

# Local Market Update

## Single Family Homes

### January 2018



January 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	20	10	100%	5	5	0%	\$985,000	\$1,154,250	-15%	92.9%	92.3%	1%	30	67	-55%	45	47	-4%
Ala Moana - Kakaako	1-2-3	2	2	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	3	-33%
Downtown - Nuuanu	1-1-8 to 1-2-2	11	19	-42%	4	10	-60%	\$770,000	\$809,225	-5%	97.5%	93.6%	4%	17	32	-47%	26	36	-28%
Ewa Plain	1-9-1	81	74	9%	41	57	-28%	\$667,000	\$631,000	6%	101.2%	97.8%	3%	10	19	-47%	119	133	-11%
Hawaii Kai	1-3-9	30	29	3%	11	11	0%	\$1,050,000	\$955,000	10%	90.7%	97.6%	-7%	48	31	55%	62	59	5%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	34	25	36%	22	20	10%	\$868,000	\$1,077,450	-19%	96.5%	100.3%	-4%	27	67	-60%	96	92	4%
Kalihi - Palama	1-1-2 to 1-1-7	16	19	-16%	16	9	78%	\$690,000	\$830,000	-17%	101.6%	97.9%	4%	22	17	29%	53	47	13%
Kaneohe	Selected 1-4-4 to 1-4-7	29	32	-9%	18	14	29%	\$857,500	\$945,000	-9%	100.0%	101.7%	-2%	18	33	-45%	66	60	10%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	19	26	-27%	8	9	-11%	\$1,255,000	\$835,000	50%	101.4%	92.9%	9%	32	27	19%	53	63	-16%
Makaha - Nanakuli	1-8-1 to 1-8-9	41	39	5%	26	11	136%	\$449,500	\$445,000	1%	98.8%	96.7%	2%	55	40	38%	103	64	61%
Makakilo	1-9-2 to 1-9-3	14	18	-22%	10	10	0%	\$799,444	\$640,000	25%	98.5%	97.6%	1%	34	19	79%	33	32	3%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	12	15	-20%	11	11	0%	\$1,185,500	\$1,050,000	13%	91.2%	91.3%	0%	31	28	11%	48	36	33%
Mililani	Selected 1-9-4 to 1-9-5	15	15	0%	17	12	42%	\$810,000	\$720,000	13%	101.4%	93.0%	9%	13	43	-70%	32	27	19%
Moanalua - Salt Lake	1-1-1	5	2	150%	1	1	0%	\$540,000	\$800,000	-33%	66.8%	95.4%	-30%	113	9	1156%	7	8	-13%
North Shore	1-5-6 to 1-6-9	11	20	-45%	7	14	-50%	\$840,000	\$767,500	9%	93.4%	94.5%	-1%	21	10	110%	52	76	-32%
Pearl City - Aiea	1-9-6 to 1-9-9	21	36	-42%	21	21	0%	\$867,000	\$703,800	23%	88.0%	100.8%	-13%	21	13	62%	50	70	-29%
Wahiawa	1-7-1 to 1-7-7	14	5	180%	6	8	-25%	\$578,500	\$610,000	-5%	91.5%	96.9%	-6%	87	14	521%	15	23	-35%
Waialae - Kahala	1-3-5	17	24	-29%	7	7	0%	\$1,846,000	\$1,985,000	-7%	102.6%	88.7%	16%	58	146	-60%	58	78	-26%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	1	0%
Waipahu	1-9-4	27	27	0%	15	12	25%	\$705,000	\$672,500	5%	97.2%	101.6%	-4%	15	12	25%	50	37	35%
Windward Coast	1-4-8 to 1-5-5	7	9	-22%	6	5	20%	\$797,000	\$580,000	37%	94.3%	97.5%	-3%	32	79	-59%	32	43	-26%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	20	10	100%	5	5	0%	\$985,000	\$1,154,250	-15%	92.9%	92.3%	1%	30	67	-55%
Ala Moana - Kakaako	1-2-3	2	2	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	11	19	-42%	4	10	-60%	\$770,000	\$809,225	-5%	97.5%	93.6%	4%	17	32	-47%
Ewa Plain	1-9-1	81	74	9%	41	57	-28%	\$667,000	\$631,000	6%	101.2%	97.8%	3%	10	19	-47%
Hawaii Kai	1-3-9	30	29	3%	11	11	0%	\$1,050,000	\$955,000	10%	90.7%	97.6%	-7%	48	31	55%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	34	25	36%	22	20	10%	\$868,000	\$1,077,450	-19%	96.5%	100.3%	-4%	27	67	-60%
Kalihi - Palama	1-1-2 to 1-1-7	16	19	-16%	16	9	78%	\$690,000	\$830,000	-17%	101.6%	97.9%	4%	22	17	29%
Kaneohe	Selected 1-4-4 to 1-4-7	29	32	-9%	18	14	29%	\$857,500	\$945,000	-9%	100.0%	101.7%	-2%	18	33	-45%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	19	26	-27%	8	9	-11%	\$1,255,000	\$835,000	50%	101.4%	92.9%	9%	32	27	19%
Makaha - Nanakuli	1-8-1 to 1-8-9	41	39	5%	26	11	136%	\$449,500	\$445,000	1%	98.8%	96.7%	2%	55	40	38%
Makakilo	1-9-2 to 1-9-3	14	18	-22%	10	10	0%	\$799,444	\$640,000	25%	98.5%	97.6%	1%	34	19	79%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	12	15	-20%	11	11	0%	\$1,185,500	\$1,050,000	13%	91.2%	91.3%	0%	31	28	11%
Mililani	Selected 1-9-4 to 1-9-5	15	15	0%	17	12	42%	\$810,000	\$720,000	13%	101.4%	93.0%	9%	13	43	-70%
Moanalua - Salt Lake	1-1-1	5	2	150%	1	1	0%	\$540,000	\$800,000	-33%	66.8%	95.4%	-30%	113	9	1156%
North Shore	1-5-6 to 1-6-9	11	20	-45%	7	14	-50%	\$840,000	\$767,500	9%	93.4%	94.5%	-1%	21	10	110%
Pearl City - Aiea	1-9-6 to 1-9-9	21	36	-42%	21	21	0%	\$867,000	\$703,800	23%	88.0%	100.8%	-13%	21	13	62%
Wahiawa	1-7-1 to 1-7-7	14	5	180%	6	8	-25%	\$578,500	\$610,000	-5%	91.5%	96.9%	-6%	87	14	521%
Waialae - Kahala	1-3-5	17	24	-29%	7	7	0%	\$1,846,000	\$1,985,000	-7%	102.6%	88.7%	16%	58	146	-60%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	27	27	0%	15	12	25%	\$705,000	\$672,500	5%	97.2%	101.6%	-4%	15	12	25%
Windward Coast	1-4-8 to 1-5-5	7	9	-22%	6	5	20%	\$797,000	\$580,000	37%	94.3%	97.5%	-3%	32	79	-59%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos January 2018



January 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Ala Moana - Kakaako	1-2-3	70	75	-7%	28	42	-33%	\$724,950	\$613,500	18%	94.8%	100.7%	-6%	57	29	97%	214	228	-6%
Downtown - Nuuanu	1-1-8 to 1-2-2	40	47	-15%	33	22	50%	\$525,000	\$361,250	45%	92.3%	99.0%	-7%	29	43	-33%	133	114	17%
Ewa Plain	1-9-1	58	41	41%	33	30	10%	\$386,000	\$453,000	-15%	96.7%	100.7%	-4%	16	12	33%	84	82	2%
Hawaii Kai	1-3-9	25	23	9%	19	14	36%	\$625,000	\$712,500	-12%	98.4%	99.7%	-1%	21	51	-59%	48	52	-8%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	14	6	133%	6	5	20%	\$562,000	\$539,000	4%	99.5%	100.0%	-1%	21	28	-25%	26	13	100%
Kalihi - Palama	1-1-2 to 1-1-7	20	13	54%	9	10	-10%	\$475,000	\$426,750	11%	95.2%	97.5%	-2%	47	32	47%	38	32	19%
Kaneohe	Selected 1-4-4 to 1-4-7	16	16	0%	12	11	9%	\$656,750	\$440,000	49%	100.9%	95.9%	5%	16	12	33%	22	32	-31%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	13	10	30%	1	8	-88%	\$925,000	\$637,500	45%	97.4%	99.0%	-2%	22	73	-70%	47	46	2%
Makaha - Nanakuli	1-8-1 to 1-8-9	30	26	15%	6	13	-54%	\$194,500	\$149,900	30%	92.8%	100.0%	-7%	82	81	1%	53	60	-12%
Makakilo	1-9-2 to 1-9-3	13	16	-19%	12	19	-37%	\$455,500	\$339,874	34%	99.3%	101.2%	-2%	11	18	-39%	25	29	-14%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	66	101	-35%	50	48	4%	\$373,000	\$369,000	1%	95.4%	99.1%	-4%	32	28	14%	155	189	-18%
Milliani	Selected 1-9-4 to 1-9-5	57	42	36%	28	23	22%	\$425,000	\$334,800	27%	100.0%	101.5%	-1%	13	11	18%	68	50	36%
Moanalua - Salt Lake	1-1-1	21	18	17%	6	13	-54%	\$390,450	\$462,500	-16%	95.1%	99.5%	-4%	24	29	-17%	38	36	6%
North Shore	1-5-6 to 1-6-9	6	5	20%	4	2	100%	\$518,000	\$331,500	56%	98.9%	97.5%	1%	6	5	20%	20	9	122%
Pearl City - Aiea	1-9-6 to 1-9-9	59	36	64%	23	24	-4%	\$377,000	\$344,500	9%	101.9%	100.2%	2%	14	15	-7%	80	57	40%
Wahiawa	1-7-1 to 1-7-7	4	1	300%	2	1	100%	\$185,500	\$222,000	-16%	101.9%	96.9%	5%	12	61	-80%	6	4	50%
Waialae - Kahala	1-3-5	5	3	67%	6	7	-14%	\$369,000	\$568,000	-35%	96.0%	97.1%	-1%	25	60	-58%	22	23	-4%
Waikiki	1-2-6	190	137	39%	75	71	6%	\$445,000	\$330,000	35%	98.9%	96.8%	2%	19	42	-55%	561	419	34%
Waipahu	1-9-4	19	23	-17%	18	14	29%	\$379,500	\$386,500	-2%	102.2%	98.1%	4%	12	9	33%	42	33	27%
Windward Coast	1-4-8 to 1-5-5	4	2	100%	3	1	200%	\$245,000	\$59,000	315%	100.0%	100.0%	0%	9	219	-96%	17	14	21%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change	Jan-18	Jan-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Ala Moana - Kakaako	1-2-3	70	75	-7%	28	42	-33%	\$724,950	\$613,500	18%	94.8%	100.7%	-6%	57	29	97%
Downtown - Nuuanu	1-1-8 to 1-2-2	40	47	-15%	33	22	50%	\$525,000	\$361,250	45%	92.3%	99.0%	-7%	29	43	-33%
Ewa Plain	1-9-1	58	41	41%	33	30	10%	\$386,000	\$453,000	-15%	96.7%	100.7%	-4%	16	12	33%
Hawaii Kai	1-3-9	25	23	9%	19	14	36%	\$625,000	\$712,500	-12%	98.4%	99.7%	-1%	21	51	-59%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	14	6	133%	6	5	20%	\$562,000	\$539,000	4%	99.5%	100.0%	-1%	21	28	-25%
Kalihi - Palama	1-1-2 to 1-1-7	20	13	54%	9	10	-10%	\$475,000	\$426,750	11%	95.2%	97.5%	-2%	47	32	47%
Kaneohe	Selected 1-4-4 to 1-4-7	16	16	0%	12	11	9%	\$656,750	\$440,000	49%	100.9%	95.9%	5%	16	12	33%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	13	10	30%	1	8	-88%	\$925,000	\$637,500	45%	97.4%	99.0%	-2%	22	73	-70%
Makaha - Nanakuli	1-8-1 to 1-8-9	30	26	15%	6	13	-54%	\$194,500	\$149,900	30%	92.8%	100.0%	-7%	82	81	1%
Makakilo	1-9-2 to 1-9-3	13	16	-19%	12	19	-37%	\$455,500	\$339,874	34%	99.3%	101.2%	-2%	11	18	-39%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	66	101	-35%	50	48	4%	\$373,000	\$369,000	1%	95.4%	99.1%	-4%	32	28	14%
Milliani	Selected 1-9-4 to 1-9-5	57	42	36%	28	23	22%	\$425,000	\$334,800	27%	100.0%	101.5%	-1%	13	11	18%
Moanalua - Salt Lake	1-1-1	21	18	17%	6	13	-54%	\$390,450	\$462,500	-16%	95.1%	99.5%	-4%	24	29	-17%
North Shore	1-5-6 to 1-6-9	6	5	20%	4	2	100%	\$518,000	\$331,500	56%	98.9%	97.5%	1%	6	5	20%
Pearl City - Aiea	1-9-6 to 1-9-9	59	36	64%	23	24	-4%	\$377,000	\$344,500	9%	101.9%	100.2%	2%	14	15	-7%
Wahiawa	1-7-1 to 1-7-7	4	1	300%	2	1	100%	\$185,500	\$222,000	-16%	101.9%	96.9%	5%	12	61	-80%
Waialae - Kahala	1-3-5	5	3	67%	6	7	-14%	\$369,000	\$568,000	-35%	96.0%	97.1%	-1%	25	60	-58%
Waikiki	1-2-6	190	137	39%	75	71	6%	\$445,000	\$330,000	35%	98.9%	96.8%	2%	19	42	-55%
Waipahu	1-9-4	19	23	-17%	18	14	29%	\$379,500	\$386,500	-2%	102.2%	98.1%	4%	12	9	33%
Windward Coast	1-4-8 to 1-5-5	4	2	100%	3	1	200%	\$245,000	\$59,000	315%	100.0%	100.0%	0%	9	219	-96%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## January 2018

**Aina Haina - Kuliouou**  
1-3-6 to 1-3-8

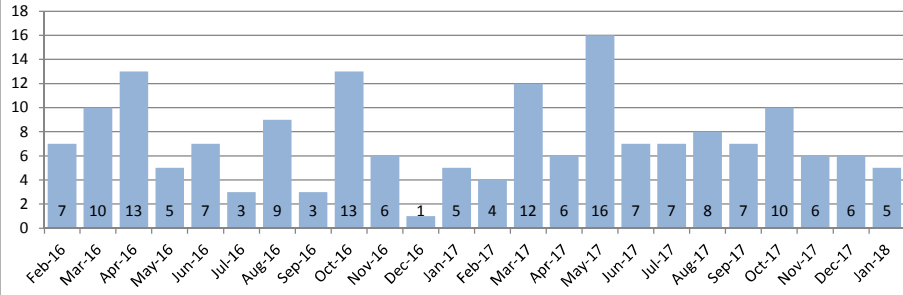


January 2018

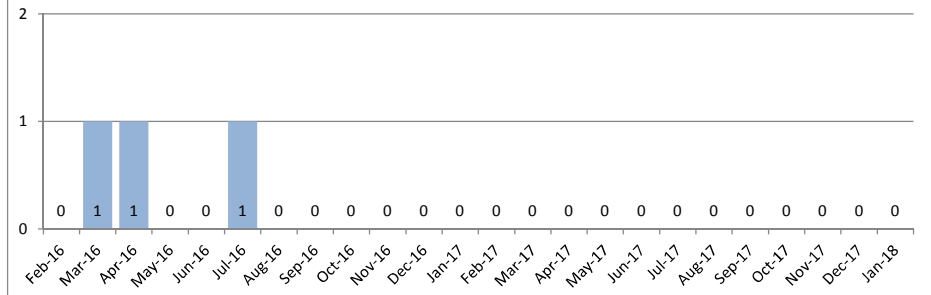
Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	20	10	100%	20	10	100%
Closed Sales	5	5	0%	5	5	0%
Median Sales Price	\$985,000	\$1,154,250	-15%	\$985,000	\$1,154,250	-15%
Percent of Original List Price Received	92.9%	92.3%	1%	92.9%	92.3%	1%
Median Days on Market Until Sale	30	67	-55%	30	67	-55%
Inventory of Homes for Sale	45	47	-4%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	0	-	0	0	-
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	0	0	-	-	-	-

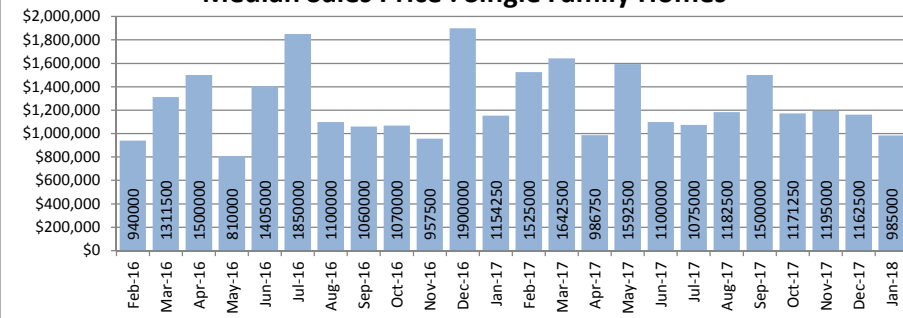
**Closed Sales : Single Family Homes**



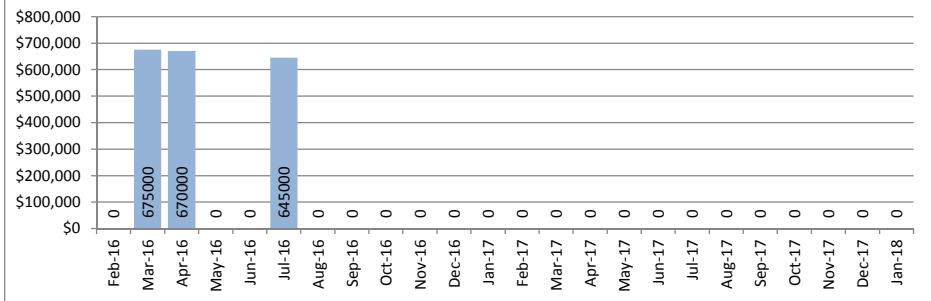
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

