

# Local Market Update

## Single Family Homes

### March 2016



March 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	16	10	60%	10	6	67%	\$1,311,500	\$1,375,000	-5%	90.8%	98.3%	-8%	20	68	-71%	39	43	-9%
Ala Moana - Kakaako	1-2-3	1	0	-	1	0	-	\$860,000	\$0	-	98.4%	0.0%	-	27	0	-	1	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	10	6	67%	8	10	-20%	\$1,048,630	\$885,000	18%	91.3%	103.6%	-12%	28	14	100%	24	32	-25%
Ewa Plain	1-9-1	72	63	14%	64	43	49%	\$627,500	\$587,000	7%	99.8%	99.8%	0%	12	13	-8%	94	121	-22%
Hawaii Kai	1-3-9	19	19	0%	14	12	17%	\$1,137,000	\$1,218,000	-7%	96.6%	97.5%	-1%	14	19	-26%	55	77	-29%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	44	44	0%	22	22	0%	\$1,100,000	\$1,095,000	0%	94.2%	100.0%	-6%	24	25	-4%	85	114	-25%
Kalihi - Palama	1-1-2 to 1-1-7	10	21	-52%	11	4	175%	\$477,000	\$541,500	-12%	96.4%	95.6%	1%	21	63	-67%	25	37	-32%
Kaneohe	Selected 1-4-4 to 1-4-7	17	20	-15%	22	14	57%	\$778,000	\$735,000	6%	98.0%	96.2%	2%	13	32	-59%	50	70	-29%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	30	27	11%	10	17	-41%	\$892,500	\$855,000	4%	100.6%	99.5%	1%	27	36	-25%	59	76	-22%
Makaha - Nanakuli	1-8-1 to 1-8-9	32	33	-3%	21	12	75%	\$430,000	\$392,500	10%	100.0%	96.9%	3%	26	27	-4%	79	90	-12%
Makakilo	1-9-2 to 1-9-3	20	23	-13%	13	10	30%	\$706,000	\$522,500	35%	96.7%	99.1%	-2%	25	29	-14%	28	44	-36%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	15	16	-6%	10	12	-17%	\$872,500	\$940,000	-7%	89.6%	94.8%	-5%	40	21	90%	38	51	-25%
Mililani	Selected 1-9-4 to 1-9-5	25	31	-19%	18	15	20%	\$683,500	\$670,000	2%	101.3%	95.9%	6%	10	16	-38%	29	65	-55%
Moanalua - Salt Lake	1-1-1	5	6	-17%	1	3	-67%	\$985,000	\$767,000	28%	93.8%	102.3%	-8%	65	6	983%	6	11	-45%
North Shore	1-5-6 to 1-6-9	7	21	-67%	11	10	10%	\$1,000,000	\$680,000	47%	77.0%	93.9%	-18%	90	25	260%	54	75	-28%
Pearl City - Aiea	1-9-6 to 1-9-9	30	29	3%	25	13	92%	\$732,000	\$640,000	14%	97.0%	98.5%	-2%	16	46	-65%	38	51	-25%
Wahiawa	1-7-1 to 1-7-7	12	8	50%	5	4	25%	\$520,000	\$510,250	2%	100.2%	100.5%	0%	16	12	33%	9	25	-64%
Waialae - Kahala	1-3-5	17	13	31%	6	10	-40%	\$2,269,000	\$3,121,696	-27%	97.8%	98.4%	-1%	26	12	117%	73	63	16%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	27	20	35%	18	21	-14%	\$634,500	\$630,000	1%	99.4%	100.0%	-1%	21	24	-13%	31	52	-40%
Windward Coast	1-4-8 to 1-5-5	6	5	20%	7	6	17%	\$515,000	\$627,500	-18%	98.1%	94.0%	4%	19	64	-70%	27	30	-10%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	44	32	38%	22	18	22%	\$1,117,500	\$1,005,000	11%	91.2%	100.0%	-9%	20	18	11%
Ala Moana - Kakaako	1-2-3	3	1	200%	4	3	33%	\$795,000	\$1,235,000	-36%	92.3%	95.1%	-3%	49	25	96%
Downtown - Nuuanu	1-1-8 to 1-2-2	34	23	48%	18	19	-5%	\$993,630	\$798,000	25%	88.0%	99.9%	-12%	31	15	107%
Ewa Plain	1-9-1	223	193	16%	147	122	20%	\$613,000	\$580,000	6%	98.9%	99.6%	-1%	13	16	-19%
Hawaii Kai	1-3-9	67	61	10%	41	35	17%	\$1,140,000	\$1,026,000	11%	96.6%	102.8%	-6%	24	23	4%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	103	120	-14%	55	57	-4%	\$955,000	\$1,000,000	-5%	97.9%	100.2%	-2%	17	20	-15%
Kalihi - Palama	1-1-2 to 1-1-7	30	38	-21%	27	24	13%	\$650,000	\$740,000	-12%	93.0%	98.1%	-5%	21	27	-22%
Kaneohe	Selected 1-4-4 to 1-4-7	68	66	3%	41	38	8%	\$765,000	\$720,000	6%	95.7%	96.4%	-1%	16	25	-36%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	88	74	19%	37	51	-27%	\$918,000	\$850,000	8%	97.1%	99.0%	-2%	33	26	27%
Makaha - Nanakuli	1-8-1 to 1-8-9	124	104	19%	60	40	50%	\$427,500	\$321,000	33%	98.6%	95.1%	4%	22	39	-44%
Makakilo	1-9-2 to 1-9-3	53	54	-2%	31	30	3%	\$695,000	\$568,000	22%	97.7%	101.4%	-4%	27	31	-13%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	40	45	-11%	27	21	29%	\$950,000	\$650,500	-1%	95.2%	87.3%	9%	59	24	146%
Mililani	Selected 1-9-4 to 1-9-5	63	85	-26%	58	40	45%	\$712,000	\$664,500	7%	96.3%	95.7%	1%	31	21	48%
Moanalua - Salt Lake	1-1-1	12	18	-33%	8	6	33%	\$894,500	\$639,500	40%	92.8%	98.5%	-6%	33	8	313%
North Shore	1-5-6 to 1-6-9	40	53	-25%	25	19	32%	\$770,000	\$710,000	8%	96.3%	94.8%	2%	64	40	60%
Pearl City - Aiea	1-9-6 to 1-9-9	81	70	16%	62	42	48%	\$740,000	\$632,500	17%	96.1%	98.6%	-3%	16	30	-47%
Wahiawa	1-7-1 to 1-7-7	26	24	8%	18	10	80%	\$534,000	\$449,000	19%	99.4%	97.1%	2%	17	12	42%
Waialae - Kahala	1-3-5	53	43	23%	21	18	17%	\$2,100,000	\$1,970,000	7%	92.1%	92.4%	0%	20	15	33%
Waikiki	1-2-6	1	0	-	1	0	-	\$390,000	\$0	-	100.0%	0.0%	-	0	0	-
Waipahu	1-9-4	72	66	9%	49	45	9%	\$613,000	\$591,000	4%	96.5%	98.5%	-2%	17	26	-35%
Windward Coast	1-4-8 to 1-5-5	24	21	14%	17	10	70%	\$550,000	\$627,500	-12%	86.6%	94.0%	-8%	32	57	-44%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

Condos  
March 2016



March 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	0	-	1	0	-	\$675,000	\$0	-	96.4%	0.0%	-	111	0	-	2	2	0%
Ala Moana - Kakaako	1-2-3	55	80	-31%	50	39	28%	\$520,000	\$380,000	37%	98.3%	95.2%	3%	51	45	13%	192	232	-17%
Downtown - Nuuanu	1-1-8 to 1-2-2	34	51	-33%	30	32	-6%	\$462,500	\$430,000	8%	97.5%	98.4%	-1%	27	15	80%	99	157	-37%
Ewa Plain	1-9-1	59	60	-2%	39	35	11%	\$432,500	\$430,000	1%	98.3%	100.0%	-2%	16	17	-6%	64	109	-41%
Hawaii Kai	1-3-9	21	15	40%	23	17	35%	\$618,000	\$570,000	8%	100.5%	95.8%	5%	14	16	-13%	45	39	15%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	8	17	-53%	11	6	83%	\$525,000	\$525,250	0%	97.2%	100.4%	-3%	22	9	144%	12	18	-33%
Kalihi - Palama	1-1-2 to 1-1-7	12	12	0%	10	7	43%	\$385,000	\$375,000	3%	90.2%	101.6%	-11%	20	25	-20%	19	25	-24%
Kaneohe	Selected 1-4-4 to 1-4-7	16	24	-33%	15	13	15%	\$505,000	\$472,000	7%	101.0%	100.6%	0%	11	10	10%	17	43	-60%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	15	18	-17%	12	12	0%	\$396,000	\$477,000	-17%	96.0%	97.0%	-1%	95	37	157%	52	54	-4%
Makaha - Nanakuli	1-8-1 to 1-8-9	28	17	65%	25	11	127%	\$136,000	\$120,000	13%	100.7%	92.3%	9%	26	84	-69%	56	63	-11%
Makakilo	1-9-2 to 1-9-3	13	20	-35%	14	10	40%	\$372,500	\$290,500	28%	102.3%	100.5%	2%	9	8	13%	15	39	-62%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	72	70	3%	54	43	26%	\$337,500	\$365,000	-8%	99.4%	97.3%	2%	14	23	-39%	150	176	-15%
Milliani	Selected 1-9-4 to 1-9-5	41	41	0%	33	26	27%	\$352,000	\$341,000	3%	102.0%	103.3%	-1%	8	8	0%	23	71	-68%
Moanalua - Salt Lake	1-1-1	23	33	-30%	19	15	27%	\$350,000	\$365,000	-4%	113.6%	102.0%	11%	9	16	-44%	20	48	-58%
North Shore	1-5-6 to 1-6-9	10	6	67%	7	1	600%	\$335,000	\$390,000	-14%	100.0%	97.7%	2%	34	5	580%	18	25	-28%
Pearl City - Aiea	1-9-6 to 1-9-9	38	31	23%	27	26	4%	\$360,000	\$353,000	2%	97.3%	100.1%	-3%	16	15	7%	43	68	-37%
Wahiawa	1-7-1 to 1-7-7	2	5	-60%	2	3	-33%	\$118,500	\$137,500	-14%	96.0%	92.0%	4%	12	10	20%	4	13	-69%
Waialae - Kahala	1-3-5	15	3	400%	5	5	0%	\$518,000	\$630,000	-18%	103.6%	100.3%	3%	12	30	-60%	12	12	0%
Waikiki	1-2-6	168	168	0%	93	81	15%	\$400,000	\$430,000	-7%	95.2%	98.9%	-4%	40	35	14%	471	570	-17%
Waipahu	1-9-4	21	25	-16%	21	20	5%	\$320,000	\$325,000	-2%	100.1%	96.3%	4%	19	19	0%	10	47	-79%
Windward Coast	1-4-8 to 1-5-5	8	7	14%	0	1	-	\$0	\$190,000	-	0.0%	97.4%	-	0	13	-	18	21	-14%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change	Mar-16	Mar-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	2	2	0%	1	2	-50%	\$675,000	\$635,000	6%	96.4%	98.0%	-2%	111	84	32%
Ala Moana - Kakaako	1-2-3	169	196	-14%	100	94	6%	\$466,500	\$331,000	41%	98.2%	94.0%	4%	46	53	-13%
Downtown - Nuuanu	1-1-8 to 1-2-2	121	146	-17%	73	71	3%	\$387,500	\$455,000	-15%	100.0%	96.8%	3%	17	24	-29%
Ewa Plain	1-9-1	161	155	4%	110	93	18%	\$430,250	\$383,000	12%	98.9%	100.0%	-1%	16	17	-6%
Hawaii Kai	1-3-9	75	59	27%	44	36	22%	\$627,500	\$614,000	2%	99.4%	97.5%	2%	19	16	19%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	33	31	6%	19	9	111%	\$550,000	\$600,000	-8%	100.2%	100.0%	0%	13	7	86%
Kalihi - Palama	1-1-2 to 1-1-7	34	29	17%	26	16	63%	\$375,000	\$362,000	4%	95.7%	100.7%	-5%	25	25	0%
Kaneohe	Selected 1-4-4 to 1-4-7	49	59	-17%	41	41	0%	\$500,000	\$500,000	0%	102.1%	98.2%	4%	12	17	-29%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	44	36	22%	20	24	-17%	\$428,000	\$544,500	-21%	90.3%	96.0%	-6%	74	79	-6%
Makaha - Nanakuli	1-8-1 to 1-8-9	73	52	40%	47	27	74%	\$135,000	\$121,000	12%	97.8%	93.1%	5%	30	39	-23%
Makakilo	1-9-2 to 1-9-3	39	50	-22%	29	27	7%	\$382,000	\$295,000	29%	100.5%	100.0%	0%	10	16	-38%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	212	209	1%	138	118	17%	\$352,500	\$352,000	0%	97.9%	96.6%	1%	19	27	-30%
Milliani	Selected 1-9-4 to 1-9-5	92	119	-23%	74	68	9%	\$353,000	\$349,000	1%	101.4%	100.7%	1%	8	10	-20%
Moanalua - Salt Lake	1-1-1	59	75	-21%	52	36	44%	\$325,000	\$321,500	1%	103.2%	97.1%	6%	9	24	-63%
North Shore	1-5-6 to 1-6-9	20	22	-9%	15	10	50%	\$380,000	\$357,500	6%	97.4%	93.0%	5%	15	55	-73%
Pearl City - Aiea	1-9-6 to 1-9-9	103	95	8%	71	59	20%	\$347,000	\$350,000	-1%	96.4%	100.0%	-4%	13	22	-41%
Wahiawa	1-7-1 to 1-7-7	11	15	-27%	5	10	-50%	\$120,000	\$143,000	-16%	88.9%	96.0%	-7%	13	19	-32%
Waialae - Kahala	1-3-5	26	17	53%	9	8	13%	\$562,000	\$517,500	9%	101.3%	99.0%	2%	12	21	-43%
Waikiki	1-2-6	431	451	-4%	231	238	-3%	\$375,000	\$388,500	-3%	96.2%	96.8%	-1%	38	40	-5%
Waipahu	1-9-4	63	68	-7%	45	47	-4%	\$322,500	\$302,000	7%	99.2%	97.9%	1%	18	18	0%
Windward Coast	1-4-8 to 1-5-5	14	16	-13%	3	5	-40%	\$250,000	\$245,000	2%	89.3%	94.6%	-6%	12	13	-8%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## March 2016

**Aina Haina - Kuliouou**  
1-3-6 to 1-3-8

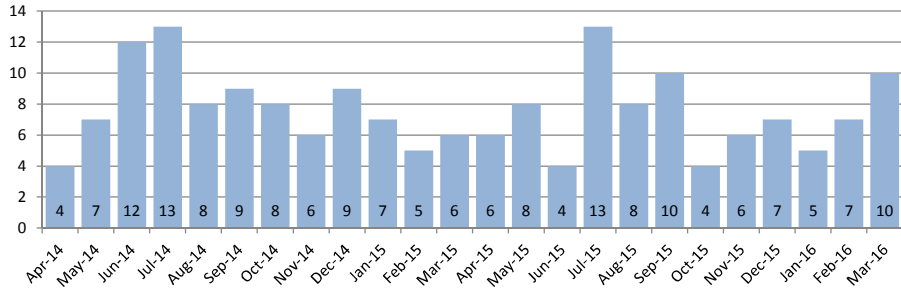


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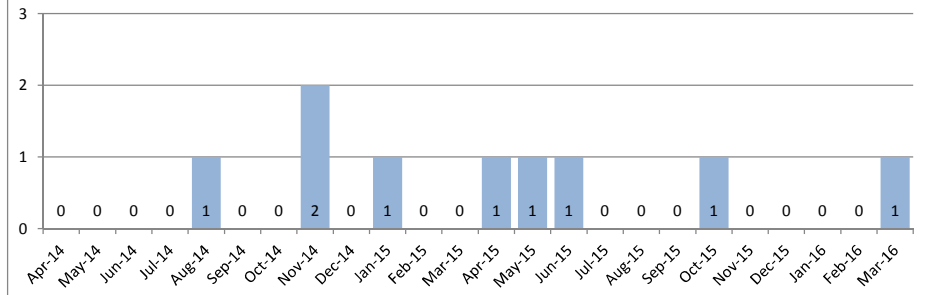
Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	10	60%	44	32	38%
Closed Sales	10	6	67%	22	18	22%
Median Sales Price	\$1,311,500	\$1,375,000	-5%	\$1,117,500	\$1,005,000	11%
Percent of Original List Price Received	90.8%	98.3%	-8%	91.2%	100.0%	-9%
Median Days on Market Until Sale	20	68	-71%	20	18	11%
Inventory of Homes for Sale	39	43	-9%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	1	0	-	2	2	0%
Closed Sales	1	0	-	1	2	-50%
Median Sales Price	\$675,000	\$0	-	\$675,000	\$635,000	6%
Percent of Original List Price Received	96.4%	0.0%	-	96.4%	98.0%	-2%
Median Days on Market Until Sale	111	0	-	111	84	32%
Inventory of Homes for Sale	2	2	0%	-	-	-

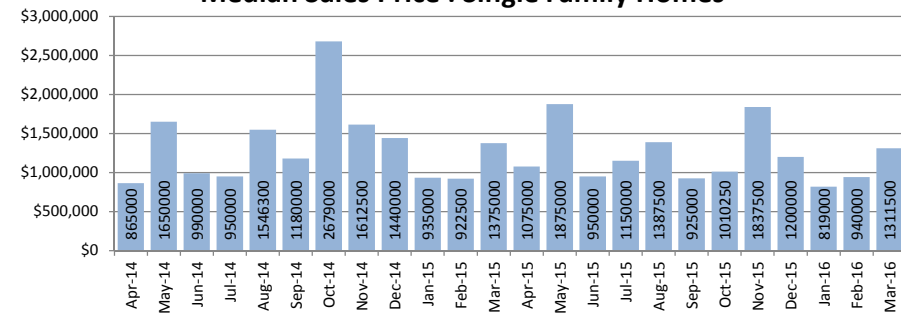
**Closed Sales : Single Family Homes**



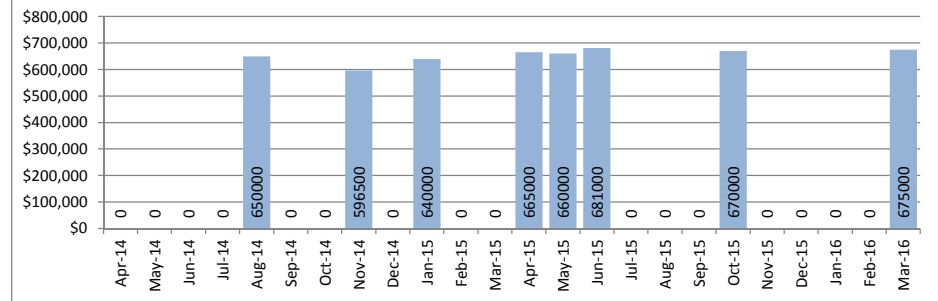
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016

