

# Local Market Update

## Single Family Homes

### May 2018



May 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	13	17	-24%	8	16	-50%	\$1,550,000	\$1,592,500	-3%	103.2%	99.5%	4%	25	12	108%	47	52	-10%
Ala Moana - Kakaako	1-2-3	2	1	100%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	4	1	300%
Downtown - Nuuanu	1-1-8 to 1-2-2	17	16	6%	4	10	-60%	\$992,500	\$1,007,500	885%	96.9%	97.2%	0%	66	17	288%	35	41	-15%
Ewa Plain	1-9-1	129	78	65%	68	68	0%	\$685,000	\$649,500	5%	99.6%	99.9%	0%	16	10	60%	230	186	24%
Hawaii Kai	1-3-9	22	20	10%	12	16	-25%	\$1,299,000	\$1,379,500	-6%	100.6%	95.5%	5%	10	52	-81%	67	76	-12%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	59	42	40%	32	38	-16%	\$1,162,500	\$1,180,500	-2%	105.5%	104.9%	1%	10	8	25%	119	117	2%
Kalihi - Palama	1-1-2 to 1-1-7	17	15	13%	11	11	0%	\$695,000	\$796,000	-13%	93.9%	109.0%	-14%	24	37	-35%	49	43	14%
Kaneohe	Selected 1-4-4 to 1-4-7	37	35	6%	25	20	25%	\$879,000	\$778,614	13%	108.1%	96.2%	12%	32	10	220%	81	65	25%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	32	31	3%	15	15	0%	\$1,092,000	\$1,000,000	9%	94.0%	95.2%	-1%	7	21	-67%	83	74	12%
Makaha - Nanakuli	1-8-1 to 1-8-9	44	46	-4%	27	41	-34%	\$449,000	\$479,000	-6%	103.6%	99.3%	4%	23	15	53%	115	111	4%
Makakilo	1-9-2 to 1-9-3	15	24	-38%	15	12	25%	\$798,000	\$692,500	15%	102.8%	98.3%	5%	9	16	-44%	43	58	-26%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	13	13	0%	8	7	14%	\$1,265,000	\$1,050,000	20%	95.7%	82.7%	16%	11	13	-15%	48	38	26%
Milliani	Selected 1-9-4 to 1-9-5	25	26	-4%	28	15	87%	\$787,000	\$715,000	10%	100.2%	101.4%	-1%	9	18	-50%	60	45	33%
Moanalua - Salt Lake	1-1-1	7	7	0%	2	4	-50%	\$964,000	\$915,000	5%	110.9%	93.3%	19%	7	56	-88%	10	14	-29%
North Shore	1-5-6 to 1-6-9	15	15	0%	6	9	-33%	\$850,500	\$713,000	19%	96.0%	100.4%	-4%	28	35	-20%	55	64	-14%
Pearl City - Aiea	1-9-6 to 1-9-9	25	16	56%	22	30	-27%	\$792,500	\$809,500	-2%	103.5%	103.8%	0%	10	18	-44%	60	62	-3%
Wahiawa	1-7-1 to 1-7-7	3	14	-79%	6	11	-45%	\$615,000	\$569,000	8%	101.6%	94.8%	7%	8	8	0%	16	27	-41%
Waialae - Kahala	1-3-5	14	9	56%	9	6	50%	\$1,750,000	\$1,815,000	-4%	105.6%	93.6%	13%	32	57	-44%	62	58	7%
Waikiki	1-2-6	0	0	-	0	1	-	\$0	\$185,000	-	0.0%	105.7%	-	0	1	-	1	4	-75%
Waipahu	1-9-4	25	20	25%	27	21	29%	\$715,000	\$695,000	3%	101.4%	99.0%	2%	34	12	183%	58	47	23%
Windward Coast	1-4-8 to 1-5-5	9	16	-44%	7	11	-36%	\$730,000	\$600,000	22%	99.6%	81.1%	23%	10	33	-70%	35	42	-17%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	63	64	-2%	35	43	-19%	\$1,394,000	\$1,400,000	0%	94.7%	100.0%	-5%	29	25	16%
Ala Moana - Kakaako	1-2-3	5	4	25%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	57	69	-17%	26	33	-21%	\$910,000	\$862,500	6%	94.7%	98.6%	-4%	23	20	15%
Ewa Plain	1-9-1	477	422	13%	284	295	-4%	\$670,000	\$635,000	6%	100.1%	99.2%	1%	13	13	0%
Hawaii Kai	1-3-9	117	117	0%	67	71	-6%	\$1,155,000	\$1,150,000	0%	96.3%	95.8%	1%	19	26	-27%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	201	178	13%	137	115	19%	\$1,137,895	\$1,100,000	3%	93.9%	100.0%	-6%	17	18	-6%
Kalihi - Palama	1-1-2 to 1-1-7	77	72	7%	47	46	2%	\$707,500	\$798,000	-11%	93.8%	100.1%	-6%	23	29	-21%
Kaneohe	Selected 1-4-4 to 1-4-7	143	138	4%	89	92	-3%	\$873,500	\$845,000	3%	99.3%	99.5%	0%	17	14	21%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	131	132	-1%	67	72	-7%	\$1,077,500	\$993,000	9%	98.2%	99.3%	-1%	13	19	-32%
Makaha - Nanakuli	1-8-1 to 1-8-9	213	217	-2%	134	138	-3%	\$464,000	\$444,360	4%	97.3%	99.0%	-2%	23	19	21%
Makakilo	1-9-2 to 1-9-3	93	101	-8%	59	49	20%	\$775,000	\$692,500	12%	98.1%	95.9%	2%	13	16	-19%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	63	73	-14%	37	39	-5%	\$1,185,250	\$1,050,000	13%	91.8%	89.6%	2%	22	15	47%
Milliani	Selected 1-9-4 to 1-9-5	342	105	226%	80	65	23%	\$790,000	\$710,000	11%	99.1%	97.9%	1%	12	14	-14%
Moanalua - Salt Lake	1-1-1	29	19	53%	15	11	36%	\$910,000	\$820,000	11%	102.2%	93.8%	9%	8	26	-69%
North Shore	1-5-6 to 1-6-9	65	88	-26%	30	44	-32%	\$832,500	\$789,500	5%	102.0%	95.1%	7%	21	26	-19%
Pearl City - Aiea	1-9-6 to 1-9-9	122	127	-4%	96	113	-15%	\$793,050	\$761,250	4%	98.2%	99.2%	-1%	14	13	8%
Wahiawa	1-7-1 to 1-7-7	46	49	-6%	40	36	11%	\$611,000	\$590,000	4%	100.2%	98.3%	2%	13	19	-32%
Waialae - Kahala	1-3-5	74	82	-10%	38	44	-14%	\$1,848,000	\$1,848,556	0%	101.3%	92.8%	9%	44	51	-14%
Waikiki	1-2-6	3	3	0%	1	2	-50%	\$397,000	\$644,000	-38%	94.5%	98.3%	-4%	0	61	-
Waipahu	1-9-4	121	109	11%	91	80	14%	\$705,750	\$655,000	8%	97.3%	99.3%	-2%	18	13	38%
Windward Coast	1-4-8 to 1-5-5	38	49	-22%	22	31	-29%	\$797,000	\$610,000	31%	95.4%	89.8%	6%	25	41	-39%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos May 2018



May 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	1	-	1	0	-	\$730,000	\$0	-	102.8%	0.0%	-	8	0	-	2	1	100%
Ala Moana - Kakaako	1-2-3	60	84	-29%	50	61	-18%	\$530,400	\$475,774	11%	100.6%	97.5%	3%	28	23	22%	271	263	3%
Downtown - Nuuanu	1-1-8 to 1-2-2	53	65	-18%	25	22	14%	\$520,000	\$423,500	23%	99.1%	98.8%	0%	17	13	31%	153	127	20%
Ewa Plain	1-9-1	67	64	5%	50	43	16%	\$515,000	\$495,000	4%	100.0%	97.1%	3%	11	10	10%	130	111	17%
Hawaii Kai	1-3-9	16	28	-43%	20	21	-5%	\$669,000	\$629,000	6%	97.2%	99.9%	-3%	27	13	108%	46	67	-31%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	9	20	-55%	9	10	-10%	\$649,000	\$634,000	2%	99.8%	100.0%	0%	16	12	33%	20	31	-35%
Kalihi - Palama	1-1-2 to 1-1-7	14	19	-26%	12	8	50%	\$339,500	\$429,000	-21%	97.1%	99.4%	-2%	26	17	53%	33	45	-27%
Kaneohe	Selected 1-4-4 to 1-4-7	20	27	-26%	18	24	-25%	\$605,000	\$550,000	10%	99.2%	102.4%	-3%	8	8	0%	39	41	-5%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	12	9	33%	10	9	11%	\$532,500	\$635,000	-16%	98.9%	101.0%	-2%	25	11	127%	60	49	22%
Makaha - Nanakuli	1-8-1 to 1-8-9	24	27	-11%	14	15	-7%	\$161,250	\$156,100	3%	92.7%	100.8%	-8%	21	28	-25%	68	83	-18%
Makakilo	1-9-2 to 1-9-3	23	16	44%	15	18	-17%	\$455,000	\$352,500	29%	100.0%	100.2%	0%	19	8	138%	39	24	63%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	62	73	-15%	58	59	-2%	\$400,000	\$360,000	11%	98.3%	96.0%	2%	26	23	13%	154	214	-28%
Mililani	Selected 1-9-4 to 1-9-5	60	48	25%	48	38	26%	\$382,000	\$387,000	-1%	99.3%	101.2%	-2%	10	11	-9%	108	67	61%
Moanalua - Salt Lake	1-1-1	15	20	-25%	18	20	-10%	\$400,000	\$333,250	20%	99.1%	95.5%	4%	15	19	-21%	40	40	0%
North Shore	1-5-6 to 1-6-9	7	2	250%	4	5	-20%	\$490,000	\$645,000	-24%	91.8%	95.6%	-4%	68	9	656%	25	23	9%
Pearl City - Aiea	1-9-6 to 1-9-9	34	25	36%	24	34	-29%	\$406,500	\$367,500	11%	96.9%	94.6%	2%	9	11	-18%	84	58	45%
Wahiawa	1-7-1 to 1-7-7	2	2	0%	3	2	50%	\$275,000	\$183,500	50%	101.9%	106.7%	-4%	6	11	-45%	8	8	0%
Waialae - Kahala	1-3-5	6	5	20%	0	6	-	\$0	\$556,500	-	0.0%	99.1%	-	0	12	-	19	24	-21%
Waikiki	1-2-6	162	144	13%	94	120	-22%	\$380,000	\$390,500	-3%	96.9%	97.9%	-1%	34	21	62%	617	512	21%
Waipahu	1-9-4	26	19	37%	20	22	-9%	\$378,000	\$347,500	9%	99.9%	99.4%	1%	11	9	22%	50	41	22%
Windward Coast	1-4-8 to 1-5-5	6	4	50%	2	3	-33%	\$201,000	\$279,000	-28%	100.0%	100.0%	0%	0	73	-100%	12	20	-40%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change	May-18	May-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	2	1	100%	1	0	-	\$730,000	\$0	-	102.8%	0.0%	-	8	0	-
Ala Moana - Kakaako	1-2-3	372	368	1%	213	217	-2%	\$620,000	\$475,000	31%	95.9%	97.3%	-1%	38	26	46%
Downtown - Nuuanu	1-1-8 to 1-2-2	250	226	11%	149	127	17%	\$505,000	\$425,000	19%	98.1%	97.7%	0%	24	22	9%
Ewa Plain	1-9-1	304	274	11%	222	196	13%	\$510,000	\$465,000	10%	99.8%	101.3%	-1%	12	10	20%
Hawaii Kai	1-3-9	103	127	-19%	88	76	16%	\$665,167	\$655,000	2%	99.3%	99.3%	0%	16	16	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	55	66	-17%	41	35	17%	\$649,000	\$539,000	20%	98.6%	98.9%	0%	20	19	5%
Kalihi - Palama	1-1-2 to 1-1-7	65	77	-16%	46	42	10%	\$399,000	\$405,000	-1%	98.5%	101.5%	-3%	29	20	45%
Kaneohe	Selected 1-4-4 to 1-4-7	95	116	-18%	68	89	-24%	\$569,000	\$532,000	7%	100.0%	101.3%	-1%	11	9	22%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	69	57	21%	33	44	-25%	\$559,000	\$502,500	11%	98.9%	93.9%	5%	21	47	-55%
Makaha - Nanakuli	1-8-1 to 1-8-9	136	135	1%	87	72	21%	\$160,000	\$148,900	7%	97.0%	99.3%	-2%	39	30	30%
Makakilo	1-9-2 to 1-9-3	88	76	16%	56	73	-23%	\$395,000	\$355,000	11%	99.0%	97.4%	2%	14	10	40%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	337	383	-12%	251	269	-7%	\$380,500	\$369,000	3%	97.1%	98.4%	-1%	19	25	-24%
Mililani	Selected 1-9-4 to 1-9-5	266	219	21%	169	155	9%	\$388,000	\$365,000	6%	99.6%	100.7%	-1%	11	10	10%
Moanalua - Salt Lake	1-1-1	110	101	9%	84	84	0%	\$388,000	\$358,000	8%	98.0%	99.4%	-1%	11	20	-45%
North Shore	1-5-6 to 1-6-9	33	40	-18%	14	25	-44%	\$459,050	\$439,750	4%	95.3%	94.1%	1%	14	9	56%
Pearl City - Aiea	1-9-6 to 1-9-9	192	157	22%	140	149	-6%	\$384,000	\$363,000	6%	99.1%	97.6%	2%	11	11	0%
Wahiawa	1-7-1 to 1-7-7	20	19	5%	13	11	18%	\$210,000	\$215,000	-2%	98.1%	95.6%	3%	10	7	43%
Waialae - Kahala	1-3-5	21	38	-45%	19	27	-30%	\$550,000	\$565,000	-3%	100.2%	101.1%	-1%	27	18	50%
Waikiki	1-2-6	848	720	18%	491	468	5%	\$420,000	\$385,000	9%	96.2%	96.5%	0%	33	29	14%
Waipahu	1-9-4	125	111	13%	88	92	-4%	\$382,500	\$377,500	1%	101.1%	100.7%	0%	11	8	38%
Windward Coast	1-4-8 to 1-5-5	19	23	-17%	13	10	30%	\$252,000	\$280,750	-10%	97.3%	95.5%	2%	19	71	-73%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2018

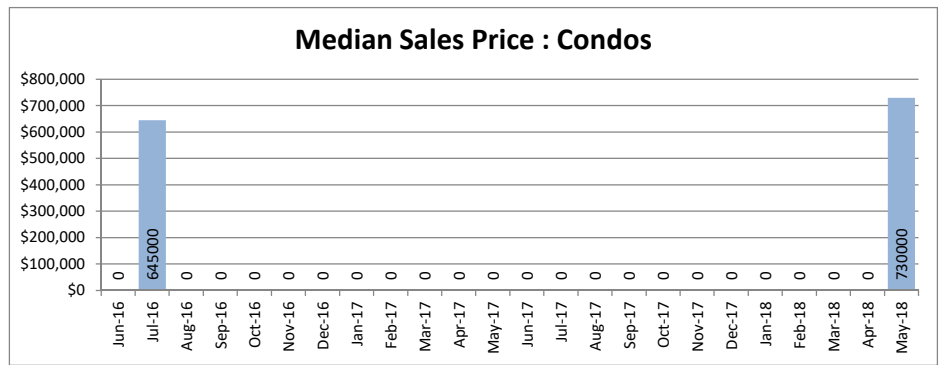
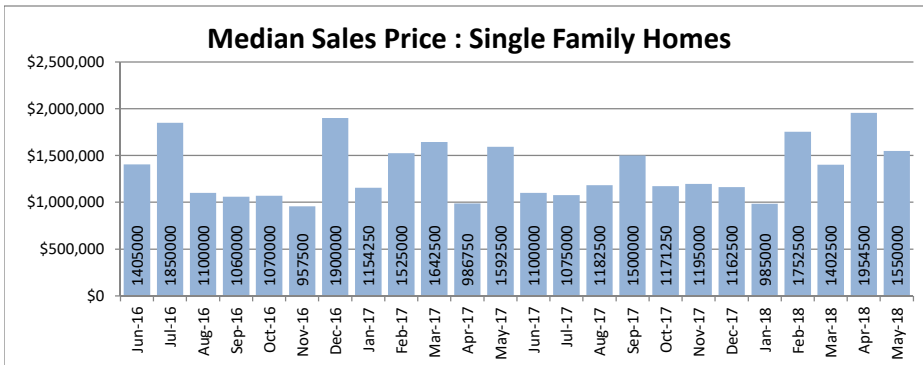
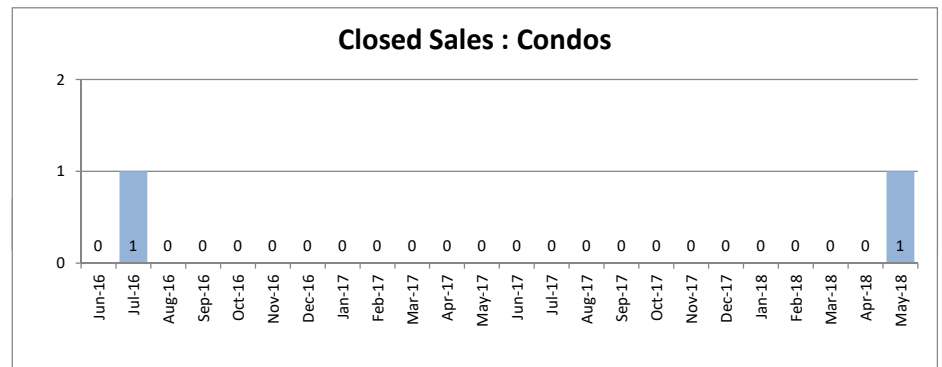
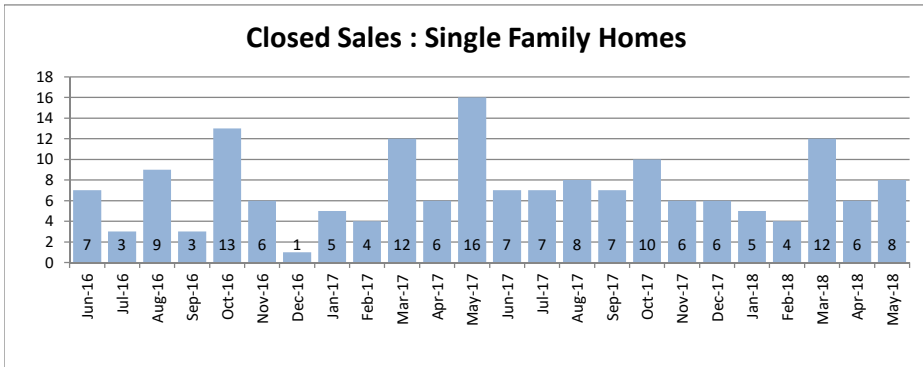


**Aina Haina - Kuliouou**  
1-3-6 to 1-3-8

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	17	-24%	63	64	-2%
Closed Sales	8	16	-50%	35	43	-19%
Median Sales Price	\$1,550,000	\$1,592,500	-3%	\$1,394,000	\$1,400,000	0%
Percent of Original List Price Received	103.2%	99.5%	4%	94.7%	100.0%	-5%
Median Days on Market Until Sale	25	12	108%	29	25	16%
Inventory of Homes for Sale	57	52	10%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	1	-	2	1	100%
Closed Sales	1	0	-	1	0	-
Median Sales Price	\$730,000	\$0	-	\$730,000	\$0	-
Percent of Original List Price Received	102.8%	0.0%	-	102.8%	0.0%	-
Median Days on Market Until Sale	8	0	-	8	0	-
Inventory of Homes for Sale	2	1	100%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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May 2018