January 2018

Ala Moana - Kakaako

1-2-3

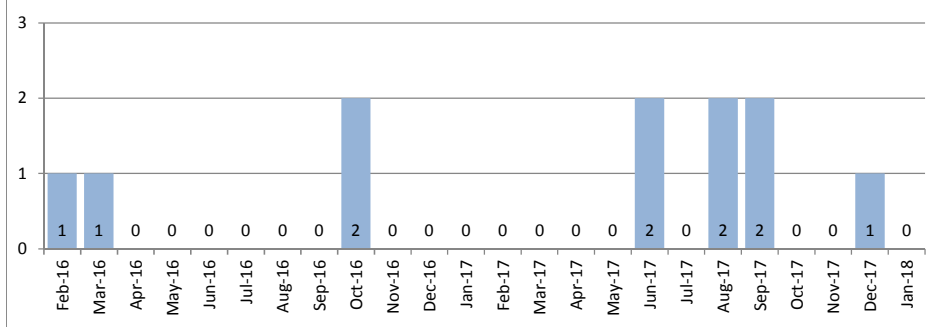


January 2018

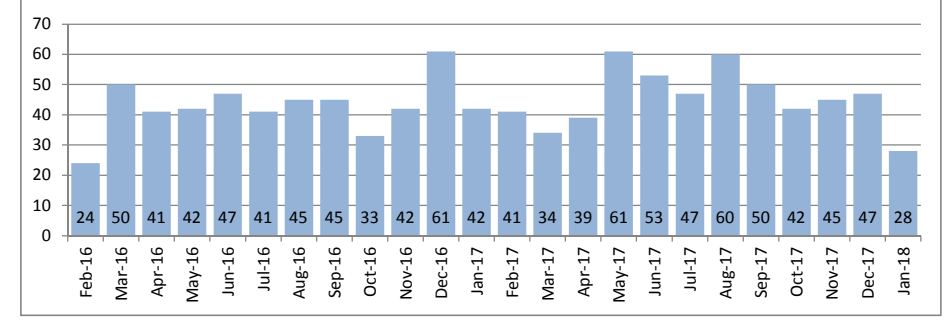
Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	2	2	0%	2	2	0%
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	2	3	-33%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	70	75	-7%	70	75	-7%
Closed Sales	28	42	-33%	28	42	-33%
Median Sales Price	\$724,950	\$613,500	18%	\$724,950	\$613,500	18%
Percent of Original List Price Received	94.8%	100.7%	-6%	94.8%	100.7%	-6%
Median Days on Market Until Sale	57	29	97%	57	29	97%
Inventory of Homes for Sale	214	228	-6%	-	-	-

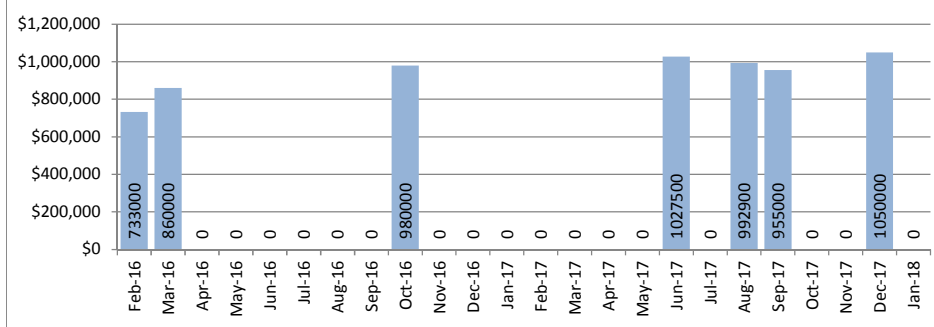
Closed Sales : Single Family Homes



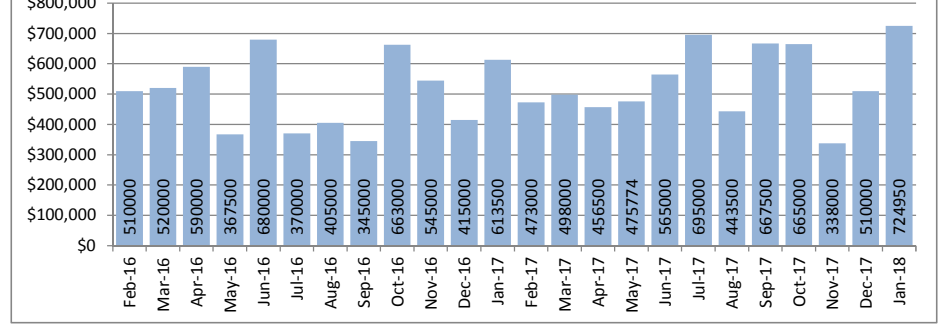
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

January 2018



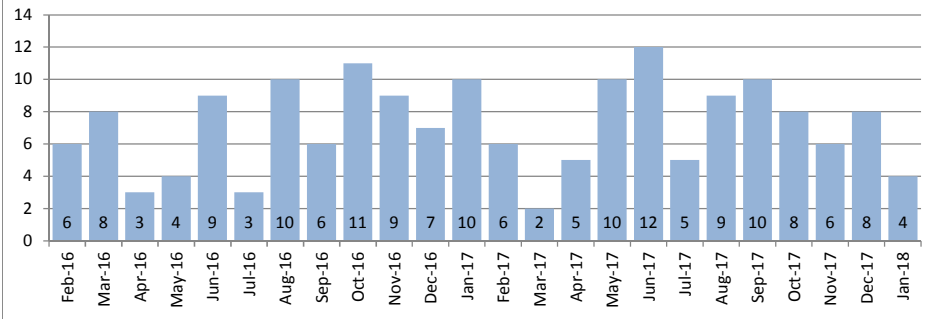
**Downtown - Nuuanu**  
1-1-8 to 1-2-2

January 2018

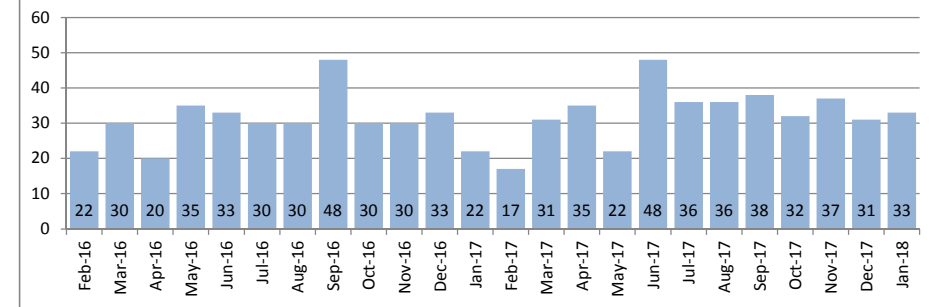
Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	11	19	-42%	11	19	-42%
Closed Sales	4	10	-60%	4	10	-60%
Median Sales Price	\$770,000	\$809,222	-5%	\$770,000	\$809,222	-5%
Percent of Original List Price Received	97.5%	93.6%	4%	97.5%	93.6%	4%
Median Days on Market Until Sale	17	32	-47%	17	32	-47%
Inventory of Homes for Sale	26	36	-28%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	40	47	-15%	40	47	-15%
Closed Sales	33	22	50%	33	22	50%
Median Sales Price	\$525,000	\$361,250	45%	\$525,000	\$361,250	45%
Percent of Original List Price Received	92.3%	99.0%	-7%	92.3%	99.0%	-7%
Median Days on Market Until Sale	29	43	-33%	29	43	-33%
Inventory of Homes for Sale	133	114	17%	-	-	-

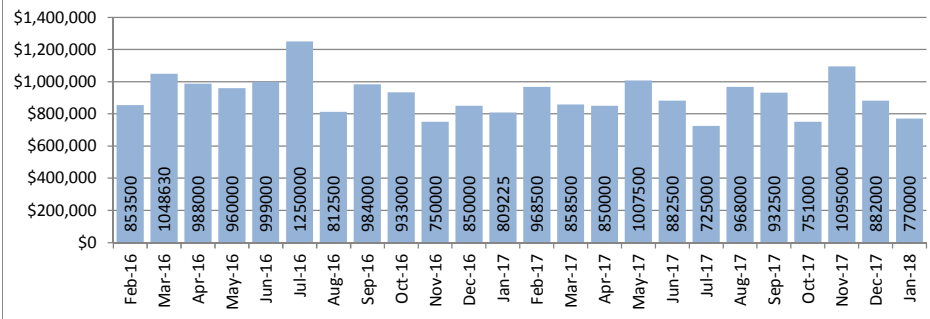
**Closed Sales : Single Family Homes**



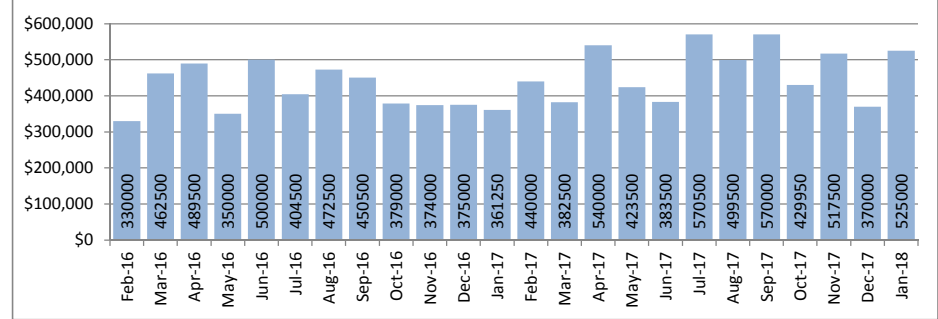
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

January 2018



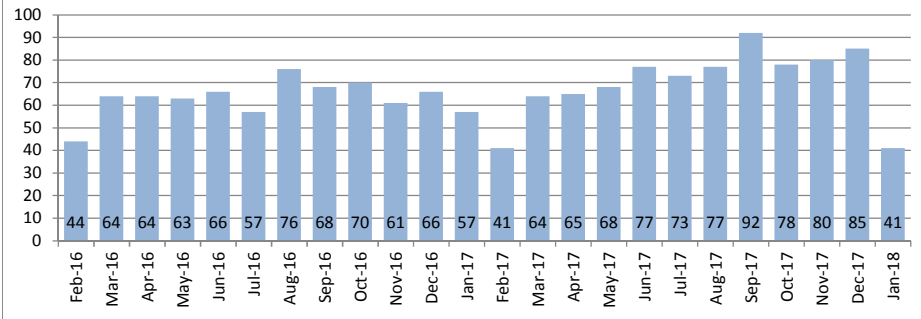
<b>Ewa Plain</b>
<b>1-9-1</b>

January 2018

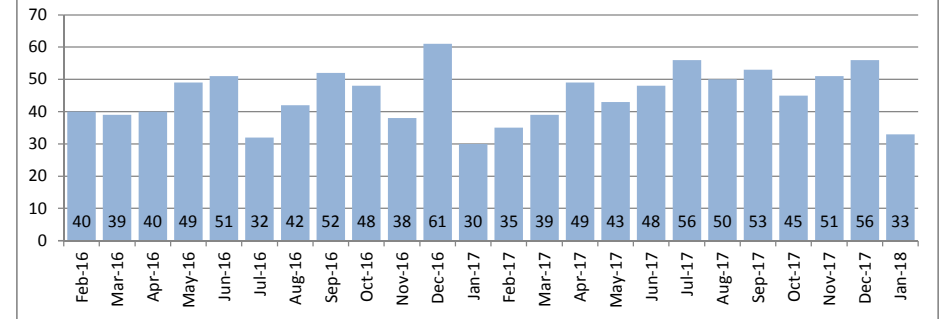
Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	81	74	9%	81	74	9%
Closed Sales	41	57	-28%	41	57	-28%
Median Sales Price	\$667,000	\$631,000	6%	\$667,000	\$631,000	6%
Percent of Original List Price Received	101.2%	97.8%	3%	101.2%	97.8%	3%
Median Days on Market Until Sale	10	19	-47%	10	19	-47%
Inventory of Homes for Sale	119	133	-11%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	58	41	41%	58	41	41%
Closed Sales	33	30	10%	33	30	10%
Median Sales Price	\$386,000	\$453,000	-15%	\$386,000	\$453,000	-15%
Percent of Original List Price Received	96.7%	100.7%	-4%	96.7%	100.7%	-4%
Median Days on Market Until Sale	16	12	33%	16	12	33%
Inventory of Homes for Sale	84	82	2%	-	-	-

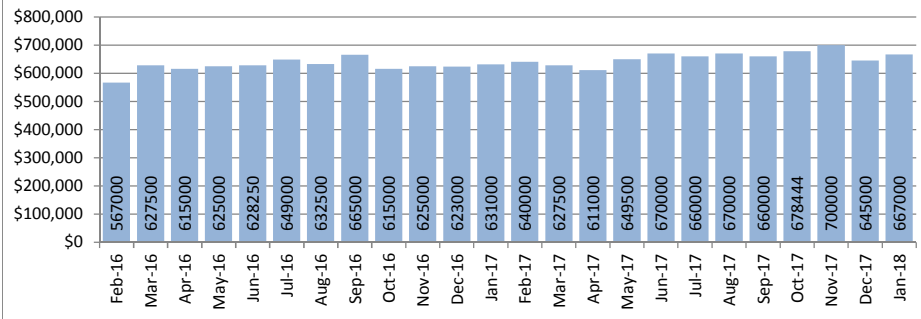
**Closed Sales : Single Family Homes**



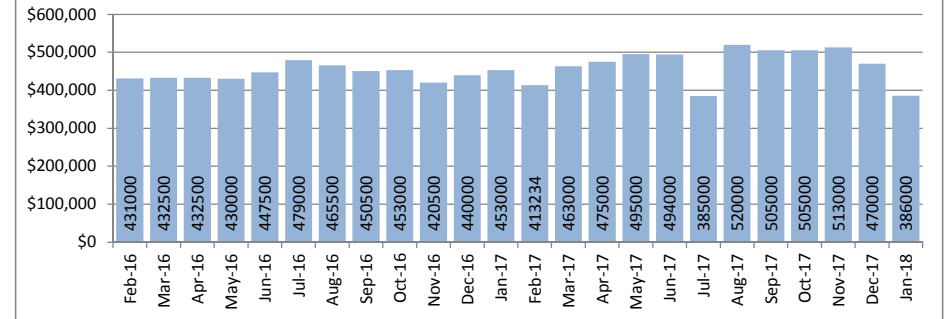
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

January 2018

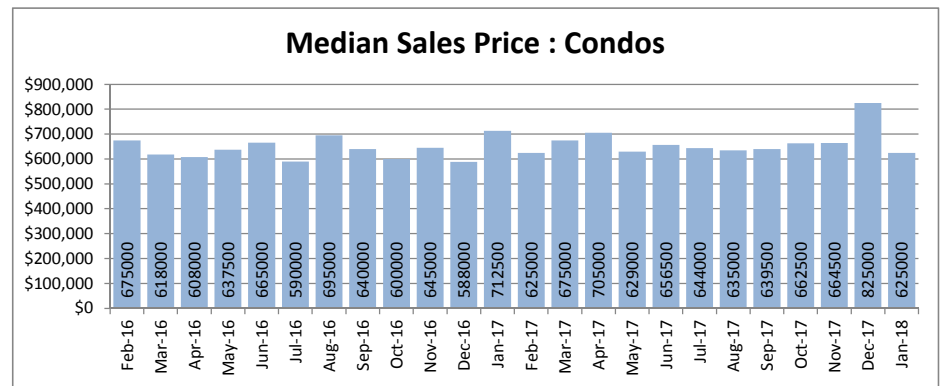
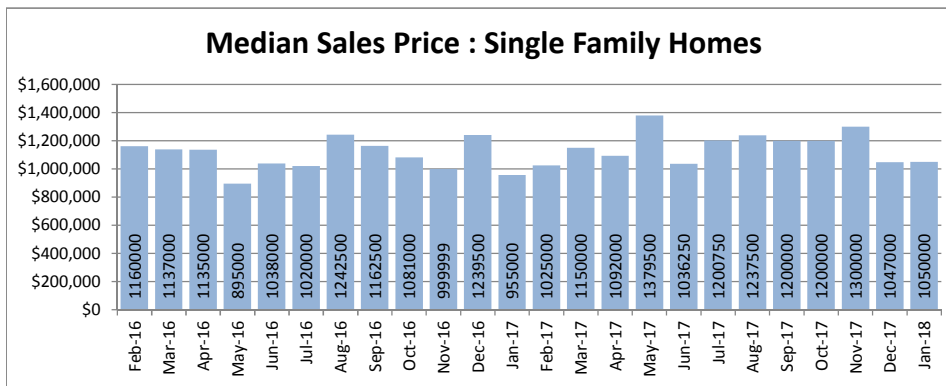
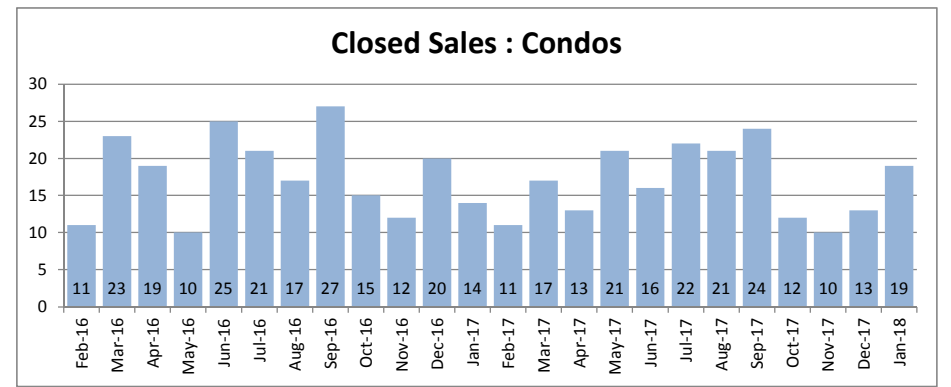
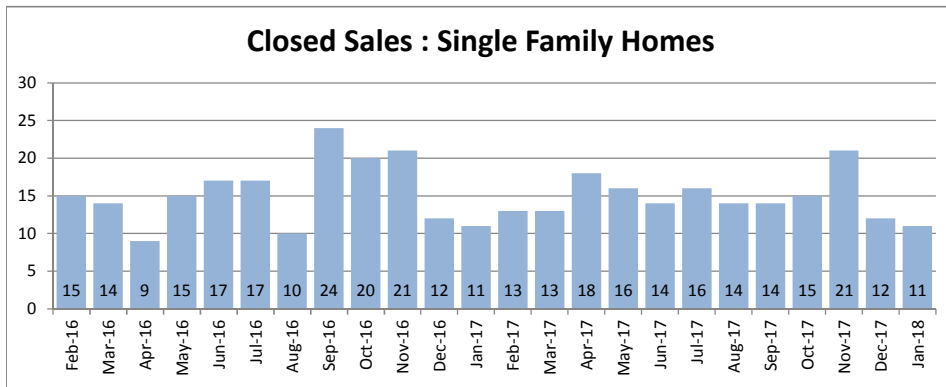


<b>Hawaii Kai</b>
1-3-9

January 2018

Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	30	29	3%	30	29	3%
Closed Sales	11	11	0%	11	11	0%
Median Sales Price	\$1,050,000	\$955,000	10%	\$1,050,000	\$955,000	10%
Percent of Original List Price Received	90.7%	97.6%	-7%	90.7%	97.6%	-7%
Median Days on Market Until Sale	48	31	55%	48	31	55%
Inventory of Homes for Sale	62	59	5%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	23	9%	25	23	9%
Closed Sales	19	14	36%	19	14	36%
Median Sales Price	\$625,000	\$712,500	-12%	\$625,000	\$712,500	-12%
Percent of Original List Price Received	98.4%	99.7%	-1%	98.4%	99.7%	-1%
Median Days on Market Until Sale	21	51	-59%	21	51	-59%
Inventory of Homes for Sale	26	52	-50%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## January 2018