Ala Moana - Kakaako

1-2-3

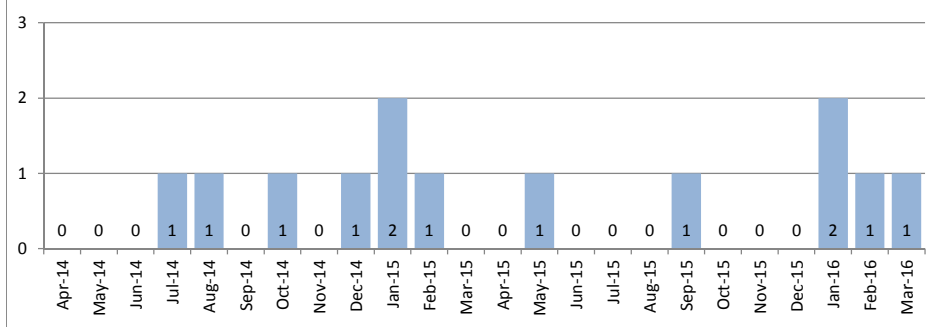


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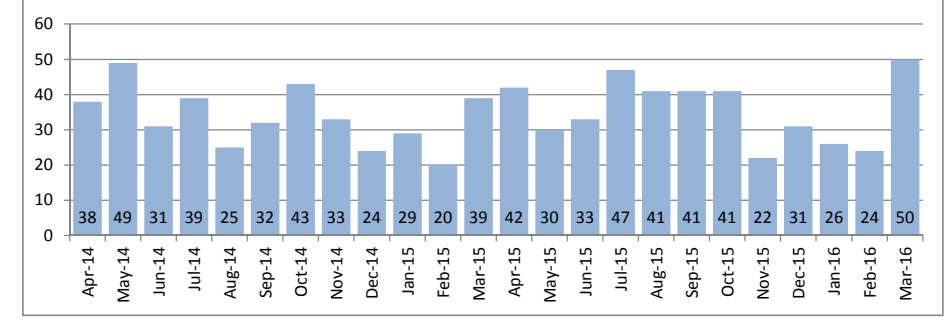
Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	1	0	-	3	1	200%
Closed Sales	1	0	-	4	3	33%
Median Sales Price	\$860,000	\$0	-	\$795,000	\$1,235,000	-36%
Percent of Original List Price Received	98.4%	0.0%	-	92.3%	95.1%	-3%
Median Days on Market Until Sale	27	0	-	49	25	96%
Inventory of Homes for Sale	1	0	-	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	55	80	-31%	169	196	-14%
Closed Sales	50	39	28%	100	94	6%
Median Sales Price	\$520,000	\$380,000	37%	\$466,500	\$331,000	41%
Percent of Original List Price Received	98.3%	95.2%	3%	98.2%	94.0%	4%
Median Days on Market Until Sale	51	45	13%	46	53	-13%
Inventory of Homes for Sale	192	232	-17%	-	-	-

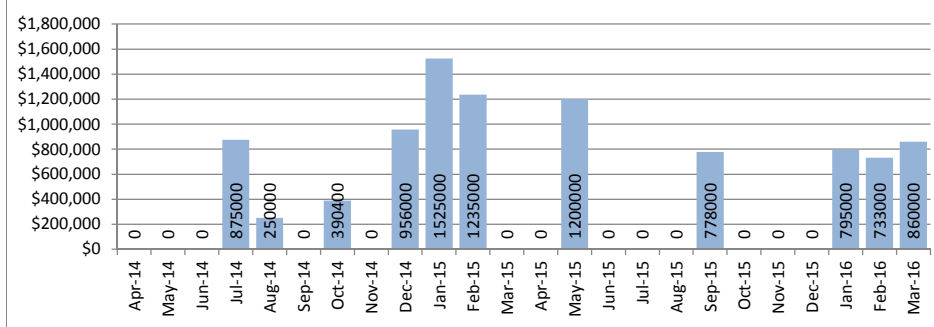
Closed Sales : Single Family Homes



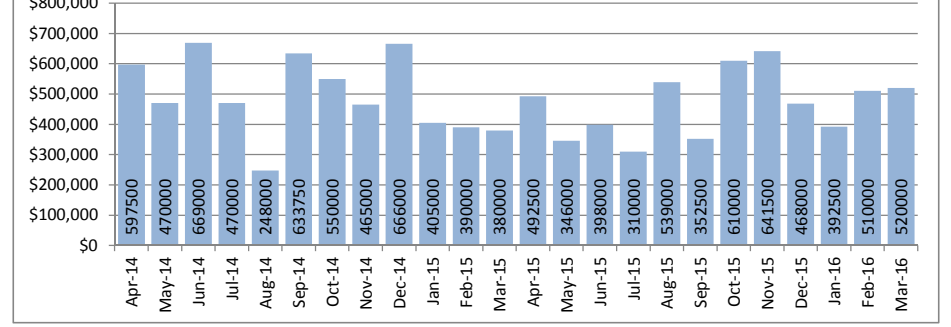
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016

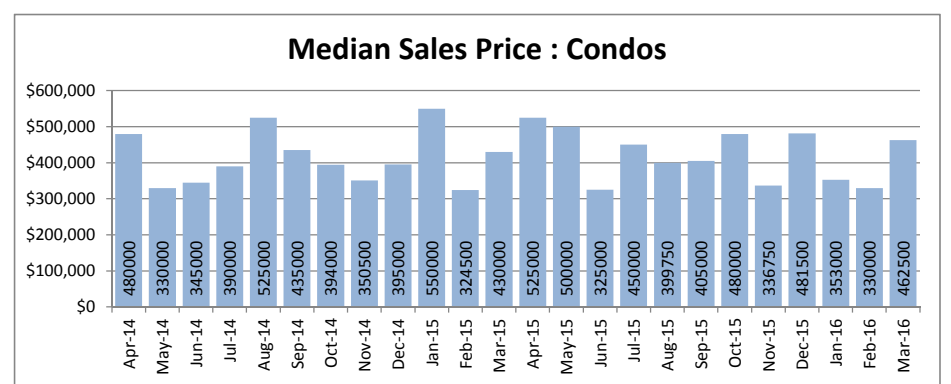
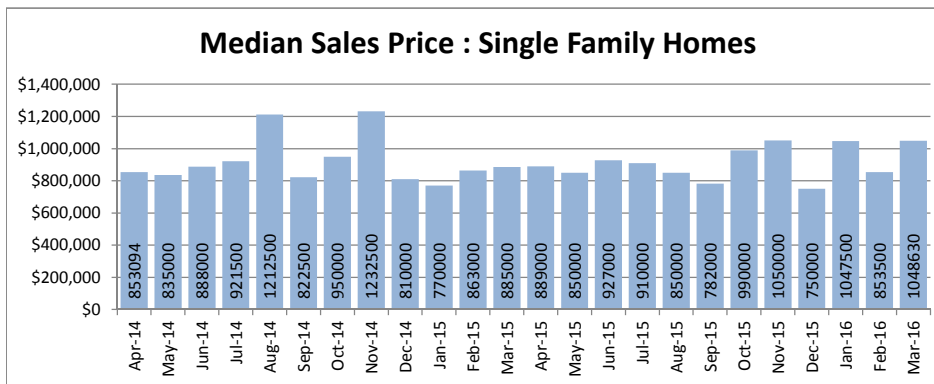
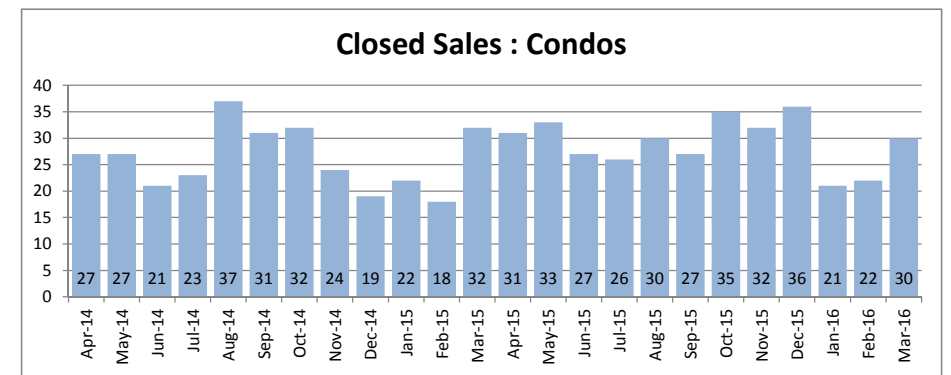
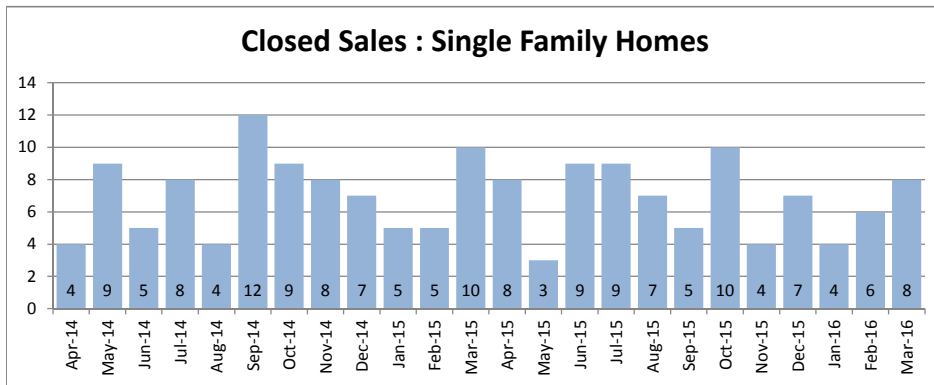


**Downtown - Nuuanu**  
1-1-8 to 1-2-2

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	6	67%	34	23	48%
Closed Sales	8	10	-20%	18	19	-5%
Median Sales Price	\$1,048,630	\$885,000	-18%	\$993,630	\$798,000	25%
Percent of Original List Price Received	91.3%	103.6%	-12%	88.0%	99.9%	-12%
Median Days on Market Until Sale	28	14	100%	31	15	107%
Inventory of Homes for Sale	24	32	-25%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	34	51	-33%	121	146	-17%
Closed Sales	30	32	-6%	73	71	3%
Median Sales Price	\$462,500	\$430,000	8%	\$387,500	\$455,000	-15%
Percent of Original List Price Received	97.5%	98.4%	-1%	100.0%	96.8%	3%
Median Days on Market Until Sale	27	15	80%	17	24	-29%
Inventory of Homes for Sale	99	157	-37%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016

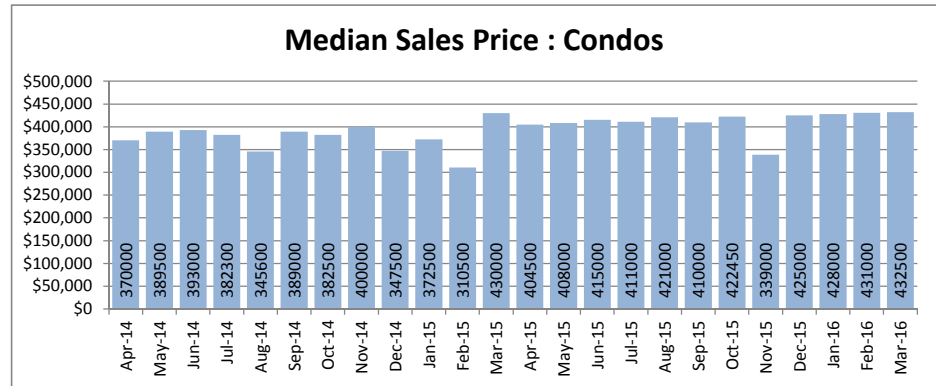
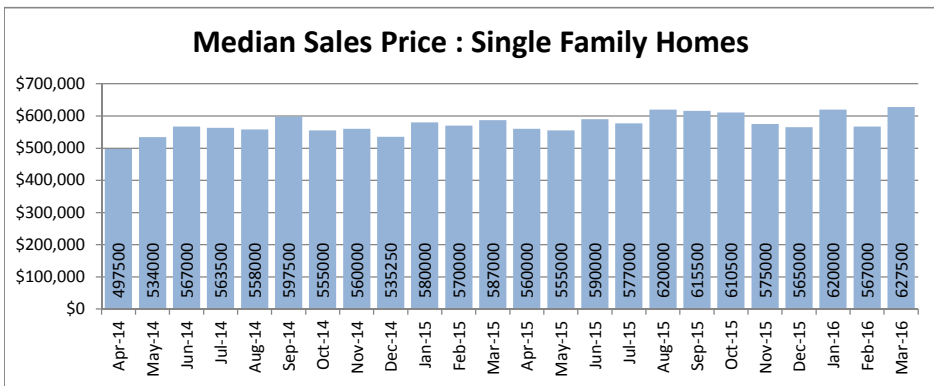
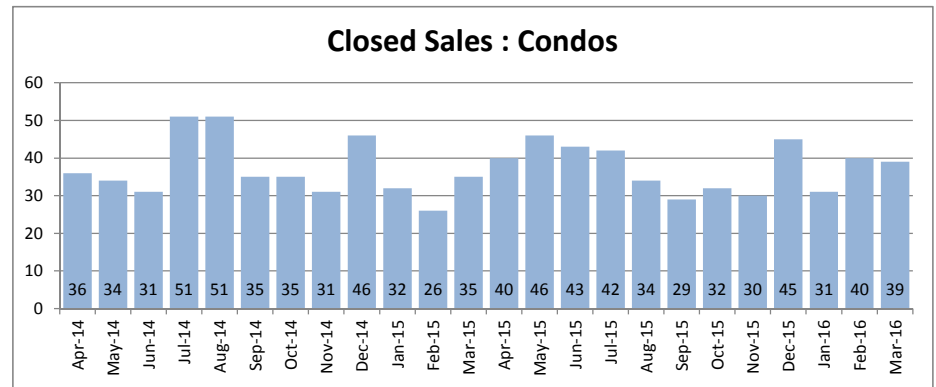
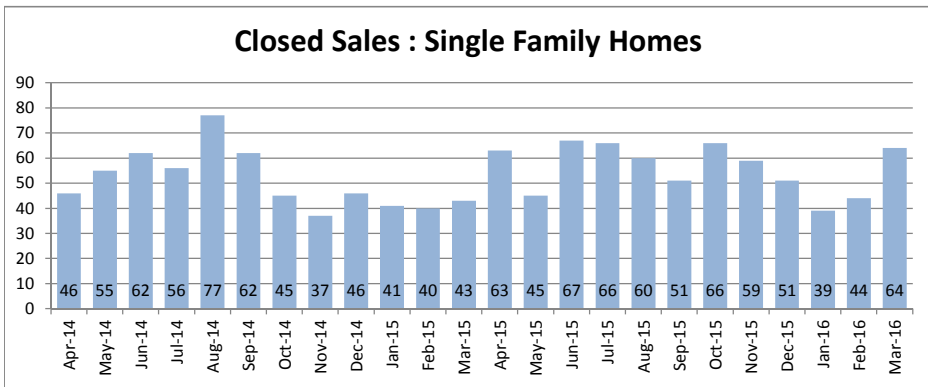


<b>Ewa Plain</b>
<b>1-9-1</b>

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	72	63	14%	223	193	16%
Closed Sales	64	43	49%	147	122	20%
Median Sales Price	\$627,500	\$587,000	7%	\$613,000	\$580,000	6%
Percent of Original List Price Received	99.8%	99.8%	0%	98.9%	99.6%	-1%
Median Days on Market Until Sale	12	13	-8%	13	16	-19%
Inventory of Homes for Sale	94	121	-22%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	59	60	-2%	161	155	4%
Closed Sales	39	35	11%	110	93	18%
Median Sales Price	\$432,500	\$430,000	1%	\$430,250	\$383,000	12%
Percent of Original List Price Received	98.3%	100.0%	-2%	98.9%	100.0%	-1%
Median Days on Market Until Sale	16	17	-6%	16	17	-6%
Inventory of Homes for Sale	64	109	-41%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016

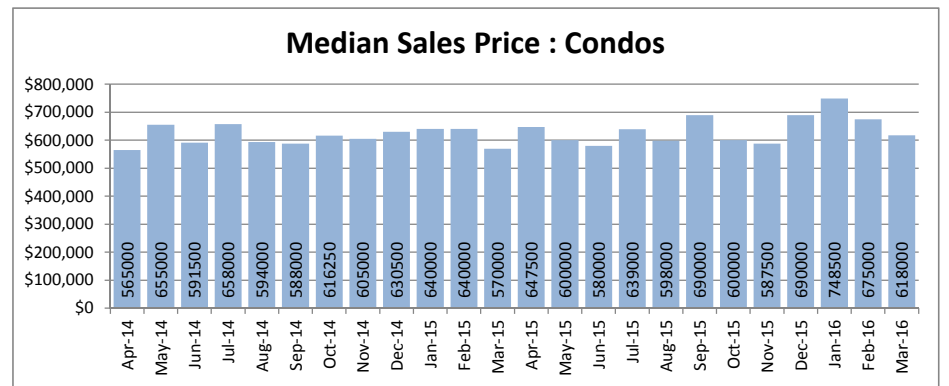
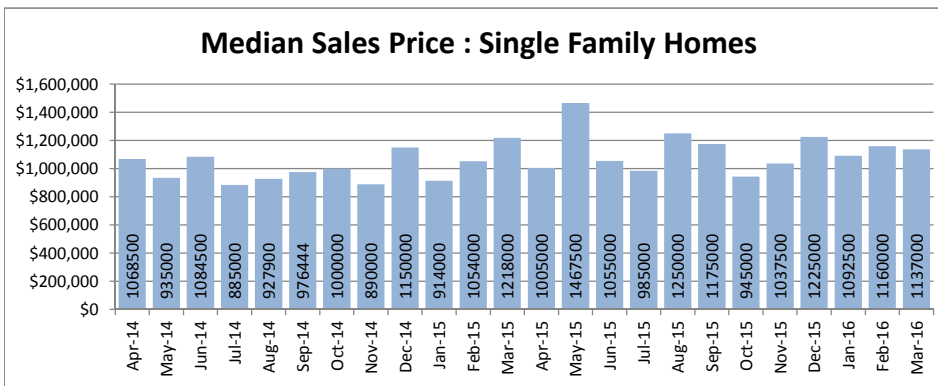
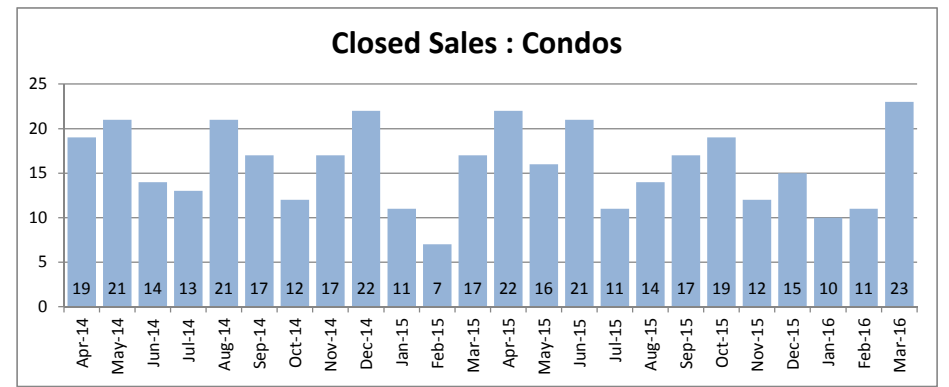
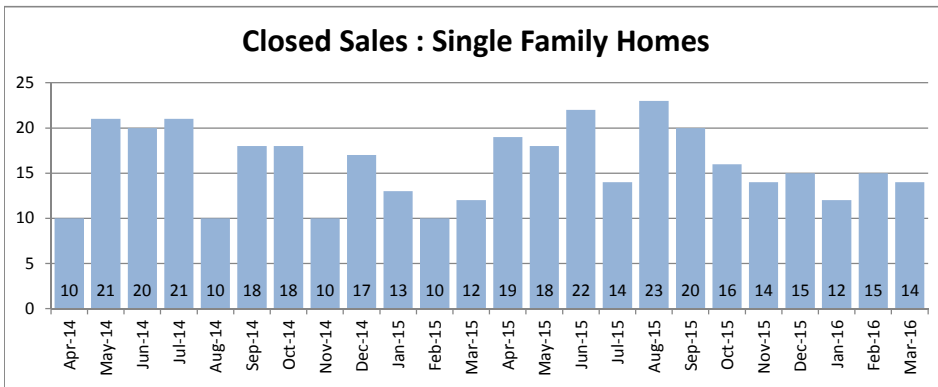


