

Local Market Update

Single Family Homes

July 2017



July 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	14	15	-7%	7	3	133%	\$1,075,000	\$1,850,000	-42%	97.7%	74.6%	31%	13	65	-80%	47	43	9%
Ala Moana - Kakaako	1-2-3	0	1	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	2	-50%
Downtown - Nuuanu	1-1-8 to 1-2-2	14	7	100%	5	3	67%	\$725,000	\$1,250,000	-42%	93.5%	119.0%	-21%	31	11	182%	35	28	25%
Ewa Plain	1-9-1	95	77	23%	73	57	28%	\$660,000	\$649,000	2%	98.7%	100.0%	-1%	28	14	100%	181	159	14%
Hawaii Kai	1-3-9	18	25	-28%	16	17	-6%	\$1,200,750	\$1,020,000	18%	97.5%	93.8%	4%	12	22	-45%	75	98	-23%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	43	36	19%	23	36	-36%	\$1,050,000	\$1,092,500	-4%	102.4%	100.5%	2%	11	22	-50%	118	135	-13%
Kalihi - Palama	1-1-2 to 1-1-7	17	11	55%	9	7	29%	\$640,000	\$815,000	-21%	99.2%	118.3%	-16%	22	11	100%	40	31	29%
Kaneohe	Selected 1-4-4 to 1-4-7	32	28	14%	22	25	-12%	\$964,350	\$850,000	13%	97.7%	100.0%	-2%	27	19	42%	72	90	-20%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	29	32	-9%	19	10	90%	\$1,060,000	\$893,000	19%	96.4%	94.0%	3%	42	20	110%	83	86	-3%
Makaha - Nanakuli	1-8-1 to 1-8-9	44	30	47%	21	25	-16%	\$510,000	\$445,000	15%	100.0%	103.5%	-3%	27	25	8%	104	112	-7%
Makakilo	1-9-2 to 1-9-3	19	24	-21%	19	21	-10%	\$672,000	\$680,000	-1%	96.1%	98.7%	-3%	20	14	43%	52	58	-10%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	17	12	42%	9	13	-31%	\$1,248,000	\$1,110,000	12%	96.4%	92.5%	4%	11	38	-71%	50	39	28%
Milliani	Selected 1-9-4 to 1-9-5	27	24	13%	26	27	-4%	\$739,750	\$729,000	1%	100.4%	93.5%	7%	8	15	-47%	44	55	-20%
Moanalua - Salt Lake	1-1-1	4	4	0%	5	3	67%	\$817,000	\$855,000	-4%	96.3%	93.1%	3%	19	10	90%	18	11	64%
North Shore	1-5-6 to 1-6-9	11	11	0%	12	10	20%	\$772,500	\$756,000	2%	91.5%	97.4%	-6%	45	36	25%	60	51	18%
Pearl City - Aiea	1-9-6 to 1-9-9	30	28	7%	22	26	-15%	\$745,000	\$740,750	1%	98.3%	99.8%	-2%	23	13	77%	66	63	5%
Wahiawa	1-7-1 to 1-7-7	18	7	157%	13	7	86%	\$575,000	\$575,000	0%	101.8%	98.3%	4%	14	12	17%	34	20	70%
Waialae - Kahala	1-3-5	17	24	-29%	14	10	40%	\$1,505,250	\$1,716,000	-12%	91.7%	92.8%	-1%	34	56	-39%	72	98	-27%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	22	22	0%	15	17	-12%	\$655,000	\$640,000	2%	101.1%	100.0%	1%	24	13	85%	40	47	-15%
Windward Coast	1-4-8 to 1-5-5	10	10	0%	5	5	0%	\$949,900	\$735,000	29%	95.5%	98.4%	-3%	30	12	150%	28	46	-39%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	88	91	-3%	57	50	14%	\$1,285,000	\$1,230,000	4%	100.8%	94.6%	7%	23	15	53%
Ala Moana - Kakaako	1-2-3	8	5	60%	2	4	-50%	\$1,027,500	\$795,000	29%	93.9%	92.3%	2%	35	49	-29%
Downtown - Nuuanu	1-1-8 to 1-2-2	89	77	16%	50	37	35%	\$861,750	\$999,500	-14%	98.5%	93.1%	6%	21	21	0%
Ewa Plain	1-9-1	613	533	15%	445	397	12%	\$649,450	\$620,000	5%	99.9%	99.0%	1%	14	13	8%
Hawaii Kai	1-3-9	163	172	-5%	101	99	2%	\$1,125,000	\$1,045,000	8%	93.9%	93.3%	1%	17	22	-23%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	269	274	-2%	176	186	-5%	\$1,115,000	\$1,070,000	4%	97.0%	99.1%	-2%	13	18	-28%
Kalihi - Palama	1-1-2 to 1-1-7	101	86	17%	62	57	9%	\$791,500	\$682,000	16%	107.0%	99.7%	7%	29	13	123%
Kaneohe	Selected 1-4-4 to 1-4-7	203	191	6%	146	120	22%	\$857,250	\$790,500	8%	97.5%	98.9%	-1%	13	16	-19%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	181	191	-5%	111	104	7%	\$995,000	\$930,000	7%	99.5%	97.9%	2%	17	20	-15%
Makaha - Nanakuli	1-8-1 to 1-8-9	306	257	19%	187	146	28%	\$450,000	\$435,000	3%	99.4%	98.3%	1%	21	22	-5%
Makakilo	1-9-2 to 1-9-3	149	139	7%	80	95	-16%	\$690,000	\$680,000	1%	98.7%	98.8%	0%	17	22	-23%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	105	89	18%	58	69	-16%	\$1,125,000	\$1,095,000	3%	93.9%	100.0%	-6%	17	34	-50%
Milliani	Selected 1-9-4 to 1-9-5	152	170	-11%	115	147	-22%	\$750,000	\$745,000	1%	100.0%	98.0%	2%	10	16	-38%
Moanalua - Salt Lake	1-1-1	34	32	6%	20	21	-5%	\$817,000	\$925,000	-12%	96.3%	97.4%	-1%	20	24	-17%
North Shore	1-5-6 to 1-6-9	116	92	26%	67	66	2%	\$825,000	\$830,000	-1%	93.2%	87.5%	7%	27	62	-56%
Pearl City - Aiea	1-9-6 to 1-9-9	176	193	-9%	153	158	-3%	\$762,500	\$733,000	4%	98.4%	97.9%	1%	15	13	15%
Wahiawa	1-7-1 to 1-7-7	76	59	29%	57	46	24%	\$590,000	\$552,450	7%	98.3%	100.5%	-2%	15	15	0%
Waialae - Kahala	1-3-5	120	141	-15%	76	62	23%	\$1,737,500	\$1,808,125	-4%	93.0%	91.7%	1%	51	43	19%
Waikiki	1-2-6	3	1	200%	2	1	100%	\$644,000	\$390,000	65%	87.3%	100.0%	-13%	61	0	-
Waipahu	1-9-4	154	157	-2%	115	136	-15%	\$671,000	\$615,000	9%	99.4%	98.4%	1%	14	15	-7%
Windward Coast	1-4-8 to 1-5-5	63	75	-16%	44	34	29%	\$750,000	\$650,000	15%	100.7%	100.0%	1%	40	18	122%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

July 2017



July 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	1	-	\$0	\$645,000	-	0.0%	92.3%	-	0	65	-	0	1	-
Ala Moana - Kakaako	1-2-3	72	63	14%	47	41	15%	\$695,000	\$370,000	88%	100.0%	98.7%	1%	12	19	-37%	254	249	2%
Downtown - Nuuanu	1-1-8 to 1-2-2	43	52	-17%	36	30	20%	\$570,500	\$404,500	41%	99.1%	93.1%	6%	36	14	157%	145	135	7%
Ewa Plain	1-9-1	40	50	-20%	56	32	75%	\$385,000	\$479,000	-20%	99.5%	98.7%	1%	10	11	-9%	102	106	-4%
Hawaii Kai	1-3-9	26	21	24%	22	21	5%	\$644,000	\$590,000	9%	95.5%	97.0%	-2%	13	12	8%	60	74	-19%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	9	7	29%	10	9	11%	\$639,000	\$550,000	16%	98.5%	100.1%	-2%	13	12	8%	28	19	47%
Kalihi - Palama	1-1-2 to 1-1-7	16	23	-30%	9	10	-10%	\$400,000	\$358,500	12%	100.0%	97.7%	2%	10	21	-52%	39	31	26%
Kaneohe	Selected 1-4-4 to 1-4-7	22	21	5%	18	20	-10%	\$573,000	\$546,000	5%	100.5%	100.3%	0%	8	18	-56%	42	45	-7%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	12	14	-14%	5	4	25%	\$495,000	\$516,000	-4%	101.0%	94.6%	7%	30	41	-27%	48	63	-24%
Makaha - Nanakuli	1-8-1 to 1-8-9	21	18	17%	15	8	88%	\$185,000	\$137,500	35%	97.6%	98.2%	-1%	29	24	21%	68	55	24%
Makakilo	1-9-2 to 1-9-3	17	18	-6%	16	10	60%	\$399,944	\$326,000	23%	100.0%	104.5%	-4%	15	10	50%	28	23	22%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	85	74	15%	56	50	12%	\$353,500	\$361,000	-2%	93.8%	98.2%	-4%	19	23	-17%	208	213	-2%
Mililani	Selected 1-9-4 to 1-9-5	51	47	9%	37	33	12%	\$390,000	\$367,000	6%	102.6%	99.5%	3%	10	12	-17%	74	66	12%
Moanalua - Salt Lake	1-1-1	20	24	-17%	21	18	17%	\$335,000	\$412,500	-19%	96.0%	102.1%	-6%	18	10	80%	42	40	5%
North Shore	1-5-6 to 1-6-9	5	8	-38%	1	3	-67%	\$432,000	\$277,000	56%	98.2%	100.7%	-2%	15	97	-85%	17	20	-15%
Pearl City - Aiea	1-9-6 to 1-9-9	58	28	107%	19	18	6%	\$390,000	\$331,000	18%	100.0%	96.1%	4%	9	20	-55%	71	60	18%
Wahiawa	1-7-1 to 1-7-7	6	3	100%	3	2	50%	\$225,000	\$93,702	140%	100.0%	72.1%	39%	33	151	-78%	16	6	167%
Waialae - Kahala	1-3-5	6	5	20%	3	7	-57%	\$1,250,000	\$915,000	37%	96.2%	91.7%	5%	48	26	85%	19	20	-5%
Waikiki	1-2-6	137	103	33%	78	99	-21%	\$367,500	\$390,000	-6%	96.1%	97.5%	-1%	21	39	-46%	503	520	-3%
Waipahu	1-9-4	23	24	-4%	20	24	-17%	\$390,000	\$389,500	0%	102.0%	100.6%	1%	12	15	-20%	42	40	5%
Windward Coast	1-4-8 to 1-5-5	5	2	150%	3	4	-25%	\$265,000	\$172,500	54%	95.0%	93.2%	2%	27	89	-70%	20	17	18%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change	Jul-17	Jul-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	3	-67%	0	3	-	\$0	\$670,000	-	0.0%	95.9%	-	0	65	-
Ala Moana - Kakaako	1-2-3	525	420	25%	317	271	17%	\$535,000	\$520,000	3%	96.4%	97.4%	-1%	21	40	-48%
Downtown - Nuuanu	1-1-8 to 1-2-2	339	308	10%	211	191	10%	\$436,000	\$400,000	9%	96.9%	95.2%	2%	19	18	6%
Ewa Plain	1-9-1	366	353	4%	300	282	6%	\$465,000	\$435,000	7%	101.1%	98.9%	2%	10	12	-17%
Hawaii Kai	1-3-9	169	178	-5%	114	119	-4%	\$650,000	\$625,000	4%	98.6%	98.4%	0%	14	21	-33%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	86	72	19%	61	62	-2%	\$558,000	\$547,000	2%	100.2%	101.3%	-1%	16	13	23%
Kalihi - Palama	1-1-2 to 1-1-7	114	101	13%	58	64	-9%	\$408,500	\$375,000	9%	99.9%	94.9%	5%	18	24	-25%
Kaneohe	Selected 1-4-4 to 1-4-7	154	128	20%	137	107	28%	\$533,500	\$520,000	3%	101.6%	99.2%	2%	9	11	-18%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	82	87	-6%	57	45	27%	\$475,000	\$550,000	-14%	96.0%	99.3%	-3%	41	42	-2%
Makaha - Nanakuli	1-8-1 to 1-8-9	175	144	22%	104	104	0%	\$154,944	\$133,000	16%	98.7%	97.8%	1%	29	29	0%
Makakilo	1-9-2 to 1-9-3	101	100	1%	100	82	22%	\$369,500	\$359,000	3%	98.5%	100.0%	-2%	12	11	9%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	545	518	5%	378	375	1%	\$362,250	\$370,000	-2%	98.0%	97.6%	0%	23	21	10%
Mililani	Selected 1-9-4 to 1-9-5	313	253	24%	238	206	16%	\$379,000	\$356,000	6%	101.4%	101.1%	0%	9	8	13%
Moanalua - Salt Lake	1-1-1	145	145	0%	126	130	-3%	\$355,000	\$351,000	1%	98.6%	100.3%	-2%	18	11	64%
North Shore	1-5-6 to 1-6-9	53	43	23%	32	25	28%	\$419,000	\$375,000	12%	95.4%	100.0%	-5%	15	19	-21%
Pearl City - Aiea	1-9-6 to 1-9-9	250	221	13%	194	181	7%	\$363,000	\$348,000	4%	98.2%	96.0%	2%	11	12	-8%
Wahiawa	1-7-1 to 1-7-7	38	18	111%	16	18	-11%	\$218,500	\$160,000	37%	97.1%	100.1%	-3%	8	17	-53%
Waialae - Kahala	1-3-5	49	50	-2%	37	30	23%	\$568,000	\$571,500	-1%	98.8%	98.1%	1%	20	24	-17%
Waikiki	1-2-6	1000	947	6%	644	642	0%	\$386,000	\$370,444	4%	97.0%	96.2%	1%	28	36	-22%
Waipahu	1-9-4	161	158	2%	130	128	2%	\$374,000	\$325,000	15%	100.4%	100.0%	0%	9	10	-10%
Windward Coast	1-4-8 to 1-5-5	34	25	36%	18	17	6%	\$280,750	\$200,000	40%	95.5%	83.3%	15%	56	65	-14%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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Aina Haina - Kuliouou

1-3-6 to 1-3-8

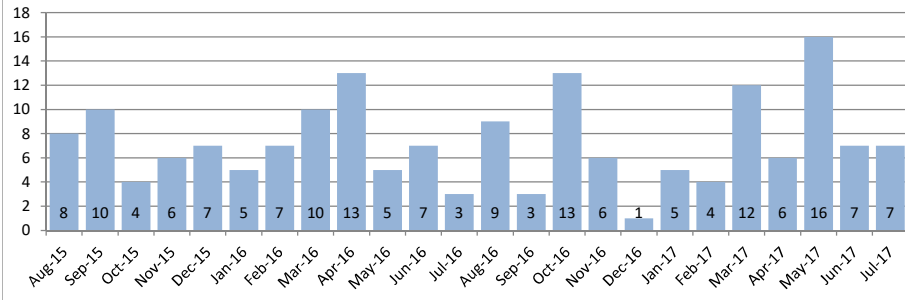


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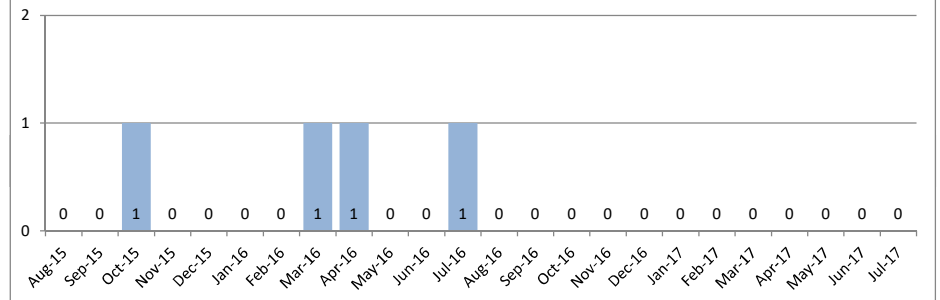
Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	14	15	-7%	88	91	-3%
Closed Sales	7	3	133%	57	50	14%
Median Sales Price	\$1,075,000	\$1,850,000	-42%	\$1,285,000	\$1,230,000	4%
Percent of Original List Price Received	97.7%	74.6%	31%	100.8%	94.6%	7%
Median Days on Market Until Sale	13	65	-80%	23	15	53%
Inventory of Homes for Sale	47	43	9%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	0	-	1	3	-67%
Closed Sales	0	1	-	0	3	-
Median Sales Price	\$0	\$645,000	-	\$0	\$670,000	-
Percent of Original List Price Received	0.0%	92.3%	-	0.0%	95.9%	-
Median Days on Market Until Sale	0	65	-	0	65	-
Inventory of Homes for Sale	0	1	-	-	-	-

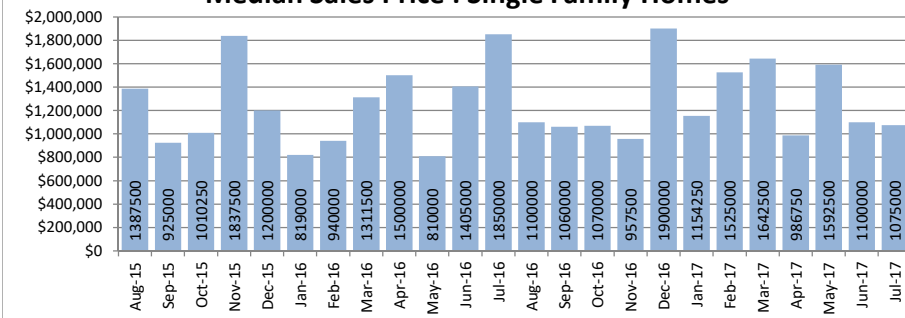
Closed Sales : Single Family Homes



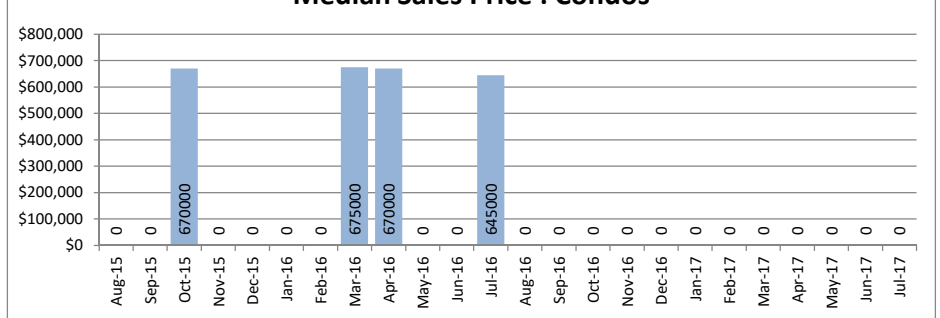
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