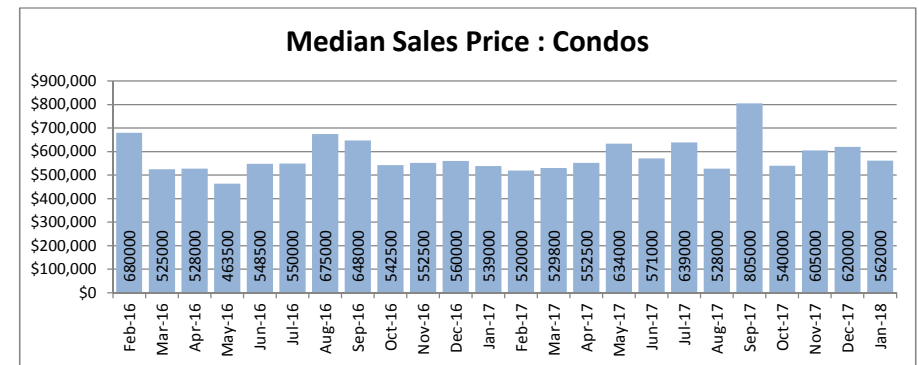
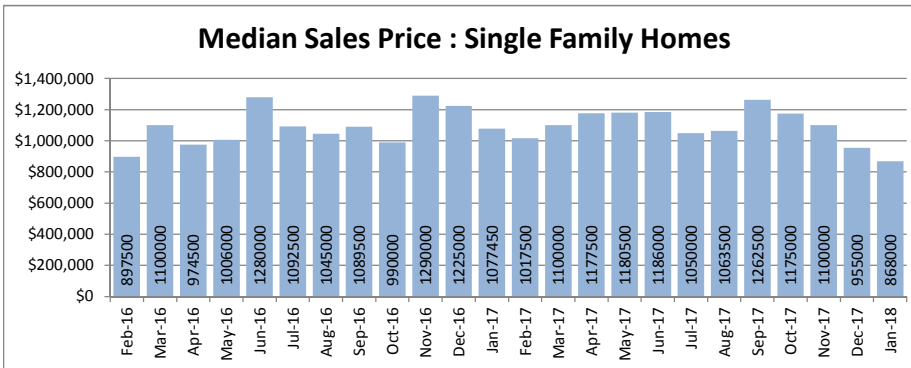
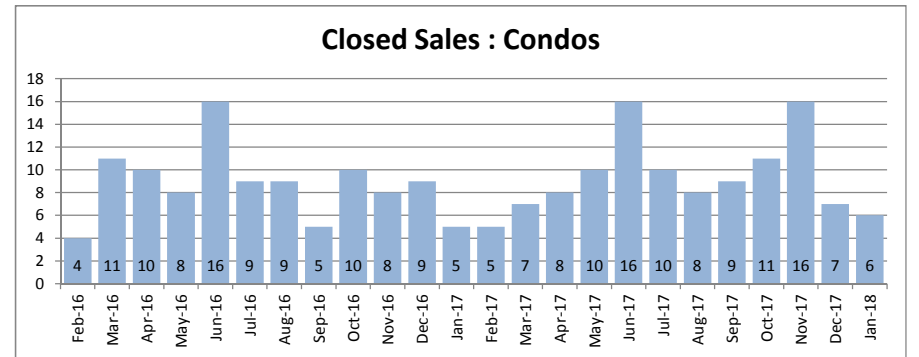
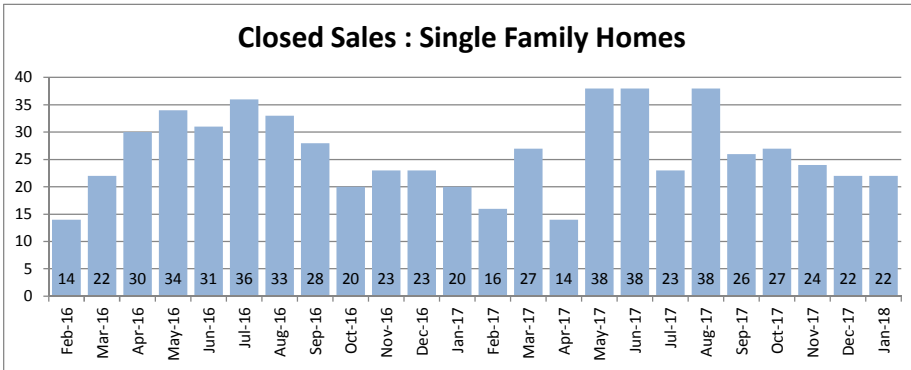


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

January 2018

Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	34	25	36%	34	25	36%
Closed Sales	22	20	10%	22	20	10%
Median Sales Price	\$868,000	\$1,077,450	-19%	\$868,000	\$1,077,450	-19%
Percent of Original List Price Received	96.5%	100.3%	-4%	96.5%	100.3%	-4%
Median Days on Market Until Sale	27	67	-60%	27	67	-60%
Inventory of Homes for Sale	96	92	4%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	6	133%	14	6	133%
Closed Sales	6	5	20%	6	5	20%
Median Sales Price	\$562,000	\$539,000	4%	\$562,000	\$539,000	4%
Percent of Original List Price Received	99.5%	100.0%	-1%	99.5%	100.0%	-1%
Median Days on Market Until Sale	21	28	-25%	21	28	-25%
Inventory of Homes for Sale	26	13	100%	-	-	-



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**



# Local Market Update

## January 2018



**Kalihi - Palama**

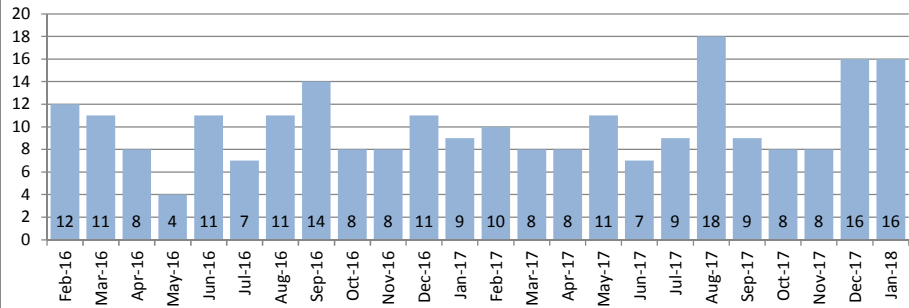
1-1-2 to 1-1-7

January 2018

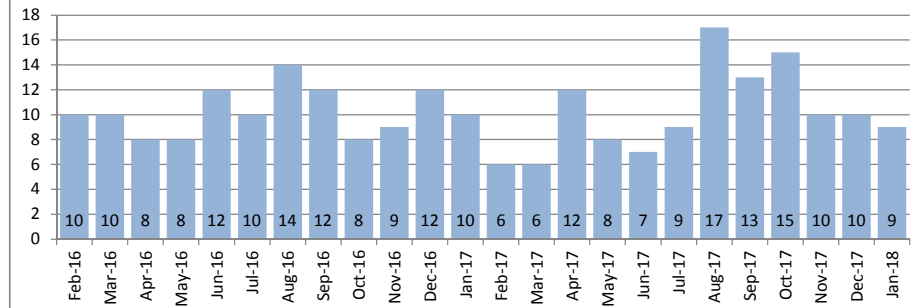
Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	16	19	-16%	16	19	-16%
Closed Sales	16	9	78%	16	9	78%
Median Sales Price	\$690,000	\$830,000	-17%	\$690,000	\$830,000	-17%
Percent of Original List Price Received	101.6%	97.9%	4%	101.6%	97.9%	4%
Median Days on Market Until Sale	22	17	29%	22	17	29%
Inventory of Homes for Sale	53	47	13%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	20	13	54%	20	13	54%
Closed Sales	9	10	-10%	9	10	-10%
Median Sales Price	\$475,000	\$426,750	11%	\$475,000	\$426,750	11%
Percent of Original List Price Received	95.2%	97.5%	-2%	95.2%	97.5%	-2%
Median Days on Market Until Sale	47	32	47%	47	32	47%
Inventory of Homes for Sale	38	32	19%	-	-	-

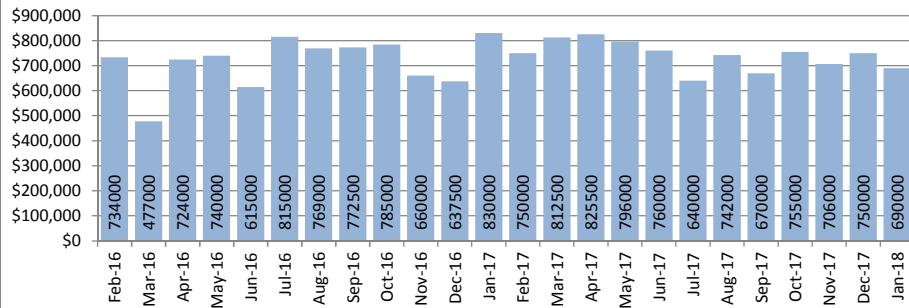
**Closed Sales : Single Family Homes**



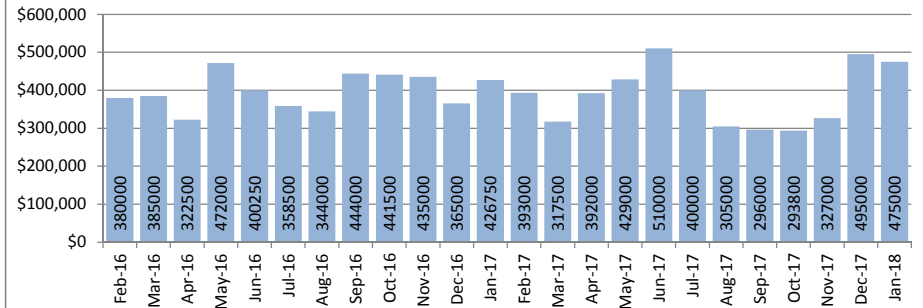
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

January 2018



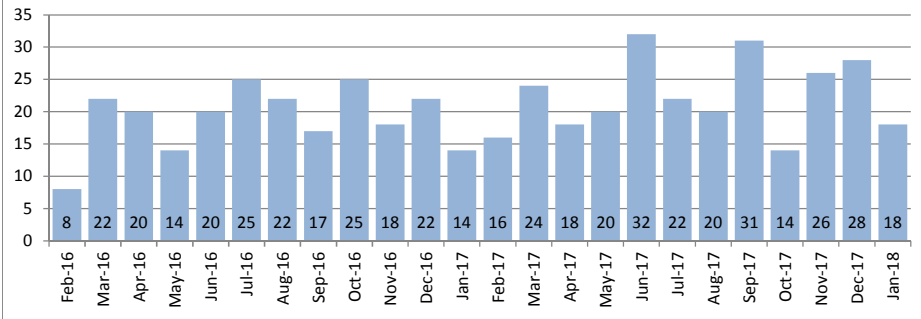
**Kaneohe**  
Selected 1-4-4 to 1-4-7

January 2018

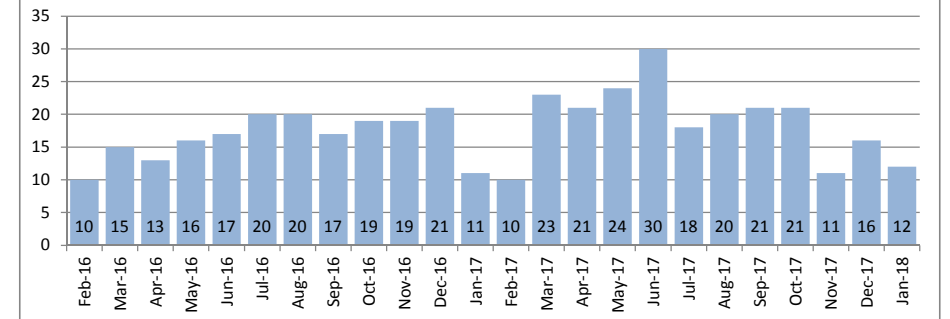
Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	29	32	-9%	29	32	-9%
Closed Sales	18	14	29%	18	14	29%
Median Sales Price	\$857,500	\$945,000	-9%	\$857,500	\$945,000	-9%
Percent of Original List Price Received	100.0%	101.7%	-2%	100.0%	101.7%	-2%
Median Days on Market Until Sale	18	33	-45%	18	33	-45%
Inventory of Homes for Sale	66	60	10%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	16	16	0%	16	16	0%
Closed Sales	12	11	9%	12	11	9%
Median Sales Price	\$565,750	\$440,000	29%	\$565,750	\$440,000	29%
Percent of Original List Price Received	100.9%	95.9%	5%	100.9%	95.9%	5%
Median Days on Market Until Sale	16	32	-50%	16	32	-50%
Inventory of Homes for Sale	22	32	-31%	-	-	-

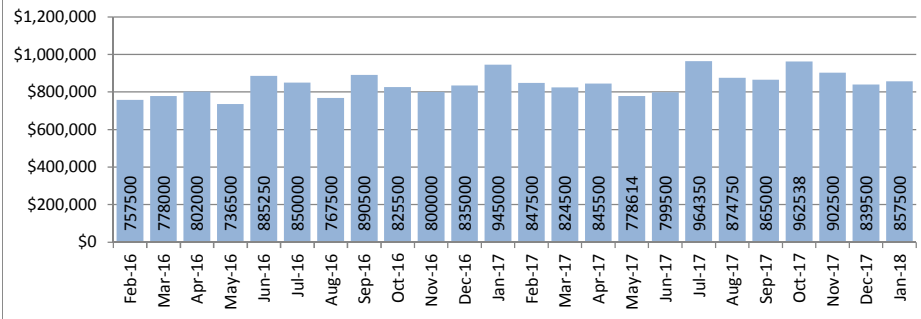
**Closed Sales : Single Family Homes**



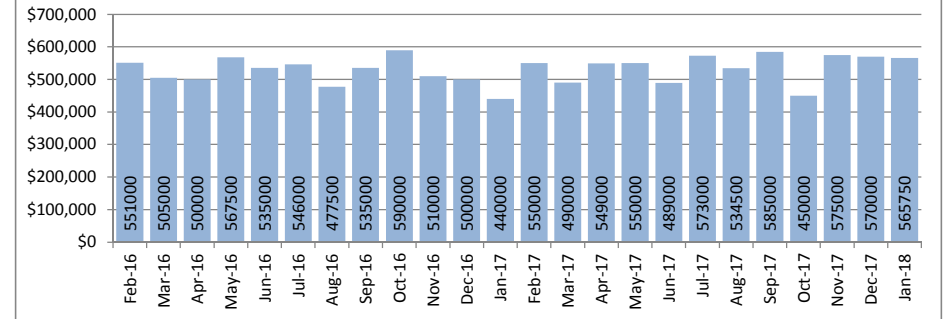
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

January 2018

**Kapahulu - Diamond Head**

1-3-1 to 1-3-4

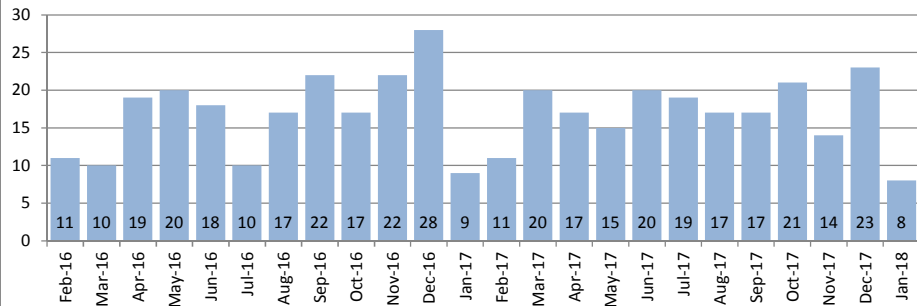


January 2018

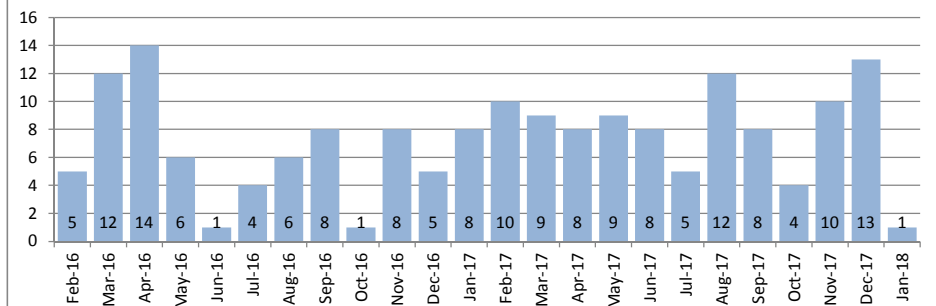
Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	19	26	-27%	19	26	-27%
Closed Sales	8	9	-11%	8	9	-11%
Median Sales Price	\$1,255,000	\$835,000	50%	\$1,255,000	\$835,000	50%
Percent of Original List Price Received	101.4%	92.9%	9%	101.4%	92.9%	9%
Median Days on Market Until Sale	32	27	19%	32	27	19%
Inventory of Homes for Sale	53	63	-16%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	10	30%	13	10	30%
Closed Sales	1	8	-88%	1	8	-88%
Median Sales Price	\$925,000	\$637,500	45%	\$925,000	\$637,500	45%
Percent of Original List Price Received	97.4%	99.0%	-2%	97.4%	99.0%	-2%
Median Days on Market Until Sale	22	73	-70%	22	73	-70%
Inventory of Homes for Sale	47	46	2%	-	-	-

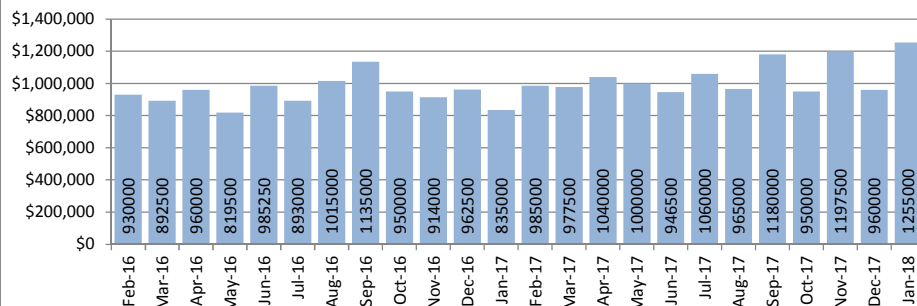
**Closed Sales : Single Family Homes**



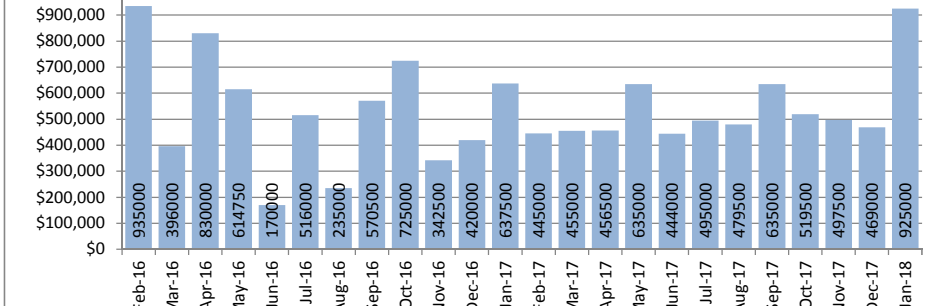
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

