

# Local Market Update

## Single Family Homes

### July 2018



July 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	13	14	-7%	9	7	29%	\$1,675,000	\$1,075,000	56%	95.7%	97.7%	-2%	46	13	254%	51	47	9%
Ala Moana - Kakaako	1-2-3	2	0	-	1	0	-	\$550,000	\$0	-	91.8%	0.0%	-	16	0	-	4	1	300%
Downtown - Nuuanu	1-1-8 to 1-2-2	7	14	-50%	3	5	-40%	\$990,000	\$725,000	37%	99.1%	93.5%	6%	39	31	26%	34	35	-3%
Ewa Plain	1-9-1	98	95	3%	70	73	-4%	\$680,000	\$660,000	3%	100.0%	98.7%	1%	16	28	-43%	240	181	33%
Hawaii Kai	1-3-9	25	18	39%	18	16	13%	\$1,052,500	\$1,200,750	-12%	96.3%	97.5%	-1%	20	12	67%	81	75	8%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	56	43	30%	33	23	43%	\$980,000	\$1,050,000	-7%	100.1%	102.4%	-2%	12	11	9%	134	118	14%
Kalihi - Palama	1-1-2 to 1-1-7	24	17	41%	9	9	0%	\$950,000	\$640,000	48%	96.2%	99.2%	-3%	13	22	-41%	58	40	45%
Kaneohe	Selected 1-4-4 to 1-4-7	35	32	9%	23	22	5%	\$1,050,000	\$964,350	9%	100.0%	97.7%	2%	7	27	-74%	89	72	24%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	30	29	3%	16	19	-16%	\$1,014,000	\$1,060,000	-4%	96.8%	96.4%	0%	11	42	-74%	79	83	-5%
Makaha - Nanakuli	1-8-1 to 1-8-9	42	44	-5%	26	21	24%	\$480,000	\$510,000	-6%	97.7%	100.0%	-2%	30	27	11%	124	104	19%
Makakilo	1-9-2 to 1-9-3	24	19	26%	11	19	-42%	\$688,000	\$672,000	2%	101.9%	96.1%	6%	13	20	-35%	51	52	-2%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	20	17	18%	7	9	-22%	\$1,375,000	\$1,248,000	10%	101.9%	96.4%	6%	29	11	164%	52	50	4%
Milliani	Selected 1-9-4 to 1-9-5	38	27	41%	18	26	-31%	\$795,000	\$739,750	7%	98.8%	100.4%	-2%	14	8	75%	56	44	27%
Moanalua - Salt Lake	1-1-1	6	4	50%	13	5	160%	\$885,000	\$817,000	8%	98.4%	96.3%	2%	15	19	-21%	19	18	6%
North Shore	1-5-6 to 1-6-9	18	11	64%	10	12	-17%	\$933,250	\$772,500	21%	89.4%	91.5%	-2%	29	45	-36%	68	60	13%
Pearl City - Aiea	1-9-6 to 1-9-9	32	30	7%	24	22	9%	\$805,000	\$745,000	8%	100.8%	98.3%	3%	9	23	-61%	71	66	8%
Wahiawa	1-7-1 to 1-7-7	9	18	-50%	6	13	-54%	\$611,500	\$575,000	6%	97.8%	101.8%	-4%	6	14	-57%	22	34	-35%
Waialae - Kahala	1-3-5	13	17	-24%	7	14	-50%	\$1,900,000	\$1,505,250	26%	100.1%	91.7%	9%	9	34	-74%	58	72	-19%
Waikiki	1-2-6	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	0	-
Waipahu	1-9-4	20	22	-9%	22	15	47%	\$691,500	\$655,000	6%	99.9%	101.1%	-1%	14	24	-42%	59	40	48%
Windward Coast	1-4-8 to 1-5-5	6	10	-40%	4	5	-20%	\$622,500	\$949,900	-34%	97.7%	95.5%	2%	26	30	-13%	30	28	7%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	83	88	-6%	51	57	-11%	\$1,522,500	\$1,285,000	18%	91.6%	100.8%	-9%	33	23	43%
Ala Moana - Kakaako	1-2-3	11	8	38%	2	2	0%	\$822,500	\$1,027,500	-20%	97.1%	93.9%	3%	13	35	-63%
Downtown - Nuuanu	1-1-8 to 1-2-2	81	89	-9%	43	50	-14%	\$900,000	\$861,750	4%	94.7%	98.5%	-4%	24	21	14%
Ewa Plain	1-9-1	672	613	10%	446	445	0%	\$675,000	\$649,450	4%	99.6%	99.9%	0%	15	14	7%
Hawaii Kai	1-3-9	173	163	6%	103	101	2%	\$1,160,000	\$1,125,000	3%	96.7%	93.9%	3%	19	17	12%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	298	269	11%	199	176	13%	\$1,147,500	\$1,115,000	3%	96.0%	97.0%	-1%	16	13	23%
Kalihi - Palama	1-1-2 to 1-1-7	117	101	16%	69	62	11%	\$790,000	\$791,500	0%	99.0%	107.0%	-7%	20	29	-31%
Kaneohe	Selected 1-4-4 to 1-4-7	211	203	4%	135	146	-8%	\$882,750	\$857,250	3%	96.6%	97.5%	-1%	14	13	8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	183	181	1%	101	111	-9%	\$1,075,000	\$995,000	8%	98.3%	99.5%	-1%	12	17	-29%
Makaha - Nanakuli	1-8-1 to 1-8-9	297	306	-3%	196	187	5%	\$470,000	\$450,000	4%	96.9%	99.4%	-3%	21	21	0%
Makakilo	1-9-2 to 1-9-3	144	149	-3%	90	80	13%	\$770,000	\$690,000	12%	100.1%	98.7%	1%	17	17	0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	101	105	-4%	56	58	-3%	\$1,200,000	\$1,125,000	7%	92.7%	93.9%	-1%	23	17	35%
Milliani	Selected 1-9-4 to 1-9-5	171	152	13%	112	115	-3%	\$791,000	\$750,000	5%	99.0%	100.0%	-1%	12	10	20%
Moanalua - Salt Lake	1-1-1	40	34	18%	31	20	55%	\$910,000	\$817,000	11%	101.1%	96.3%	5%	12	20	-40%
North Shore	1-5-6 to 1-6-9	101	116	-13%	46	67	-31%	\$877,500	\$825,000	6%	98.1%	93.2%	5%	19	27	-30%
Pearl City - Aiea	1-9-6 to 1-9-9	189	176	7%	147	153	-4%	\$795,000	\$762,500	4%	99.4%	98.4%	1%	12	15	-20%
Wahiawa	1-7-1 to 1-7-7	66	76	-13%	52	57	-9%	\$600,000	\$590,000	2%	98.4%	98.3%	0%	13	15	-13%
Waialae - Kahala	1-3-5	92	120	-23%	48	76	-37%	\$1,848,000	\$1,737,500	6%	99.9%	93.0%	7%	39	51	-24%
Waikiki	1-2-6	5	3	67%	1	2	-50%	\$397,000	\$644,000	-38%	94.5%	87.3%	8%	0	61	-
Waipahu	1-9-4	177	154	15%	134	115	17%	\$700,000	\$671,000	4%	100.0%	99.4%	1%	17	14	21%
Windward Coast	1-4-8 to 1-5-5	58	63	-8%	28	44	-36%	\$767,500	\$750,000	2%	95.0%	100.7%	-6%	25	40	-38%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos July 2018



July 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Ala Moana - Kakaako	1-2-3	66	72	-8%	63	47	34%	\$612,500	\$695,000	-12%	95.9%	100.0%	-4%	38	12	217%	273	254	7%
Downtown - Nuuanu	1-1-8 to 1-2-2	60	43	40%	37	36	3%	\$565,000	\$570,500	-1%	95.0%	99.1%	-4%	16	36	-56%	175	145	21%
Ewa Plain	1-9-1	63	40	58%	61	56	9%	\$490,000	\$385,000	27%	99.0%	99.5%	-1%	15	10	50%	143	102	40%
Hawaii Kai	1-3-9	22	26	-15%	13	22	-41%	\$660,000	\$644,000	2%	85.2%	95.5%	-11%	19	13	46%	51	60	-15%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	8	9	-11%	13	10	30%	\$578,000	\$639,000	-10%	100.5%	98.5%	2%	29	13	123%	29	28	4%
Kalihi - Palama	1-1-2 to 1-1-7	17	16	6%	11	9	22%	\$435,000	\$400,000	9%	101.2%	100.0%	1%	13	10	30%	37	39	-5%
Kaneohe	Selected 1-4-4 to 1-4-7	39	22	77%	15	18	-17%	\$583,000	\$573,000	2%	99.7%	100.5%	-1%	29	8	263%	49	42	17%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	16	12	33%	5	5	0%	\$551,000	\$495,000	11%	102.4%	101.0%	1%	17	30	-43%	56	48	17%
Makaha - Nanakuli	1-8-1 to 1-8-9	12	21	-43%	14	15	-7%	\$172,950	\$185,000	-7%	95.7%	97.6%	-2%	38	29	31%	73	68	7%
Makakilo	1-9-2 to 1-9-3	18	17	6%	15	16	-6%	\$390,000	\$399,944	-2%	98.7%	100.0%	-1%	12	15	-20%	40	28	43%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	74	85	-13%	50	56	-11%	\$350,000	\$353,500	-1%	92.7%	93.8%	-1%	13	19	-32%	174	208	-16%
Mililani	Selected 1-9-4 to 1-9-5	53	51	4%	38	37	3%	\$420,000	\$390,000	8%	100.8%	102.6%	-2%	11	10	10%	94	74	27%
Moanalua - Salt Lake	1-1-1	20	20	0%	16	21	-24%	\$405,500	\$335,000	21%	97.7%	96.0%	2%	17	18	-6%	49	42	17%
North Shore	1-5-6 to 1-6-9	8	5	60%	5	1	400%	\$460,000	\$432,000	6%	87.8%	98.2%	-11%	22	15	47%	28	17	65%
Pearl City - Aiea	1-9-6 to 1-9-9	46	58	-21%	29	19	53%	\$395,000	\$390,000	1%	99.0%	100.0%	-1%	14	9	56%	95	71	34%
Wahiawa	1-7-1 to 1-7-7	5	6	-17%	2	3	-33%	\$217,500	\$225,000	-3%	101.6%	100.0%	2%	3	33	-91%	7	16	-56%
Waialae - Kahala	1-3-5	5	6	-17%	4	3	33%	\$595,000	\$1,250,000	-52%	100.0%	96.2%	4%	18	48	-63%	21	19	11%
Waikiki	1-2-6	183	137	34%	89	78	14%	\$395,000	\$367,500	7%	98.8%	96.1%	3%	44	21	110%	635	503	26%
Waipahu	1-9-4	22	23	-4%	18	20	-10%	\$379,500	\$390,000	-3%	97.3%	102.0%	-5%	9	12	-25%	47	42	12%
Windward Coast	1-4-8 to 1-5-5	4	5	-20%	4	3	33%	\$335,000	\$265,000	26%	95.7%	95.0%	1%	99	27	267%	13	20	-35%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change	Jul-18	Jul-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	3	1	200%	1	0	-	\$730,000	\$0	-	102.8%	0.0%	-	8	0	-
Ala Moana - Kakaako	1-2-3	505	525	-4%	323	317	2%	\$610,000	\$535,000	14%	95.6%	96.4%	-1%	37	21	76%
Downtown - Nuuanu	1-1-8 to 1-2-2	372	339	10%	214	211	1%	\$514,500	\$436,000	18%	98.5%	96.9%	2%	19	19	0%
Ewa Plain	1-9-1	434	366	19%	327	300	9%	\$510,000	\$465,000	10%	99.0%	101.1%	-2%	12	10	20%
Hawaii Kai	1-3-9	151	169	-11%	118	114	4%	\$665,167	\$650,000	2%	97.8%	98.6%	-1%	17	14	21%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	80	86	-7%	67	61	10%	\$649,000	\$558,000	16%	98.6%	100.2%	-2%	16	16	0%
Kalihi - Palama	1-1-2 to 1-1-7	95	114	-17%	68	58	17%	\$403,000	\$408,500	-1%	98.3%	99.9%	-2%	25	18	39%
Kaneohe	Selected 1-4-4 to 1-4-7	150	154	-3%	100	137	-27%	\$570,000	\$533,500	7%	99.1%	101.6%	-2%	12	9	33%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	94	82	15%	48	57	-16%	\$557,000	\$475,000	17%	99.6%	96.0%	4%	18	41	-56%
Makaha - Nanakuli	1-8-1 to 1-8-9	171	175	-2%	119	104	14%	\$164,250	\$154,944	6%	93.9%	98.7%	-5%	34	29	17%
Makakilo	1-9-2 to 1-9-3	126	101	25%	88	100	-12%	\$404,250	\$369,500	9%	99.6%	98.5%	1%	10	12	-17%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	477	545	-12%	371	378	-2%	\$375,500	\$362,250	4%	97.0%	98.0%	-1%	19	23	-17%
Mililani	Selected 1-9-4 to 1-9-5	370	313	18%	260	238	9%	\$397,000	\$379,000	5%	100.8%	101.4%	-1%	11	9	22%
Moanalua - Salt Lake	1-1-1	156	145	8%	121	126	-4%	\$394,000	\$355,000	11%	98.9%	98.6%	0%	12	18	-33%
North Shore	1-5-6 to 1-6-9	46	53	-13%	25	32	-22%	\$475,000	\$419,000	13%	90.6%	95.4%	-5%	15	15	0%
Pearl City - Aiea	1-9-6 to 1-9-9	281	250	12%	197	194	2%	\$390,000	\$363,000	7%	100.0%	98.2%	2%	11	11	0%
Wahiawa	1-7-1 to 1-7-7	27	38	-29%	21	16	31%	\$210,000	\$218,500	-4%	95.7%	97.1%	-1%	10	8	25%
Waialae - Kahala	1-3-5	31	49	-37%	24	37	-35%	\$560,000	\$568,000	-1%	98.9%	98.8%	0%	22	20	10%
Waikiki	1-2-6	1194	1000	19%	690	644	7%	\$415,000	\$386,000	8%	96.7%	97.0%	0%	35	28	25%
Waipahu	1-9-4	172	161	7%	134	130	3%	\$380,000	\$374,000	2%	99.6%	100.4%	-1%	10	9	11%
Windward Coast	1-4-8 to 1-5-5	27	34	-21%	19	18	6%	\$258,800	\$280,750	-8%	99.6%	95.5%	4%	36	56	-36%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

July 2018

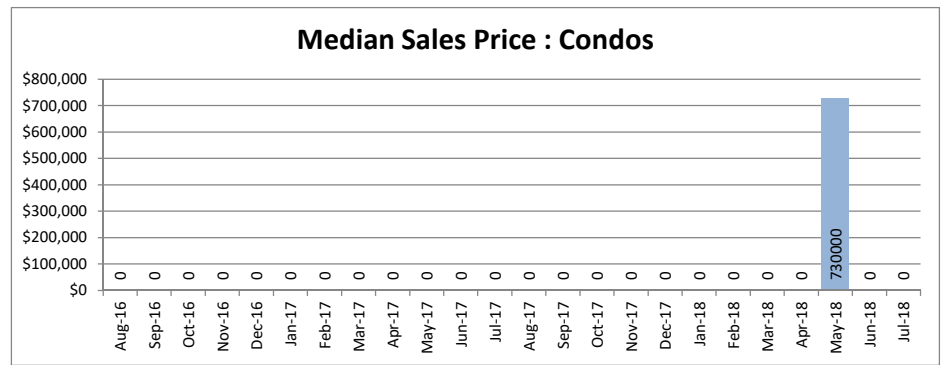
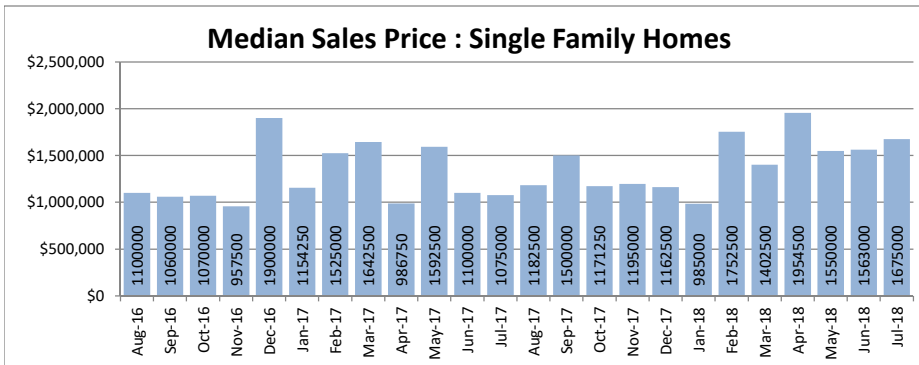
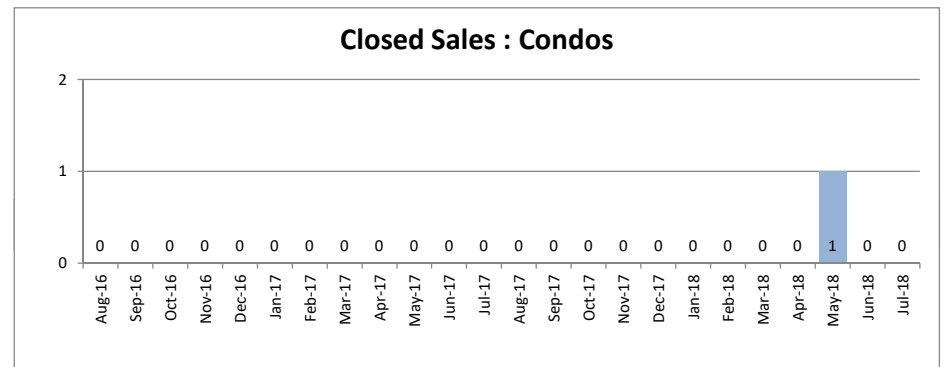
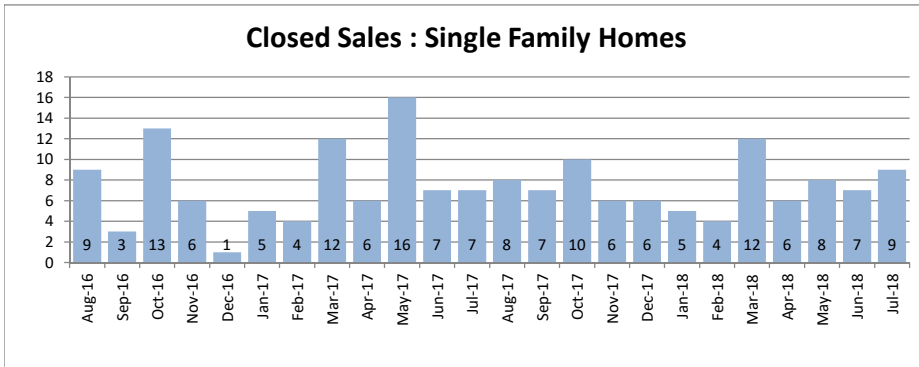


**Aina Haina - Kuliouou**  
1-3-6 to 1-3-8

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	14	-7%	83	88	-6%
Closed Sales	9	7	29%	51	57	-11%
Median Sales Price	\$1,675,000	\$1,075,000	56%	\$1,522,500	\$1,285,000	18%
Percent of Original List Price Received	95.7%	97.7%	-2%	91.6%	100.8%	-9%
Median Days on Market Until Sale	46	13	254%	33	23	43%
Inventory of Homes for Sale	51	47	9%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	1	0	-	3	1	200%
Closed Sales	0	0	-	1	0	-
Median Sales Price	\$0	\$0	-	\$730,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	102.8%	0.0%	-
Median Days on Market Until Sale	0	0	-	8	0	-
Inventory of Homes for Sale	1	0	-	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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July 2018