July 2017

Ala Moana - Kakaako

1-2-3

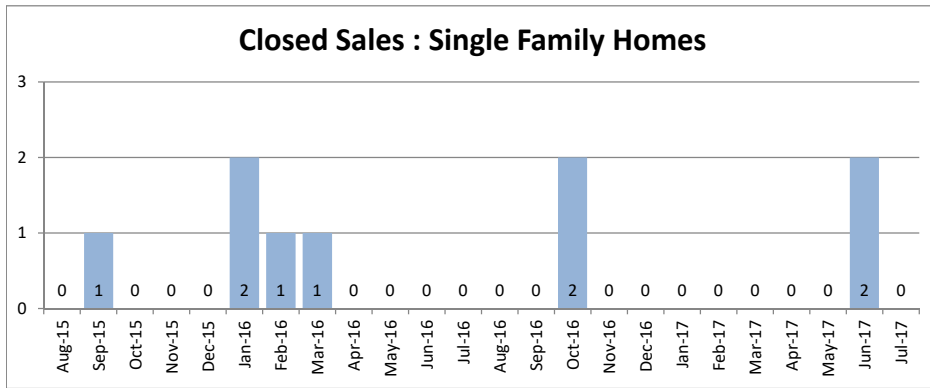


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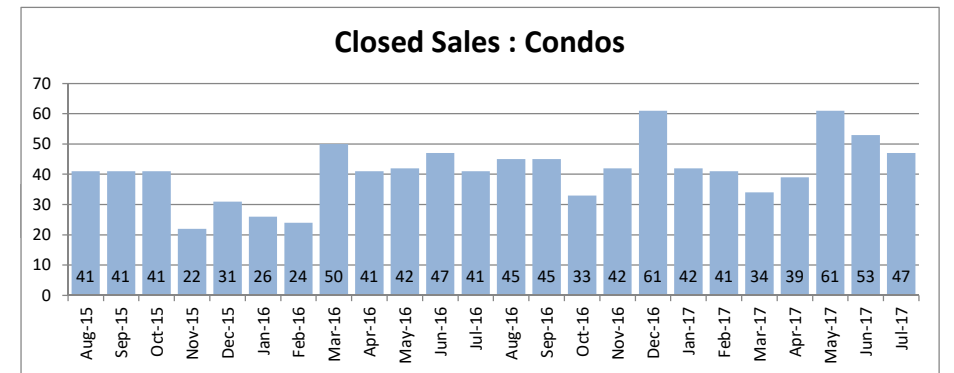
Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	1	-	8	5	60%
Closed Sales	0	0	-	2	4	-50%
Median Sales Price	\$0	\$0	-	\$1,027,500	\$795,000	29%
Percent of Original List Price Received	0.0%	0.0%	-	93.9%	92.3%	2%
Median Days on Market Until Sale	0	0	-	35	49	-29%
Inventory of Homes for Sale	1	2	-50%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	72	63	14%	525	420	25%
Closed Sales	47	41	15%	317	271	17%
Median Sales Price	\$695,000	\$370,000	88%	\$535,000	\$520,000	3%
Percent of Original List Price Received	100.0%	98.7%	1%	96.4%	97.4%	-1%
Median Days on Market Until Sale	12	19	-37%	21	40	-48%
Inventory of Homes for Sale	254	249	2%	-	-	-

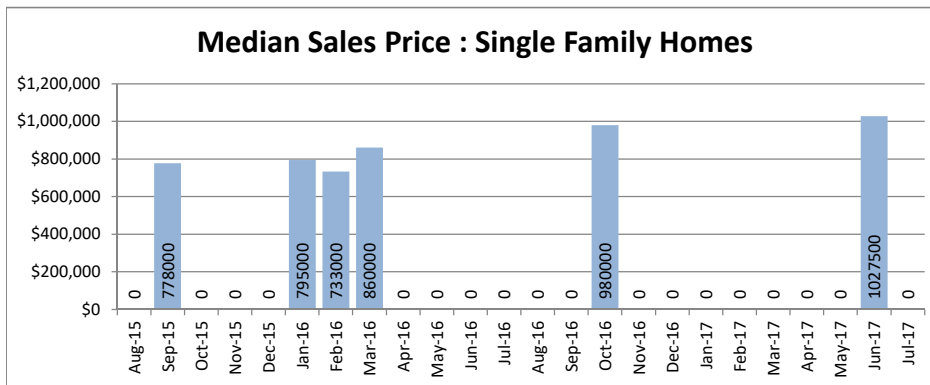
Closed Sales : Single Family Homes



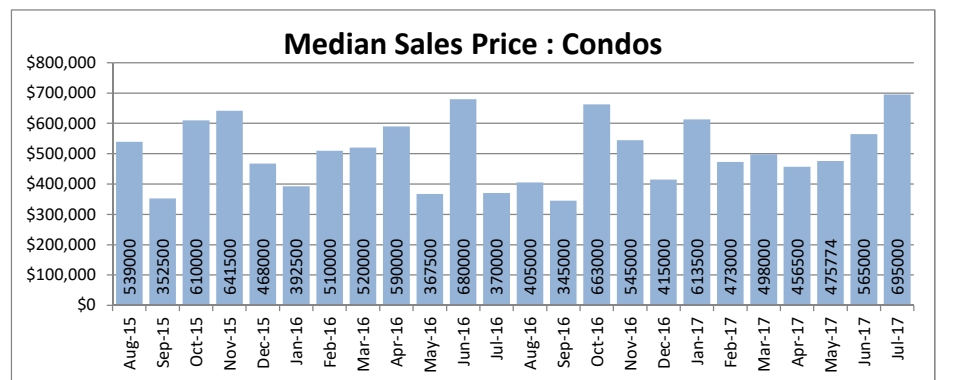
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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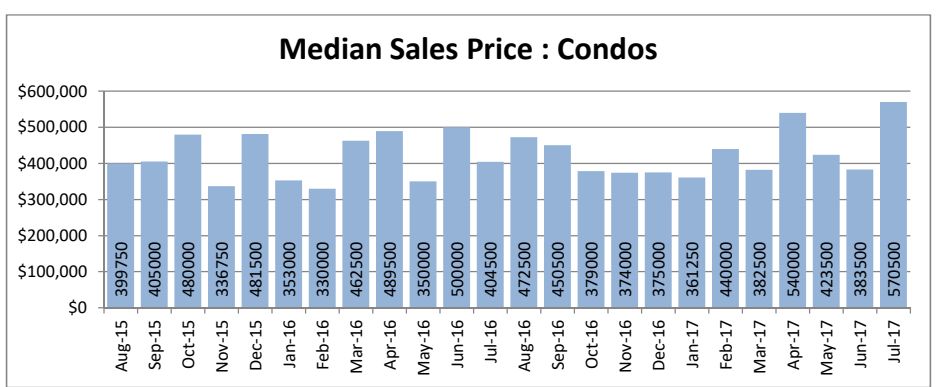
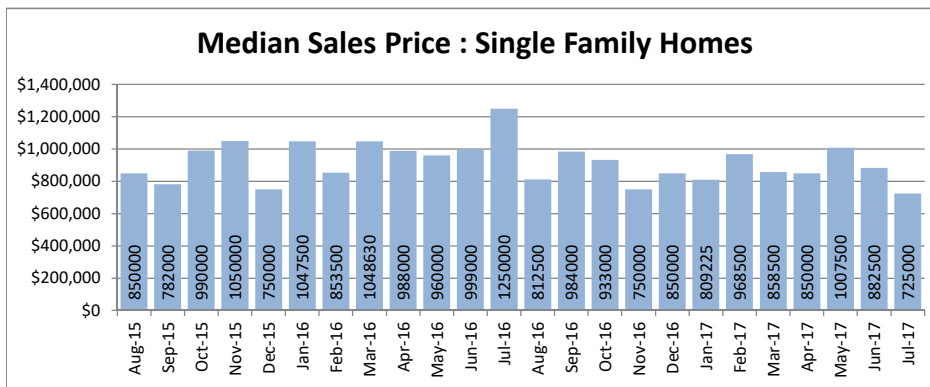
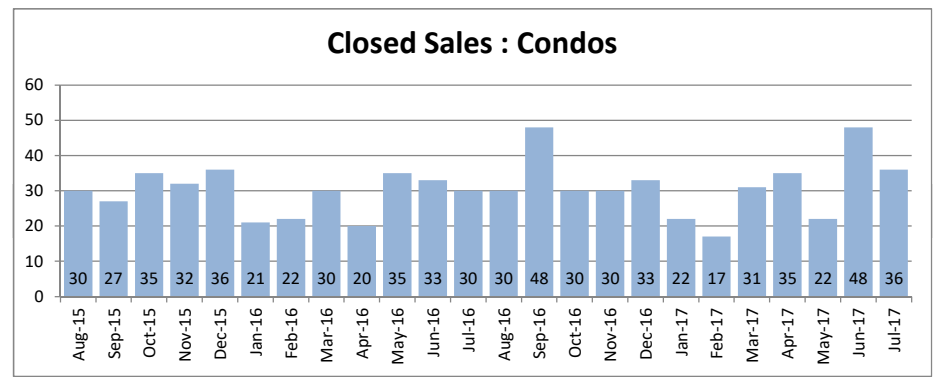
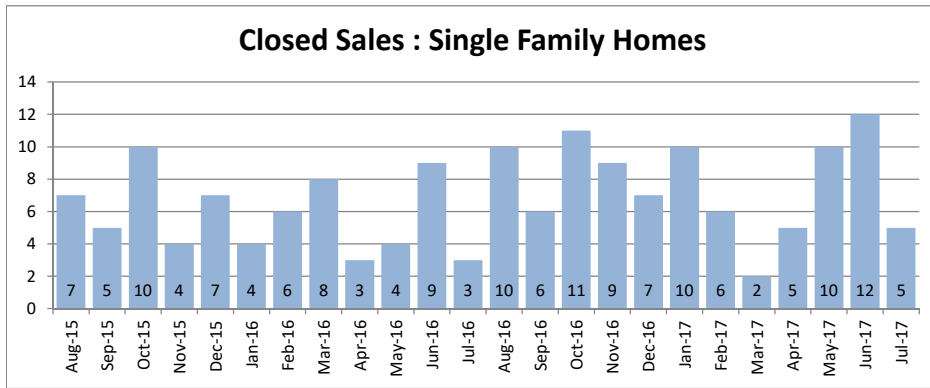


Downtown - Nuuanu
1-1-8 to 1-2-2

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	14	7	100%	89	77	16%
Closed Sales	5	3	67%	50	37	35%
Median Sales Price	\$725,000	\$1,250,000	-42%	\$861,750	\$999,500	-14%
Percent of Original List Price Received	93.5%	119.0%	-21%	98.5%	93.1%	6%
Median Days on Market Until Sale	31	11	182%	21	21	0%
Inventory of Homes for Sale	35	28	25%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	43	52	-17%	339	308	10%
Closed Sales	36	30	20%	211	191	10%
Median Sales Price	\$570,500	\$404,500	41%	\$436,000	\$400,000	9%
Percent of Original List Price Received	99.1%	93.1%	6%	96.9%	95.2%	2%
Median Days on Market Until Sale	36	14	157%	19	18	6%
Inventory of Homes for Sale	145	135	7%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2017

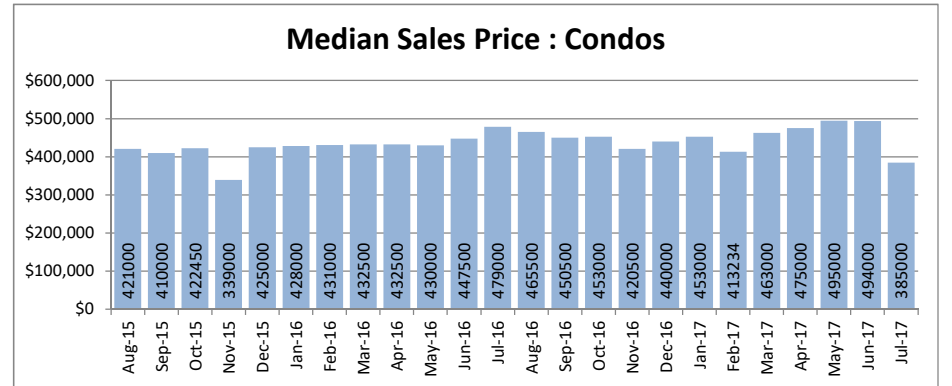
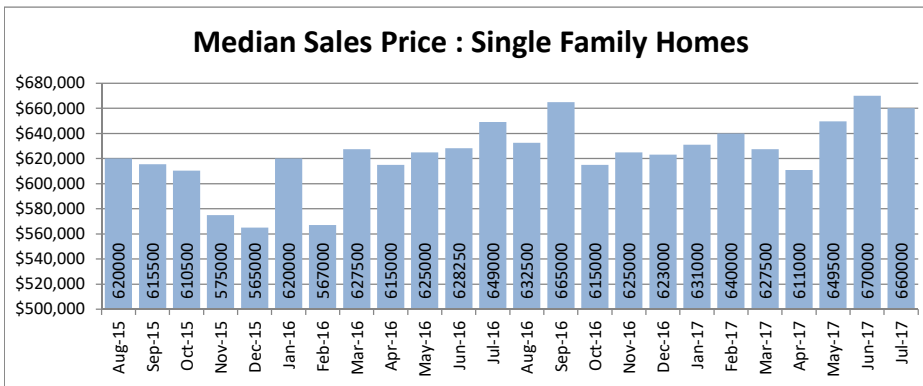
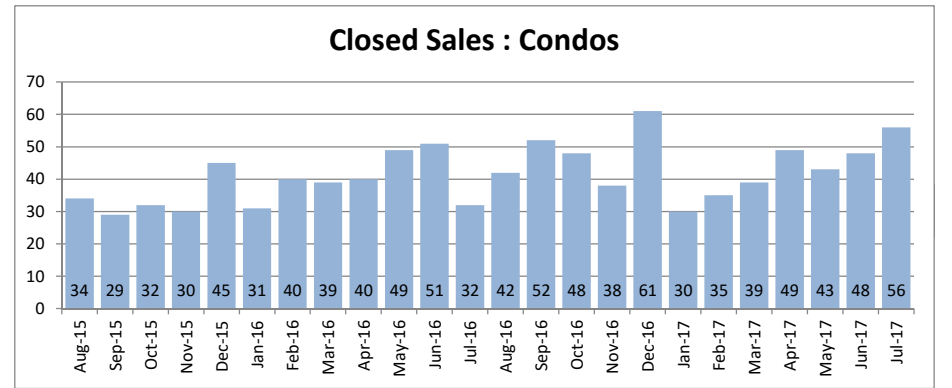
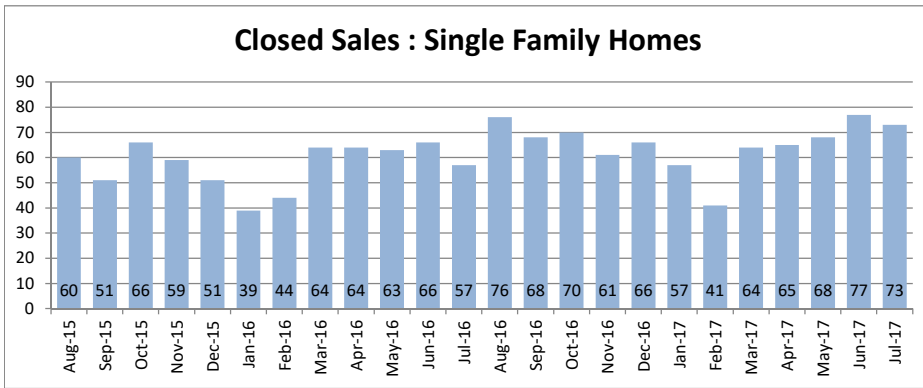


Ewa Plain
1-9-1

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	95	77	23%	613	533	15%
Closed Sales	73	57	28%	445	397	12%
Median Sales Price	\$660,000	\$649,000	2%	\$649,450	\$620,000	5%
Percent of Original List Price Received	98.7%	100.0%	-1%	99.9%	99.0%	1%
Median Days on Market Until Sale	28	14	100%	14	13	8%
Inventory of Homes for Sale	181	159	14%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	40	50	-20%	366	353	4%
Closed Sales	56	32	75%	300	282	6%
Median Sales Price	\$385,000	\$479,000	-20%	\$465,000	\$435,000	7%
Percent of Original List Price Received	99.5%	98.7%	1%	101.1%	98.9%	2%
Median Days on Market Until Sale	10	11	-9%	10	12	-17%
Inventory of Homes for Sale	102	106	-4%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2017

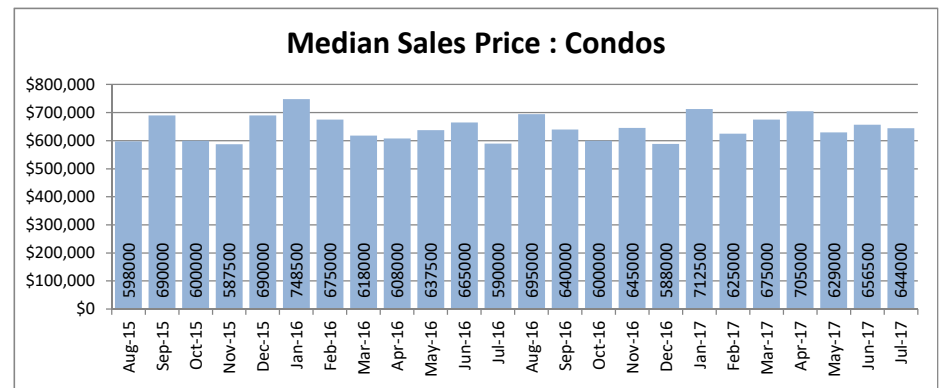
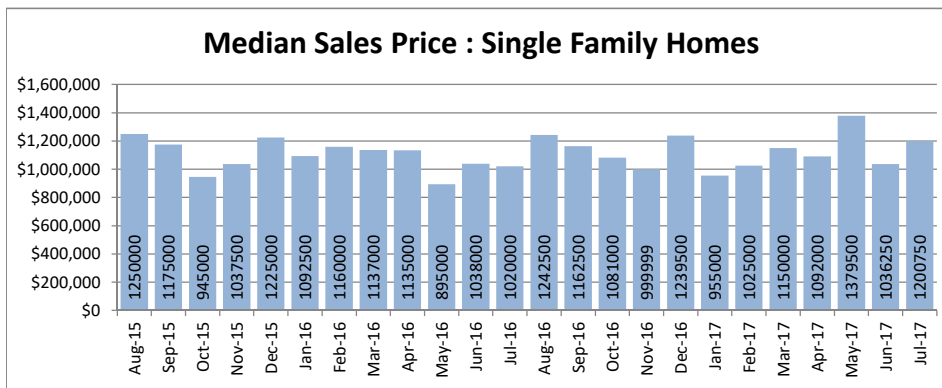
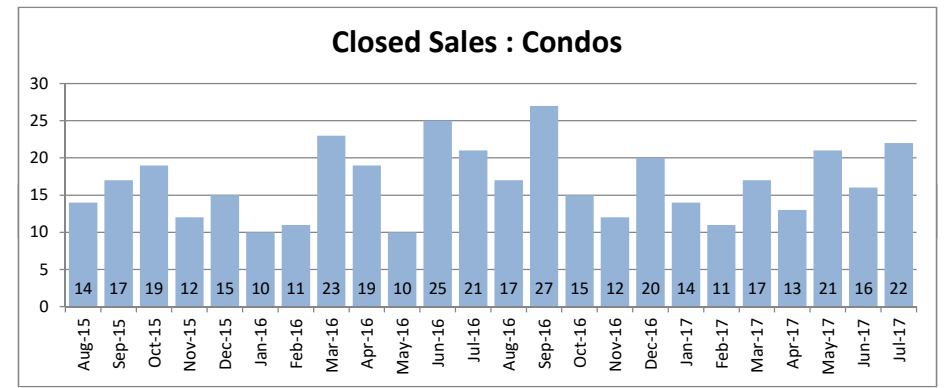
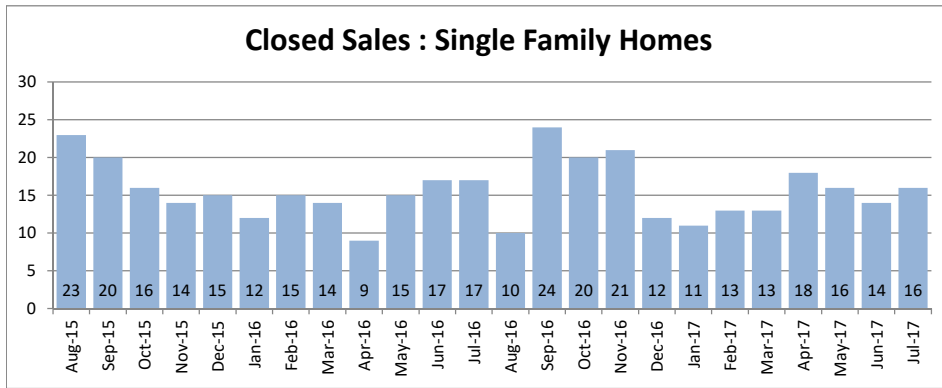