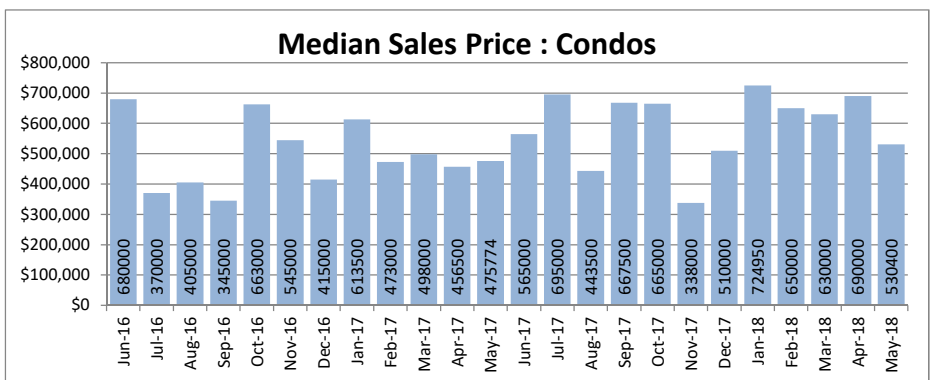
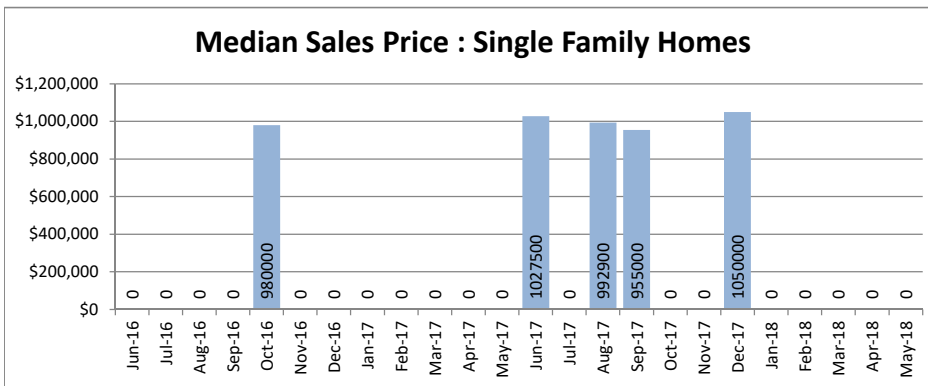
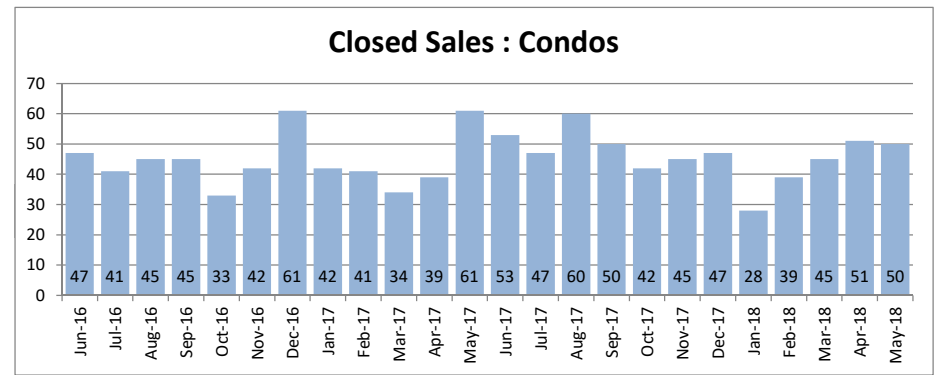
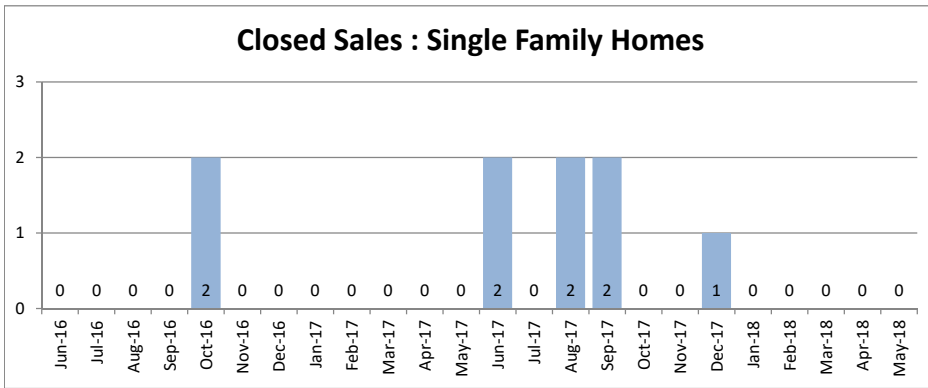


**Ala Moana - Kakaako**  
1-2-3

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	2	1	100%	5	4	25%
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	4	1	300%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	60	84	-29%	372	368	1%
Closed Sales	50	61	-18%	213	217	-2%
Median Sales Price	\$530,400	\$475,774	11%	\$620,000	\$475,000	31%
Percent of Original List Price Received	100.6%	97.5%	3%	95.9%	97.3%	-1%
Median Days on Market Until Sale	28	23	22%	38	26	46%
Inventory of Homes for Sale	271	263	3%	-	-	-



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May 2018

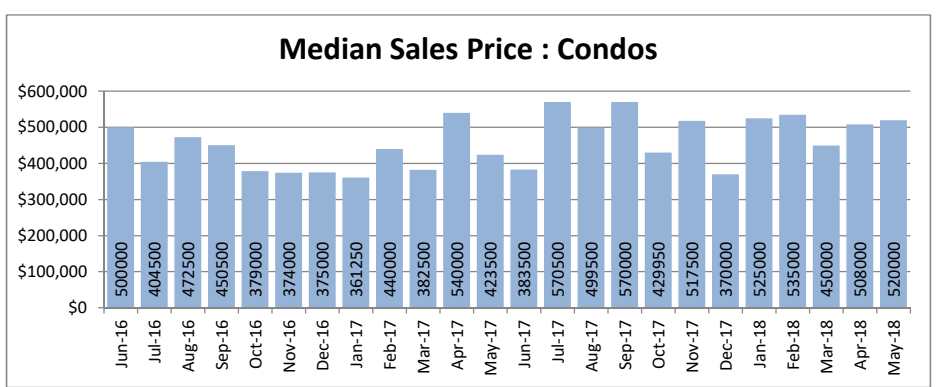
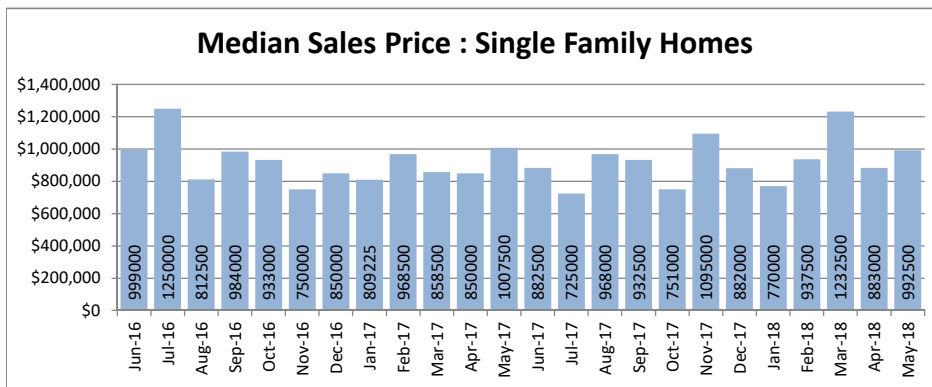
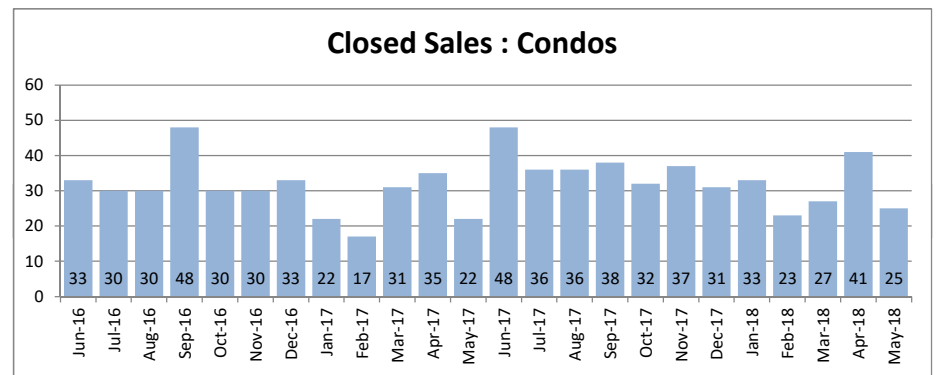
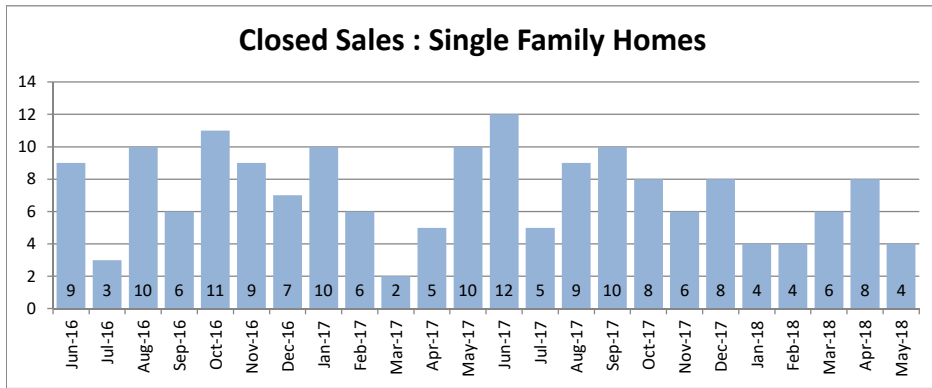


**Downtown - Nuuanu**  
1-1-8 to 1-2-2

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	16	6%	57	69	-17%
Closed Sales	4	10	-60%	26	33	-21%
Median Sales Price	\$992,500	\$1,007,500	-1%	\$910,000	\$862,500	6%
Percent of Original List Price Received	96.9%	97.2%	0%	94.7%	98.6%	-4%
Median Days on Market Until Sale	66	17	288%	23	20	15%
Inventory of Homes for Sale	35	41	-15%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	53	65	-18%	250	226	11%
Closed Sales	25	22	14%	149	127	17%
Median Sales Price	\$520,000	\$423,500	23%	\$505,000	\$425,000	19%
Percent of Original List Price Received	99.0%	98.8%	0%	98.1%	97.7%	0%
Median Days on Market Until Sale	17	13	31%	24	22	9%
Inventory of Homes for Sale	153	127	20%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

May 2018

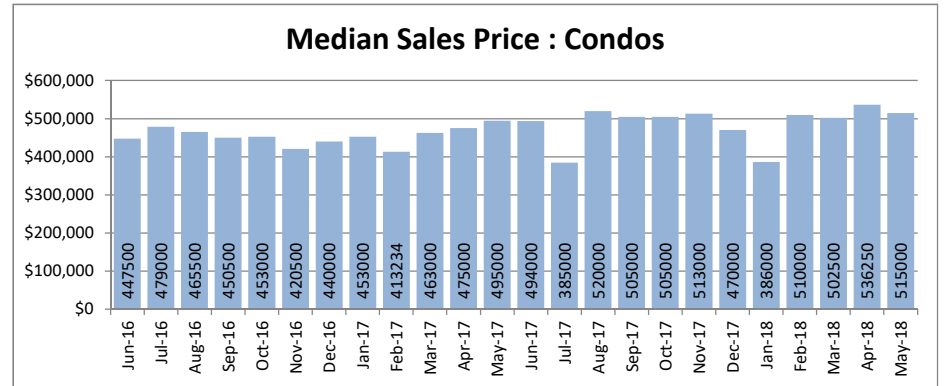
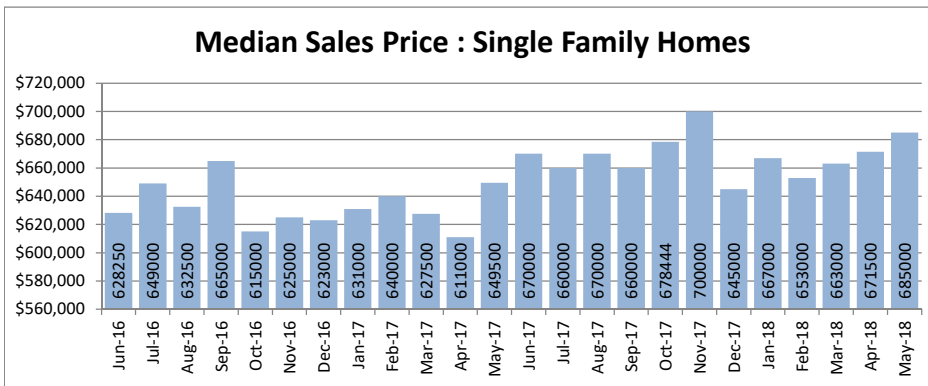
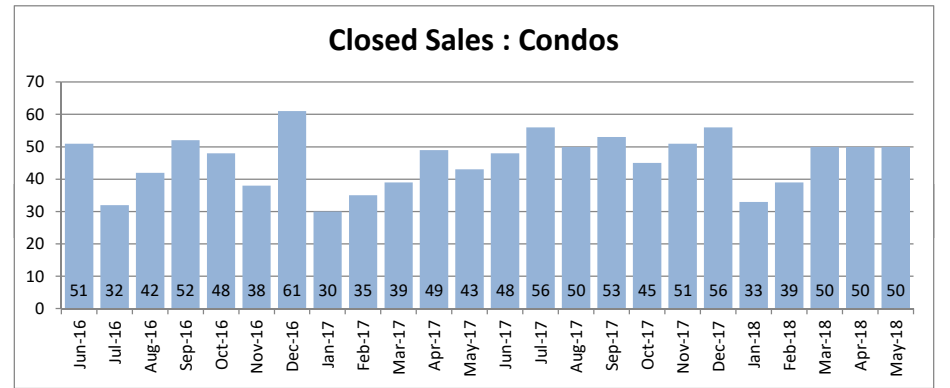
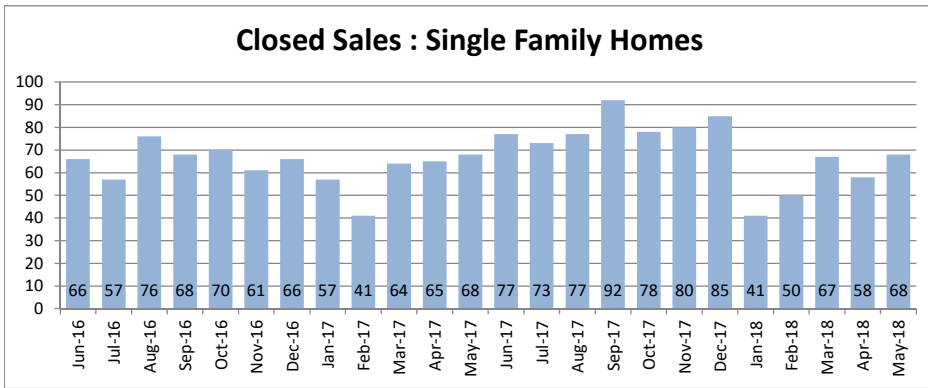


<b>Ewa Plain</b>
<b>1-9-1</b>

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	129	78	65%	477	422	13%
Closed Sales	68	68	0%	284	295	-4%
Median Sales Price	\$685,000	\$649,500	5%	\$670,000	\$635,000	6%
Percent of Original List Price Received	99.6%	99.9%	0%	100.1%	99.2%	1%
Median Days on Market Until Sale	16	10	60%	13	13	0%
Inventory of Homes for Sale	230	186	24%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	67	64	5%	304	274	11%
Closed Sales	50	43	16%	222	196	13%
Median Sales Price	\$515,000	\$495,000	4%	\$510,000	\$465,000	10%
Percent of Original List Price Received	100.0%	97.1%	3%	99.8%	101.3%	-1%
Median Days on Market Until Sale	11	10	10%	12	10	20%
Inventory of Homes for Sale	130	111	17%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

May 2018

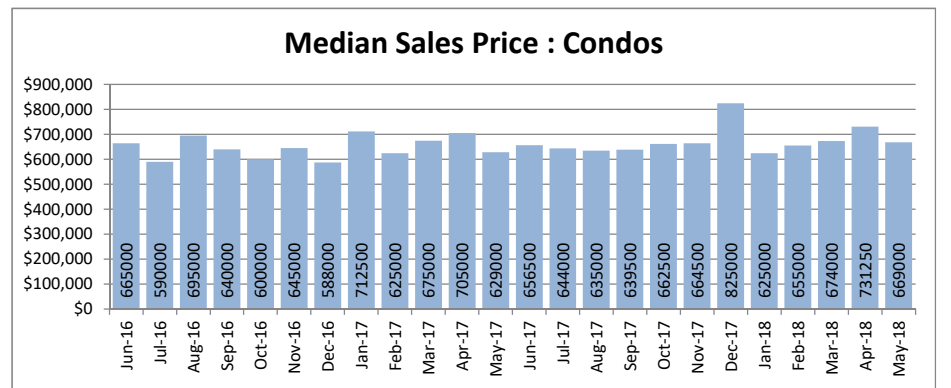
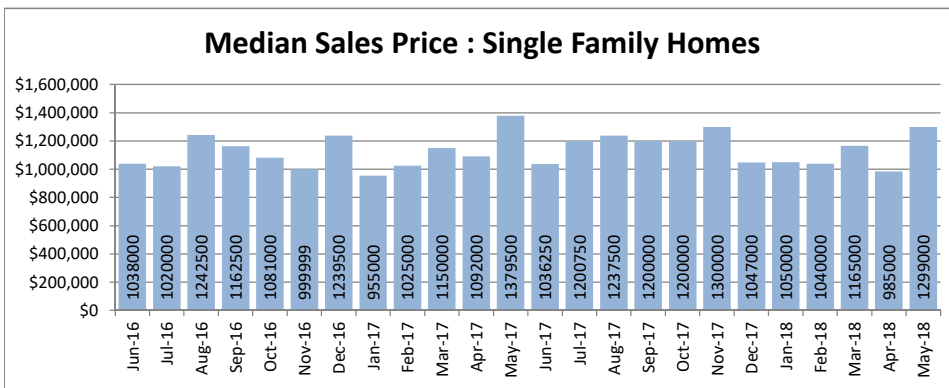
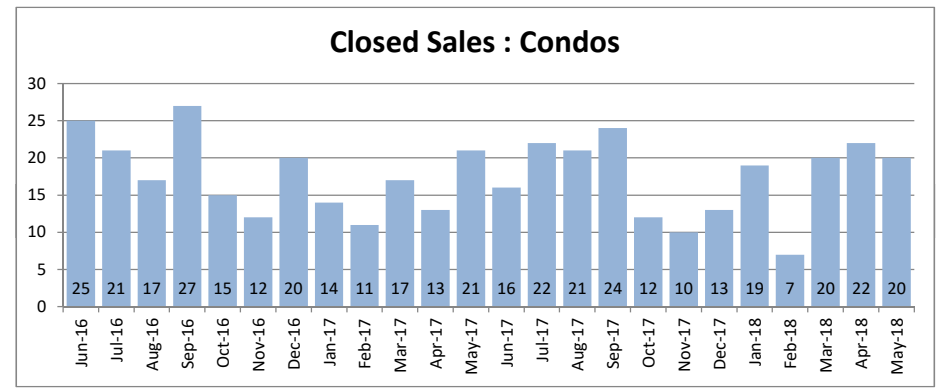
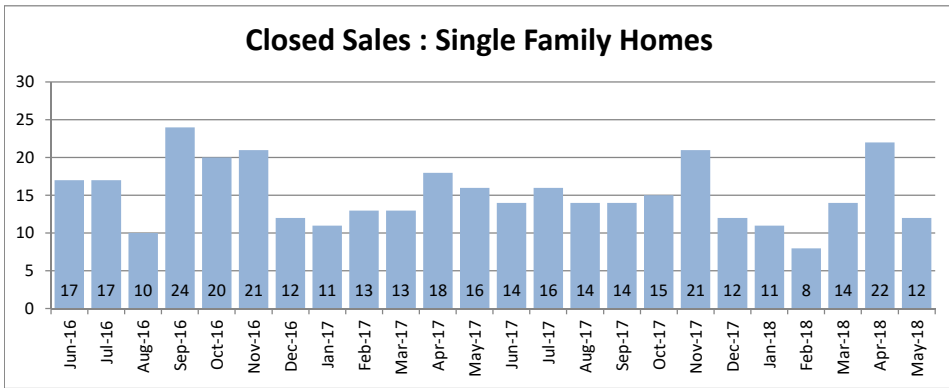


<b>Hawaii Kai</b>
<b>1-3-9</b>

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	22	20	10%	117	117	0%
Closed Sales	12	16	-25%	67	71	-6%
Median Sales Price	\$1,299,000	\$1,379,500	-6%	\$1,155,000	\$1,150,000	0%
Percent of Original List Price Received	100.6%	95.5%	5%	96.3%	95.8%	1%
Median Days on Market Until Sale	10	52	-81%	19	26	-27%
Inventory of Homes for Sale	67	76	-12%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	16	28	-43%	103	127	-19%
Closed Sales	20	21	-5%	88	76	16%
Median Sales Price	\$669,000	\$629,000	6%	\$665,167	\$655,000	2%
Percent of Original List Price Received	97.2%	99.9%	-3%	99.3%	99.3%	0%
Median Days on Market Until Sale	27	13	108%	16	16	0%
Inventory of Homes for Sale	46	67	-31%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