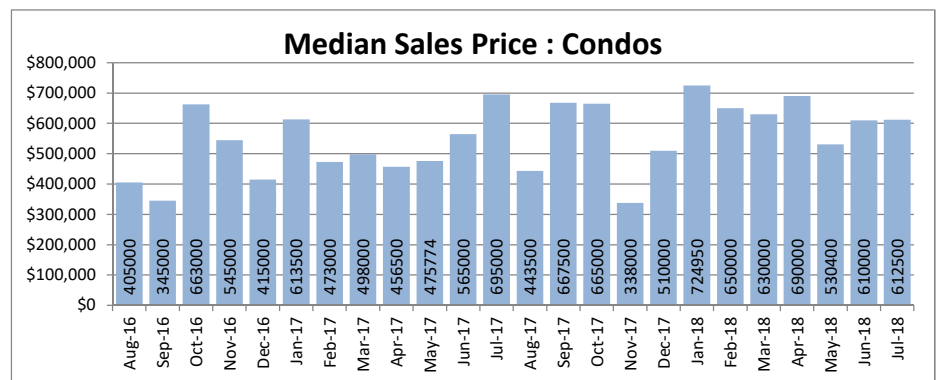
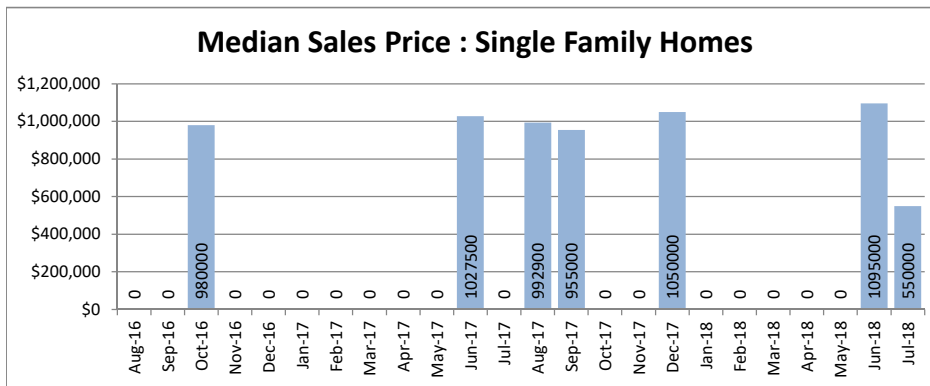
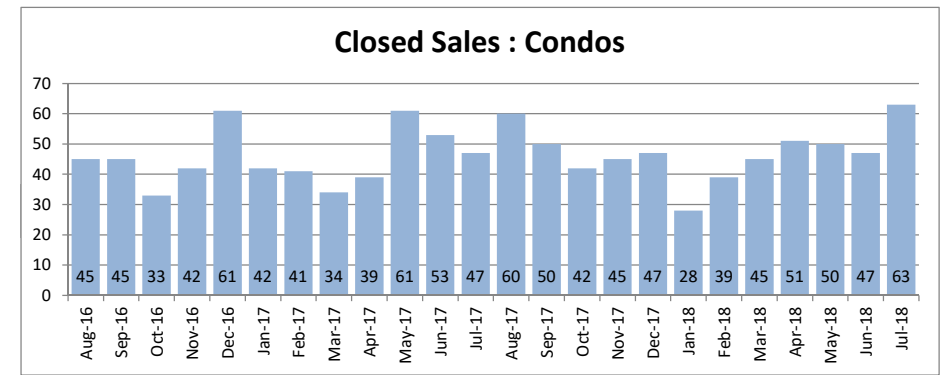
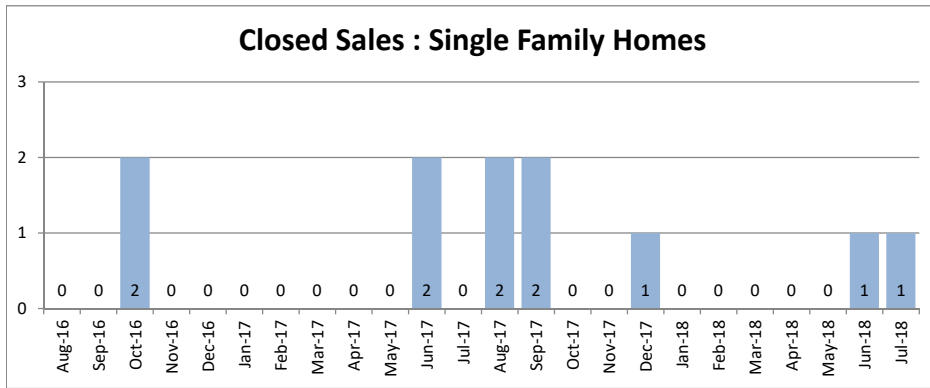


**Ala Moana - Kakaako**  
1-2-3

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	2	0	-	11	8	38%
Closed Sales	1	0	-	2	2	0%
Median Sales Price	\$550,000	\$0	-	\$822,500	\$1,027,500	-20%
Percent of Original List Price Received	91.8%	0.0%	-	97.1%	93.9%	3%
Median Days on Market Until Sale	16	0	-	13	35	-63%
Inventory of Homes for Sale	4	1	300%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	66	72	-8%	505	525	-4%
Closed Sales	63	47	34%	323	317	2%
Median Sales Price	\$612,500	\$695,000	-12%	\$610,000	\$535,000	14%
Percent of Original List Price Received	95.9%	100.0%	-4%	95.6%	96.4%	-1%
Median Days on Market Until Sale	38	12	217%	37	21	76%
Inventory of Homes for Sale	273	254	7%	-	-	-



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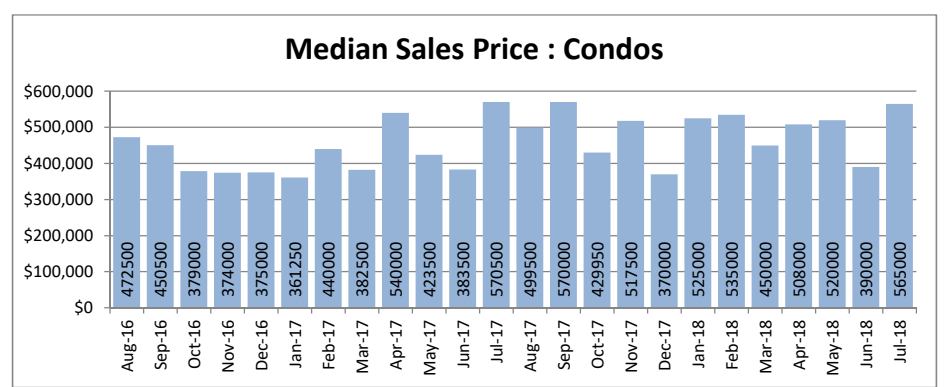
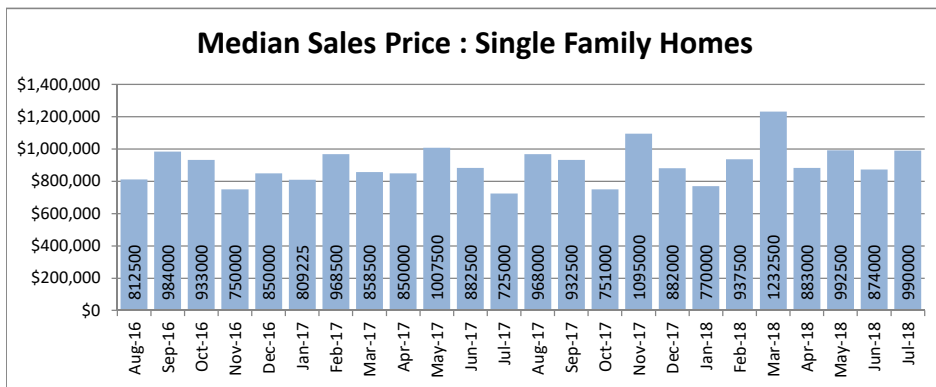
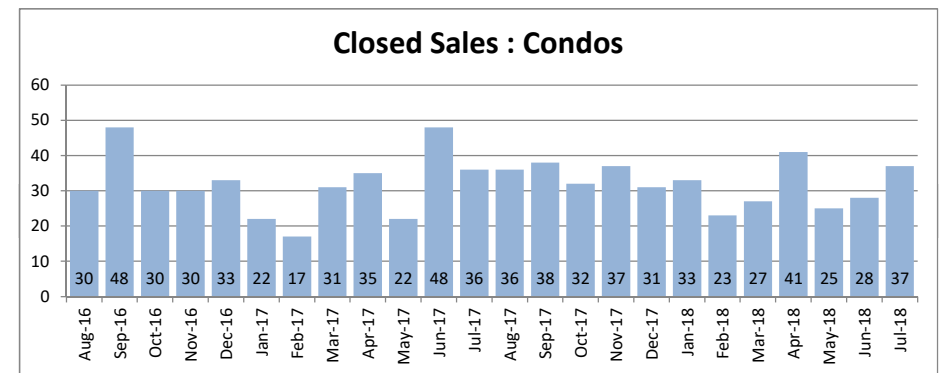
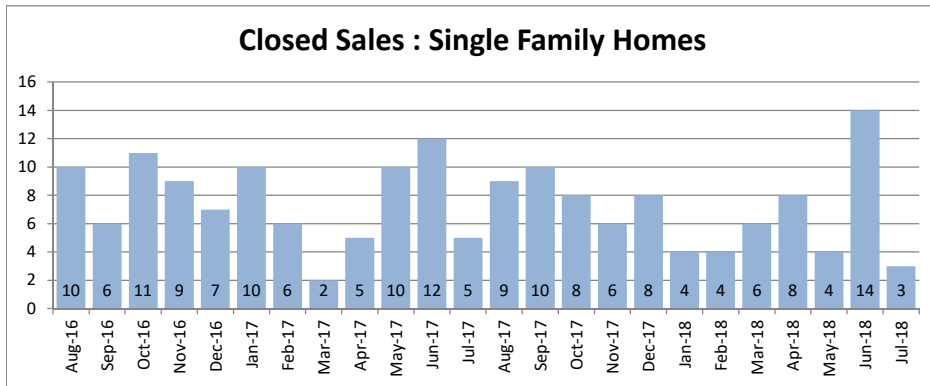


**Downtown - Nuuanu**  
1-1-8 to 1-2-2

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	14	-50%	81	89	-9%
Closed Sales	3	5	-40%	43	50	-14%
Median Sales Price	\$990,000	\$725,000	37%	\$900,000	\$861,750	4%
Percent of Original List Price Received	99.1%	93.5%	6%	94.7%	98.5%	-4%
Median Days on Market Until Sale	39	31	26%	24	21	14%
Inventory of Homes for Sale	34	35	-3%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	60	43	40%	372	339	10%
Closed Sales	37	36	3%	214	211	1%
Median Sales Price	\$565,000	\$570,500	-1%	\$514,500	\$436,000	18%
Percent of Original List Price Received	95.0%	99.1%	-4%	98.5%	96.9%	2%
Median Days on Market Until Sale	16	36	-56%	19	19	0%
Inventory of Homes for Sale	175	145	21%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

July 2018

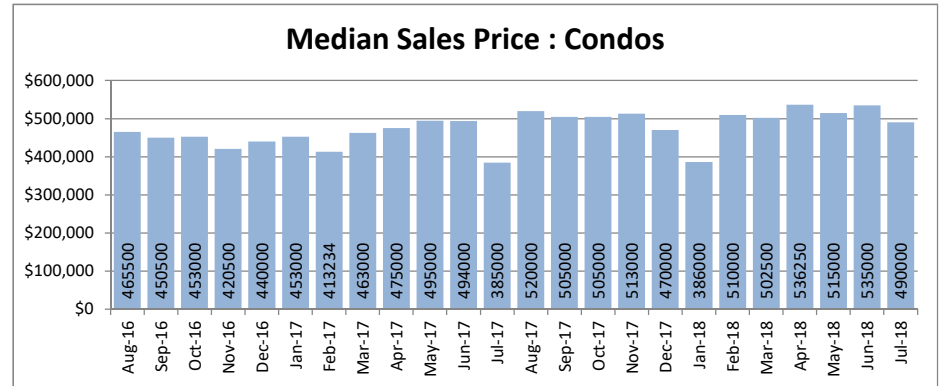
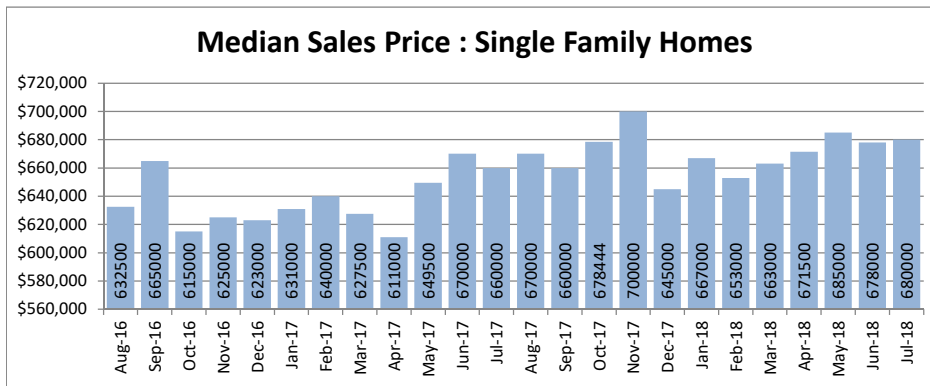
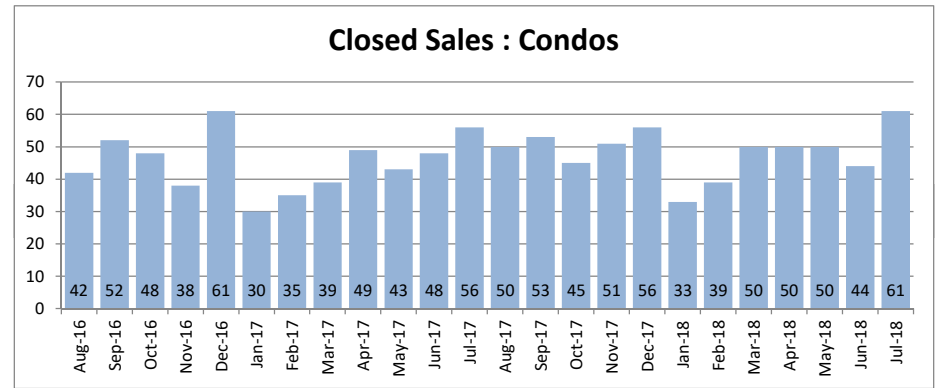
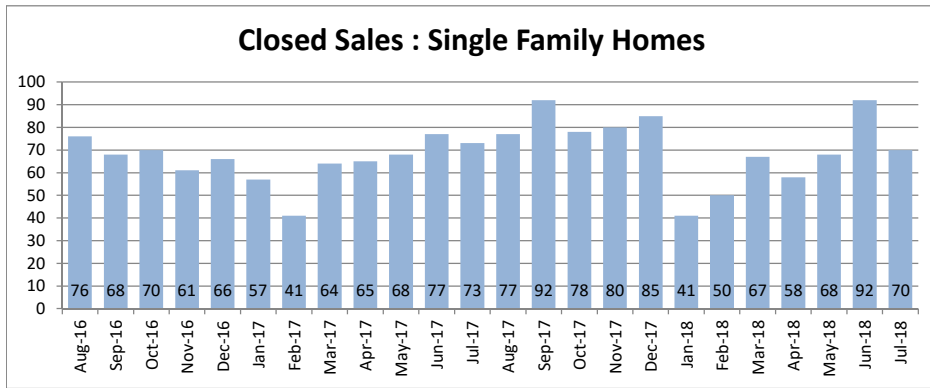


<b>Ewa Plain</b>
<b>1-9-1</b>

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	98	95	3%	672	613	10%
Closed Sales	70	73	-4%	446	445	0%
Median Sales Price	\$680,000	\$660,000	3%	\$675,000	\$649,450	4%
Percent of Original List Price Received	100.0%	98.7%	1%	99.6%	99.9%	0%
Median Days on Market Until Sale	16	28	-43%	15	14	7%
Inventory of Homes for Sale	240	181	33%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	63	40	58%	434	366	19%
Closed Sales	61	56	9%	327	300	9%
Median Sales Price	\$490,000	\$385,000	27%	\$510,000	\$465,000	10%
Percent of Original List Price Received	99.0%	99.5%	-1%	99.0%	101.1%	-2%
Median Days on Market Until Sale	15	10	50%	12	10	20%
Inventory of Homes for Sale	143	102	40%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

July 2018

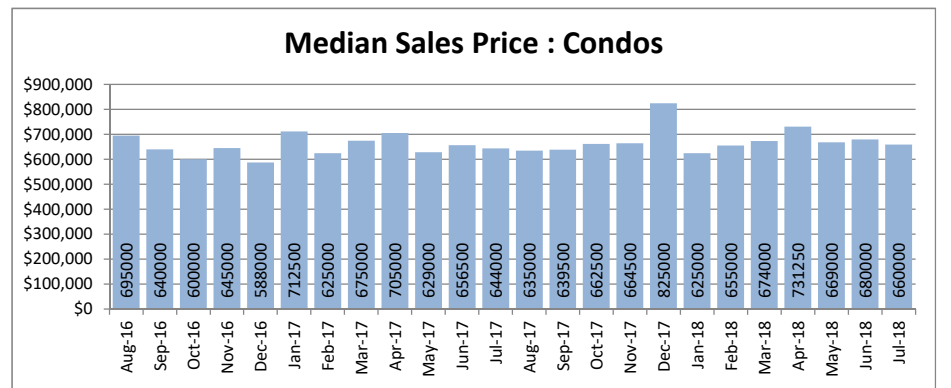
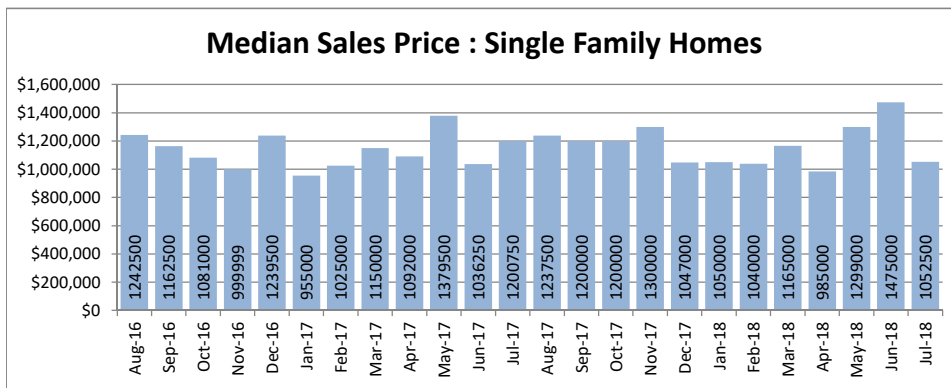
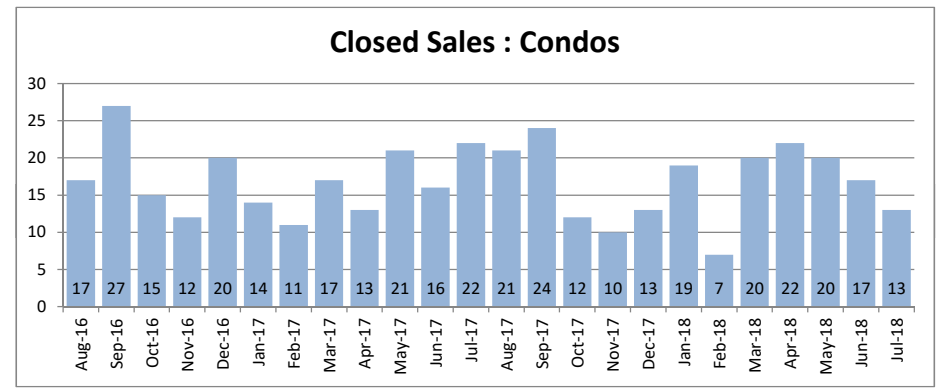
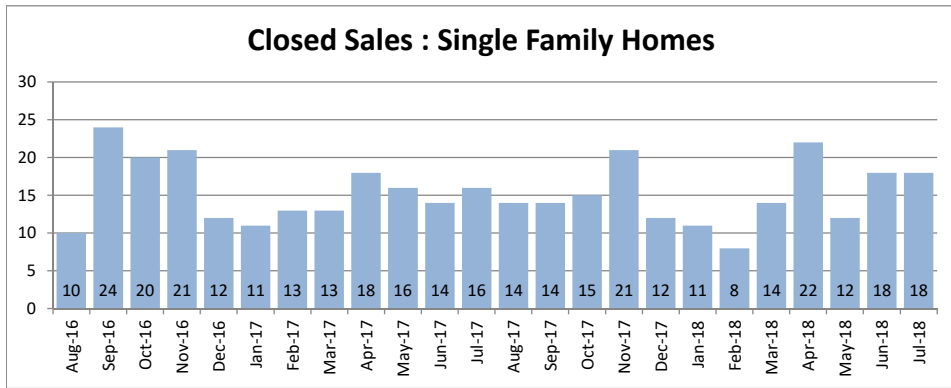
<b>Hawaii Kai</b>
<b>1-3-9</b>



July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	18	39%	173	163	6%
Closed Sales	18	16	13%	103	101	2%
Median Sales Price	\$1,052,500	\$1,200,750	-12%	\$1,160,000	\$1,125,000	3%
Percent of Original List Price Received	96.3%	97.5%	-1%	96.7%	97.0%	0%
Median Days on Market Until Sale	20	12	67%	19	13	46%
Inventory of Homes for Sale	81	75	8%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	22	26	-15%	151	169	-11%
Closed Sales	13	22	-41%	118	114	4%
Median Sales Price	\$600,000	\$644,000	-7%	\$665,167	\$650,000	2%
Percent of Original List Price Received	85.2%	95.5%	-11%	97.8%	98.6%	-1%
Median Days on Market Until Sale	19	13	46%	17	14	21%
Inventory of Homes for Sale	51	60	-15%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