January 2018

**Makaha - Nanakuli**

1-8-1 to 1-8-9

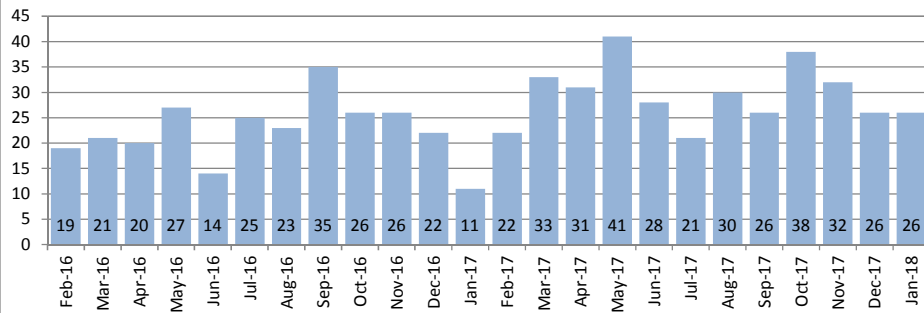


January 2018

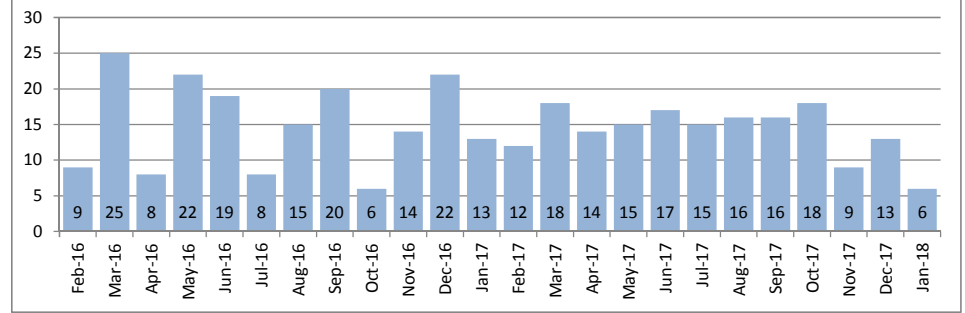
Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	41	39	5%	41	39	5%
Closed Sales	26	11	136%	26	11	136%
Median Sales Price	\$449,500	\$445,000	1%	\$449,500	\$445,000	1%
Percent of Original List Price Received	98.8%	96.7%	2%	98.8%	96.7%	2%
Median Days on Market Until Sale	55	40	38%	55	40	38%
Inventory of Homes for Sale	103	64	61%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	30	26	15%	30	26	15%
Closed Sales	6	13	-54%	6	13	-54%
Median Sales Price	\$194,500	\$149,900	30%	\$194,500	\$149,900	30%
Percent of Original List Price Received	92.8%	100.0%	-7%	92.8%	100.0%	-7%
Median Days on Market Until Sale	82	81	1%	82	81	1%
Inventory of Homes for Sale	53	60	-12%	-	-	-

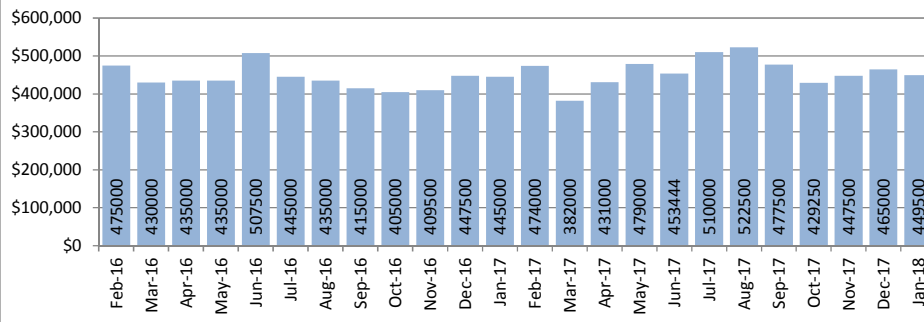
**Closed Sales : Single Family Homes**



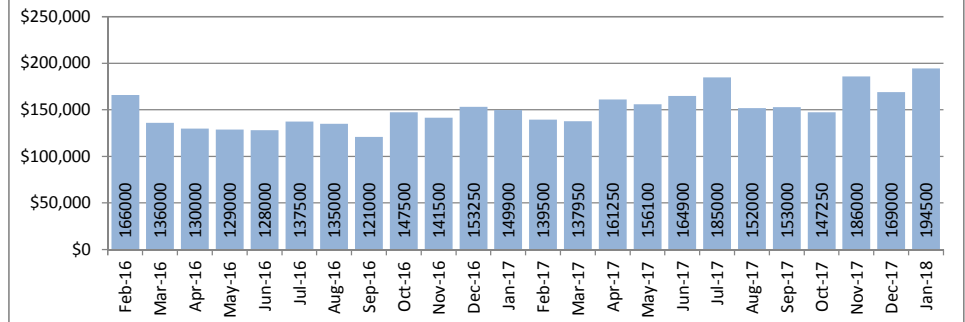
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

## January 2018

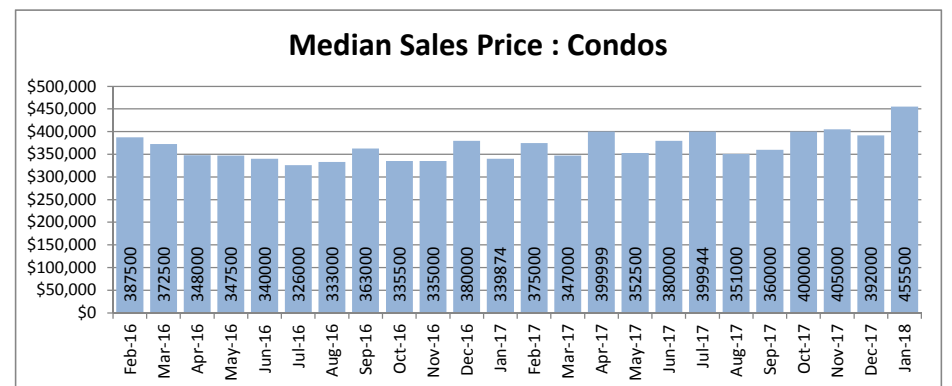
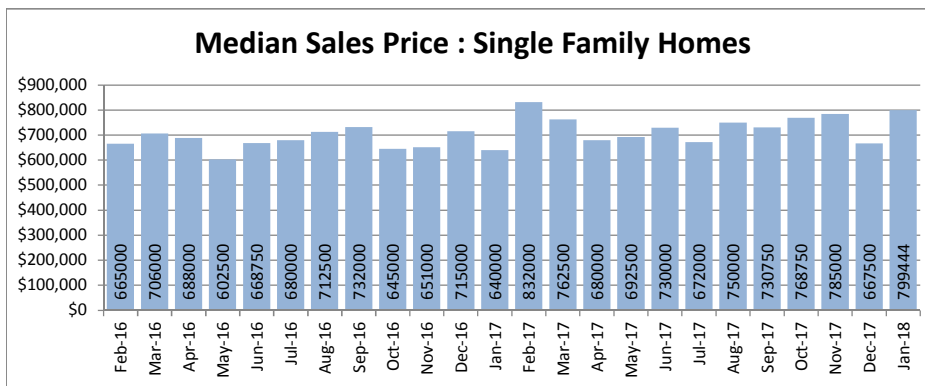
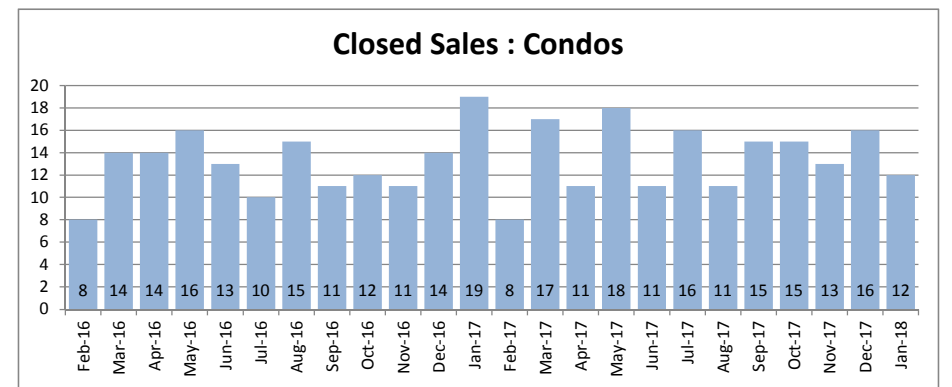
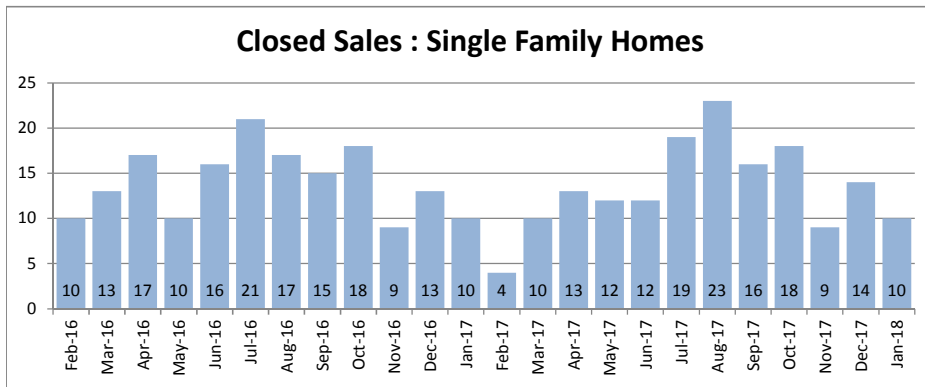


**Makakilo**  
1-9-2 to 1-9-3

January 2018

Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	18	-22%	14	18	-22%
Closed Sales	10	10	0%	10	10	0%
Median Sales Price	\$799,444	\$640,000	25%	\$799,444	\$640,000	25%
Percent of Original List Price Received	98.5%	97.6%	1%	98.5%	97.6%	1%
Median Days on Market Until Sale	34	19	79%	34	19	79%
Inventory of Homes for Sale	33	32	3%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	16	-19%	13	16	-19%
Closed Sales	12	19	-37%	12	19	-37%
Median Sales Price	\$455,500	\$339,874	34%	\$455,500	\$339,874	34%
Percent of Original List Price Received	99.3%	101.2%	-2%	99.3%	101.2%	-2%
Median Days on Market Until Sale	11	18	-39%	11	18	-39%
Inventory of Homes for Sale	25	29	-14%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## January 2018

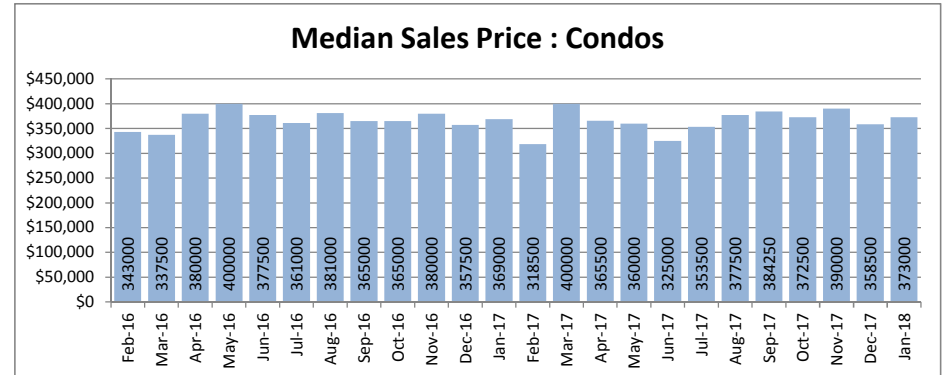
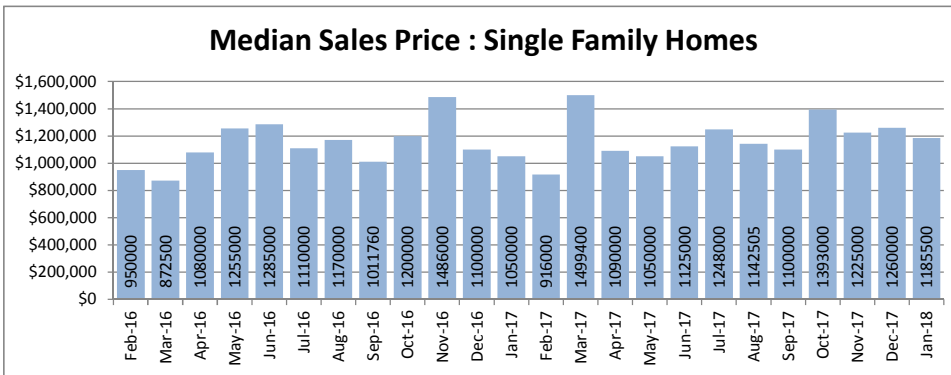
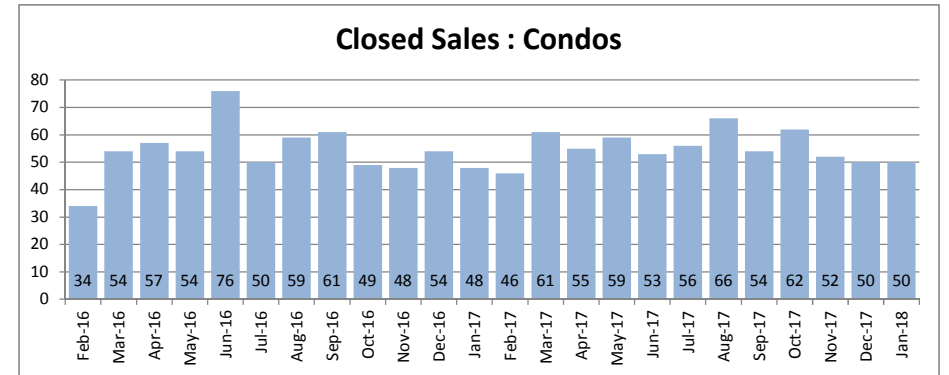
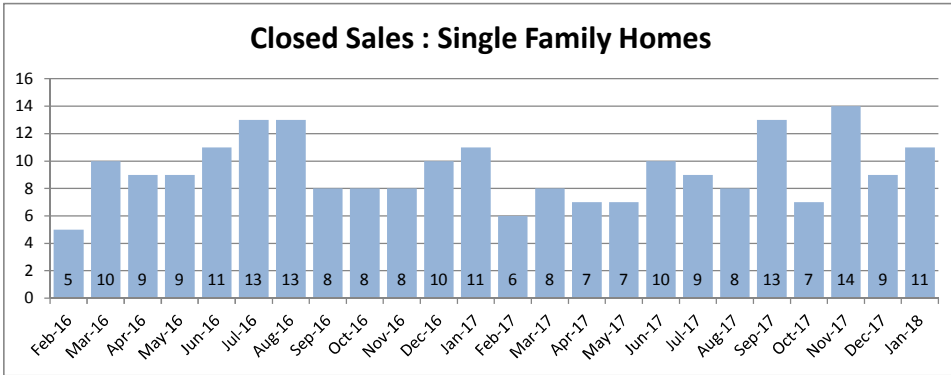


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

January 2018

Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	12	15	-20%	12	15	-20%
Closed Sales	11	11	0%	11	11	0%
Median Sales Price	\$1,185,500	\$1,050,000	13%	\$1,185,500	\$1,050,000	13%
Percent of Original List Price Received	91.2%	91.3%	0%	91.2%	91.3%	0%
Median Days on Market Until Sale	31	28	11%	31	28	11%
Inventory of Homes for Sale	48	36	33%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	66	101	-35%	66	101	-35%
Closed Sales	50	48	4%	50	48	4%
Median Sales Price	\$373,000	\$369,000	1%	\$373,000	\$369,000	1%
Percent of Original List Price Received	95.4%	99.1%	-4%	95.4%	99.1%	-4%
Median Days on Market Until Sale	32	28	14%	32	28	14%
Inventory of Homes for Sale	155	189	-18%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## January 2018

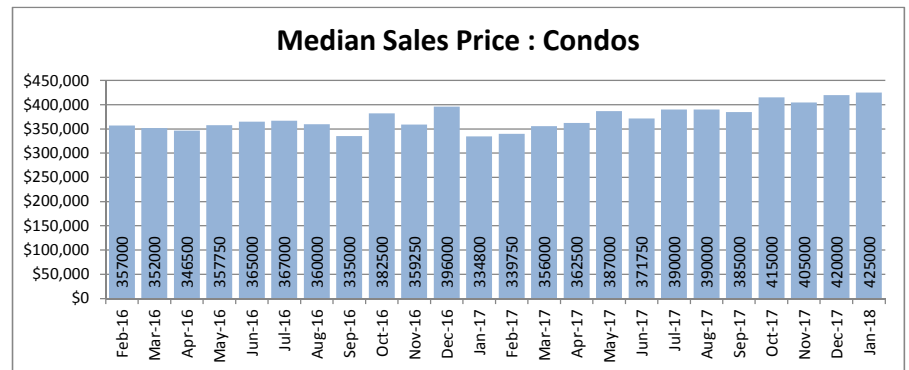
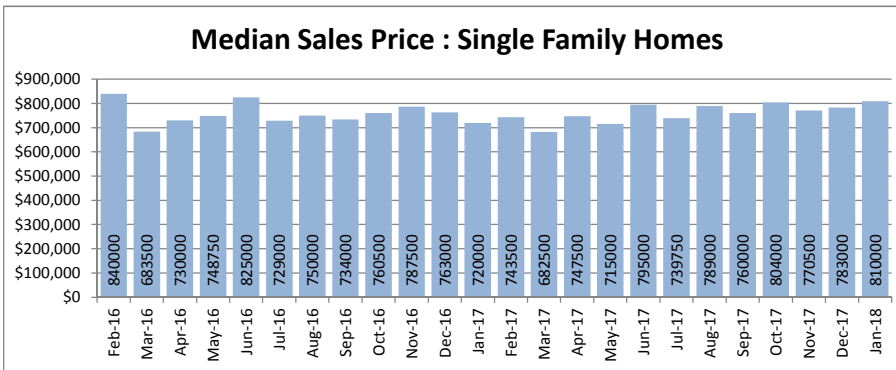
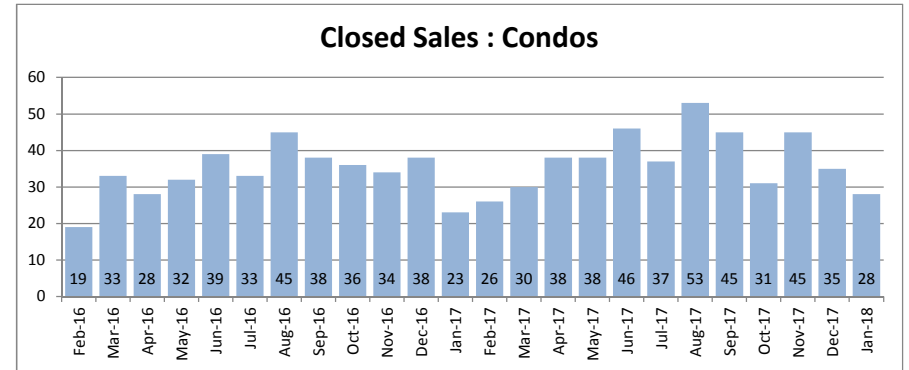
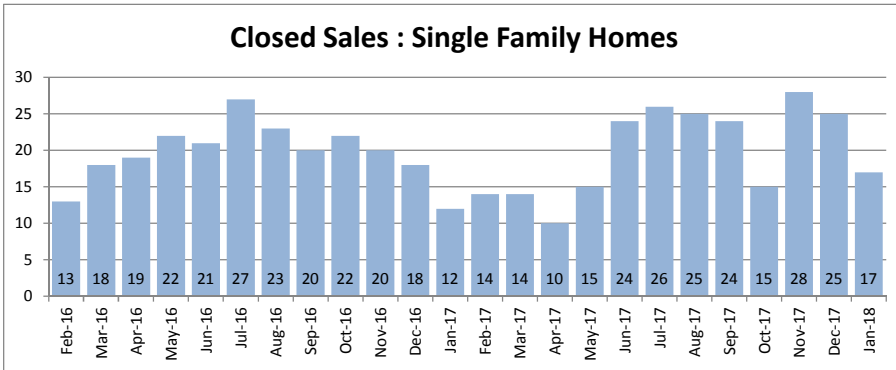