May 2018

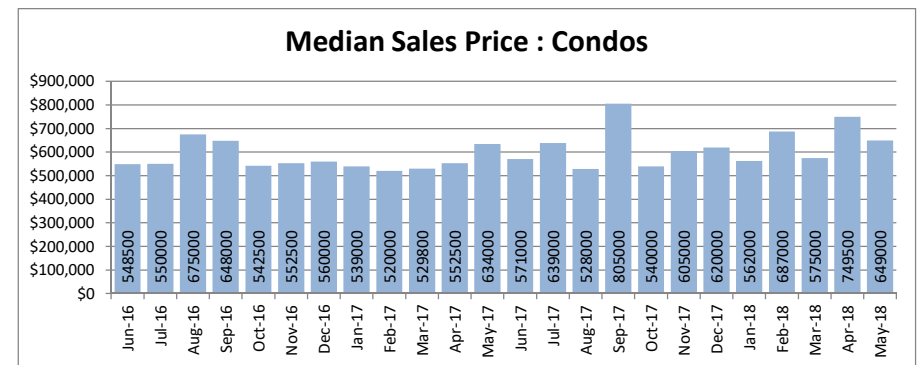
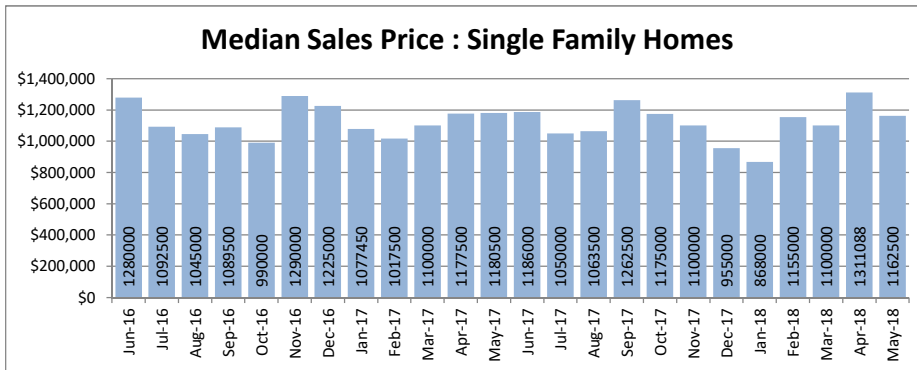
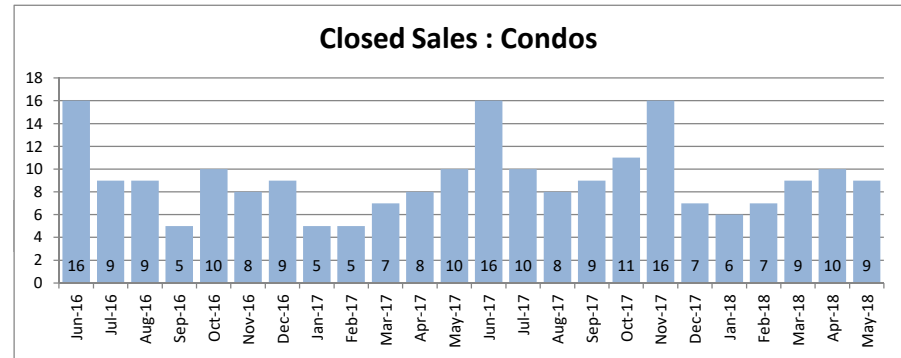
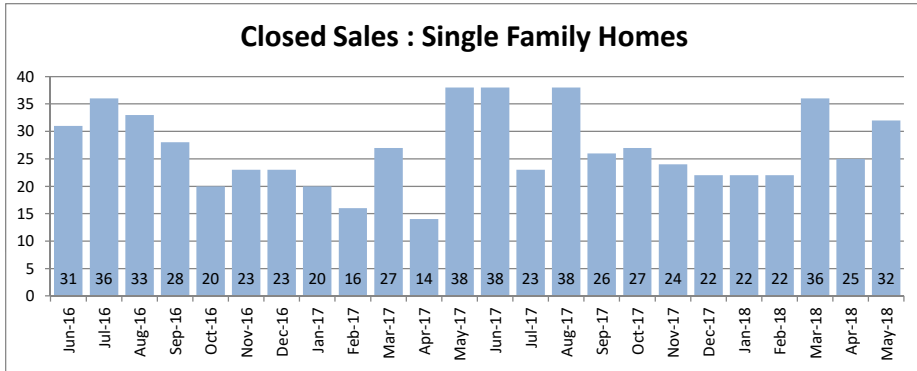


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	59	42	40%	201	178	13%
Closed Sales	32	38	-16%	137	115	19%
Median Sales Price	\$1,162,500	\$1,180,500	-2%	\$1,137,895	\$1,100,000	3%
Percent of Original List Price Received	105.5%	104.9%	1%	93.9%	100.0%	-6%
Median Days on Market Until Sale	10	8	25%	17	18	-6%
Inventory of Homes for Sale	119	117	2%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	20	-55%	55	66	-17%
Closed Sales	9	10	-10%	41	35	17%
Median Sales Price	\$649,000	\$634,000	2%	\$649,000	\$539,000	20%
Percent of Original List Price Received	99.8%	100.0%	0%	98.6%	98.9%	0%
Median Days on Market Until Sale	16	12	33%	20	19	5%
Inventory of Homes for Sale	20	31	-35%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

May 2018

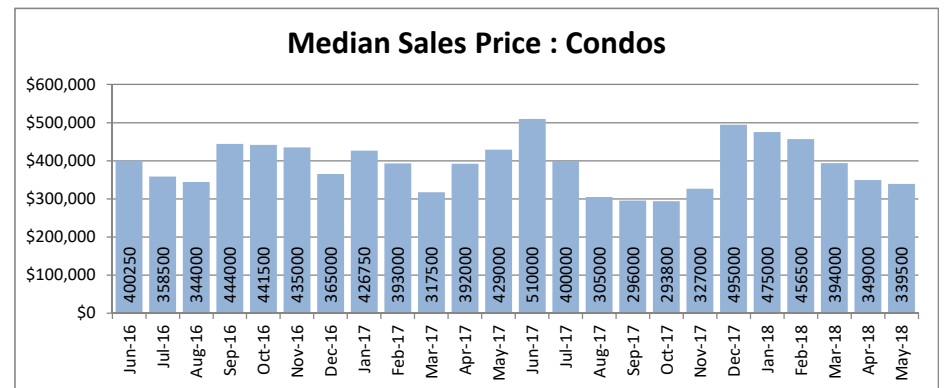
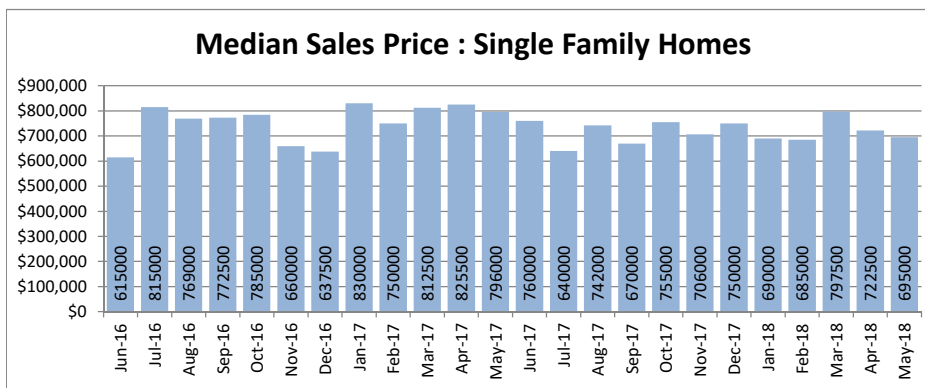
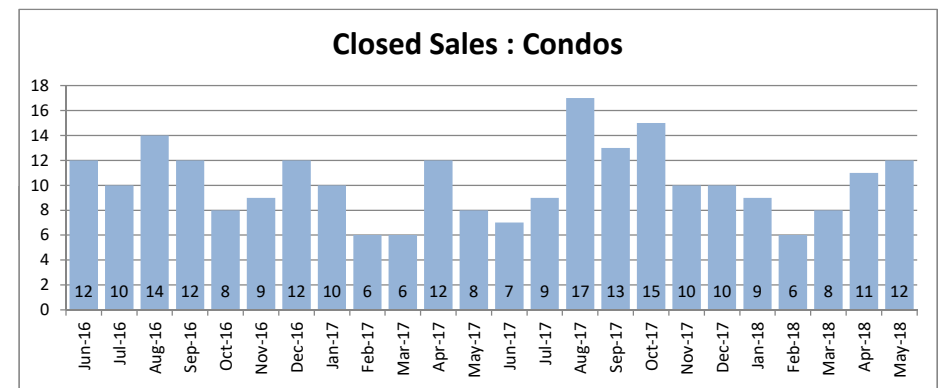
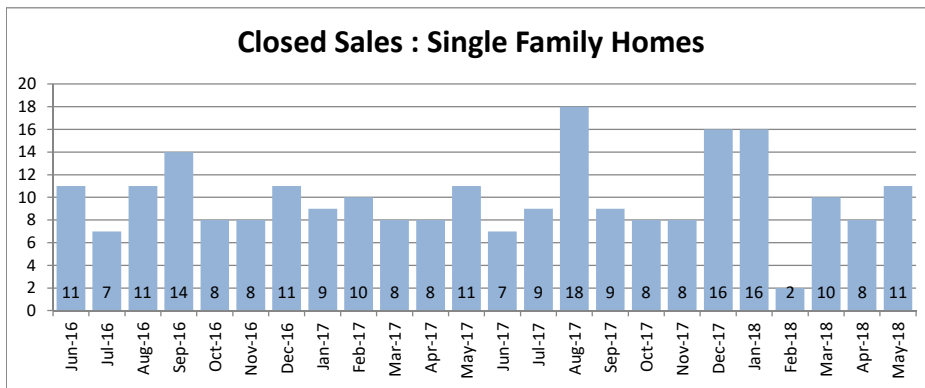


**Kalihi - Palama**  
1-1-2 to 1-1-7

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	15	13%	77	72	7%
Closed Sales	11	11	0%	47	46	2%
Median Sales Price	\$695,000	\$796,000	-13%	\$707,500	\$798,000	-11%
Percent of Original List Price Received	93.9%	109.0%	-14%	93.8%	100.1%	-6%
Median Days on Market Until Sale	24	37	-35%	23	29	-21%
Inventory of Homes for Sale	49	43	14%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	19	-26%	65	77	-16%
Closed Sales	12	8	50%	46	42	10%
Median Sales Price	\$339,500	\$429,000	-21%	\$399,000	\$405,000	-1%
Percent of Original List Price Received	97.1%	99.4%	-2%	98.5%	101.5%	-3%
Median Days on Market Until Sale	26	17	53%	29	20	45%
Inventory of Homes for Sale	33	45	-27%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

May 2018

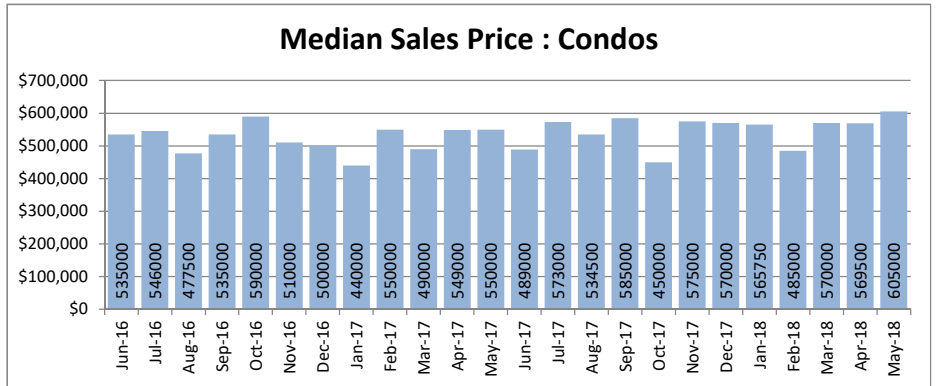
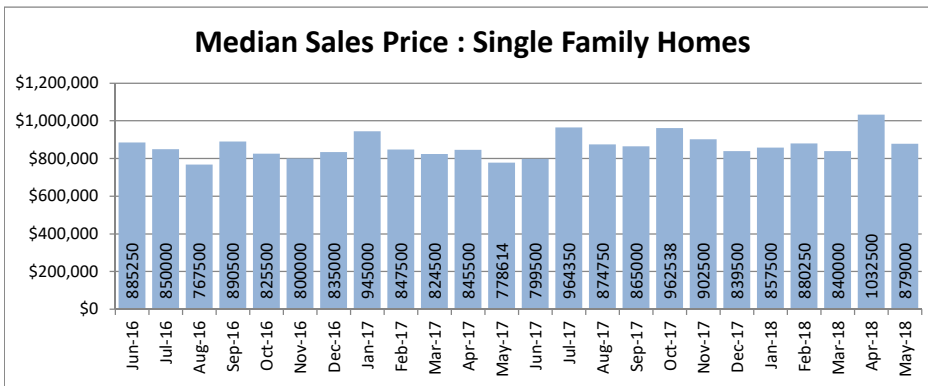
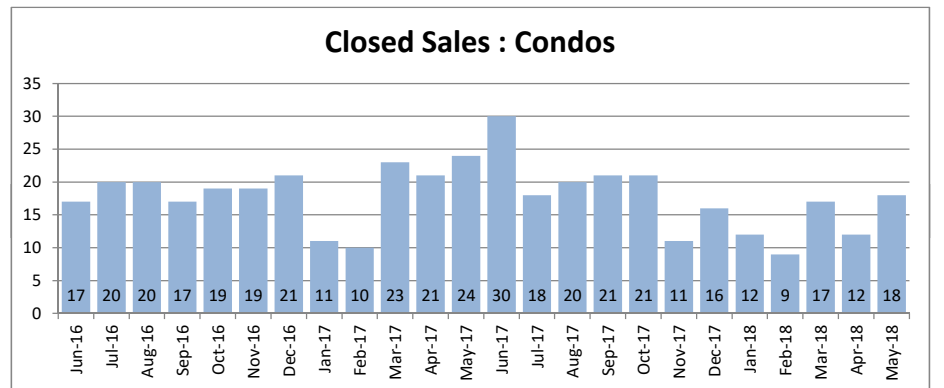
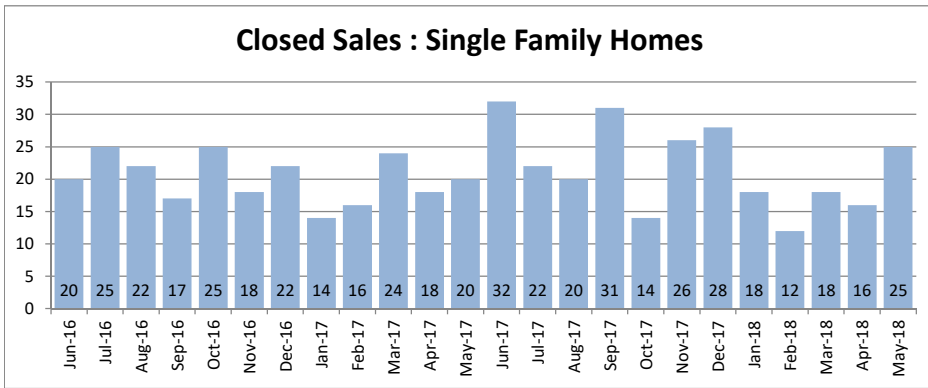


<b>Kaneohe</b>
Selected 1-4-4 to 1-4-7

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	37	35	6%	143	138	4%
Closed Sales	25	20	25%	89	92	-3%
Median Sales Price	\$879,000	\$778,614	13%	\$873,500	\$845,000	3%
Percent of Original List Price Received	108.1%	96.2%	12%	99.3%	99.5%	0%
Median Days on Market Until Sale	32	10	220%	17	14	21%
Inventory of Homes for Sale	81	65	25%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	20	27	-26%	95	116	-18%
Closed Sales	18	24	-25%	68	89	-24%
Median Sales Price	\$605,000	\$550,000	10%	\$569,000	\$532,000	7%
Percent of Original List Price Received	99.2%	102.4%	-3%	100.0%	101.3%	-1%
Median Days on Market Until Sale	8	8	0%	11	9	22%
Inventory of Homes for Sale	39	41	-5%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

May 2018

## Kapahulu - Diamond Head

1-3-1 to 1-3-4

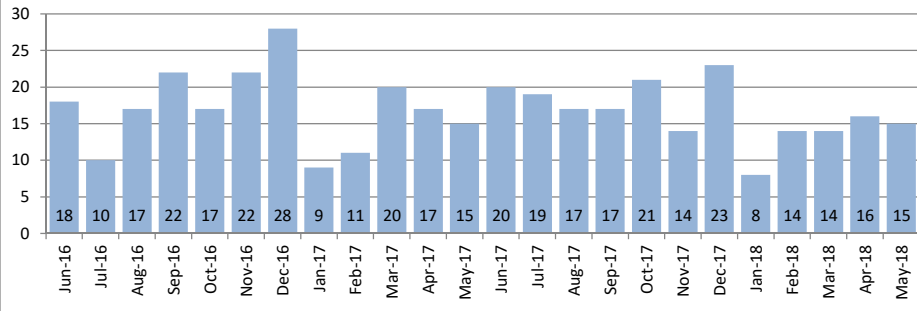


May 2018

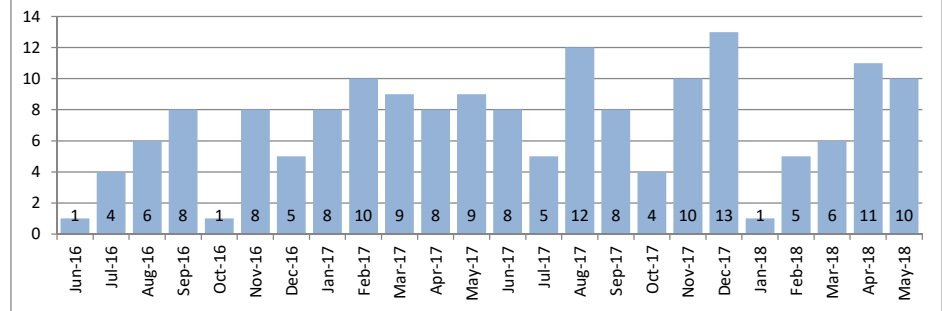
Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	32	31	3%	131	132	-1%
Closed Sales	15	15	0%	67	72	-7%
Median Sales Price	\$1,092,000	\$1,000,000	9%	\$1,077,500	\$993,000	9%
Percent of Original List Price Received	94.0%	95.2%	-1%	98.2%	99.3%	-1%
Median Days on Market Until Sale	7	21	-67%	13	19	-32%
Inventory of Homes for Sale	83	74	12%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	12	9	33%	69	57	21%
Closed Sales	10	9	11%	33	44	-25%
Median Sales Price	\$532,500	\$635,000	-16%	\$559,000	\$502,500	11%
Percent of Original List Price Received	98.9%	101.0%	-2%	98.9%	93.9%	5%
Median Days on Market Until Sale	25	11	127%	21	47	-55%
Inventory of Homes for Sale	60	49	22%	-	-	-

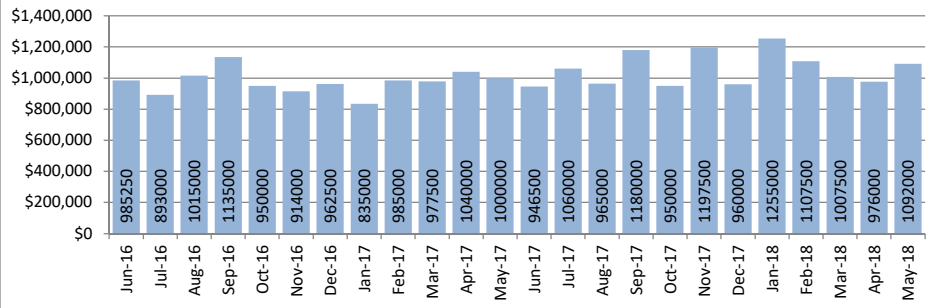
Closed Sales : Single Family Homes



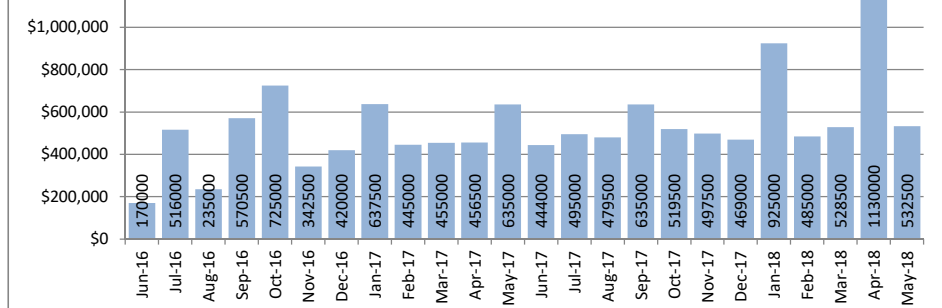
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2018