July 2018

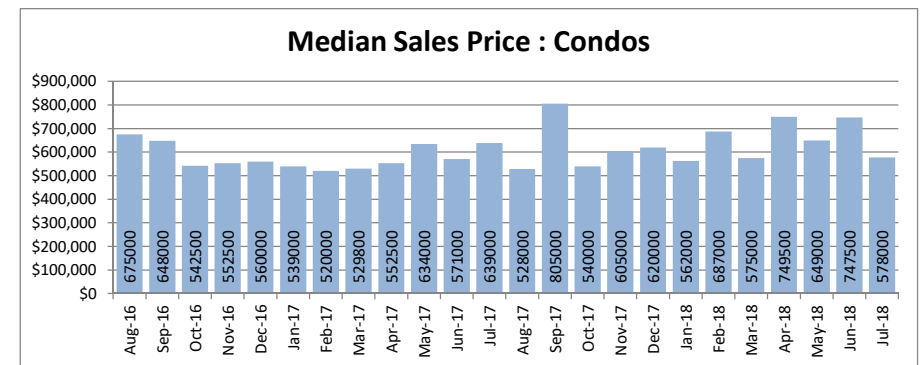
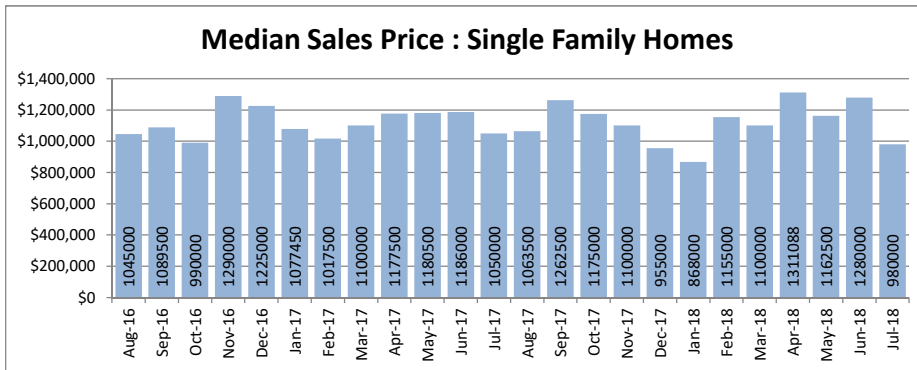
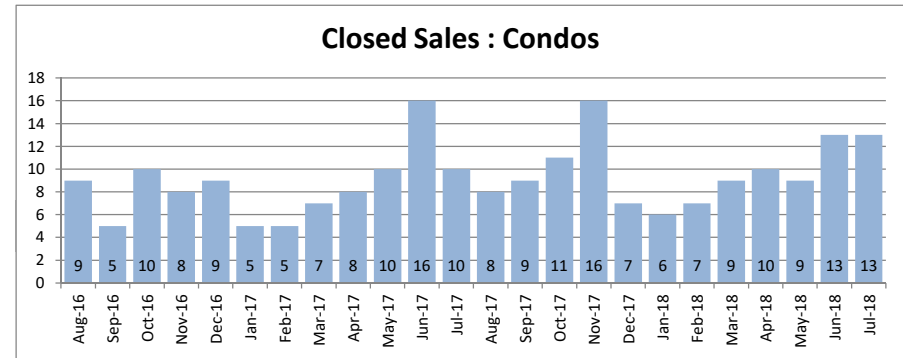
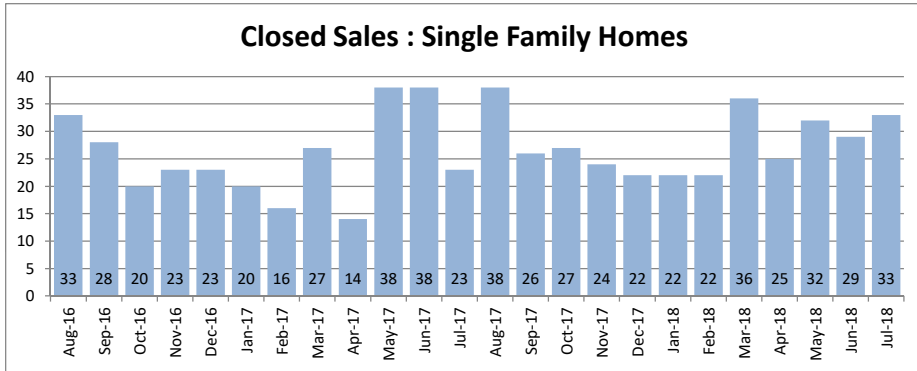


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	56	43	30%	298	269	11%
Closed Sales	33	23	43%	199	176	13%
Median Sales Price	\$980,000	\$1,050,000	-7%	\$1,147,500	\$1,115,000	3%
Percent of Original List Price Received	100.1%	102.4%	-2%	96.0%	97.0%	-1%
Median Days on Market Until Sale	12	11	9%	16	13	23%
Inventory of Homes for Sale	134	118	14%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	8	9	-11%	80	86	-7%
Closed Sales	13	10	30%	67	61	10%
Median Sales Price	\$578,000	\$639,000	-10%	\$649,000	\$558,000	16%
Percent of Original List Price Received	100.5%	98.5%	2%	98.6%	100.2%	-2%
Median Days on Market Until Sale	29	13	123%	16	16	0%
Inventory of Homes for Sale	29	28	4%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

July 2018

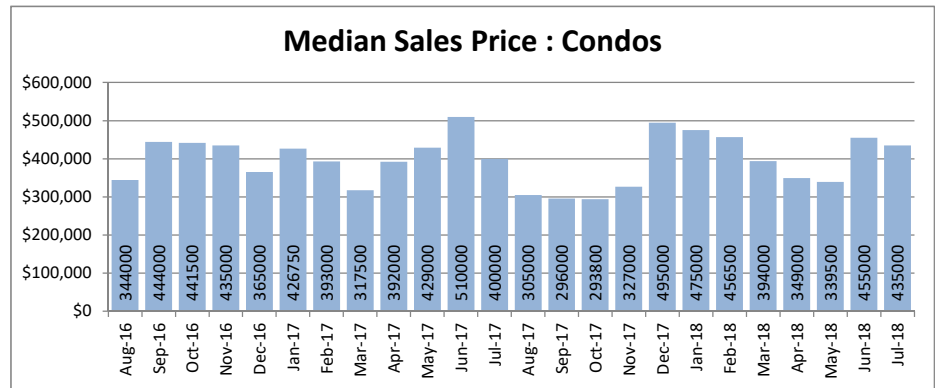
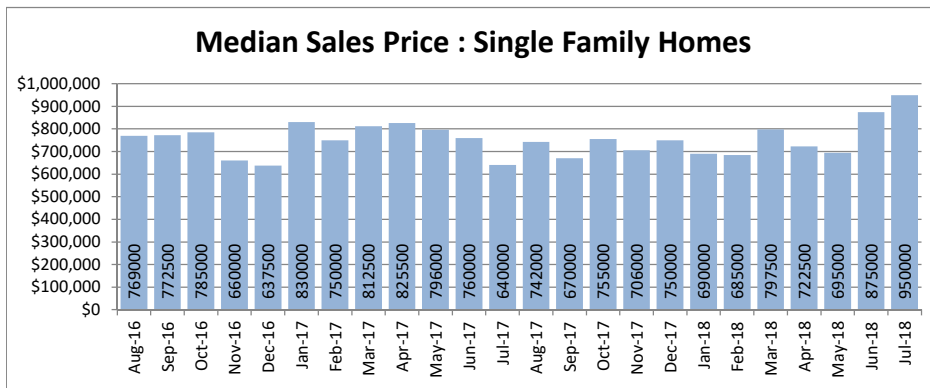
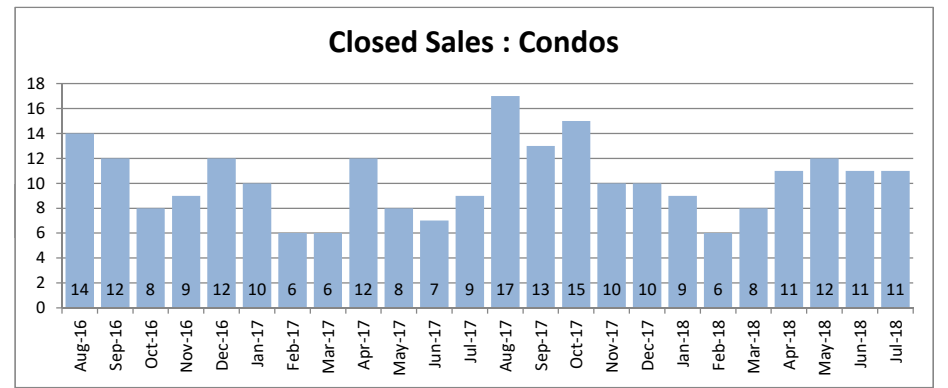
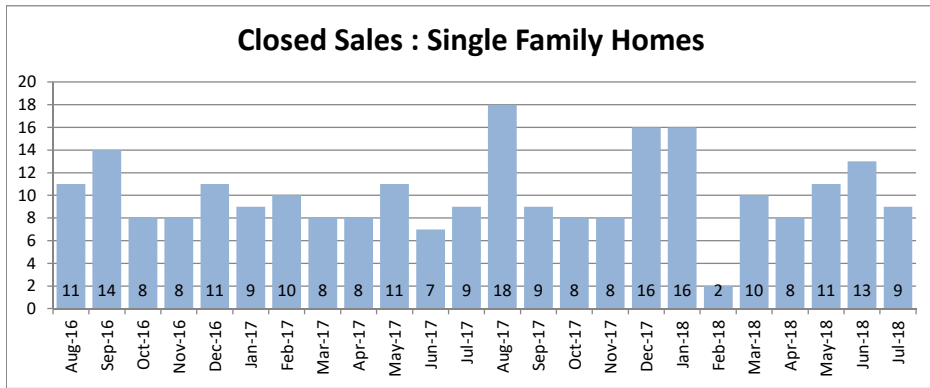


**Kalihi - Palama**  
1-1-2 to 1-1-7

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	24	17	41%	117	101	16%
Closed Sales	9	9	0%	69	62	11%
Median Sales Price	\$950,000	\$640,000	48%	\$790,000	\$791,500	0%
Percent of Original List Price Received	96.2%	99.2%	-3%	99.0%	107.0%	-7%
Median Days on Market Until Sale	13	22	-41%	20	29	-31%
Inventory of Homes for Sale	58	40	45%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	16	6%	95	114	-17%
Closed Sales	11	9	22%	68	58	17%
Median Sales Price	\$435,000	\$400,000	9%	\$403,000	\$408,500	-1%
Percent of Original List Price Received	101.2%	100.0%	1%	98.3%	99.9%	-2%
Median Days on Market Until Sale	13	10	30%	25	18	39%
Inventory of Homes for Sale	37	39	-5%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

July 2018

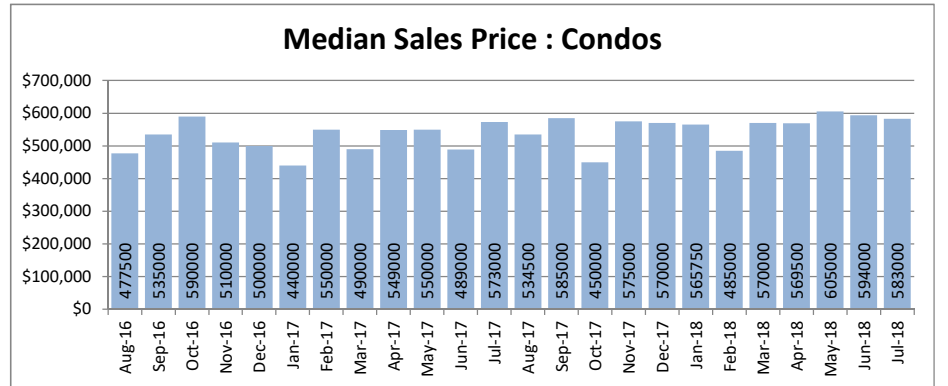
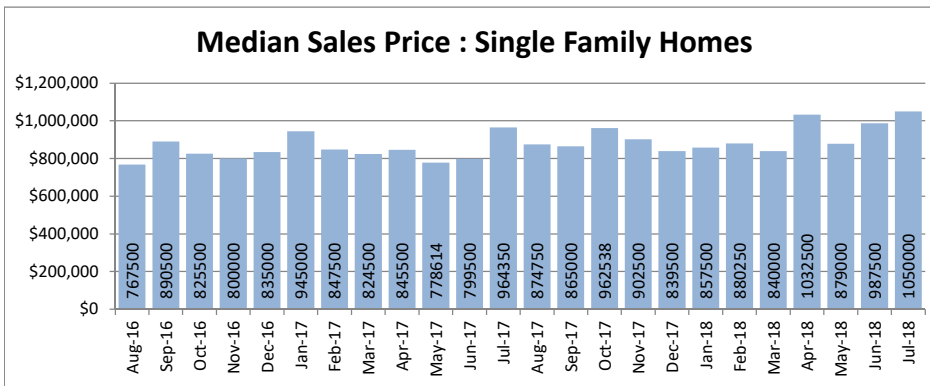
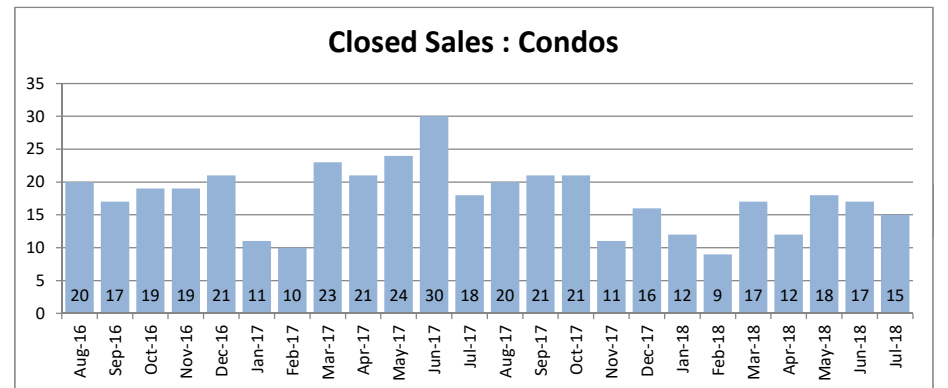
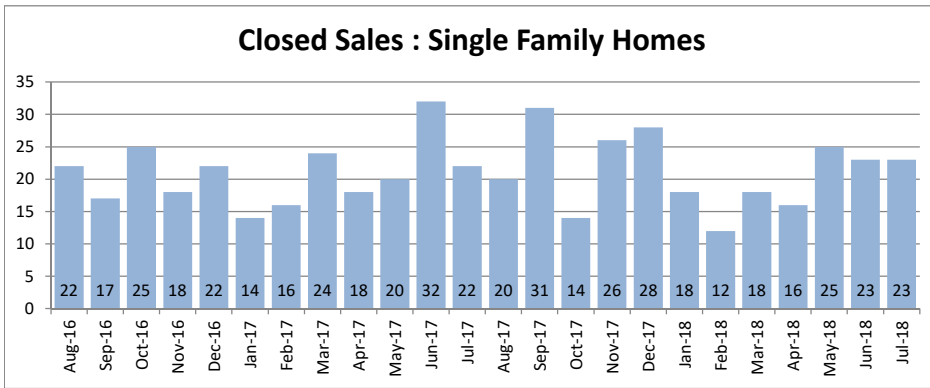


<b>Kaneohe</b>
Selected 1-4-4 to 1-4-7

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	35	32	9%	211	203	4%
Closed Sales	23	22	5%	135	146	-8%
Median Sales Price	\$1,050,000	\$964,350	9%	\$882,750	\$857,250	3%
Percent of Original List Price Received	100.0%	97.7%	2%	96.6%	97.5%	-1%
Median Days on Market Until Sale	7	27	-74%	14	13	8%
Inventory of Homes for Sale	89	72	24%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	39	22	77%	150	154	-3%
Closed Sales	15	18	-17%	100	137	-27%
Median Sales Price	\$583,000	\$573,000	2%	\$570,000	\$533,500	7%
Percent of Original List Price Received	99.7%	100.5%	-1%	99.1%	101.6%	-2%
Median Days on Market Until Sale	29	8	263%	12	9	33%
Inventory of Homes for Sale	49	42	17%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

July 2018

**Kapahulu - Diamond Head**

1-3-1 to 1-3-4

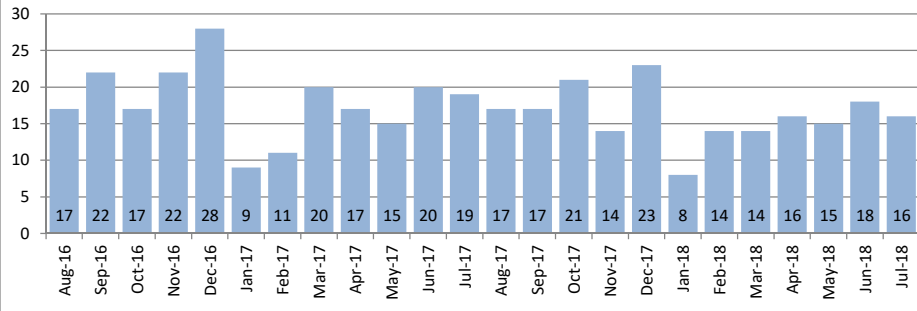


July 2018

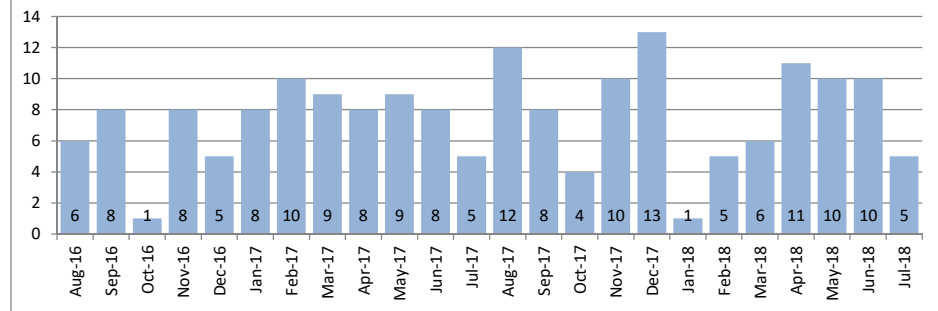
Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	30	29	3%	183	181	1%
Closed Sales	16	19	-16%	101	111	-9%
Median Sales Price	\$1,014,000	\$1,060,000	-4%	\$1,075,000	\$995,000	8%
Percent of Original List Price Received	96.8%	96.4%	0%	98.3%	99.5%	-1%
Median Days on Market Until Sale	11	42	-74%	12	17	-29%
Inventory of Homes for Sale	79	83	-5%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	16	12	33%	94	82	15%
Closed Sales	5	5	0%	48	57	-16%
Median Sales Price	\$551,000	\$495,000	11%	\$557,000	\$475,000	17%
Percent of Original List Price Received	102.4%	101.0%	1%	99.6%	96.0%	4%
Median Days on Market Until Sale	17	30	-43%	18	41	-56%
Inventory of Homes for Sale	56	48	17%	-	-	-

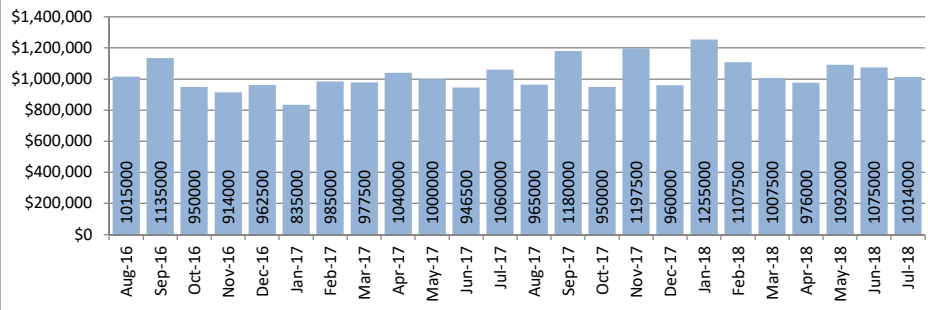
**Closed Sales : Single Family Homes**



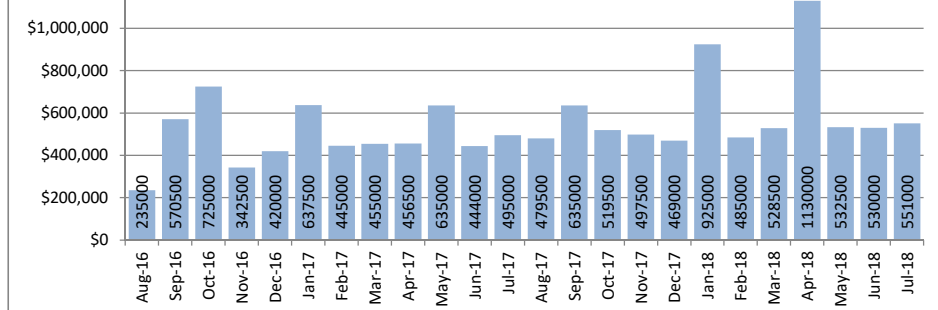
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