<b>Hawaii Kai</b>
<b>1-3-9</b>

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	19	0%	67	61	10%
Closed Sales	14	12	17%	41	35	17%
Median Sales Price	\$1,137,000	\$1,218,000	-7%	\$1,140,000	\$1,026,000	11%
Percent of Original List Price Received	96.6%	97.5%	-1%	96.6%	102.8%	-6%
Median Days on Market Until Sale	14	19	-26%	24	23	4%
Inventory of Homes for Sale	55	77	-29%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	21	15	40%	75	155	-52%
Closed Sales	23	17	35%	44	93	-53%
Median Sales Price	\$618,000	\$570,000	8%	\$627,500	\$383,000	64%
Percent of Original List Price Received	100.5%	95.8%	5%	99.4%	100.0%	-1%
Median Days on Market Until Sale	14	16	-13%	19	17	12%
Inventory of Homes for Sale	45	39	15%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## March 2016

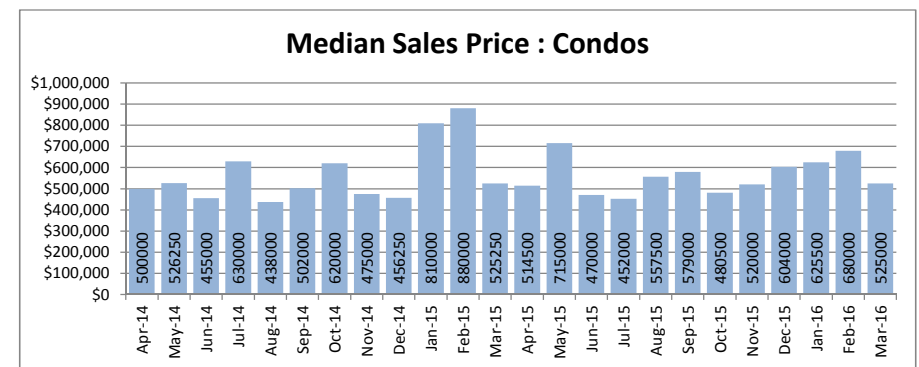
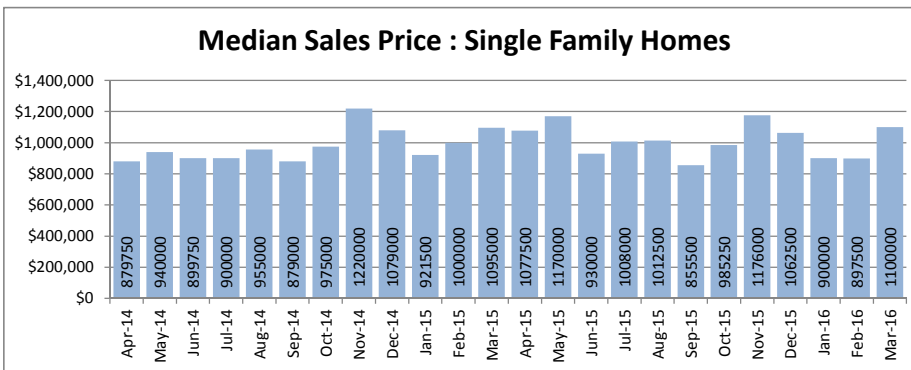
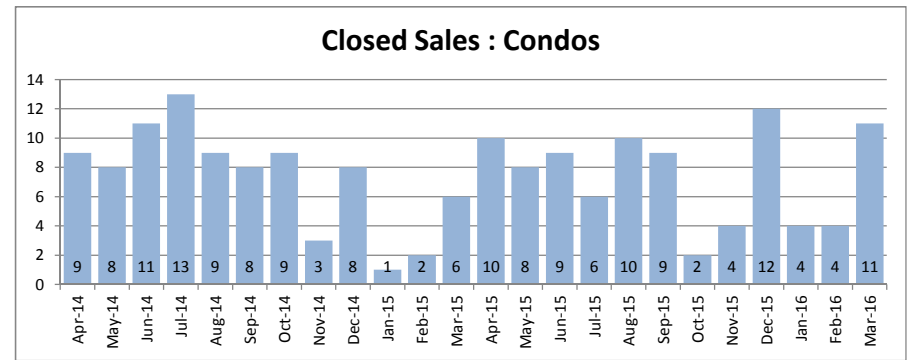
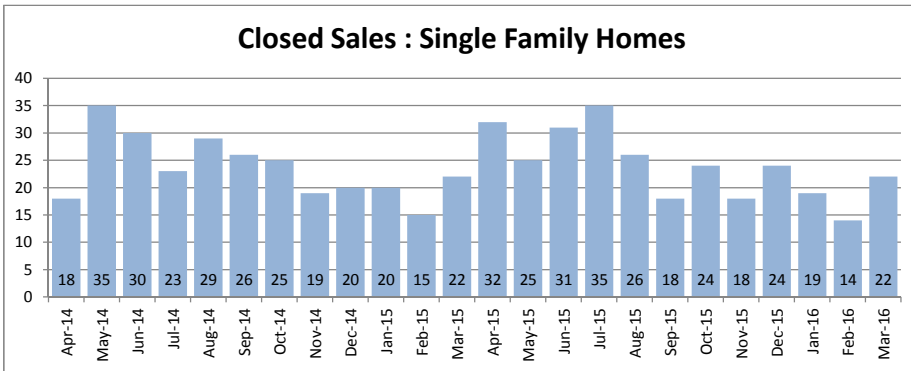


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	44	44	0%	103	120	-14%
Closed Sales	22	22	0%	55	57	-4%
Median Sales Price	\$1,100,000	\$1,095,000	0%	\$955,000	\$1,000,000	-5%
Percent of Original List Price Received	94.2%	100.0%	-6%	97.9%	100.2%	-2%
Median Days on Market Until Sale	24	25	-4%	17	20	-15%
Inventory of Homes for Sale	85	114	-25%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	8	17	-53%	33	31	6%
Closed Sales	11	6	83%	19	9	111%
Median Sales Price	\$525,000	\$525,250	0%	\$550,000	\$600,000	-8%
Percent of Original List Price Received	97.2%	100.4%	-3%	100.2%	100.0%	0%
Median Days on Market Until Sale	22	9	144%	13	7	86%
Inventory of Homes for Sale	12	18	-33%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

March 2016



**Kalihi - Palama**

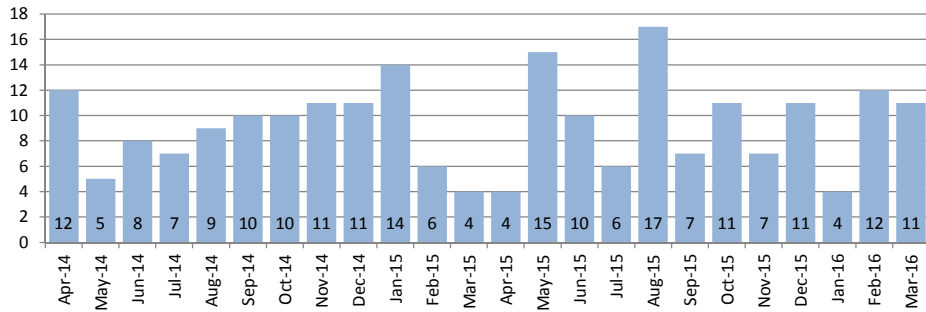
1-1-2 to 1-1-7

March 2016

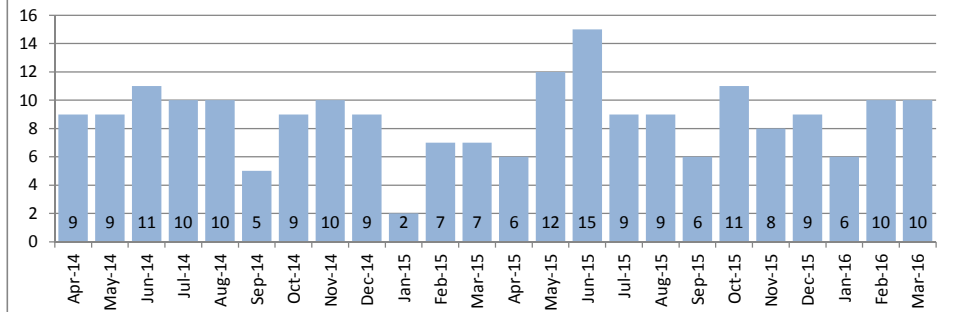
Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	21	-52%	30	38	-21%
Closed Sales	11	4	175%	27	24	13%
Median Sales Price	\$477,000	\$541,500	-12%	\$650,000	\$740,000	-12%
Percent of Original List Price Received	96.4%	95.6%	1%	93.0%	98.1%	-5%
Median Days on Market Until Sale	21	63	-67%	21	27	-22%
Inventory of Homes for Sale	25	37	-32%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	12	0%	34	29	17%
Closed Sales	10	7	43%	26	16	63%
Median Sales Price	\$385,000	\$375,000	3%	\$375,000	\$362,000	4%
Percent of Original List Price Received	90.2%	101.6%	-11%	95.7%	100.7%	-5%
Median Days on Market Until Sale	20	25	-20%	25	25	0%
Inventory of Homes for Sale	19	25	-24%	-	-	-

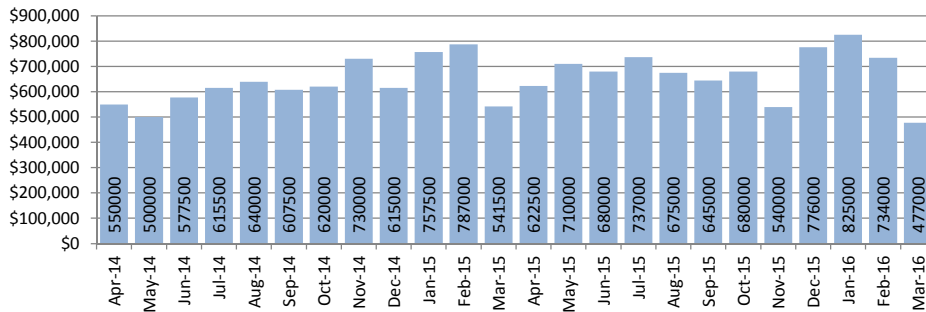
**Closed Sales : Single Family Homes**



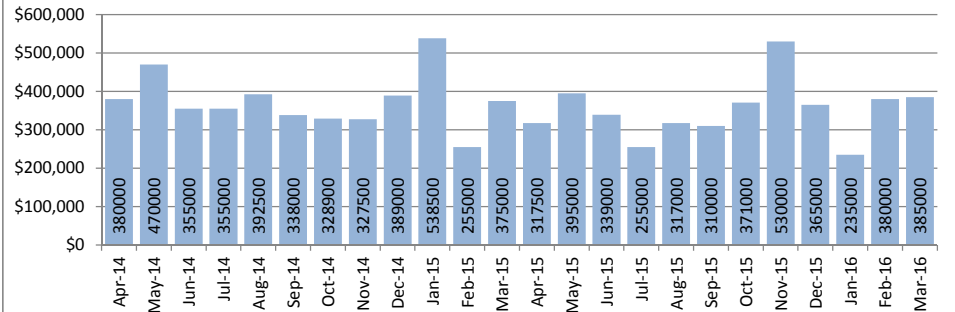
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016

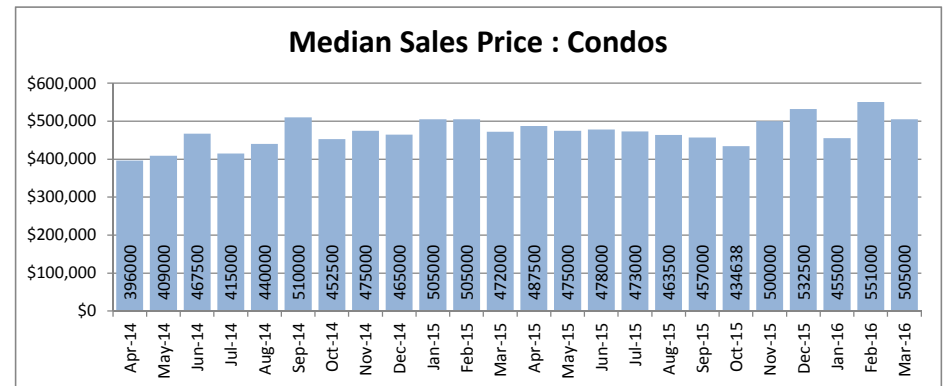
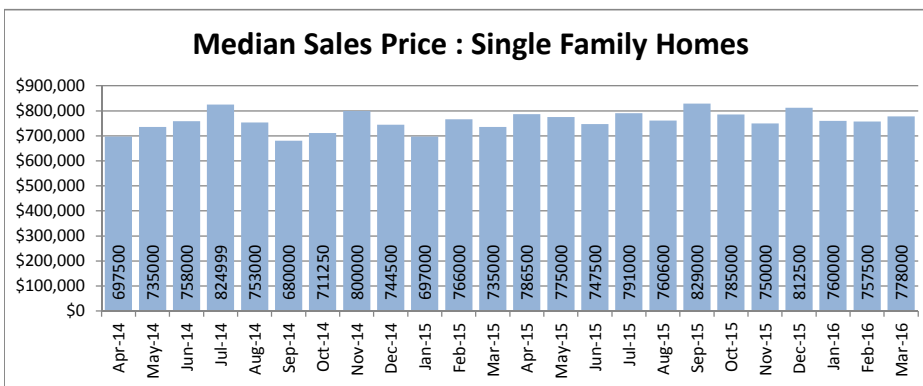
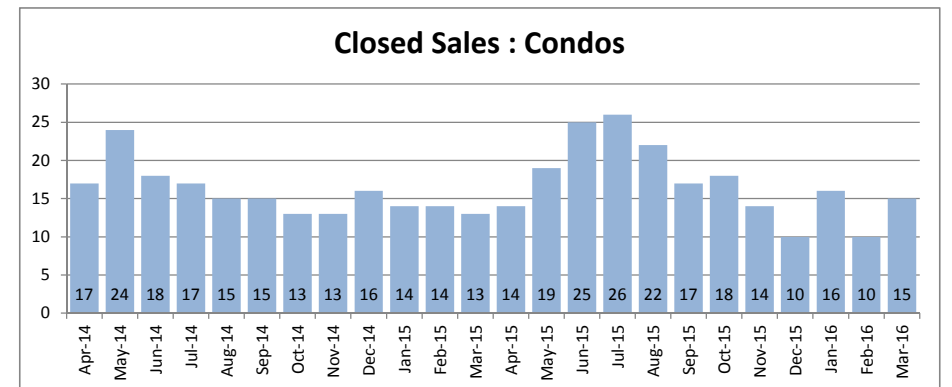
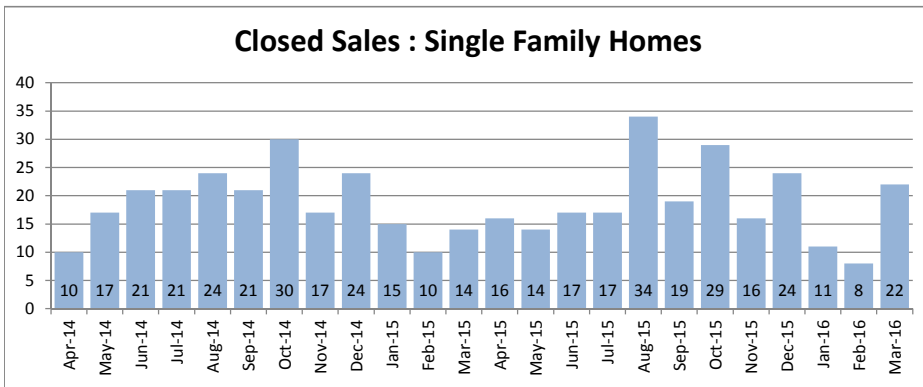


**Kaneohe**  
Selected 1-4-4 to 1-4-7

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	20	-15%	68	66	3%
Closed Sales	22	14	57%	41	38	8%
Median Sales Price	\$778,000	\$735,000	6%	\$765,000	\$720,000	6%
Percent of Original List Price Received	98.0%	96.2%	2%	95.7%	96.4%	-1%
Median Days on Market Until Sale	13	32	-59%	16	25	-36%
Inventory of Homes for Sale	50	70	-29%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	24	-33%	49	59	-17%
Closed Sales	15	13	15%	41	41	0%
Median Sales Price	\$505,000	\$472,000	7%	\$500,000	\$500,000	0%
Percent of Original List Price Received	101.0%	100.6%	0%	102.1%	98.2%	4%
Median Days on Market Until Sale	11	10	10%	12	17	-29%
Inventory of Homes for Sale	17	43	-60%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016



## Kapahulu - Diamond Head

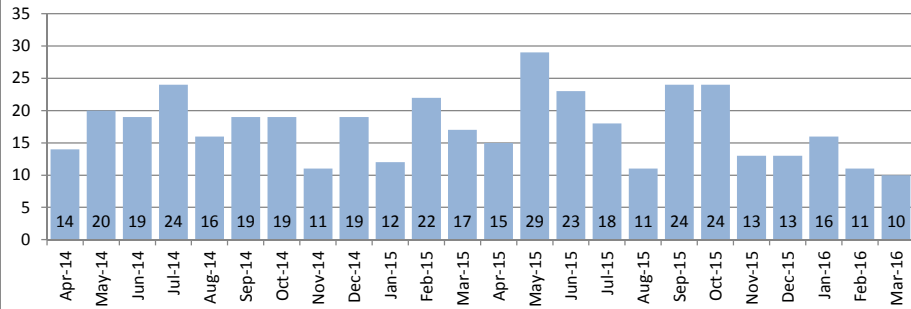
1-3-1 to 1-3-4

March 2016

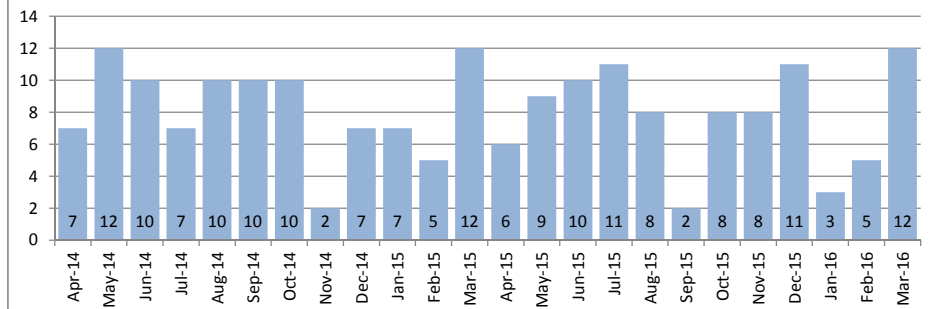
Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	30	27	11%	88	74	19%
Closed Sales	10	17	-41%	37	51	-27%
Median Sales Price	\$892,500	\$855,000	4%	\$918,000	\$850,000	8%
Percent of Original List Price Received	100.6%	99.5%	1%	97.1%	99.0%	-2%
Median Days on Market Until Sale	27	36	-25%	33	26	27%
Inventory of Homes for Sale	59	76	-22%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	18	-17%	44	36	22%
Closed Sales	12	12	0%	20	24	-17%
Median Sales Price	\$396,000	\$477,000	-17%	\$428,000	\$544,500	-21%
Percent of Original List Price Received	96.0%	97.0%	-1%	90.3%	96.0%	-6%
Median Days on Market Until Sale	95	37	157%	74	79	-6%
Inventory of Homes for Sale	52	54	-4%	-	-	-