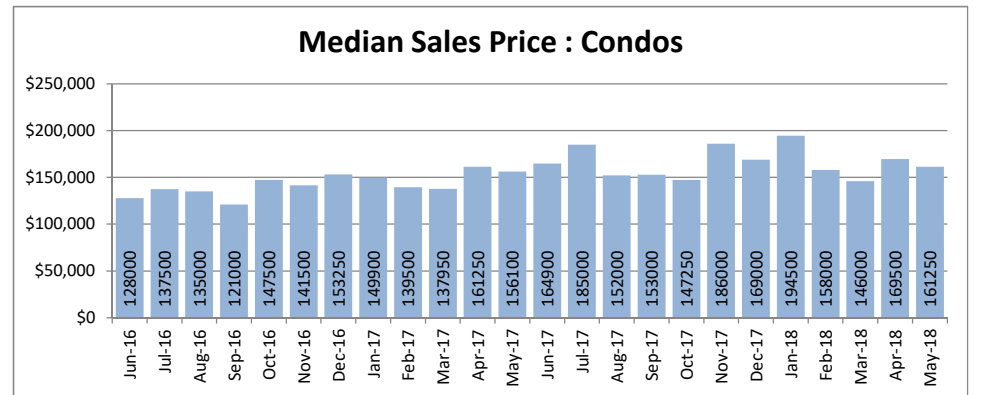
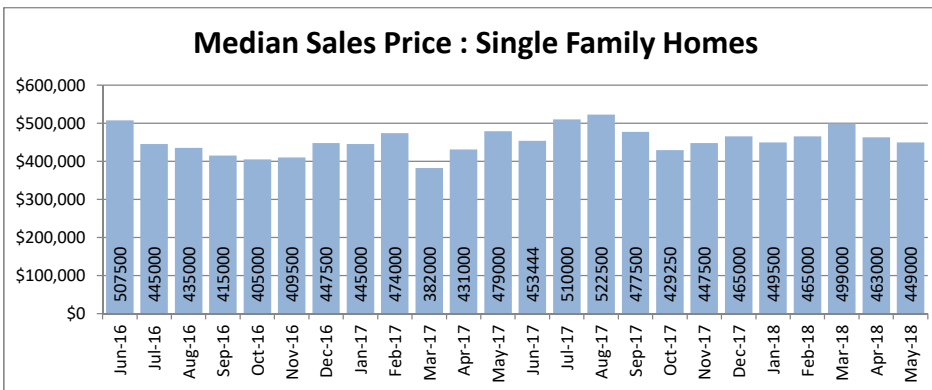
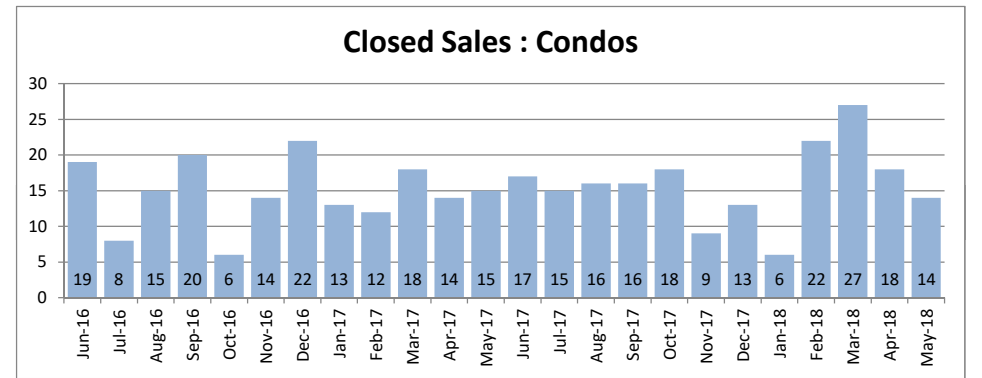
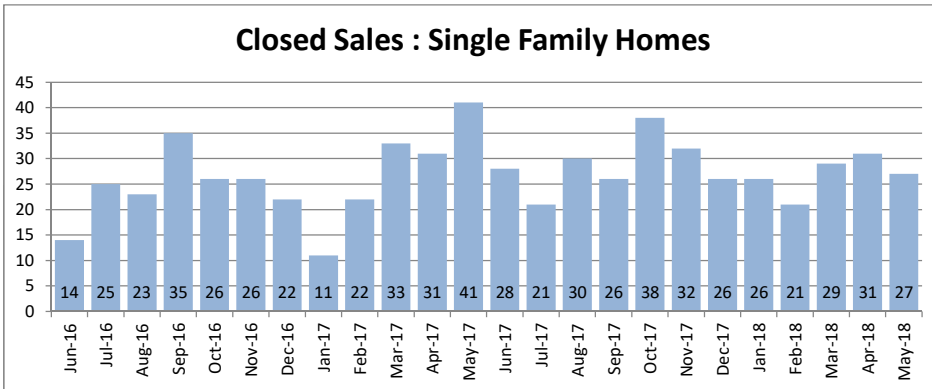


**Makaha - Nanakuli**  
1-8-1 to 1-8-9

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	44	46	-4%	213	217	-2%
Closed Sales	27	41	-34%	134	138	-3%
Median Sales Price	\$449,000	\$479,000	-6%	\$464,000	\$444,360	4%
Percent of Original List Price Received	103.6%	99.3%	4%	97.3%	99.0%	-2%
Median Days on Market Until Sale	23	15	53%	23	19	21%
Inventory of Homes for Sale	115	111	4%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	24	27	-11%	136	135	1%
Closed Sales	14	15	-7%	87	72	21%
Median Sales Price	\$161,250	\$156,100	3%	\$160,000	\$148,900	7%
Percent of Original List Price Received	92.7%	100.8%	-8%	97.0%	99.3%	-2%
Median Days on Market Until Sale	21	28	-25%	39	30	30%
Inventory of Homes for Sale	68	83	-18%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2018

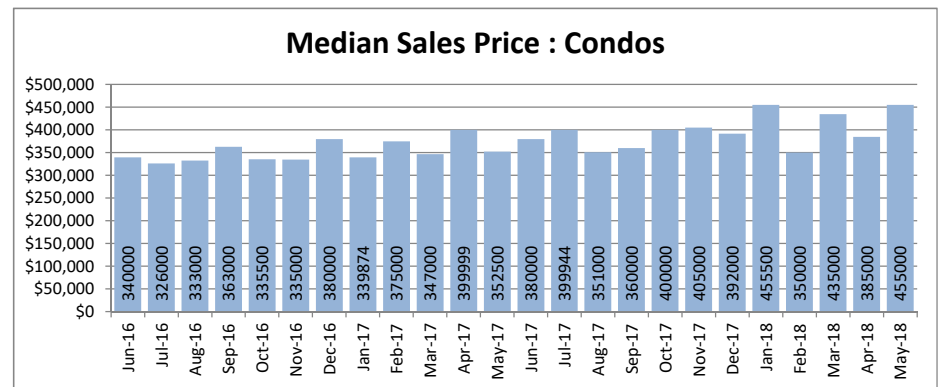
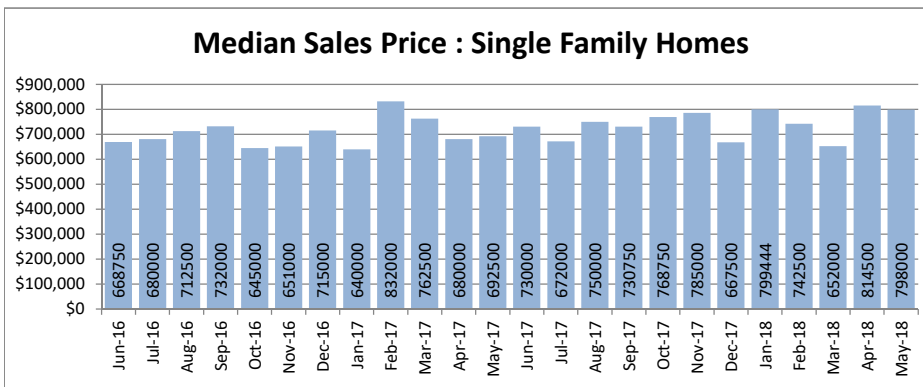
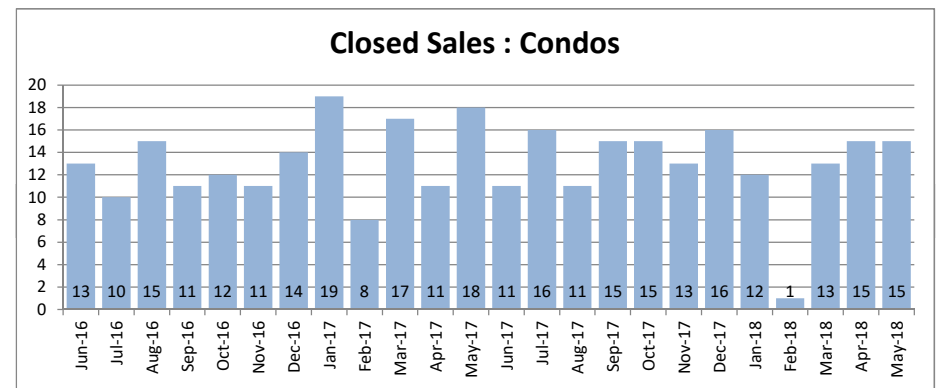
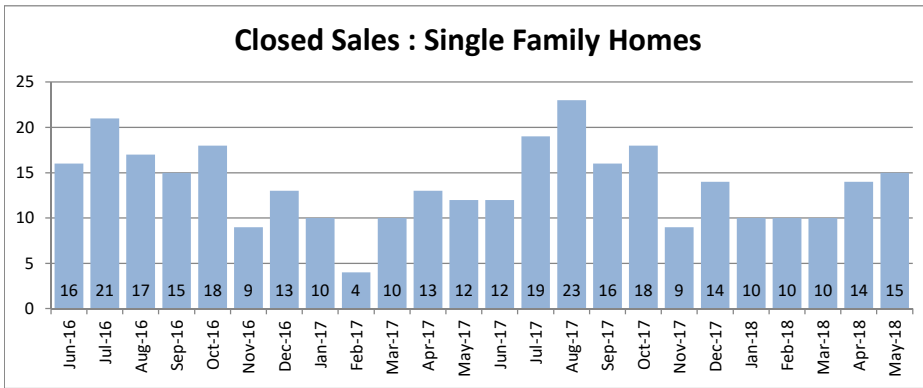


<b>Makakilo</b>
<b>1-9-2 to 1-9-3</b>

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	24	-38%	93	101	-8%
Closed Sales	15	12	25%	59	49	20%
Median Sales Price	\$798,000	\$692,500	15%	\$775,000	\$692,500	12%
Percent of Original List Price Received	102.8%	98.3%	5%	98.1%	95.9%	2%
Median Days on Market Until Sale	9	16	-44%	13	16	-19%
Inventory of Homes for Sale	43	58	-26%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	23	16	44%	88	76	16%
Closed Sales	15	18	-17%	56	73	-23%
Median Sales Price	\$455,000	\$352,500	29%	\$395,000	\$355,000	11%
Percent of Original List Price Received	100.0%	100.2%	0%	99.0%	97.9%	1%
Median Days on Market Until Sale	19	8	138%	14	10	40%
Inventory of Homes for Sale	39	24	63%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

May 2018

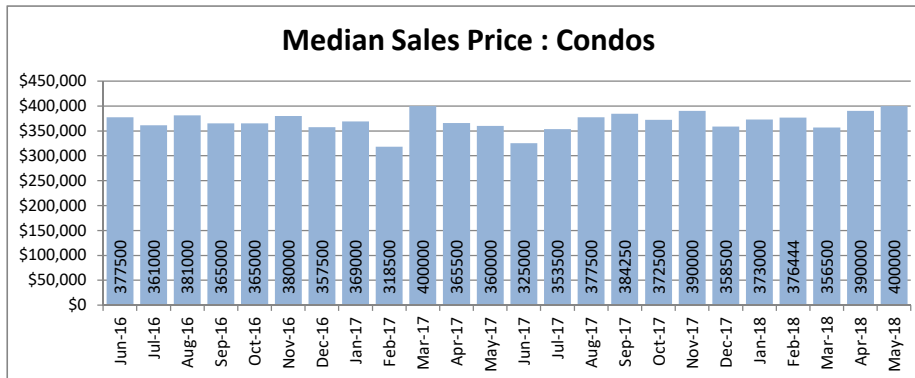
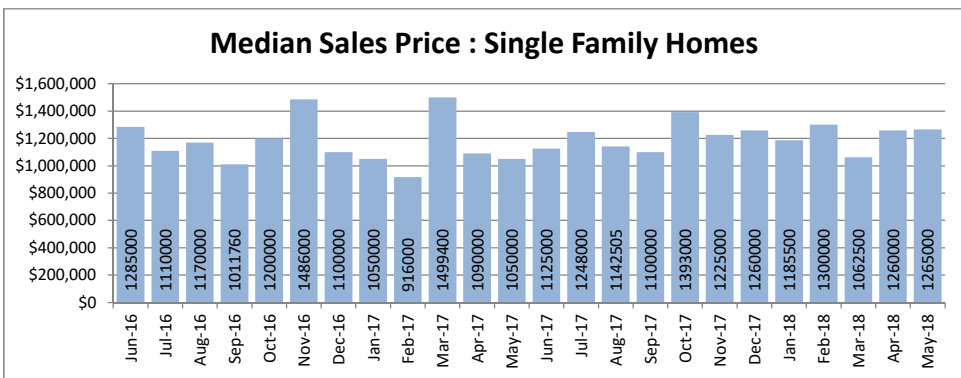
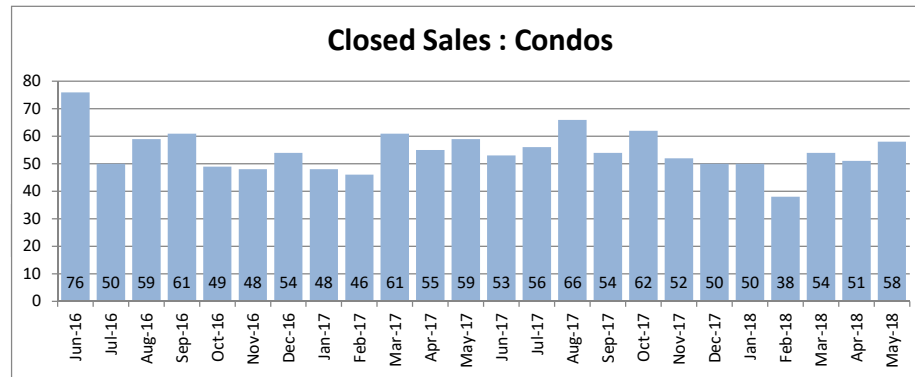
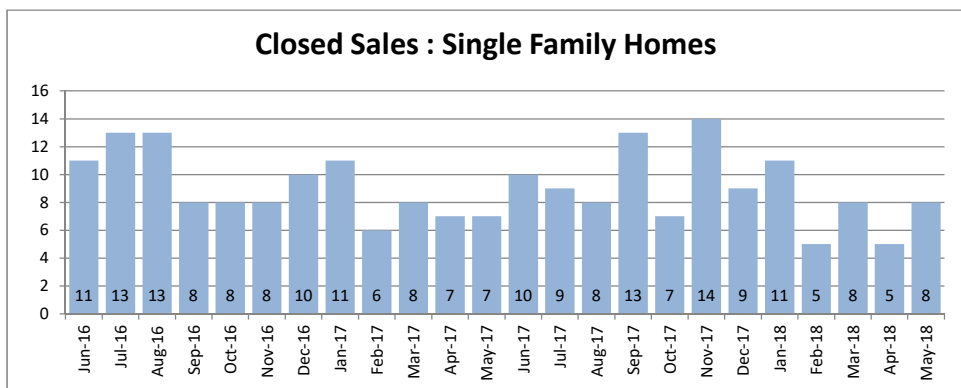


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	13	0%	63	73	-14%
Closed Sales	8	7	14%	37	39	-5%
Median Sales Price	\$1,265,000	\$1,050,000	20%	\$1,185,250	\$1,050,000	13%
Percent of Original List Price Received	95.7%	82.7%	16%	91.8%	89.6%	2%
Median Days on Market Until Sale	11	13	-15%	22	15	47%
Inventory of Homes for Sale	48	38	26%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	62	73	-15%	337	383	-12%
Closed Sales	58	59	-2%	251	269	-7%
Median Sales Price	\$400,000	\$360,000	11%	\$380,500	\$369,000	3%
Percent of Original List Price Received	98.3%	96.0%	2%	97.1%	98.4%	-1%
Median Days on Market Until Sale	26	23	13%	19	25	-24%
Inventory of Homes for Sale	154	67	130%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2018

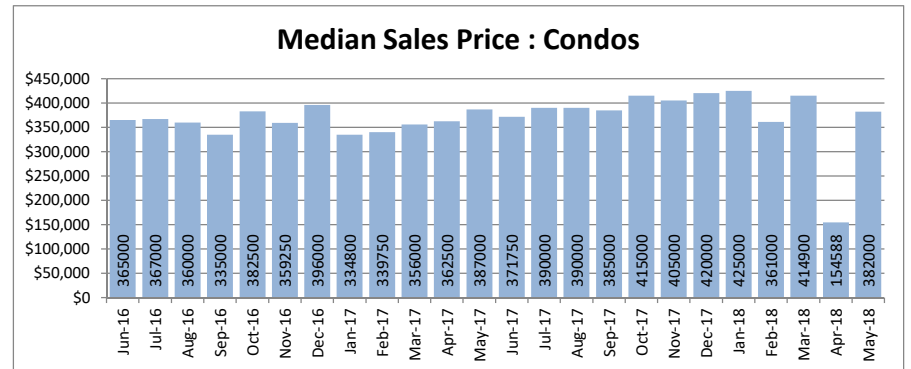
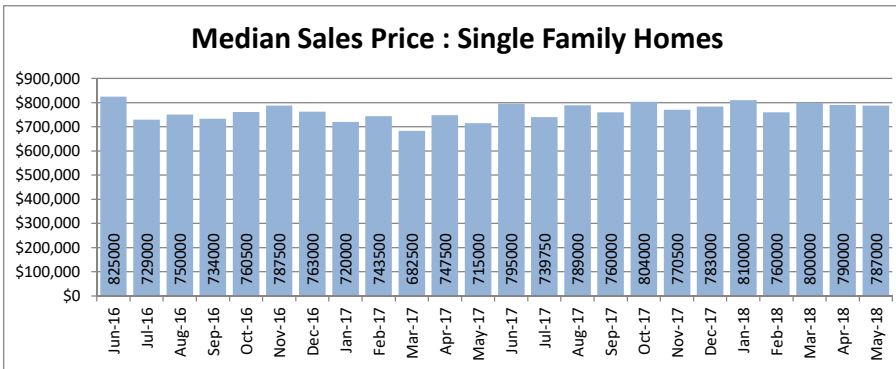
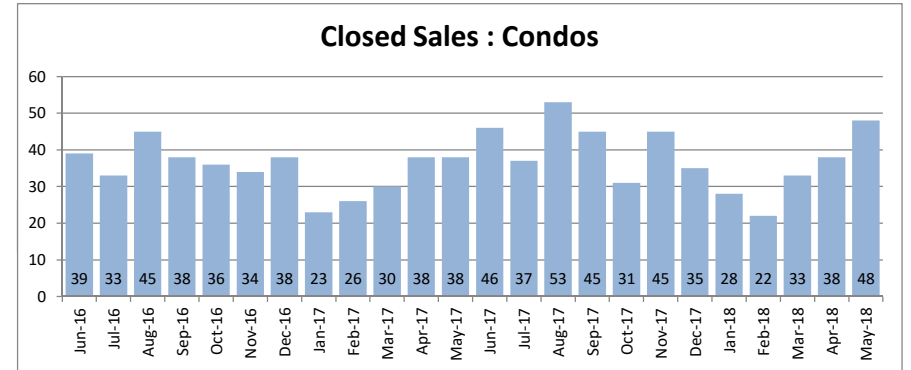
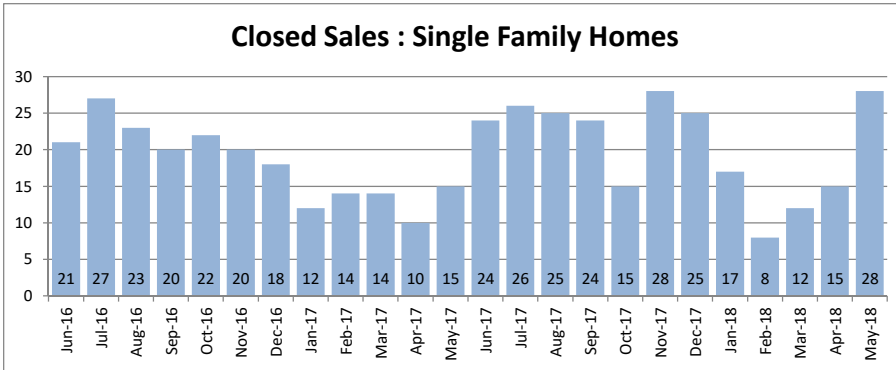