July 2018

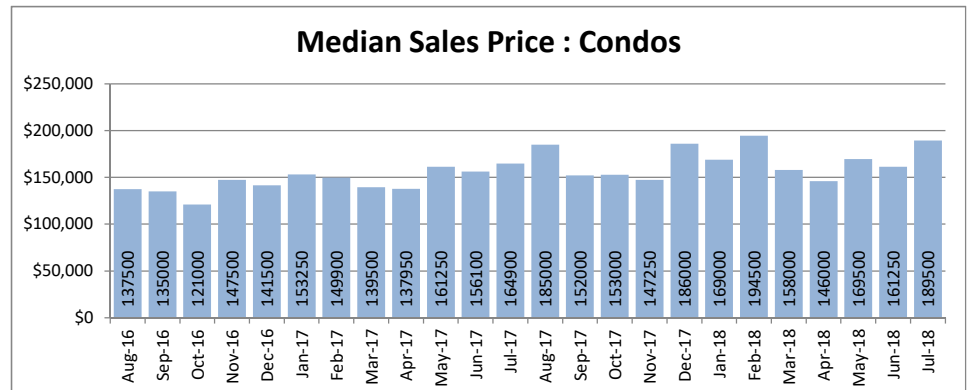
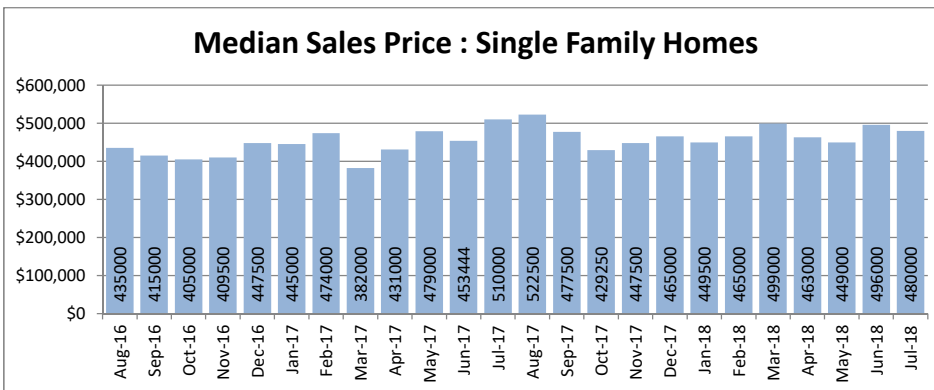
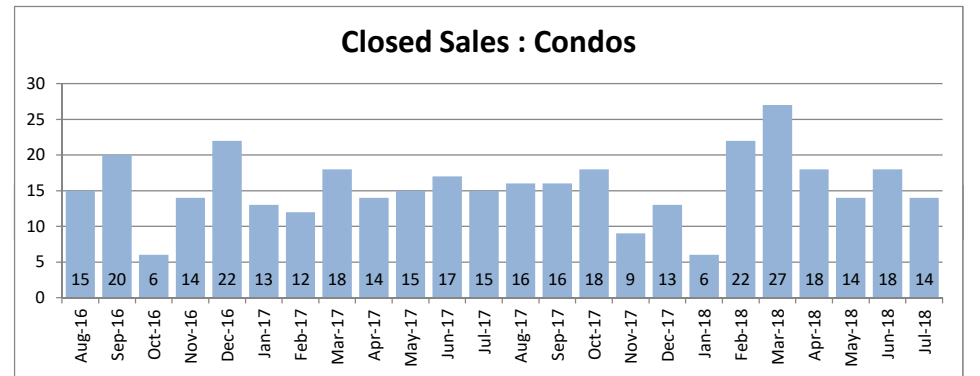
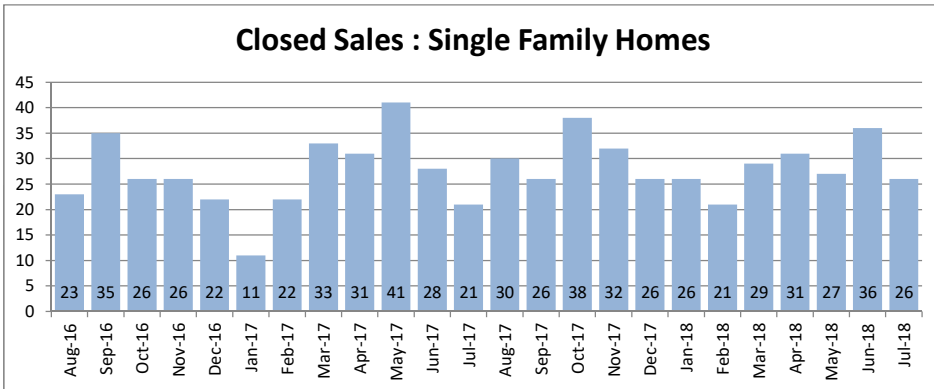


**Makaha - Nanakuli**  
1-8-1 to 1-8-9

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	42	44	-5%	297	306	-3%
Closed Sales	26	21	24%	196	187	5%
Median Sales Price	\$480,000	\$510,000	-6%	\$470,000	\$450,000	4%
Percent of Original List Price Received	97.7%	100.0%	-2%	96.9%	99.4%	-3%
Median Days on Market Until Sale	30	27	11%	21	21	0%
Inventory of Homes for Sale	124	104	19%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	12	21	-43%	171	175	-2%
Closed Sales	14	15	-7%	119	104	14%
Median Sales Price	\$172,950	\$185,000	-7%	\$164,250	\$154,944	6%
Percent of Original List Price Received	95.7%	97.6%	-2%	93.9%	98.7%	-5%
Median Days on Market Until Sale	38	29	31%	34	29	17%
Inventory of Homes for Sale	73	68	7%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

July 2018

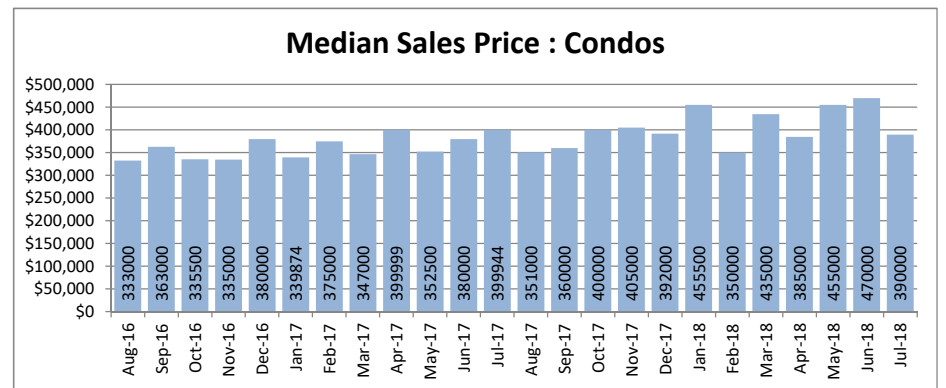
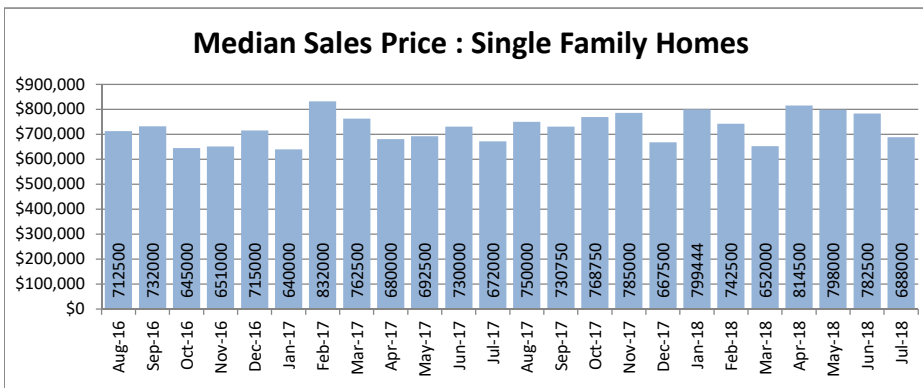
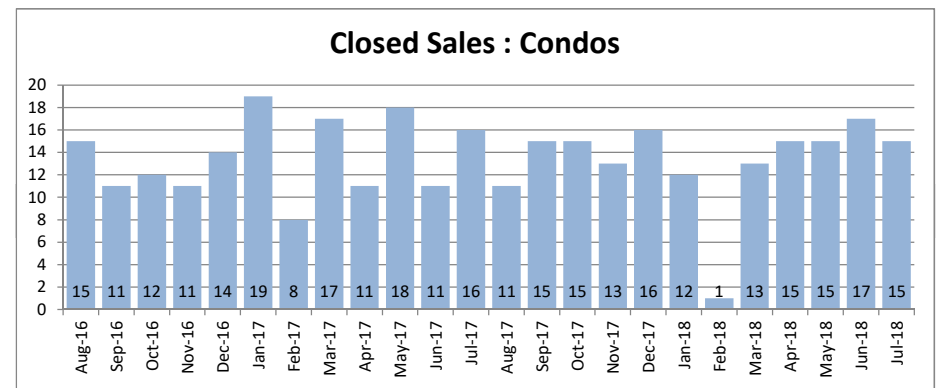
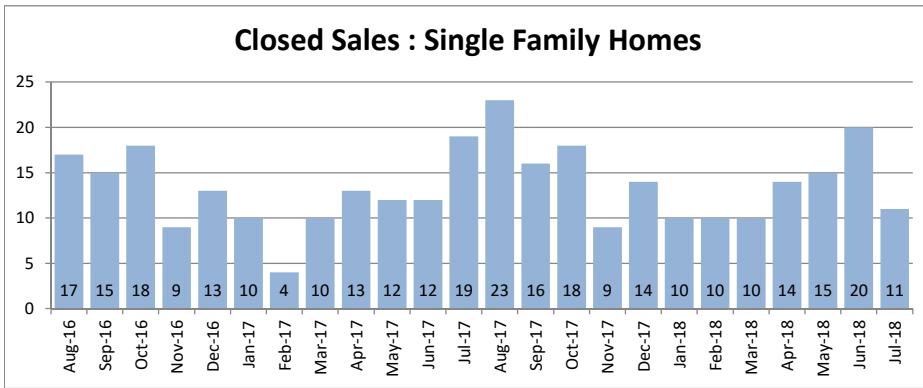


<b>Makakilo</b>
<b>1-9-2 to 1-9-3</b>

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	24	19	26%	144	149	-3%
Closed Sales	11	19	-42%	90	80	13%
Median Sales Price	\$688,000	\$672,000	2%	\$770,000	\$690,000	12%
Percent of Original List Price Received	101.9%	96.1%	6%	100.1%	98.7%	1%
Median Days on Market Until Sale	13	20	-35%	17	17	0%
Inventory of Homes for Sale	51	52	-2%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	18	17	6%	126	101	25%
Closed Sales	15	16	-6%	88	100	-12%
Median Sales Price	\$390,000	\$399,944	-2%	\$404,250	\$369,500	9%
Percent of Original List Price Received	98.7%	100.0%	-1%	99.6%	98.5%	1%
Median Days on Market Until Sale	12	15	-20%	10	12	-17%
Inventory of Homes for Sale	40	28	43%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

July 2018

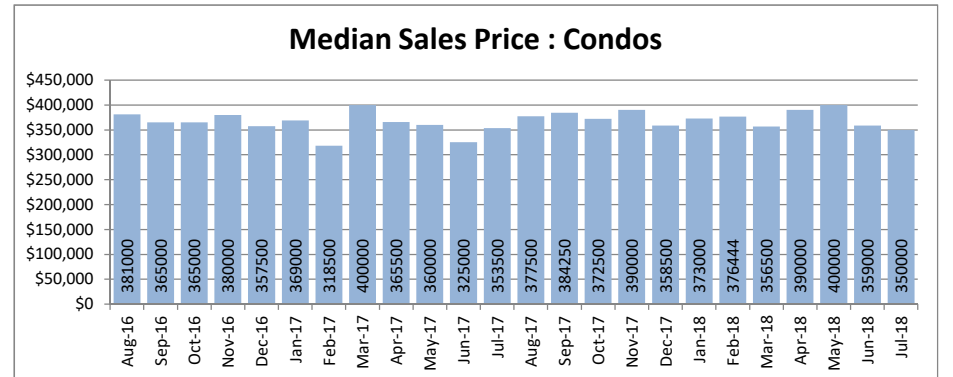
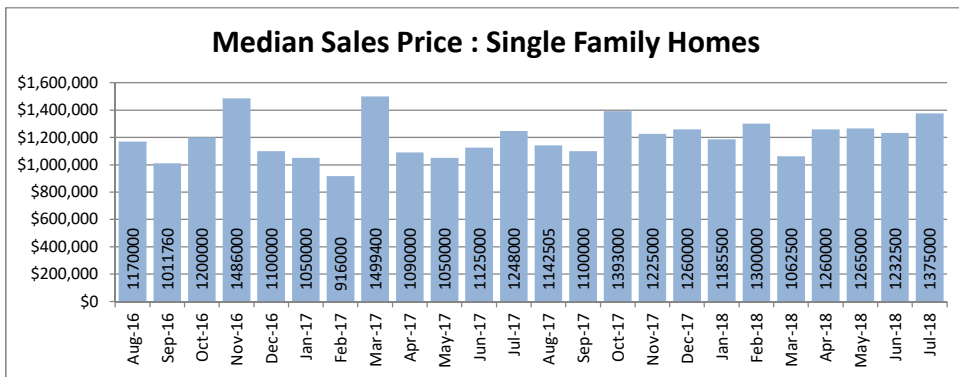
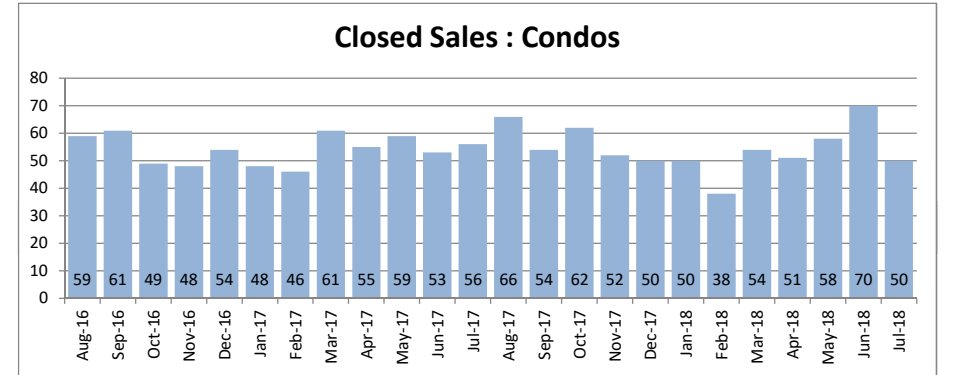
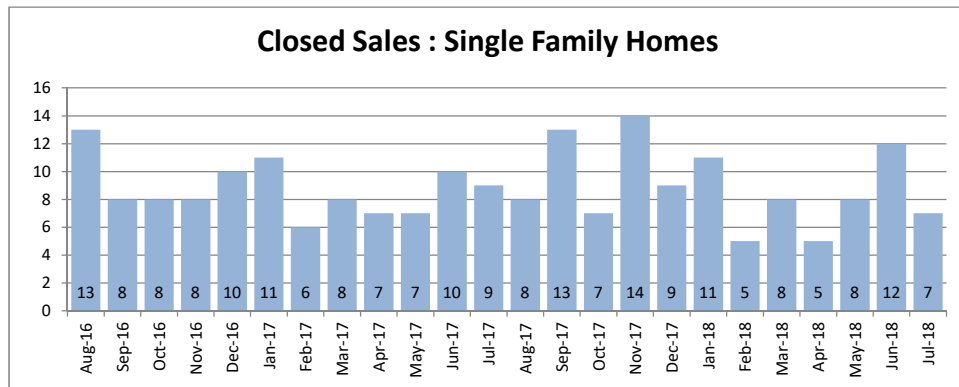


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	20	17	18%	101	105	-4%
Closed Sales	7	9	-22%	56	58	-3%
Median Sales Price	\$1,375,000	\$1,248,000	10%	\$1,200,000	\$1,125,000	7%
Percent of Original List Price Received	101.9%	96.4%	6%	92.7%	93.9%	-1%
Median Days on Market Until Sale	29	11	164%	23	17	35%
Inventory of Homes for Sale	52	50	4%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	74	85	-13%	477	545	-12%
Closed Sales	50	56	-11%	371	378	-2%
Median Sales Price	\$350,000	\$353,500	-1%	\$375,500	\$362,250	4%
Percent of Original List Price Received	92.7%	93.8%	-1%	97.0%	98.0%	-1%
Median Days on Market Until Sale	13	19	-32%	19	23	-17%
Inventory of Homes for Sale	174	208	-16%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

July 2018

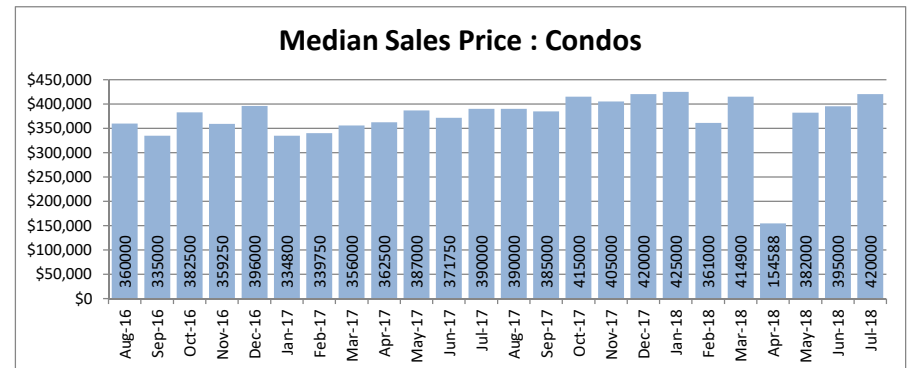
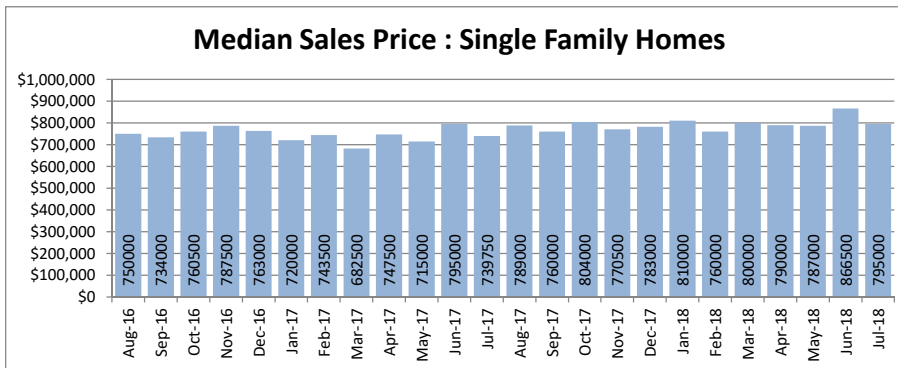
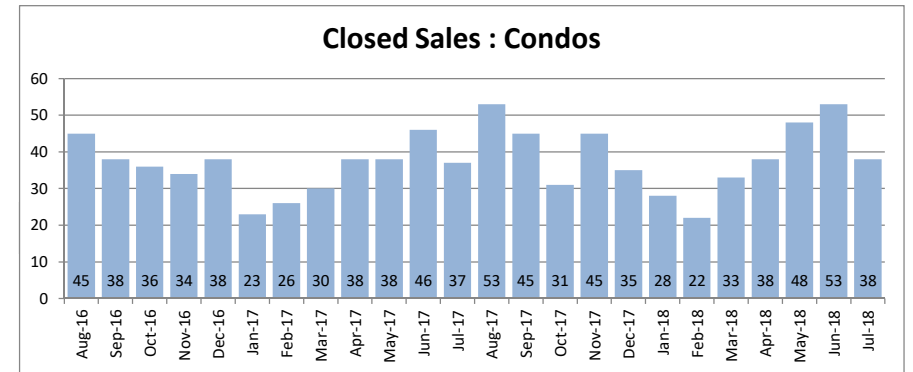
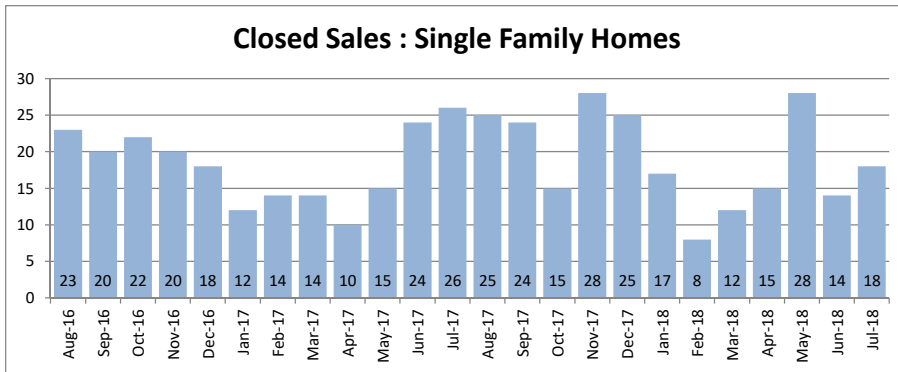
<b>Mililani</b>
Selected 1-9-4 to 1-9-5