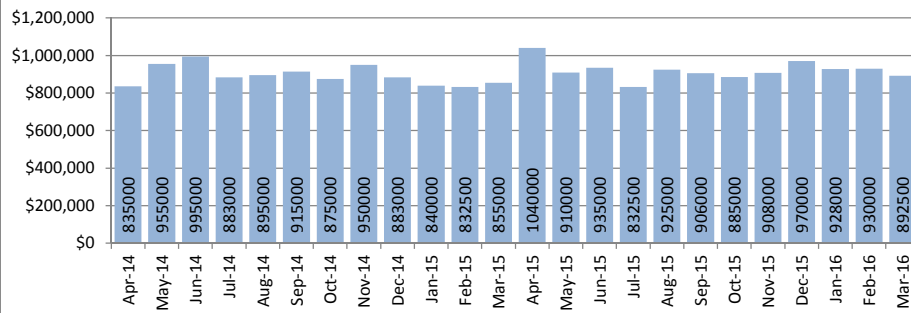
### Closed Sales : Single Family Homes



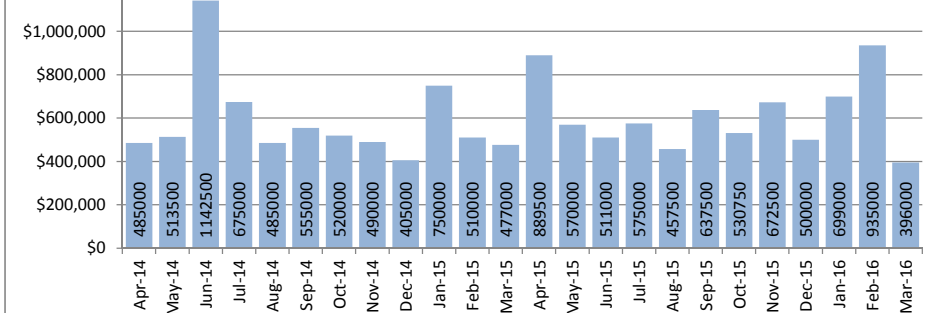
### Closed Sales : Condos



### Median Sales Price : Single Family Homes



### Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016

**Makaha - Nanakuli**

1-8-1 to 1-8-9

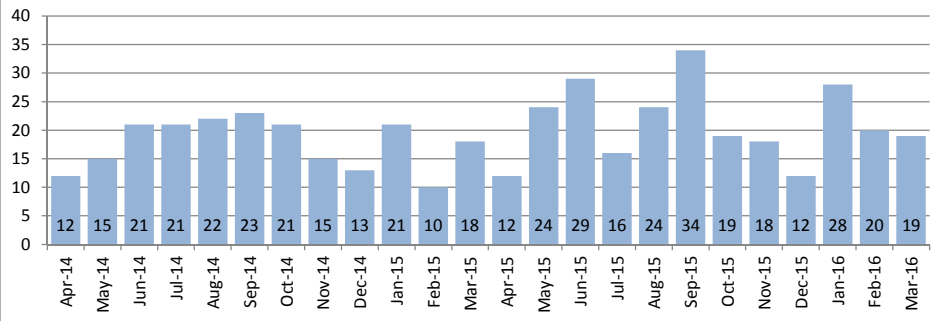


March 2016

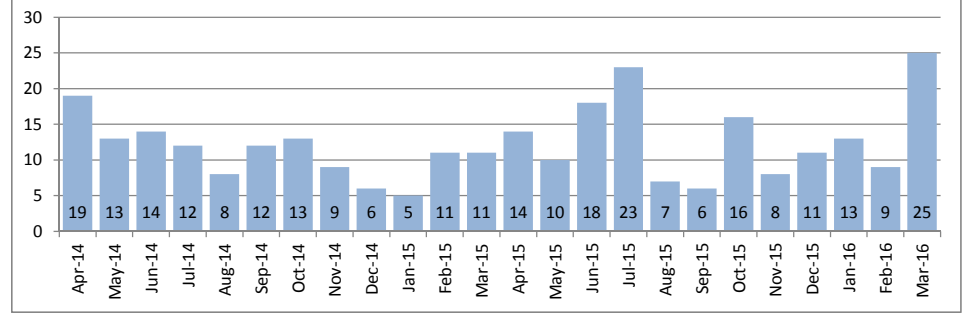
Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	32	33	-3%	124	104	19%
Closed Sales	21	12	75%	60	40	50%
Median Sales Price	\$430,000	\$392,500	10%	\$427,500	\$321,000	33%
Percent of Original List Price Received	100.0%	96.9%	3%	98.6%	95.1%	4%
Median Days on Market Until Sale	26	27	-4%	22	39	-44%
Inventory of Homes for Sale	79	90	-12%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	28	17	65%	73	52	40%
Closed Sales	25	11	127%	47	27	74%
Median Sales Price	\$136,000	\$120,000	13%	\$135,000	\$121,000	12%
Percent of Original List Price Received	100.7%	92.3%	9%	97.8%	93.1%	5%
Median Days on Market Until Sale	26	84	-69%	30	39	-23%
Inventory of Homes for Sale	56	63	-11%	-	-	-

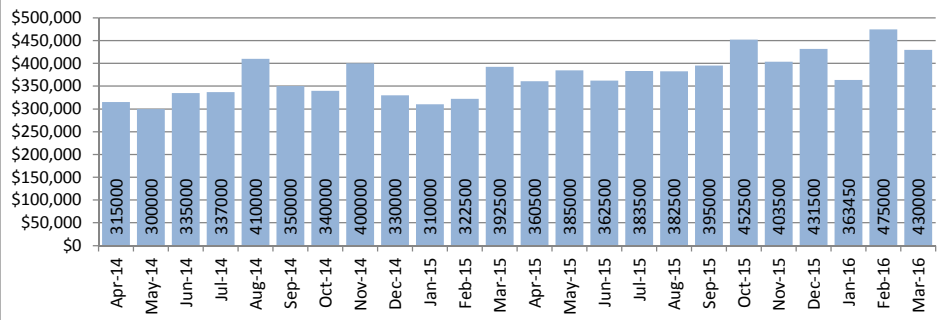
**Closed Sales : Single Family Homes**



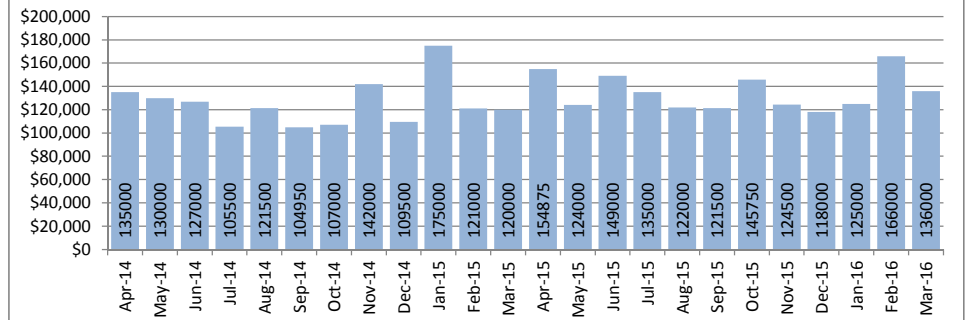
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016



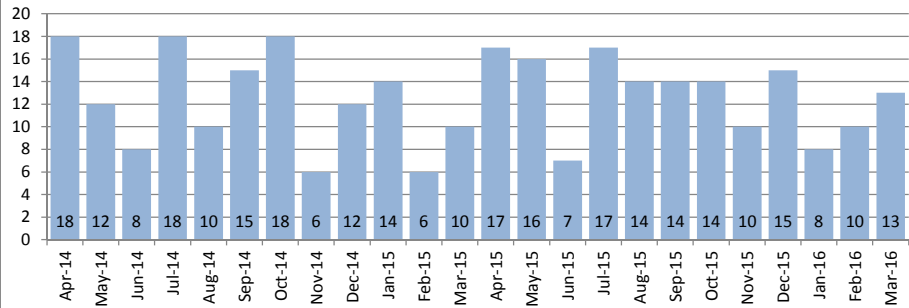
**Makakilo**  
1-9-2 to 1-9-3

March 2016

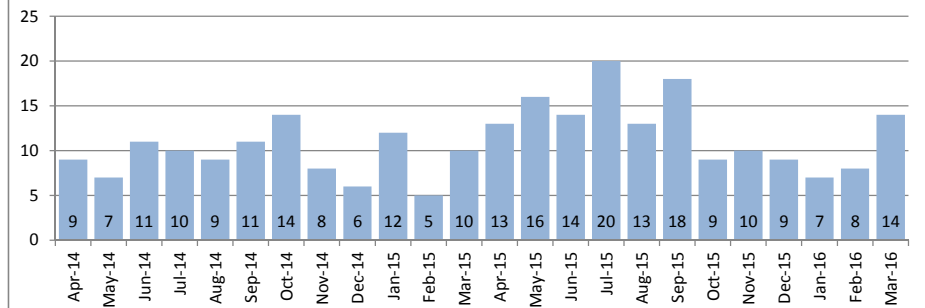
Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	20	23	-13%	53	54	-2%
Closed Sales	13	10	30%	31	30	3%
Median Sales Price	\$706,000	\$522,500	35%	\$695,000	\$568,000	22%
Percent of Original List Price Received	96.7%	99.1%	-2%	97.7%	101.4%	-4%
Median Days on Market Until Sale	25	29	-14%	27	31	-13%
Inventory of Homes for Sale	28	44	-36%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	13	20	-35%	39	50	-22%
Closed Sales	14	10	40%	29	27	7%
Median Sales Price	\$372,500	\$290,500	28%	\$382,000	\$295,000	29%
Percent of Original List Price Received	102.3%	100.5%	2%	100.5%	100.0%	0%
Median Days on Market Until Sale	9	8	13%	10	16	-38%
Inventory of Homes for Sale	15	39	-62%	-	-	-

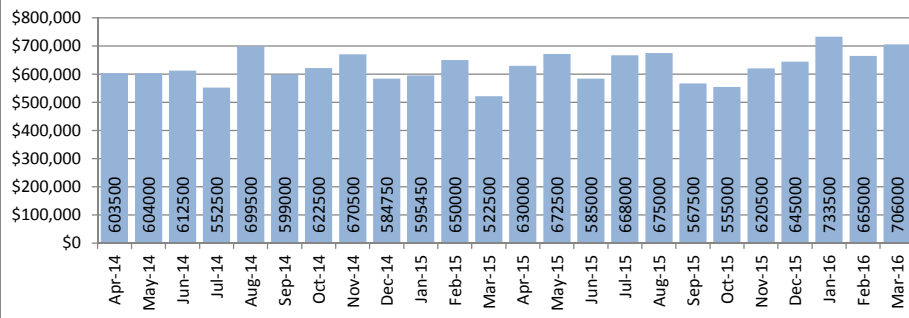
Closed Sales : Single Family Homes



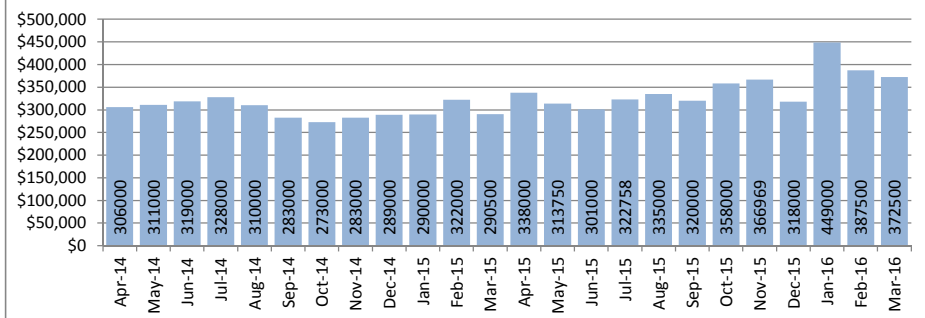
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## March 2016

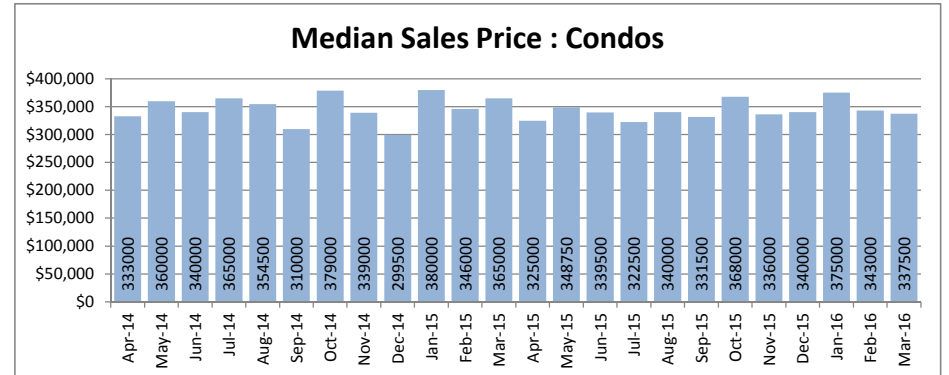
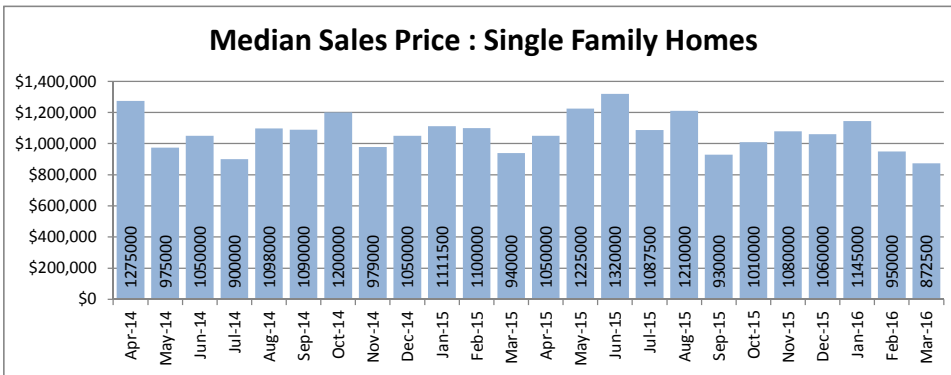
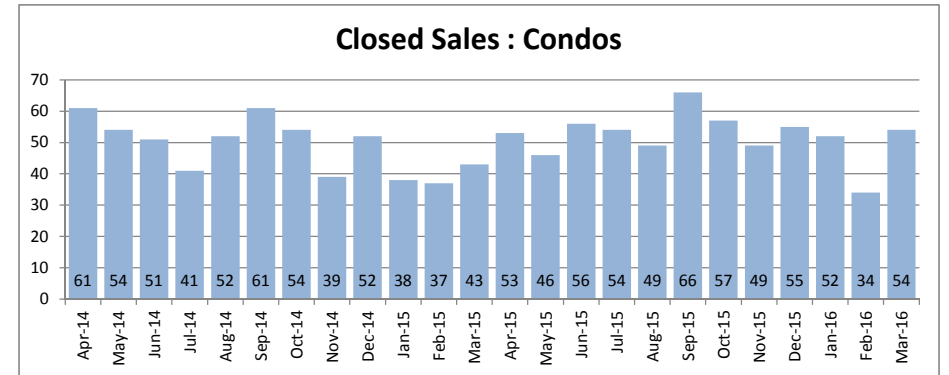
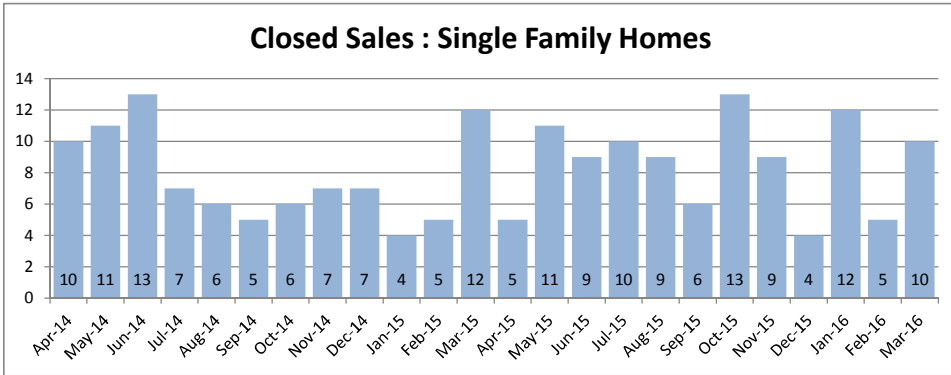


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	16	-6%	40	45	-11%
Closed Sales	10	12	-17%	27	21	29%
Median Sales Price	\$872,500	\$940,000	-7%	\$950,000	\$960,500	-1%
Percent of Original List Price Received	89.6%	94.8%	-5%	95.2%	87.3%	9%
Median Days on Market Until Sale	40	21	90%	59	24	146%
Inventory of Homes for Sale	38	51	-25%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	72	70	3%	212	209	1%
Closed Sales	54	43	26%	138	118	17%
Median Sales Price	\$337,500	\$365,000	-8%	\$352,500	\$352,000	0%
Percent of Original List Price Received	99.4%	97.3%	2%	97.9%	96.6%	1%
Median Days on Market Until Sale	14	23	-39%	19	27	-30%
Inventory of Homes for Sale	150	176	-15%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## March 2016

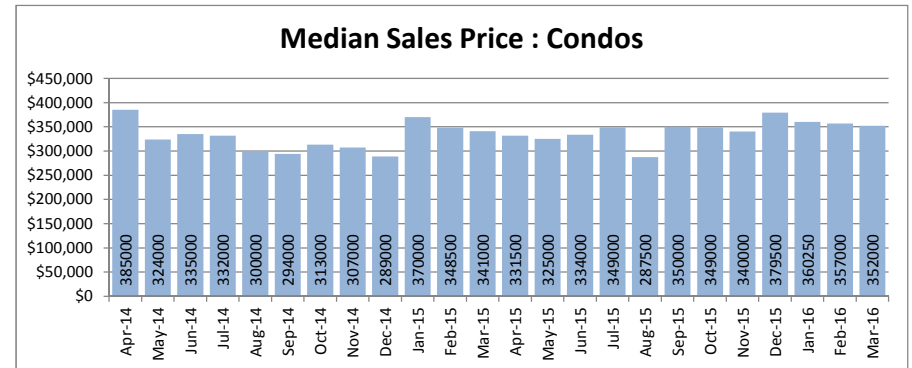
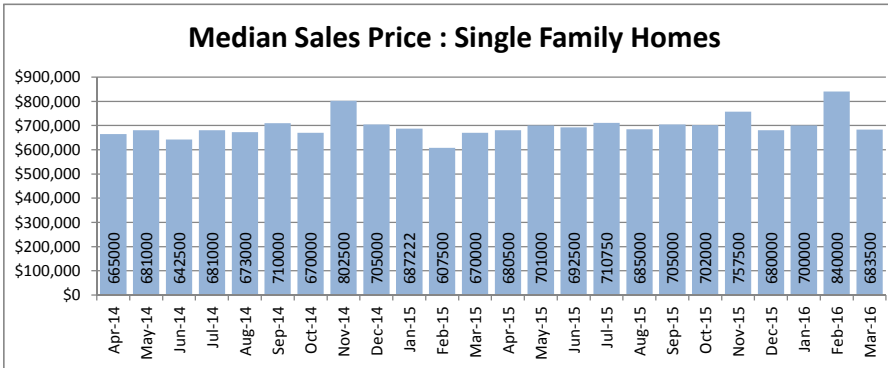
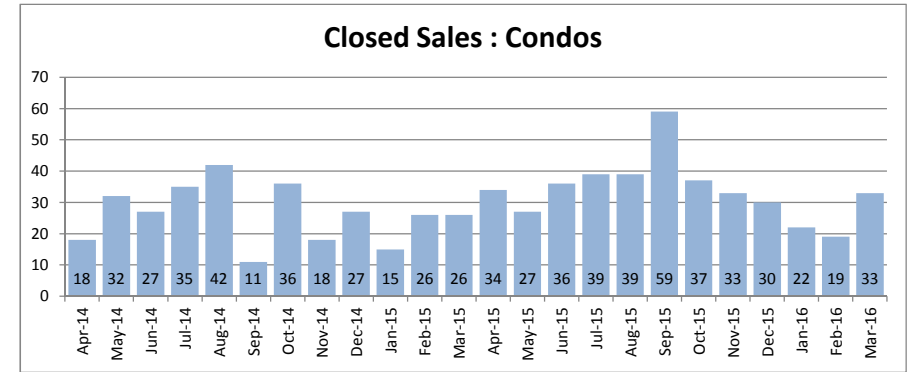
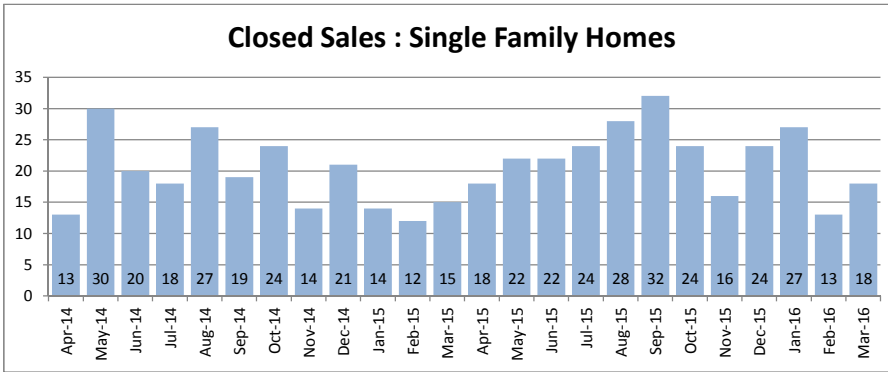