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	26	-4%	342	105	226%
Closed Sales	28	15	87%	80	65	23%
Median Sales Price	\$787,000	\$715,000	10%	\$790,000	\$710,000	11%
Percent of Original List Price Received	100.2%	101.4%	-1%	99.1%	97.9%	1%
Median Days on Market Until Sale	9	18	-50%	12	14	-14%
Inventory of Homes for Sale	60	45	33%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	60	48	25%	266	219	21%
Closed Sales	48	38	26%	169	155	9%
Median Sales Price	\$382,000	\$387,000	-1%	\$388,000	\$365,000	6%
Percent of Original List Price Received	99.3%	101.2%	-2%	99.6%	100.7%	-1%
Median Days on Market Until Sale	10	11	-9%	11	10	10%
Inventory of Homes for Sale	108	67	61%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2018

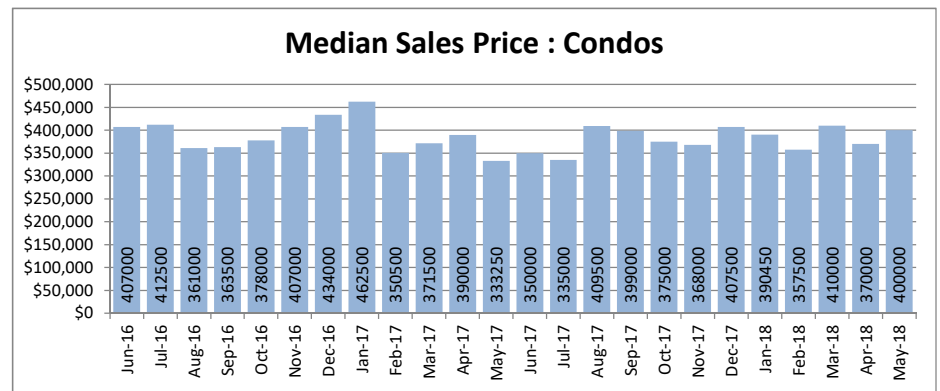
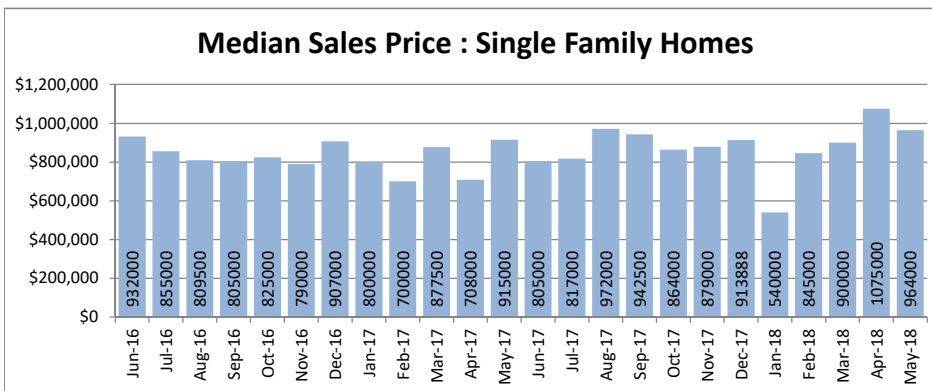
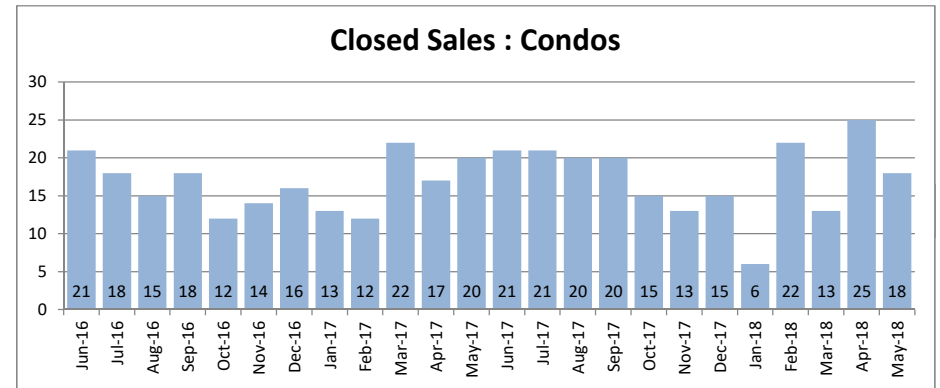
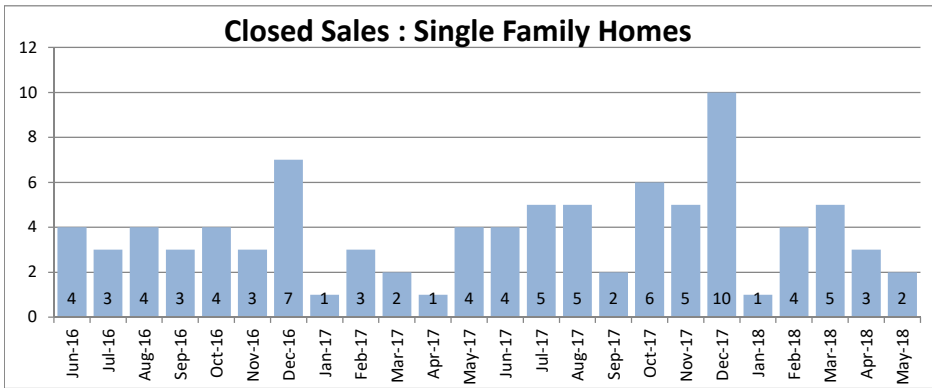


**Moanalua - Salt Lake**  
1-1-1

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	7	0%	29	19	53%
Closed Sales	2	4	-50%	15	11	36%
Median Sales Price	\$964,000	\$915,000	5%	\$910,000	\$820,000	11%
Percent of Original List Price Received	110.9%	93.3%	19%	102.2%	93.8%	9%
Median Days on Market Until Sale	7	56	-88%	8	26	-69%
Inventory of Homes for Sale	10	14	-29%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	20	-25%	110	101	9%
Closed Sales	18	20	-10%	84	84	0%
Median Sales Price	\$400,000	\$333,250	20%	\$388,000	\$358,000	8%
Percent of Original List Price Received	99.1%	95.5%	4%	98.0%	99.4%	-1%
Median Days on Market Until Sale	15	19	-21%	11	20	-45%
Inventory of Homes for Sale	40	40	0%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.



# Local Market Update

May 2018

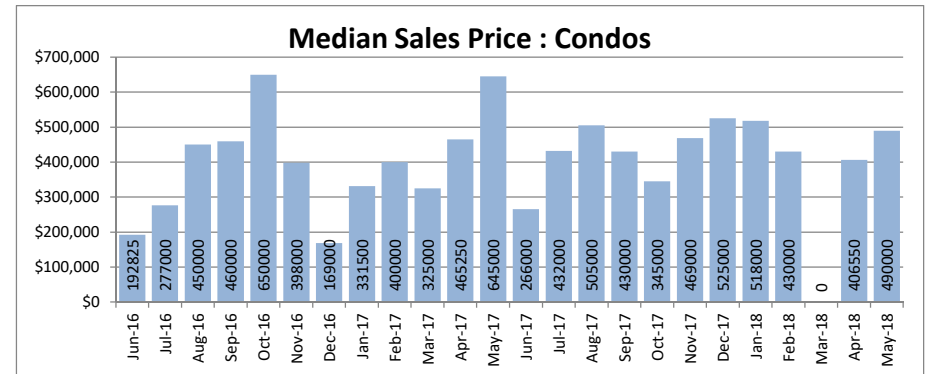
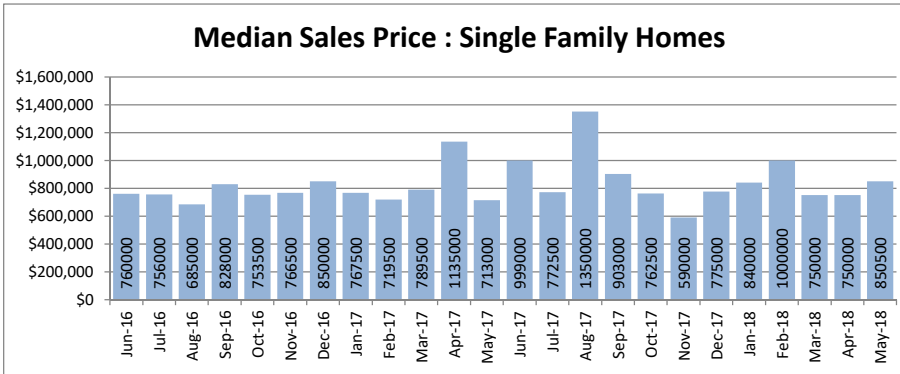
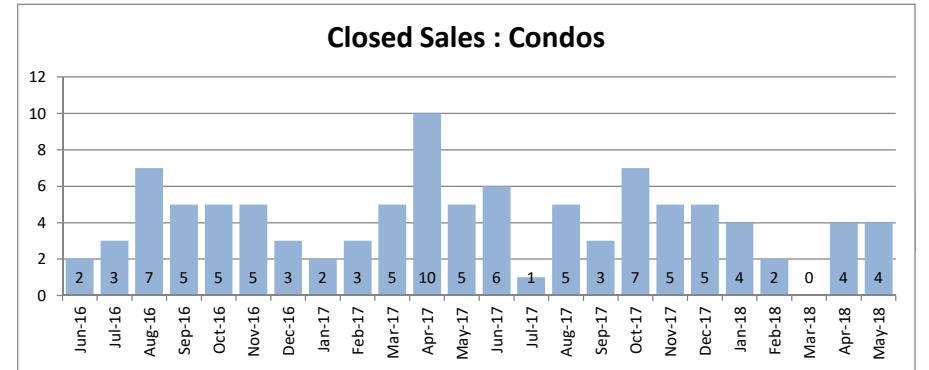
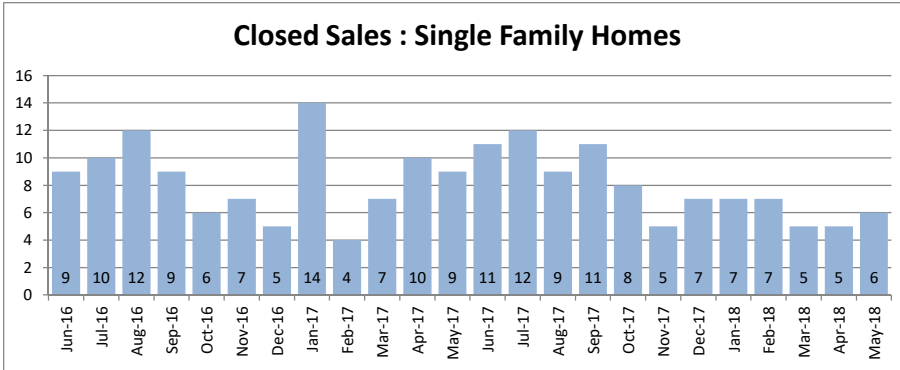


**North Shore**  
1-5-6 to 1-6-9

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	15	0%	65	88	-26%
Closed Sales	6	9	-33%	30	44	-32%
Median Sales Price	\$850,500	\$713,000	19%	\$832,500	\$789,500	5%
Percent of Original List Price Received	96.0%	100.4%	-4%	102.0%	95.1%	7%
Median Days on Market Until Sale	28	35	-20%	21	26	-19%
Inventory of Homes for Sale	55	64	-14%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	2	250%	33	40	-18%
Closed Sales	4	5	-20%	14	25	-44%
Median Sales Price	\$490,000	\$645,000	-24%	\$459,050	\$439,750	4%
Percent of Original List Price Received	91.8%	95.6%	-4%	95.3%	94.1%	1%
Median Days on Market Until Sale	68	9	656%	14	9	56%
Inventory of Homes for Sale	25	23	9%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2018

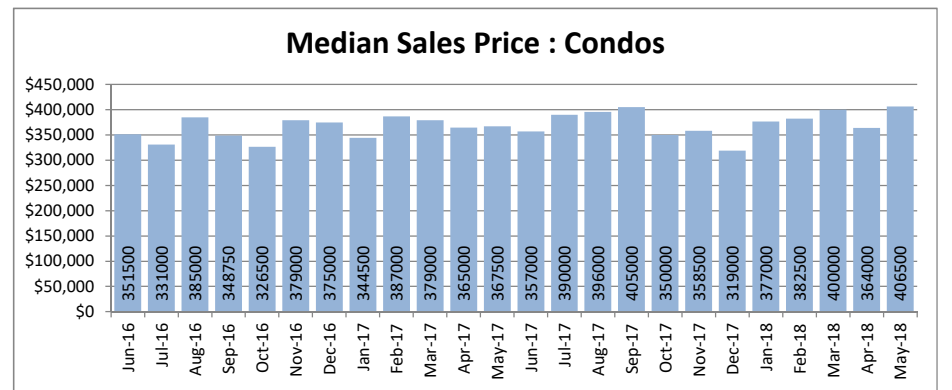
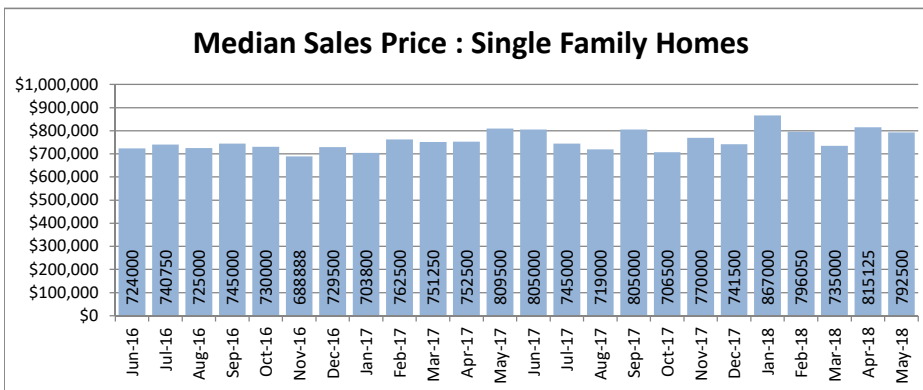
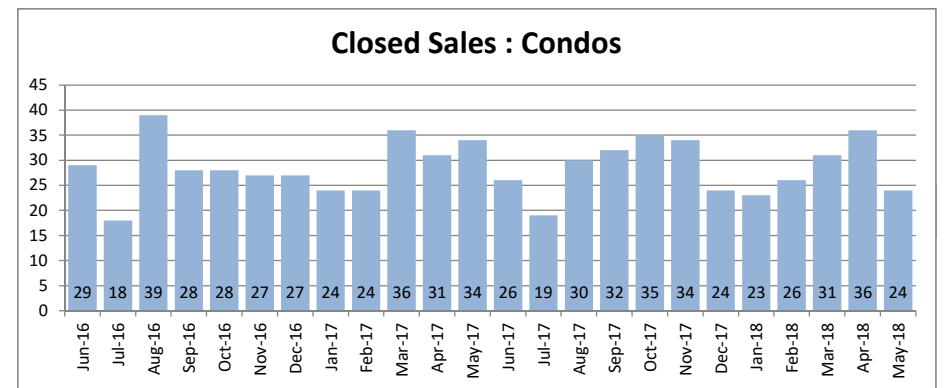
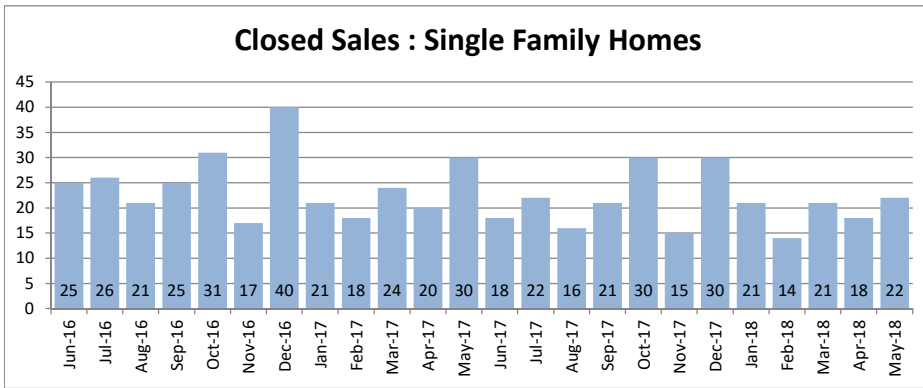


**Pearl City - Aiea**  
1-9-6 to 1-9-9

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	16	56%	122	127	-4%
Closed Sales	22	30	-27%	96	113	-15%
Median Sales Price	\$792,500	\$809,500	-2%	\$793,050	\$761,250	4%
Percent of Original List Price Received	103.5%	103.8%	0%	98.2%	99.2%	-1%
Median Days on Market Until Sale	10	18	-44%	14	13	8%
Inventory of Homes for Sale	60	62	-3%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	34	25	36%	192	157	22%
Closed Sales	24	34	-29%	140	149	-6%
Median Sales Price	\$406,500	\$367,500	11%	\$384,000	\$363,000	6%
Percent of Original List Price Received	96.9%	94.6%	2%	99.1%	97.6%	2%
Median Days on Market Until Sale	9	11	-18%	11	11	0%
Inventory of Homes for Sale	84	58	45%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

May 2018

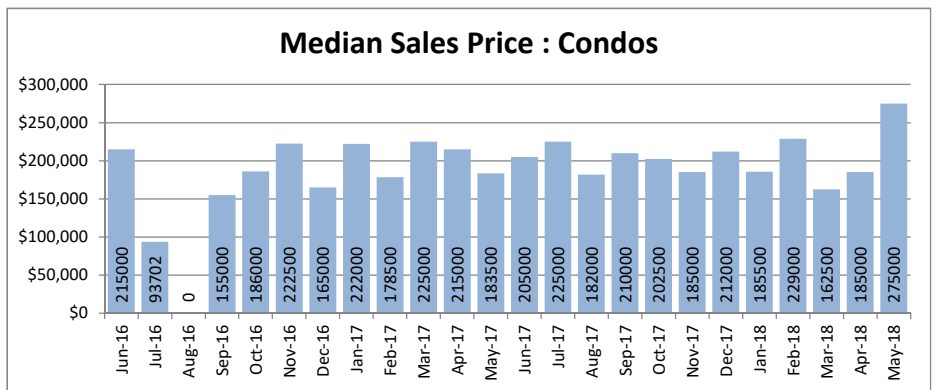
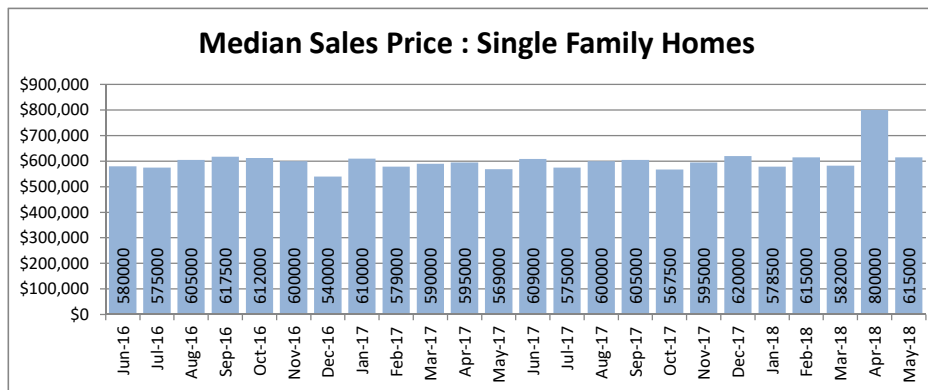
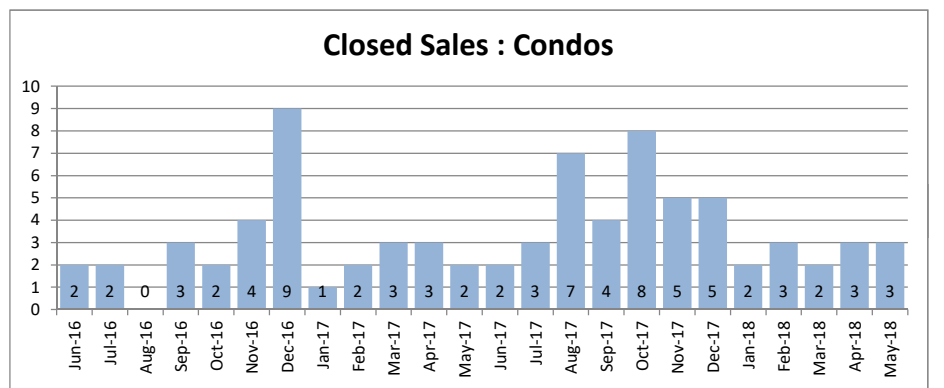
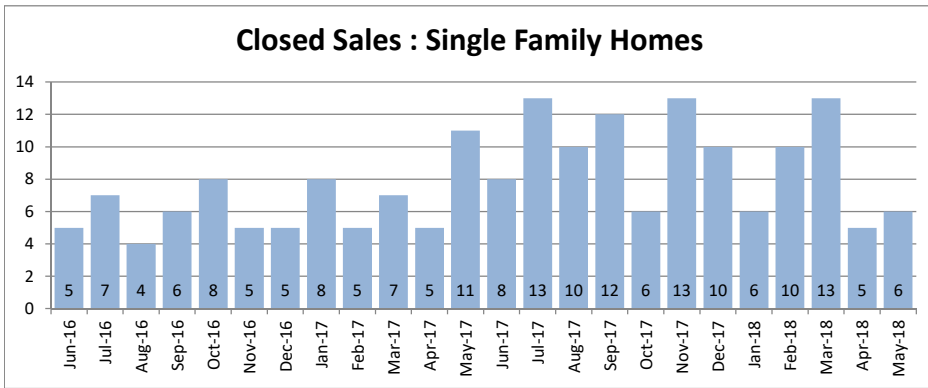


