

Local Market Update

Single Family Homes

September 2018



September 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	12	8	50%	7	7	0%	\$998,000	\$1,500,000	-33%	100.3%	98.4%	2%	70	11	536%	50	42	19%
Ala Moana - Kakaako	1-2-3	0	0	-	1	2	-50%	\$650,000	\$955,000	-32%	88.0%	96.8%	-9%	43	36	19%	3	3	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	11	12	-8%	7	10	-30%	\$1,230,000	\$932,500	32%	102.5%	91.0%	13%	17	14	21%	45	40	13%
Ewa Plain	1-9-1	79	84	-6%	55	92	-40%	\$720,000	\$660,000	9%	98.6%	98.9%	0%	25	13	92%	215	194	11%
Hawaii Kai	1-3-9	19	24	-21%	15	14	7%	\$1,225,000	\$1,200,000	2%	102.1%	92.5%	10%	9	40	-78%	75	75	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	27	27	0%	32	26	23%	\$1,269,000	\$1,262,500	1%	95.8%	96.6%	-1%	17	20	-15%	127	107	19%
Kalihi - Palama	1-1-2 to 1-1-7	23	16	44%	13	9	44%	\$793,000	\$670,000	18%	97.9%	91.4%	7%	20	14	43%	64	44	45%
Kaneohe	Selected 1-4-4 to 1-4-7	29	34	-15%	24	31	-23%	\$868,000	\$865,000	0%	101.3%	98.3%	3%	18	13	38%	87	85	2%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	21	23	-9%	15	17	-12%	\$920,000	\$1,180,000	-22%	102.2%	102.6%	0%	10	10	0%	87	76	14%
Makaha - Nanakuli	1-8-1 to 1-8-9	28	36	-22%	25	26	-4%	\$448,000	\$477,500	-6%	90.5%	102.1%	-11%	21	18	17%	114	99	15%
Makakilo	1-9-2 to 1-9-3	14	15	-7%	19	16	19%	\$710,000	\$730,750	-3%	97.9%	98.2%	0%	23	38	-39%	60	52	15%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	16	16	0%	10	13	-23%	\$1,358,575	\$1,100,000	24%	94.5%	101.1%	-7%	18	10	80%	64	50	28%
Milliani	Selected 1-9-4 to 1-9-5	26	32	-19%	16	24	-33%	\$823,750	\$760,000	8%	96.9%	99.0%	-2%	9	8	13%	60	52	15%
Moanalua - Salt Lake	1-1-1	4	7	-43%	4	2	100%	\$715,000	\$942,500	-24%	104.4%	92.4%	13%	8	30	-73%	10	10	0%
North Shore	1-5-6 to 1-6-9	14	10	40%	9	11	-18%	\$1,700,000	\$903,000	88%	85.2%	100.4%	-15%	49	7	600%	63	48	31%
Pearl City - Aiea	1-9-6 to 1-9-9	16	22	-27%	19	21	-10%	\$750,000	\$805,000	-7%	90.9%	103.2%	-12%	17	13	31%	71	62	15%
Wahiawa	1-7-1 to 1-7-7	9	13	-31%	7	12	-42%	\$650,000	\$605,000	7%	97.7%	100.6%	-3%	32	8	300%	22	34	-35%
Waialae - Kahala	1-3-5	10	22	-55%	9	11	-18%	\$2,195,000	\$1,605,000	37%	100.0%	89.2%	12%	12	45	-73%	58	70	-17%
Waikiki	1-2-6	0	1	-	0	1	-	\$0	\$2,380,000	-	0.0%	141.7%	-	0	182	-	1	2	-50%
Waipahu	1-9-4	24	19	26%	16	20	-20%	\$694,950	\$625,000	11%	99.5%	94.7%	5%	15	18	-17%	53	50	6%