Hawaii Kai
1-3-9

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	18	25	-28%	163	172	-5%
Closed Sales	16	17	-6%	101	99	2%
Median Sales Price	\$1,200,750	\$1,020,000	18%	\$1,125,000	\$1,045,000	8%
Percent of Original List Price Received	97.5%	93.8%	4%	93.9%	93.3%	1%
Median Days on Market Until Sale	12	22	-45%	17	22	-23%
Inventory of Homes for Sale	75	98	-23%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	26	21	24%	169	178	-5%
Closed Sales	22	21	5%	114	119	-4%
Median Sales Price	\$644,000	\$590,000	9%	\$650,000	\$625,000	4%
Percent of Original List Price Received	95.5%	97.0%	-2%	98.6%	98.4%	0%
Median Days on Market Until Sale	13	12	8%	14	21	-33%
Inventory of Homes for Sale	60	74	-19%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2017

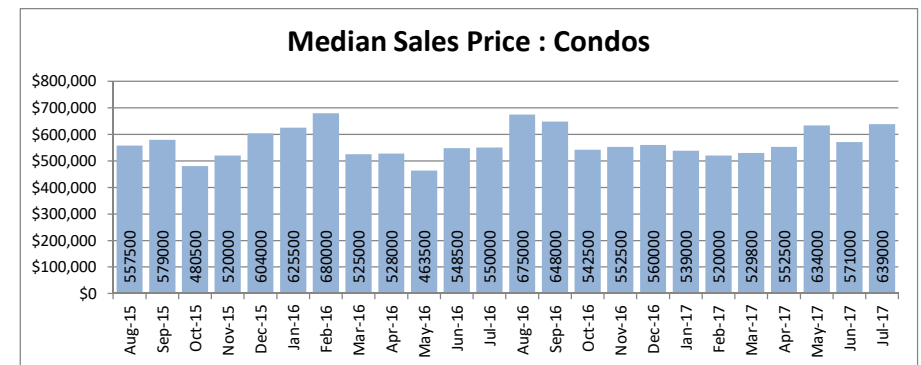
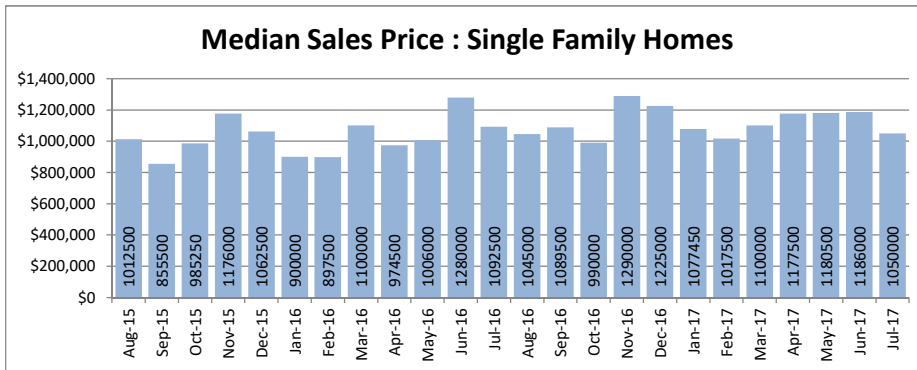
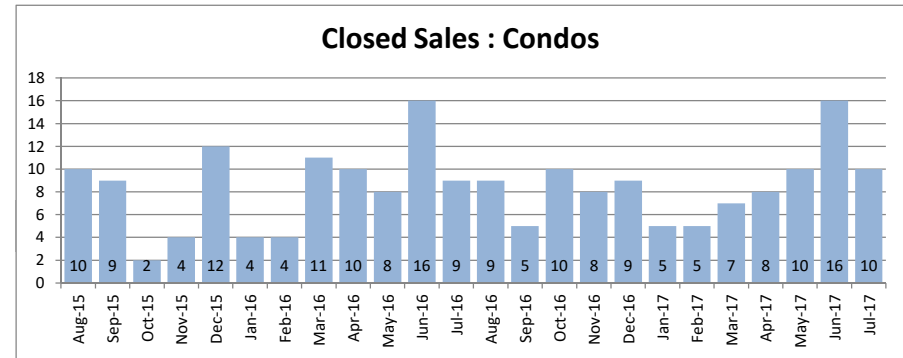
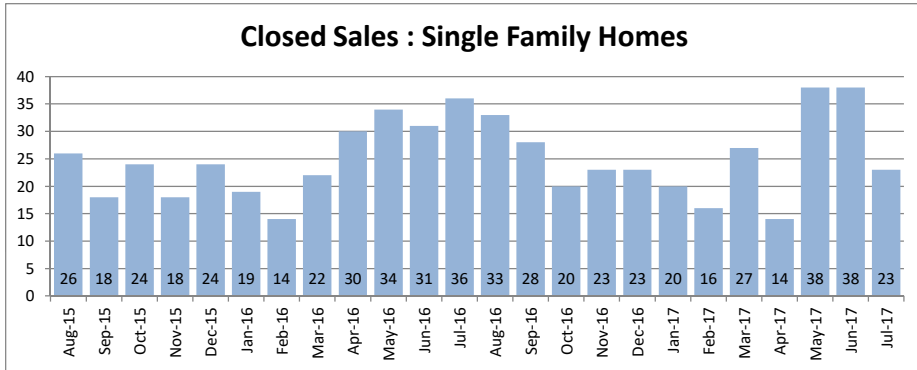


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	43	36	19%	269	274	-2%
Closed Sales	23	36	-36%	176	186	-5%
Median Sales Price	\$1,050,000	\$1,092,500	-4%	\$1,115,000	\$1,070,000	4%
Percent of Original List Price Received	102.4%	100.5%	2%	97.0%	99.1%	-2%
Median Days on Market Until Sale	11	22	-50%	13	18	-28%
Inventory of Homes for Sale	118	135	-13%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	9	7	29%	86	72	19%
Closed Sales	10	9	11%	61	62	-2%
Median Sales Price	\$639,000	\$550,000	16%	\$558,000	\$547,000	2%
Percent of Original List Price Received	98.5%	100.1%	-2%	100.2%	101.3%	-1%
Median Days on Market Until Sale	13	12	8%	16	13	23%
Inventory of Homes for Sale	28	19	47%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2017

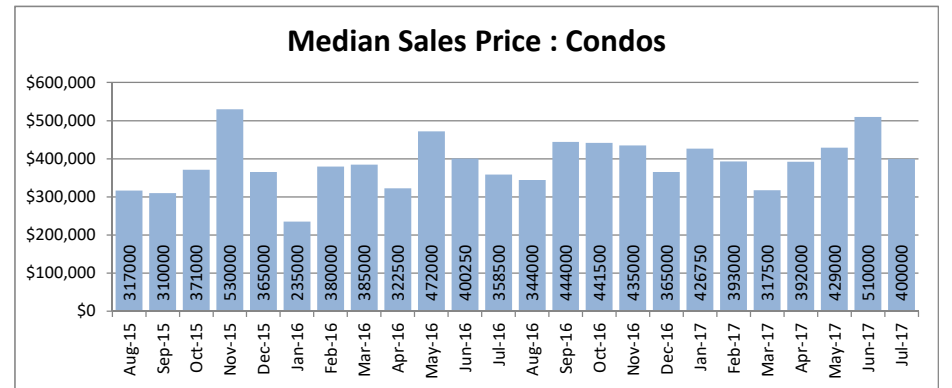
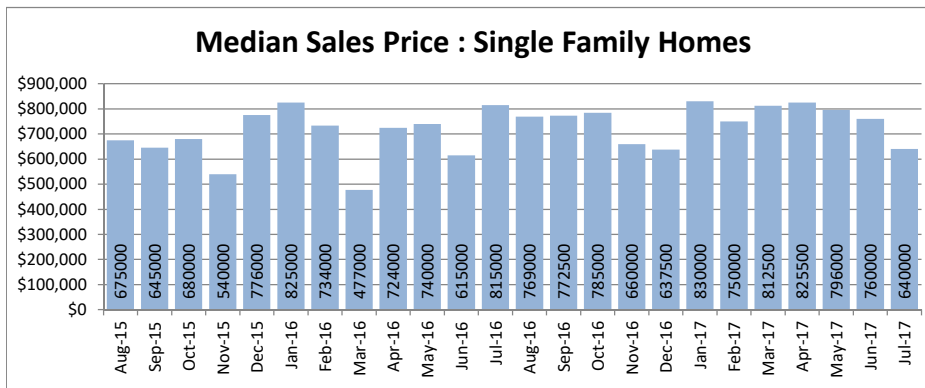
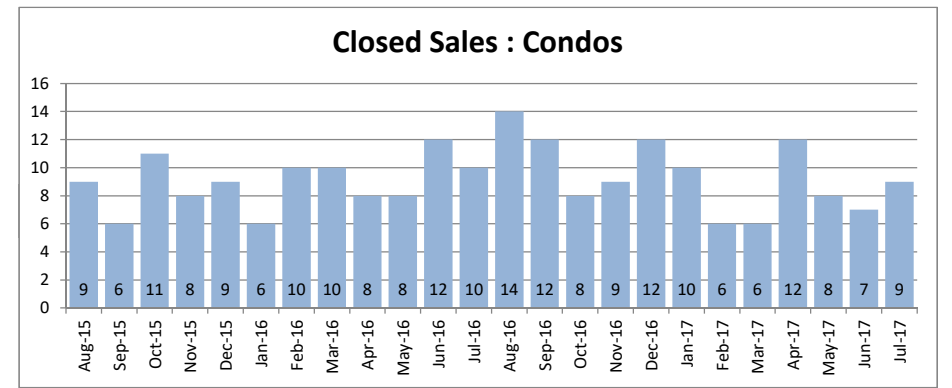
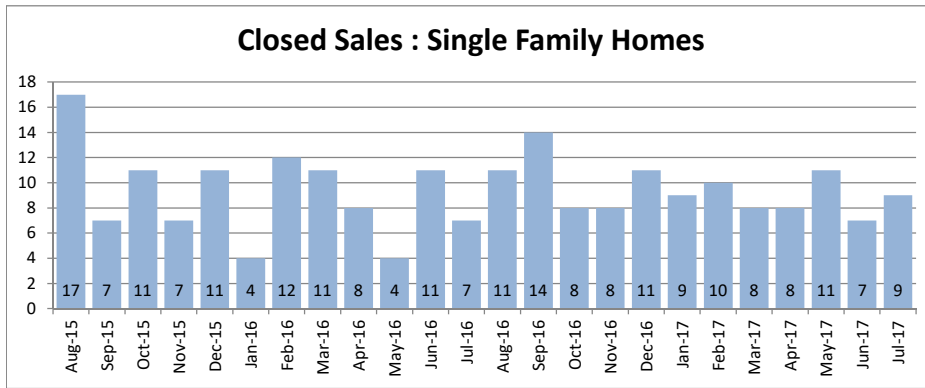


Kalihi - Palama
1-1-2 to 1-1-7

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	17	11	55%	101	86	17%
Closed Sales	9	7	29%	62	57	9%
Median Sales Price	\$640,000	\$815,000	-21%	\$791,500	\$682,000	16%
Percent of Original List Price Received	99.2%	118.3%	-16%	107.0%	99.7%	7%
Median Days on Market Until Sale	22	11	100%	29	13	123%
Inventory of Homes for Sale	40	31	29%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	23	-30%	114	101	13%
Closed Sales	9	10	-10%	58	64	-9%
Median Sales Price	\$400,000	\$358,500	12%	\$408,500	\$375,000	9%
Percent of Original List Price Received	100.1%	97.7%	2%	99.9%	94.9%	5%
Median Days on Market Until Sale	10	21	-52%	18	24	-25%
Inventory of Homes for Sale	39	31	26%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2017

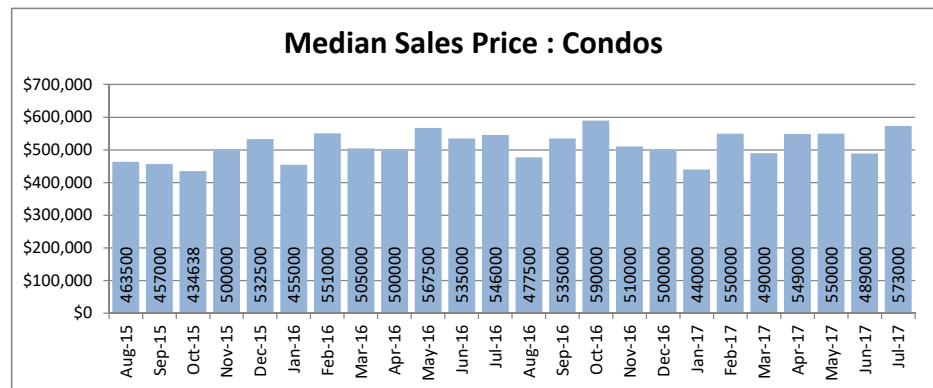
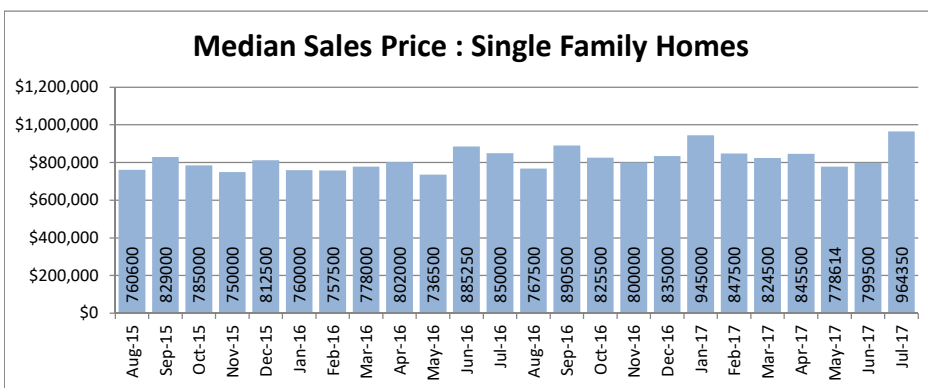
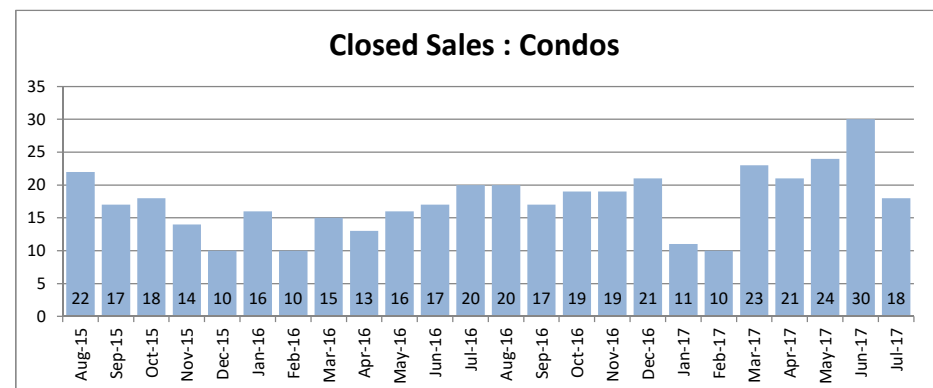
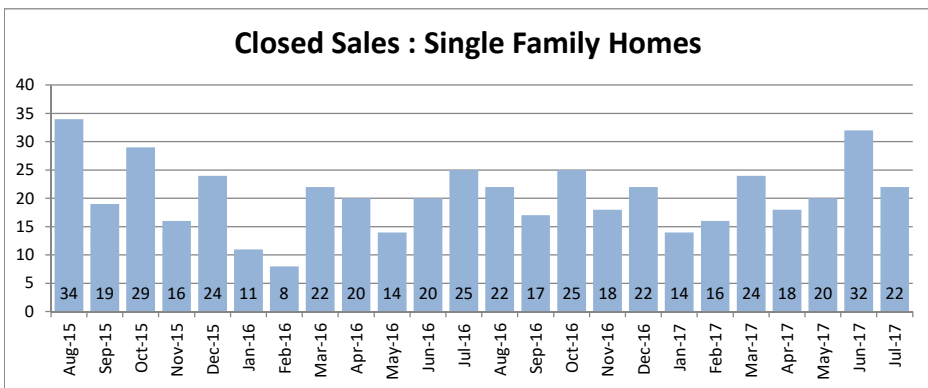


Kaneohe
Selected 1-4-4 to 1-4-7

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	32	28	14%	203	191	6%
Closed Sales	22	25	-12%	146	120	22%
Median Sales Price	\$964,350	\$850,000	13%	\$857,250	\$790,500	8%
Percent of Original List Price Received	97.7%	100.0%	-2%	97.5%	98.9%	-1%
Median Days on Market Until Sale	27	19	42%	13	16	-19%
Inventory of Homes for Sale	72	90	-20%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	22	21	5%	154	128	20%
Closed Sales	18	20	-10%	137	107	28%
Median Sales Price	\$573,000	\$546,000	5%	\$533,500	\$520,000	3%
Percent of Original List Price Received	100.5%	100.3%	0%	101.6%	99.2%	2%
Median Days on Market Until Sale	8	18	-56%	9	11	-18%
Inventory of Homes for Sale	42	45	-7%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2017

Kapahulu - Diamond Head

1-3-1 to 1-3-4

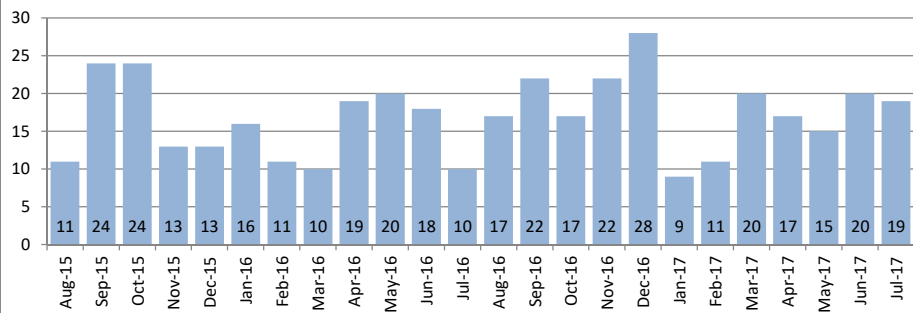


July 2017

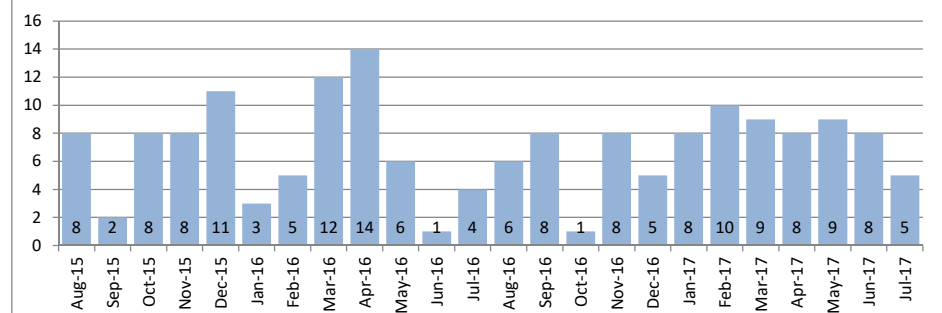
Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	29	32	-9%	181	191	-5%
Closed Sales	19	10	90%	111	104	7%
Median Sales Price	\$1,060,000	\$893,000	19%	\$995,000	\$930,000	7%
Percent of Original List Price Received	96.4%	94.0%	3%	99.5%	97.9%	2%
Median Days on Market Until Sale	42	20	110%	17	20	-15%
Inventory of Homes for Sale	83	86	-3%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	12	14	-14%	82	87	-6%
Closed Sales	5	4	25%	57	45	27%
Median Sales Price	\$495,000	\$516,000	-4%	\$475,000	\$550,000	-14%
Percent of Original List Price Received	101.0%	94.6%	7%	96.0%	99.3%	-3%
Median Days on Market Until Sale	30	41	-27%	41	42	-2%
Inventory of Homes for Sale	48	63	-24%	-	-	-