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	25	31	-19%	63	85	-26%
Closed Sales	18	15	20%	58	40	45%
Median Sales Price	\$683,500	\$670,000	2%	\$712,000	\$664,500	7%
Percent of Original List Price Received	101.3%	95.9%	6%	96.3%	95.7%	1%
Median Days on Market Until Sale	10	16	-38%	31	21	48%
Inventory of Homes for Sale	29	65	-55%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	41	41	0%	92	119	-23%
Closed Sales	33	26	27%	74	68	9%
Median Sales Price	\$352,000	\$341,000	3%	\$353,000	\$349,000	1%
Percent of Original List Price Received	102.0%	103.3%	-1%	101.4%	100.7%	1%
Median Days on Market Until Sale	8	8	0%	8	10	-20%
Inventory of Homes for Sale	23	71	-68%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016

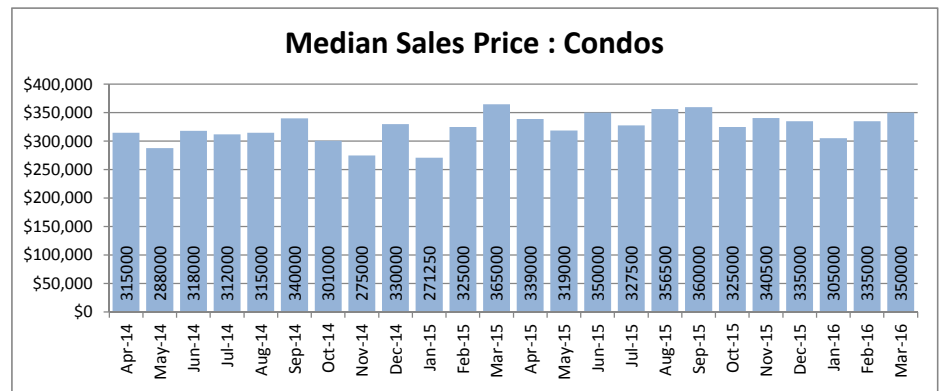
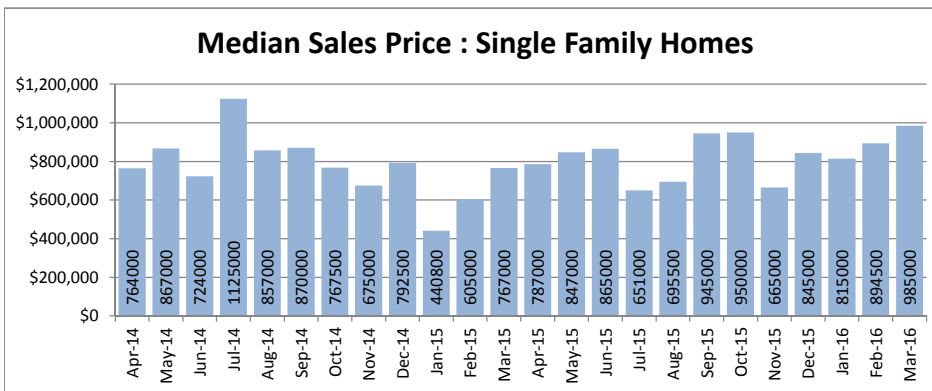
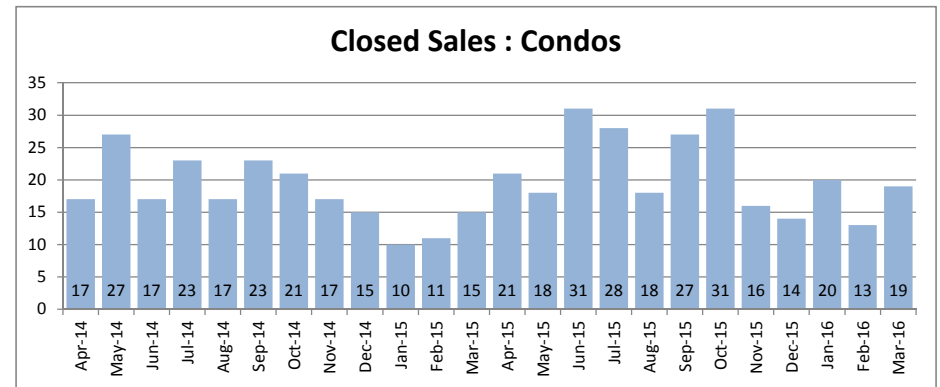
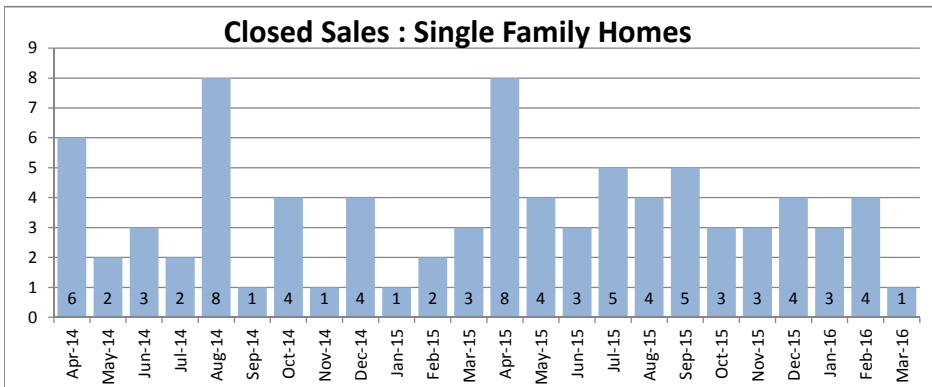


**Moanalua - Salt Lake**  
1-1-1

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	5	6	-17%	12	18	-33%
Closed Sales	1	3	-67%	8	6	33%
Median Sales Price	\$985,000	\$767,000	28%	\$894,500	\$639,500	40%
Percent of Original List Price Received	93.8%	102.3%	-8%	92.8%	98.5%	-6%
Median Days on Market Until Sale	65	6	983%	33	8	313%
Inventory of Homes for Sale	6	11	-45%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	23	33	-30%	59	75	-21%
Closed Sales	19	15	27%	52	36	44%
Median Sales Price	\$350,000	\$365,000	-4%	\$325,000	\$321,500	1%
Percent of Original List Price Received	113.6%	102.8%	11%	103.2%	97.1%	6%
Median Days on Market Until Sale	9	16	-44%	9	24	-63%
Inventory of Homes for Sale	20	48	-58%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

March 2016

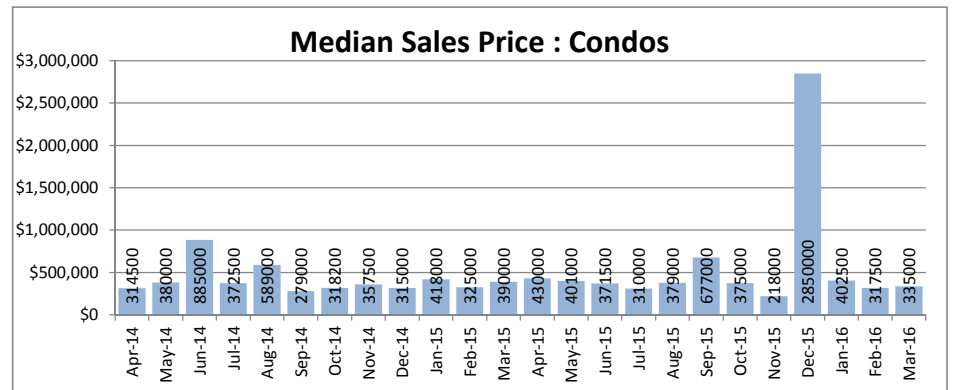
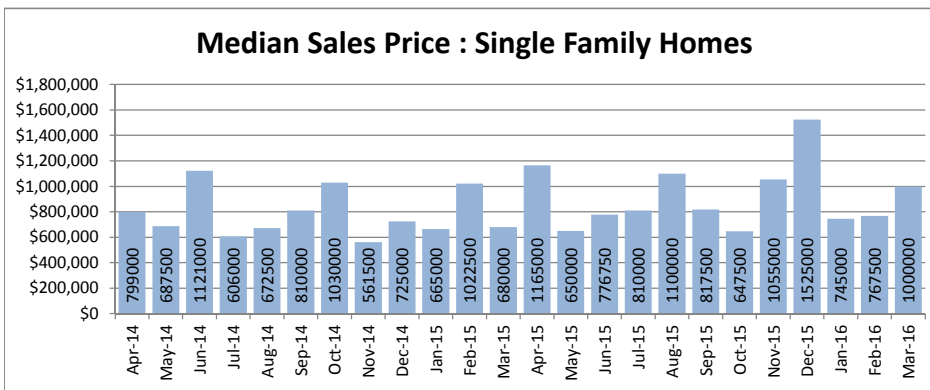
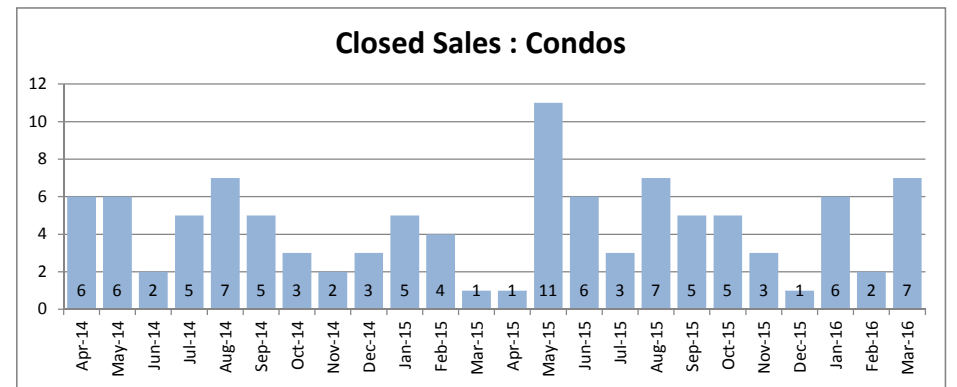
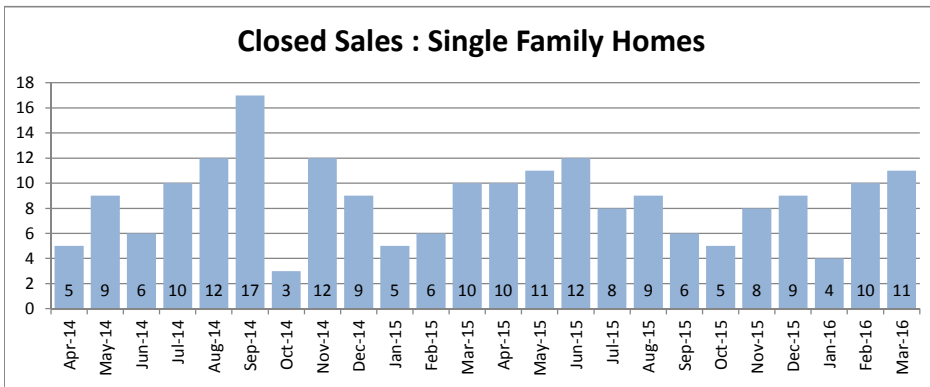


**North Shore**  
1-5-6 to 1-6-9

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	21	-67%	40	53	-25%
Closed Sales	11	10	10%	25	19	32%
Median Sales Price	\$1,000,000	\$680,000	47%	\$770,000	\$710,000	8%
Percent of Original List Price Received	77.0%	93.9%	-18%	96.3%	94.8%	2%
Median Days on Market Until Sale	90	25	260%	64	40	60%
Inventory of Homes for Sale	54	75	-28%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	6	67%	20	22	-9%
Closed Sales	7	1	600%	15	10	50%
Median Sales Price	\$335,000	\$390,000	-14%	\$380,000	\$357,500	6%
Percent of Original List Price Received	100.0%	97.7%	2%	97.4%	93.0%	5%
Median Days on Market Until Sale	34	5	580%	15	55	-73%
Inventory of Homes for Sale	18	25	-28%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016



Pearl City - Aiea

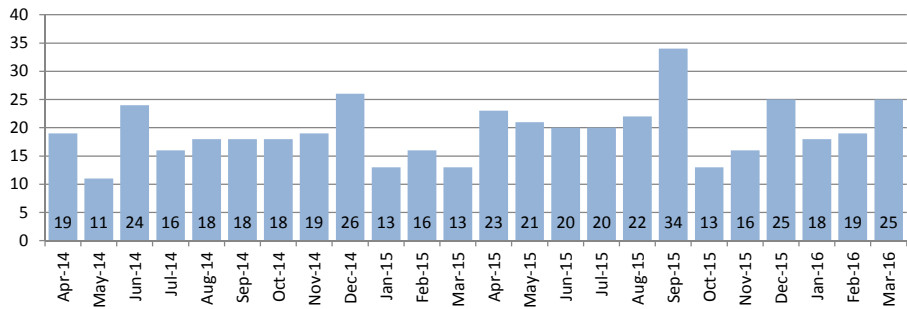
1-9-6 to 1-9-9

March 2016

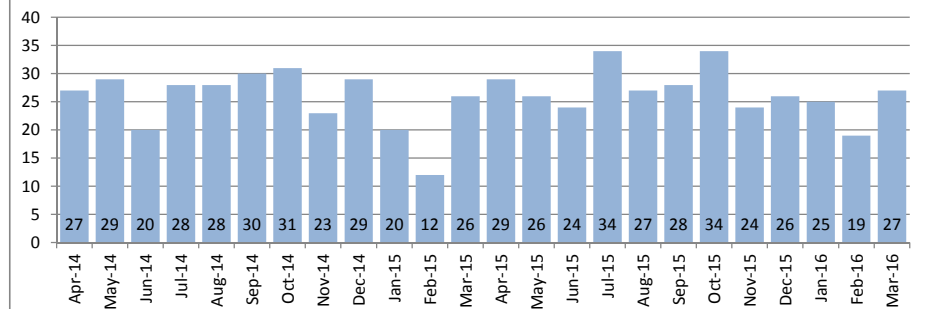
Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	30	29	3%	81	70	16%
Closed Sales	25	13	92%	62	42	48%
Median Sales Price	\$732,000	\$640,000	14%	\$740,000	\$632,500	17%
Percent of Original List Price Received	97.0%	98.5%	-2%	96.1%	98.6%	-3%
Median Days on Market Until Sale	16	46	-65%	16	30	-47%
Inventory of Homes for Sale	38	51	-25%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	38	31	23%	103	95	8%
Closed Sales	27	26	4%	71	59	20%
Median Sales Price	\$360,000	\$353,000	2%	\$347,000	\$350,000	-1%
Percent of Original List Price Received	97.3%	100.1%	-3%	96.4%	100.0%	-4%
Median Days on Market Until Sale	16	15	7%	13	22	-41%
Inventory of Homes for Sale	43	68	-37%	-	-	-

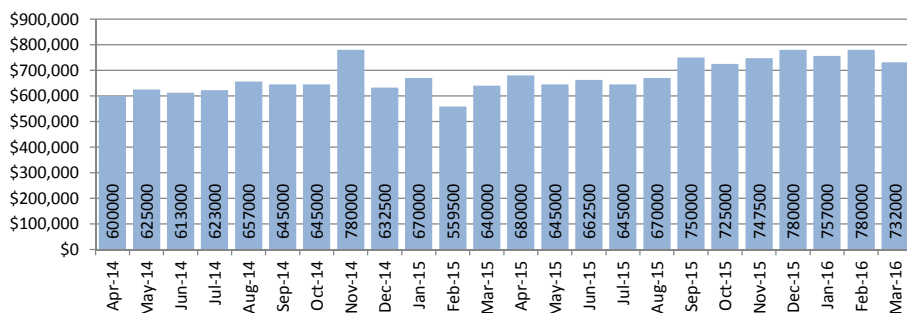
Closed Sales : Single Family Homes



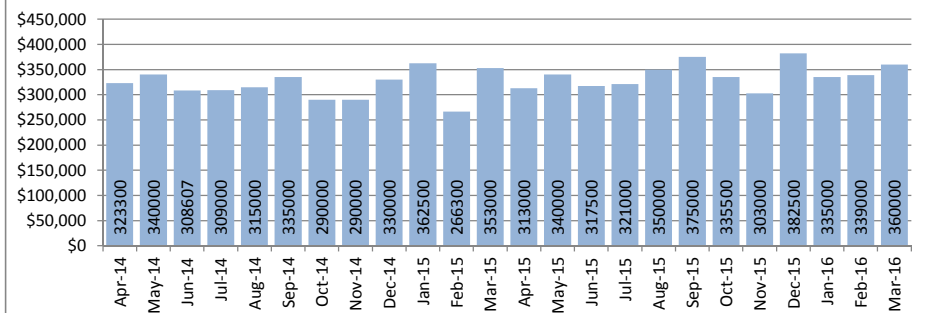
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## March 2016