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

January 2018

Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	15	0%	15	15	0%
Closed Sales	17	12	42%	17	12	42%
Median Sales Price	\$810,000	\$720,000	13%	\$810,000	\$720,000	13%
Percent of Original List Price Received	101.4%	93.0%	9%	101.4%	93.0%	9%
Median Days on Market Until Sale	13	43	-70%	13	43	-70%
Inventory of Homes for Sale	32	27	19%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	57	42	36%	57	42	36%
Closed Sales	28	23	22%	28	23	22%
Median Sales Price	\$425,000	\$334,800	27%	\$425,000	\$334,800	27%
Percent of Original List Price Received	100.0%	101.5%	-1%	100.0%	101.5%	-1%
Median Days on Market Until Sale	13	11	18%	13	11	18%
Inventory of Homes for Sale	68	50	36%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

January 2018

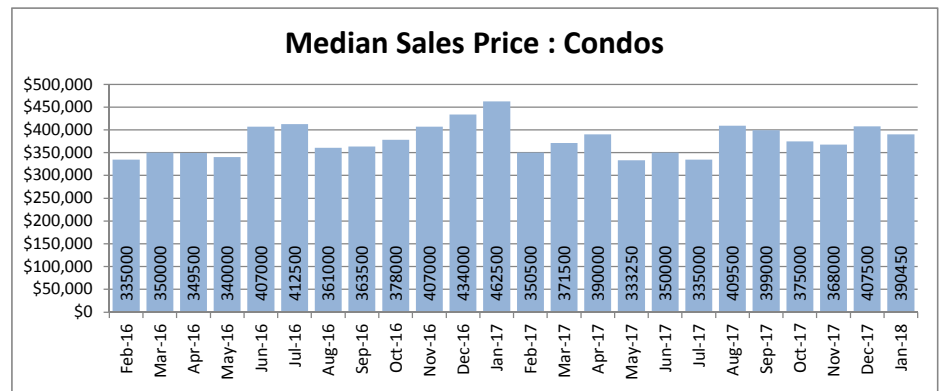
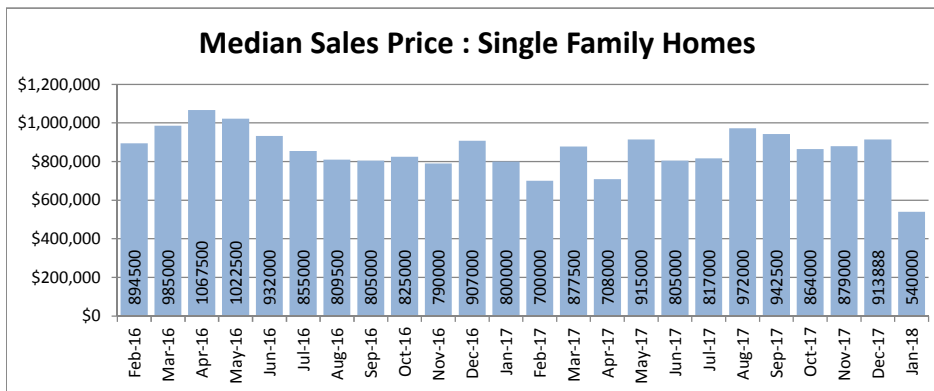
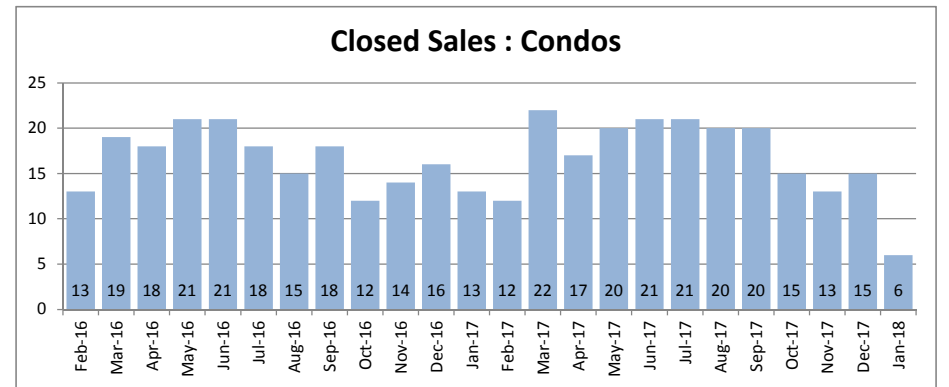
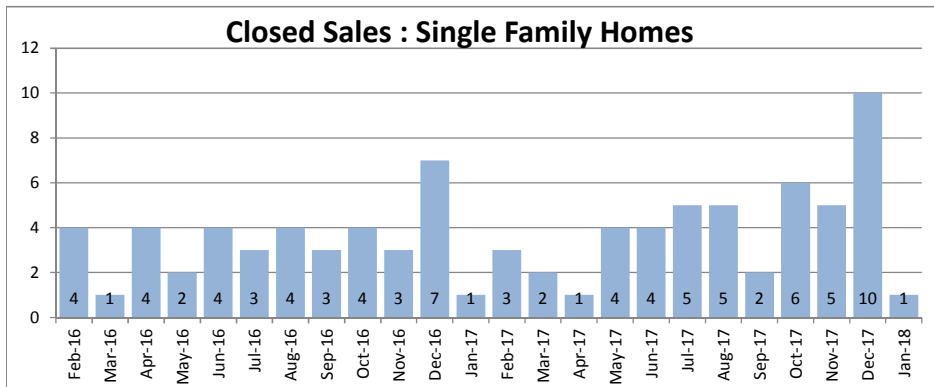


**Moanalua - Salt Lake**  
1-1-1

January 2018

Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	2	150%	5	2	150%
Closed Sales	1	1	0%	1	1	0%
Median Sales Price	\$540,000	\$800,000	-33%	\$540,000	\$800,000	-33%
Percent of Original List Price Received	66.8%	95.4%	-30%	66.8%	95.4%	-30%
Median Days on Market Until Sale	113	9	1156%	113	9	1156%
Inventory of Homes for Sale	7	8	-13%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	18	17%	21	18	17%
Closed Sales	6	13	-54%	6	13	-54%
Median Sales Price	\$390,450	\$462,500	-16%	\$390,450	\$462,500	-16%
Percent of Original List Price Received	95.1%	99.5%	-4%	95.1%	99.5%	-4%
Median Days on Market Until Sale	24	29	-17%	24	29	-17%
Inventory of Homes for Sale	38	36	6%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

## January 2018

**North Shore**

1-5-6 to 1-6-9

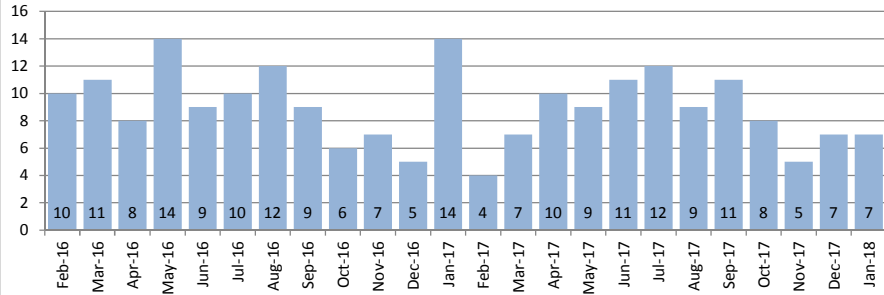


January 2018

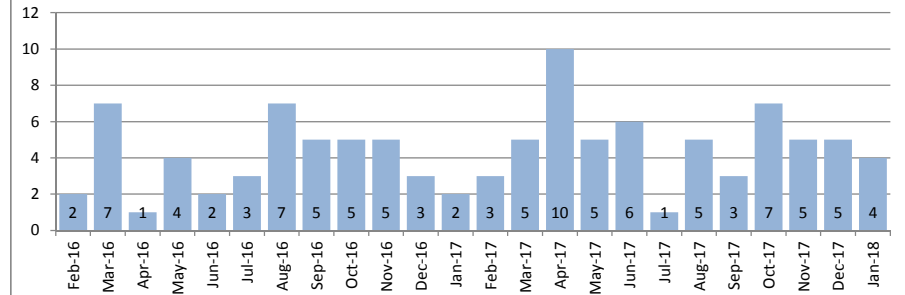
Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	11	20	-45%	11	20	-45%
Closed Sales	7	14	-50%	7	14	-50%
Median Sales Price	\$840,000	\$767,500	9%	\$840,000	\$767,500	9%
Percent of Original List Price Received	93.4%	94.5%	-1%	93.4%	94.5%	-1%
Median Days on Market Until Sale	21	10	110%	21	10	110%
Inventory of Homes for Sale	52	76	-32%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	5	20%	6	5	20%
Closed Sales	4	2	100%	4	2	100%
Median Sales Price	\$518,000	\$331,500	56%	\$518,000	\$331,500	56%
Percent of Original List Price Received	98.9%	97.5%	1%	98.9%	97.5%	1%
Median Days on Market Until Sale	6	5	20%	6	5	20%
Inventory of Homes for Sale	20	9	122%	-	-	-

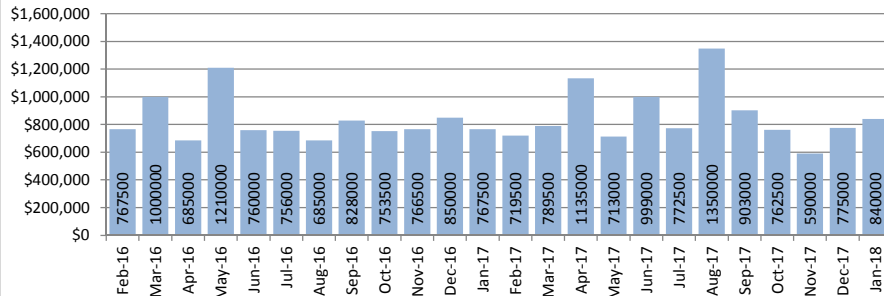
**Closed Sales : Single Family Homes**



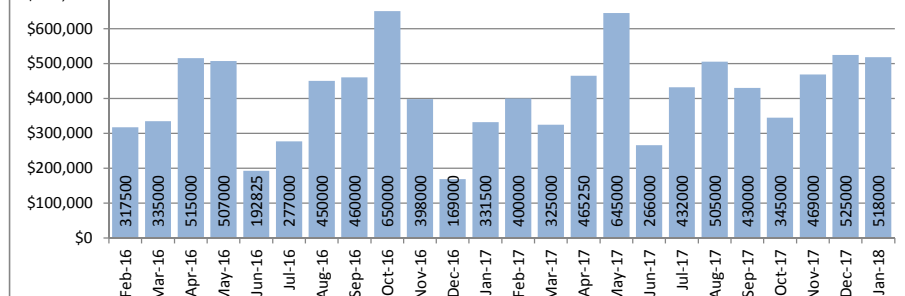
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

January 2018



Pearl City - Aiea

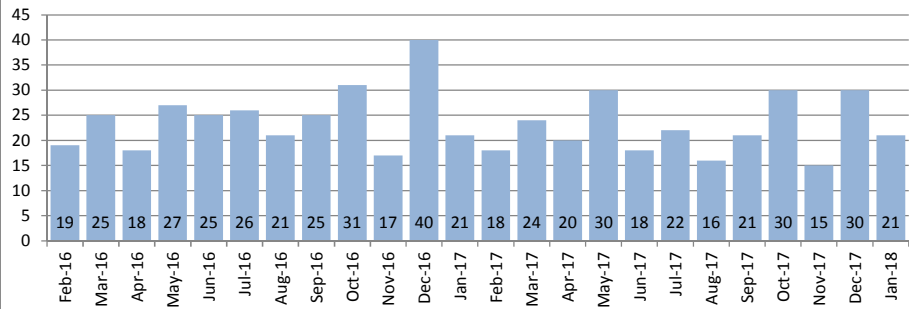
1-9-6 to 1-9-9

January 2018

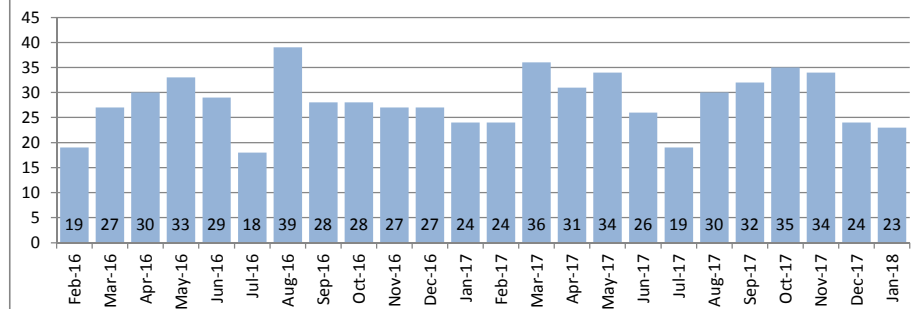
Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	36	-42%	21	36	-42%
Closed Sales	21	21	0%	21	21	0%
Median Sales Price	\$867,000	\$703,800	23%	\$867,000	\$703,800	23%
Percent of Original List Price Received	88.0%	100.8%	-13%	88.0%	100.8%	-13%
Median Days on Market Until Sale	21	13	62%	21	13	62%
Inventory of Homes for Sale	50	70	-29%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	59	36	64%	59	36	64%
Closed Sales	23	24	-4%	23	24	-4%
Median Sales Price	\$377,000	\$344,500	9%	\$377,000	\$344,500	9%
Percent of Original List Price Received	101.9%	100.2%	2%	101.9%	100.2%	2%
Median Days on Market Until Sale	14	15	-7%	14	15	-7%
Inventory of Homes for Sale	80	57	40%	-	-	-

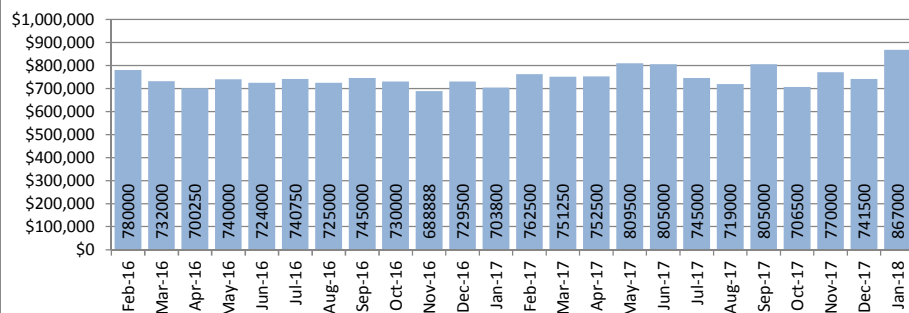
Closed Sales : Single Family Homes



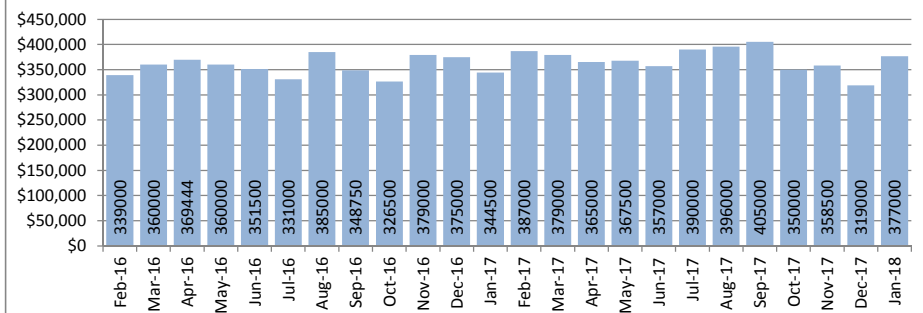
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

January 2018



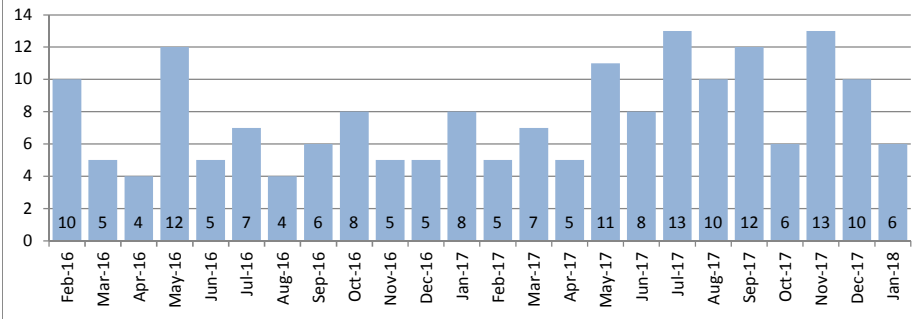
**Wahiawa**  
1-7-1 to 1-7-7

January 2018

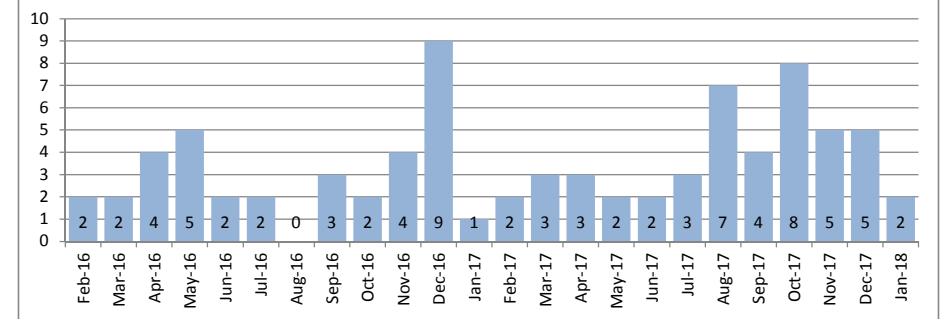
Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	5	180%	14	5	180%
Closed Sales	6	8	-25%	6	8	-25%
Median Sales Price	\$578,500	\$610,000	-5%	\$578,500	\$610,000	-5%
Percent of Original List Price Received	91.5%	96.9%	-6%	91.5%	96.9%	-6%
Median Days on Market Until Sale	87	14	521%	87	14	521%
Inventory of Homes for Sale	15	23	-35%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	4	1	300%	4	1	300%
Closed Sales	2	1	100%	2	1	100%
Median Sales Price	\$185,500	\$222,000	-16%	\$185,500	\$222,000	-16%
Percent of Original List Price Received	101.9%	96.9%	5%	101.9%	96.9%	5%
Median Days on Market Until Sale	12	61	-80%	12	61	-80%
Inventory of Homes for Sale	6	4	50%	-	-	-