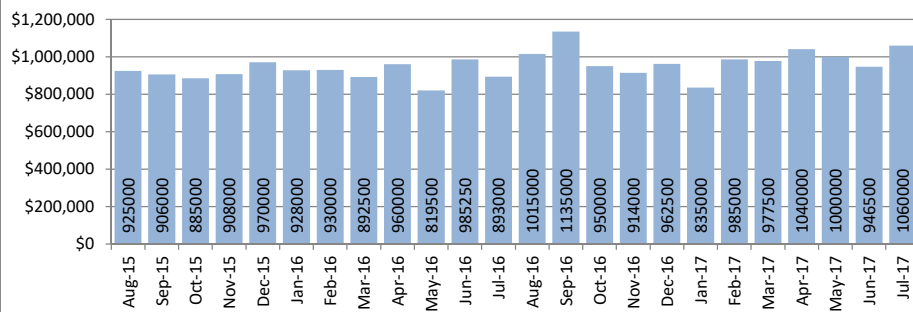
Closed Sales : Single Family Homes



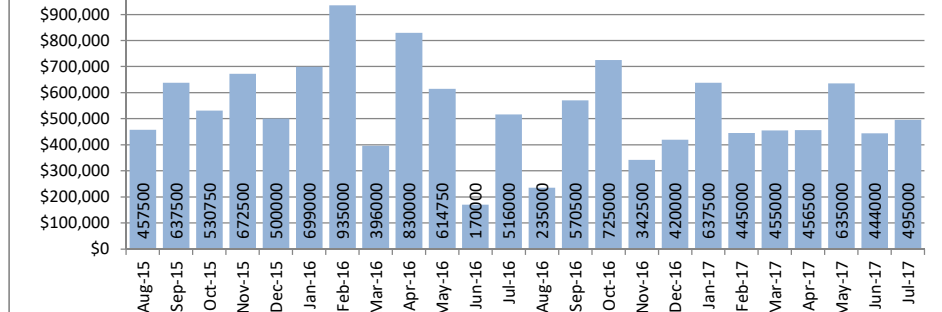
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2017

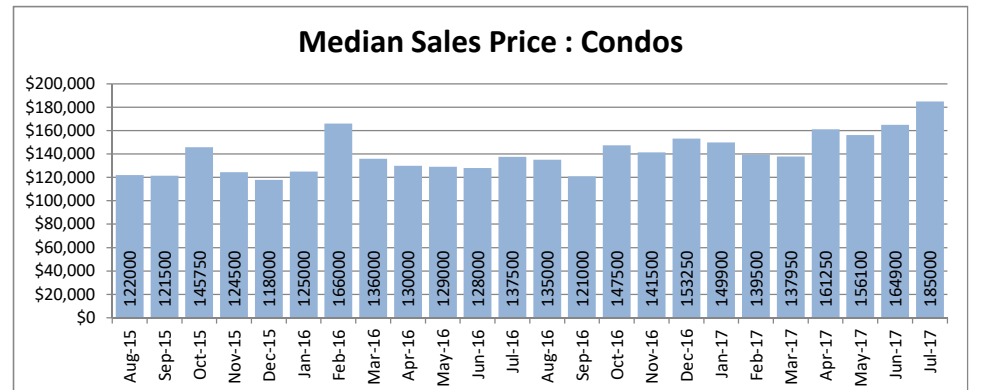
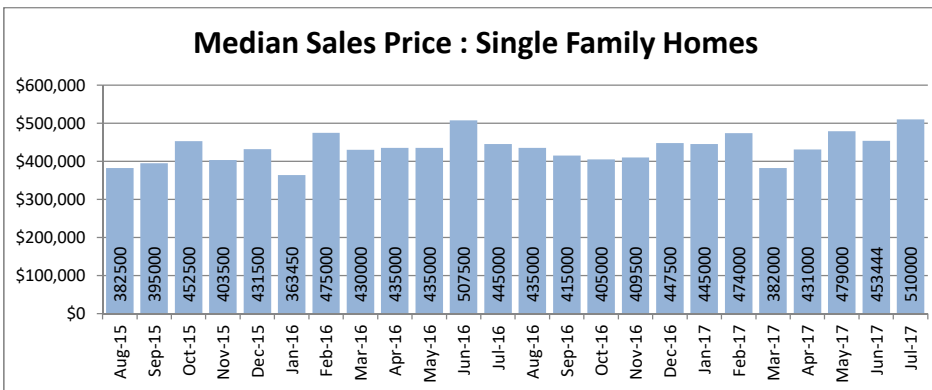
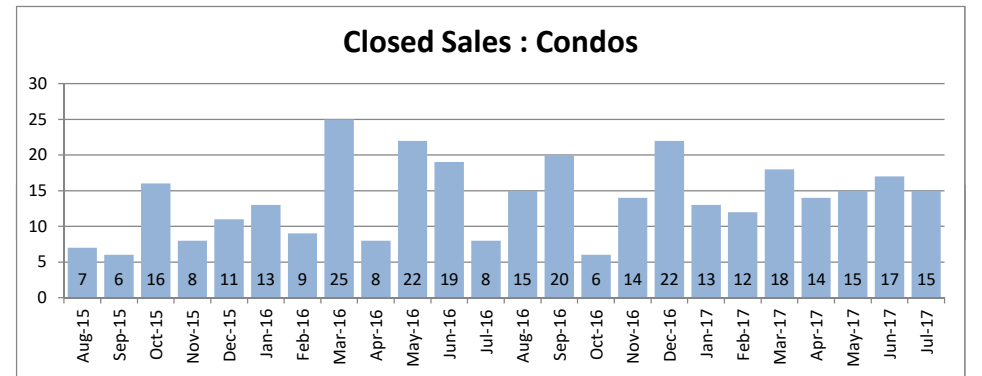
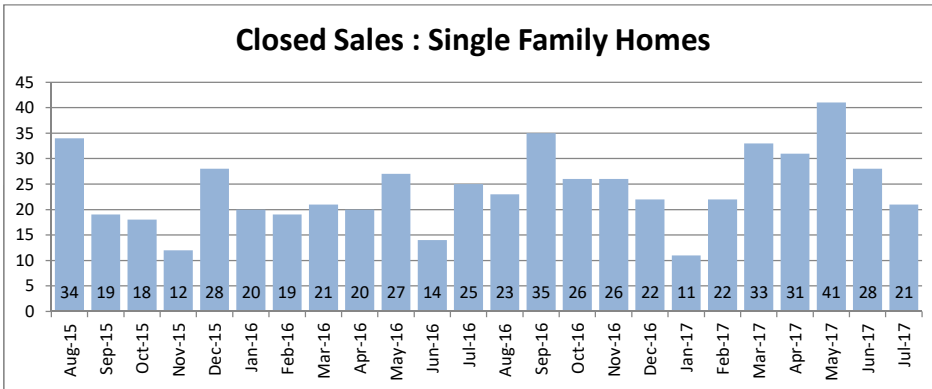


Makaha - Nanakuli
1-8-1 to 1-8-9

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	44	30	47%	306	257	19%
Closed Sales	21	25	-16%	187	146	28%
Median Sales Price	\$510,000	\$445,000	15%	\$450,000	\$435,000	3%
Percent of Original List Price Received	100.0%	103.5%	-3%	99.4%	98.3%	1%
Median Days on Market Until Sale	27	25	8%	21	22	-5%
Inventory of Homes for Sale	104	112	-7%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	21	18	17%	175	144	22%
Closed Sales	15	8	88%	104	104	0%
Median Sales Price	\$185,000	\$137,500	35%	\$154,944	\$133,000	16%
Percent of Original List Price Received	97.6%	98.2%	-1%	98.7%	97.8%	1%
Median Days on Market Until Sale	29	24	21%	29	29	0%
Inventory of Homes for Sale	68	55	24%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2017

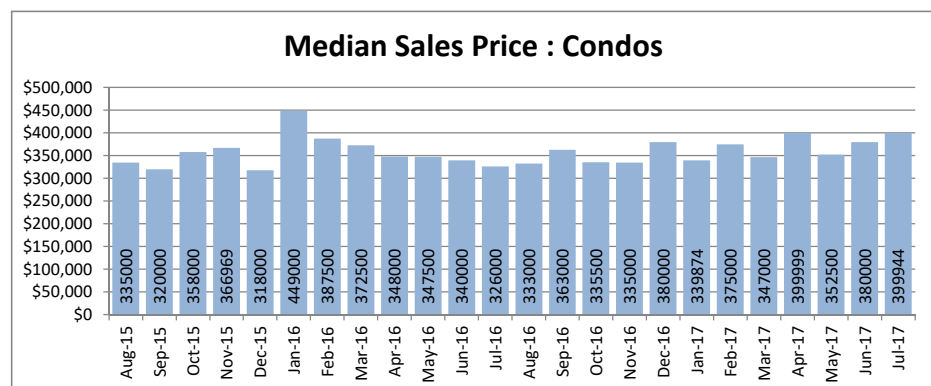
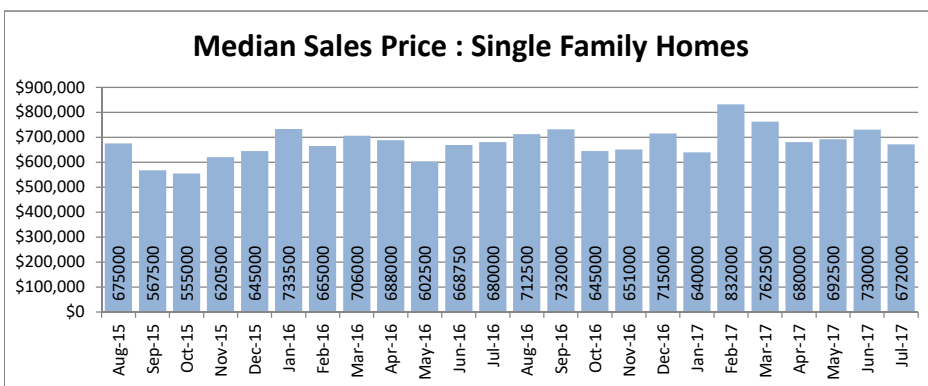
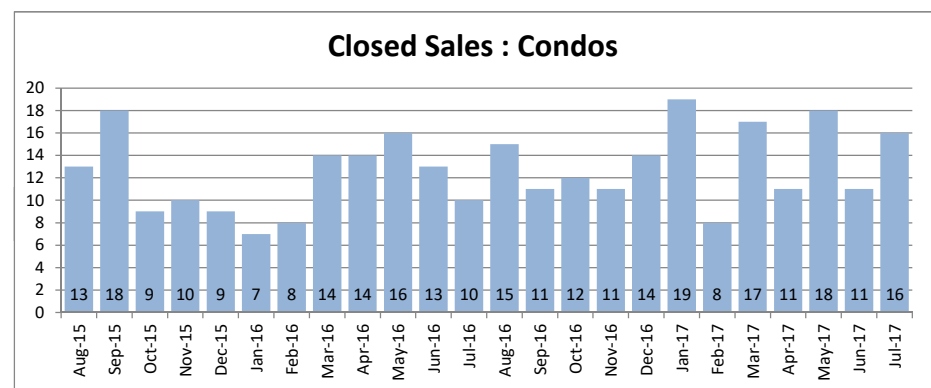
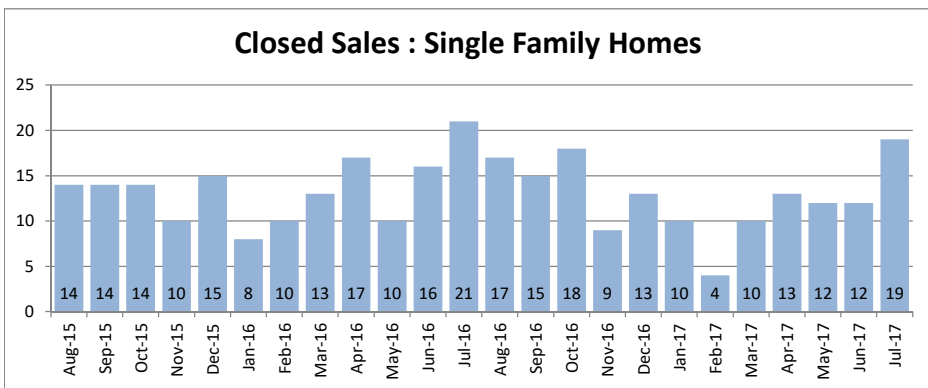


Makakilo
1-9-2 to 1-9-3

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	19	24	-21%	149	139	7%
Closed Sales	19	21	-10%	80	95	-16%
Median Sales Price	\$672,000	\$680,000	-1%	\$690,000	\$680,000	1%
Percent of Original List Price Received	96.1%	98.7%	-3%	98.7%	98.8%	0%
Median Days on Market Until Sale	20	14	43%	17	22	-23%
Inventory of Homes for Sale	52	58	-10%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	17	18	-6%	101	100	1%
Closed Sales	16	10	60%	100	82	22%
Median Sales Price	\$399,944	\$326,000	23%	\$369,500	\$359,000	3%
Percent of Original List Price Received	100.1%	104.5%	-4%	98.5%	100.0%	-2%
Median Days on Market Until Sale	15	10	50%	12	11	9%
Inventory of Homes for Sale	28	23	22%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2017

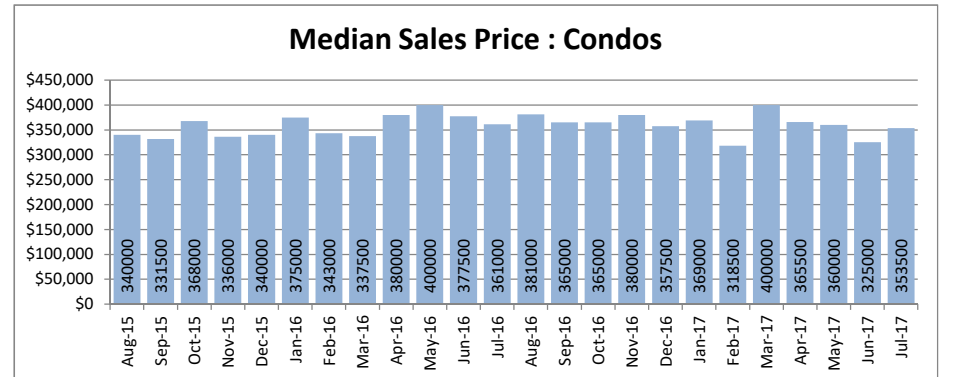
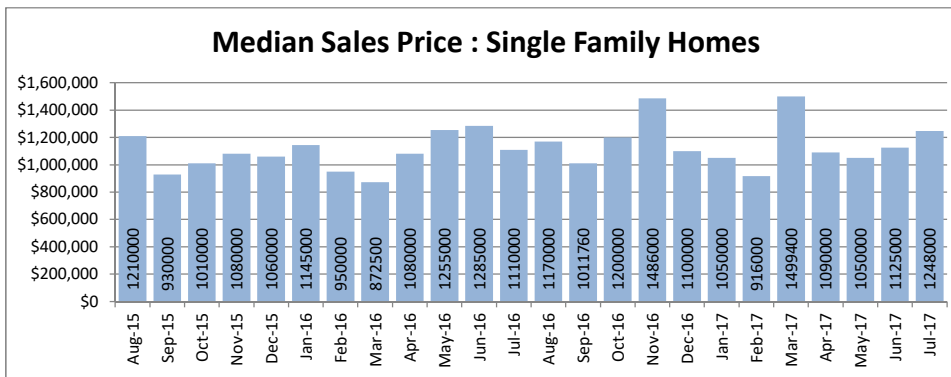
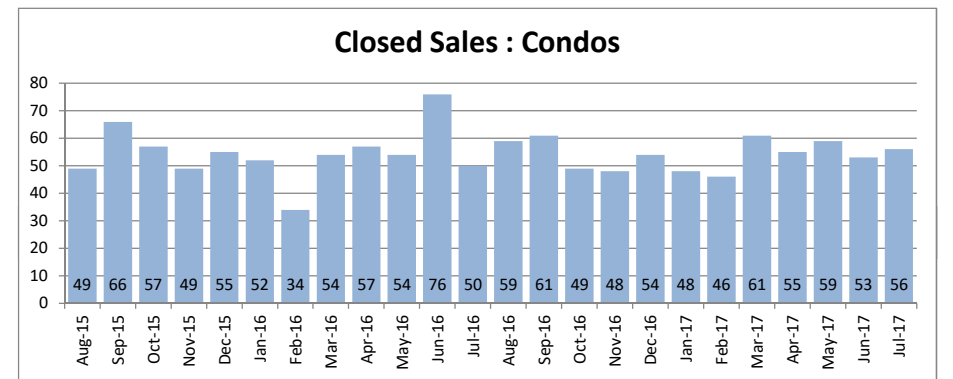
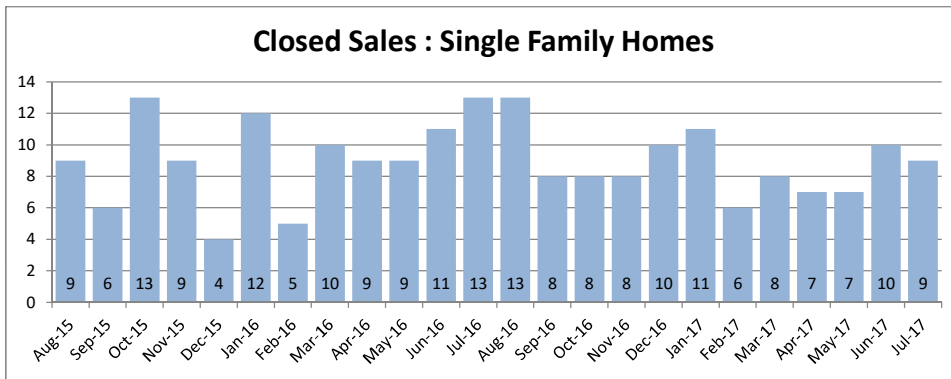


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	17	12	42%	105	89	18%
Closed Sales	9	13	-31%	58	69	-16%
Median Sales Price	\$1,248,000	\$1,110,000	12%	\$1,125,000	\$1,095,000	3%
Percent of Original List Price Received	96.4%	92.5%	4%	93.9%	100.0%	-6%
Median Days on Market Until Sale	11	38	-71%	17	34	-50%
Inventory of Homes for Sale	50	39	28%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	85	74	15%	545	518	5%
Closed Sales	56	50	12%	378	375	1%
Median Sales Price	\$353,500	\$361,000	-2%	\$362,250	\$370,000	-2%
Percent of Original List Price Received	93.8%	98.2%	-4%	98.0%	97.6%	0%
Median Days on Market Until Sale	19	23	-17%	23	21	10%
Inventory of Homes for Sale	208	213	-2%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2017