July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	38	27	41%	171	152	13%
Closed Sales	18	26	-31%	112	115	-3%
Median Sales Price	\$795,000	\$739,750	7%	\$791,000	\$750,000	5%
Percent of Original List Price Received	98.8%	100.4%	-2%	99.0%	100.0%	-1%
Median Days on Market Until Sale	14	8	75%	12	10	20%
Inventory of Homes for Sale	56	44	27%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	53	51	4%	370	313	18%
Closed Sales	38	37	3%	260	238	9%
Median Sales Price	\$420,000	\$390,000	8%	\$397,000	\$379,000	5%
Percent of Original List Price Received	100.8%	102.6%	-2%	100.8%	101.4%	-1%
Median Days on Market Until Sale	11	10	10%	11	9	22%
Inventory of Homes for Sale	94	74	27%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

July 2018

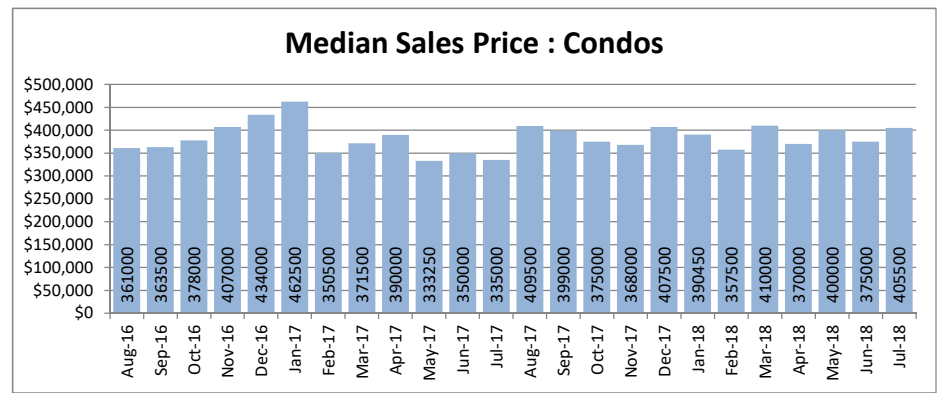
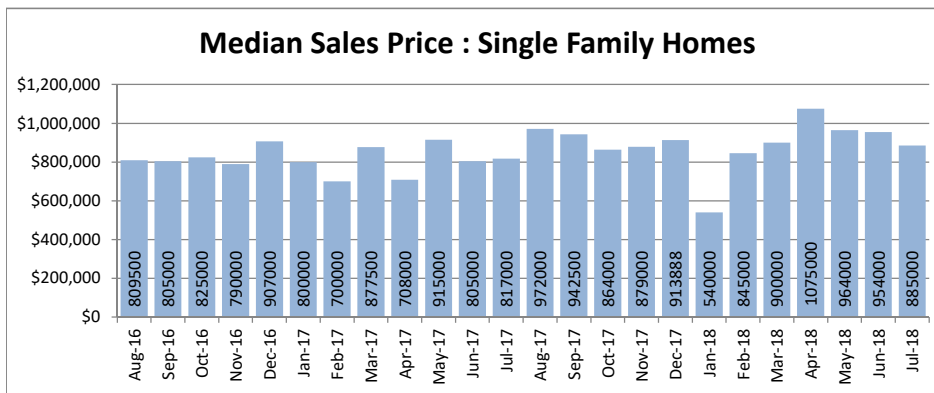
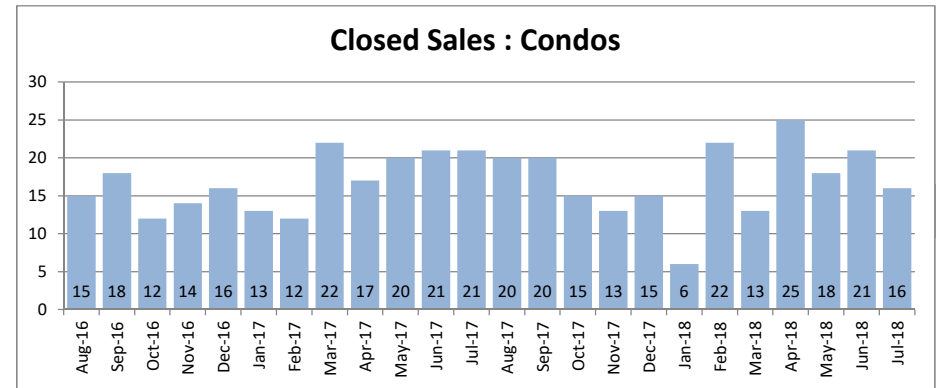
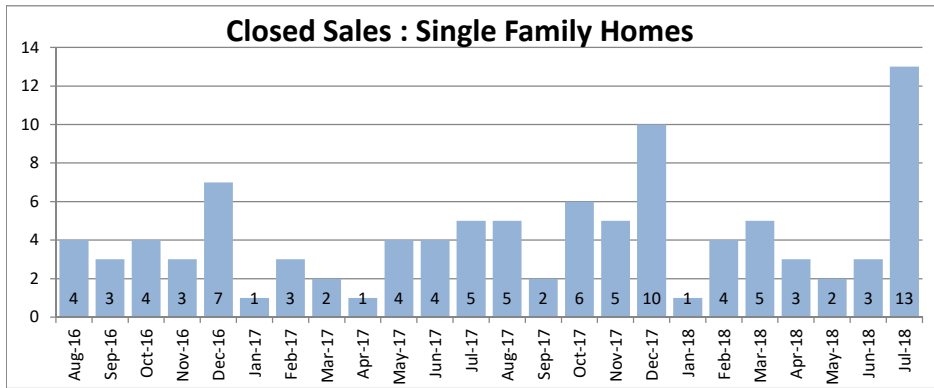


<b>Moanalua - Salt Lake</b>
<b>1-1-1</b>

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	4	50%	40	34	18%
Closed Sales	13	5	160%	31	20	55%
Median Sales Price	\$885,000	\$817,000	8%	\$910,000	\$817,000	11%
Percent of Original List Price Received	98.4%	96.3%	2%	101.1%	96.3%	5%
Median Days on Market Until Sale	15	19	-21%	12	20	-40%
Inventory of Homes for Sale	19	18	6%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	20	20	0%	156	145	8%
Closed Sales	16	21	-24%	121	126	-4%
Median Sales Price	\$405,500	\$335,000	21%	\$394,000	\$355,000	11%
Percent of Original List Price Received	97.7%	96.0%	2%	98.9%	98.6%	0%
Median Days on Market Until Sale	17	18	-6%	12	18	-33%
Inventory of Homes for Sale	49	42	17%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.



# Local Market Update

July 2018

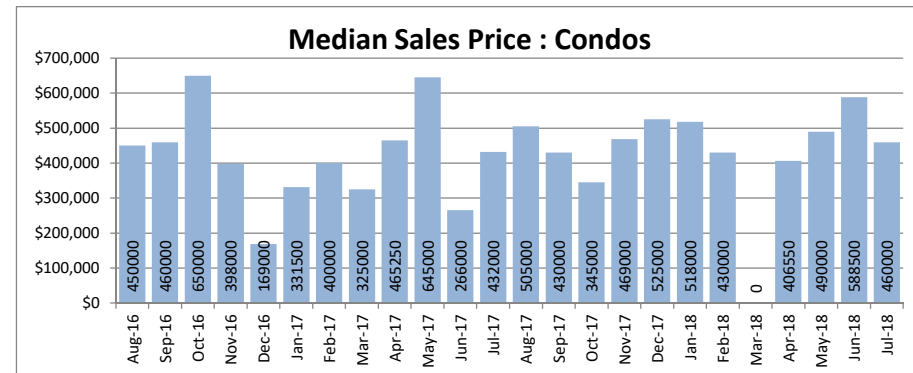
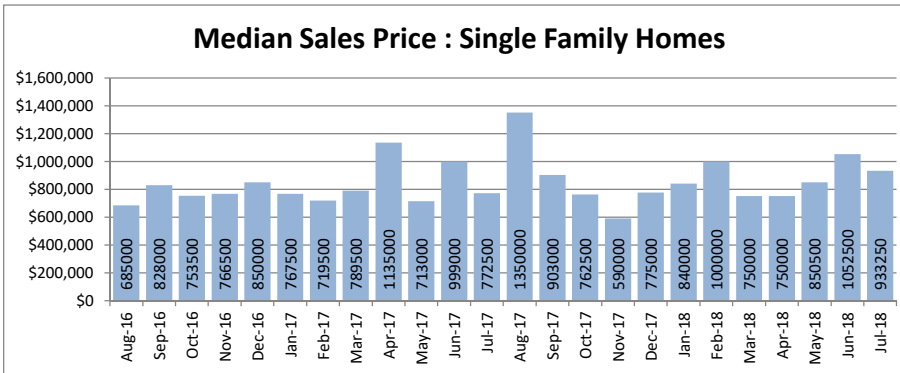
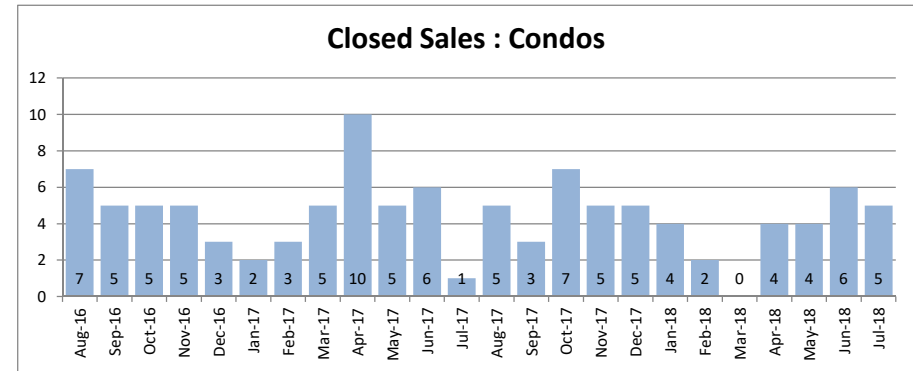
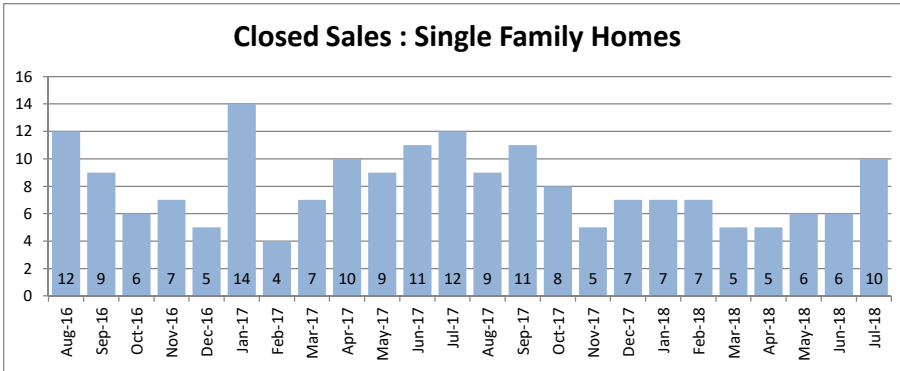


**North Shore**  
1-5-6 to 1-6-9

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	18	11	64%	101	116	-13%
Closed Sales	10	12	-17%	46	67	-31%
Median Sales Price	\$933,250	\$772,500	21%	\$877,500	\$825,000	6%
Percent of Original List Price Received	89.4%	91.5%	-2%	98.1%	93.2%	5%
Median Days on Market Until Sale	29	45	-36%	19	27	-30%
Inventory of Homes for Sale	68	60	13%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	8	5	60%	46	53	-13%
Closed Sales	5	1	400%	25	32	-22%
Median Sales Price	\$460,000	\$432,000	6%	\$475,000	\$419,000	13%
Percent of Original List Price Received	87.8%	98.2%	-11%	90.6%	95.4%	-5%
Median Days on Market Until Sale	22	15	47%	15	15	0%
Inventory of Homes for Sale	28	17	65%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

July 2018

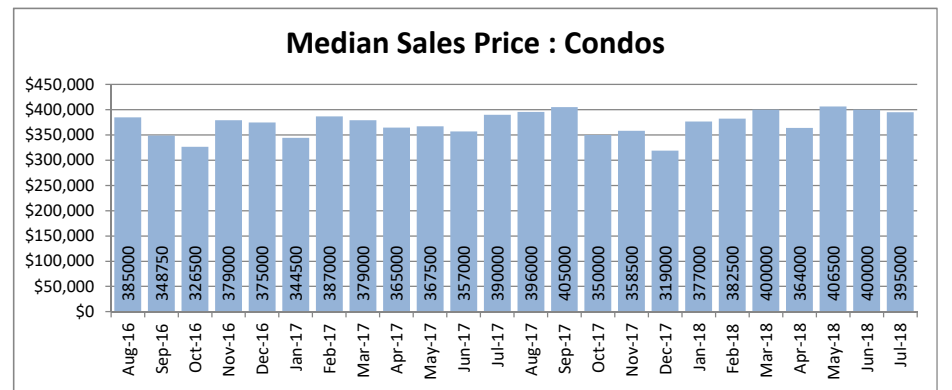
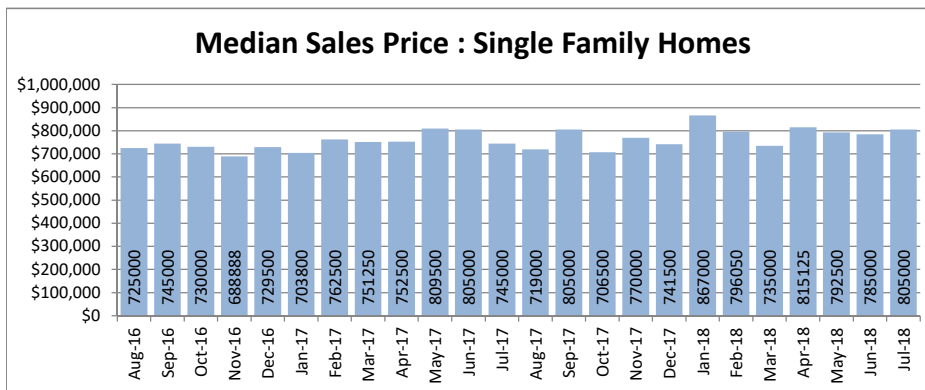
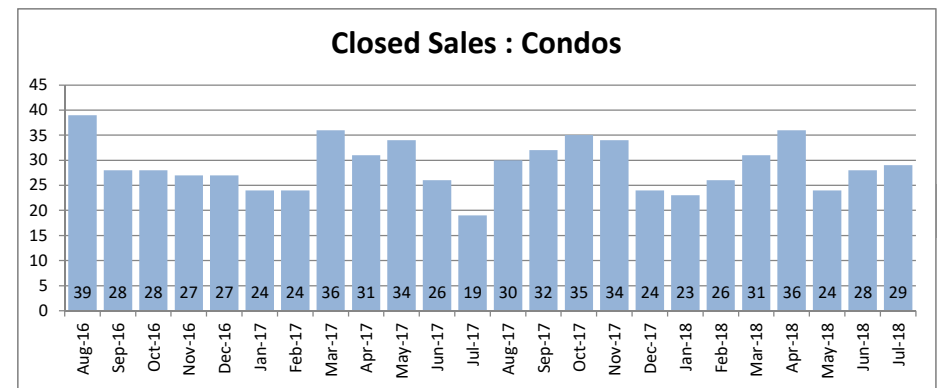
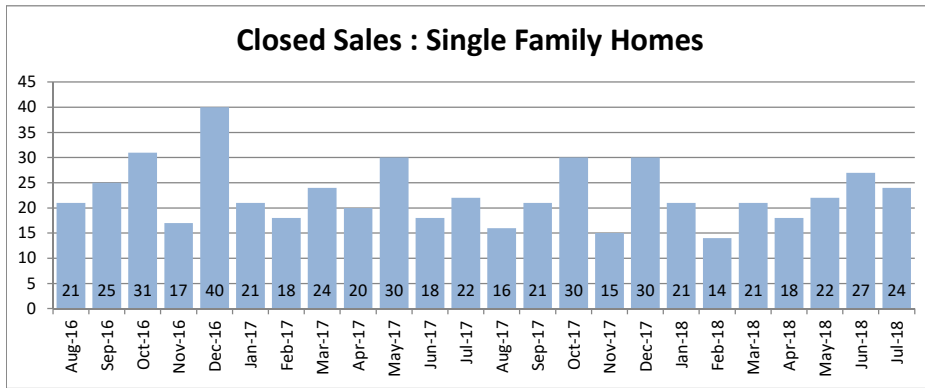


<b>Pearl City - Aiea</b>
1-9-6 to 1-9-9

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	32	30	7%	189	176	7%
Closed Sales	24	22	9%	147	153	-4%
Median Sales Price	\$805,000	\$745,000	8%	\$795,000	\$762,500	4%
Percent of Original List Price Received	100.8%	98.3%	3%	99.4%	98.4%	1%
Median Days on Market Until Sale	9	23	-61%	12	15	-20%
Inventory of Homes for Sale	71	66	8%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	46	58	-21%	281	250	12%
Closed Sales	29	19	53%	197	194	2%
Median Sales Price	\$395,000	\$390,000	1%	\$390,000	\$363,000	7%
Percent of Original List Price Received	99.0%	100.0%	-1%	100.0%	98.2%	2%
Median Days on Market Until Sale	14	9	56%	11	11	0%
Inventory of Homes for Sale	95	71	34%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

July 2018

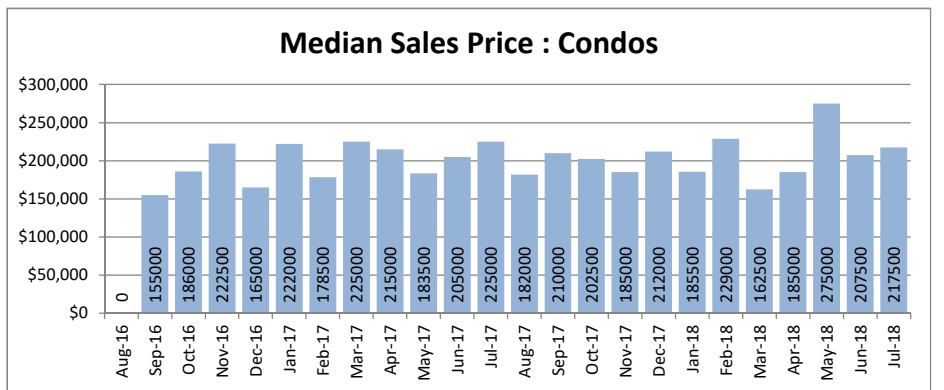
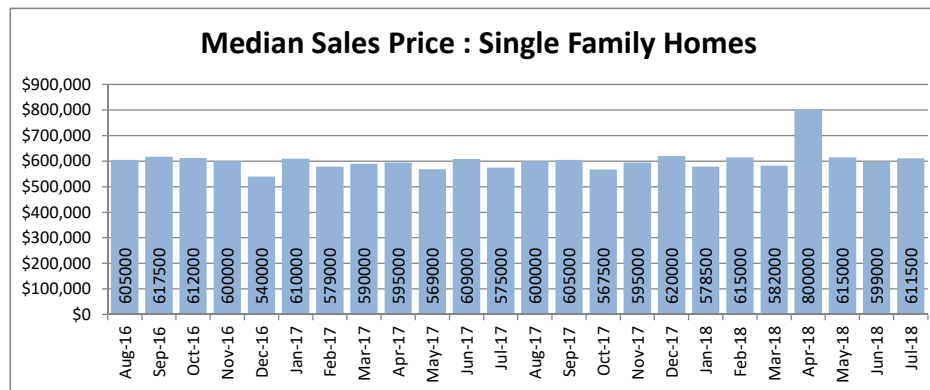
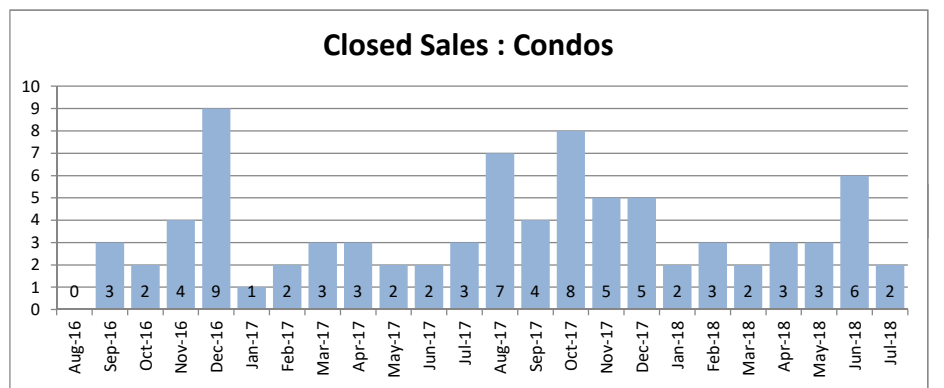
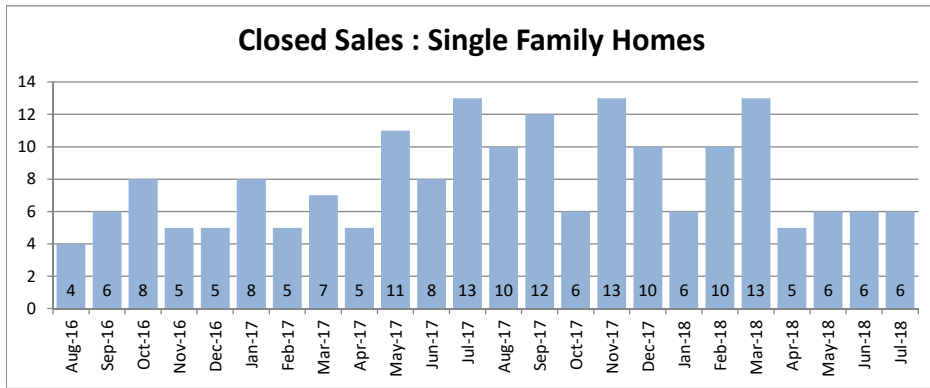