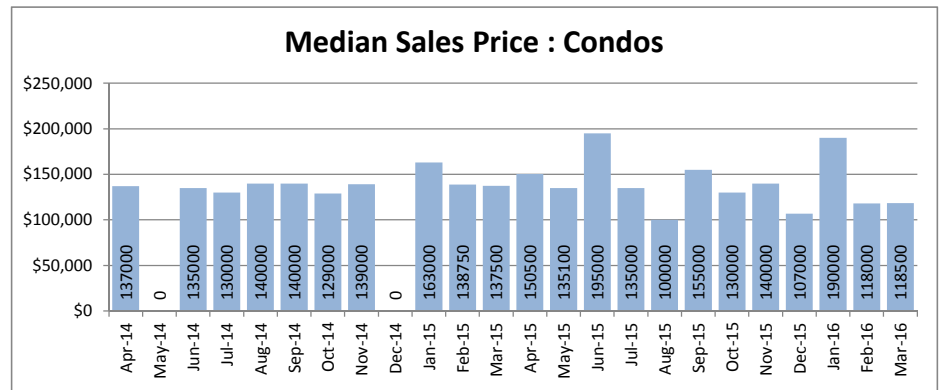
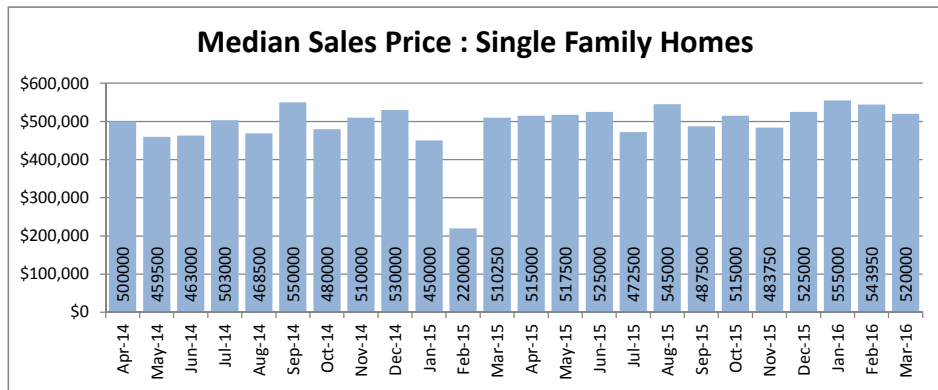
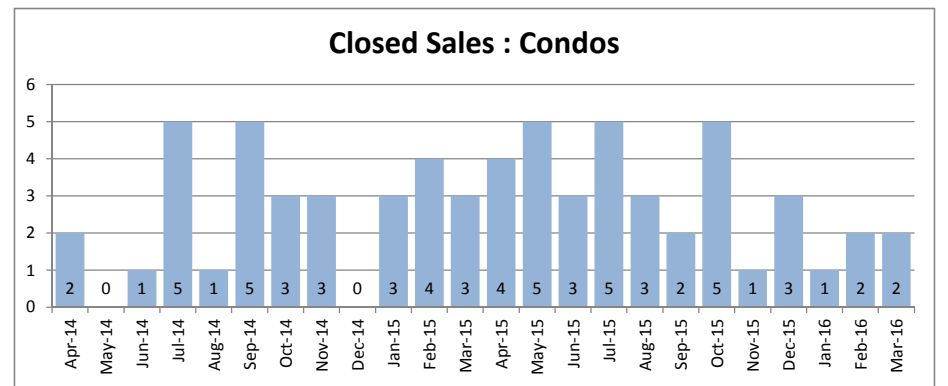
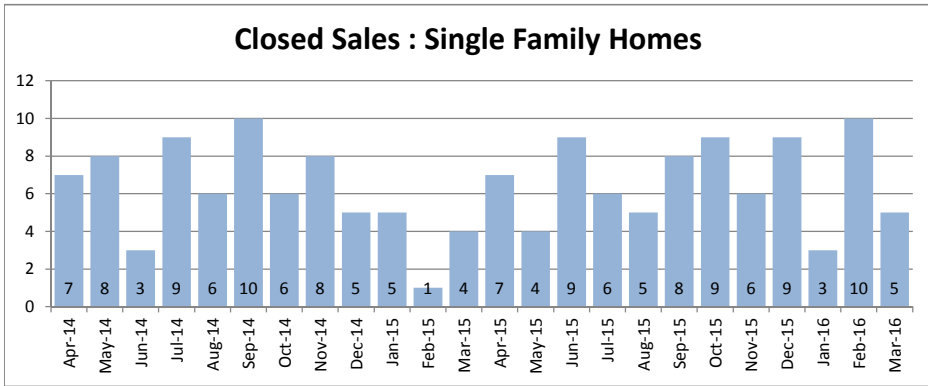


**Wahiawa**  
1-7-1 to 1-7-7

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	8	50%	26	24	8%
Closed Sales	5	4	25%	18	10	80%
Median Sales Price	\$520,000	\$510,250	2%	\$534,000	\$449,000	19%
Percent of Original List Price Received	100.2%	100.5%	0%	99.4%	97.1%	2%
Median Days on Market Until Sale	16	12	33%	17	12	42%
Inventory of Homes for Sale	9	25	-64%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	2	5	-60%	11	15	-27%
Closed Sales	2	3	-33%	5	10	-50%
Median Sales Price	\$118,500	\$137,500	-14%	\$120,000	\$143,000	-16%
Percent of Original List Price Received	96.0%	92.0%	4%	88.9%	96.0%	-7%
Median Days on Market Until Sale	12	10	20%	13	19	-32%
Inventory of Homes for Sale	4	13	-69%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016

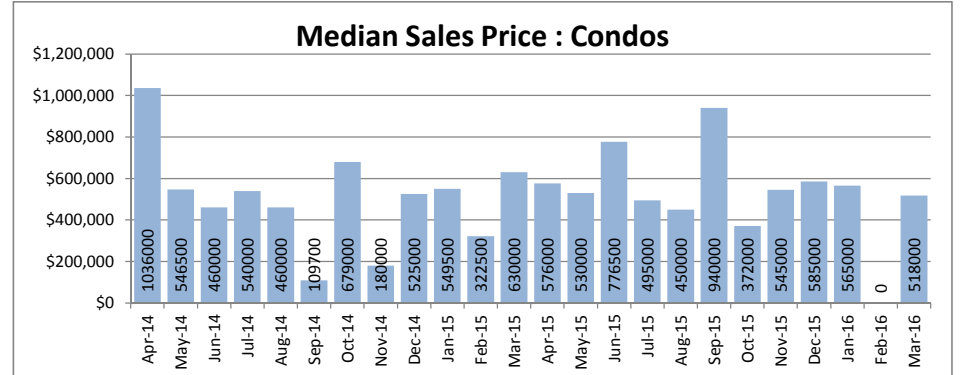
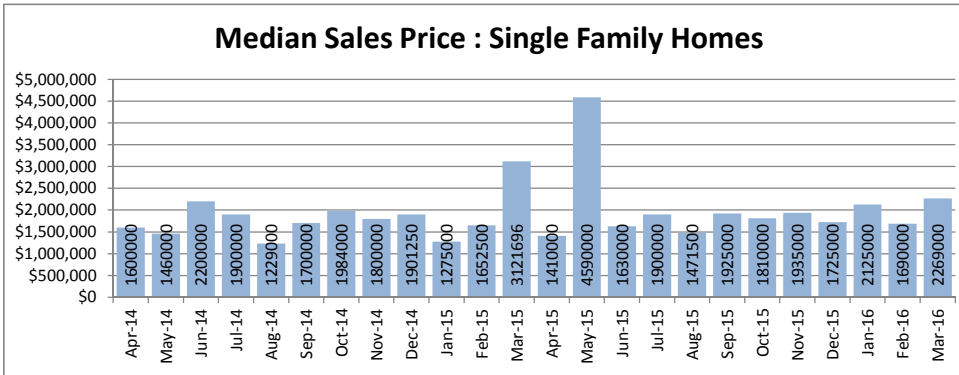
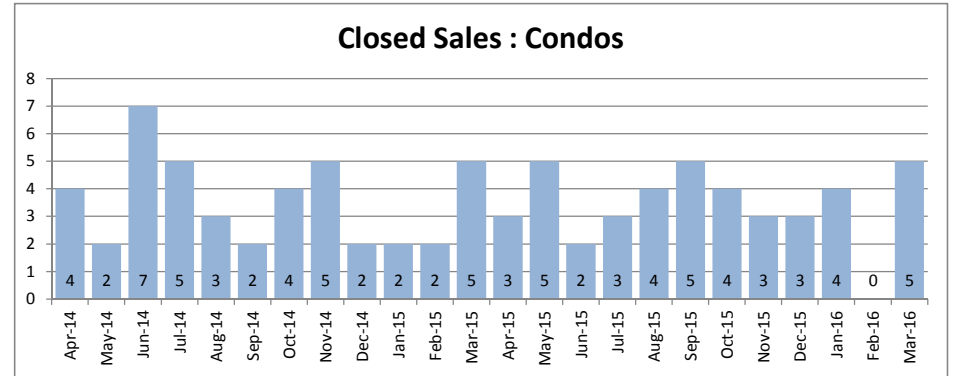
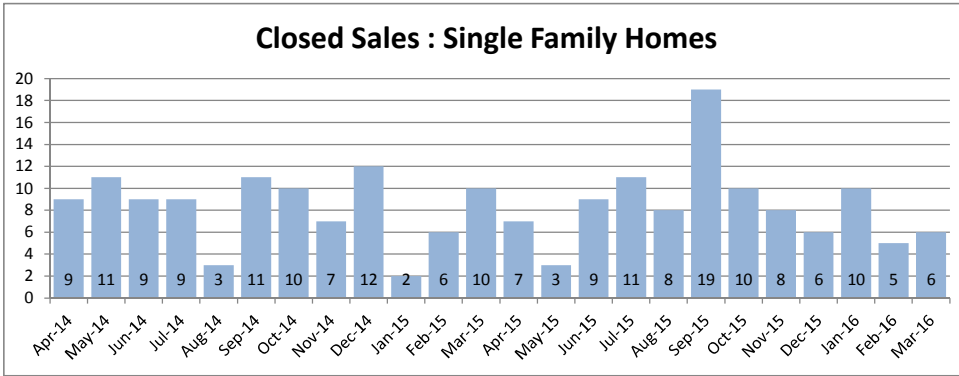


<b>Waialae - Kahala</b>
1-3-5

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	13	31%	53	43	23%
Closed Sales	6	10	-40%	21	18	17%
Median Sales Price	\$2,269,000	\$3,121,696	-27%	\$2,100,000	\$1,970,000	7%
Percent of Original List Price Received	97.8%	98.4%	-1%	92.1%	92.4%	0%
Median Days on Market Until Sale	26	12	117%	20	15	33%
Inventory of Homes for Sale	73	63	16%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	3	400%	26	17	53%
Closed Sales	5	5	0%	9	8	13%
Median Sales Price	\$518,000	\$630,000	-18%	\$562,000	\$517,500	9%
Percent of Original List Price Received	103.6%	100.3%	3%	101.3%	99.0%	2%
Median Days on Market Until Sale	12	30	-60%	12	21	-43%
Inventory of Homes for Sale	12	12	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016

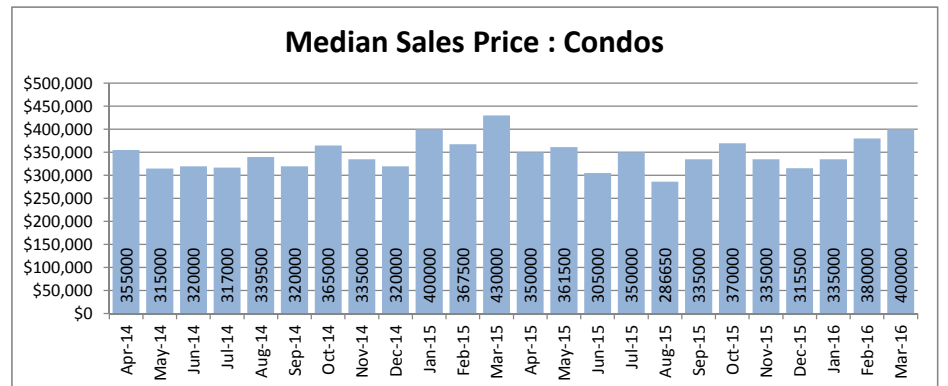
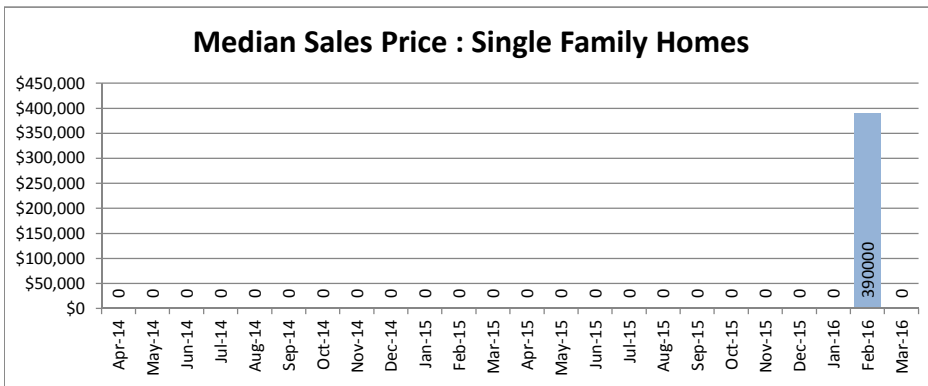
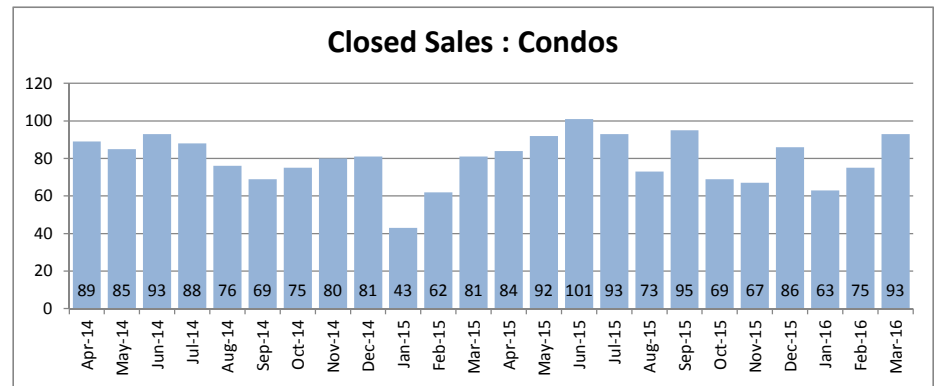
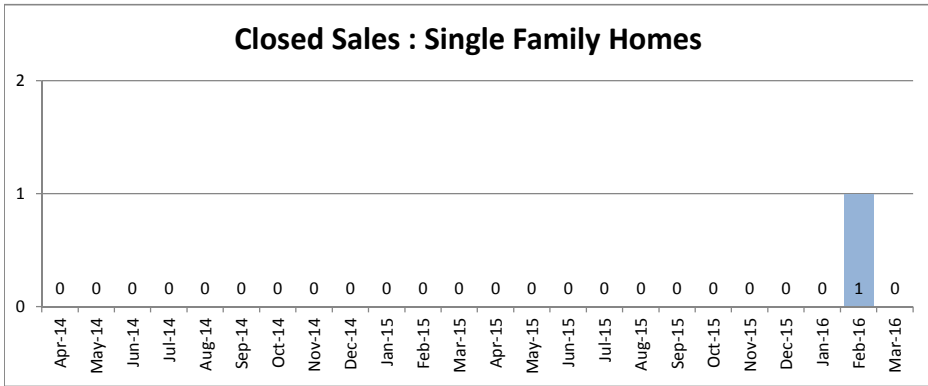


<b>Waikiki</b>
<b>1-2-6</b>

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	1	0	-
Closed Sales	0	0	-	1	0	-
Median Sales Price	\$0	\$0	-	\$390,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	100.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	0	0	-	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	168	168	0%	431	451	-4%
Closed Sales	93	81	15%	231	238	-3%
Median Sales Price	\$400,000	\$430,000	-7%	\$375,000	\$388,500	-3%
Percent of Original List Price Received	95.2%	98.9%	-4%	96.2%	96.8%	-1%
Median Days on Market Until Sale	40	35	14%	38	40	-5%
Inventory of Homes for Sale	471	570	-17%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016

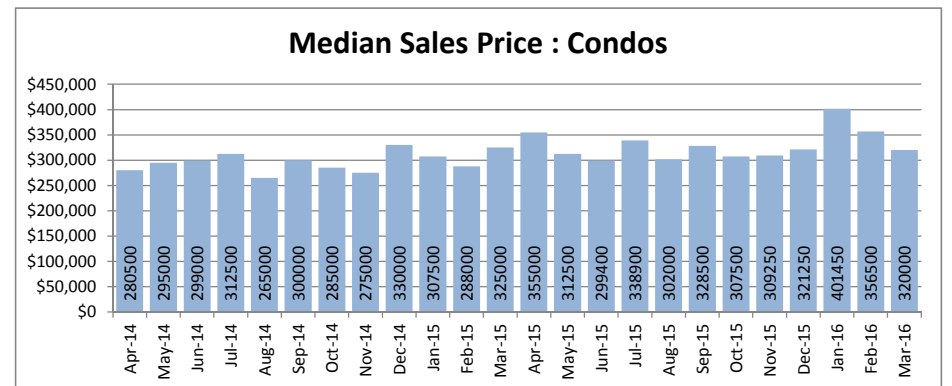
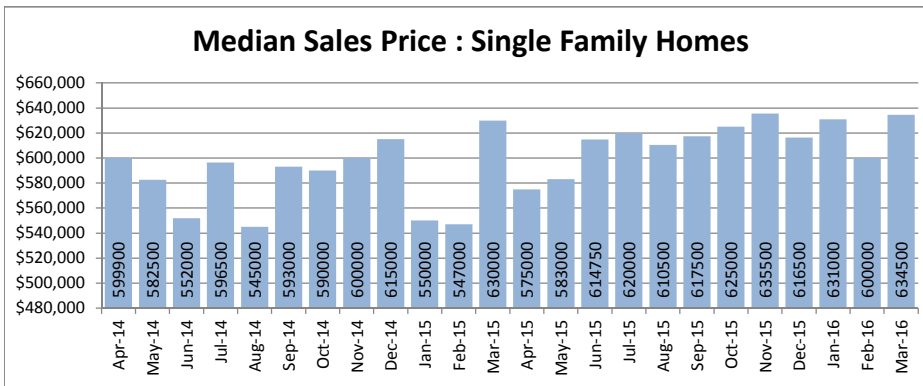
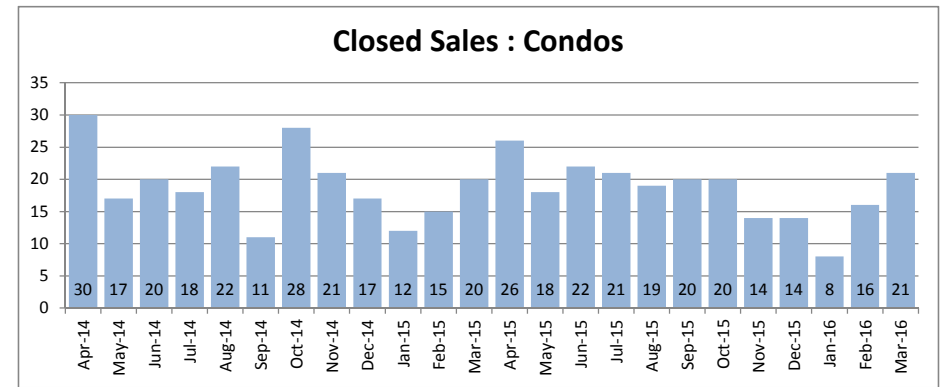
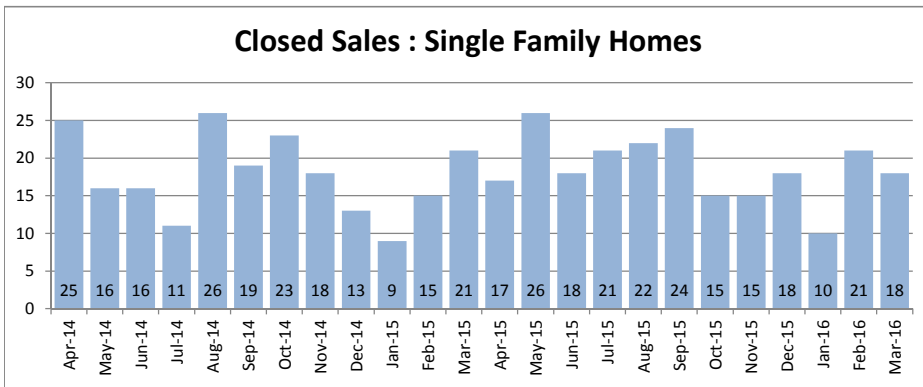


<b>Waipahu</b>
<b>1-9-4</b>

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	27	20	35%	72	66	9%
Closed Sales	18	21	-14%	49	45	9%
Median Sales Price	\$634,500	\$630,000	1%	\$613,000	\$591,000	4%
Percent of Original List Price Received	99.4%	100.0%	-1%	96.5%	98.5%	-2%
Median Days on Market Until Sale	21	24	-13%	17	26	-35%
Inventory of Homes for Sale	31	52	-40%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	21	25	-16%	63	68	-7%
Closed Sales	21	20	5%	45	47	-4%
Median Sales Price	\$320,000	\$325,000	-2%	\$322,500	\$302,000	7%
Percent of Original List Price Received	100.1%	96.3%	4%	99.2%	97.9%	1%
Median Days on Market Until Sale	19	19	0%	18	18	0%
Inventory of Homes for Sale	10	47	-79%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2016