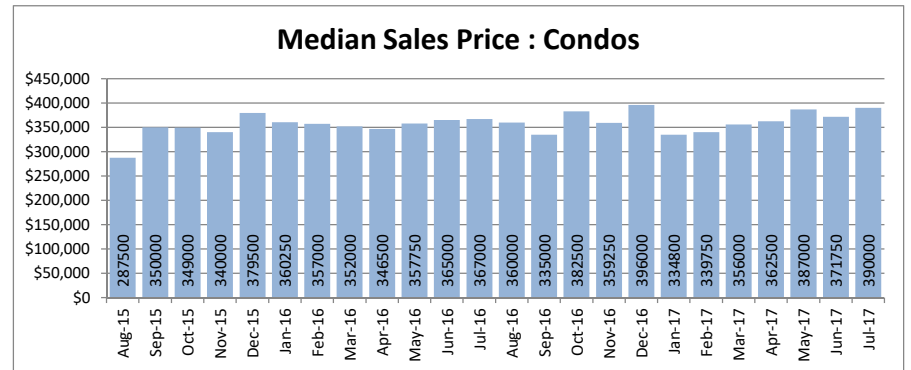
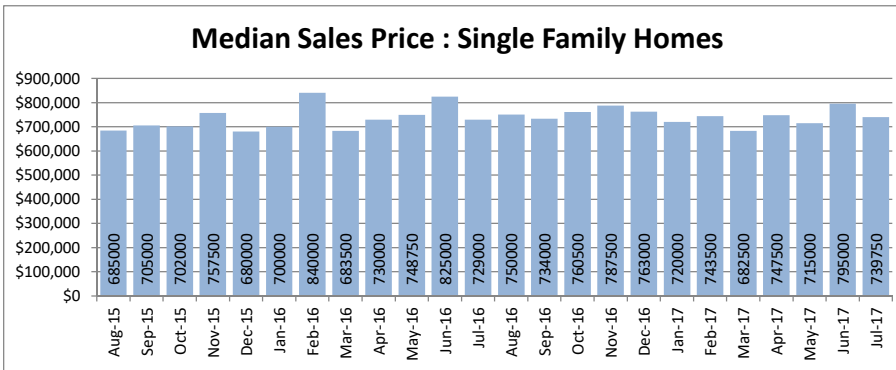
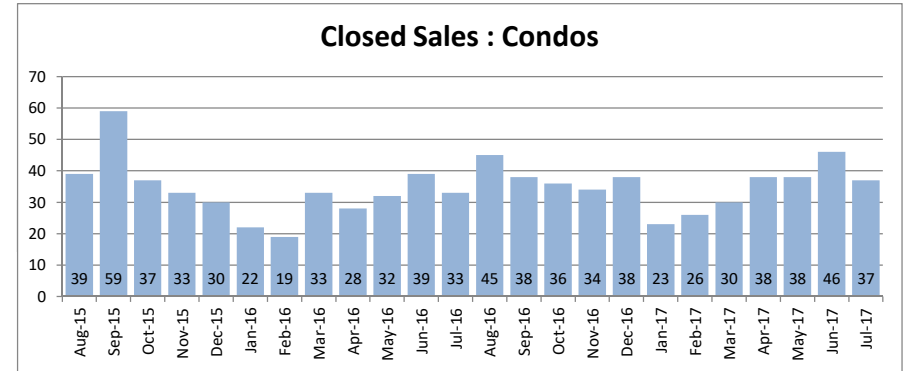
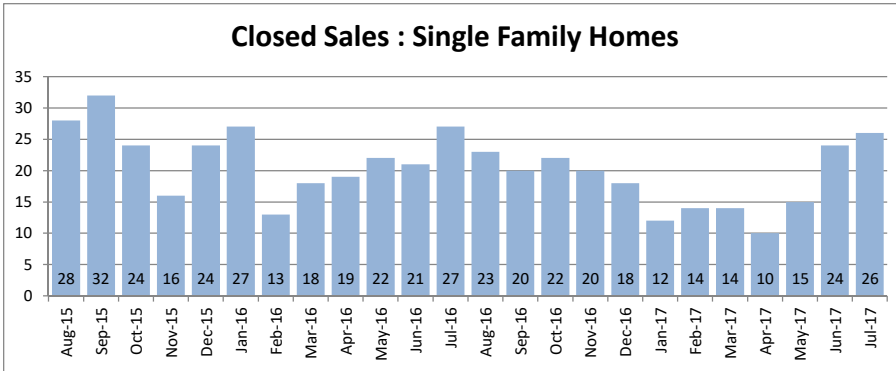


Mililani
Selected 1-9-4 to 1-9-5

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	27	24	13%	152	170	-11%
Closed Sales	26	27	-4%	115	147	-22%
Median Sales Price	\$739,750	\$729,000	1%	\$750,000	\$745,000	1%
Percent of Original List Price Received	100.4%	93.5%	7%	100.0%	98.0%	2%
Median Days on Market Until Sale	8	15	-47%	10	16	-38%
Inventory of Homes for Sale	44	55	-20%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	51	47	9%	313	253	24%
Closed Sales	37	33	12%	238	206	16%
Median Sales Price	\$390,000	\$367,000	6%	\$370,000	\$356,000	4%
Percent of Original List Price Received	102.6%	99.5%	3%	101.4%	101.1%	0%
Median Days on Market Until Sale	10	12	-17%	9	8	13%
Inventory of Homes for Sale	74	66	12%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2017

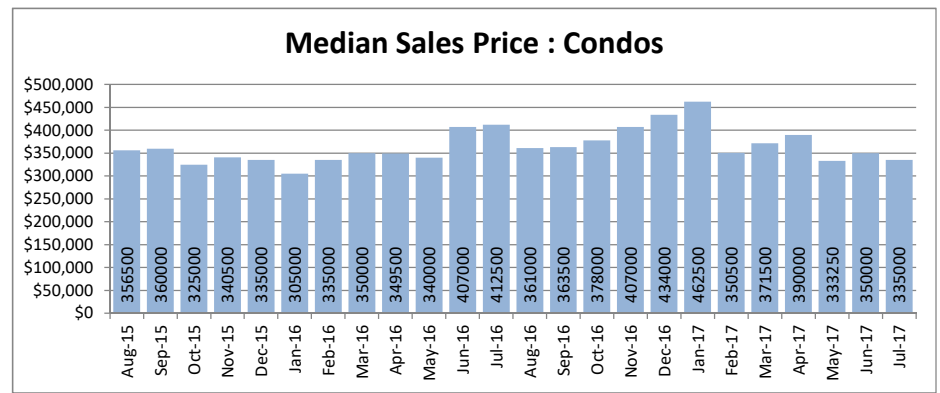
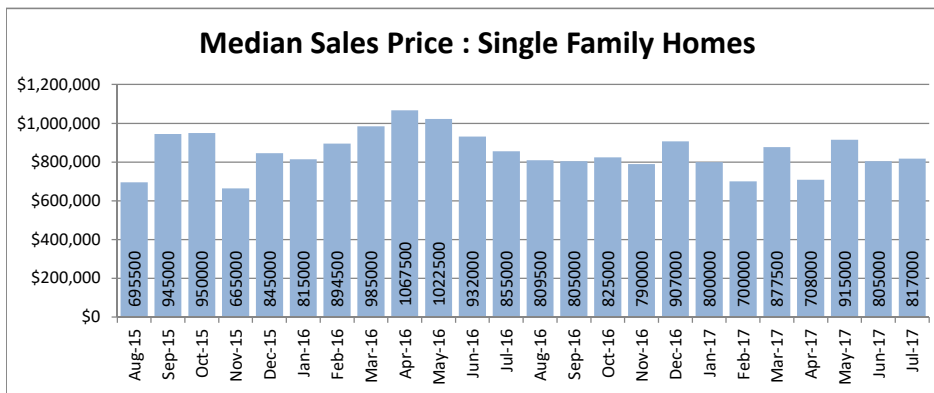
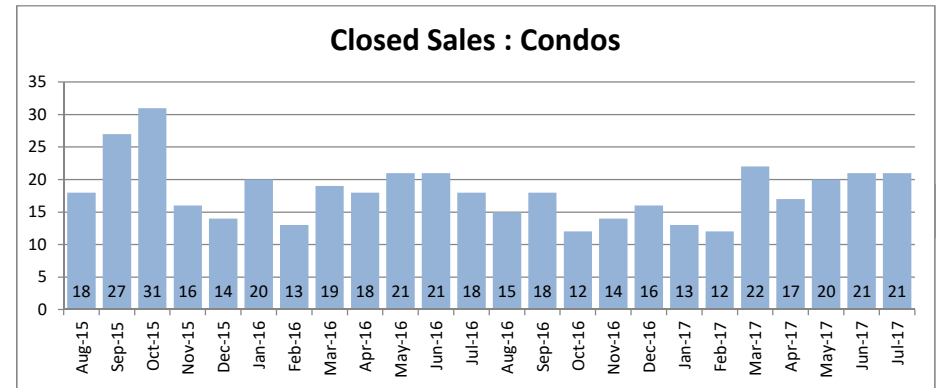
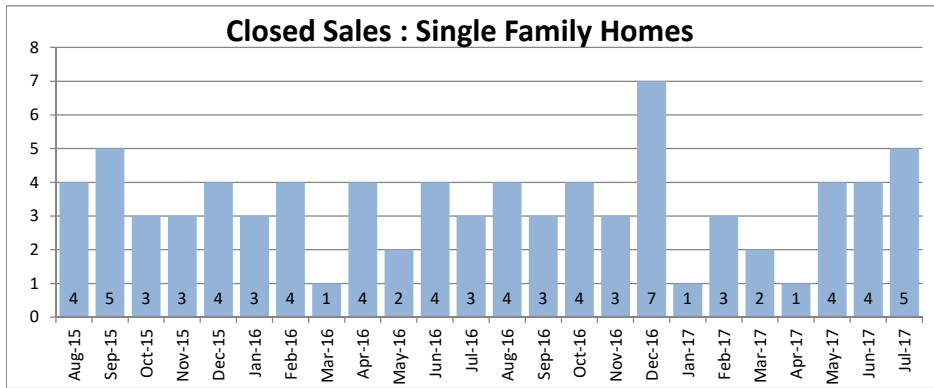


Moanalua - Salt Lake
1-1-1

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	4	4	0%	31	32	-3%
Closed Sales	5	3	67%	20	21	-5%
Median Sales Price	\$817,000	\$855,000	-4%	\$817,000	\$925,000	-12%
Percent of Original List Price Received	96.3%	93.1%	3%	96.3%	97.4%	-1%
Median Days on Market Until Sale	19	10	90%	20	24	-17%
Inventory of Homes for Sale	18	11	64%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	20	24	-17%	145	145	0%
Closed Sales	21	18	17%	126	130	-3%
Median Sales Price	\$335,000	\$412,500	-19%	\$355,000	\$351,000	1%
Percent of Original List Price Received	96.0%	102.1%	-6%	98.6%	100.3%	-2%
Median Days on Market Until Sale	18	10	80%	18	11	64%
Inventory of Homes for Sale	42	40	5%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2017

North Shore

1-5-6 to 1-6-9

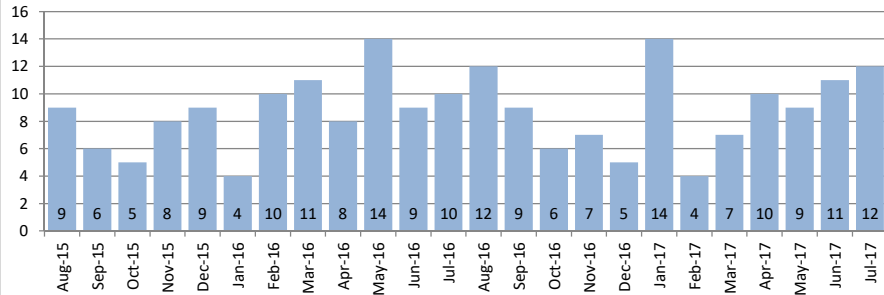


July 2017

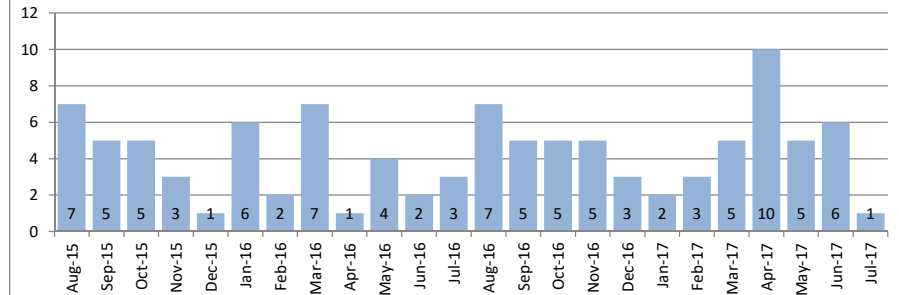
Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	11	11	0%	116	92	26%
Closed Sales	12	10	20%	67	66	2%
Median Sales Price	\$772,500	\$756,000	2%	\$825,000	\$830,000	-1%
Percent of Original List Price Received	91.5%	97.4%	-6%	93.2%	87.5%	7%
Median Days on Market Until Sale	45	36	25%	27	62	-56%
Inventory of Homes for Sale	60	51	18%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	5	8	-38%	53	43	23%
Closed Sales	1	3	-67%	32	25	28%
Median Sales Price	\$432,000	\$277,000	56%	\$419,000	\$375,000	12%
Percent of Original List Price Received	98.2%	100.7%	-2%	95.4%	100.0%	-5%
Median Days on Market Until Sale	15	97	-85%	15	19	-21%
Inventory of Homes for Sale	17	20	-15%	-	-	-

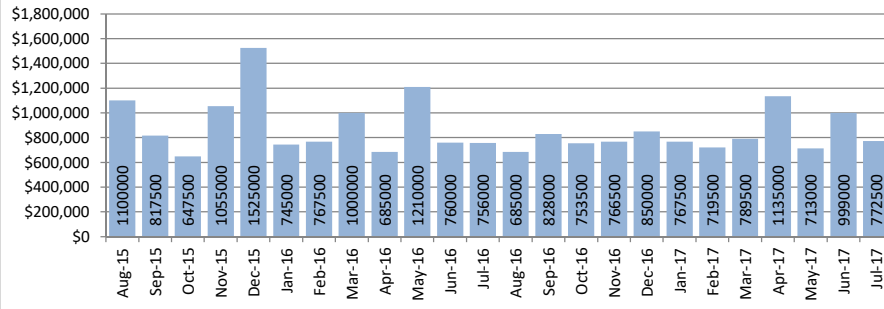
Closed Sales : Single Family Homes



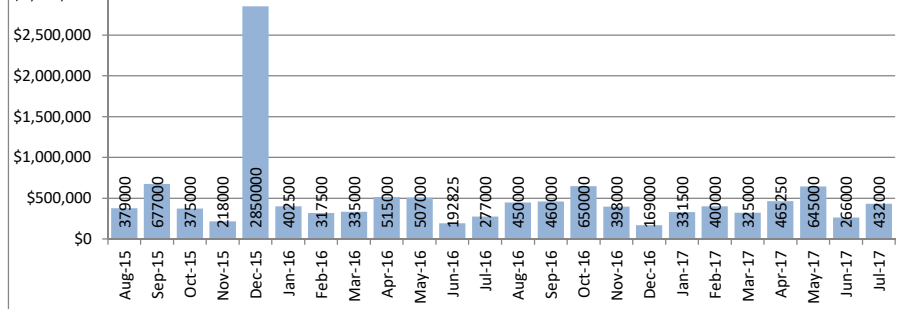
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2017

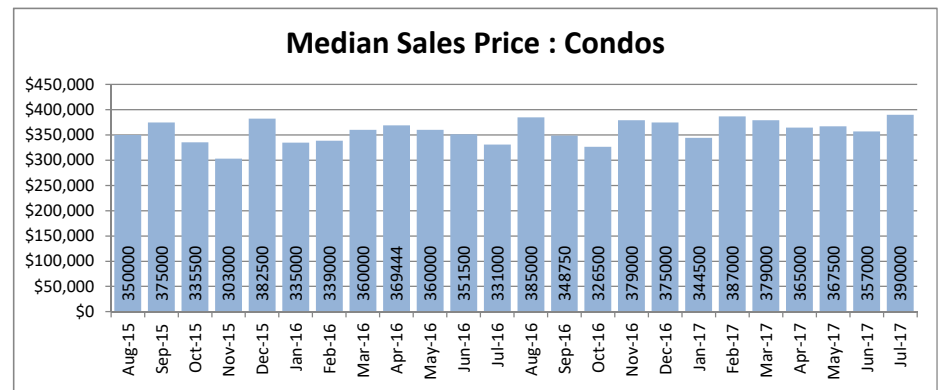
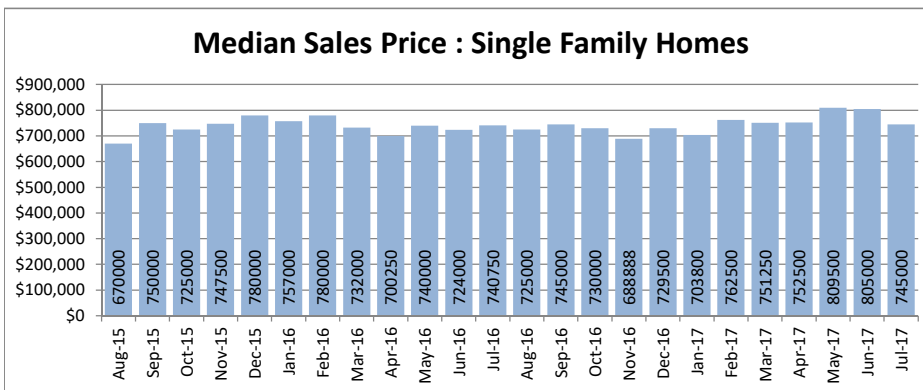
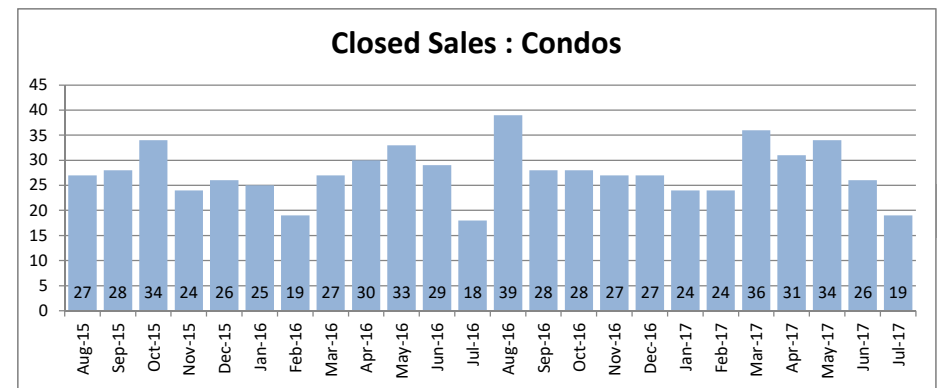
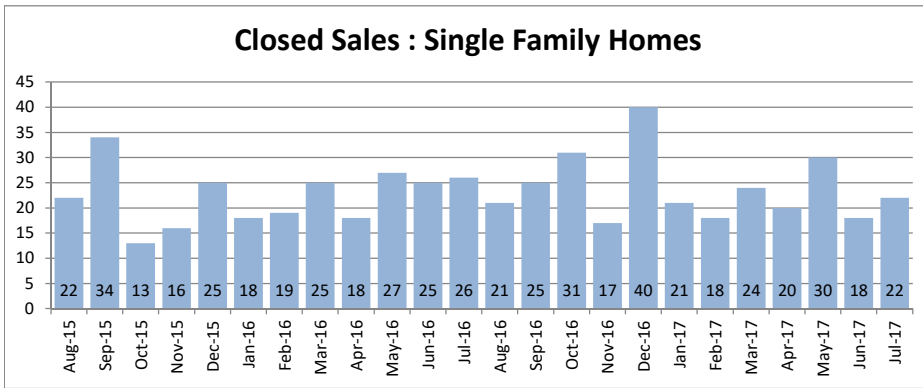


Pearl City - Aiea
1-9-6 to 1-9-9

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	30	28	7%	176	193	-9%
Closed Sales	22	26	-15%	153	158	-3%
Median Sales Price	\$745,000	\$740,750	1%	\$762,500	\$733,000	4%
Percent of Original List Price Received	98.3%	99.8%	-2%	98.4%	97.9%	1%
Median Days on Market Until Sale	23	13	77%	15	13	15%
Inventory of Homes for Sale	66	63	5%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	58	28	107%	250	221	13%
Closed Sales	19	18	6%	194	181	7%
Median Sales Price	\$390,000	\$331,000	18%	\$363,000	\$348,000	4%
Percent of Original List Price Received	100.0%	96.1%	4%	98.2%	96.0%	2%
Median Days on Market Until Sale	9	20	-55%	11	12	-8%
Inventory of Homes for Sale	71	60	18%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2017