Windward Coast	1-4-8 to 1-5-5	6	6	0%	6	9	-33%	\$759,500	\$785,000	-3%	94.6%	92.6%	2%	27	67	-60%	32	32	0%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	110	111	-1%	65	72	-10%	\$1,477,500	\$1,242,500	19%	91.1%	99.4%	-8%	36	21	71%
Ala Moana - Kakaako	1-2-3	13	9	44%	6	6	0%	\$897,500	\$955,000	-6%	83.3%	96.8%	-14%	13	49	-73%
Downtown - Nuuanu	1-1-8 to 1-2-2	106	113	-6%	61	69	-12%	\$966,500	\$865,000	12%	99.1%	96.2%	3%	19	20	-5%
Ewa Plain	1-9-1	831	790	5%	569	614	-7%	\$679,000	\$650,000	4%	99.1%	100.0%	-1%	16	14	14%
Hawaii Kai	1-3-9	212	212	0%	138	129	7%	\$1,182,500	\$1,150,000	3%	98.5%	94.3%	4%	15	17	-12%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	370	332	11%	262	240	9%	\$1,150,000	\$1,115,000	3%	95.8%	97.0%	-1%	16	13	23%
Kalihi - Palama	1-1-2 to 1-1-7	159	131	21%	88	89	-1%	\$775,000	\$781,500	-1%	98.1%	104.3%	-6%	20	21	-5%
Kaneohe	Selected 1-4-4 to 1-4-7	267	274	-3%	176	197	-11%	\$892,500	\$858,000	4%	98.0%	97.6%	0%	14	12	17%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	234	223	5%	133	145	-8%	\$1,051,000	\$996,500	5%	96.6%	99.7%	-3%	13	15	-13%
Makaha - Nanakuli	1-8-1 to 1-8-9	354	379	-7%	251	243	3%	\$480,000	\$456,500	5%	96.7%	99.0%	-2%	22	21	5%
Makakilo	1-9-2 to 1-9-3	176	182	-3%	127	119	7%	\$745,000	\$700,000	6%	99.5%	96.6%	3%	16	19	-16%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	135	133	2%	76	79	-4%	\$1,250,000	\$1,100,000	14%	96.2%	92.2%	4%	22	17	29%
Milliani	Selected 1-9-4 to 1-9-5	227	204	11%	160	164	-2%	\$800,000	\$767,000	4%	99.4%	98.8%	1%	11	10	10%
Moanalua - Salt Lake	1-1-1	48	44	9%	41	27	52%	\$900,000	\$860,000	5%	100.1%	94.5%	6%	11	21	-48%
North Shore	1-5-6 to 1-6-9	130	142	-8%	66	87	-24%	\$954,500	\$897,000	6%	96.9%	99.7%	-3%	17	26	-35%
Pearl City - Aiea	1-9-6 to 1-9-9	240	233	3%	191	190	1%	\$789,500	\$760,000	4%	98.7%	98.7%	0%	12	15	-20%
Wahiawa	1-7-1 to 1-7-7	81	101	-20%	63	79	-20%	\$615,000	\$595,000	3%	98.4%	99.2%	-1%	14	14	0%
Waialae - Kahala	1-3-5	123	156	-21%	68	94	-28%	\$1,823,000	\$1,710,000	7%	98.6%	93.7%	5%	29	52	-44%
Waikiki	1-2-6	5	4	25%	1	3	-67%	\$397,000	\$1,103,000	-64%	94.5%	84.8%	11%	0	120	-
Waipahu	1-9-4	223	199	12%	168	156	8%	\$703,000	\$670,000	5%	100.1%	99.3%	1%	17	13	31%
Windward Coast	1-4-8 to 1-5-5	70	78	-10%	39	58	-33%	\$780,000	\$757,500	3%	94.5%	98.7%	-4%	25	43	-42%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