<b>Wahiawa</b>
<b>1-7-1 to 1-7-7</b>

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	3	14	-79%	46	49	-6%
Closed Sales	6	11	-45%	40	36	11%
Median Sales Price	\$615,000	\$569,000	8%	\$611,000	\$590,000	4%
Percent of Original List Price Received	101.6%	94.8%	7%	100.2%	98.3%	2%
Median Days on Market Until Sale	8	8	0%	13	19	-32%
Inventory of Homes for Sale	16	27	-41%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	2	200%	20	19	5%
Closed Sales	0	2	-	13	11	18%
Median Sales Price	\$0	\$183,500	-	\$210,000	\$215,000	-2%
Percent of Original List Price Received	0.0%	106.7%	-	98.1%	95.6%	3%
Median Days on Market Until Sale	0	11	-	10	7	43%
Inventory of Homes for Sale	19	8	138%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

May 2018

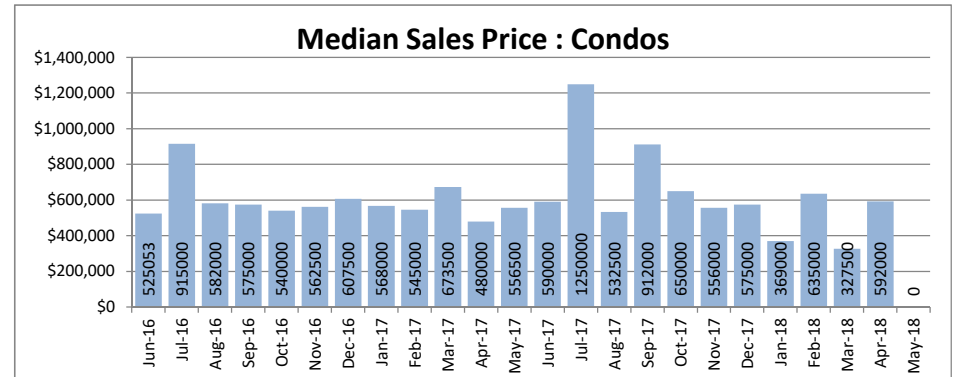
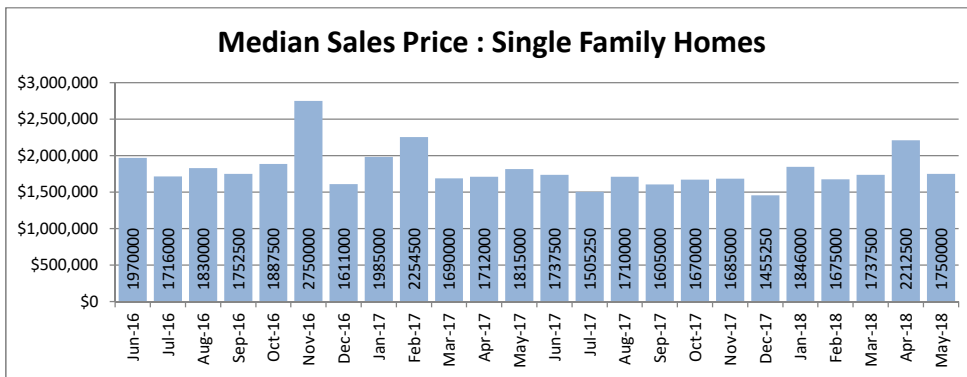
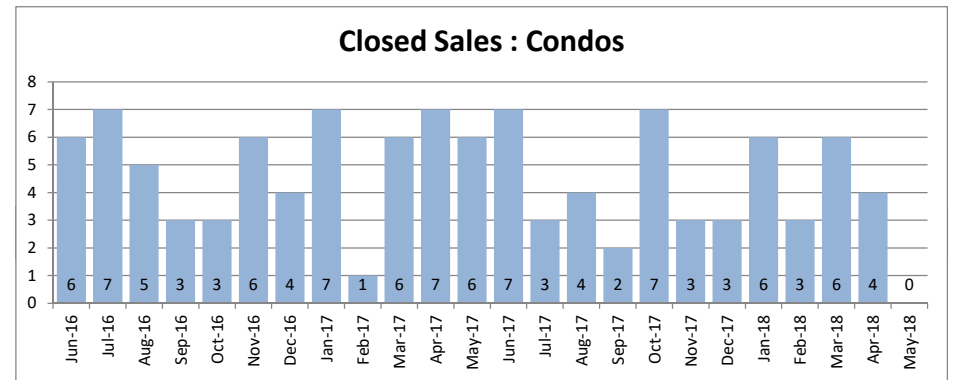
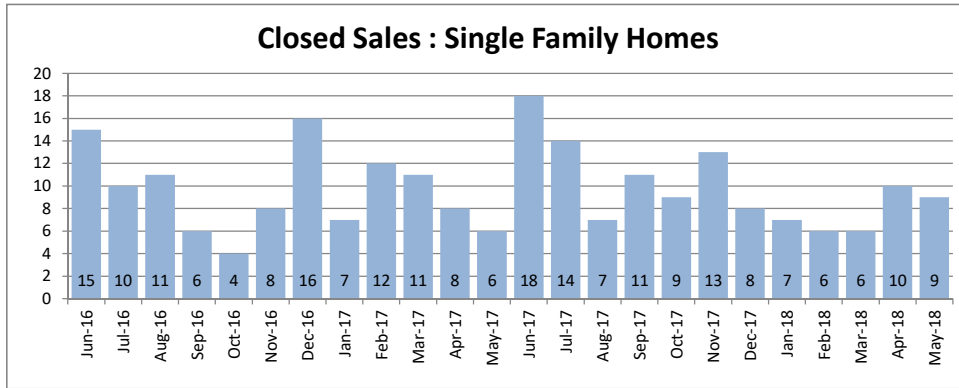


**Waialae - Kahala**  
1-3-5

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	9	56%	74	82	-10%
Closed Sales	9	6	50%	38	44	-14%
Median Sales Price	\$1,750,000	\$1,815,000	-4%	\$1,848,000	\$1,848,556	0%
Percent of Original List Price Received	105.6%	93.6%	13%	101.3%	92.8%	9%
Median Days on Market Until Sale	32	57	-44%	44	51	-14%
Inventory of Homes for Sale	62	58	7%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	5	20%	21	38	-45%
Closed Sales	0	6	-	19	27	-30%
Median Sales Price	\$0	\$556,500	-	\$550,000	\$565,000	-3%
Percent of Original List Price Received	0.0%	99.1%	-	100.2%	101.1%	-1%
Median Days on Market Until Sale	0	12	-	27	18	50%
Inventory of Homes for Sale	19	24	-21%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

May 2018

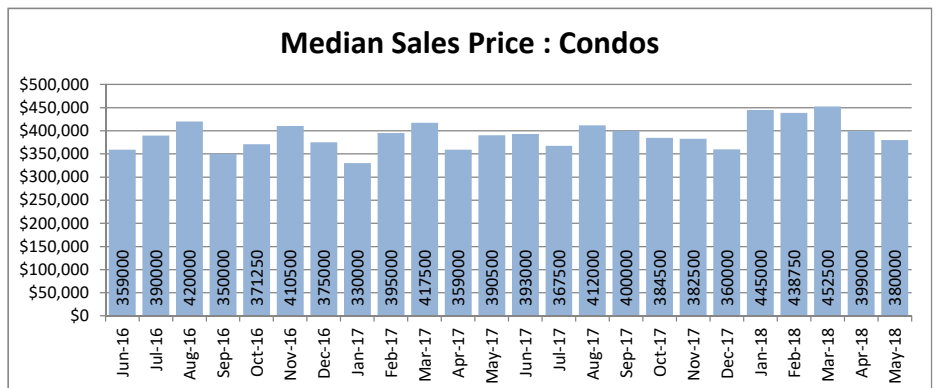
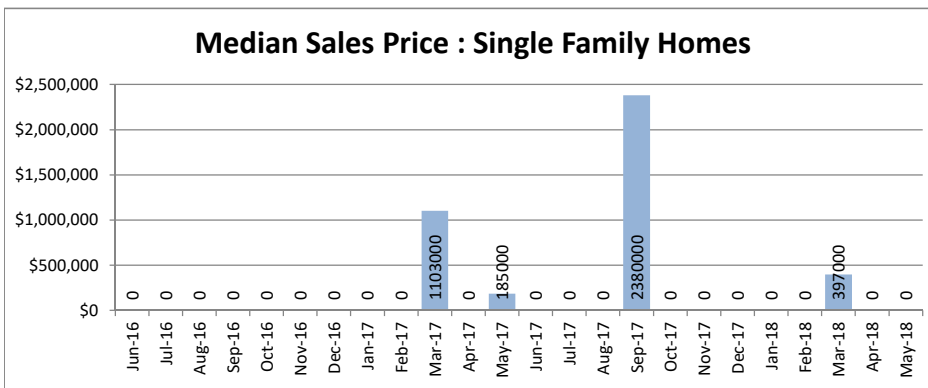
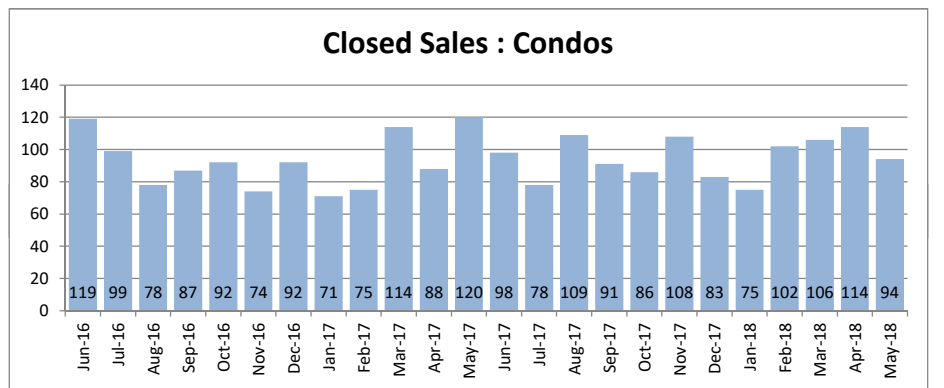
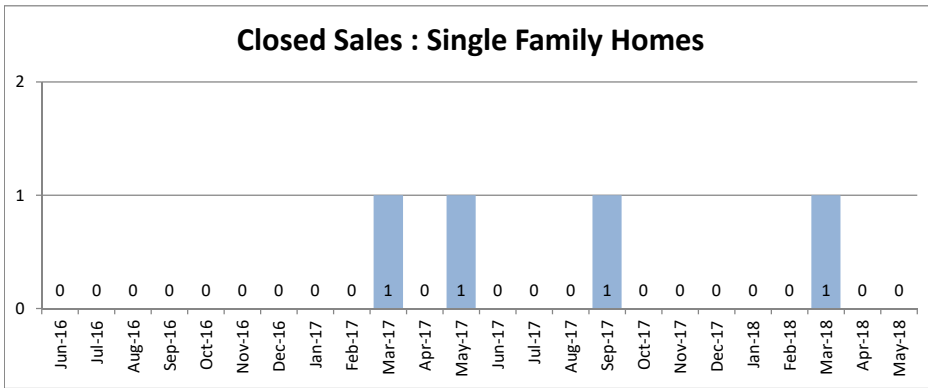


<b>Waikiki</b>
<b>1-2-6</b>

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	0	-	3	3	0%
Closed Sales	0	1	-	1	2	-50%
Median Sales Price	\$0	\$185,000	-	\$397,000	\$644,000	-38%
Percent of Original List Price Received	0.0%	105.7%	-	94.5%	87.3%	8%
Median Days on Market Until Sale	0	1	-	0	61	-
Inventory of Homes for Sale	1	4	-75%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	162	144	13%	848	720	18%
Closed Sales	94	120	-22%	491	468	5%
Median Sales Price	\$380,000	\$390,500	-3%	\$420,000	\$385,000	9%
Percent of Original List Price Received	96.9%	97.9%	-1%	96.2%	96.5%	0%
Median Days on Market Until Sale	34	21	62%	33	29	14%
Inventory of Homes for Sale	617	512	21%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

May 2018

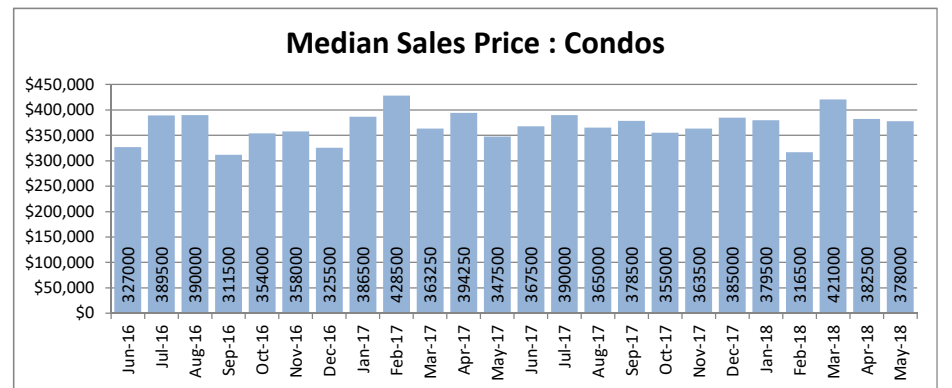
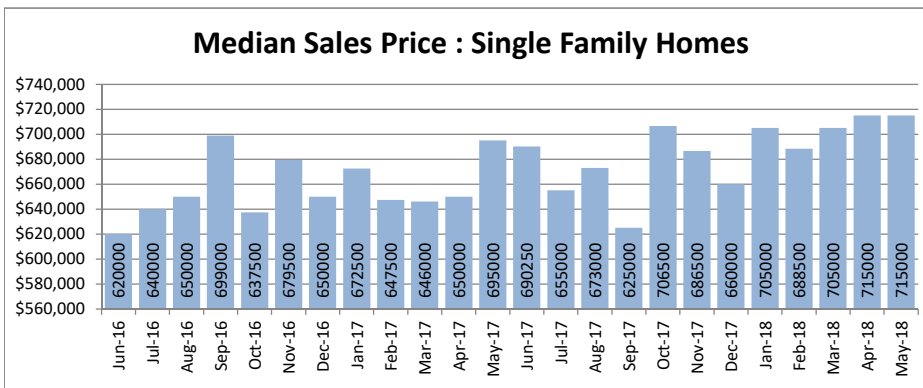
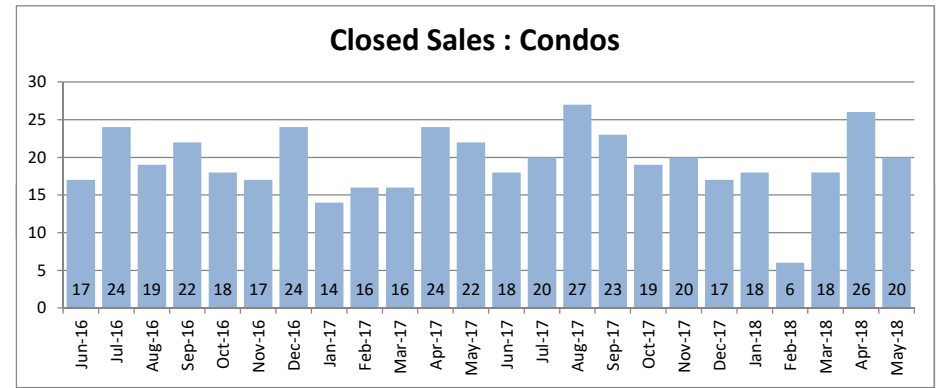
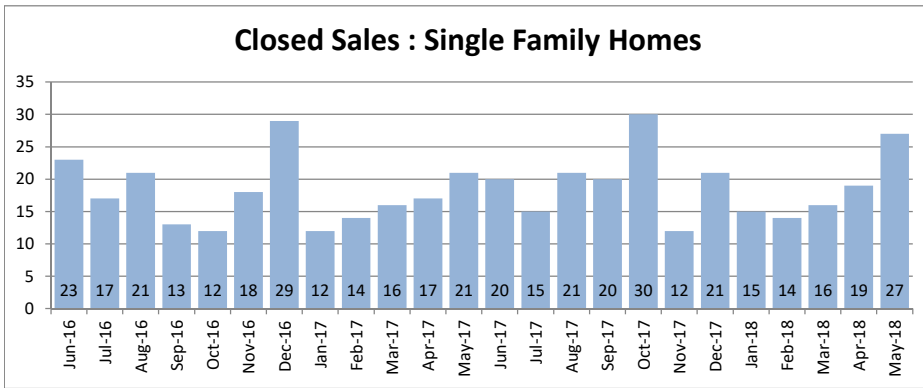


<b>Waipahu</b>
<b>1-9-4</b>

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	20	25%	121	109	11%
Closed Sales	27	21	29%	91	80	14%
Median Sales Price	\$715,000	\$695,000	3%	\$705,750	\$665,000	6%
Percent of Original List Price Received	101.4%	99.0%	2%	97.3%	99.3%	-2%
Median Days on Market Until Sale	34	12	183%	18	13	38%
Inventory of Homes for Sale	58	47	23%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	26	19	37%	125	111	13%
Closed Sales	20	22	-9%	88	92	-4%
Median Sales Price	\$378,000	\$347,500	9%	\$382,500	\$377,500	1%
Percent of Original List Price Received	99.9%	99.4%	1%	101.1%	100.7%	0%
Median Days on Market Until Sale	11	9	22%	11	8	38%
Inventory of Homes for Sale	50	41	22%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