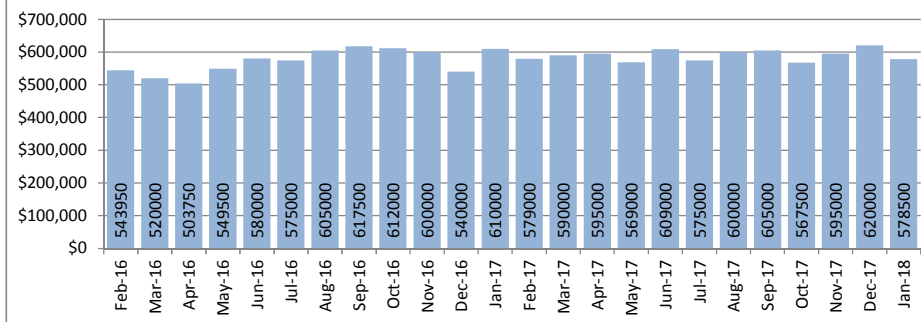
**Closed Sales : Single Family Homes**



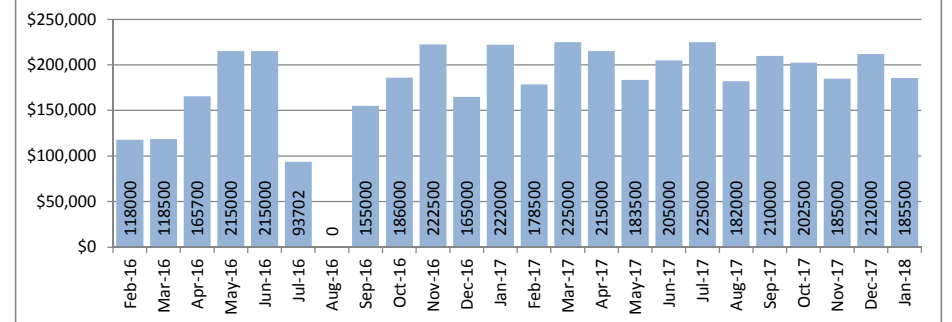
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## January 2018

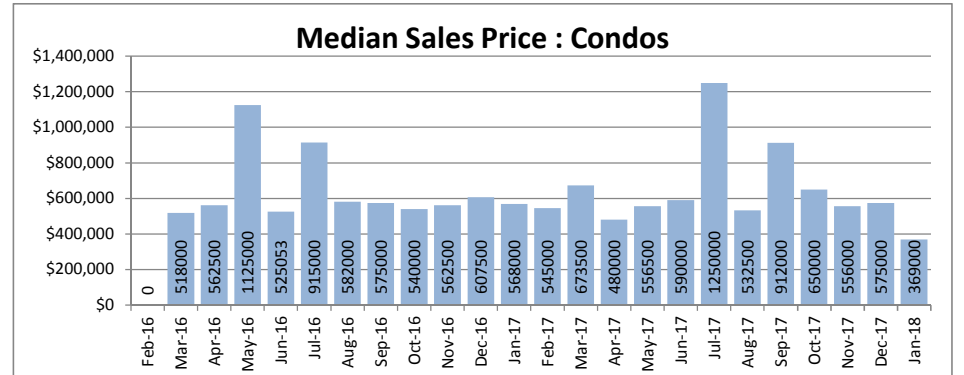
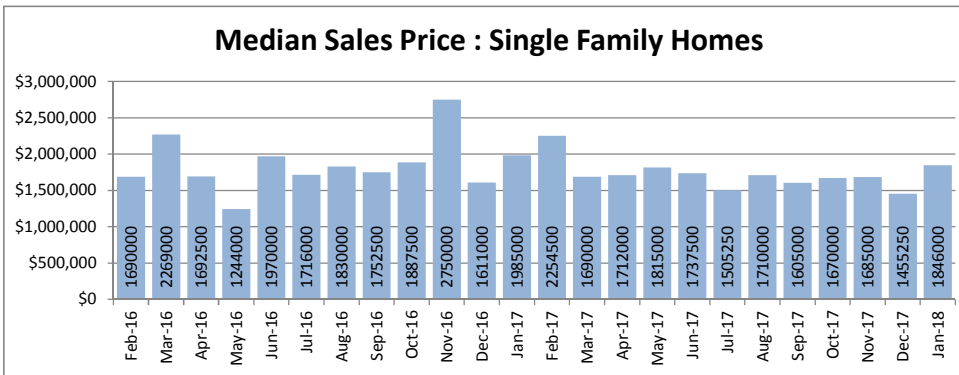
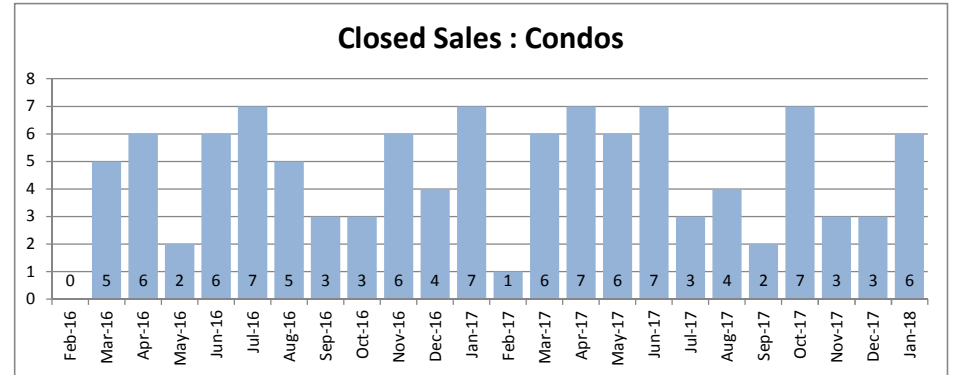
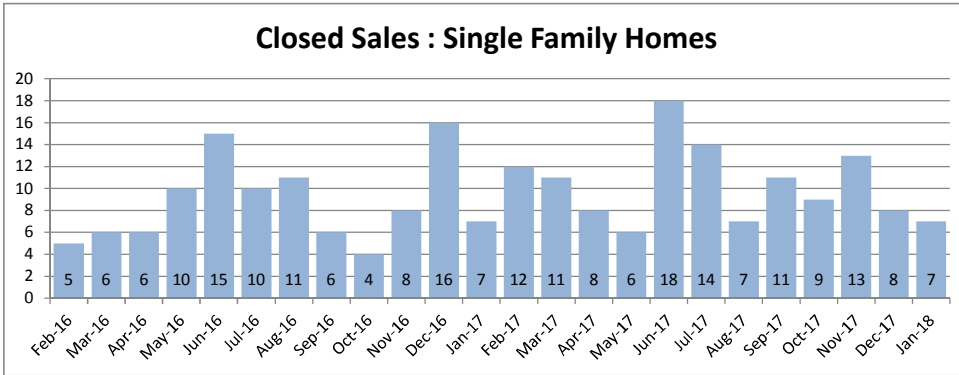


<b>Waialae - Kahala</b>
1-3-5

January 2018

Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	24	-29%	17	24	-29%
Closed Sales	7	7	0%	7	7	0%
Median Sales Price	\$1,846,000	\$1,985,000	-7%	\$1,846,000	\$1,985,000	-7%
Percent of Original List Price Received	102.6%	88.7%	16%	102.6%	88.7%	16%
Median Days on Market Until Sale	58	146	-60%	58	146	-60%
Inventory of Homes for Sale	58	78	-26%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	3	67%	5	3	67%
Closed Sales	6	7	-14%	6	7	-14%
Median Sales Price	\$369,000	\$568,000	-35%	\$369,000	\$568,000	-35%
Percent of Original List Price Received	96.0%	97.1%	-1%	96.0%	97.1%	-1%
Median Days on Market Until Sale	25	60	-58%	25	60	-58%
Inventory of Homes for Sale	22	23	-4%	-	-	-



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

January 2018

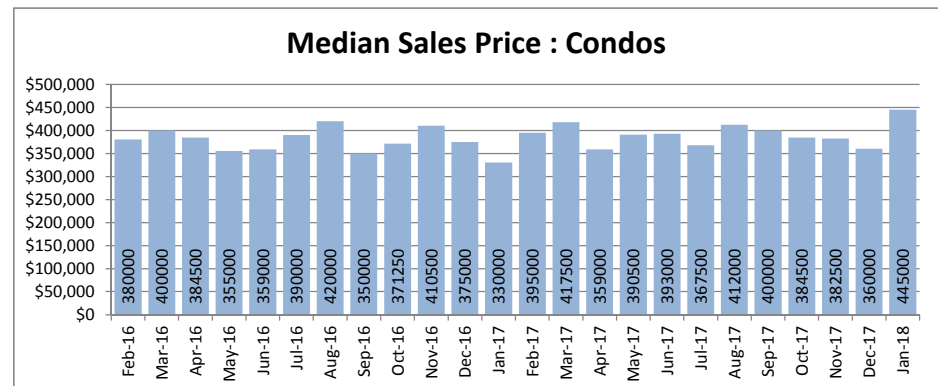
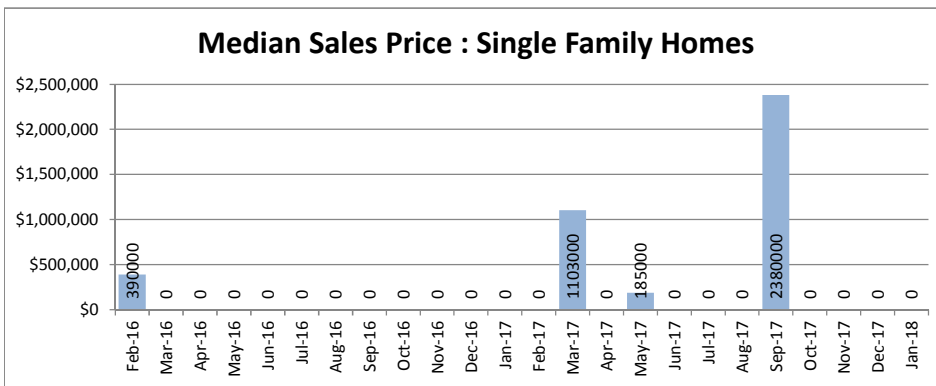
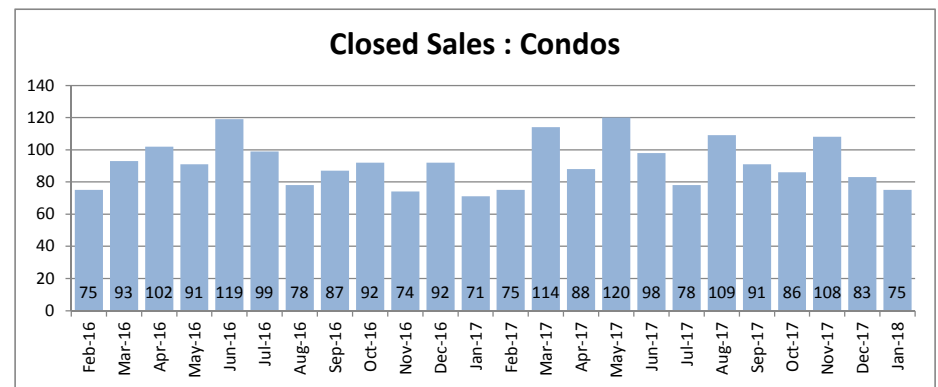
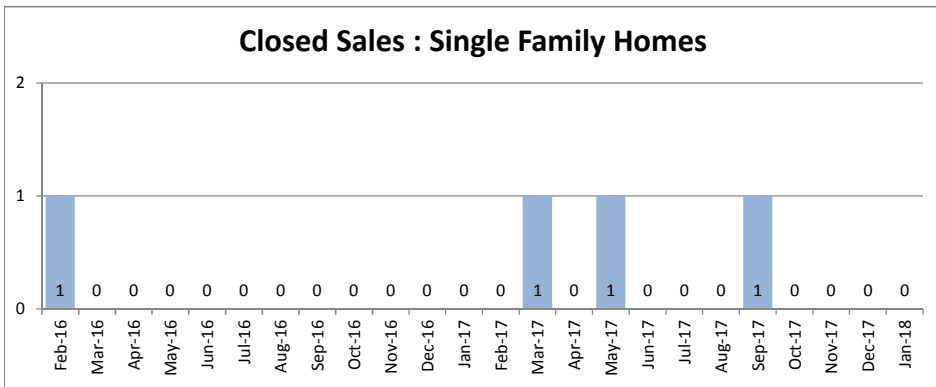


<b>Waikiki</b>
1-2-6

January 2018

Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	0	-	0	0	-
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	1	1	0%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	190	137	39%	190	137	39%
Closed Sales	75	71	6%	75	71	6%
Median Sales Price	\$445,000	\$330,000	35%	\$445,000	\$330,000	35%
Percent of Original List Price Received	98.9%	96.8%	2%	98.9%	96.8%	2%
Median Days on Market Until Sale	19	42	-55%	19	42	-55%
Inventory of Homes for Sale	561	419	34%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

January 2018

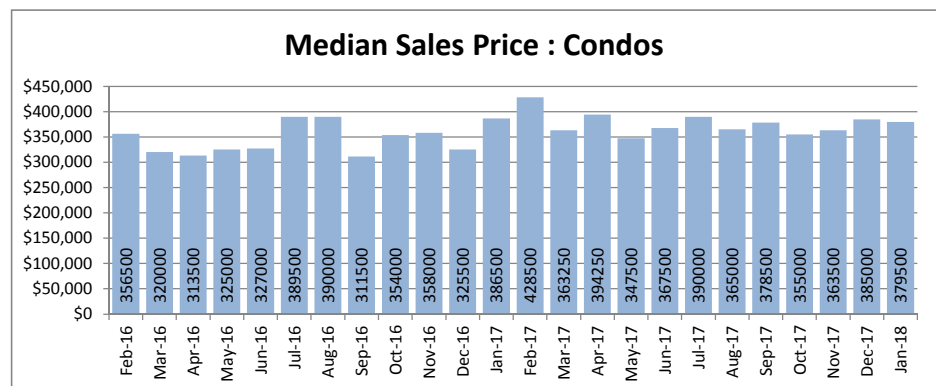
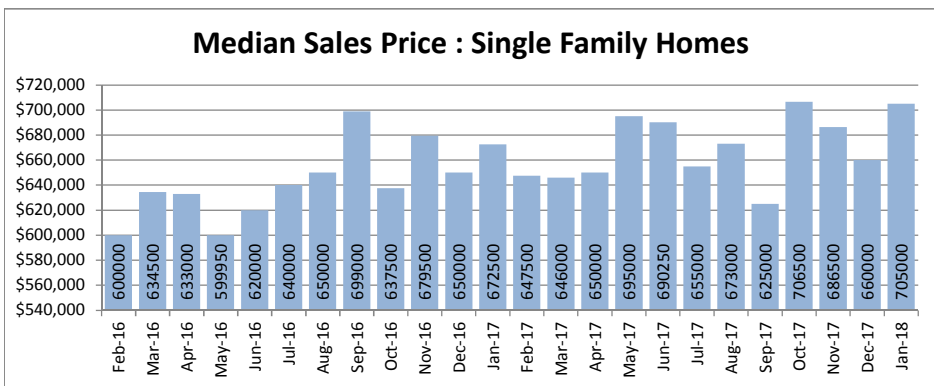
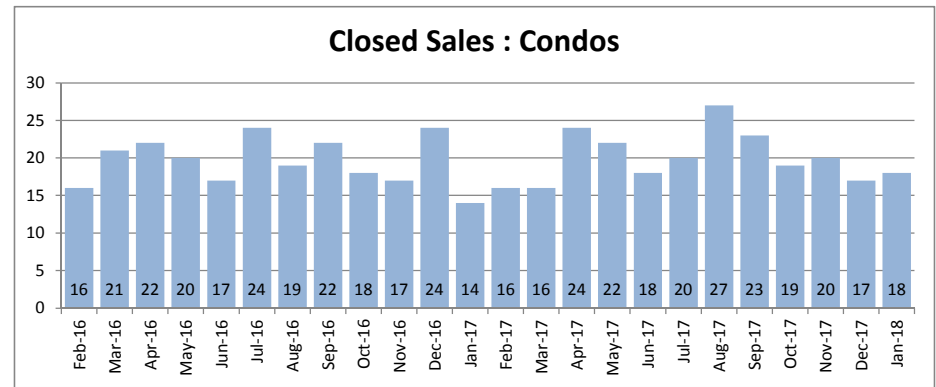
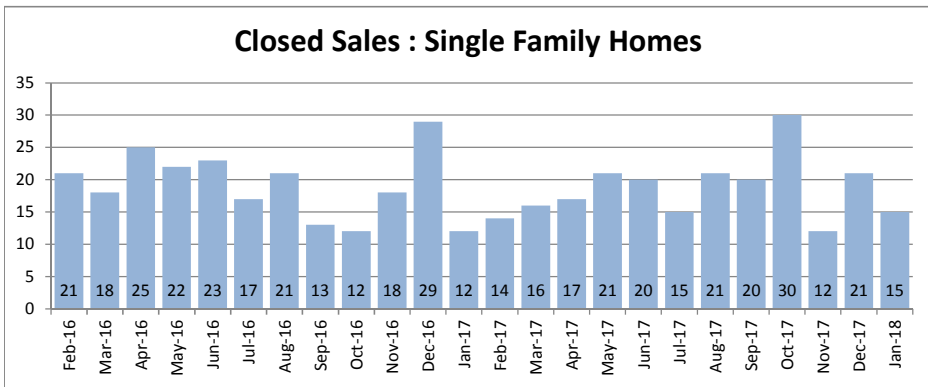


<b>Waipahu</b>
<b>1-9-4</b>

January 2018

Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	27	27	0%	27	27	0%
Closed Sales	15	12	25%	15	12	25%
Median Sales Price	\$705,000	\$672,500	5%	\$705,000	\$672,500	5%
Percent of Original List Price Received	97.2%	101.6%	-4%	97.2%	101.6%	-4%
Median Days on Market Until Sale	15	12	25%	15	12	25%
Inventory of Homes for Sale	50	37	35%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	19	23	-17%	19	23	-17%
Closed Sales	18	14	29%	18	14	29%
Median Sales Price	\$379,500	\$386,500	-2%	\$379,500	\$386,500	-2%
Percent of Original List Price Received	102.2%	98.1%	4%	102.2%	98.1%	4%
Median Days on Market Until Sale	12	9	33%	12	9	33%
Inventory of Homes for Sale	42	33	27%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