September 2018



September 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Ala Moana - Kakaako	1-2-3	46	59	-22%	44	50	-12%	\$662,500	\$667,500	-1%	93.4%	95.8%	-3%	25	43	-42%	234	256	-9%
Downtown - Nuuanu	1-1-8 to 1-2-2	53	40	33%	25	38	-34%	\$550,000	\$570,000	-4%	98.2%	100.0%	-2%	40	34	18%	173	132	31%
Ewa Plain	1-9-1	63	49	29%	64	53	21%	\$510,000	\$505,000	1%	97.6%	98.1%	-1%	14	9	56%	146	96	52%
Hawaii Kai	1-3-9	21	13	62%	19	24	-21%	\$640,000	\$639,500	0%	97.1%	99.1%	-2%	18	14	29%	62	54	15%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	17	17	0%	7	9	-22%	\$640,000	\$805,000	-20%	99.2%	97.7%	2%	9	64	-86%	34	23	48%
Kalihi - Palama	1-1-2 to 1-1-7	13	9	44%	6	13	-54%	\$375,000	\$296,000	27%	95.3%	92.5%	3%	16	34	-53%	35	34	3%
Kaneohe	Selected 1-4-4 to 1-4-7	15	17	-12%	25	21	19%	\$590,000	\$585,000	1%	99.2%	100.0%	-1%	14	16	-13%	58	37	57%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	6	11	-45%	10	8	25%	\$458,750	\$635,000	-28%	99.0%	88.3%	12%	80	92	-13%	53	49	8%
Makaha - Nanakuli	1-8-1 to 1-8-9	25	21	19%	14	16	-13%	\$188,500	\$153,000	23%	97.9%	96.0%	2%	59	35	69%	71	75	-5%
Makakilo	1-9-2 to 1-9-3	17	13	31%	12	15	-20%	\$387,500	\$360,000	8%	95.1%	98.6%	-4%	37	18	106%	39	27	44%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	53	64	-17%	48	54	-11%	\$354,500	\$384,250	-8%	96.1%	99.4%	-3%	20	21	-5%	178	194	-8%
Mililani	Selected 1-9-4 to 1-9-5	39	35	11%	45	45	0%	\$360,000	\$385,000	-6%	97.6%	99.0%	-1%	21	8	163%	90	90	0%
Moanalua - Salt Lake	1-1-1	23	15	53%	29	20	45%	\$412,500	\$399,000	3%	97.1%	98.9%	-2%	10	23	-57%	56	40	40%
North Shore	1-5-6 to 1-6-9	7	6	17%	7	3	133%	\$540,000	\$430,000	26%	93.1%	86.9%	7%	28	83	-66%	28	20	40%
Pearl City - Aiea	1-9-6 to 1-9-9	25	34	-26%	29	32	-9%	\$425,000	\$405,000	5%	98.8%	99.1%	0%	11	8	38%	76	83	-8%
Wahiawa	1-7-1 to 1-7-7	2	8	-75%	3	4	-25%	\$230,000	\$210,000	10%	100.0%	100.5%	0%	17	9	89%	10	16	-38%
Waialae - Kahala	1-3-5	6	7	-14%	4	2	100%	\$615,000	\$912,000	-33%	100.8%	96.1%	5%	7	47	-85%	22	15	47%
Waikiki	1-2-6	138	120	15%	99	91	9%	\$330,000	\$400,000	-18%	94.3%	93.3%	1%	28	28	0%	632	547	16%
Waipahu	1-9-4	21	22	-5%	20	23	-13%	\$412,500	\$378,500	9%	102.5%	98.3%	4%	20	8	150%	46	43	7%