<b>Wahiawa</b>
<b>1-7-1 to 1-7-7</b>

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	18	-50%	66	76	-13%
Closed Sales	6	13	-54%	52	57	-9%
Median Sales Price	\$611,500	\$575,000	6%	\$600,000	\$590,000	2%
Percent of Original List Price Received	97.8%	101.8%	-4%	98.4%	98.3%	0%
Median Days on Market Until Sale	6	14	-57%	13	15	-13%
Inventory of Homes for Sale	22	34	-35%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	6	-17%	27	49	-45%
Closed Sales	2	3	-33%	21	37	-43%
Median Sales Price	\$217,500	\$225,000	-3%	\$210,000	\$568,000	-63%
Percent of Original List Price Received	101.6%	100.0%	2%	95.7%	98.8%	-3%
Median Days on Market Until Sale	3	33	-91%	10	20	-50%
Inventory of Homes for Sale	7	16	-56%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

July 2018

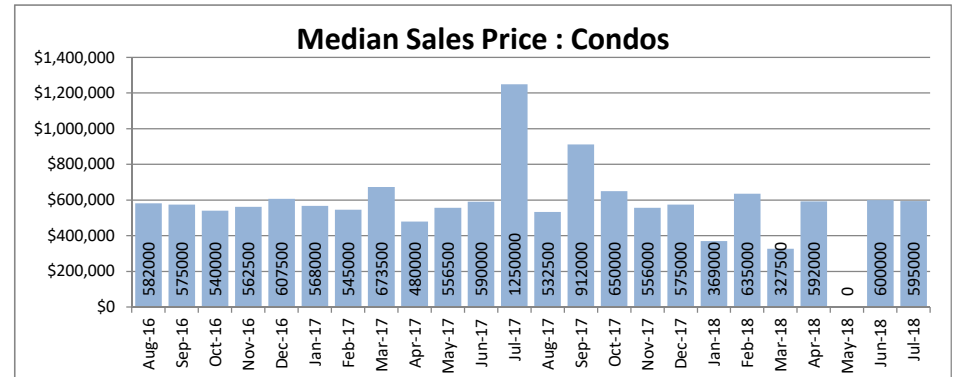
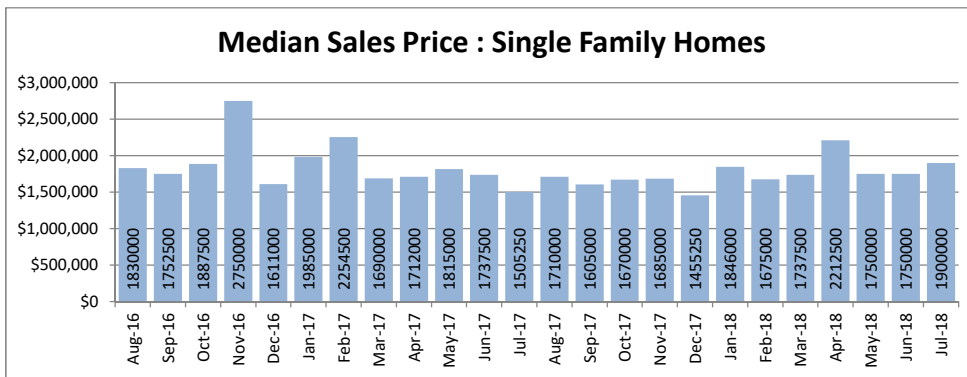
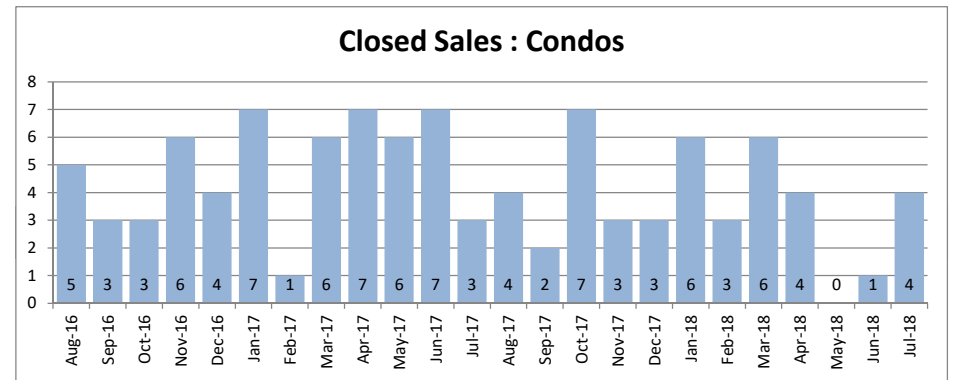
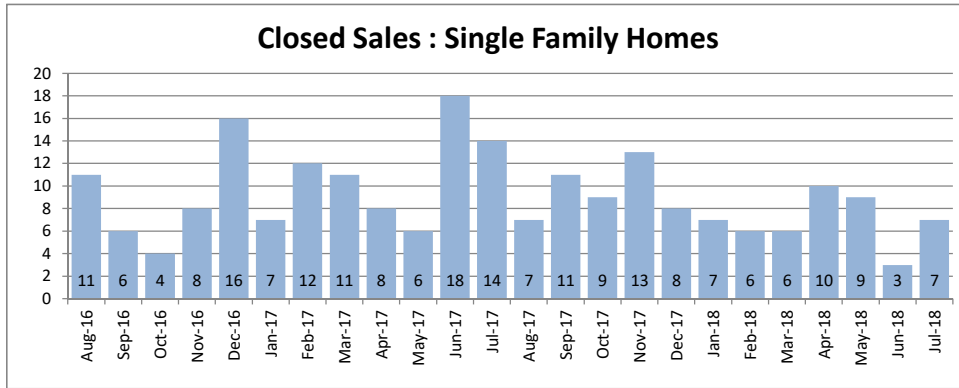


**Waialae - Kahala**  
1-3-5

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	17	-24%	92	120	-23%
Closed Sales	7	14	-50%	48	76	-37%
Median Sales Price	\$1,900,000	\$1,505,250	26%	\$1,848,000	\$1,737,500	6%
Percent of Original List Price Received	100.1%	91.7%	9%	99.9%	93.0%	7%
Median Days on Market Until Sale	9	34	-74%	39	51	-24%
Inventory of Homes for Sale	58	72	-19%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	6	-17%	31	49	-37%
Closed Sales	4	3	33%	24	37	-35%
Median Sales Price	\$595,000	\$1,250,000	-52%	\$560,000	\$568,000	-1%
Percent of Original List Price Received	100.0%	96.2%	4%	98.9%	98.8%	0%
Median Days on Market Until Sale	18	48	-63%	22	20	10%
Inventory of Homes for Sale	21	19	11%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

July 2018

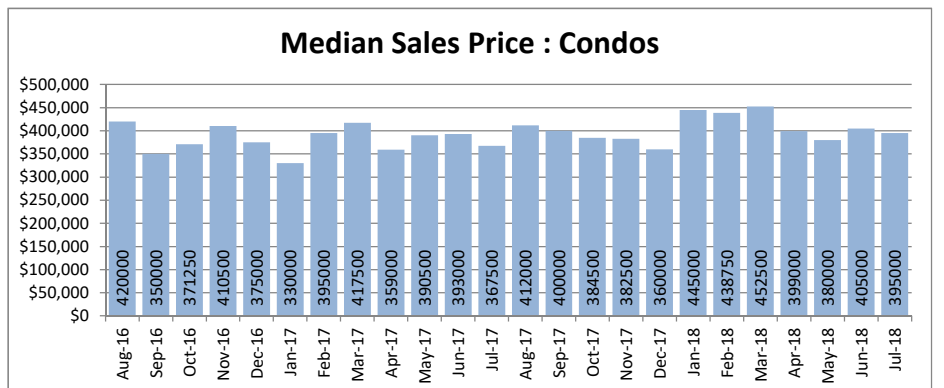
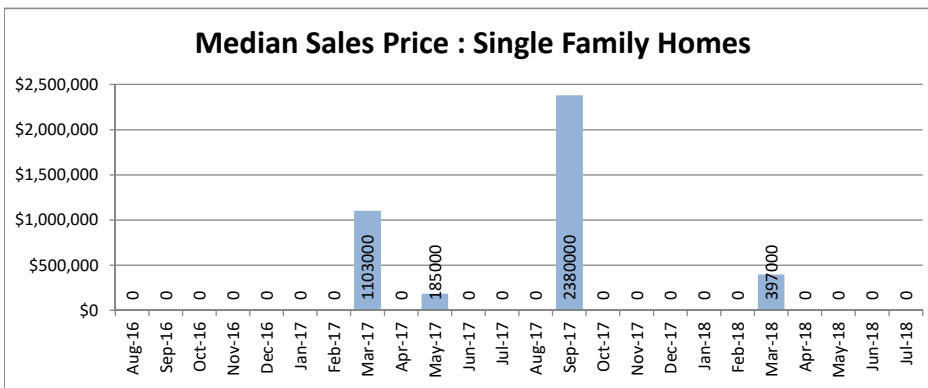
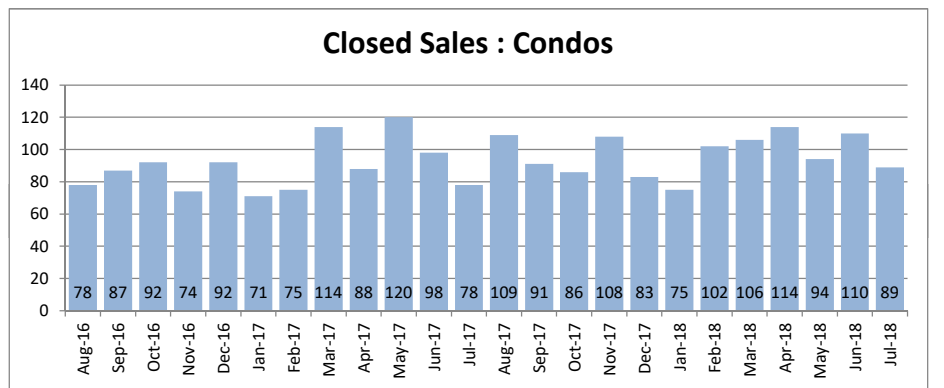
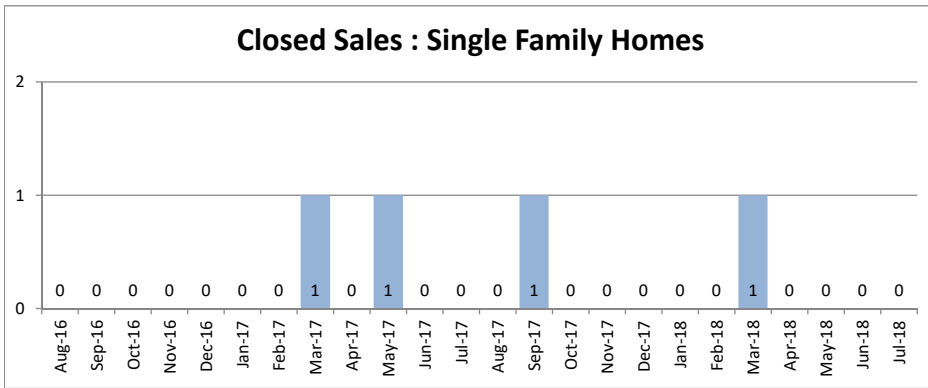


<b>Waikiki</b>
<b>1-2-6</b>

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	1	0	-	5	3	67%
Closed Sales	0	0	-	1	2	-50%
Median Sales Price	\$0	\$0	-	\$397,000	\$644,000	-38%
Percent of Original List Price Received	0.0%	0.0%	-	94.5%	87.3%	8%
Median Days on Market Until Sale	0	0	-	0	61	-
Inventory of Homes for Sale	2	0	-	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	183	137	34%	1194	1000	19%
Closed Sales	89	78	14%	690	644	7%
Median Sales Price	\$395,000	\$367,500	7%	\$415,000	\$386,000	8%
Percent of Original List Price Received	98.8%	96.1%	3%	96.7%	97.0%	0%
Median Days on Market Until Sale	44	21	110%	35	28	25%
Inventory of Homes for Sale	635	503	26%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

July 2018

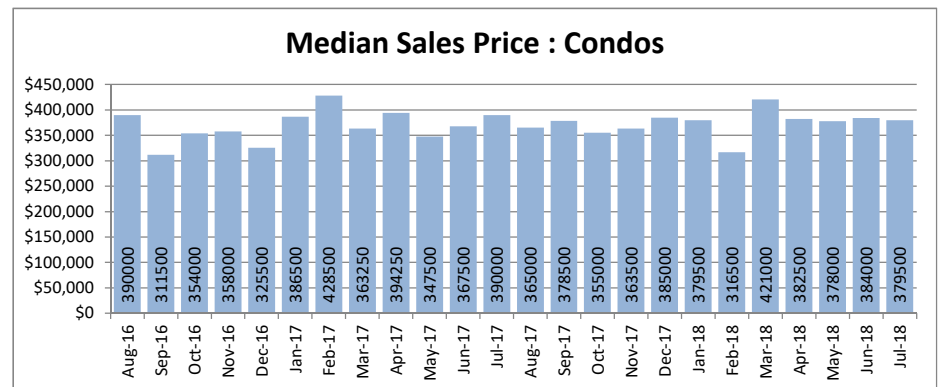
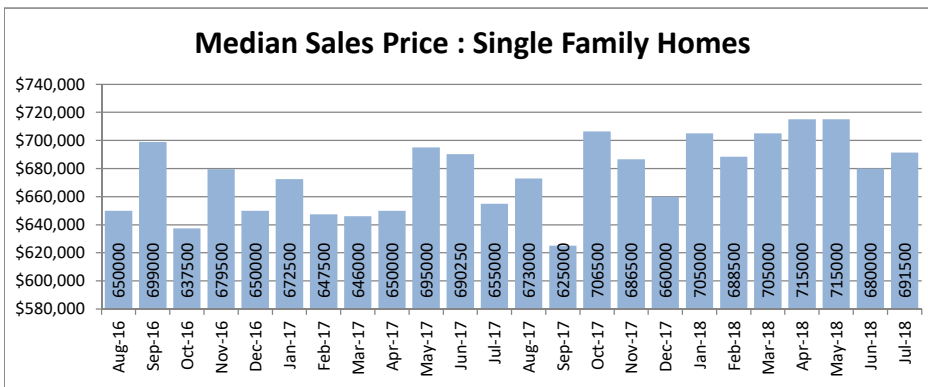
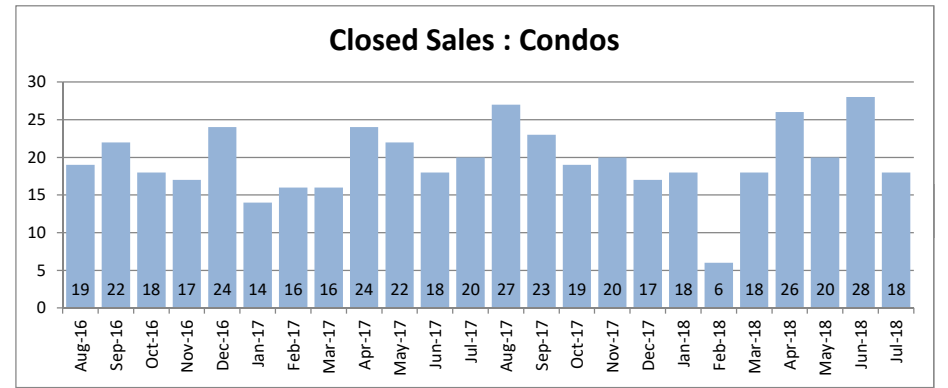
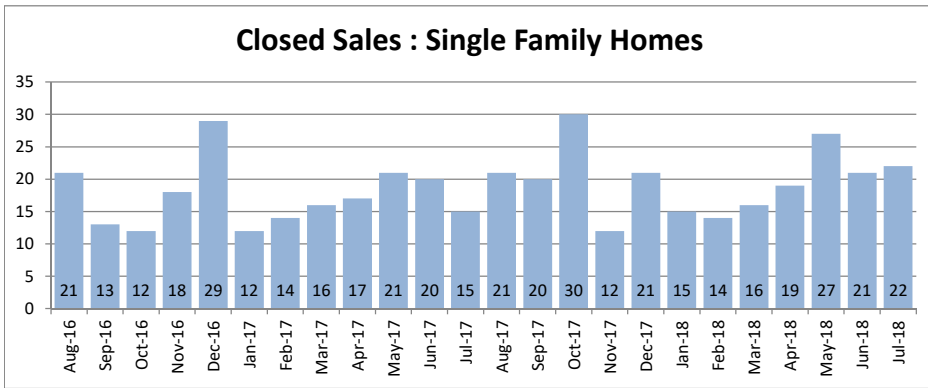


<b>Waipahu</b>
<b>1-9-4</b>

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	20	22	-9%	177	154	15%
Closed Sales	22	15	47%	134	115	17%
Median Sales Price	\$691,500	\$655,000	6%	\$700,000	\$671,000	4%
Percent of Original List Price Received	99.9%	101.1%	-1%	100.0%	99.4%	1%
Median Days on Market Until Sale	14	24	-42%	17	14	21%
Inventory of Homes for Sale	59	40	48%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	22	23	-4%	172	161	7%
Closed Sales	18	20	-10%	134	130	3%
Median Sales Price	\$379,500	\$390,000	-3%	\$380,000	\$374,000	2%
Percent of Original List Price Received	97.3%	102.0%	-5%	99.6%	100.4%	-1%
Median Days on Market Until Sale	9	12	-25%	10	9	11%
Inventory of Homes for Sale	47	42	12%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