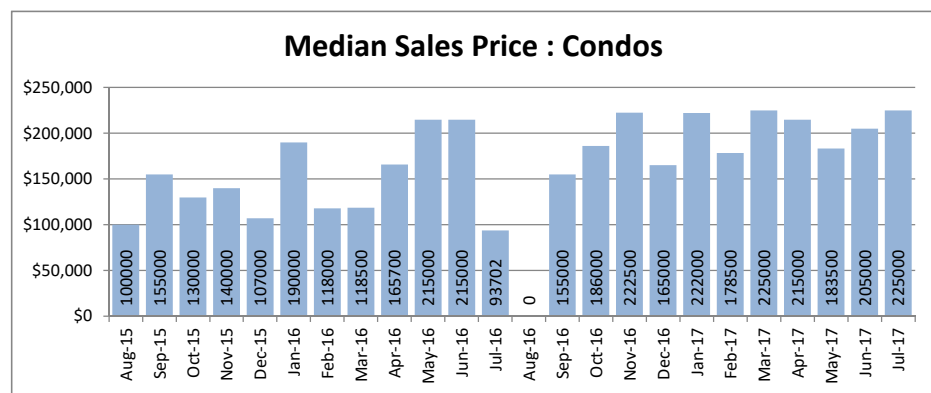
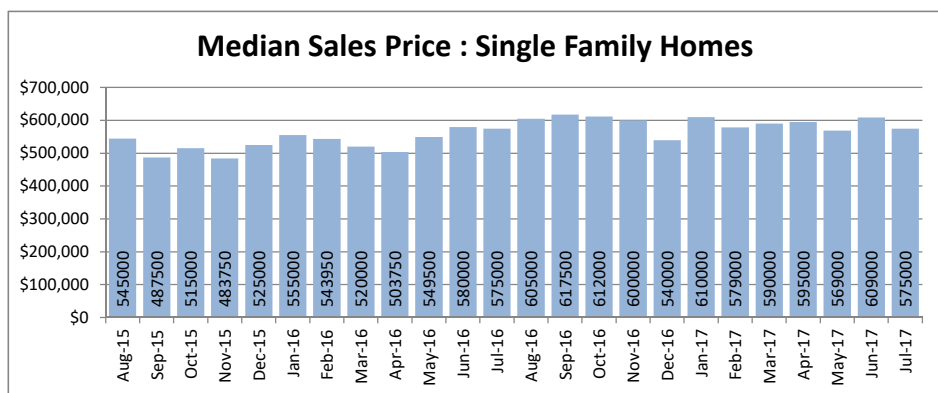
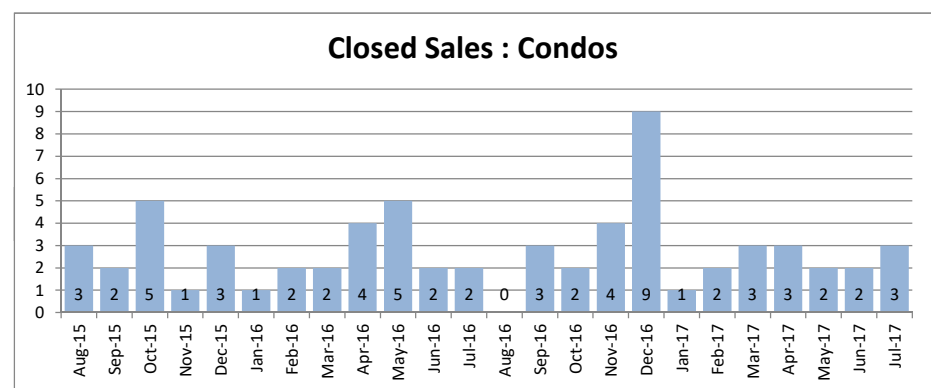
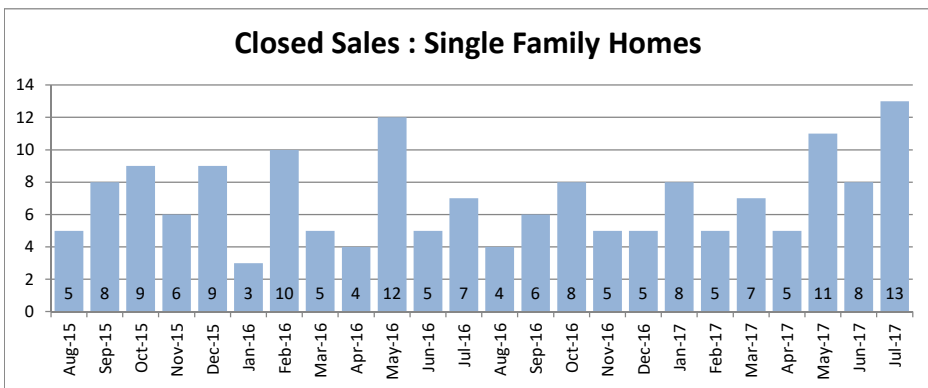


Wahiawa
1-7-1 to 1-7-7

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	18	7	157%	76	59	29%
Closed Sales	13	7	86%	57	46	24%
Median Sales Price	\$575,000	\$575,000	0%	\$590,000	\$552,450	7%
Percent of Original List Price Received	101.8%	98.3%	4%	98.3%	100.5%	-2%
Median Days on Market Until Sale	14	12	17%	15	15	0%
Inventory of Homes for Sale	34	20	70%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	6	3	100%	38	18	111%
Closed Sales	3	2	50%	16	18	-11%
Median Sales Price	\$225,000	\$93,702	140%	\$218,500	\$160,000	37%
Percent of Original List Price Received	100.0%	72.1%	39%	97.1%	100.1%	-3%
Median Days on Market Until Sale	33	151	-78%	8	17	-53%
Inventory of Homes for Sale	16	6	167%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2017

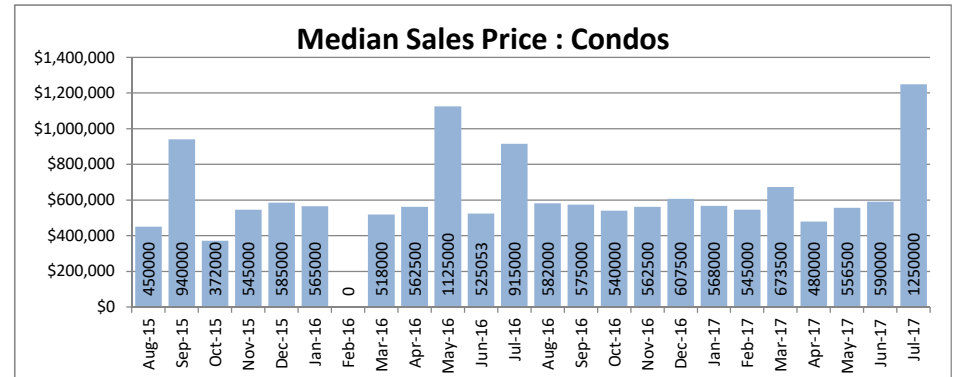
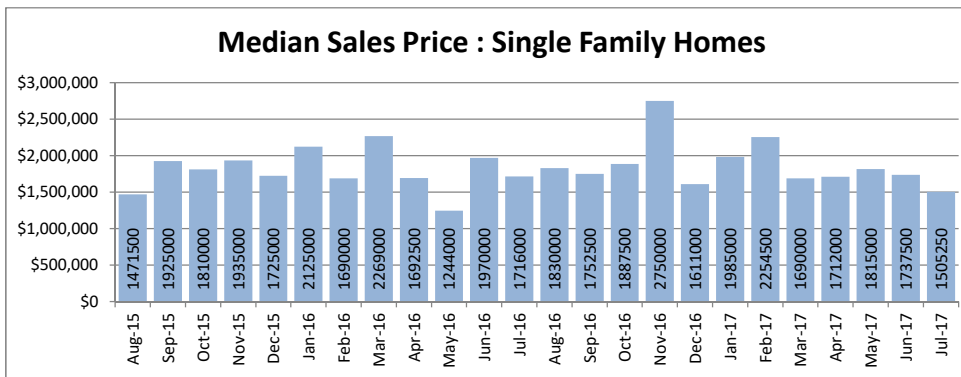
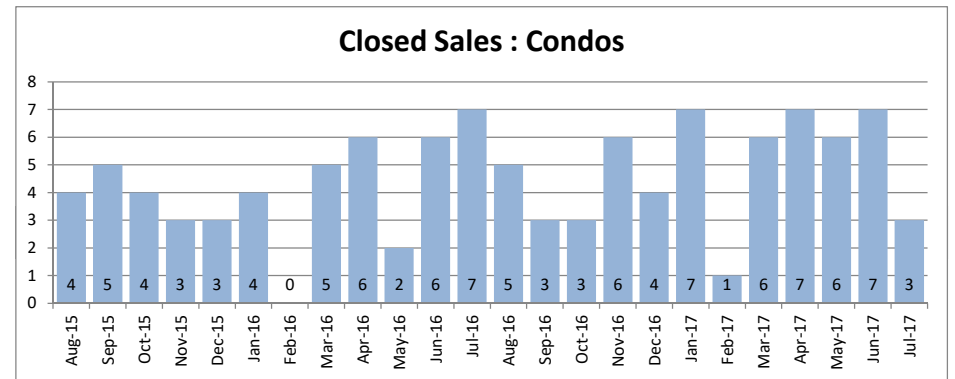
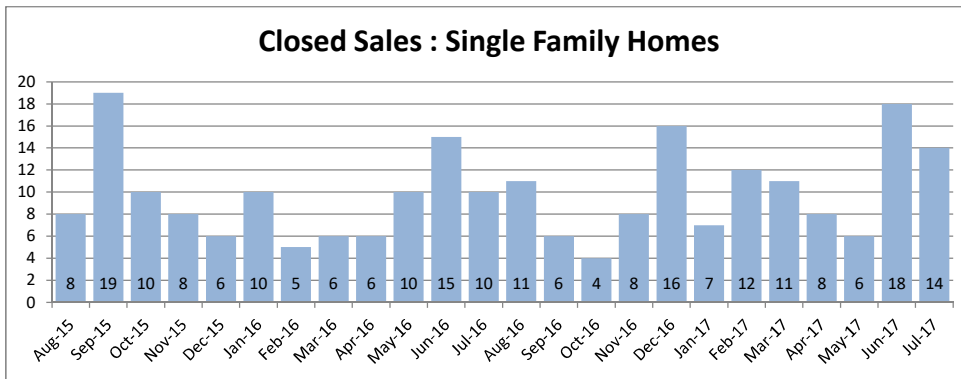


Waialae - Kahala
1-3-5

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	17	24	-29%	120	141	-15%
Closed Sales	14	10	40%	76	62	23%
Median Sales Price	\$1,505,250	\$1,716,000	-12%	\$1,737,500	\$1,808,125	-4%
Percent of Original List Price Received	91.7%	92.8%	-1%	93.0%	91.7%	1%
Median Days on Market Until Sale	34	56	-39%	51	43	19%
Inventory of Homes for Sale	72	98	-27%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	6	5	20%	49	50	-2%
Closed Sales	3	7	-57%	37	30	23%
Median Sales Price	\$1,250,000	\$915,000	37%	\$568,000	\$571,500	-1%
Percent of Original List Price Received	96.2%	91.7%	5%	98.8%	98.1%	1%
Median Days on Market Until Sale	48	26	85%	20	24	-17%
Inventory of Homes for Sale	19	20	-5%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2017

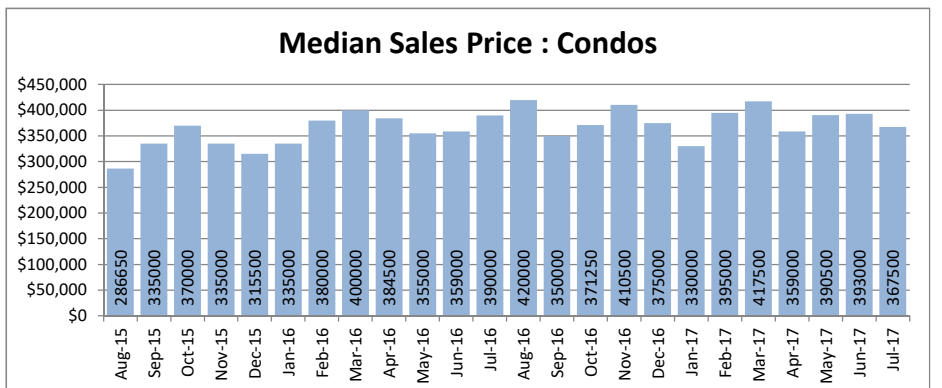
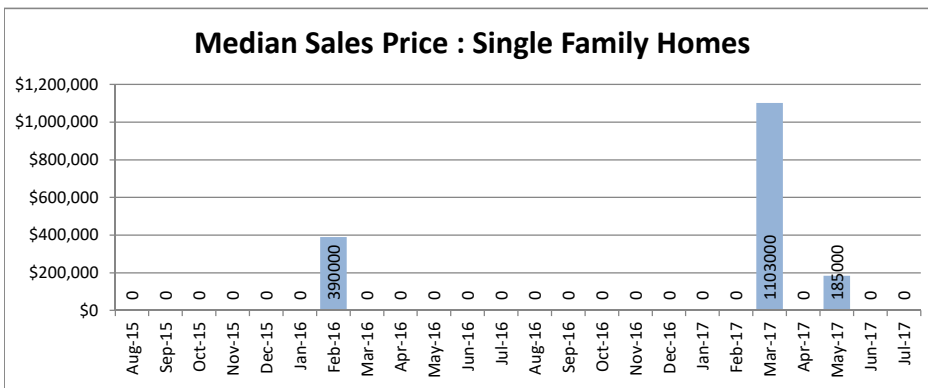
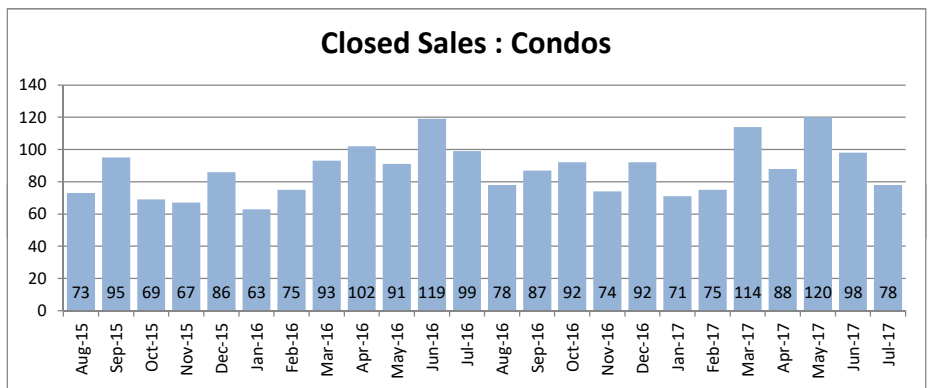
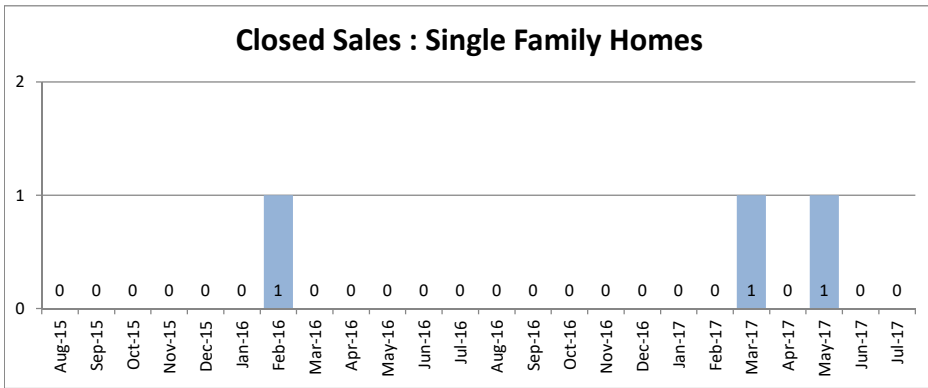


Waikiki
1-2-6

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	0	-	3	1	0%
Closed Sales	0	0	-	2	1	100%
Median Sales Price	\$0	\$0	-	\$644,000	\$390,000	65%
Percent of Original List Price Received	0.0%	0.0%	-	87.3%	100.0%	-13%
Median Days on Market Until Sale	0	0	-	61	0	-
Inventory of Homes for Sale	0	0	-	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	137	103	33%	1000	947	6%
Closed Sales	78	99	-21%	644	642	0%
Median Sales Price	\$367,500	\$390,000	-6%	\$386,000	\$370,444	4%
Percent of Original List Price Received	96.1%	97.5%	-1%	97.0%	96.2%	1%
Median Days on Market Until Sale	21	39	-46%	28	36	-22%
Inventory of Homes for Sale	503	520	-3%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2017

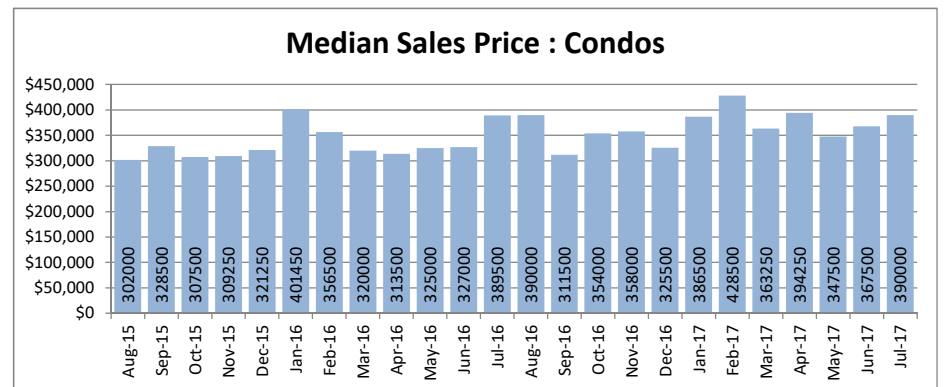
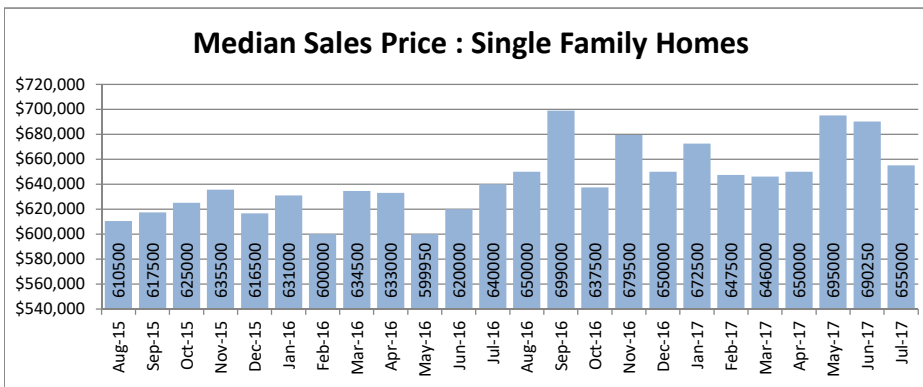
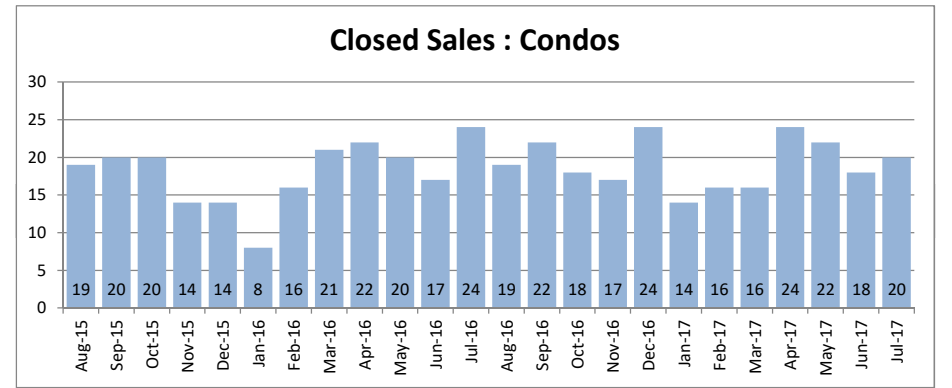
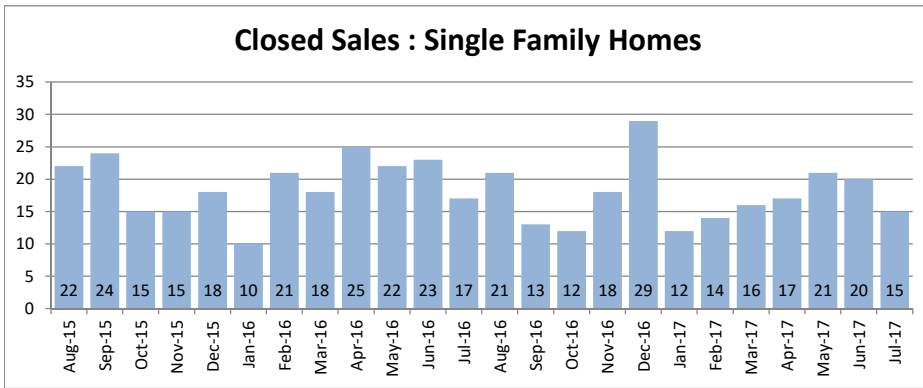


