3%	-\$11,500	6	7	16.7%	1
HOLIDAY MART	\$ 338,500	\$ 354,000	4.6%	\$15,500	4	3	-25.0%	-1
KAKAAKO	\$ 822,000	\$ 857,500	4.3%	\$35,500	25	26	4.0%	1
KALIHI AREA	-	\$ 305,800	-	-	-	1	-	-
KAPAHULU	\$ 195,000	\$ 514,000	163.6%	\$319,000	1	1	0.0%	0
KAPALAMA	\$ 235,100	-	-	-	1	-	-	-
KAPIO/KINAU/WARD	\$ 285,000	\$ 295,000	3.5%	\$10,000	1	1	0.0%	0
KAPIOLANI	\$ 552,500	\$ 590,000	6.8%	\$37,500	2	5	150.0%	3
LILIHA	\$ 349,800	-	-	-	1	-	-100.0%	-1
MAKIKI	\$ 260,000	\$ 240,000	-7.7%	-\$20,000	4	1	-75.0%	-3
MAKIKI AREA	\$ 297,450	\$ 313,000	5.2%	\$15,550	20	14	-30.0%	-6
MANOA-LOWER	\$ 305,000	-	-	-	1	-	-	-
MCCULLY	\$ 350,000	\$ 203,500	-41.9%	-\$146,500	3	2	-33.3%	-1
MOANALUA VALLEY	-	\$ 715,000	-	-	-	1	-	-
MOILILI	\$ 378,500	\$ 396,444	4.7%	\$17,944	8	6	-25.0%	-2
NUUANU-LOWER	\$ 376,000	\$ 555,000	47.6%	\$179,000	1	3	200.0%	2
PAWAA	\$ 321,500	\$ 389,000	21.0%	\$67,500	4	2	-50.0%	-2
PUNAHOU	\$ 375,000	\$ 425,000	13.3%	\$50,000	5	6	20.0%	1
PUNCHBOWL AREA	\$ 381,000	\$ 317,500	-16.7%	-\$63,500	6	6	0.0%	0
PUNCHBOWL-LOWER	\$ 335,000	\$ 235,000	-29.9%	-\$100,000	1	3	200.0%	2
SALT LAKE	\$ 350,500	\$ 335,000	-4.4%	-\$15,500	12	21	75.0%	9
WAIKIKI	\$ 395,000	\$ 438,750	11.1%	\$43,750	75	102	36.0%	27
<b>Metro Region</b>	<b>\$ 375,000</b>	<b>\$ 426,250</b>	<b>13.7%</b>	<b>\$51,250</b>	<b>197</b>	<b>230</b>	<b>16.8%</b>	<b>33</b>

Condo Solds - February 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
WAIALUA	\$ 156,154	\$ 430,000	175.4%	\$273,846	1	2	100.0%	1
KUILIMA	\$ 467,500	-	-	-	2	-	-	-
<b>North Shore Region</b>	<b>\$ 400,000</b>	<b>\$ 430,000</b>	<b>7.5%</b>	<b>\$30,000</b>	<b>3</b>	<b>2</b>	<b>-33.3%</b>	<b>-1</b>
Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA AREA	-	\$ 290,000	-	-	-	1	-	-
NAVY/FEDERAL	\$ 265,000	\$ 290,000	9.4%	\$25,000	2	1	-50.0%	-1
MANANA	\$ 390,000	\$ 352,500	-9.6%	-\$37,500	1	2	100.0%	1
HALAWA	\$ 365,000	\$ 430,000	17.8%	\$65,000	2	1	-50.0%	-1
PEARL CITY LOWER	\$ 295,700	-	-	-	2	-	-	-
PEARL CITY UPPER	\$ 290,000	-	-	-	1	-	-	-
PEARLRIDGE	\$ 412,500	\$ 405,000	-1.8%	-\$7,500	14	13	-7.1%	-1
WAIU	\$ 355,000	\$ 381,500	7.5%	\$26,500	1	6	500.0%	5
WAILUNA	\$ 560,000	-	-	-	1	-	-	-
<b>Pearl City Region</b>	<b>\$ 387,000</b>	<b>\$ 382,500</b>	<b>-1.2%</b>	<b>-\$4,500</b>	<b>24</b>	<b>26</b>	<b>8.3%</b>	<b>2</b>
Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
WAIKELE	\$ 458,000	\$ 441,500	-3.6%	-\$16,500	9	2	-77.8%	-7
VILLAGE PARK	\$ 350,000	-	-	-	1	-	-	-
ROYAL KUNIA	\$ 382,500	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 185,000	\$ 210,000	13.5%	\$25,000	1	1	0.0%	0
WAIPIO GENTRY	\$ 342,500	\$ 261,000	-23.8%	-\$81,500	4	3	-25.0%	-1
<b>Waipahu Region</b>	<b>\$ 428,500</b>	<b>\$ 316,500</b>	<b>-26.1%</b>	<b>-\$112,000</b>	<b>16</b>	<b>6</b>	<b>-62.5%</b>	<b>-10</b>