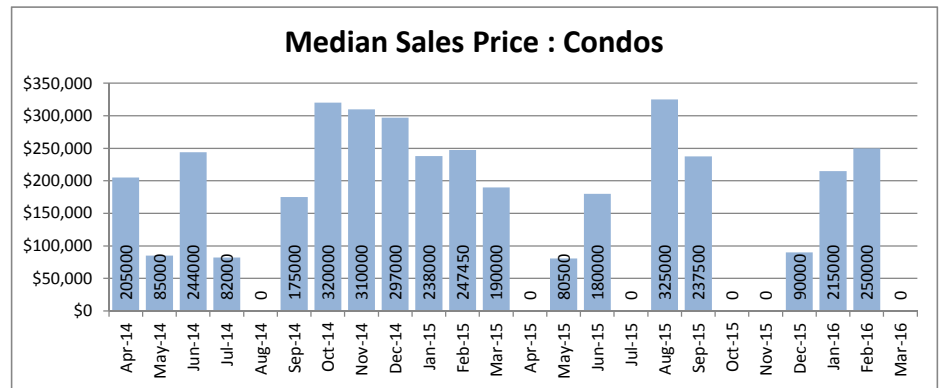
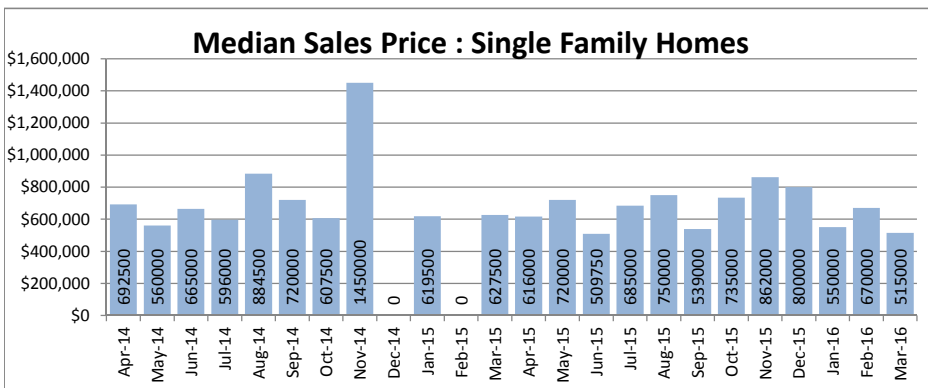
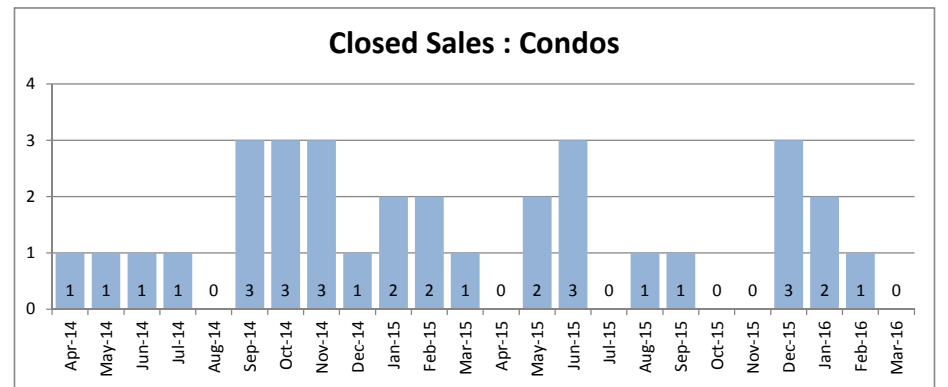
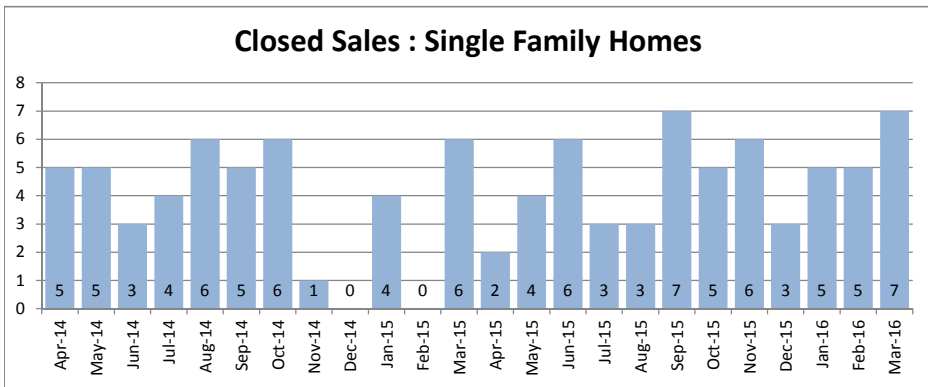


**Windward Coast**  
1-4-8 to 1-5-5

March 2016

Single Family Homes	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	5	20%	24	21	14%
Closed Sales	7	6	17%	17	10	70%
Median Sales Price	\$515,000	\$627,500	-18%	\$550,000	\$627,500	-12%
Percent of Original List Price Received	98.1%	94.0%	4%	86.6%	94.0%	-8%
Median Days on Market Until Sale	19	64	-70%	32	57	-44%
Inventory of Homes for Sale	27	30	-10%	-	-	-

Condos	March			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	8	7	14%	14	16	-13%
Closed Sales	0	1	-	3	5	-40%
Median Sales Price	\$0	\$190,000	-	\$250,000	\$245,000	2%
Percent of Original List Price Received	0.0%	97.4%	-	89.3%	94.6%	-6%
Median Days on Market Until Sale	0	13	-	12	13	-8%
Inventory of Homes for Sale	18	21	-14%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - March 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	-	\$ 545,500	-	-	-	1	-	-
MILILANI AREA	\$ 625,000	\$ 641,000	2.6%	\$16,000	7	11	57.1%	4
MILILANI MAUKA	\$ 690,000	\$ 865,000	25.4%	\$175,000	7	6	-14.3%	-1
WAHIAWA AREA	\$ 435,000	\$ 439,500	1.0%	\$4,500	2	2	0.0%	0
WAHIAWA HEIGHTS	\$ 921,600	\$ 491,500	-46.7%	-\$430,100	1	2	100.0%	1
WAIPIO ACRES/WAIKALANI WOOD	\$ 420,000	-	-	-	1	-	-	-
WHITMORE VILLAGE	\$ 580,500	\$ 530,000	-8.7%	-\$50,500	1	1	0.0%	0
<b>Central Region</b>	<b>\$ 655,000</b>	<b>\$ 641,000</b>	<b>-2.1%</b>	<b>-\$14,000</b>	<b>19</b>	<b>23</b>	<b>21.1%</b>	<b>4</b>

Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AINA HAINA AREA	-	\$ 905,000	-	-	-	2	-	-
BLACK POINT	\$ 3,350,000	-	-	-	1	-	-	-
DIAMOND HEAD	\$ 2,100,000	\$ 2,668,000	27.0%	\$568,000	1	1	0.0%	0
HAWAII LOA RIDGE	-	\$ 2,250,000	-	-	-	3	-	-
KAHALA AREA	\$ 3,562,500	\$ 2,469,000	-30.7%	-\$1,093,500	6	4	-33.3%	-2
KAIMUKI	\$ 818,000	\$ 1,780,000	117.6%	\$962,000	3	2	-33.3%	-1
KAPAHULU	\$ 1,800,000	\$ 852,500	-52.6%	-\$947,500	1	2	100.0%	1
KULIOUOOU	\$ 700,000	\$ 1,126,500	60.9%	\$426,500	1	2	100.0%	1
NIU VALLEY	\$ 1,150,000	\$ 1,230,000	7.0%	\$80,000	1	1	0.0%	0
PALOLO	\$ 730,000	\$ 885,000	21.2%	\$155,000	5	5	0.0%	0
PAIKO LAGOON	\$ 1,350,000	\$ 870,000	-35.6%	-\$480,000	1	1	0.0%	0
ST. LOUIS	\$ 817,500	-	-	-	4	-	-	-
WAIALAE IKI	\$ 1,440,000	\$ 1,875,000	30.2%	\$435,000	3	1	-66.7%	-2
WAIALAE NUI RDGE	\$ 2,225,000	\$ 1,270,000	-42.9%	-\$955,000	1	1	0.0%	0
WAILUPE AREA	\$ 1,615,000	\$ 2,100,000	30.0%	\$485,000	2	1	-50.0%	-1
WILHELMINA	\$ 1,135,000	-	-	-	3	-	-	-
<b>Diamond Hd Region</b>	<b>\$ 1,350,000</b>	<b>\$ 1,250,000</b>	<b>-7.4%</b>	<b>-\$100,000</b>	<b>33</b>	<b>26</b>	<b>-21.2%</b>	<b>-7</b>

Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ANCHORAGE	\$ 1,790,000	-	-	-	1	-	-	-
HAAHAIONE-LOWER	\$ 890,000	-	-	-	3	-	-	-
HAAHAIONE-UPPER	-	\$ 999,999	-	-	-	1	-	-
KAMEHAMEHA RIDGE	-	\$ 1,075,000	-	-	-	1	-	-
KAMILOIKI	-	\$ 1,210,000	-	-	-	1	-	-
KALAMA VALLEY	-	\$ 868,500	-	-	-	3	-	-
KEALAULA KAI	-	\$ 1,175,000	-	-	-	1	-	-
KOKO HEAD TERRAC	\$ 720,000	-	-	-	1	-	-	-
KOKO VILLAS	-	\$ 1,680,000	-	-	-	1	-	-
MARINERS RIDGE	\$ 1,138,500	\$ 1,142,000	0.3%	\$3,500	2	2	0.0%	0
MARINERS COVE	-	\$ 1,250,000	-	-	-	1	-	-
MARINERS VALLEY	-	\$ 960,000	-	-	-	1	-	-
NAPALI HAWEO	\$ 1,650,000	\$ 1,315,000	-20.3%	-\$335,000	3	1	-66.7%	-2
QUEENS GATE	\$ 1,185,000	-	-	-	1	-	-	-
SPINNAKER ISLE	\$ 1,585,000	-	-	-	1	-	-	-
TRIANGLE	-	\$ 1,500,000	-	-	-	1	-	-
<b>Hawaii Kai Region</b>	<b>\$ 1,218,000</b>	<b>\$ 1,137,000</b>	<b>-6.7%</b>	<b>-\$81,000</b>	<b>12</b>	<b>14</b>	<b>16.7%</b>	<b>2</b>



Single Family Solds - March 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LUALUALEI	\$ 282,500	\$ 500,000	77.0%	\$217,500	2	3	50.0%	1
MAILI	\$ 342,500	\$ 377,500	10.2%	\$35,000	4	10	150.0%	6
MAILI SEA-MAKALAE 1	\$ 415,000	\$ 573,500	38.2%	\$158,500	1	3	200.0%	2
MAKAHA	\$ 865,000	\$ 610,000	-29.5%	-\$255,000	3	4	33.3%	1
NANAKULI	\$ 104,000	-	-	-	1	-	-	-
WAIANAE	\$ 465,000	\$ 525,000	12.9%	\$60,000	1	1	0.0%	0
<b>Leeward Region</b>	<b>\$ 392,500</b>	<b>\$ 430,000</b>	<b>9.6%</b>	<b>\$37,500</b>	<b>12</b>	<b>21</b>	<b>75.0%</b>	<b>9</b>
<b>Ewa Plain Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
EWA BEACH	\$ 393,000	\$ 530,000	34.9%	\$137,000	3	3	0.0%	0
EWA GEN ALII COVE	-	\$ 485,000	-	-	-	1	-	-
EWA GEN HALEAKEA	\$ 745,000	\$ 779,000	4.6%	\$34,000	1	1	0.0%	0
EWA GEN LAS BRISAS	\$ 435,000	\$ 494,000	13.6%	\$59,000	2	1	-50.0%	-1
EWA GEN LATITUDES	\$ 680,000	\$ 715,000	5.1%	\$35,000	3	1	-66.7%	-2
EWA GEN LAULANI	-	\$ 568,500	-	-	-	2	-	-
EWA GEN LAULANI-TIDES	-	\$ 550,000	-	-	-	1	-	-
EWA GEN LAULANI-TRADES	-	\$ 547,500	-	-	-	2	-	-
EWA GEN MERIDIAN	\$ 555,000	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 495,000	\$ 567,500	14.6%	\$72,500	3	3	0.0%	0
EWA GEN PRESCOTT	\$ 645,000	\$ 675,000	4.7%	\$30,000	1	3	200.0%	2
EWA GEN SODA CREEK	\$ 500,000	\$ 585,000	17.0%	\$85,000	1	3	200.0%	2
EWA GEN SONOMA	-	\$ 755,000	-	-	-	1	-	-
EWA GEN SANDALWOOD	-	\$ 738,000	-	-	-	1	-	-
EWA GEN SUMMERHILL	\$ 568,950	\$ 574,000	0.9%	\$5,050	2	2	0.0%	0
EWA GEN SUN TERRA	-	\$ 575,000	-	-	-	1	-	-
EWA GEN SUN TERRA SOUTH	-	\$ 645,000	-	-	-	2	-	-
EWA GEN TERRAZZA	\$ 512,000	-	-	-	2	-	-	-
EWA GEN WOODBRIDGE	\$ 711,000	-	-	-	2	-	-	-
HAWAIIAN HOME LANDS	\$ 390,000	\$ 366,000	-6.2%	-\$24,000	1	1	0.0%	0
EWA VILLAGES	\$ 500,000	\$ 545,000	9.0%	\$45,000	1	5	400.0%	4
HOAKALEI-KA MAKANA	\$ 750,000	\$ 706,250	-5.8%	-\$43,750	3	6	100.0%	3
HUELANI	-	\$ 594,950	-	-	-	2	-	-
KAPOLEI	\$ 460,000	\$ 460,898	0.2%	\$898	1	1	0.0%	0
KAPOLEI-KNOLLS	\$ 720,000	\$ 787,500	9.4%	\$67,500	1	2	100.0%	1
KAPOLEI-AELOA	-	\$ 655,000	-	-	-	1	-	-
KAPOLEI-IWALANI	\$ 560,000	-	-	-	2	-	-	-
KAPOLEI-KAI	\$ 599,000	\$ 675,000	12.7%	\$76,000	1	1	0.0%	0
KAPOLEI-KEKUILANI	\$ 587,000	-	-	-	1	-	-	-
LEEWARD ESTATES	\$ 470,000	-	-	-	1	-	-	-
KO OLINA	-	\$ 1,200,000	-	-	-	1	-	-
OCEAN POINTE	\$ 665,000	\$ 635,000	-4.5%	-\$30,000	8	15	87.5%	7
WESTLOCH FAIRWAY	\$ 439,000	\$ 639,500	45.7%	\$200,500	1	1	0.0%	0
WESTLOCH ESTATES	\$ 625,000	-	-	-	1	-	-	-
<b>Ewa Plain Region</b>	<b>\$ 587,000</b>	<b>\$ 627,500</b>	<b>6.9%</b>	<b>\$40,500</b>	<b>43</b>	<b>64</b>	<b>48.8%</b>	<b>21</b>
<b>Makakilo Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAKAKILO-HIGHPOINTE	-	\$ 769,000	-	-	-	1	-	-
MAKAKILO-KAHIWELO	-	\$ 710,000	-	-	-	1	-	-
MAKAKILO-UPPER	\$ 567,500	\$ 527,516	-7.0%	-\$39,984	4	2	-50.0%	-2
MAKAKILO-LOWER	\$ 507,500	\$ 633,000	24.7%	\$125,500	6	4	-33.3%	-2
MAKAKILO-WEST HILLS	-	\$ 706,000	-	-	-	1	-	-
MAKAKILO-ROYAL RIDGE	-	\$ 740,000	-	-	-	2	-	-
MAKAKILO-WAI KALOI	-	\$ 756,950	-	-	-	2	-	-
<b>Makakilo Region</b>	<b>\$ 522,500</b>	<b>\$ 706,000</b>	<b>35.1%</b>	<b>\$183,500</b>	<b>10</b>	<b>13</b>	<b>30.0%</b>	<b>3</b>

Single Family Solds - March 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
BEACHSIDE	\$ 2,185,000	\$ 3,075,000	40.7%	\$890,000	1	1	0.0%	0
COCONUT GROVE	\$ 830,000	-	-	-	3	-	-	-
ENCHANTED LAKE	\$ 1,484,000	\$ 917,000	-38.2%	-\$567,000	2	6	200.0%	4
GOVT/AG	-	\$ 1,470,000	-	-	-	1	-	-
KAILUA BLUFFS	\$ 1,207,000	-	-	-	1	-	-	-
KAIMALINO	\$ 1,250,000	-	-	-	1	-	-	-
KALAMA TRACT	\$ 1,389,000	\$ 1,576,000	13.5%	\$187,000	1	1	0.0%	0
KALAHEO HILLSIDE	\$ 1,005,000	\$ 875,000	-12.9%	-\$130,000	1	2	100.0%	1
KAOPA	\$ 1,057,000	-	-	-	2	-	-	-
KEOLU HILLS	\$ 925,000	\$ 857,500	-7.3%	-\$67,500	3	2	-33.3%	-1
KOOLAUPOKO	-	\$ 1,193,500	-	-	-	2	-	-
OLOMANA	\$ 600,000	\$ 775,000	29.2%	\$175,000	1	1	0.0%	0
KUULEI TRACT	\$ 1,450,000	-	-	-	1	-	-	-
LANIKAI	\$ 1,464,000	\$ 2,875,000	96.4%	\$1,411,000	2	3	50.0%	1
POHAKUPU	-	\$ 1,198,000	-	-	-	1	-	-
MAUNAWILI	\$ 925,000	-	-	-	1	-	-	-
WAIMANALO	\$ 4,590,000	\$ 954,000	-79.2%	-\$3,636,000	2	2	0.0%	0
<b>Kailua Region</b>	<b>\$ 1,095,000</b>	<b>\$ 1,100,000</b>	<b>0.5%</b>	<b>\$5,000</b>	<b>22</b>	<b>22</b>	<b>0.0%</b>	<b>0</b>

Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIEA AREA	\$ 535,000	\$ 350,000	-34.6%	-\$185,000	1	1	0.0%	0
AIEA HEIGHTS	\$ 610,000	\$ 927,500	52.0%	\$317,500	2	4	100.0%	2
FOSTER VILLAGE	-	\$ 795,539	-	-	-	2	-	-
HALAWA	\$ 782,500	\$ 1,150,000	47.0%	\$367,500	2	1	-50.0%	-1
MOMILANI	\$ 520,000	-	-	-	1	-	-	-
NEWTOWN	-	\$ 732,000	-	-	-	1	-	-
PACIFIC PALISADES	\$ 635,000	\$ 589,000	-7.2%	-\$46,000	3	7	133.3%	4
PEARL CITY-UPPER	\$ 645,000	\$ 661,000	2.5%	\$16,000	2	5	150.0%	3
PEARLRIDGE	-	\$ 1,065,000	-	-	-	1	-	-
ROYAL SUMMIT	\$ 971,000	\$ 1,750,000	80.2%	\$779,000	1	1	0.0%	0
WAILUNA	\$ 752,000	-	-	-	1	-	-	-
WAIU	-	\$ 829,000	-	-	-	2	-	-
<b>Pearl City Region</b>	<b>\$ 640,000</b>	<b>\$ 732,000</b>	<b>14.4%</b>	<b>\$92,000</b>	<b>13</b>	<b>25</b>	<b>92.3%</b>	<b>12</b>

Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AHUIMANU AREA	\$ 677,500	\$ 791,000	16.8%	\$113,500	2	1	-50.0%	-1
ALII SHORES	-	\$ 850,000	-	-	-	1	-	-
BAY VIEW GARDEN	-	\$ 500,000	-	-	-	1	-	-
CLUB VIEW ESTATE	-	\$ 790,000	-	-	-	2	-	-
CROWN TERRACE	-	\$ 775,000	-	-	-	2	-	-
HAIKU KNOLLS	\$ 1,095,000	-	-	-	1	-	-	-
HAUULA	\$ 546,500	\$ 375,000	-31.4%	-\$171,500	2	5	150.0%	3
HALE KOU	\$ 600,000	\$ 892,500	48.8%	\$292,500	1	2	100.0%	1
HALEKAUWILA	-	\$ 475,000	-	-	-	1	-	-
KAAAWA	\$ 705,250	\$ 660,000	-6.4%	-\$45,250	2	1	-50.0%	-1
KAALAEA	\$ 730,000	-	-	-	1	-	-	-
KANEOHE TOWN	-	\$ 680,000	-	-	-	1	-	-
KEAPUKA	\$ 772,500	\$ 737,500	-4.5%	-\$35,000	2	1	-50.0%	-1
KEAAHALA	\$ 699,000	-	-	-	1	-	-	-
KOKOKAHI	-	\$ 870,000	-	\$870,000	-	1	-	-
KUALOA BEACH	\$ 1,300,000	-	-	-	1	-	-	-
LILIPUNA	-	\$ 765,000	-	-	-	1	-	-
LULANI OCEAN	\$ 770,000	\$ 810,000	5.2%	\$40,000	1	3	200.0%	2
MAHALANI	-	\$ 725,000	-	-	-	1	-	-
MAHINUI	\$ 1,250,000	\$ 1,947,500	55.8%	\$697,500	1	1	0.0%	0
PUOHALA VILLAGE	-	\$ 675,000	-	-	-	1	-	-
PUNALUU	\$ 480,000	-	-	-	1	-	-	-
TEMPLE VALLEY	\$ 717,500	-	-	-	1	-	-	-
VALLEY ESTATES	-	\$ 695,000	-	-	-	1	-	-
WOODRIDGE	\$ 531,000	-	-	-	1	-	-	-
WAIKALUA	-	\$ 579,000	-	-	-	1	-	-
PIKOILOA	\$ 700,000	-	-	-	2	-	-	-
<b>Kaneohe Region</b>	<b>\$ 723,750</b>	<b>\$ 743,750</b>	<b>2.8%</b>	<b>\$20,000</b>	<b>20</b>	<b>28</b>	<b>40.0%</b>	<b>8</b>

Single Family Solds - March 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HALEIWA	\$ 640,000	-	-	-	2	-	-	-
KAWAIOLOA	\$ 775,000	\$ 830,000	7.1%	\$55,000	1	1	0.0%	0
KAHUKU	-	\$ 718,000	-	-	-	2	-	-
LAIE	-	\$ 795,000	-	-	-	1	-	-
MALAEKAHANA	-	\$ 6,589,688	-	-	-	1	-	-
MOKULEIA	\$ 825,000	-	-	-	1	-	-	-
PUPUKEA	-	\$ 1,197,500	-	-	-	2	-	-
SUNSET AREA	\$ 599,000	\$ 4,225,000	605.3%	\$3,626,000	3	2	-33.3%	-1
WAIALUA	\$ 680,000	\$ 676,204	-0.6%	-\$3,796	3	3	0.0%	0
<b>North Shore Region</b>	<b>\$ 680,000</b>	<b>\$ 915,000</b>	<b>34.6%</b>	<b>\$235,000</b>	<b>10</b>	<b>12</b>	<b>20.0%</b>	<b>2</b>

Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
BUSINESS	\$ 172,500	-	-	-	1	-	-	-
HARBOR VIEW	\$ 640,000	-	-	-	1	-	-	-
ROYAL KUNIA	\$ 644,200	\$ 677,500	5.2%	\$33,300	4	4	0.0%	0
SEAVIEW	\$ 582,750	\$ 725,000	24.4%	\$142,250	2	1	-50.0%	-1
RENAISSANCE	-	\$ 690,000	-	-	-	3	-	-
VILLAGE PARK	\$ 576,000	\$ 610,000	5.9%	\$34,000	1	1	0.0%	0
WAIKELE	\$ 653,000	-	-	-	1	-	-	-
WAIPAHU TRIANGLE	-	\$ 530,000	-	-	-	1	-	-
WAIPAHU GARDENS	\$ 570,000	\$ 590,000	3.5%	\$20,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 617,500	\$ 467,500	-24.3%	-\$150,000	6	2	-66.7%	-4
WAIPIO GENTRY	\$ 640,000	\$ 600,000	-6.3%	-\$40,000	4	5	25.0%	1
<b>Waipahu Region</b>	<b>\$ 630,000</b>	<b>\$ 634,500</b>	<b>0.7%</b>	<b>\$4,500</b>	<b>21</b>	<b>18</b>	<b>-14.3%</b>	<b>-3</b>

Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 750,000	\$ 785,000	4.7%	\$35,000	1	1	0.0%	0
ALIAMANU	\$ 579,000	-	-	-	1	-	-	-
DOWSETT	-	\$ 1,350,000	-	-	-	1	-	-
KALIHI VALLEY	-	\$ 605,000	-	-	-	2	-	-
KALIHI-LOWER	-	\$ 477,000	-	-	-	1	-	-
KALIHI-UPPER	\$ 475,000	\$ 495,000	4.2%	\$20,000	1	1	0.0%	0
KALIHI UKA	\$ 588,000	\$ 450,000	-23.5%	-\$138,000	1	3	200.0%	2
KAPALAMA	\$ 495,000	\$ 355,000	-28.3%	-\$140,000	1	1	0.0%	0
KAPIOLANI	\$ 600,000	-	-	-	1	-	-	-
KAMEHAMEHA HEIGHTS	-	\$ 770,000	-	-	-	1	-	-
LILIHA	\$ 600,000	\$ 457,500	-23.8%	-\$142,500	1	2	100.0%	1
MAKIKI	-	\$ 890,000	-	-	-	1	-	-
MAKIKI AREA	-	\$ 825,000	-	-	-	1	-	-
MAKIKI HEIGHTS	\$ 1,300,000	-	-	-	2	-	-	-
MANOA AREA	\$ 1,015,000	\$ 937,500	-7.6%	-\$77,500	4	2	-50.0%	-2
MANOA-LOWER	-	\$ 1,500,000	-	-	-	1	-	-
MANOA-UPPER	\$ 1,060,000	\$ 992,500	-6.4%	-\$67,500	2	2	0.0%	0
MANOA-WOODLAWN	-	\$ 950,000	-	-	-	1	-	-
MCCULLY	-	\$ 860,000	-	-	-	1	-	-
MOILILI	\$ 790,000	\$ 802,500	1.6%	\$12,500	1	2	100.0%	1
MOANALUA GARDENS	-	\$ 985,000	-	-	-	1	-	-
MOANALUA VALLEY	\$ 846,000	-	-	-	2	-	-	-
NUUANU AREA	\$ 798,000	-	-	-	1	-	-	-
NUUANU LOWER	\$ 950,000	-	-	-	1	-	-	-
PACIFIC HEIGHTS	\$ 1,342,500	\$ 1,200,000	-10.6%	-\$142,500	2	3	50.0%	1
PAUOA VALLEY	\$ 692,500	\$ 920,000	32.9%	\$227,500	2	1	-50.0%	-1
UALAKAA	\$ 782,000	-	-	-	1	-	-	-
PUUNUI	\$ 847,500	-	-	-	2	-	-	-
UNIVERSITY	\$ 950,000	-	-	-	1	-	-	-
PUNCHBOWL AREA	\$ 1,332,000	\$ 967,500	-27.4%	-\$364,500	1	2	100.0%	1
<b>Metro Region</b>	<b>\$ 825,000</b>	<b>\$ 835,000</b>	<b>1.2%</b>	<b>\$10,000</b>	<b>29</b>	<b>31</b>	<b>6.9%</b>	<b>2</b>

Condo Solds - March 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	-	\$ 338,000	-	-	-	6	-	-
MILILANI AREA	\$ 370,500	\$ 385,000	3.9%	\$14,500	11	15	36.4%	4
MILILANI MAUKA	\$ 325,000	\$ 289,000	-11.1%	-\$36,000	7	5	-28.6%	-2
WAHIAWA HEIGHTS	-	\$ 112,000	-	-	-	1	-	-
WHITMORE VILLAGE	\$ 156,950	\$ 125,000	-20.4%	-\$31,950	2	1	-50.0%	-1
WILKINA	\$ 137,500	-	-	-	1	-	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 214,500	\$ 255,000	18.9%	\$40,500	8	7	-12.5%	-1
<b>Central Region</b>	<b>\$ 325,000</b>	<b>\$ 350,000</b>	<b>7.7%</b>	<b>\$25,000</b>	<b>29</b>	<b>35</b>	<b>20.7%</b>	<b>6</b>

Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
DIAMOND HEAD	\$ 1,163,750	\$ 412,000	-64.6%	-\$751,750	8	9	12.5%	1
KAHALA AREA	\$ 1,200,000	\$ 1,015,000	-15.4%	-\$185,000	1	2	100.0%	1
KAIMUKI	\$ 379,000	-	-	-	1	-	-	-
KALANI IKI	\$ 895,000	-	-	-	1	-	-	-
KAPAHULU	\$ 325,000	\$ 370,000	13.8%	\$45,000	1	1	0.0%	0
PAIKO LAGOON	\$ 630,000	\$ 675,000	7.1%	\$45,000	1	1	0.0%	0
PALOLO	\$ 150,000	\$ 180,000	20.0%	\$30,000	1	1	0.0%	0
ST. LOUIS	\$ 534,000	\$ 233,600	-56.3%	-\$300,400	1	1	0.0%	0
WAIALAE G/C	-	\$ 125,000	-	-	-	1	-	-
WAIALAE NUI VLY	\$ 490,000	\$ 511,500	4.4%	\$21,500	2	2	0.0%	0
<b>Diamond Hd Region</b>	<b>\$ 539,000</b>	<b>\$ 448,500</b>	<b>-16.8%</b>	<b>-\$90,500</b>	<b>17</b>	<b>18</b>	<b>5.9%</b>	<b>1</b>

Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AG/INDL/NAVY	\$ 252,000	\$ 215,700	-14.4%	-\$36,300	2	2	0.0%	0
EWA	\$ 252,000	\$ 418,000	65.9%	\$166,000	6	7	16.7%	1
EWA GEN	\$ 244,000	-	-	-	2	-	-	-
EWA GEN LOMBARD WAY	-	\$ 432,500	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 308,000	\$ 260,000	-15.6%	-\$48,000	1	1	0.0%	0
HOAKALEI-KA MAKANA	\$ 508,500	\$ 539,000	6.0%	\$30,500	2	2	0.0%	0
KAPOLEI	\$ 367,750	\$ 359,075	-2.4%	-\$8,675	2	10	400.0%	8
KO OLINA	\$ 622,500	\$ 621,500	-0.2%	-\$1,000	12	8	-33.3%	-4
OCEAN POINTE	\$ 427,500	\$ 437,000	2.2%	\$9,500	8	8	0.0%	0
<b>Ewa Plain Region</b>	<b>\$ 430,000</b>	<b>\$ 432,500</b>	<b>0.6%</b>	<b>\$2,500</b>	<b>35</b>	<b>39</b>	<b>11.4%</b>	<b>4</b>

Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 512,000	\$ 535,000	4.5%	\$23,000	5	3	-40.0%	-2
MARINERS VALLEY	\$ 560,000	\$ 592,500	5.8%	\$32,500	1	2	100.0%	1
WEST MARINA	\$ 700,000	\$ 626,000	-10.6%	-\$74,000	11	18	63.6%	7
<b>Hawaii Kai Region</b>	<b>\$ 570,000</b>	<b>\$ 618,000</b>	<b>8.4%</b>	<b>\$48,000</b>	<b>17</b>	<b>23</b>	<b>35.3%</b>	<b>6</b>

Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIKAHI PARK	-	\$ 550,000	-	-	-	1	-	-
BLUESTONE	\$ 1,200,000	\$ 1,100,000	-8.3%	-\$100,000	1	1	0.0%	0
COCONUT GROVE	\$ 379,000	-	-	-	1	-	-	-
KUKILAKILA	-	\$ 434,950	-	-	-	2	-	-
KAILUA TOWN	\$ 525,250	\$ 521,000	-0.8%	-\$4,250	4	7	75.0%	3
<b>Kailua Region</b>	<b>\$ 525,250</b>	<b>\$ 525,000</b>	<b>0.0%</b>	<b>-\$250</b>	<b>6</b>	<b>11</b>	<b>83.3%</b>	<b>5</b>

Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
GOVERNMENT	-	\$ 522,500	-	-	-	2	-	-
HAIKU PLANTATION	\$ 550,000	\$ 540,500	-1.7%	-\$9,500	1	1	0.0%	0
HALE KOU	\$ 375,000	-	-	-	1	-	-	-
KAAAWA	\$ 190,000	-	-	-	1	-	-	-
HAIKU VILLAGE	-	\$ 615,000	-	-	-	1	-	-
LILIPUNA	\$ 601,500	\$ 650,000	8.1%	\$48,500	2	1	-50.0%	-1
PUOHALA VILLAGE	-	\$ 240,000	-	-	-	1	-	-
PUUALII	-	\$ 530,000	-	-	-	3	-	-
TEMPLE VALLEY	\$ 527,500	\$ 556,500	5.5%	\$29,000	5	2	-60.0%	-3
WINDWARD ESTATES	\$ 382,000	\$ 384,000	0.5%	\$2,000	4	4	0.0%	0
<b>Kaneohe Region</b>	<b>\$ 470,500</b>	<b>\$ 505,000</b>	<b>7.3%</b>	<b>\$34,500</b>	<b>14</b>	<b>15</b>	<b>7.1%</b>	<b>1</b>

Condo Solds - March 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAILI	\$ 119,500	\$ 262,500	119.7%	\$143,000	2	2	0.0%	0
WAIANA	\$ 71,300	\$ 985,000	1281.5%	\$913,700	1	8	700.0%	7
MAKAHA	\$ 144,000	\$ 150,000	4.2%	\$6,000	8	15	87.5%	7
<b>Leeward Region</b>	<b>\$ 120,000</b>	<b>\$ 136,000</b>	<b>13.3%</b>	<b>\$16,000</b>	<b>11</b>	<b>25</b>	<b>127.3%</b>	<b>14</b>

Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 290,500	\$ 372,500	28.2%	\$82,000	10	14	40.0%	4
<b>Makakilo Region</b>	<b>\$ 290,500</b>	<b>\$ 372,500</b>	<b>28.2%</b>	<b>\$82,000</b>	<b>10</b>	<b>14</b>	<b>40.0%</b>	<b>4</b>

Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALA MOANA	\$ 190,000	\$ 369,000	94.2%	\$179,000	15	18	20.0%	3
CHINATOWN	\$ 541,750	\$ 549,500	1.4%	\$7,750	2	3	50.0%	1
DILLINGHAM	\$ 415,000	\$ 345,000	-16.9%	-\$70,000	2	2	0.0%	0
DOWNTOWN	\$ 300,000	\$ 427,000	42.3%	\$127,000	11	13	18.2%	2
HOLIDAY MART	\$ 292,000	\$ 319,500	9.4%	\$27,500	3	10	233.3%	7
KAKAAKO	\$ 795,000	\$ 799,950	0.6%	\$4,950	27	27	0.0%	0
KALIHI AREA	\$ 270,000	-	-	-	1	-	-	-
KAPAHULU	\$ 372,500	\$ 330,000	-11.4%	-\$42,500	2	3	50.0%	1
KAPALAMA	-	\$ 259,000	-	-	-	1	-	-
KUAKINI	-	\$ 426,000	-	-	-	2	-	-
KAPIOLANI	\$ 475,000	\$ 445,000	-6.3%	-\$30,000	9	4	-55.6%	-5
MAKIKI	\$ 245,000	\$ 358,500	46.3%	\$113,500	1	2	100.0%	1
MAKIKI AREA	\$ 299,000	\$ 350,000	17.1%	\$51,000	11	20	81.8%	9
MCCULLY	\$ 286,250	\$ 249,000	-13.0%	-\$37,250	2	4	100.0%	2
MOIILILI	\$ 340,000	\$ 310,000	-8.8%	-\$30,000	12	13	8.3%	1
MOANALUA VALLEY	\$ 725,000	-	-	-	1	-	-	-
NUUANU-LOWER	\$ 372,500	\$ 465,000	24.8%	\$92,500	6	5	-16.7%	-1
PAWAA	\$ 295,000	\$ 300,000	1.7%	\$5,000	4	1	-75.0%	-3
PUNAHOU	\$ 417,500	\$ 324,200	-22.3%	-\$93,300	4	4	0.0%	0
PUNCHBOWL AREA	\$ 540,000	\$ 323,300	-40.1%	-\$216,700	8	8	0.0%	0
PUNCHBOWL-LOWER	\$ 248,000	\$ 304,444	22.8%	\$56,444	1	4	300.0%	3
SALT LAKE	\$ 347,500	\$ 350,000	0.7%	\$2,500	14	19	35.7%	5
WAIKIKI	\$ 430,000	\$ 400,000	-7.0%	-\$30,000	81	93	14.8%	12
<b>Metro Region</b>	<b>\$ 400,000</b>	<b>\$ 380,500</b>	<b>-4.9%</b>	<b>-\$19,500</b>	<b>217</b>	<b>256</b>	<b>18.0%</b>	<b>39</b>

North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
WAIALUA	-	\$ 270,000	-	-	-	5	-	-
MOKULEIA	-	\$ 440,000	-	-	-	1	-	-
KUILIMA	\$ 390,000	\$ 690,000	76.9%	\$300,000	1	1	0.0%	0
<b>North Shore Region</b>	<b>\$ 390,000</b>	<b>\$ 335,000</b>	<b>-14.1%</b>	<b>-\$55,000</b>	<b>1</b>	<b>7</b>	<b>600.0%</b>	<b>6</b>

Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIEA AREA	\$ 460,500	\$ 268,000	-41.8%	-\$192,500	1	1	0.0%	0
AIEA HEIGHTS	-	\$ 508,000	-	-	-	2	-	-
HALAWA	\$ 420,000	\$ 321,000	-23.6%	-\$99,000	1	3	200.0%	2
MANANA	\$ 278,269	\$ 315,000	13.2%	\$36,731	1	1	0.0%	0
NAVY FEDERAL	\$ 240,000	-	-	-	1	-	-	-
NEWTOWN	\$ 355,000	\$ 441,500	24.4%	\$86,500	3	2	-33.3%	-1
PEARLRIDGE	\$ 355,000	\$ 362,500	2.1%	\$7,500	15	14	-6.7%	-1
WAIU	\$ 297,450	\$ 310,000	4.2%	\$12,550	4	3	-25.0%	-1
WAILUNA	-	\$ 455,000	-	-	-	1	-	-
<b>Pearl City Region</b>	<b>\$ 353,000</b>	<b>\$ 360,000</b>	<b>2.0%</b>	<b>\$7,000</b>	<b>26</b>	<b>27</b>	<b>3.8%</b>	<b>1</b>

**Condo Solds - March 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3**

<b>Waipahu Region</b>	<b>2015 Median</b>	<b>2016 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2015 Sold</b>	<b>2016 Sold</b>	<b>+/-</b>	<b>+/-</b>
WAIKELE	\$ 340,000	\$ 399,000	17.4%	\$59,000	11	9	-18.2%	-2
ROYAL KUNIA	\$ 331,000	\$ 320,000	-3.3%	-\$11,000	1	3	200.0%	2
WAIPAHU-LOWER	\$ 142,500	\$ 190,000	33.3%	\$47,500	2	5	150.0%	3
WAIPIO GENTRY	\$ 287,500	\$ 273,000	-5.0%	-\$14,500	6	4	-33.3%	-2
<b>Waipahu Region</b>	<b>\$ 325,000</b>	<b>\$ 320,000</b>	<b>-1.5%</b>	<b>-\$5,000</b>	<b>20</b>	<b>21</b>	<b>5.0%</b>	<b>1</b>