Waipahu
1-9-4

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	22	22	0%	154	157	-2%
Closed Sales	15	17	-12%	115	136	-15%
Median Sales Price	\$655,000	\$640,000	2%	\$671,000	\$615,000	9%
Percent of Original List Price Received	101.1%	100.0%	1%	99.4%	98.4%	1%
Median Days on Market Until Sale	24	13	85%	14	15	-7%
Inventory of Homes for Sale	40	47	-15%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	23	24	-4%	161	158	2%
Closed Sales	20	24	-17%	130	128	2%
Median Sales Price	\$390,000	\$389,500	0%	\$374,000	\$325,000	15%
Percent of Original List Price Received	102.0%	100.6%	1%	100.4%	100.0%	0%
Median Days on Market Until Sale	12	15	-20%	9	10	-10%
Inventory of Homes for Sale	42	40	5%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2017

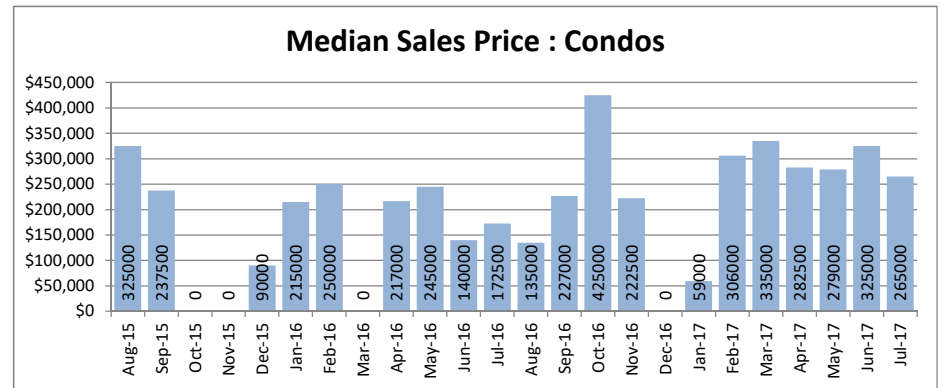
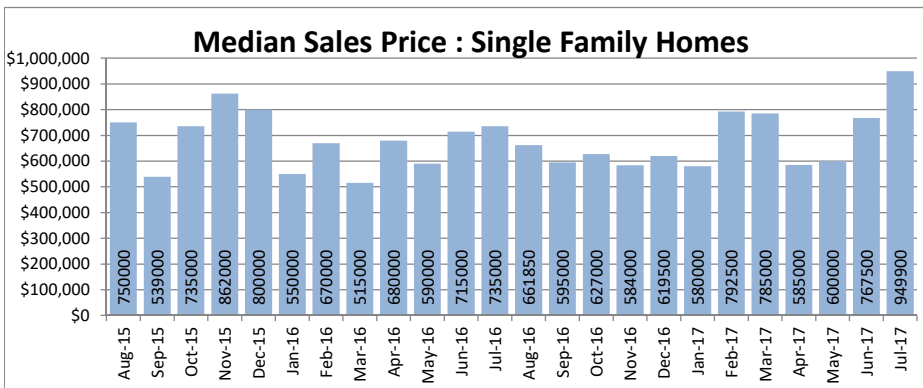
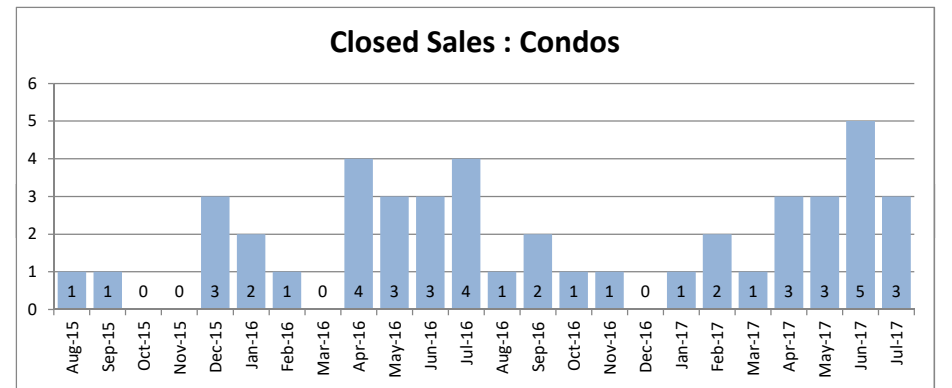
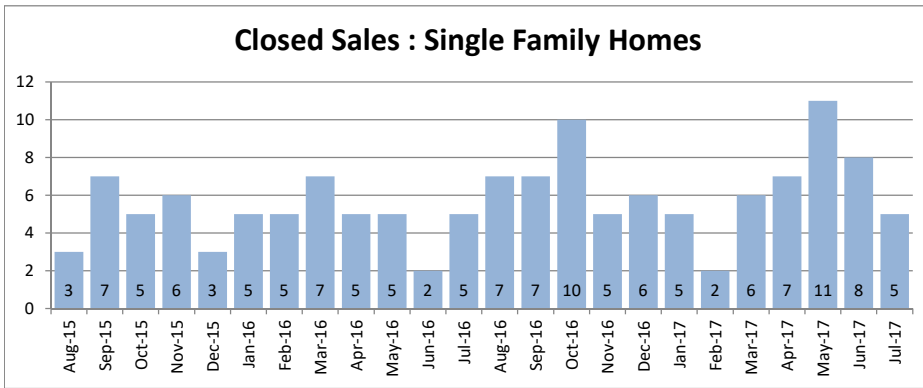


Windward Coast
1-4-8 to 1-5-5

July 2017

Single Family Homes	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	10	0%	63	75	-16%
Closed Sales	5	5	0%	44	34	29%
Median Sales Price	\$949,900	\$735,000	29%	\$750,000	\$650,000	15%
Percent of Original List Price Received	95.5%	98.4%	-3%	100.7%	100.0%	1%
Median Days on Market Until Sale	30	12	150%	40	18	122%
Inventory of Homes for Sale	28	46	-39%	-	-	-

Condos	July			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	5	2	150%	34	25	36%
Closed Sales	3	4	-25%	18	17	6%
Median Sales Price	\$265,000	\$172,500	54%	\$280,750	\$200,000	40%
Percent of Original List Price Received	95.0%	93.2%	2%	95.5%	83.3%	15%
Median Days on Market Until Sale	27	89	-70%	56	65	-14%
Inventory of Homes for Sale	20	17	18%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - July 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	\$ -	\$ 575,000	-	\$575,000	-	1	-	-
MILILANI AREA	\$ 710,000	\$ 699,500	-1.5%	-\$10,500	17	13	-23.5%	-4
MILILANI MAUKA	\$ 830,000	\$ 855,000	3.0%	\$25,000	9	12	33.3%	3
WAHIAWA AREA	\$ 575,000	\$ 560,000	-2.6%	-\$15,000	2	6	200.0%	4
WAHIAWA HEIGHTS	\$ 615,000	\$ 640,000	4.1%	\$25,000	5	5	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD	\$ 825,000	-	-	-	1	-	-	-
WILIKINA	-	\$ 465,000	-	-	-	1	-	-
WHITMORE VILLAGE	-	\$ 385,000	-	-	-	1	-	-
Central Region	\$ 712,500	\$ 699,500	-1.8%	-\$13,000	34	39	14.7%	5
Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AINA HAINA AREA	-	\$ 980,550	-	-	-	4	-	-
AINA HAINA BEACH	\$ 1,200,000	-	-	-	1	-	-	-
HAWAII LOA RIDGE	\$ 2,175,000	\$ 6,900,000	217.2%	\$4,725,000	2	1	-50.0%	-1
KAHALA AREA	\$ 3,125,000	\$ 2,691,500	-13.9%	-\$433,500	2	4	100.0%	2
KAHALA KUA	-	\$ 1,300,000	-	-	-	1	-	-
KAHALA-PUUPANINI	-	\$ 795,000	-	-	-	1	-	-
KALANI IKI	-	\$ 949,000	-	-	-	1	-	-
KAIMUKI	\$ 775,000	\$ 995,000	28.4%	\$220,000	1	5	400.0%	4
KAPAHULU	\$ 1,015,000	\$ 800,000	-21.2%	-\$215,000	2	1	-50.0%	-1
MAUNALANI HEIGHTS	-	\$ 1,150,500	-	-	-	2	-	-
NIU VALLEY	-	\$ 1,175,000	-	-	-	2	-	-
PALOLO	\$ 855,000	\$ 912,500	6.7%	\$57,500	1	6	500.0%	5
ST. LOUIS	\$ 1,075,000	\$ 1,386,500	29.0%	\$311,500	2	2	0.0%	0
WAIALAE IKI	\$ 1,595,000	\$ 1,384,000	-13.2%	-\$211,000	4	4	0.0%	0
WAIALAE NUI RDGE	\$ 1,725,000	\$ 1,402,500	-18.7%	-\$322,500	1	4	300.0%	3
WAIALAE NUI-LWR	\$ 880,000	-	-	-	1	-	-	-
WAIALAE G/C	\$ 1,566,000	-	-	-	2	-	-	-
WILHELMINA	\$ 890,500	\$ 1,217,500	36.7%	\$327,000	4	2	-50.0%	-2
Diamond Hd Region	\$ 1,290,000	\$ 1,140,000	-11.6%	-\$150,000	23	40	73.9%	17
Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ANCHORAGE	\$ 1,370,000	-	-	-	1	-	-	-
KAMEHAMEHA RIDGE	\$ 1,900,000	-	-	-	1	-	-	-
KALAMA VALLEY	\$ 765,000	\$ 1,086,750	42.1%	\$321,750	3	4	33.3%	1
KAMILO NUI	-	\$ 1,412,000	-	-	-	1	-	-
KAMILOIKI	-	\$ 975,000	-	-	-	1	-	-
KOKO KAI	\$ 2,271,500	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$ 920,000	\$ 837,000	-9.0%	-\$83,000	1	2	100.0%	1
LAULIMA	-	\$ 1,049,000	-	-	-	1	-	-
MARINERS COVE	-	\$ 1,225,000	-	-	-	1	-	-
MARINERS RIDGE	\$ 1,072,500	\$ 1,089,000	1.5%	\$16,500	4	2	-50.0%	-2
MARINERS VALLEY	\$ 889,500	-	-	-	2	-	-	-
NAPALI HAWEO	-	\$ 2,450,000	-	-	-	1	-	-
SPINNAKER ISLE	-	\$ 1,300,000	-	-	-	1	-	-
QUEENS GATE	\$ 1,150,000	-	-	-	1	-	-	-
TRIANGLE	\$ 1,425,000	\$ 1,567,500	10.0%	\$142,500	1	1	0.0%	0
WEST MARINA	\$ 1,010,000	\$ 1,600,000	58.4%	\$590,000	2	1	-50.0%	-1
Hawaii Kai Region	\$ 1,020,000	\$ 1,200,750	17.7%	\$180,750	17	16	-5.9%	-1
Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LUALUALEI	\$ 467,500	\$ 485,000	3.7%	\$17,500	4	3	-25.0%	-1
MAILI	\$ 430,000	\$ 400,000	-7.0%	-\$30,000	13	9	-30.8%	-4
MAILI SEA-KAIMALINO	-	\$ 510,000	-	-	-	1	-	-
MAILI SEA-MAKALAE 1	\$ 554,000	\$ 525,000	-5.2%	-\$29,000	2	1	-50.0%	-1
MAILI SEA-MAKALAE 2	-	\$ 545,000	-	-	-	3	-	-
MAKAHA	\$ 395,000	\$ 630,000	59.5%	\$235,000	4	2	-50.0%	-2
NANAKULI	-	\$ 115,000	-	-	-	1	-	-
WAIANAE	\$ 245,950	\$ 550,000	123.6%	\$304,050	2	1	-50.0%	-1
Leeward Region	\$ 445,000	\$ 510,000	14.6%	\$65,000	25	21	-16.0%	-4

Single Family Solds - July 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
EWA BEACH	\$ 497,500	\$ 555,000	11.6%	\$57,500	4	7	75.0%	3
EWA GEN BREAKERS	\$ 695,000	-	-	-	1	-	-	-
EWA GEN CARRIAGES	-	\$ 873,000	-	-	-	1	-	-
EWA GEN ALII COURT	-	\$ 550,000	-	-	-	1	-	-
EWA GEN CORTEBELLA	-	\$ 521,500	-	-	-	2	-	-
EWA GEN HALEAKEA	-	\$ 775,000	-	-	-	1	-	-
EWA GEN KULA LEI	\$ 697,000	-	-	-	1	-	-	-
EWA GEN LAS BRISAS	-	\$ 570,000	-	-	-	1	-	-
EWA GEN LOMBARD WAY	\$ 460,000	-	-	-	1	-	-	-
EWA GEN LAULANI	\$ 569,250	-	-	-	2	-	-	-
EWA GEN LAULANI-TIDES	\$ 564,500	-	-	-	4	-	-	-
EWA GEN PARKSIDE	-	\$ 650,000	-	-	-	1	-	-
EWA GEN PRESCOTT	-	\$ 755,000	-	-	-	2	-	-
EWA GEN MONTECITO/TUSCANY	\$ 550,000	\$ 607,000	10.4%	\$57,000	4	3	-25.0%	-1
EWA GEN SEA BREEZE	-	\$ 615,000	-	-	-	1	-	-
EWA GEN SANDALWOOD	-	\$ 752,000	-	-	-	2	-	-
EWA GEN SODA CREEK	\$ 567,000	\$ 629,000	10.9%	\$62,000	3	2	-33.3%	-1
EWA GEN SUN TERRA SOUTH	\$ 700,000	\$ 600,000	-14.3%	-\$100,000	1	1	0.0%	0
EWA GEN TERRAZZA	-	\$ 575,000	-	-	-	1	-	-
EWA GEN TIBURON	\$ 575,000	\$ 625,000	8.7%	\$50,000	1	1	0.0%	0
EWA GEN TUSCANY II	\$ 585,000	\$ 615,000	5.1%	\$30,000	1	1	0.0%	0
EWA GEN TROVARE	-	\$ 655,000	-	-	-	1	-	-
EWA GEN WOODBRIDGE	\$ 763,000	\$ 759,500	-0.5%	-\$3,500	1	2	100.0%	1
EWA VILLAGES	-	\$ 600,000	-	-	-	3	-	-
HOAKALEI-KA MAKANA	\$ 780,000	\$ 779,000	-0.1%	-\$1,000	9	8	-11.1%	-1
HOAKALEI-KIPUKA	\$ 685,000	\$ 725,500	5.9%	\$40,500	1	1	0.0%	0
HOAKALEI-KUAPAPA	-	\$ 760,000	-	-	-	2	-	-
KAPOLEI	\$ 529,000	\$ 606,250	14.6%	\$77,250	1	2	100.0%	1
KAPOLEI-AELOA	-	\$ 685,000	-	-	-	2	-	-
KAPOLEI KNOLLS	\$ 786,250	-	-	-	2	-	-	-
KAPOLEI-IWALANI	\$ 649,000	\$ 620,000	-4.5%	-\$29,000	1	1	0.0%	0
KAPOLEI-MEHANA-LA HIKI	-	\$ 703,500	-	-	-	2	-	-
KAPOLEI-MEHANA-KUKUNA	-	\$ 669,000	-	-	-	1	-	-
KAPOLEI-KEKUILANI	\$ 580,000	\$ 640,000	10.3%	\$60,000	2	3	50.0%	1
KAPOLEI-MALANAI	\$ 820,000	\$ 572,500	-30.2%	-\$247,500	1	2	100.0%	1
MOAE KU	-	\$ 760,000	-	-	-	1	-	-
NANAKAI GARDENS	\$ 511,500	-	-	-	2	-	-	-
LEEWARD ESTATES	\$ 640,000	-	-	-	1	-	-	-
OCEAN POINTE	\$ 667,500	\$ 707,000	5.9%	\$39,500	12	12	0.0%	0
WESTLOCH ESTATES	\$ 670,000	\$ 677,000	1.0%	\$7,000	3	2	-33.3%	-1
Ewa Plain Region	\$ 646,000	\$ 660,000	2.2%	\$14,000	59	73	23.7%	14
Makakilo Region								
Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-HIGHPOINTE	\$ 770,000	-	-	-	1	-	-	-
MAKAKILO-HIGHLANDS	\$ 674,500	-	-	-	4	-	-	-
MAKAKILO-LOWER	\$ 504,000	\$ 651,250	29.2%	\$147,250	3	4	33.3%	1
MAKAKILO-KAHIWELO	\$ 780,000	\$ 795,000	1.9%	\$15,000	1	1	0.0%	0
MAKAKILO-PALEHUA HGTS	-	\$ 699,000	-	-	-	1	-	-
MAKAKILO-ROYAL RIDGE	-	\$ 670,000	-	-	-	1	-	-
MAKAKILO-STARSEDGE	-	\$ 845,000	-	-	-	2	-	-
MAKAKILO-UPPER	\$ 595,000	\$ 620,000	4.2%	\$25,000	3	7	133.3%	4
MAKAKILO-WAI KALOI	\$ 762,500	\$ 810,000	6.2%	\$47,500	4	3	-25.0%	-1
MAKAKILO-WEST HILLS	\$ 720,000	-	-	-	3	-	-	-
Makakilo Region	\$ 715,000	\$ 672,000	-6.0%	-\$43,000	19	19	0.0%	0

Single Family Solds - July 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIKAHI PARK	\$ 1,200,000	\$ 1,105,000	-7.9%	-\$95,000	3	1	-66.7%	-2
BEACHSIDE	\$ 2,085,000	-	-	-	1	-	-	-
COCONUT GROVE	\$ 798,000	\$ 795,000	-0.4%	-\$3,000	4	4	0.0%	0
ENCHANTED LAKE	\$ 944,000	\$ 1,050,000	11.2%	\$106,000	6	3	-50.0%	-3
KAILUA ESTATES	\$ 1,440,000	\$ 1,450,000	0.7%	\$10,000	2	1	-50.0%	-1
KALAHEO HILLSIDE	\$ 830,000	\$ 1,080,000	30.1%	\$250,000	1	3	200.0%	2
KAILUA BLUFFS	-	\$ 1,027,250	-	-	-	2	-	-
KOOLAUPOKO	\$ 897,500	\$ 912,000	1.6%	\$14,500	2	1	-50.0%	-1
KALAMA TRACT	\$ 1,225,000	-	-	-	2	-	-	-
KAOPA	\$ 824,090	\$ 1,168,000	41.7%	\$343,910	1	1	0.0%	0
KEOLU HILLS	\$ 900,000	-	-	-	5	-	-	-
KUKILAKILA	-	\$ 1,022,500	-	-	-	1	-	-
LANIKAI	\$ 2,450,000	\$ 1,500,000	-38.8%	-\$950,000	3	1	-66.7%	-2
MAUNAWILI	\$ 1,337,500	\$ 1,250,000	-6.5%	-\$87,500	2	1	-50.0%	-1
OLOMANA	\$ 890,000	\$ 740,000	-16.9%	-\$150,000	1	1	0.0%	0
POHAKUPU	-	\$ 870,000	-	-	-	1	-	-
WAIMANALO	\$ 1,264,400	\$ 975,000	-22.9%	-\$289,400	3	2	-33.3%	-1
Kailua Region	\$ 1,092,500	\$ 1,050,000	-3.9%	-\$42,500	36	23	-36.1%	-13