Windward Coast	1-4-8 to 1-5-5	1	4	-75%	1	5	-80%	\$298,000	\$229,000	30%	100.0%	77.1%	30%	24	55	-56%	9	16	-44%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change	Sep-18	Sep-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	5	1	400%	2	0	-	\$795,000	\$0	-	95.8%	0.0%	-	20	0	-
Ala Moana - Kakaako	1-2-3	615	653	-6%	408	427	-4%	\$613,750	\$547,500	12%	94.9%	97.3%	-2%	37	23	61%
Downtown - Nuuanu	1-1-8 to 1-2-2	482	420	15%	279	285	-2%	\$520,000	\$450,000	16%	99.0%	98.6%	0%	22	21	5%
Ewa Plain	1-9-1	563	485	16%	445	403	10%	\$510,000	\$475,438	7%	99.3%	100.1%	-1%	12	10	20%
Hawaii Kai	1-3-9	197	197	0%	151	159	-5%	\$669,000	\$648,000	3%	97.4%	99.7%	-2%	16	16	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	111	117	-5%	84	78	8%	\$672,500	\$556,000	21%	98.0%	100.2%	-2%	14	18	-22%
Kalihi - Palama	1-1-2 to 1-1-7	119	134	-11%	84	88	-5%	\$405,000	\$385,500	5%	97.2%	98.2%	-1%	24	19	26%
Kaneohe	Selected 1-4-4 to 1-4-7	184	193	-5%	151	178	-15%	\$575,000	\$540,000	6%	99.8%	101.5%	-2%	14	9	56%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	110	108	2%	66	77	-14%	\$557,000	\$495,000	13%	99.6%	99.2%	0%	22	41	-46%
Makaha - Nanakuli	1-8-1 to 1-8-9	220	214	3%	143	136	5%	\$168,500	\$154,944	9%	96.3%	97.4%	-1%	39	30	30%
Makakilo	1-9-2 to 1-9-3	159	127	25%	116	126	-8%	\$400,000	\$369,000	8%	98.5%	98.4%	0%	11	12	-8%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	591	691	-14%	459	498	-8%	\$375,000	\$565,500	-34%	97.2%	97.5%	0%	18	22	-18%
Mililani	Selected 1-9-4 to 1-9-5	441	398	11%	355	336	6%	\$395,000	\$374,000	6%	99.5%	99.7%	0%	11	9	22%
Moanalua - Salt Lake	1-1-1	205	176	16%	168	166	1%	\$398,000	\$369,000	8%	98.3%	100.0%	-2%	11	18	-39%
North Shore	1-5-6 to 1-6-9	59	62	-5%	38	40	-5%	\$482,500	\$430,000	12%	92.0%	93.4%	-1%	20	20	0%
Pearl City - Aiea	1-9-6 to 1-9-9	340	328	4%	262	256	2%	\$391,000	\$385,000	2%	98.0%	100.0%	-2%	11	10	10%
Wahiawa	1-7-1 to 1-7-7	32	51	-37%	27	27	0%	\$220,000	\$212,000	4%	96.1%	99.8%	-4%	12	10	20%
Waialae - Kahala	1-3-5	45	59	-24%	31	43	-28%	\$565,000	\$566,500	0%	98.3%	98.5%	0%	15	30	-50%
Waikiki	1-2-6	1479	1291	15%	907	844	7%	\$400,000	\$390,000	3%	95.2%	97.5%	-2%	33	29	14%
Waipahu	1-9-4	210	205	2%	169	180	-6%	\$383,000	\$375,000	2%	97.7%	101.4%	-4%	12	9	33%
Windward Coast	1-4-8 to 1-5-5	31	40	-23%	22	26	-15%	\$255,400	\$275,500	-7%	98.4%	94.0%	5%	31	53	-42%