July 2018

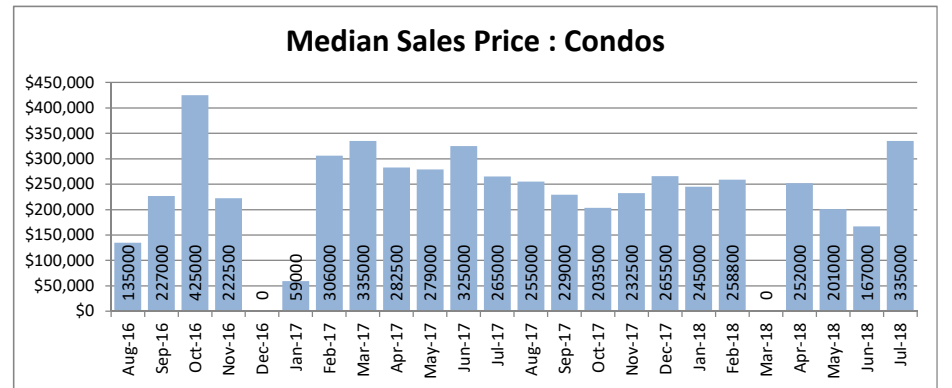
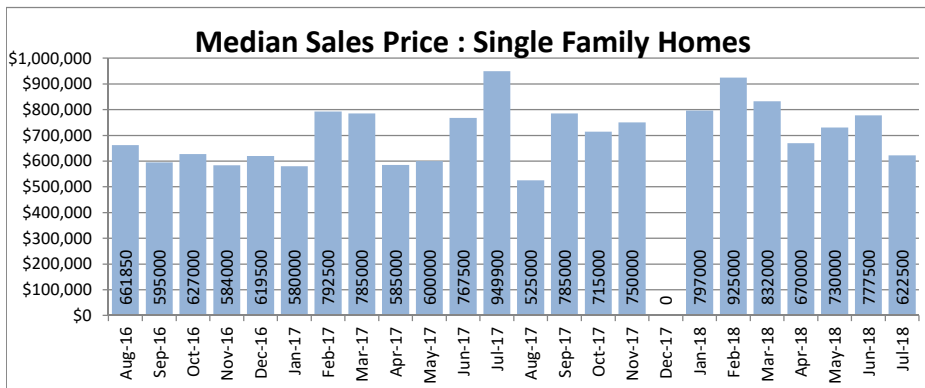
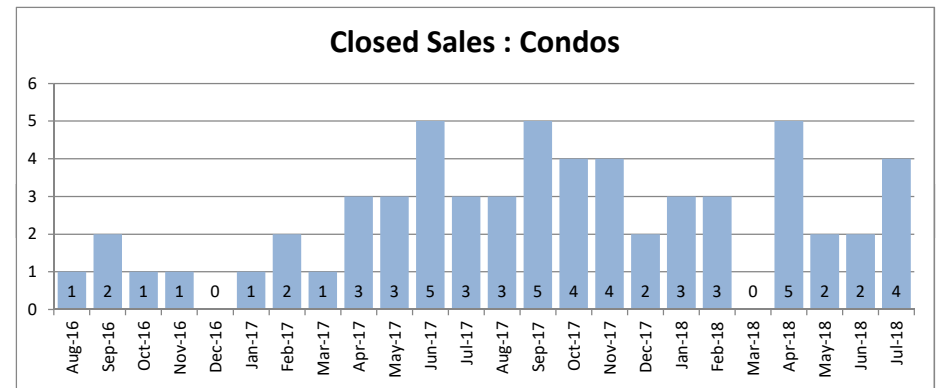
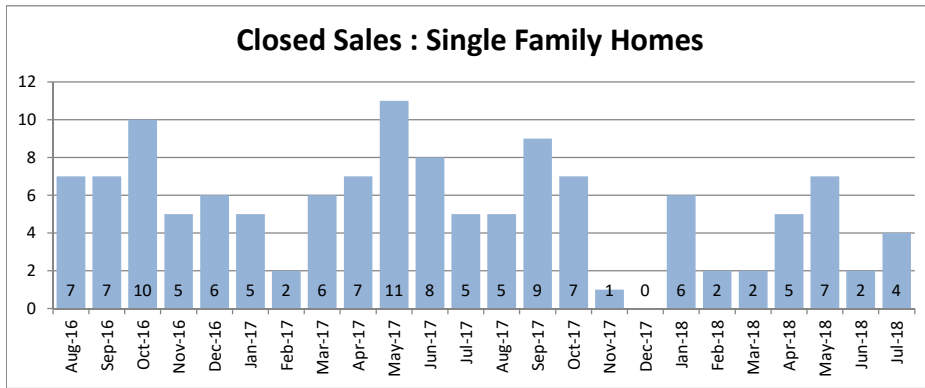


**Windward Coast**  
1-4-8 to 1-5-5

July 2018

Single Family Homes	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	10	-40%	58	63	-8%
Closed Sales	4	5	-20%	28	44	-36%
Median Sales Price	\$622,500	\$949,900	-34%	\$767,500	\$750,000	2%
Percent of Original List Price Received	97.7%	95.5%	2%	95.0%	100.7%	-6%
Median Days on Market Until Sale	26	30	-13%	25	40	-38%
Inventory of Homes for Sale	30	28	7%	-	-	-

Condos	July			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	4	5	-20%	27	34	-21%
Closed Sales	4	3	33%	19	18	6%
Median Sales Price	\$335,000	\$265,000	26%	\$258,800	\$280,750	-8%
Percent of Original List Price Received	95.7%	95.0%	1%	99.6%	95.5%	4%
Median Days on Market Until Sale	99	27	267%	36	56	-36%
Inventory of Homes for Sale	13	20	-35%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - July 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 575,000	-	-	-	1	-	-	-
MILILANI AREA	\$ 699,500	\$ 757,500	8.3%	\$58,000	13	10	-23.1%	-3
MILILANI MAUKA	\$ 855,000	\$ 945,000	10.5%	\$90,000	12	7	-41.7%	-5
WAHIAWA AREA	\$ 560,000	\$ 582,500	4.0%	\$22,500	6	2	-66.7%	-4
WAHIAWA HEIGHTS	\$ 640,000	\$ 765,000	19.5%	\$125,000	5	1	-80.0%	-4
WAIPIO ACRES/WAIKALANI WOOD	-	\$ 595,000	-	-	-	1	-	-
WILIKINA	\$ 465,000	-	-	-	1	-	-	-
WHITMORE VILLAGE	\$ 385,000	\$ 598,000	55.3%	\$213,000	1	3	200.0%	2
<b>Central Region</b>	<b>\$ 699,500</b>	<b>\$ 765,000</b>	<b>9.4%</b>	<b>\$65,500</b>	<b>39</b>	<b>24</b>	<b>-38.5%</b>	<b>-15</b>
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AINA HAINA AREA	\$ 980,550	\$ 1,400,000	42.8%	\$419,450	4	3	-25.0%	-1
DIAMOND HEAD	-	\$ 2,225,000	-	-	-	1	-	-
HAWAII LOA RIDGE	\$ 6,900,000	\$ 2,075,000	-69.9%	-\$4,825,000	1	4	300.0%	3
KAHALA AREA	\$ 2,691,500	\$ 1,900,000	-29.4%	-\$791,500	4	3	-25.0%	-1
KAHALA KUA	\$ 1,300,000	-	-	-	1	-	-	-
KAHALA-PUUPANINI	\$ 795,000	-	-	-	1	-	-	-
KALANI IKI	\$ 949,000	\$ 808,000	-14.9%	-\$141,000	1	1	0.0%	0
KAIMUKI	\$ 995,000	\$ 988,000	-0.7%	-\$7,000	5	3	-40.0%	-2
KAPAHULU	\$ 800,000	\$ 1,025,000	28.1%	\$225,000	1	2	100.0%	1
KULIOUOU	-	\$ 1,040,000	-	-	-	1	-	-
MAUNALANI HEIGHTS	\$ 1,150,500	-	-	-	2	-	-	-
NIU VALLEY	\$ 1,175,000	-	-	-	2	-	-	-
PALOLO	\$ 912,500	\$ 860,000	-5.8%	-\$52,500	6	3	-50.0%	-3
ST. LOUIS	\$ 1,386,500	\$ 1,270,000	-8.4%	-\$116,500	2	5	150.0%	3
WAIALAE IKI	\$ 1,384,000	\$ 2,000,000	44.5%	\$616,000	4	3	-25.0%	-1
WAIALAE NUI RDGE	\$ 1,402,500	-	-	-	4	-	-	-
WAILUPE AREA	-	\$ 3,900,000	-	-	-	1	-	-
WILHELMINA	\$ 1,217,500	\$ 1,165,000	-4.3%	-\$52,500	2	2	0.0%	0
<b>Diamond Hd Region</b>	<b>\$ 1,140,000</b>	<b>\$ 1,350,000</b>	<b>18.4%</b>	<b>\$210,000</b>	<b>40</b>	<b>32</b>	<b>-20.0%</b>	<b>-8</b>
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ANCHORAGE	-	\$ 3,250,000	-	-	-	1	-	-
HAAHIONE LOWER	-	\$ 850,000	-	-	-	1	-	-
KALAMA VALLEY	\$ 1,086,750	\$ 922,500	-15.1%	-\$164,250	4	6	50.0%	2
KAMILO NUI	\$ 1,412,000	-	-	-	1	-	-	-
KAMILOIKI	\$ 975,000	\$ 852,500	-12.6%	-\$122,500	1	2	100.0%	1
KOKO KAI	-	\$ 3,713,000	-	-	-	1	-	-
KOKO HEAD TERRAC	\$ 837,000	\$ 935,000	11.7%	\$98,000	2	1	-50.0%	-1
LAULIMA	\$ 1,049,000	-	-	-	1	-	-	-
MARINA WEST	-	\$ 1,280,000	-	-	-	1	-	-
MARINERS COVE	\$ 1,225,000	\$ 1,549,000	26.4%	\$324,000	1	1	0.0%	0
MARINERS RIDGE	\$ 1,089,000	-	-	-	2	-	-	-
MARINERS VALLEY	-	\$ 1,050,000	-	-	-	1	-	-
NAPALI HAWEO	\$ 2,450,000	-	-	-	1	-	-	-
SPINNAKER ISLE	\$ 1,300,000	-	-	-	1	-	-	-
TRIANGLE	\$ 1,567,500	\$ 1,912,500	22.0%	\$345,000	1	2	100.0%	1
WEST MARINA	\$ 1,600,000	\$ 1,306,500	-18.3%	-\$293,500	1	1	0.0%	0
<b>Hawaii Kai Region</b>	<b>\$ 1,200,750</b>	<b>\$ 1,052,500</b>	<b>-12.3%</b>	<b>-\$148,250</b>	<b>16</b>	<b>18</b>	<b>12.5%</b>	<b>2</b>
Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LUALUALEI	\$ 485,000	\$ 432,520	-10.8%	-\$52,480	3	5	66.7%	2
MAILI	\$ 400,000	\$ 480,000	20.0%	\$80,000	9	13	44.4%	4
MAILI SEA-KAIMALINO	\$ 510,000	\$ 485,000	-4.9%	-\$25,000	1	1	0.0%	0
MAILI SEA-MAKALAE 1	\$ 525,000	-	-	-	1	-	-	-
MAILI SEA-MAKALAE 2	\$ 545,000	\$ 495,000	-9.2%	-\$50,000	3	1	-66.7%	-2
MAILI SEA-NOHOKAI	-	\$ 590,000	-	-	-	2	-	-
MAKAHA	\$ 630,000	\$ 340,000	-46.0%	-\$290,000	2	3	50.0%	1
NANAKULI	\$ 115,000	-	-	-	1	-	-	-
WAIANAE	\$ 550,000	\$ 140,100	-74.5%	-\$409,900	1	1	0.0%	0
<b>Leeward Region</b>	<b>\$ 510,000</b>	<b>\$ 480,000</b>	<b>-5.9%</b>	<b>-\$30,000</b>	<b>21</b>	<b>26</b>	<b>23.8%</b>	<b>5</b>



## Single Family Solds - July 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

<b>Ewa Plain Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
EWA BEACH	\$ 555,000	\$ 557,500	0.5%	\$2,500	7	4	-42.9%	-3
EWA GEN ALII COVE	-	\$ 565,000	-	-	-	1	-	-
EWA GEN CARRIAGES	\$ 873,000	-	-	-	1	-	-	-
EWA GEN ALII COURT	\$ 550,000	-	-	-	1	-	-	-
EWA GEN CORTEBELLA	\$ 521,500	\$ 540,000	3.5%	\$18,500	2	1	-50.0%	-1
EWA GEN CYPRESS POINT	-	\$ 1,345,000	-	-	-	1	-	-
EWA GEN HALEAKEA	\$ 775,000	\$ 860,000	11.0%	\$85,000	1	1	0.0%	0
EWA GEN KULA LEI	-	\$ 665,000	-	-	-	1	-	-
EWA GEN LAS BRISAS	\$ 570,000	-	-	-	1	-	-	-
EWA GEN LATITUDES	-	\$ 757,500	-	-	-	2	-	-
EWA GEN LOMBARD WAY	-	\$ 490,000	-	-	-	1	-	-
EWA GEN LAULANI	-	\$ 630,000	-	-	-	1	-	-
EWA GEN LAULANI-TIDES	-	\$ 602,500	-	-	-	1	-	-
EWA GEN LAULANI-TRADES	-	\$ 619,000	-	-	-	1	-	-
EWA GEN MERIDIAN	-	\$ 637,000	-	-	-	1	-	-
EWA GEN PARKSIDE	\$ 650,000	\$ 674,500	3.8%	\$24,500	1	4	300.0%	3
EWA GEN PRESCOTT	\$ 755,000	-	-	-	2	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 607,000	\$ 560,000	-7.7%	-\$47,000	3	1	-66.7%	-2
EWA GEN SEA BREEZE	\$ 615,000	-	-	-	1	-	-	-
EWA GEN SANDALWOOD	\$ 752,000	\$ 782,500	4.1%	\$30,500	2	2	0.0%	0
EWA GEN SONOMA	-	\$ 737,500	-	-	-	2	-	-
EWA GEN SODA CREEK	\$ 629,000	\$ 619,000	-1.6%	-\$10,000	2	1	-50.0%	-1
EWA GEN SUN TERRA	-	\$ 627,000	-	-	-	3	-	-
EWA GEN SUN TERRA SOUTH	\$ 600,000	-	-	-	1	-	-	-
EWA GEN TERRAZZA	\$ 575,000	-	-	-	1	-	-	-
EWA GEN TIBURON	\$ 625,000	\$ 605,000	-3.2%	-\$20,000	1	1	0.0%	0
EWA GEN TUSCANY II	\$ 615,000	\$ 625,000	1.6%	\$10,000	1	2	100.0%	1
EWA GEN TROVARE	\$ 655,000	-	-	-	1	-	-	-
EWA GEN WOODBRIDGE	\$ 759,500	\$ 870,000	14.5%	\$110,500	2	1	-50.0%	-1
EWA VILLAGES	\$ 600,000	\$ 663,000	10.5%	\$63,000	3	3	0.0%	0
HAWAIIAN HOMES LAND	-	\$ 550,000	-	-	-	1	-	-
HOAKALEI-KA MAKANA	\$ 779,000	\$ 810,000	4.0%	\$31,000	8	3	-62.5%	-5
HOAKALEI-KIPUKA	\$ 725,500	-	-	-	1	-	-	-
HOAKALEI-KUAPAPA	\$ 760,000	\$ 835,250	9.9%	\$75,250	2	2	0.0%	0
KAPOLEI	\$ 606,250	\$ 675,000	11.3%	\$68,750	2	1	-50.0%	-1
KAPOLEI-AELOA	\$ 685,000	\$ 830,000	21.2%	\$145,000	2	1	-50.0%	-1
KAPOLEI KNOLLS	-	\$ 770,000	-	-	-	3	-	-
KAPOLEI-IWALANI	\$ 620,000	\$ 610,000	-1.6%	-\$10,000	1	2	100.0%	1
KAPOLEI-MEHANA-LA HIKI	\$ 703,500	-	-	-	2	-	-	-
KAPOLEI-MEHANA-KUKUNA	\$ 669,000	-	-	-	1	-	-	-
KAPOLEI-KEKUILANI	\$ 640,000	-	-	-	3	-	-	-
KAPOLEI-MALANAI	\$ 572,500	-	-	-	2	-	-	-
KO OLINA	-	\$ 1,600,000	-	-	-	1	-	-
MOAE KU	\$ 760,000	-	-	-	1	-	-	-
NANAKAI GARDENS	-	\$ 775,000	-	-	-	1	-	-
WESTLOCH FAIRWAY	-	\$ 640,000	-	-	-	3	-	-
OCEAN POINTE	\$ 707,000	\$ 689,000	-2.5%	-\$18,000	12	17	41.7%	5
WESTLOCH ESTATES	\$ 677,000	-	-	-	2	-	-	-
<b>Ewa Plain Region</b>	<b>\$ 660,000</b>	<b>\$ 680,000</b>	<b>3.0%</b>	<b>\$20,000</b>	<b>73</b>	<b>71</b>	<b>-2.7%</b>	<b>-2</b>
<b>Makakilo Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAKAKILO-ANUHEA	-	\$ 734,500	-	-	-	2	-	-
MAKAKILO-LOWER	\$ 651,250	\$ 660,000	1.3%	\$8,750	4	3	-25.0%	-1
MAKAKILO-KAHIWELO	\$ 795,000	\$ 820,000	3.1%	\$25,000	1	1	0.0%	0
MAKAKILO-PALEHUA HGTS	\$ 699,000	-	-	-	1	-	-	-
MAKAKILO-ROYAL RIDGE	\$ 670,000	-	-	-	1	-	-	-
MAKAKILO-STARSEDGE	\$ 845,000	-	-	-	2	-	-	-
MAKAKILO-UPPER	\$ 620,000	\$ 647,500	4.4%	\$27,500	7	4	-42.9%	-3
MAKAKILO-WAI KALOI	\$ 810,000	-	-	-	3	-	-	-
<b>Makakilo Region</b>	<b>\$ 672,000</b>	<b>\$ 674,000</b>	<b>0.3%</b>	<b>\$2,000</b>	<b>19</b>	<b>10</b>	<b>-47.4%</b>	<b>-9</b>

Single Family Solds - July 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	\$ 1,105,000	\$ 1,113,750	0.8%	\$8,750	1	2	100.0%	1
BEACHSIDE	-	\$ 2,500,000	-	-	-	3	-	-
CNTRY CLUB KNOLL	-	\$ 1,200,000	-	-	-	1	-	-
COCONUT GROVE	\$ 795,000	\$ 967,500	21.7%	\$172,500	4	4	0.0%	0
ENCHANTED LAKE	\$ 1,050,000	\$ 920,000	-12.4%	-\$130,000	3	3	0.0%	0
KAILUA ESTATES	\$ 1,450,000	-	-	-	1	-	-	-
KALAHEO HILLSIDE	\$ 1,080,000	\$ 1,261,000	16.8%	\$181,000	3	1	-66.7%	-2
KAILUA BLUFFS	\$ 1,027,250	\$ 734,000	-28.5%	-\$293,250	2	1	-50.0%	-1
KOOLAUPOKO	\$ 912,000	\$ 1,010,000	10.7%	\$98,000	1	2	100.0%	1
KALAMA TRACT	-	\$ 1,750,000	-	-	-	1	-	-
KAOPA	\$ 1,168,000	\$ 980,000	-16.1%	-\$188,000	1	3	200.0%	2
KEOLU HILLS	-	\$ 880,000	-	-	-	5	-	-
KUKILAKILA	\$ 1,022,500	-	-	-	1	-	-	-
LANIKAI	\$ 1,500,000	\$ 4,450,000	196.7%	\$2,950,000	1	1	0.0%	0
MAUNAWILI	\$ 1,250,000	\$ 1,695,500	35.6%	\$445,500	1	1	0.0%	0
OLOMANA	\$ 740,000	-	-	-	1	-	-	-
POHAKUPU	\$ 870,000	-	-	-	1	-	-	-
WAIMANALO	\$ 975,000	\$ 650,000	-33.3%	-\$325,000	2	5	150.0%	3
<b>Kailua Region</b>	<b>\$ 1,050,000</b>	<b>\$ 980,000</b>	<b>-6.7%</b>	<b>-\$70,000</b>	<b>23</b>	<b>33</b>	<b>43.5%</b>	<b>10</b>
<b>Kaneohe Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
AHUIMANU AREA	\$ 932,500	\$ 1,475,000	58.2%	\$542,500	2	1	-50.0%	-1
AHUIMANU HILLS	\$ 1,005,000	-	-	-	1	-	-	-
ALII SHORES	\$ 1,075,000	\$ 1,000,000	-7.0%	-\$75,000	3	1	-66.7%	-2
ALII BLUFFS	-	\$ 1,285,000	-	-	-	1	-	-
CROWN TERRACE	\$ 900,000	\$ 1,130,000	25.6%	\$230,000	1	1	0.0%	0
HALE KOU	\$ 860,000	\$ 909,950	5.8%	\$49,950	1	2	100.0%	1
HAIKU PLANTATION	-	\$ 1,986,000	-	-	-	1	-	-
HALEKAUWILA	-	\$ 875,000	-	-	-	3	-	-
HEEIA VIEW	\$ 1,230,000	-	-	-	1	-	-	-
HAUULA	\$ 1,674,950	\$ 707,500	-57.8%	-\$967,450	2	2	0.0%	0
KAAAWA	\$ 770,000	\$ 622,500	-19.2%	-\$147,500	1	2	100.0%	1
KAALAEA	\$ 1,575,000	-	-	-	1	-	-	-
KAHANAHOU	\$ 835,000	\$ 1,100,000	31.7%	\$265,000	1	1	0.0%	0
KANEOHE WOODS	-	\$ 850,000	-	-	-	1	-	-
KANEOHE TOWN	-	\$ 684,500	-	-	-	2	-	-
KANEOHE HEIGHTS	\$ 1,250,000	-	-	-	1	-	-	-
KOKOKAHI	\$ 685,000	\$ 1,150,000	67.9%	\$465,000	1	1	0.0%	0
LILIPUNA	\$ 850,000	-	-	-	1	-	-	-
LULANI OCEAN	\$ 1,015,000	\$ 1,237,500	21.9%	\$222,500	1	2	100.0%	1
MAHALANI	\$ 1,029,000	-	-	-	2	-	-	-
MAHINUI	\$ 605,000	\$ 1,127,500	86.4%	\$522,500	1	2	100.0%	1
MOKULELE	-	\$ 1,050,000	-	-	-	1	-	-
PIKOILOA	\$ 937,600	\$ 797,500	-14.9%	-\$140,100	2	2	0.0%	0
PUOHALA VILLAGE	-	\$ 735,000	-	-	-	1	-	-
PUNALUU	\$ 665,000	-	-	-	1	-	-	-
PUUALII	\$ 785,000	-	-	-	1	-	-	-
WAIHEE	\$ 1,700,000	-	-	-	1	-	-	-
<b>Kaneohe Region</b>	<b>\$ 951,800</b>	<b>\$ 999,900</b>	<b>5.1%</b>	<b>\$48,100</b>	<b>26</b>	<b>27</b>	<b>3.8%</b>	<b>1</b>
<b>Pearl City Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIEA AREA	\$ 795,000	-	-	-	1	-	-	-
AIEA HEIGHTS	\$ 810,000	\$ 753,500	-7.0%	-\$56,500	5	2	-60.0%	-3
FOSTER VILLAGE	-	\$ 865,000	-	-	-	1	-	-
HALAWA	\$ 874,000	\$ 810,000	-7.3%	-\$64,000	1	1	0.0%	0
MOMILANI	\$ 730,000	\$ 818,000	12.1%	\$88,000	4	1	-75.0%	-3
NEWTOWN	\$ 837,000	-	-	-	3	-	-	-
PACIFIC PALISADES	\$ 620,000	\$ 705,500	13.8%	\$85,500	3	8	166.7%	5
PEARL CITY-UPPER	\$ 690,000	\$ 775,650	12.4%	\$85,650	2	4	100.0%	2
PEARLRIDGE	-	\$ 1,300,000	-	-	-	3	-	-
WAIU	-	\$ 825,000	-	-	-	1	-	-
WAILUNA	\$ 745,000	\$ 809,500	8.7%	\$64,500	1	2	100.0%	1
WAIMALU	\$ 666,000	\$ 800,000	20.1%	\$134,000	2	1	-50.0%	-1
<b>Pearl City Region</b>	<b>\$ 745,000</b>	<b>\$ 805,000</b>	<b>8.1%</b>	<b>\$60,000</b>	<b>22</b>	<b>24</b>	<b>9.1%</b>	<b>2</b>