Kaneohe Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AHUIMANU AREA	\$ 630,000	\$ 932,500	48.0%	\$302,500	1	2	100.0%	1
AHUIMANU HILLS	\$ 910,000	\$ 1,005,000	10.4%	\$95,000	1	1	0.0%	0
ALII SHORES	\$ 1,225,000	\$ 1,075,000	-12.2%	-\$150,000	2	3	50.0%	1
CROWN TERRACE	-	\$ 900,000	-	-	-	1	-	-
BAYVIEW GARDEN	\$ 1,355,000	-	-	-	1	-	-	-
CLUB VIEW ESTATE	\$ 807,500	-	-	-	4	-	-	-
HALE KOU	\$ 959,750	\$ 860,000	-10.4%	-\$99,750	2	1	-50.0%	-1
HAIKU PLANTATION	\$ 1,500,000	-	-	-	2	-	-	-
HEEIA VIEW	-	\$ 1,230,000	-	-	-	1	-	-
HAUULA	\$ 600,500	\$ 1,674,950	178.9%	\$1,074,450	2	2	0.0%	0
KAAAWA	\$ 861,000	\$ 770,000	-10.6%	-\$91,000	2	1	-50.0%	-1
KAALAEA	\$ 735,000	\$ 1,575,000	114.3%	\$840,000	1	1	0.0%	0
KAHANAHOU	-	\$ 835,000	-	-	-	1	-	-
KANEOHE WOODS	\$ 1,100,000	-	-	-	1	-	-	-
KANEOHE TOWN	\$ 568,500	-	-	-	2	-	-	-
KANEOHE HEIGHTS	-	\$ 1,250,000	-	-	-	1	-	-
KEAPUKA	\$ 750,000	-	-	-	1	-	-	-
KOKOKAHI	-	\$ 685,000	-	-	-	1	-	-
LILIPUNA	-	\$ 850,000	-	-	-	1	-	-
LULANI OCEAN	-	\$ 1,015,000	-	-	-	1	-	-
MAHALANI	\$ 1,080,000	\$ 1,029,000	-4.7%	-\$51,000	1	2	100.0%	1
MAHINUI	\$ 660,000	\$ 605,000	-8.3%	-\$55,000	1	1	0.0%	0
MIKIOLA	\$ 839,000	-	-	-	2	-	-	-
PARKWAY	\$ 729,000	-	-	-	1	-	-	-
PIKOILOA	-	\$ 937,600	-	-	-	2	-	-
WOODRIDGE	\$ 620,000	-	-	-	1	-	-	-
PUOHALA VILLAGE	\$ 830,000	-	-	-	1	-	-	-
PUNALUU	-	\$ 665,000	-	-	-	1	-	-
PUUALII	-	\$ 785,000	-	-	-	1	-	-
WAIHEE	-	\$ 1,700,000	-	-	-	1	-	-
Kaneohe Region	\$ 830,000	\$ 951,800	14.7%	\$121,800	29	26	-10.3%	-3

Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIEA AREA	\$ 646,000	\$ 795,000	23.1%	\$149,000	1	1	0.0%	0
AIEA HEIGHTS	\$ 900,000	\$ 810,000	-10.0%	-\$90,000	5	5	0.0%	0
FOSTER VILLAGE	\$ 875,000	-	-	-	2	-	-	-
HALAWA	\$ 880,000	\$ 874,000	-0.7%	-\$6,000	1	1	0.0%	0
MOMILANI	\$ 682,000	\$ 730,000	7.0%	\$48,000	2	4	100.0%	2
NEWTOWN	\$ 831,000	\$ 837,000	0.7%	\$6,000	3	3	0.0%	0
PACIFIC PALISADES	\$ 640,000	\$ 620,000	-3.1%	-\$20,000	3	3	0.0%	0
PEARL CITY-UPPER	\$ 641,000	\$ 690,000	7.6%	\$49,000	7	2	-71.4%	-5
ROYAL SUMMIT	\$ 1,550,000	-	-	-	1	-	-	-
WAILUNA	\$ 690,000	\$ 745,000	8.0%	\$55,000	1	1	0.0%	0
WAIMALU	-	\$ 666,000	-	-	-	2	-	-
Pearl City Region	\$ 740,750	\$ 745,000	0.6%	\$4,250	26	22	-15.4%	-4

Single Family Solds - July 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALEWA HEIGHTS	-	\$ 725,000	-	-	-	1	-	-
ALIAMANU	-	\$ 582,500	-	-	-	2	-	-
DOWSETT	\$ 1,350,000	-	-	-	1	-	-	-
KALIHI-LOWER	\$ 770,250	\$ 696,500	-9.6%	-\$73,750	2	2	0.0%	0
KALIHI UKA	-	\$ 890,000	-	-	-	2	-	-
KALIHI VALLEY	\$ 771,500	\$ 460,000	-40.4%	-\$311,500	2	1	-50.0%	-1
KAM HEIGHTS	\$ 835,000	\$ 885,000	6.0%	\$50,000	3	2	-33.3%	-1
KAPALAMA	-	\$ 485,000	-	-	-	1	-	-
LILIIHA	-	\$ 640,000	-	-	-	1	-	-
MAKIKI AREA	\$ 940,000	-	-	-	2	-	-	-
MAKIKI HEIGHTS	\$ 1,380,000	\$ 1,510,000	9.4%	\$130,000	1	1	0.0%	0
MANOA AREA	\$ 1,155,000	\$ 1,507,500	30.5%	\$352,500	2	4	100.0%	2
MANOA LOWER	-	\$ 1,020,000	-	\$1,020,000	-	1	-	-
MANOA UPPER	\$ 1,252,500	\$ 1,125,000	-10.2%	-\$127,500	2	1	-50.0%	-1
MANOA-WOODLAWN	\$ 1,241,000	\$ 1,248,000	0.6%	\$7,000	3	1	-66.7%	-2
MOANALUA GARDENS	\$ 855,000	\$ 858,500	0.4%	\$3,500	3	2	-33.3%	-1
MOANALUA VALLEY	-	\$ 860,000	-	-	-	1	-	-
MOIILILI	\$ 755,000	-	-	-	2	-	-	-
NUUANU AREA	-	\$ 800,000	-	-	-	1	-	-
NUUANU LOWER	-	\$ 100,000	-	-	-	1	-	-
PACIFIC HEIGHTS	-	\$ 1,250,000	-	-	-	1	-	-
PAUOA VALLEY	\$ 855,000	-	-	-	1	-	-	-
PUNCHBOWL AREA	-	\$ 559,000	-	-	-	1	-	-
PUUNUI	\$ 1,250,000	-	-	-	1	-	-	-
TANTALUS	-	\$ 700,000	-	-	-	1	-	-
UNIVERSITY	\$ 880,000	-	-	-	1	-	-	-
Metro Region	\$ 980,000	\$ 854,000	-12.9%	-\$126,000	26	28	7.7%	2
North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
KAHUKU	\$ 652,500	\$ 750,000	14.9%	\$97,500	2	2	0.0%	0
LAIE	\$ 1,033,000	\$ 1,000,000	-3.2%	-\$33,000	1	1	0.0%	0
MALAEKAHANA	-	\$ 1,740,000	-	-	-	1	-	-
MOKULEIA	\$ 2,780,000	\$ 2,200,000	-20.9%	-\$580,000	1	1	0.0%	0
PAALAAKAI	\$ 670,000	\$ 685,500	2.3%	\$15,500	3	2	-33.3%	-1
PUPUKEA	-	\$ 1,380,000	-	-	-	1	-	-
SUNSET AREA	\$ 3,700,000	\$ 2,525,000	-31.8%	-\$1,175,000	2	2	0.0%	0
SUNSET/VELZY	\$ 3,500,000	\$ 775,000	-77.9%	-\$2,725,000	1	1	0.0%	0
WAIALUA	\$ 792,000	\$ 690,500	-12.8%	-\$101,500	1	2	100.0%	1
North Shore Region	\$ 792,000	\$ 775,000	-2.1%	-\$17,000	11	13	18.2%	2
Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
CRESTVIEW	\$ 777,000	\$ 655,000	-15.7%	-\$122,000	1	1	0.0%	0
HARBOR VIEW	\$ 632,500	-	-	-	2	-	-	-
ROYAL KUNIA	\$ 658,500	\$ 582,500	-11.5%	-\$76,000	6	2	-66.7%	-4
ROBINSON HEIGHTS	\$ 605,000	-	-	-	1	-	-	-
VILLAGE PARK	\$ 674,000	\$ 599,000	-11.1%	-\$75,000	1	1	0.0%	0
WAIKELE	\$ 640,500	\$ 687,000	7.3%	\$46,500	2	6	200.0%	4
WAIPAHU ESTATES	-	\$ 743,500	-	-	-	2	-	-
WAIPAHU TRIANGLE	\$ 595,000	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 590,000	\$ 615,000	4.2%	\$25,000	2	2	0.0%	0
WAIPIO GENTRY	\$ 600,000	\$ 636,000	6.0%	\$36,000	1	1	0.0%	0
Waipahu Region	\$ 640,000	\$ 655,000	2.3%	\$15,000	17	15	-11.8%	-2

Condo Solds - July 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	\$ 310,000	\$ 360,000	16.1%	\$50,000	3	7	133.3%	4
MILILANI AREA	\$ 373,000	\$ 428,000	14.7%	\$55,000	14	21	50.0%	7
MILILANI MAUKA	\$ 417,500	\$ 412,000	-1.3%	-\$5,500	10	6	-40.0%	-4
WILIKINA	-	\$ 218,500	-	-	-	2	-	-
WAHIAWA HEIGHTS	\$ 93,702	\$ 265,000	182.8%	\$171,298	2	1	-50.0%	-1
WAIPIO ACRES/WAIKALANI WOOD	\$ 271,500	\$ 260,000	-4.2%	-\$11,500	6	3	-50.0%	-3
Central Region	\$ 360,000	\$ 380,250	5.6%	\$20,250	35	40	14.3%	5
Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
DIAMOND HEAD	\$ 516,000	\$ 495,000	-4.1%	-\$21,000	4	3	-25.0%	-1
PALOLO	-	\$ 347,000	-	-	-	2	-	-
KALANI IKI	\$ 1,049,000	-	-	-	2	-	-	-
KAHALA AREA	\$ 1,269,500	\$ 1,250,000	-1.5%	-\$19,500	2	3	50.0%	1
PAIKO LAGOON	\$ 645,000	-	-	-	1	-	-	-
WAIALAE G/C	\$ 180,000	-	-	-	2	-	-	-
WAIALAE NUI VLY	\$ 580,000	-	-	-	1	-	-	-
Diamond Hd Region	\$ 612,500	\$ 737,000	20.3%	\$124,500	12	8	-33.3%	-4
Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AG/INDL/NAVY	\$ 238,000	\$ 307,500	29.2%	\$69,500	1	6	500.0%	5
EWA	\$ 288,000	\$ 353,900	22.9%	\$65,900	3	17	466.7%	14
EWA BEACH	\$ 205,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 250,000	\$ 340,000	36.0%	\$90,000	3	3	0.0%	0
EWA GEN	\$ 280,000	\$ 311,250	11.2%	\$31,250	1	2	100.0%	1
EWA GEN TIBURON	-	\$ 570,000	-	-	-	1	-	-
HOAKALEI-KA MAKANA	\$ 553,000	\$ 572,500	3.5%	\$19,500	1	1	0.0%	0
KAPOLEI	\$ 428,000	\$ 348,102	-18.7%	-\$79,898	7	4	-42.9%	-3
KAPOLEI-MEHANA-AWAKEA	-	\$ 517,000	-	-	-	2	-	-
KAPOLEI-MEHANA-OLINO	-	\$ 590,000	-	-	-	2	-	-
KO OLINA	\$ 617,500	\$ 591,950	-4.1%	-\$25,550	6	6	0.0%	0
OCEAN POINTE	\$ 482,000	\$ 514,750	6.8%	\$32,750	9	10	11.1%	1
WESTLOCH FAIRWAY	-	\$ 329,000	-	-	-	2	-	-
Ewa Plain Region	\$ 479,000	\$ 385,000	-19.6%	-\$94,000	32	56	75.0%	24
Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 541,500	\$ 598,000	10.4%	\$56,500	8	9	12.5%	1
MARINERS VALLEY	\$ 556,000	\$ 617,000	11.0%	\$61,000	1	1	0.0%	0
WEST MARINA	\$ 670,000	\$ 707,500	5.6%	\$37,500	12	12	0.0%	0
Hawaii Kai Region	\$ 590,000	\$ 644,000	9.2%	\$54,000	21	22	4.8%	1
Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
BLUESTONE	-	\$ 1,100,000	-	-	-	1	-	-
KUKILAKILA	-	\$ 855,000	-	-	-	1	-	-
KAILUA TOWN	\$ 550,000	\$ 580,000	5.5%	\$30,000	9	8	-11.1%	-1
Kailua Region	\$ 550,000	\$ 639,000	16.2%	\$89,000	9	10	11.1%	1
Kaneohe Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
COUNTRY CLUB	\$ 658,000	\$ 635,000	-3.5%	-\$23,000	3	1	-66.7%	-2
GOVERNMENT	\$ 498,000	\$ 573,000	15.1%	\$75,000	1	2	100.0%	1
HAIKU PLANTATION	-	\$ 585,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 600,000	\$ 630,000	5.0%	\$30,000	1	1	0.0%	0
HALE KOU	\$ 347,000	-	-	-	2	-	-	-
KAAWA	\$ 400,000	-	-	-	1	-	-	-
LILIPUNA	\$ 589,000	\$ 655,000	11.2%	\$66,000	1	3	200.0%	2
MAHINUI	-	\$ 499,000	-	-	-	1	-	-
PUNALUU	\$ 65,000	\$ 265,000	307.7%	\$200,000	3	3	0.0%	0
PUUALII	\$ 450,000	\$ 562,000	24.9%	\$112,000	3	1	-66.7%	-2
TEMPLE VALLEY	\$ 540,000	\$ 550,000	1.9%	\$10,000	7	6	-14.3%	-1
WINDWARD ESTATES	\$ 489,750	\$ 479,500	-2.1%	-\$10,250	2	2	0.0%	0
Kaneohe Region	\$ 512,500	\$ 564,000	10.0%	\$51,500	24	21	-12.5%	-3

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Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAILI	\$ 125,000	\$ 152,000	21.6%	\$27,000	1	4	300.0%	3
MAKAHA	\$ 153,500	\$ 190,000	23.8%	\$36,500	4	9	125.0%	5
WAIANAE	\$ 130,000	\$ 109,500	-15.8%	-\$20,500	3	2	-33.3%	-1
Leeward Region	\$ 137,500	\$ 185,000	34.5%	\$47,500	8	15	87.5%	7
Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 326,000	\$ 399,944	22.7%	\$73,944	10	16	60.0%	6
Makakilo Region	\$ 326,000	\$ 399,944	22.7%	\$73,944	10	16	60.0%	6
Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALA MOANA	\$ 210,000	\$ 315,500	50.2%	\$105,500	14	11	-21.4%	-3
CHINATOWN	\$ 590,000	\$ 449,000	-23.9%	-\$141,000	3	3	0.0%	0
DILLINGHAM	\$ 510,000	\$ 400,000	-21.6%	-\$110,000	1	1	0.0%	0
DOWNTOWN	\$ 420,000	\$ 399,500	-4.9%	-\$20,500	15	13	-13.3%	-2
HOLIDAY MART	\$ 320,000	\$ 350,000	9.4%	\$30,000	9	5	-44.4%	-4
KAKAAKO	\$ 705,000	\$ 759,000	7.7%	\$54,000	17	37	117.6%	20
KALIHI AREA	\$ 280,000	\$ 318,000	13.6%	\$38,000	1	3	200.0%	2
KALIHI LOWER	\$ 264,000	\$ 259,900	-1.6%	-\$4,100	1	1	0.0%	0
KAPAHULU	\$ 279,000	\$ 520,000	86.4%	\$241,000	2	1	-50.0%	-1
KAPIOLANI	\$ 345,000	\$ 472,000	36.8%	\$127,000	7	9	28.6%	2
KUAKINI	-	\$ 448,000	-	-	-	1	-	-
KAPALAMA	\$ 270,000	-	-	-	2	-	-	-
LILIHA	\$ 368,000	-	-	-	1	-	-	-
MAKIKI	\$ 362,500	\$ 330,000	-9.0%	-\$32,500	1	2	100.0%	1
MAKIKI AREA	\$ 363,500	\$ 352,000	-3.2%	-\$11,500	20	24	20.0%	4
MANOA-LOWER	\$ 335,000	\$ 285,000	-14.9%	-\$50,000	1	2	100.0%	1
MCCULLY	\$ 179,500	-	-	-	2	-	-	-
MOANALUA VALLEY	\$ 628,000	\$ 673,500	7.2%	\$45,500	1	2	100.0%	1
MOIILILI	\$ 353,000	\$ 310,000	-12.2%	-\$43,000	6	7	16.7%	1
NUUANU-LOWER	\$ 337,000	\$ 475,000	40.9%	\$138,000	2	5	150.0%	3
PAUOA VALLEY	\$ 310,000	-	-	-	1	-	-	-
PAWAA	\$ 312,500	\$ 390,000	24.8%	\$77,500	4	6	50.0%	2
PUNAHOU	\$ 415,000	\$ 560,000	34.9%	\$145,000	6	6	0.0%	0
PUNCHBOWL AREA	\$ 419,000	\$ 441,250	5.3%	\$22,250	10	8	-20.0%	-2
PUNCHBOWL-LOWER	\$ 385,000	\$ 280,000	-27.3%	-\$105,000	5	3	-40.0%	-2
SALT LAKE	\$ 405,000	\$ 327,000	-19.3%	-\$78,000	17	19	11.8%	2
WAIKIKI	\$ 390,000	\$ 367,500	-5.8%	-\$22,500	99	78	-21.2%	-21
Metro Region	\$ 381,900	\$ 425,000	11.3%	\$43,100	248	247	-0.4%	-1
North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
KUILIMA	\$ 495,000	\$ 432,000	-12.7%	-\$63,000	1	1	0.0%	0
WAIALUA	\$ 269,500	-	-	-	2	-	-	-
North Shore Region	\$ 277,000	\$ 432,000	56.0%	\$155,000	3	1	-66.7%	-2
Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIEA AREA	-	\$ 250,000	-	-	-	1	-	-
AIEA HEIGHTS	-	\$ 580,000	-	-	-	1	-	-
HALAWA	\$ 477,500	\$ 477,500	0.0%	\$0	2	2	0.0%	0
MANANA	\$ 250,000	\$ 270,000	8.0%	\$20,000	3	2	-33.3%	-1
MILITARY	\$ 337,000	-	-	-	1	-	-	-
NEWTOWN	\$ 430,000	\$ 456,000	6.0%	\$26,000	3	1	-66.7%	-2
PEARLRIDGE	\$ 306,000	\$ 364,250	19.0%	\$58,250	9	10	11.1%	1
WAIU	-	\$ 398,000	-	-	-	1	-	-
WAILUNA	-	\$ 585,000	-	-	-	1	-	-
Pearl City Region	\$ 331,000	\$ 390,000	17.8%	\$59,000	18	19	5.6%	1

Condo Solds - July 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ROYAL KUNIA	-	\$ 365,000	-	-	-	3	-	-
VILLAGE PARK	\$ 319,333	\$ 360,000	12.7%	\$40,667	1	1	0.0%	0
WAIKELE	\$ 412,000	\$ 477,500	15.9%	\$65,500	13	7	-46.2%	-6
WAIPAHU-LOWER	\$ 204,938	\$ 167,500	-18.3%	-\$37,438	4	2	-50.0%	-2
WAIPIO GENTRY	\$ 329,500	\$ 370,000	12.3%	\$40,500	6	7	16.7%	1
Waipahu Region	\$ 389,500	\$ 390,000	0.1%	\$500	24	20	-16.7%	-4