January 2018



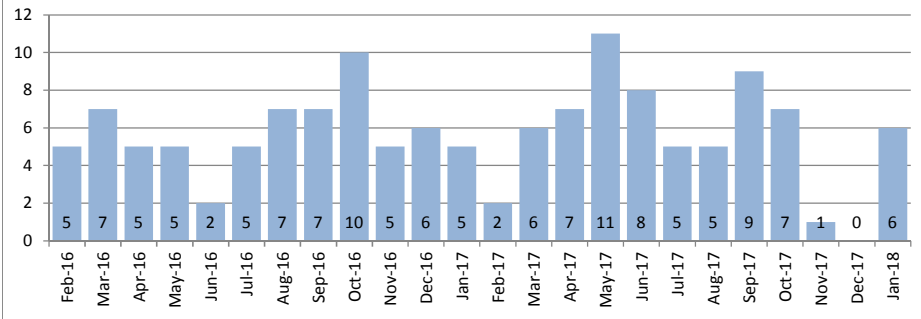
**Windward Coast**  
1-4-8 to 1-5-5

January 2018

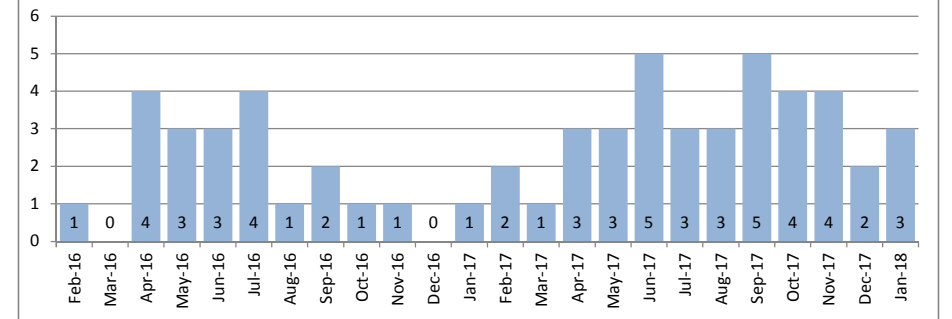
Single Family Homes	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	9	-22%	7	9	-22%
Closed Sales	6	5	20%	6	5	20%
Median Sales Price	\$797,000	\$580,000	37%	\$797,000	\$580,000	37%
Percent of Original List Price Received	94.3%	97.5%	-3%	94.3%	97.5%	-3%
Median Days on Market Until Sale	32	79	-59%	32	79	-59%
Inventory of Homes for Sale	32	43	-26%	-	-	-

Condos	January			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	4	2	100%	4	2	100%
Closed Sales	3	1	200%	3	1	200%
Median Sales Price	\$245,000	\$59,000	315%	\$245,000	\$59,000	315%
Percent of Original List Price Received	100.0%	100.0%	0%	100.0%	100.0%	0%
Median Days on Market Until Sale	9	219	-96%	9	219	-96%
Inventory of Homes for Sale	17	14	21%	-	-	-

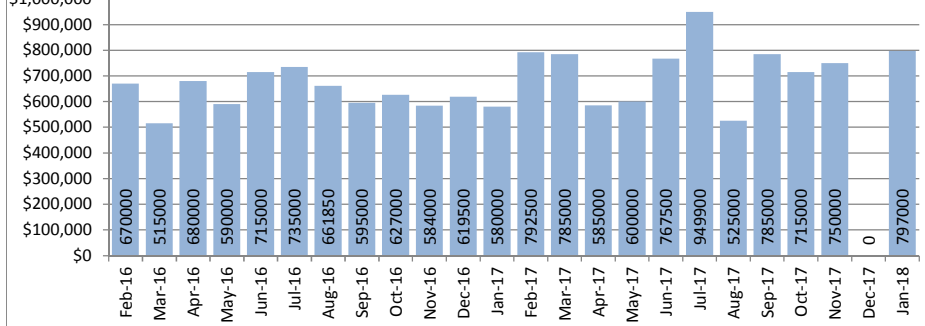
**Closed Sales : Single Family Homes**



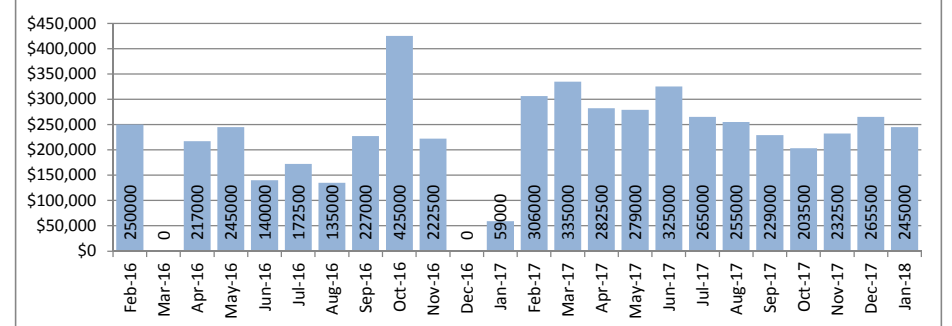
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

Single Family Solds - January 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 687,500	-	-	-	1	-	-	-
MILILANI AREA	\$ 717,500	\$ 755,500	5.3%	\$38,000	8	8	0.0%	0
MILILANI MAUKA	\$ 825,000	\$ 897,500	8.8%	\$72,500	3	8	166.7%	5
WAHIAWA AREA	\$ 1,010,000	\$ 622,500	-38.4%	-\$387,500	2	4	100.0%	2
WAHIAWA HEIGHTS	\$ 600,000	\$ 480,880	-19.9%	-\$119,120	3	1	-66.7%	-2
WHITMORE VILLAGE	\$ 514,700	\$ 542,000	5.3%	\$27,300	3	1	-66.7%	-2
WAIPIO ACRES/WAIKALANI WOODL	-	\$ 625,000	-	-	-	1	-	-
<b>Central Region</b>	<b>\$ 696,250</b>	<b>\$ 760,000</b>	<b>9.2%</b>	<b>\$63,750</b>	<b>20</b>	<b>23</b>	<b>15.0%</b>	<b>3</b>
<b>Diamond Hd Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
AINA HAINA AREA	\$ 736,000	\$ 935,000	27.0%	\$199,000	3	2	-33.3%	-1
DIAMOND HEAD	-	\$ 4,685,000	-	-	-	2	-	-
HAWAII LOA RIDGE	\$ 2,360,000	\$ 2,830,000	19.9%	\$470,000	1	1	0.0%	0
KAHALA AREA	\$ 1,985,000	\$ 2,838,000	43.0%	\$853,000	3	3	0.0%	0
KAI NANI	\$ 2,900,000	-	-	-	1	-	-	-
KAIMUKI	\$ 915,000	\$ 1,002,500	9.6%	\$87,500	4	2	-50.0%	-2
KAHALA KUA	-	\$ 3,075,000	-	-	-	1	-	-
KALANI IKI	-	\$ 1,200,000	-	-	-	1	-	-
KAPAHULU	\$ 757,500	\$ 886,000	17.0%	\$128,500	2	1	-50.0%	-1
KULIOUOU	\$ 1,154,250	-	-	-	1	-	-	-
NIU VALLEY	-	\$ 980,000	-	-	-	2	-	-
PALOLO	\$ 750,000	-	-	-	2	-	-	-
ST. LOUIS	\$ 827,000	\$ 1,235,000	49.3%	\$408,000	1	1	0.0%	0
WAIALAE IKI	\$ 1,670,000	\$ 1,445,000	-13.5%	-\$225,000	2	2	0.0%	0
WAIALAE G/C	\$ 3,165,000	-	-	-	1	-	-	-
WILHELMINA	-	\$ 1,287,500	-	-	-	2	-	-
<b>Diamond Hd Region</b>	<b>\$ 1,154,250</b>	<b>\$ 1,287,500</b>	<b>11.5%</b>	<b>\$133,250</b>	<b>21</b>	<b>20</b>	<b>-4.8%</b>	<b>-1</b>
<b>Hawaii Kai Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
KALAMA VALLEY	\$ 807,500	\$ 879,000	8.9%	\$71,500	2	4	100.0%	2
KAMILO NUI	-	\$ 1,700,000	-	-	-	1	-	-
KAMILO IKI	\$ 955,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$ 880,000	\$ 895,000	1.7%	\$15,000	1	1	0.0%	0
MARINERS VALLEY	\$ 856,500	-	-	-	2	-	-	-
KOKO VILLAS	\$ 1,367,000	-	-	-	1	-	-	-
KEALAU LA KAI	-	\$ 2,800,000	-	-	-	1	-	-
NAPALI HAWEO	\$ 1,875,000	-	-	-	1	-	-	-
PORTLOCK	\$ 2,465,000	-	-	-	2	-	-	-
MARINERS RIDGE	-	\$ 1,105,000	-	-	-	2	-	-
MARINERS COVE	\$ 1,125,000	-	-	-	1	-	-	-
TRIANGLE	-	\$ 1,100,000	-	-	-	1	-	-
QUEENS GATE	-	\$ 1,075,000	-	-	-	1	-	-
<b>Hawaii Kai Region</b>	<b>\$ 955,000</b>	<b>\$ 1,050,000</b>	<b>9.9%</b>	<b>\$95,000</b>	<b>11</b>	<b>11</b>	<b>0.0%</b>	<b>0</b>



Single Family Solds - January 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LUALUALEI	\$ 499,000	\$ 434,500	-12.9%	-\$64,500	1	4	300.0%	3
MAILI	\$ 410,000	\$ 425,000	3.7%	\$15,000	4	9	125.0%	5
MALI SEA-MAKALAE 1	\$ 565,000	\$ 561,000	-0.7%	-\$4,000	1	2	100.0%	1
MALI SEA-NOHOKAI	-	\$ 569,482	-	-	-	2	-	-
MAKAHA	-	\$ 561,000	-	-	-	7	-	-
NANAKULI	-	\$ 280,000	-	-	-	1	-	-
MALI SEA-MAKALAE 2	\$ 445,000	-	-	-	1	-	-	-
WAIANA E	\$ 432,500	\$ 330,000	-23.7%	-\$102,500	4	1	-75.0%	-3
<b>Leeward Region</b>	<b>\$ 445,000</b>	<b>\$ 449,500</b>	<b>1.0%</b>	<b>\$4,500</b>	<b>11</b>	<b>26</b>	<b>136.4%</b>	<b>15</b>
Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
EWA BEACH	\$ 560,000	\$ 685,000	22.3%	\$125,000	5	3	-40.0%	-2
EWA GEN ALII COURT	\$ 556,500	\$ 550,000	-1.2%	-\$6,500	2	1	-50.0%	-1
EWA GEN BREAKERS	\$ 679,999	-	-	-	1	-	-	-
EWA GEN CORTEBELLA	\$ 495,000	-	-	-	3	-	-	-
EWA GEN CYPRESS POINT	\$ 1,210,000	-	-	-	1	-	-	-
EWA GEN HALEAKEA	-	\$ 865,000	-	-	-	1	-	-
EWA GEN LAULANI	\$ 625,000	-	-	-	1	-	-	-
EWA GEN LAULANI-TIDES	\$ 600,000	-	-	-	1	-	-	-
EWA GEN KULA LEI	-	\$ 720,000	-	-	-	1	-	-
EWA GEN LAS BRISAS	-	\$ 558,500	-	-	-	2	-	-
EWA GEN LAULANI	-	\$ 640,000	-	-	-	1	-	-
EWA GEN LAULANI TIDES	-	\$ 630,000	-	-	-	1	-	-
EWA GEN LOFTS	-	\$ 525,000	-	-	-	1	-	-
EWA GEN LOMBARD WAY	\$ 467,500	-	-	-	2	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 581,000	\$ 620,000	6.7%	\$39,000	2	1	-50.0%	-1
EWA GEN PARKSIDE	\$ 625,000	\$ 667,000	6.7%	\$42,000	2	1	-50.0%	-1
EWA GEN PRESCOTT	\$ 750,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA	\$ 595,000	\$ 637,500	7.1%	\$42,500	1	2	100.0%	1
EWA GEN SANDALWOOD	\$ 725,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA SOUTH	\$ 605,000	-	-	-	1	-	-	-
EWA GEN SUMMERHILL	-	-	-	-	-	-	-	-
EWA GEN SUN TERRA ON THE PARK	-	\$ 715,000	-	-	-	1	-	-
EWA GEN SODA CREEK	-	\$ 690,000	-	-	-	1	-	-
EWA GEN SONOMA	\$ 759,000	-	-	-	1	-	-	-
EWA GEN TUSCANY II	\$ 596,500	\$ 584,000	-2.1%	-\$12,500	2	1	-50.0%	-1
EWA GEN TERRAZZA	-	\$ 610,000	-	-	-	1	-	-
EWA GEN TIBURON	\$ 581,000	-	-	-	3	-	-	-
EWA GEN TROVARE	\$ 699,888	-	-	-	1	-	-	-
EWA VILLAGES	\$ 569,000	\$ 530,000	-6.9%	-\$39,000	1	2	100.0%	1
EWA GEN WOODBRIDGE	\$ 785,000	-	-	-	1	-	-	-
HAWAIIAN HOMES LAND	\$ 395,000	-	-	-	2	-	-	-
HUELANI	-	\$ 699,000	-	-	-	1	-	-
HOAKALEI-KA MAKANA	\$ 725,000	\$ 824,500	13.7%	\$99,500	6	2	-66.7%	-4
HOAKALEI-KIPUKA	\$ 725,000	-	-	-	2	-	-	-
KAPOLEI	\$ 653,000	\$ 640,500	-1.9%	-\$12,500	2	2	0.0%	0
KAPOLEI KNOLLS	\$ 806,250	-	-	-	2	-	-	-
KAPOLEI-AELOA	-	\$ 792,500	-	-	-	1	-	-
KAPOLEI-KAI	\$ 668,000	\$ 657,000	-1.6%	-\$11,000	2	1	-50.0%	-1
KAPOLEI-HWALANI	\$ 718,500	\$ 750,000	4.4%	\$31,500	1	1	0.0%	0
KAPOLEI-MALANAI	-	\$ 617,000	-	-	-	1	-	-
KAPOLEI-MEHANA-OLINO	-	\$ 735,000	-	-	-	2	-	-
KAPOLEI-KEKUILANI	\$ 425,245	-	-	-	1	-	-	-
LEEWARD ESTATES	\$ 550,000	\$ 679,000	23.5%	\$129,000	1	1	0.0%	0
NANAKAI GARDENS	-	\$ 799,888	-	-	-	1	-	-
OCEAN POINTE	\$ 740,500	\$ 693,000	-6.4%	-\$47,500	3	7	133.3%	4
WESTLOCH ESTATES	\$ 577,000	-	-	-	1	-	-	-
WESTLOCH FAIRWAY	\$ 676,000	\$ 600,000	-11.2%	-\$76,000	1	1	0.0%	0
<b>Ewa Plain Region</b>	<b>\$ 631,000</b>	<b>\$ 670,000</b>	<b>6.2%</b>	<b>\$39,000</b>	<b>57</b>	<b>42</b>	<b>-26.3%</b>	<b>-15</b>
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-ANUHEA	-	\$ 753,000	-	-	-	1	-	-
MAKAKILO-HIGHPOINTE	-	\$ 799,000	-	-	-	1	-	-
MAKAKILO-KAHIWELO	\$ 792,500	\$ 858,000	8.3%	\$65,500	2	1	-50.0%	-1
MAKAKILO-KUMULANI	-	\$ 875,000	-	-	-	1	-	-
MAKAKILO-STARSEDGE	-	\$ 800,000	-	-	-	1	-	-
MAKAKILO-PALEHUA HGTS	\$ 650,000	-	-	-	1	-	-	-
MAKAKILO-UPPER	\$ 630,000	-	-	-	4	-	-	-
MAKAKILO-ROYAL RIDGE	\$ 845,000	-	-	-	1	-	-	-
MAKAKILO-WEST HILLS	-	\$ 801,000	-	-	-	1	-	-
MAKAKILO-LOWER	\$ 600,500	\$ 651,000	8.4%	\$50,500	2	3	50.0%	1
<b>Makakilo Region</b>	<b>\$ 640,000</b>	<b>\$ 799,000</b>	<b>24.8%</b>	<b>\$159,000</b>	<b>10</b>	<b>9</b>	<b>-10.0%</b>	<b>-1</b>

Single Family Solds - January 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
BEACHSIDE	\$ 3,518,500	-	-	-	2	-	-	-
COCONUT GROVE	\$ 697,500	\$ 843,000	20.9%	\$145,500	4	8	100.0%	4
ENCHANTED LAKE	\$ 1,125,000	\$ 1,145,000	1.8%	\$20,000	1	3	200.0%	2
HILLCREST	-	\$ 1,228,000	-	-	-	1	-	-
KAILUA BLUFFS	-	\$ 721,000	-	-	-	1	-	-
KAWAILOA-KAILUA	\$ 798,000	\$ 1,275,000	59.8%	\$477,000	1	1	0.0%	0
KAIMALINO	\$ 1,800,000	\$ 1,300,000	-27.8%	-\$500,000	1	1	0.0%	0
KUULEI TRACT	-	\$ 1,595,000	-	-	-	1	-	-
KEOLU HILLS	\$ 1,029,900	\$ 806,500	-21.7%	-\$223,400	1	2	100.0%	1
LANIKAI	\$ 1,865,000	-	-	-	3	-	-	-
POHAKUPU	\$ 950,500	\$ 850,000	-10.6%	-\$100,500	2	1	-50.0%	-1
KOOLAUPOKO	\$ 1,195,000	-	-	-	3	-	-	-
WAIMANALO	\$ 729,850	\$ 462,000	-36.7%	-\$267,850	2	3	50.0%	1
<b>Kailua Region</b>	<b>\$ 1,077,450</b>	<b>\$ 868,000</b>	<b>-19.4%</b>	<b>-\$209,450</b>	<b>20</b>	<b>22</b>	<b>10.0%</b>	<b>2</b>

Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA AREA	\$ 638,000	\$ 786,500	23.3%	\$148,500	1	2	100.0%	1
AIEA HEIGHTS	\$ 720,000	\$ 1,100,000	52.8%	\$380,000	3	3	0.0%	0
FOSTER VILLAGE	\$ 869,000	\$ 950,000	9.3%	\$81,000	3	3	0.0%	0
HALAWA	\$ 880,000	-	-	-	1	-	-	-
MOMILANI	\$ 451,853	\$ 857,500	89.8%	\$405,647	1	2	100.0%	1
NEWTOWN	-	\$ 941,000	-	-	-	2	-	-
PACIFIC PALISADES	\$ 700,000	\$ 657,750	-6.0%	-\$42,250	3	4	33.3%	1
PEARL CITY-UPPER	\$ 687,750	\$ 760,000	10.5%	\$72,250	4	3	-25.0%	-1
WAIU	\$ 820,000	-	-	-	1	-	-	-
PEARLRIDGE	-	\$ 1,020,000	-	-	-	2	-	-
WAILUNA	\$ 691,250	-	-	-	2	-	-	-
WAIMALU	\$ 749,400	-	-	-	2	-	-	-
<b>Pearl City Region</b>	<b>\$ 703,800</b>	<b>\$ 867,000</b>	<b>23.2%</b>	<b>\$163,200</b>	<b>21</b>	<b>21</b>	<b>0.0%</b>	<b>0</b>

Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AHUIMANU AREA	\$ 927,500	\$ 875,000	-5.7%	-\$52,500	2	1	-50.0%	-1
ALII SHORES	\$ 1,100,000	-	-	-	1	-	-	-
AHAOLELO	-	\$ 1,070,000	-	-	-	1	-	-
BAY VIEW ESTATES	\$ 825,000	-	-	-	1	-	-	-
CLUB VIEW ESTATE	-	\$ 909,000	-	-	-	3	-	-
BAY VIEW GOLF COURSE	-	\$ 1,400,000	-	-	-	1	-	-
HALEPUU	-	\$ 688,000	-	-	-	1	-	-
HALE KOU	\$ 799,000	-	-	-	1	-	-	-
HALEKAUWILA	\$ 960,000	-	-	-	1	-	-	-
KANEOHE TOWN	\$ 959,000	-	-	-	1	-	-	-
HAUULA	\$ 517,000	\$ 679,000	31.3%	\$162,000	2	2	0.0%	0
KAAAWA	\$ 1,185,000	\$ 1,007,500	-15.0%	-\$177,500	1	2	100.0%	1
KANEOHE BUS	-	\$ 730,000	-	-	-	1	-	-
KAALAEA	-	\$ 880,000	-	-	-	1	-	-
KEAPUKA	\$ 999,000	-	-	-	1	-	-	-
LULANI OCEAN	\$ 1,000,000	-	-	-	3	-	-	-
MAHALANI	-	\$ 742,000	-	-	-	1	-	-
MAHINUI	-	\$ 965,000	-	-	-	1	-	-
MIKIOLA	-	\$ 855,000	-	-	-	1	-	-
TEMPLE VALLEY	\$ 710,000	-	-	-	1	-	-	-
PARKWAY	-	\$ 649,000	-	-	-	1	-	-
VALLEY ESTATES	\$ 695,000	\$ 532,500	-23.4%	-\$162,500	1	2	100.0%	1
PIKOILOA	-	\$ 860,000	-	-	-	1	-	-
PUOHALA VILLAGE	\$ 931,000	\$ 760,000	-18.4%	-\$171,000	1	1	0.0%	0
WAIKALUA	-	\$ 596,000	-	-	-	1	-	-
WAIKANE	-	\$ 585,000	-	-	-	1	-	-
PUNALUU	\$ 580,000	-	-	-	1	-	-	-
<b>Kaneohe Region</b>	<b>\$ 910,500</b>	<b>\$ 855,000</b>	<b>-6.1%</b>	<b>-\$55,500</b>	<b>18</b>	<b>23</b>	<b>27.8%</b>	<b>5</b>

Single Family Solds - January 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HALEIWA	\$ 699,500	-	-	-	2	-	-	-
LAIE	\$ 950,000	\$ 799,000	-15.9%	-\$151,000	1	1	0.0%	0
KAHUKU	\$ 612,500	\$ 595,000	-2.9%	-\$17,500	2	1	-50.0%	-1
KAWELA BAY	-	\$ 2,207,777	-	-	-	1	-	-
MOKULEIA	\$ 1,688,000	-	-	-	1	-	-	-
PUPUKEA	\$ 1,360,000	-	-	-	2	-	-	-
SUNSET AREA	\$ 2,450,000	-	-	-	1	-	-	-
SUNSET/VELZY	\$ 727,500	\$ 923,000	26.9%	\$195,500	2	2	0.0%	0
WAIALUA	\$ 760,000	\$ 840,000	10.5%	\$80,000	4	3	-25.0%	-1
<b>North Shore Region</b>	<b>\$ 790,000</b>	<b>\$ 819,500</b>	<b>3.7%</b>	<b>\$29,500</b>	<b>15</b>	<b>8</b>	<b>-46.7%</b>	<b>-7</b>

Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
CRESTVIEW	\$ 625,000	-	-	-	1	-	-	-
HARBOR VIEW	\$ 680,000	\$ 548,500	-19.3%	-\$131,500	1	2	100.0%	1
ROYAL KUNIA	\$ 725,000	\$ 714,500	-1.4%	-\$10,500	1	2	100.0%	1
ROBINSON HEIGHTS	\$ 599,000	\$ 737,500	23.1%	\$138,500	1	2	100.0%	1
VILLAGE PARK	\$ 665,000	-	-	-	1	-	-	-
WAIKELE	\$ 840,000	\$ 700,000	-16.7%	-\$140,000	1	3	200.0%	2
WAIPAHU-ESTATES	-	\$ 635,000	-	-	-	1	-	-
WAIPAHU-TRIANGLE	\$ 540,000	\$ 895,000	65.7%	\$355,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 560,000	\$ 663,750	18.5%	\$103,750	3	2	-33.3%	-1
WAIPIO GENTRY	\$ 713,250	\$ 707,500	-0.8%	-\$5,750	2	2	0.0%	0
<b>Waipahu Region</b>	<b>\$ 672,500</b>	<b>\$ 705,000</b>	<b>4.8%</b>	<b>\$32,500</b>	<b>12</b>	<b>15</b>	<b>25.0%</b>	<b>3</b>

Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 800,000	\$ 730,000	-8.8%	-\$70,000	1	1	0.0%	0
DOWSETT	\$ 2,175,000	\$ 1,590,000	-26.9%	-\$585,000	2	1	-50.0%	-1
KALIHI-UKA	\$ 587,500	\$ 654,500	11.4%	\$67,000	2	4	100.0%	2
KALIHI VALLEY	\$ 997,500	-	-	-	2	-	-	-
KAM HEIGHTS	\$ 625,000	\$ 635,000	1.6%	\$10,000	1	1	0.0%	0
KALIHI LOWER	-	\$ 739,000	-	-	-	2	-	-
KALIHI UPPER	-	\$ 707,000	-	-	-	3	-	-
KAPALAMA	\$ 841,000	\$ 637,500	-24.2%	-\$203,500	3	2	-33.3%	-1
LILIHA	\$ 830,000	\$ 813,500	-2.0%	-\$16,500	1	2	100.0%	1
KUAKINI	-	\$ 670,000	-	-	-	1	-	-
MAKIKI HEIGHTS	\$ 1,950,500	\$ 830,000	-57.4%	-\$1,120,500	2	2	0.0%	0
MANOA AREA	\$ 1,160,500	\$ 1,249,950	7.7%	\$89,450	4	4	0.0%	0
MANOA UPPER	\$ 1,175,000	\$ 1,350,000	14.9%	\$175,000	1	3	200.0%	2
MANOA LOWER	\$ 1,050,000	\$ 1,185,000	12.9%	\$135,000	1	1	0.0%	0
PUNCHBOWL LOWER	-	\$ 810,000	-	-	-	1	-	-
MOANALUA VALLEY	\$ 800,000	\$ 540,000	-32.5%	-\$260,000	1	1	0.0%	0
NUUANU AREA	\$ 1,050,000	-	-	-	3	-	-	-
NUUANU-LOWER	\$ 685,000	\$ 860,000	25.5%	\$175,000	1	1	0.0%	0
PUNCHBOWL-AREA	\$ 788,000	\$ 495,000	-37.2%	-\$293,000	1	1	0.0%	0
MOIILILI	\$ 945,000	-	-	-	1	-	-	-
PAPAKOLEA	\$ 180,000	-	-	-	1	-	-	-
PUNAHOU	\$ 675,000	-	-	-	1	-	-	-
PUUNUI	\$ 719,225	-	-	-	2	-	-	-
UNIVERSITY	-	\$ 1,168,000	-	-	-	1	-	-
<b>Metro Region</b>	<b>\$ 875,000</b>	<b>\$ 810,000</b>	<b>-7.4%</b>	<b>-\$65,000</b>	<b>31</b>	<b>32</b>	<b>3.2%</b>	<b>1</b>

Condo Solds - January 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 379,000	\$ 370,000	-2.4%	-\$9,000	5	5	0.0%	0
MILILANI AREA	\$ 410,000	\$ 437,500	6.7%	\$27,500	7	8	14.3%	1
MILILANI MAUKA	\$ 275,500	\$ 495,000	79.7%	\$219,500	2	9	350.0%	7
WAHIAWA HEIGHTS	\$ 222,000	\$ 116,000	-47.7%	-\$106,000	1	1	0.0%	0
WILKINA	-	\$ 255,000	-	-	-	1	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 239,000	\$ 286,000	19.7%	\$47,000	9	6	-33.3%	-3
<b>Central Region</b>	<b>\$ 332,900</b>	<b>\$ 410,000</b>	<b>23.2%</b>	<b>\$77,100</b>	<b>24</b>	<b>30</b>	<b>25.0%</b>	<b>6</b>
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
DIAMOND HEAD	\$ 705,000	\$ 925,000	31.2%	\$220,000	7	1	-85.7%	-6
KAHALA AREA	\$ 1,400,000	\$ 555,000	-60.4%	-\$845,000	1	1	0.0%	0
PALOLO	\$ 185,000	-	-	-	1	-	-	-
WAIALAE G/C	\$ 105,000	\$ 225,000	114.3%	\$120,000	1	3	200.0%	2
WAIALAE NUI VLY	\$ 568,000	\$ 524,000	-7.7%	-\$44,000	5	2	-60.0%	-3
<b>Diamond Hd Region</b>	<b>\$ 570,000</b>	<b>\$ 493,000</b>	<b>-13.5%</b>	<b>-\$77,000</b>	<b>15</b>	<b>7</b>	<b>-53.3%</b>	<b>-8</b>
Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AG/INDL/NAVY	\$ 225,000	\$ 299,000	32.9%	\$74,000	1	3	200.0%	2
EWA	\$ 312,500	\$ 385,000	23.2%	\$72,500	6	3	-50.0%	-3
EWA GEN CORTEBELLA	-	\$ 472,117	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 321,000	\$ 355,000	10.6%	\$34,000	3	4	33.3%	1
EWA GEN SUN TERRA ON THE PARK	\$ 295,000	-	-	-	1	-	-	-
HOAKALEI-KA MAKANA	\$ 560,000	-	-	-	1	-	-	-
KAPOLEI	\$ 340,000	\$ 350,000	2.9%	\$10,000	1	5	400.0%	4
KAPOLEI-MEHANA-AWAKEA	\$ 415,000	-	-	-	1	-	-	-
KAPOLEI-KAHIKU AT MEHANA	-	\$ 586,250	-	-	-	2	-	-
KAPOLEI-MELANAI	-	\$ 352,000	-	-	-	1	-	-
KO OLINA	\$ 669,000	\$ 707,794	5.8%	\$38,794	9	6	-33.3%	-3
WESTLOCH FAIRWAY	\$ 270,000	\$ 360,500	-	-	1	2	-	-
OCEAN POINTE	\$ 471,500	\$ 532,500	12.9%	\$61,000	6	6	0.0%	0
<b>Ewa Plain Region</b>	<b>\$ 453,000</b>	<b>\$ 386,000</b>	<b>-14.8%</b>	<b>-\$67,000</b>	<b>30</b>	<b>33</b>	<b>10.0%</b>	<b>3</b>
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 607,500	\$ 562,000	-7.5%	-\$45,500	6	9	50.0%	3
MARINERS VALLEY	-	\$ 632,000	-	-	-	2	-	-
NAPUA POINT	-	\$ 1,300,000	-	-	-	1	-	-
WEST MARINA	\$ 799,000	\$ 663,000	-17.0%	-\$136,000	8	7	-12.5%	-1
<b>Hawaii Kai Region</b>	<b>\$ 712,500</b>	<b>\$ 625,000</b>	<b>-12.3%</b>	<b>-\$87,500</b>	<b>14</b>	<b>19</b>	<b>35.7%</b>	<b>5</b>
Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
BLUESTONE	-	\$ 1,030,000	-	-	-	1	-	-
KAILUA TOWN	\$ 527,000	\$ 495,000	-6.1%	-\$32,000	4	5	25.0%	1
KUKILAKILA	\$ 799,000	-	-	-	1	-	-	-
<b>Kailua Region</b>	<b>\$ 539,000</b>	<b>\$ 515,000</b>	<b>-4.5%</b>	<b>-\$24,000</b>	<b>5</b>	<b>6</b>	<b>20.0%</b>	<b>1</b>
Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
COUNTRY CLUB	\$ 599,900	-	-	-	1	-	-	-
HAIKU VILLAGE	-	\$ 639,000	-	-	-	1	-	-
KAAAWA	-	\$ 280,000	-	-	-	2	-	-
LILIPUNA	\$ 588,000	\$ 590,000	0.3%	\$2,000	1	1	0.0%	0
GOVERNMENT	\$ 525,000	-	-	-	1	-	-	-
HAIKU PLANTATION	\$ 625,000	\$ 605,000	-3.2%	-\$20,000	1	1	0.0%	0
PUNALUU	\$ 59,000	\$ 225,000	281.4%	\$166,000	1	1	0.0%	0
PUUALII	\$ 440,000	\$ 473,000	7.5%	\$33,000	3	3	0.0%	0
TEMPLE VALLEY	-	\$ 562,500	-	-	-	3	-	-
WINDWARD ESTATES	\$ 359,725	\$ 429,000	19.3%	\$69,275	4	3	-25.0%	-1
<b>Kaneohe Region</b>	<b>\$ 439,500</b>	<b>\$ 473,000</b>	<b>7.6%</b>	<b>\$33,500</b>	<b>12</b>	<b>15</b>	<b>25.0%</b>	<b>3</b>

Condo Solds - January 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAILI	\$ 208,500	-	-	-	6	-	-	-
WAIANAE	\$ 85,000	\$ 130,000	52.9%	\$45,000	1	1	0.0%	0
MAKAHA	\$ 154,950	\$ 259,000	67.2%	\$104,050	6	5	-16.7%	-1
<b>Leeward Region</b>	<b>\$ 149,900</b>	<b>\$ 194,500</b>	<b>29.8%</b>	<b>\$44,600</b>	<b>13</b>	<b>6</b>	<b>-53.8%</b>	<b>-7</b>

Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 339,874	\$ 455,500	34.0%	\$115,626	19	12	-36.8%	-7
<b>Makakilo Region</b>	<b>\$ 339,874</b>	<b>\$ 455,500</b>	<b>34.0%</b>	<b>\$115,626</b>	<b>19</b>	<b>12</b>	<b>-36.8%</b>	<b>-7</b>

Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALA MOANA	\$ 395,000	\$ 420,000	6.3%	\$25,000	15	15	0.0%	0
CHINATOWN	\$ 625,000	\$ 495,000	-20.8%	-\$130,000	5	6	20.0%	1
DILLINGHAM	-	\$ 515,000	-	-	-	1	-	-
DOWNTOWN	\$ 344,750	\$ 352,500	2.2%	\$7,750	12	10	-16.7%	-2
HOLIDAY MART	\$ 325,000	\$ 365,000	12.3%	\$40,000	3	2	-33.3%	-1
KAKAAKO	\$ 815,750	\$ 784,000	-3.9%	-\$31,750	24	20	-16.7%	-4
KAMEHAMEHA HEIGHTS	-	\$ 281,000	-	-	-	1	-	-
KALIHI LOWER	\$ 250,000	-	-	-	1	-	-	-
KAPAHULU	\$ 429,500	\$ 371,450	-13.5%	-\$58,050	2	2	0.0%	0
KAPALAMA	\$ 155,900	\$ 375,000	140.5%	\$219,100	1	1	0.0%	0
KAPIOLANI	\$ 435,000	\$ 512,500	17.8%	\$77,500	7	7	0.0%	0
KAPIO/KINAU/WARD	\$ 210,000	-	-	-	1	-	-	-
LILIHA	\$ 368,500	-	-	-	1	-	-	-
MAKIKI	\$ 260,000	\$ 373,000	43.5%	\$113,000	3	2	-33.3%	-1
MAKIKI AREA	\$ 373,250	\$ 340,000	-8.9%	-\$33,250	16	15	-6.3%	-1
MANOA AREA	-	\$ 780,000	-	-	-	1	-	-
MANOA-LOWER	\$ 335,000	\$ 255,000	-23.9%	-\$80,000	1	1	0.0%	0
MCCULLY	\$ 209,000	-	-	-	2	-	-	-
MOIILILI	\$ 357,500	\$ 370,000	3.5%	\$12,500	8	11	37.5%	3
NUUANU-LOWER	\$ 405,000	\$ 501,500	23.8%	\$96,500	3	4	33.3%	1
PAWAA	\$ 208,000	\$ 505,000	142.8%	\$297,000	3	2	-33.3%	-1
PUNAHOU	\$ 361,000	\$ 425,000	17.7%	\$64,000	4	5	25.0%	1
PUNCHBOWL AREA	\$ 435,000	\$ 380,000	-12.6%	-\$55,000	8	9	12.5%	1
PUNCHBOWL-LOWER	\$ 284,000	\$ 216,000	-23.9%	-\$68,000	2	5	150.0%	3
SALT LAKE	\$ 462,500	\$ 390,450	-15.6%	-\$72,050	13	6	-53.8%	-7
WAIKIKI	\$ 330,000	\$ 445,000	34.8%	\$115,000	71	75	5.6%	4
<b>Metro Region</b>	<b>\$ 377,250</b>	<b>\$ 433,000</b>	<b>14.8%</b>	<b>\$55,750</b>	<b>206</b>	<b>201</b>	<b>-2.4%</b>	<b>-5</b>

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
KUILIMA	-	\$ 595,000	-	-	-	3	-	-
WAIALUA	\$ 331,500	\$ 304,000	-8.3%	-\$27,500	2	1	-50.0%	-1
<b>North Shore Region</b>	<b>\$ 331,500</b>	<b>\$ 518,000</b>	<b>56.3%</b>	<b>\$186,500</b>	<b>2</b>	<b>4</b>	<b>100.0%</b>	<b>2</b>

Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HALAWA	\$ 377,500	\$ 259,900	-31.2%	-\$117,600	2	1	-50.0%	-1
MANANA	\$ 339,000	\$ 257,940	-23.9%	-\$81,060	1	2	100.0%	1
PEARL CITY UPPER	-	\$ 215,000	-	-	-	1	-	-
PEARLRIDGE	\$ 340,000	\$ 420,000	23.5%	\$80,000	15	11	-26.7%	-4
NAVY/FEDERAL	-	\$ 350,000	-	-	-	1	-	-
NEWTOWN	\$ 495,000	-	-	-	1	-	-	-
WAIU	\$ 344,500	\$ 377,000	9.4%	\$32,500	5	5	0.0%	0
WAIMALU	-	\$ 265,000	-	-	-	1	-	-
WAILUNA	-	\$ 587,000	-	-	-	1	-	-
<b>Pearl City Region</b>	<b>\$ 344,500</b>	<b>\$ 377,000</b>	<b>9.4%</b>	<b>\$32,500</b>	<b>24</b>	<b>23</b>	<b>-4.2%</b>	<b>-1</b>

**Condo Solds - January 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3**

<b>Waipahu Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
WAIKELE	\$ 427,500	\$ 445,000	4.1%	\$17,500	8	6	-25.0%	-2
ROYAL KUNIA	\$ 375,000	\$ 380,000	1.3%	\$5,000	1	1	0.0%	0
VILLAGE PARK	-	\$ 323,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 242,500	\$ 241,500	-0.4%	-\$1,000	2	4	100.0%	2
WAIPIO GENTRY	\$ 335,000	\$ 366,000	9.3%	\$31,000	3	6	100.0%	3
<b>Waipahu Region</b>	<b>\$ 386,500</b>	<b>\$ 379,500</b>	<b>-1.8%</b>	<b>-\$7,000</b>	<b>14</b>	<b>18</b>	<b>28.6%</b>	<b>4</b>