May 2018

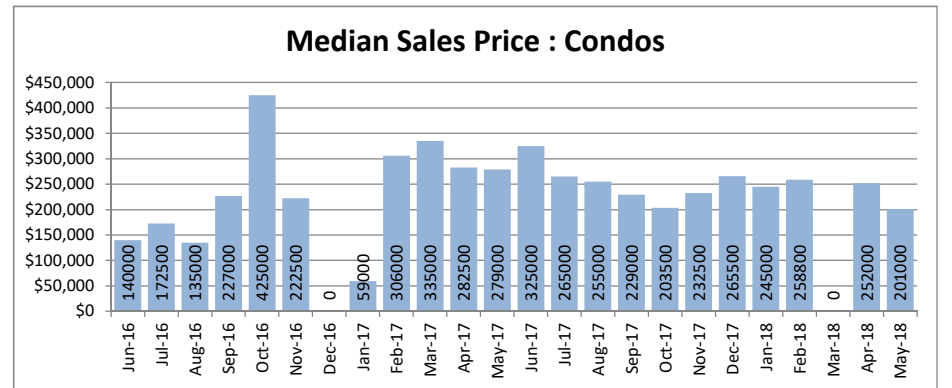
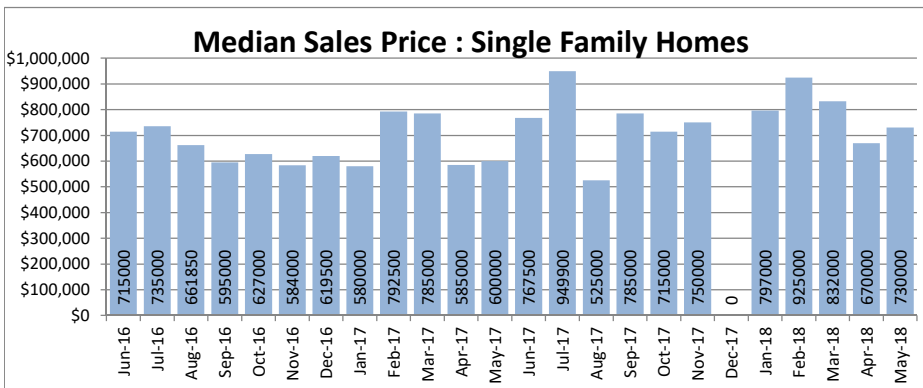
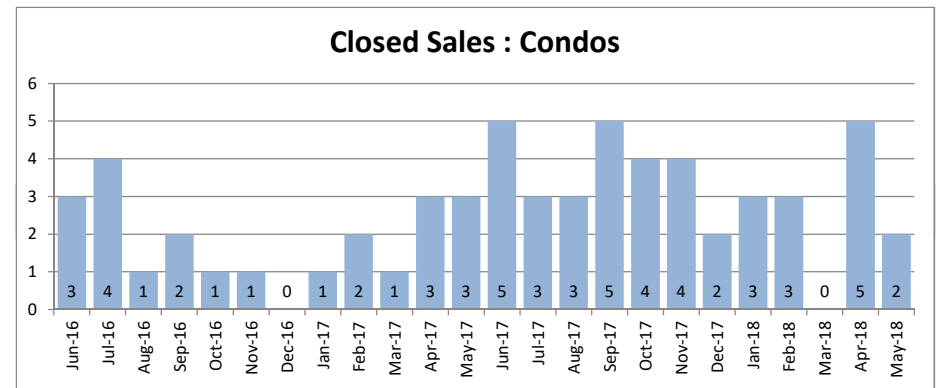
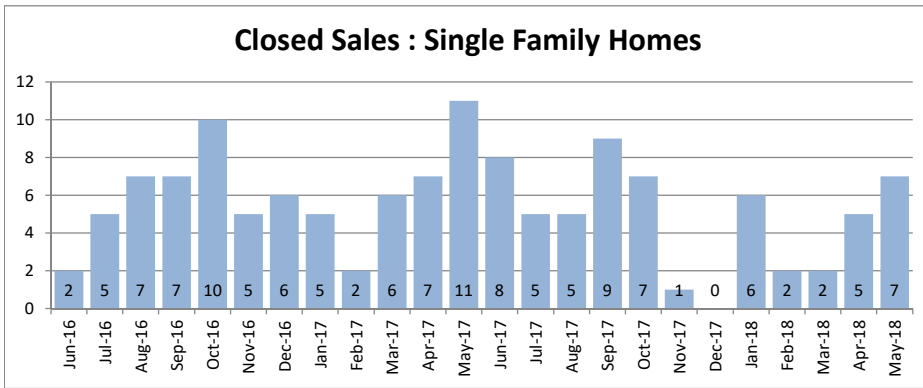


**Windward Coast**  
1-4-8 to 1-5-5

May 2018

Single Family Homes	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	16	-44%	38	49	-22%
Closed Sales	7	11	-36%	22	31	-29%
Median Sales Price	\$730,000	\$600,000	22%	\$797,000	\$610,000	31%
Percent of Original List Price Received	99.6%	81.1%	23%	95.4%	89.8%	6%
Median Days on Market Until Sale	10	33	-70%	25	41	-39%
Inventory of Homes for Sale	35	42	-17%	-	-	-

Condos	May			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	4	50%	19	23	-17%
Closed Sales	2	3	-33%	13	10	30%
Median Sales Price	\$201,000	\$279,000	-28%	\$252,000	\$280,750	-10%
Percent of Original List Price Received	100.0%	100.0%	0%	97.3%	95.5%	2%
Median Days on Market Until Sale	0	73	-	19	71	-73%
Inventory of Homes for Sale	12	20	-40%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - May 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 698,950	\$ 701,000	0.3%	\$2,050	2	3	50.0%	1
MILILANI AREA	\$ 700,000	\$ 760,000	8.6%	\$60,000	8	12	50.0%	4
MILILANI MAUKA	\$ 930,000	\$ 826,000	-11.2%	-\$104,000	4	12	200.0%	8
WAHIAWA AREA	\$ 620,000	\$ 575,000	-7.3%	-\$45,000	5	2	-60.0%	-3
WHITMORE VILLAGE	\$ 500,000	\$ 600,000	20.0%	\$100,000	1	1	0.0%	0
WAHIAWA PARK	\$ 615,000	-	-	-	1	-	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 468,000	\$ 635,000	35.7%	\$167,000	1	1	0.0%	0
WAHIAWA HEIGHTS	\$ 484,000	\$ 630,000	30.2%	\$146,000	4	3	-25.0%	-1
<b>Central Region</b>	<b>\$ 680,950</b>	<b>\$ 760,000</b>	<b>11.6%</b>	<b>\$79,050</b>	<b>26</b>	<b>34</b>	<b>30.8%</b>	<b>8</b>
<b>Diamond Hd Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
AINA HAINA AREA	\$ 1,051,000	\$ 1,412,500	34.4%	\$361,500	5	2	-60.0%	-3
DIAMOND HEAD	\$ 1,970,000	\$ 3,475,000	76.4%	\$1,505,000	3	2	-33.3%	-1
HAWAII LOA RIDGE	\$ 1,950,000	\$ 1,825,500	-6.4%	-\$124,500	3	3	0.0%	0
KAHALA AREA	\$ 2,070,000	\$ 2,600,000	25.6%	\$530,000	3	3	0.0%	0
KAHALA KUA	-	\$ 1,280,000	-	-	-	1	-	-
KAIMUKI	\$ 999,000	\$ 1,100,000	10.1%	\$101,000	2	3	50.0%	1
KALANI IKI	\$ 950,000	-	-	-	1	-	-	-
KAPAHULU	\$ 1,100,000	\$ 870,500	-20.9%	-\$229,500	3	2	-33.3%	-1
KULIOUOU	\$ 1,075,000	-	-	-	2	-	-	-
PAIKO LAGOON	\$ 3,327,500	\$ 888,000	-73.3%	-\$2,439,500	2	1	-50.0%	-1
NIU VALLEY	\$ 968,000	\$ 1,325,000	36.9%	\$357,000	1	2	100.0%	1
PALOLO	\$ 800,000	\$ 810,000	1.3%	\$10,000	3	3	0.0%	0
WAIALAE IKI	\$ 1,735,000	\$ 1,750,000	0.9%	\$15,000	2	3	50.0%	1
WAIALAE NUI RDGE	\$ 1,500,000	-	-	-	1	-	-	-
WAIALAE NUI VLY	-	\$ 1,367,500	-	-	-	2	-	-
WAILUPE AREA	\$ 2,500,000	-	-	-	2	-	-	-
WILHELMINA	\$ 974,000	\$ 1,025,000	5.2%	\$51,000	4	5	25.0%	1
<b>Diamond Hd Region</b>	<b>\$ 1,280,000</b>	<b>\$ 1,312,900</b>	<b>2.6%</b>	<b>\$32,900</b>	<b>37</b>	<b>32</b>	<b>-13.5%</b>	<b>-5</b>
<b>Hawaii Kai Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
KALAMA VALLEY	\$ 850,000	\$ 1,180,000	38.8%	\$330,000	1	1	0.0%	0
KAMILO NUI	\$ 1,700,000	-	-	-	1	-	-	-
KOKO KAI	\$ 3,000,000	-	-	-	1	-	-	-
KOKO VILLAS	\$ 1,399,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$ 920,000	-	-	-	1	-	-	-
LAULIMA	-	\$ 1,700,000	-	-	-	1	-	-
MARINERS VALLEY	\$ 929,889	\$ 955,000	2.7%	\$25,111	1	1	0.0%	0
MARINERS COVE	\$ 1,505,000	\$ 1,295,000	-14.0%	-\$210,000	2	1	-50.0%	-1
MARINERS RIDGE	\$ 1,360,000	-	-	-	1	-	-	-
NAPALI HAWEO	\$ 1,774,000	-	-	-	2	-	-	-
PORTLOCK	\$ 2,950,000	-	-	-	1	-	-	-
WEST MARINA	\$ 1,225,000	\$ 1,242,500	1.4%	\$17,500	1	2	100.0%	1
QUEENS GATE	\$ 1,293,000	\$ 1,263,900	-2.3%	-\$29,100	2	2	0.0%	0
TRIANGLE	\$ 1,550,000	\$ 1,506,500	-2.8%	-\$43,500	1	4	300.0%	3
<b>Hawaii Kai Region</b>	<b>\$ 1,379,500</b>	<b>\$ 1,299,000</b>	<b>-5.8%</b>	<b>-\$80,500</b>	<b>16</b>	<b>12</b>	<b>-25.0%</b>	<b>-4</b>



Single Family Solds - May 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LUALUALEI	\$ 537,500	\$ 416,000	-22.6%	-\$121,500	6	4	-33.3%	-2
MAILI	\$ 399,000	\$ 420,000	5.3%	\$21,000	13	9	-30.8%	-4
MAILI SEA	\$ 470,000	-	-	-	1	-	-	-
MAILI SEA-KAIMALINO	\$ 487,500	\$ 500,000	2.6%	\$12,500	2	1	-50.0%	-1
MAILI SEA-MAKALAE 1	\$ 500,000	\$ 511,750	2.4%	\$11,750	4	2	-50.0%	-2
MAILI SEA-MAKALAE 2	\$ 550,000	\$ 552,500	0.5%	\$2,500	3	2	-33.3%	-1
MAILI SEA-NOHOKAI	\$ 569,000	-	-	-	3	-	-	-
MAKAHA	\$ 362,450	\$ 449,000	23.9%	\$86,550	6	3	-50.0%	-3
MAKAHA OCEANVIEW ESTATES	-	\$ 700,750	-	-	-	2	-	-
NANAKULI	\$ 201,900	-	-	-	1	-	-	-
WAIANAE	\$ 457,500	\$ 352,500	-23.0%	-\$105,000	2	4	100.0%	2
<b>Leeward Region</b>	<b>\$ 479,000</b>	<b>\$ 449,000</b>	<b>-6.3%</b>	<b>-\$30,000</b>	<b>41</b>	<b>27</b>	<b>-34.1%</b>	<b>-14</b>

Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
EWA	\$ -	\$ 1,230,000	-	\$1,230,000	-	1	-	-
EWA BEACH	\$ 517,000	\$ 557,500	7.8%	\$40,500	1	2	100.0%	1
EWA GEN ALII COURT	-	\$ 542,500	-	-	-	2	-	-
EWA GEN CORTEBELLA	\$ 495,000	-	-	-	1	-	-	-
EWA GEN ALII COVE	\$ 495,000	\$ 534,500	8.0%	\$39,500	1	2	100.0%	1
EWA GEN HALEAKEA	-	\$ 879,000	-	-	-	3	-	-
EWA GEN LATITUDES	\$ 715,000	\$ 778,000	8.8%	\$63,000	1	2	100.0%	1
EWA GEN LAS BRISAS	\$ 571,500	\$ 575,000	0.6%	\$3,500	4	2	-50.0%	-2
EWA GEN LAULANI-TIDES	\$ 585,000	\$ 640,000	9.4%	\$55,000	2	1	-50.0%	-1
EWA GEN LAULANI-TRADES	\$ 623,000	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 622,500	\$ 560,000	-10.0%	-\$62,500	1	1	0.0%	0
EWA GEN PARKSIDE	-	\$ 679,000	-	-	-	3	-	-
EWA GEN LOMBARD WAY	-	\$ 510,500	-	-	-	3	-	-
EWA GEN PRESCOTT	\$ 710,000	\$ 739,000	4.1%	\$29,000	3	3	0.0%	0
EWA GEN SANDALWOOD	-	\$ 770,000	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 575,000	\$ 647,000	12.5%	\$72,000	2	1	-50.0%	-1
EWA GEN SUMMERHILL	-	\$ 674,000	-	-	-	2	-	-
EWA GEN SUN TERRA	\$ 600,000	\$ 685,000	14.2%	\$85,000	3	3	0.0%	0
EWA GEN SUN TERRA SOUTH	\$ 629,000	\$ 686,000	9.1%	\$57,000	2	1	-50.0%	-1
EWA GEN TERRAZZA	\$ 587,500	\$ 629,500	7.1%	\$42,000	2	2	0.0%	0
EWA GEN TUSCANY II	\$ 610,000	-	-	-	1	-	-	-
EWA VILLAGES	\$ 530,000	\$ 586,500	10.7%	\$56,500	2	2	0.0%	0
HOAKALEI-KA MAKANA	\$ 780,000	\$ 775,000	-0.6%	-\$5,000	3	5	66.7%	2
HOAKALEI-KIPUKA	\$ 920,000	\$ 977,500	6.3%	\$57,500	2	1	-50.0%	-1
HOAKALEI-KUAPAPA	-	\$ 823,000	-	-	-	3	-	-
KAPOLEI-KEKUILANI	\$ 555,000	\$ 669,000	20.5%	\$114,000	1	1	0.0%	0
HUELANI	-	\$ 640,000	-	-	-	1	-	-
KAPOLEI-AELOA	\$ 640,000	\$ 684,500	7.0%	\$44,500	3	2	-33.3%	-1
KAPOLEI-KAI	\$ 730,000	-	-	-	1	-	-	-
KAPOLEI-IWALANI	\$ 649,000	\$ 661,250	1.9%	\$12,250	2	2	0.0%	0
KAPOLEI-KNOLLS	\$ 745,000	\$ 730,000	-2.0%	-\$15,000	3	1	-66.7%	-2
KAPOLEI-MALANAI	\$ 600,000	\$ 629,000	4.8%	\$29,000	1	1	0.0%	0
KAPOLEI-MEHANA-KUKUNA	-	\$ 679,000	-	-	-	1	-	-
KAPOLEI-MEHANA-LA HIKI	\$ 675,000	-	-	-	3	-	-	-
LEEWARD ESTATES	\$ 635,000	\$ 625,000	-1.6%	-\$10,000	1	1	0.0%	0
OCEAN POINTE	\$ 665,000	\$ 697,500	4.9%	\$32,500	14	10	-28.6%	-4
WESTLOCH FAIRWAY	\$ 666,500	-	-	-	4	-	-	-
WESTLOCH ESTATES	\$ 649,000	\$ 626,000	-3.5%	-\$23,000	3	2	-33.3%	-1
<b>Ewa Plain Region</b>	<b>\$ 649,500</b>	<b>\$ 685,000</b>	<b>5.5%</b>	<b>\$35,500</b>	<b>68</b>	<b>68</b>	<b>0.0%</b>	<b>0</b>

Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 695,000	\$ 761,000	9.5%	\$66,000	1	1	0.0%	0
MAKAKILO-KAHIWELO	\$ 855,000	\$ 840,000	-1.8%	-\$15,000	1	6	500.0%	5
MAKAKILO-HIGHPOINTE	-	\$ 890,000	-	-	-	1	-	-
MAKAKILO-PALEHUA HGTS	\$ 632,000	\$ 775,000	22.6%	\$143,000	1	1	0.0%	0
MAKAKILO-LOWER	\$ 644,500	\$ 691,000	7.2%	\$46,500	2	2	0.0%	0
MAKAKILO-STARSEDGE	\$ 802,000	-	-	-	2	-	-	-
MAKAKILO-UPPER	\$ 675,000	\$ 652,000	-3.4%	-\$23,000	4	1	-75.0%	-3
MAKAKILO-WAI KALOI	-	\$ 783,750	-	-	-	2	-	-
MAKAKILO-WEST HILLS	\$ 769,000	\$ 815,000	6.0%	\$46,000	1	1	0.0%	0
<b>Makakilo Region</b>	<b>\$ 692,500</b>	<b>\$ 798,000</b>	<b>15.2%</b>	<b>\$105,500</b>	<b>12</b>	<b>15</b>	<b>25.0%</b>	<b>3</b>

Single Family Solds - May 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	\$ 1,360,000	\$ 1,150,000	-15.4%	-\$210,000	1	1	0.0%	0
BEACHSIDE	\$ 2,038,000	\$ 4,000,000	96.3%	\$1,962,000	2	3	50.0%	1
COCONUT GROVE	\$ 887,500	\$ 899,000	1.3%	\$11,500	6	5	-16.7%	-1
ENCHANTED LAKE	-	\$ 1,187,500	-	-	-	6	-	-
GOVT/AG	\$ 2,300,000	-	-	-	1	-	-	-
HILLCREST	\$ 1,200,000	-	-	-	1	-	-	-
KAILUA ESTATES	\$ 1,622,000	-	-	-	2	-	-	-
KAIMALINO	\$ 3,025,000	\$ 1,689,000	-44.2%	-\$1,336,000	1	1	0.0%	0
KALAMA/CNUT GROV	\$ 880,000	\$ 1,140,790	29.6%	\$260,790	1	3	200.0%	2
KALAHEO HILLSIDE	\$ 1,200,000	-	-	-	1	-	-	-
KALAMA TRACT	\$ 1,647,500	-	-	-	2	-	-	-
KAOPA	\$ 867,500	\$ 955,000	10.1%	\$87,500	2	3	50.0%	1
KAWAIOLOA-KAILUA	-	\$ 1,200,000	-	-	-	1	-	-
KEOLU HILLS	\$ 936,944	\$ 878,500	-6.2%	-\$58,444	4	2	-50.0%	-2
KOOLAUPOKO	\$ 1,223,000	\$ 1,750,000	43.1%	\$527,000	2	1	-50.0%	-1
KUKANONO	\$ 1,080,000	-	-	-	1	-	-	-
KUULEI TRACT	\$ 1,495,000	-	-	-	1	-	-	-
LANIKAI	\$ 2,225,000	\$ 4,000,000	79.8%	\$1,775,000	3	5	66.7%	2
MAUNAWILI	\$ 1,176,000	\$ 1,075,000	-8.6%	-\$101,000	3	1	-66.7%	-2
POHAKUPU	\$ 1,185,000	-	-	-	1	-	-	-
WAIMANALO	\$ 788,000	-	-	-	3	-	-	-
<b>Kailua Region</b>	<b>\$ 1,180,500</b>	<b>\$ 1,162,500</b>	<b>-1.5%</b>	<b>-\$18,000</b>	<b>38</b>	<b>32</b>	<b>-15.8%</b>	<b>-6</b>

Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA AREA	\$ 735,000	\$ 710,000	-3.4%	-\$25,000	1	1	0.0%	0
AIEA HEIGHTS	\$ 1,050,000	\$ 872,500	-16.9%	-\$177,500	3	3	0.0%	0
FOSTER VILLAGE	\$ 967,000	-	-	-	2	-	-	-
HALAEA	-	\$ 797,500	-	-	-	2	-	-
HALAWA HEIGHTS	\$ 1,425,000	-	-	-	1	-	-	-
MOMILANI	\$ 515,000	\$ 777,000	50.9%	\$262,000	1	3	200.0%	2
NEWTOWN	\$ 1,056,000	\$ 822,500	-22.1%	-\$233,500	2	2	0.0%	0
PACIFIC PALISADES	\$ 662,500	\$ 755,000	14.0%	\$92,500	6	4	-33.3%	-2
PEARL CITY-UPPER	\$ 750,250	\$ 865,000	15.3%	\$114,750	10	3	-70.0%	-7
PEARLRIDGE	\$ 995,000	-	-	-	2	-	-	-
WAILUNA	\$ 690,000	-	-	-	1	-	-	-
WAIMALU	\$ 818,000	\$ 787,500	-3.7%	-\$30,500	1	4	300.0%	3
<b>Pearl City Region</b>	<b>\$ 809,500</b>	<b>\$ 792,500</b>	<b>-2.1%</b>	<b>-\$17,000</b>	<b>30</b>	<b>22</b>	<b>-26.7%</b>	<b>-8</b>

Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AHUIMANU AREA	\$ 740,614	\$ 803,000	8.4%	\$62,386	2	2	0.0%	0
ALII BLUFFS	-	\$ 605,000	-	-	-	1	-	-
ALII SHORES	\$ 1,175,000	-	-	-	1	-	-	-
BAY VIEW GARDEN	\$ 2,295,000	-	-	-	1	-	-	-
COUNTRY CLUB	-	\$ 1,537,500	-	-	-	2	-	-
HAIKU PLANTATION	-	\$ 1,060,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 959,000	\$ 855,000	-10.8%	-\$104,000	4	1	-75.0%	-3
HALE KOU	\$ 815,000	\$ 700,000	-14.1%	-\$115,000	2	1	-50.0%	-1
HALEKAUWILA	\$ 620,000	-	-	-	2	-	-	-
HAUULA	\$ 582,950	\$ 470,500	-19.3%	-\$112,450	8	2	-75.0%	-6
KAAAWA	\$ 549,000	\$ 939,500	71.1%	\$390,500	1	2	100.0%	1
KEAPUKA	-	\$ 765,000	-	-	-	1	-	-
KAALAEA	\$ 775,000	\$ 1,200,000	54.8%	\$425,000	1	3	200.0%	2
KAHANAHOU	\$ 1,805,000	-	-	-	1	-	-	-
KAMOOLII	\$ 730,000	\$ 1,014,500	39.0%	\$284,500	1	2	100.0%	1
KANEOHE TOWN	\$ 820,000	-	-	-	1	-	-	-
KOKOKAHI	-	\$ 975,000	-	-	-	1	-	-
LULANI OCEAN	\$ 961,000	\$ 975,000	1.5%	\$14,000	1	1	0.0%	0
LILIPUNA	-	\$ 760,000	-	-	-	1	-	-
MAHINUI	-	\$ 1,287,500	-	-	-	2	-	-
MOKULELE	-	\$ 671,000	-	-	-	1	-	-
PIKOILOA	-	\$ 700,000	-	-	-	1	-	-
PUNALUU	-	\$ 1,000,000	-	-	-	1	-	-
TEMPLE VALLEY	\$ 739,000	\$ 985,000	33.3%	\$246,000	1	1	0.0%	0
WAIKALUA	\$ 746,000	\$ 801,000	7.4%	\$55,000	2	1	-50.0%	-1
KAPUNA HALA	-	\$ 774,000	-	-	-	2	-	-
<b>Kaneohe Region</b>	<b>\$ 770,000</b>	<b>\$ 867,000</b>	<b>12.6%</b>	<b>\$97,000</b>	<b>29</b>	<b>30</b>	<b>3.4%</b>	<b>1</b>

Single Family Solds - May 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
KAHUKU	\$ 625,000	-	-	-	1	-	-	-
LAIE	\$ 851,500	\$ 982,500	15.4%	\$131,000	2	2	0.0%	0
KAWAILOA-NORTH SHORE	\$ 1,000,000	-	-	-	1	-	-	-
MALAEKAHANA	\$ 850,000	-	-	-	1	-	-	-
PAALAAKAI	\$ 685,000	\$ 532,500	-22.3%	-\$152,500	1	2	100.0%	1
SUNSET AREA	\$ 4,500,000	\$ 2,150,000	-52.2%	-\$2,350,000	1	2	100.0%	1
WAIALUA	\$ 676,500	\$ 850,500	25.7%	\$174,000	4	2	-50.0%	-2
<b>North Shore Region</b>	<b>\$ 741,000</b>	<b>\$ 850,500</b>	<b>14.8%</b>	<b>\$109,500</b>	<b>11</b>	<b>8</b>	<b>-27.3%</b>	<b>-3</b>

Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
BUSINESS	\$ -	\$ 530,000	-	\$530,000	-	1	-	-
HARBOR VIEW	\$ 929,900	-	-	-	1	-	-	-
CRESTVIEW	-	\$ 706,500	-	-	-	2	-	-
RENAISSANCE	\$ 770,000	\$ 730,000	-5.2%	-\$40,000	1	1	0.0%	0
ROBINSON HEIGHTS	\$ 595,500	-	-	-	2	-	-	-
ROYAL KUNIA	\$ 674,000	\$ 721,500	7.0%	\$47,500	2	8	300.0%	6
SEAVIEW	\$ 899,999	-	-	-	1	-	-	-
WAIPAHU ESTATES	\$ 840,000	\$ 634,000	-24.5%	-\$206,000	1	1	0.0%	0
VILLAGE PARK	\$ 660,000	\$ 672,500	1.9%	\$12,500	2	4	100.0%	2
WAIKELE	\$ 693,500	\$ 853,000	23.0%	\$159,500	4	3	-25.0%	-1
WAIPIO GENTRY	\$ 747,500	\$ 660,750	-11.6%	-\$86,750	4	2	-50.0%	-2
WAIPAHU-LOWER	\$ 650,000	\$ 715,000	10.0%	\$65,000	3	5	66.7%	2
<b>Waipahu Region</b>	<b>\$ 695,000</b>	<b>\$ 715,000</b>	<b>2.9%</b>	<b>\$20,000</b>	<b>21</b>	<b>27</b>	<b>28.6%</b>	<b>6</b>

Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 862,500	\$ 950,000	10.1%	\$87,500	1	1	0.0%	0
ALIAMANU	\$ 750,000	-	-	-	1	-	-	-
KALIHI-LOWER	\$ 865,000	\$ 695,000	-19.7%	-\$170,000	2	5	150.0%	3
KALIHI UKA	\$ 850,000	-	-	-	1	-	-	-
KALIHI VALLEY	\$ 800,000	-	-	-	3	-	-	-
KALIHI-UPPER	-	\$ 708,000	-	-	-	3	-	-
KAM HEIGHTS	\$ 796,000	-	-	-	3	-	-	-
KAPALAMA	\$ 410,000	\$ 490,000	19.5%	\$80,000	1	2	100.0%	1
LILIHA	-	\$ 810,000	-	-	-	1	-	-
MAKIKI AREA	\$ 695,000	-	-	-	1	-	-	-
MAKIKI HEIGHTS	\$ 1,018,600	\$ 1,150,000	12.9%	\$131,400	1	1	0.0%	0
MANOA AREA	\$ 1,150,000	\$ 1,101,000	-4.3%	-\$49,000	1	3	200.0%	2
MANOA-UPPER	-	\$ 1,250,000	-	-	-	1	-	-
MANOA-WOODLAWN	\$ 1,312,500	\$ 1,312,500	0.0%	\$0	3	2	-33.3%	-1
MOANALUA GARDENS	\$ 1,101,000	\$ 968,000	-12.1%	-\$133,000	1	1	0.0%	0
MOANALUA VALLEY	\$ 850,000	-	-	-	1	-	-	-
NUUANU-LOWER	\$ 865,000	-	-	-	3	-	-	-
OLD PALI	\$ 1,900,000	\$ 1,500,000	-21.1%	-\$400,000	1	1	0.0%	0
PACIFIC HEIGHTS	\$ 930,000	-	-	-	2	-	-	-
PALAMA	\$ 383,000	-	-	-	1	-	-	-
PUNCHBOWL AREA	\$ 1,200,000	\$ 1,035,000	-13.8%	-\$165,000	1	1	0.0%	0
PUUNUI	\$ 1,025,000	-	-	-	2	-	-	-
PAUOA VALLEY	-	\$ 745,000	-	-	-	1	-	-
PUNAHOU	\$ 925,000	-	-	-	1	-	-	-
WAIKIKI	\$ 185,000	-	-	-	1	-	-	-
UALAKAA	-	\$ 1,635,000	-	-	-	1	-	-
SALT LAKE	\$ 980,000	\$ 960,000	-2.0%	-\$20,000	1	1	0.0%	0
<b>Metro Region</b>	<b>\$ 865,000</b>	<b>\$ 920,000</b>	<b>6.4%</b>	<b>\$55,000</b>	<b>33</b>	<b>25</b>	<b>-24.2%</b>	<b>-8</b>

Condo Solds - May 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 372,000	\$ 377,000	1.3%	\$5,000	3	8	166.7%	5
MILILANI AREA	\$ 368,750	\$ 458,000	24.2%	\$89,250	16	16	0.0%	0
MILILANI MAUKA	\$ 441,000	\$ 375,000	-15.0%	-\$66,000	10	15	50.0%	5
WAHIAWA HEIGHTS	\$ 240,000	\$ 277,750	15.7%	\$37,750	1	2	100.0%	1
WILIKINA	\$ 127,000	\$ 120,000	-5.5%	-\$7,000	1	1	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD	\$ 265,000	\$ 259,000	-2.3%	-\$6,000	9	9	0.0%	0
<b>Central Region</b>	<b>\$ 380,000</b>	<b>\$ 375,000</b>	<b>-1.3%</b>	<b>-\$5,000</b>	<b>40</b>	<b>51</b>	<b>27.5%</b>	<b>11</b>
<b>Diamond Hd Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
DIAMOND HEAD	\$ 1,200,000	\$ 720,000	-40.0%	-\$480,000	7	6	-14.3%	-1
KAHALA AREA	\$ 1,350,000	-	-	-	1	-	-	-
KULIOUOU	-	\$ 730,000	-	-	-	1	-	-
PALOLO	\$ 192,500	\$ 329,000	70.9%	\$136,500	1	2	100.0%	1
ST LOUIS	\$ 635,000	\$ 550,000	-13.4%	-\$85,000	1	2	100.0%	1
WAIALAE G/C	\$ 138,888	-	-	-	1	-	-	-
WAIALAE NUI VLY	\$ 556,500	-	-	-	4	-	-	-
<b>Diamond Hd Region</b>	<b>\$ 575,000</b>	<b>\$ 550,000</b>	<b>-4.3%</b>	<b>-\$25,000</b>	<b>15</b>	<b>11</b>	<b>-26.7%</b>	<b>-4</b>
<b>Ewa Plain Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
AG/INDL/NAVY	\$ 343,000	\$ 257,050	-25.1%	-\$85,950	1	2	100.0%	1
EWA	\$ 322,500	\$ 380,000	17.8%	\$57,500	6	10	66.7%	4
EWA GEN CORTEBELLA	\$ 455,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	-	\$ 348,000	-	-	-	5	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 309,000	-	-	-	2	-	-	-
HOAKALEI-KA MAKANA	\$ 562,500	\$ 600,000	6.7%	\$37,500	3	4	33.3%	1
KAPOLEI	\$ 371,051	\$ 460,000	24.0%	\$88,949	10	6	-40.0%	-4
KAPOLEI MALANAI	\$ 341,000	-	-	-	1	-	-	-
KAPOLEI MEHANA - AWAKEA	-	\$ 695,000	-	-	-	1	-	-
KAPOLEI-MEHANA-MANAWA	-	\$ 705,000	-	-	-	1	-	-
KO OLINA	\$ 587,500	\$ 636,000	8.3%	\$48,500	10	13	30.0%	3
OCEAN POINTE	\$ 516,500	\$ 550,000	6.5%	\$33,500	9	8	-11.1%	-1
<b>Ewa Plain Region</b>	<b>\$ 495,000</b>	<b>\$ 515,000</b>	<b>4.0%</b>	<b>\$20,000</b>	<b>43</b>	<b>50</b>	<b>16.3%</b>	<b>7</b>
<b>Hawaii Kai Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
HAAHAIONE-LOWER	\$ 480,000	\$ 560,000	16.7%	\$80,000	7	5	-28.6%	-2
KALAMA VALLEY	-	\$ 795,000	-	-	-	1	-	-
MARINERS VALLEY	\$ 635,000	\$ 665,000	4.7%	\$30,000	1	1	0.0%	0
WEST MARINA	\$ 675,000	\$ 680,000	0.7%	\$5,000	13	13	0.0%	0
<b>Hawaii Kai Region</b>	<b>\$ 629,000</b>	<b>\$ 669,000</b>	<b>6.4%</b>	<b>\$40,000</b>	<b>21</b>	<b>20</b>	<b>-4.8%</b>	<b>-1</b>
<b>Kailua Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIKAHI PARK	-	\$ 649,000	-	-	-	1	-	-
BLUESTONE	\$ 1,015,000	-	-	-	3	-	-	-
KUKILAKILA	-	\$ 995,000	-	-	-	1	-	-
KAILUA TOWN	\$ 575,000	\$ 630,000	9.6%	\$55,000	5	7	40.0%	2
KOOLAUPOKO	\$ 750,000	-	-	-	1	-	-	-
WAIMANALO	\$ 539,000	-	-	-	1	-	-	-
<b>Kailua Region</b>	<b>\$ 634,000</b>	<b>\$ 649,000</b>	<b>2.4%</b>	<b>\$15,000</b>	<b>10</b>	<b>9</b>	<b>-10.0%</b>	<b>-1</b>
<b>Kaneohe Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
COUNTRY CLUB	\$ 690,000	-	-	-	2	-	-	-
HAIKU VILLAGE	\$ 480,500	\$ 600,000	24.9%	\$119,500	2	1	-50.0%	-1
HAIKU PLANTATION	\$ 645,000	-	-	-	1	-	-	-
HALE KOU	\$ 367,500	-	-	-	2	-	-	-
KAAAWA	\$ 249,500	\$ 335,000	34.3%	\$85,500	2	1	-50.0%	-1
LILIPUNA	\$ 622,000	\$ 637,000	2.4%	\$15,000	4	2	-50.0%	-2
PUUALII	\$ 500,000	\$ 590,000	18.0%	\$90,000	3	3	0.0%	0
PUNALUU	\$ 320,000	\$ 67,000	-79.1%	-\$253,000	1	1	0.0%	0
TEMPLE VALLEY	\$ 550,000	\$ 630,000	14.5%	\$80,000	7	7	0.0%	0
WINDWARD ESTATES	\$ 425,000	\$ 446,000	4.9%	\$21,000	3	5	66.7%	2
<b>Kaneohe Region</b>	<b>\$ 535,000</b>	<b>\$ 595,000</b>	<b>11.2%</b>	<b>\$60,000</b>	<b>27</b>	<b>20</b>	<b>-25.9%</b>	<b>-7</b>

Condo Solds - May 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAILI	\$ 185,000	\$ 191,500	3.5%	\$6,500	7	3	-57.1%	-4
WAIANA	\$ 103,000	\$ 133,000	29.1%	\$30,000	2	3	50.0%	1
MAKAHA	\$ 197,444	\$ 168,750	-14.5%	-\$28,694	6	8	33.3%	2
<b>Leeward Region</b>	<b>\$ 156,100</b>	<b>\$ 161,250</b>	<b>3.3%</b>	<b>\$5,150</b>	<b>15</b>	<b>14</b>	<b>-6.7%</b>	<b>-1</b>
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 352,500	\$ 455,000	29.1%	\$102,500	18	15	-16.7%	-3
<b>Makakilo Region</b>	<b>\$ 352,500</b>	<b>\$ 455,000</b>	<b>29.1%</b>	<b>\$102,500</b>	<b>18</b>	<b>15</b>	<b>-16.7%</b>	<b>-3</b>
Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALA MOANA	\$ 282,000	\$ 290,000	2.8%	\$8,000	20	14	-30.0%	-6
ALIAMANU	\$ 310,000	\$ 260,000	-16.1%	-\$50,000	1	1	0.0%	0
CHINATOWN	\$ 568,000	\$ 541,000	-4.8%	-\$27,000	3	4	33.3%	1
DILLINGHAM	\$ 520,000	\$ 349,000	-32.9%	-\$171,000	1	1	0.0%	0
DOWNTOWN	\$ 363,000	\$ 360,000	-0.8%	-\$3,000	2	8	300.0%	6
HOLIDAY MART	\$ 390,000	\$ 390,000	0.0%	\$0	10	6	-40.0%	-4
KAKAAKO	\$ 762,500	\$ 832,500	9.2%	\$70,000	31	32	3.2%	1
KALIHI AREA	\$ 237,500	\$ 263,000	10.7%	\$25,500	2	1	-50.0%	-1
KAPAHULU	\$ 499,000	\$ 660,000	32.3%	\$161,000	1	1	0.0%	0
KAPALAMA	\$ 360,000	\$ 310,000	-13.9%	-\$50,000	1	2	100.0%	1
LILIHA	\$ 363,000	-	-	-	1	-	-	-
KAPIO/KINAU/WARD	\$ 325,000	-	-	-	1	-	-	-
KAPIOLANI	\$ 453,000	\$ 464,500	2.5%	\$11,500	11	10	-9.1%	-1
MAKIKI	\$ 375,000	\$ 148,000	-60.5%	-\$227,000	4	1	-75.0%	-3
MAKIKI AREA	\$ 307,000	\$ 325,000	5.9%	\$18,000	15	18	20.0%	3
MANOA-WOODLAWN	-	\$ 992,000	-	-	-	1	-	-
MCCULLY	\$ 255,000	\$ 165,000	-35.3%	-\$90,000	3	4	33.3%	1
MOIILILI	\$ 415,000	\$ 377,500	-9.0%	-\$37,500	11	12	9.1%	1
MOANALUA VALLEY	-	\$ 745,000	-	-	-	1	-	-
NUUANU-LOWER	\$ 341,000	\$ 299,000	-12.3%	-\$42,000	1	3	200.0%	2
PALAMA	-	\$ 215,000	-	-	-	3	-	-
PAUOA VALLEY	\$ 306,000	-	-	-	1	-	-	-
PAWAA	\$ 417,887	\$ 335,500	-19.7%	-\$82,387	6	5	-16.7%	-1
PUNAHOU	\$ 387,250	\$ 445,000	14.9%	\$57,750	6	7	16.7%	1
PUNCHBOWL AREA	\$ 379,500	\$ 425,000	12.0%	\$45,500	14	8	-42.9%	-6
PUNCHBOWL-LOWER	\$ 340,000	\$ 249,000	-26.8%	-\$91,000	4	3	-25.0%	-1
SALT LAKE	\$ 338,000	\$ 400,000	18.3%	\$62,000	19	16	-15.8%	-3
UNIVERSITY	\$ 279,000	\$ 306,000	9.7%	\$27,000	1	1	0.0%	0
WAIKIKI	\$ 390,500	\$ 380,000	-2.7%	-\$10,500	120	94	-21.7%	-26
<b>Metro Region</b>	<b>\$ 390,500</b>	<b>\$ 415,000</b>	<b>6.3%</b>	<b>\$24,500</b>	<b>290</b>	<b>257</b>	<b>-11.4%</b>	<b>-33</b>
North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MOKULEIA	-	\$ 505,000	-	-	-	1	-	-
WAIALUA	\$ 290,000	\$ 309,000	6.6%	\$19,000	3	1	-66.7%	-2
KUILIMA	\$ 718,000	\$ 562,500	-21.7%	-\$155,500	2	2	0.0%	0
<b>North Shore Region</b>	<b>\$ 645,000</b>	<b>\$ 490,000</b>	<b>-24.0%</b>	<b>-\$155,000</b>	<b>5</b>	<b>4</b>	<b>-20.0%</b>	<b>-1</b>
Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA AREA	-	\$ 265,000	-	-	-	1	-	-
AIEA HEIGHTS	-	\$ 590,000	-	-	-	1	-	-
HALAWA	\$ 455,000	\$ 382,750	-15.9%	-\$72,250	3	2	-33.3%	-1
MANANA	\$ 264,500	\$ 368,000	39.1%	\$103,500	2	3	50.0%	1
NAVY/FEDERAL	\$ 290,000	\$ 366,000	26.2%	\$76,000	1	1	0.0%	0
NEWTOWN	\$ 477,500	-	-	-	2	-	-	-
PEARLRIDGE	\$ 385,000	\$ 417,000	8.3%	\$32,000	18	13	-27.8%	-5
WAIU	\$ 352,000	\$ 440,000	25.0%	\$88,000	4	3	-25.0%	-1
WAIMALU	\$ 322,500	-	-	-	2	-	-	-
WAILUNA	\$ 593,000	-	-	-	2	-	-	-
<b>Pearl City Region</b>	<b>\$ 367,500</b>	<b>\$ 406,500</b>	<b>10.6%</b>	<b>\$39,000</b>	<b>34</b>	<b>24</b>	<b>-29.4%</b>	<b>-10</b>

**Condo Solds - May 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3**

<b>Waipahu Region</b>	<b>2017 Median</b>	<b>2018 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2017 Sold</b>	<b>2018 Sold</b>	<b>+/-</b>	<b>+/-</b>
ROYAL KUNIA	\$ 410,000	\$ 400,000	-2.4%	-\$10,000	1	1	0.0%	0
WAIKELE	\$ 403,000	\$ 429,500	6.6%	\$26,500	7	7	0.0%	0
WAIPAHU-LOWER	\$ 200,000	\$ 240,000	20.0%	\$40,000	5	5	0.0%	0
WAIPIO GENTRY	\$ 345,000	\$ 355,000	2.9%	\$10,000	9	7	-22.2%	-2
<b>Waipahu Region</b>	<b>\$ 347,500</b>	<b>\$ 378,000</b>	<b>8.8%</b>	<b>\$30,500</b>	<b>22</b>	<b>20</b>	<b>-9.1%</b>	<b>-2</b>