Single Family Solds - July 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 725,000	-	-	-	1	-	-	-
ALIAMANU	\$ 582,500	\$ 824,000	41.5%	\$241,500	2	4	100.0%	2
KALIHI-UPPER	-	\$ 758,000	-	-	-	1	-	-
KALIHI-LOWER	\$ 696,500	\$ 975,000	40.0%	\$278,500	2	4	100.0%	2
KALIHI UKA	\$ 890,000	\$ 995,000	11.8%	\$105,000	2	1	-50.0%	-1
KALIHI VALLEY	\$ 460,000	-	-	-	1	-	-	-
KAM HEIGHTS	\$ 885,000	\$ 732,500	-17.2%	-\$152,500	2	2	0.0%	0
KAPALAMA	\$ 485,000	\$ 980,000	102.1%	\$495,000	1	1	0.0%	0
LILIHA	\$ 640,000	-	-	-	1	-	-	-
MAKIKI AREA	-	\$ 2,210,000	-	-	-	1	-	-
MAKIKI HEIGHTS	\$ 1,510,000	\$ 1,400,000	-7.3%	-\$110,000	1	1	0.0%	0
MANOA AREA	\$ 1,507,500	\$ 1,925,000	27.7%	\$417,500	4	2	-50.0%	-2
MANOA LOWER	\$ 1,020,000	-	-	-	1	-	-	-
MANOA UPPER	\$ 1,125,000	-	-	-	1	-	-	-
MANOA-WOODLAWN	\$ 1,248,000	-	-	-	1	-	-	-
MCCULLY	-	\$ 550,000	-	-	-	1	-	-
MOANALUA GARDENS	\$ 858,500	\$ 889,588	3.6%	\$31,088	2	4	100.0%	2
MOANALUA VALLEY	\$ 860,000	\$ 1,050,000	22.1%	\$190,000	1	3	200.0%	2
MOIILILI	-	\$ 1,154,000	-	-	-	2	-	-
NUUANU AREA	\$ 800,000	\$ 770,000	-3.8%	-\$30,000	1	1	0.0%	0
NUUANU LOWER	\$ 100,000	-	-	-	1	-	-	-
PACIFIC HEIGHTS	\$ 1,250,000	-	-	-	1	-	-	-
PAUOA VALLEY	-	\$ 1,170,000	-	-	-	2	-	-
PUNCHBOWL AREA	\$ 559,000	-	-	-	1	-	-	-
SALT LAKE	-	\$ 1,195,000	-	-	-	2	-	-
TANTALUS	\$ 700,000	-	-	-	1	-	-	-
UNIVERSITY	-	\$ 1,000,000	-	-	-	1	-	-
<b>Metro Region</b>	<b>\$ 854,000</b>	<b>\$ 950,000</b>	<b>11.2%</b>	<b>\$96,000</b>	<b>28</b>	<b>33</b>	<b>17.9%</b>	<b>5</b>

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
KAHUKU	\$ 750,000	-	-	-	2	-	-	-
HALEIWA	-	\$ 1,079,500	-	-	-	2	-	-
LAIE	\$ 1,000,000	-	-	-	1	-	-	-
MALAEKAHANA	\$ 1,740,000	-	-	-	1	-	-	-
MOKULEIA	\$ 2,200,000	-	-	-	1	-	-	-
PAALAAKAI	\$ 685,500	-	-	-	2	-	-	-
PUPUKEA	\$ 1,380,000	\$ 1,962,500	42.2%	\$582,500	1	1	0.0%	0
SUNSET AREA	\$ 2,525,000	-	-	-	2	-	-	-
SUNSET/VELZY	\$ 775,000	-	-	-	1	-	-	-
WAIALUA	\$ 690,500	\$ 879,000	27.3%	\$188,500	2	7	250.0%	5
<b>North Shore Region</b>	<b>\$ 775,000</b>	<b>\$ 933,250</b>	<b>20.4%</b>	<b>\$158,250</b>	<b>13</b>	<b>10</b>	<b>-23.1%</b>	<b>-3</b>

Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
CRESTVIEW	\$ 655,000	\$ 621,700	-5.1%	-\$33,300	1	1	0.0%	0
HARBOR VIEW	-	\$ 698,500	-	-	-	2	-	-
ROYAL KUNIA	\$ 582,500	\$ 720,000	23.6%	\$137,500	2	7	250.0%	5
ROBINSON HEIGHTS	-	\$ 696,000	-	-	-	1	-	-
SEAVIEW	-	\$ 675,000	-	-	-	1	-	-
VILLAGE PARK	\$ 599,000	\$ 645,000	7.7%	\$46,000	1	5	400.0%	4
WAIKELE	\$ 687,000	-	-	-	6	-	-	-
WAIPAHU ESTATES	\$ 743,500	-	-	-	2	-	-	-
WAIPAHU TRIANGLE	-	-	-	-	-	-	-	-
WAIPAHU-LOWER	\$ 615,000	\$ 710,000	15.4%	\$95,000	2	4	100.0%	2
WAIPIO GENTRY	\$ 636,000	\$ 675,000	6.1%	\$39,000	1	1	0.0%	0
<b>Waipahu Region</b>	<b>\$ 655,000</b>	<b>\$ 691,500</b>	<b>5.6%</b>	<b>\$36,500</b>	<b>15</b>	<b>22</b>	<b>46.7%</b>	<b>7</b>

Condo Solds - July 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 360,000	\$ 395,500	9.9%	\$35,500	7	6	-14.3%	-1
MILILANI AREA	\$ 428,000	\$ 475,000	11.0%	\$47,000	21	13	-38.1%	-8
MILILANI MAUKA	\$ 412,000	\$ 457,450	11.0%	\$45,450	6	6	0.0%	0
WILIKINA	\$ 218,500	\$ 140,000	-35.9%	-\$78,500	2	1	-50.0%	-1
WAHIAWA HEIGHTS	\$ 265,000	\$ 295,000	11.3%	\$30,000	1	1	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD	\$ 260,000	\$ 292,900	12.7%	\$32,900	3	13	333.3%	10
<b>Central Region</b>	<b>\$ 380,250</b>		<b>-100.0%</b>	<b>-\$380,250</b>	<b>40</b>	<b>40</b>	<b>0.0%</b>	<b>0</b>
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
DIAMOND HEAD	\$ 495,000	\$ 1,115,000	125.3%	\$620,000	3	4	33.3%	1
PALOLO	\$ 347,000	-	-	-	2	-	-	-
KAIMUKI	-	\$ 551,000	-	-	-	1	-	-
KAHALA AREA	\$ 1,250,000	\$ 1,530,000	22.4%	\$280,000	3	1	-66.7%	-2
WAIALAE NUI VLY	-	\$ 595,000	-	-	-	3	-	-
<b>Diamond Hd Region</b>	<b>\$ 737,000</b>	<b>\$ 595,000</b>	<b>-19.3%</b>	<b>-\$142,000</b>	<b>8</b>	<b>9</b>	<b>12.5%</b>	<b>1</b>
Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AG/INDL/NAVY	\$ 307,500	\$ 321,000	4.4%	\$13,500	6	5	-16.7%	-1
EWA	\$ 353,900	\$ 375,500	6.1%	\$21,600	17	6	-64.7%	-11
EWA BEACH	-	\$ 270,000	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 340,000	\$ 385,000	13.2%	\$45,000	3	7	133.3%	4
EWA GEN	\$ 311,250	\$ 405,000	30.1%	\$93,750	2	2	0.0%	0
EWA GEN TIBURON	\$ 570,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA ON THE PARK	-	\$ 320,000	-	-	-	1	-	-
HOAKALEI-KA MAKANA	\$ 572,500	\$ 588,000	2.7%	\$15,500	1	2	100.0%	1
KAPOLEI	\$ 348,102	\$ 391,852	12.6%	\$43,750	4	7	75.0%	3
KAPOLEI-KAHIKU AT MEHANA	-	\$ 555,000	-	-	-	1	-	-
KAPOLEI-MEHANA-AWAKEA	\$ 517,000	\$ 610,000	18.0%	\$93,000	2	3	50.0%	1
KAPOLEI-MEHANA-OLINO	\$ 590,000	\$ 610,000	3.4%	\$20,000	2	3	50.0%	1
KAPOLEI-MEHANA-MANAWA	-	\$ 548,000	-	-	-	3	-	-
KO OLINA	\$ 591,950	\$ 675,000	14.0%	\$83,050	6	9	50.0%	3
OCEAN POINTE	\$ 514,750	\$ 543,000	5.5%	\$28,250	10	9	-10.0%	-1
WESTLOCH FAIRWAY	\$ 329,000	\$ 412,500	25.4%	\$83,500	2	2	0.0%	0
<b>Ewa Plain Region</b>	<b>\$ 385,000</b>	<b>\$ 490,000</b>	<b>27.3%</b>	<b>\$105,000</b>	<b>56</b>	<b>61</b>	<b>8.9%</b>	<b>5</b>
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HAAHAIONE-LOWER	\$ 598,000	\$ 599,500	0.3%	\$1,500	9	5	-44.4%	-4
MARINERS VALLEY	\$ 617,000	-	-	-	1	-	-	-
WEST MARINA	\$ 707,500	\$ 783,000	10.7%	\$75,500	12	8	-33.3%	-4
<b>Hawaii Kai Region</b>	<b>\$ 644,000</b>	<b>\$ 660,000</b>	<b>2.5%</b>	<b>\$16,000</b>	<b>22</b>	<b>13</b>	<b>-40.9%</b>	<b>-9</b>
Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	-	\$ 570,090	-	-	-	1	-	-
COCONUT GROVE	-	\$ 302,000	-	-	-	1	-	-
BLUESTONE	\$ 1,100,000	-	-	-	1	-	-	-
KUKILAKILA	\$ 855,000	\$ 716,000	-16.3%	-\$139,000	1	1	0.0%	\$0
WAIMANALO	-	\$ 500,000	-	-	-	1	-	-
KAILUA TOWN	\$ 580,000	\$ 580,800	0.1%	\$800	8	9	12.5%	1
<b>Kailua Region</b>	<b>\$ 639,000</b>	<b>\$ 578,000</b>	<b>-9.5%</b>	<b>-\$61,000</b>	<b>10</b>	<b>13</b>	<b>30.0%</b>	<b>3</b>

Condo Solds - July 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
COUNTRY CLUB	\$ 635,000	-	-	-	1	-	-	-
GOVERNMENT	\$ 573,000	\$ 540,000	-5.8%	-\$33,000	2	1	-50.0%	-1
HAIKU PLANTATION	\$ 585,000	\$ 583,000	-0.3%	-\$2,000	1	1	0.0%	0
HAIKU VILLAGE	\$ 630,000	\$ 597,000	-5.2%	-\$33,000	1	1	0.0%	0
KAAAWA	-	\$ 400,000	-	-	-	1	-	-
LILIPUNA	\$ 655,000	\$ 620,000	-5.3%	-\$35,000	3	1	-66.7%	-2
MAHINUU	\$ 499,000	\$ 500,000	0.2%	\$1,000	1	2	100.0%	1
PUNALUU	\$ 265,000	\$ 270,000	1.9%	\$5,000	3	3	0.0%	0
PUUALII	\$ 562,000	-	-	-	1	-	-	-
TEMPLE VALLEY	\$ 550,000	\$ 595,000	8.2%	\$45,000	6	4	-33.3%	-2
WINDWARD ESTATES	\$ 479,500	\$ 429,000	-10.5%	-\$50,500	2	5	150.0%	3
<b>Kaneohe Region</b>	<b>\$ 564,000</b>	<b>\$ 540,000</b>	<b>-4.3%</b>	<b>-\$24,000</b>	<b>21</b>	<b>19</b>	<b>-9.5%</b>	<b>-2</b>
Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAILI	\$ 152,000	\$ 320,000	110.5%	\$168,000	4	1	-75.0%	-3
MAKAHA	\$ 190,000	\$ 185,000	-2.6%	-\$5,000	9	9	0.0%	0
WAIANAE	\$ 109,500	\$ 120,000	9.6%	\$10,500	2	4	100.0%	2
<b>Leeward Region</b>	<b>\$ 185,000</b>	<b>\$ 172,950</b>	<b>-6.5%</b>	<b>-\$12,050</b>	<b>15</b>	<b>14</b>	<b>-6.7%</b>	<b>-1</b>
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 399,944	\$ 390,000	-2.5%	-\$9,944	16	15	-6.3%	-1
<b>Makakilo Region</b>	<b>\$ 399,944</b>	<b>\$ 390,000</b>	<b>-2.5%</b>	<b>-\$9,944</b>	<b>16</b>	<b>15</b>	<b>-6.3%</b>	<b>-1</b>
Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALA MOANA	\$ 315,500	\$ 300,000	-4.9%	-\$15,500	11	24	118.2%	13
CHINATOWN	\$ 449,000	\$ 484,000	7.8%	\$35,000	3	4	33.3%	1
DILLINGHAM	\$ 400,000	-	-	-	1	-	-	-
DOWNTOWN	\$ 399,500	\$ 425,000	6.4%	\$25,500	13	13	0.0%	0
HOLIDAY MART	\$ 350,000	\$ 280,500	-19.9%	-\$69,500	5	6	20.0%	1
KAKAAKO	\$ 759,000	\$ 801,500	5.6%	\$42,500	37	44	18.9%	7
KALIHI AREA	\$ 318,000	\$ 360,000	13.2%	\$42,000	3	1	-66.7%	-2
KALIHI LOWER	\$ 259,900	-	-	-	1	-	-	-
KAPAHULU	\$ 520,000	\$ 371,000	-28.7%	-\$149,000	1	2	100.0%	1
KAPIOLANI	\$ 472,000	\$ 412,500	-12.6%	-\$59,500	9	6	-33.3%	-3
KUAKINI	\$ 448,000	\$ 450,000	0.4%	\$2,000	1	1	0.0%	0
LILIHA	-	\$ 286,500	-	-	-	2	-	-
MAKIKI	\$ 330,000	\$ 330,000	0.0%	\$0	2	3	50.0%	1
MAKIKI AREA	\$ 352,000	\$ 338,000	-4.0%	-\$14,000	24	19	-20.8%	-5
MANOA-LOWER	\$ 285,000	-	-	-	2	-	-	-
MCCULLY	-	\$ 178,500	-	-	-	2	-	-
MOANALUA VALLEY	\$ 673,500	-	-	-	2	-	-	-
MOIILILI	\$ 310,000	\$ 322,500	4.0%	\$12,500	7	6	-14.3%	-1
NUUANU-LOWER	\$ 475,000	\$ 457,500	-3.7%	-\$17,500	5	4	-20.0%	-1
PALAMA	-	\$ 255,000	-	-	-	1	-	-
PAWAA	\$ 390,000	\$ 263,000	-32.6%	-\$127,000	6	5	-16.7%	-1
PUNAHOU	\$ 560,000	\$ 475,000	-15.2%	-\$85,000	6	6	0.0%	0
PUNCHBOWL AREA	\$ 441,250	\$ 340,000	-22.9%	-\$101,250	8	9	12.5%	1
PUNCHBOWL-LOWER	\$ 280,000	\$ 325,000	16.1%	\$45,000	3	3	0.0%	0
SALT LAKE	\$ 327,000	\$ 405,500	24.0%	\$78,500	19	16	-15.8%	-3
WAIKIKI	\$ 367,500	\$ 395,000	7.5%	\$27,500	78	89	14.1%	11
<b>Metro Region</b>	<b>\$ 425,000</b>	<b>\$ 425,000</b>	<b>0.0%</b>	<b>\$0</b>	<b>247</b>	<b>266</b>	<b>7.7%</b>	<b>19</b>

Condo Solds - July 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
KUILIMA	\$ 432,000	\$ 495,000	14.6%	\$63,000	1	2	100.0%	1
MOKULEIA	-	\$ 450,000	-	-	-	1	-	-
WAIALUA	-	\$ 440,000	-	-	-	2	-	-
<b>North Shore Region</b>	<b>\$ 432,000</b>	<b>\$ 460,000</b>	<b>6.5%</b>	<b>\$28,000</b>	<b>1</b>	<b>5</b>	<b>400.0%</b>	<b>4</b>
Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA AREA	\$ 250,000	\$ 258,000	3.2%	\$8,000	1	1	0.0%	0
AIEA HEIGHTS	\$ 580,000	-	-	-	1	-	-	-
HALAWA	\$ 477,500	\$ 474,000	-0.7%	-\$3,500	2	1	-50.0%	-1
MANANA	\$ 270,000	-	-	-	2	-	-	-
MILITARY	-	\$ 431,850	-	-	-	2	-	-
NEWTOWN	\$ 456,000	\$ 485,000	6.4%	\$29,000	1	5	400.0%	4
PEARL CITY-LOWER	-	\$ 296,500	-	-	-	2	-	-
PEARLRIDGE	\$ 364,250	\$ 375,000	3.0%	\$10,750	10	15	50.0%	5
WAI AU	\$ 398,000	\$ 390,000	-2.0%	-\$8,000	1	1	0.0%	0
WAIMALU	-	\$ 299,000	-	-	-	1	-	-
WAILUNA	\$ 585,000	\$ 599,000	2.4%	\$14,000	1	1	0.0%	0
<b>Pearl City Region</b>	<b>\$ 390,000</b>	<b>\$ 395,000</b>	<b>1.3%</b>	<b>\$5,000</b>	<b>19</b>	<b>29</b>	<b>52.6%</b>	<b>10</b>
Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ROYAL KUNIA	\$ 365,000	\$ 392,500	7.5%	\$27,500	3	2	-33.3%	-1
VILLAGE PARK	\$ 360,000	-	-	-	1	-	-	-
WAIKELE	\$ 477,500	\$ 440,000	-7.9%	-\$37,500	7	6	-14.3%	-1
WAI PAHU-LOWER	\$ 167,500	\$ 282,000	68.4%	\$114,500	2	2	0.0%	0
WAIPIO GENTRY	\$ 370,000	\$ 365,000	-1.4%	-\$5,000	7	8	14.3%	1
<b>Waipahu Region</b>	<b>\$ 390,000</b>	<b>\$ 379,500</b>	<b>-2.7%</b>	<b>-\$10,500</b>	<b>20</b>	<b>18</b>	<b>-10.0%</b>	<b>-2</b>