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Local Market Update

September 2018

Aina Haina - Kuliouou

1-3-6 to 1-3-8

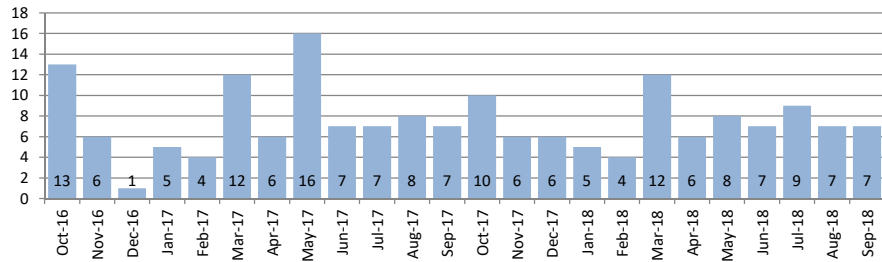


September 2018

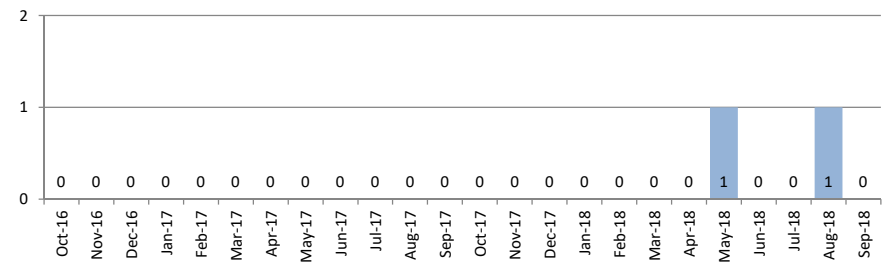
Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	12	8	50%	110	111	-1%
Closed Sales	7	7	0%	65	72	-10%
Median Sales Price	\$998,000	\$1,500,000	-33%	\$1,477,500	\$1,242,500	19%
Percent of Original List Price Received	100.3%	98.4%	2%	91.1%	99.4%	-8%
Median Days on Market Until Sale	70	11	536%	36	21	71%
Inventory of Homes for Sale	50	42	19%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	1	0	-	5	1	400%
Closed Sales	0	0	-	2	0	-
Median Sales Price	\$0	\$0	-	\$795,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	95.8%	0.0%	-
Median Days on Market Until Sale	0	0	-	20	0	-
Inventory of Homes for Sale	1	0	-	-	-	-

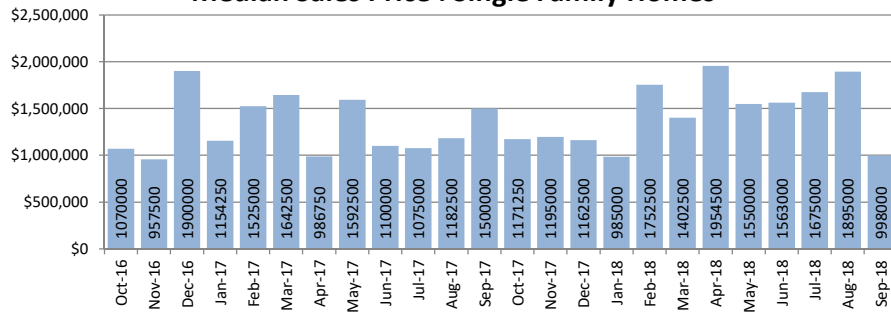
Closed Sales : Single Family Homes



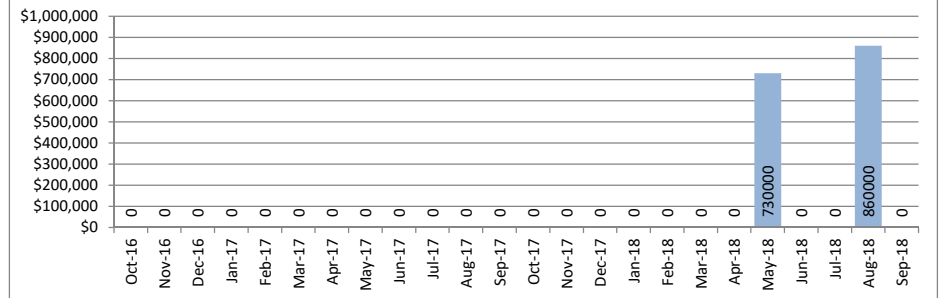
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2018

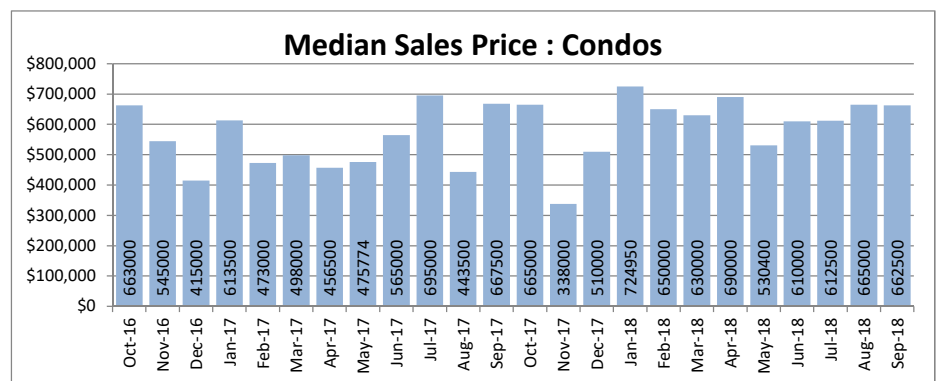
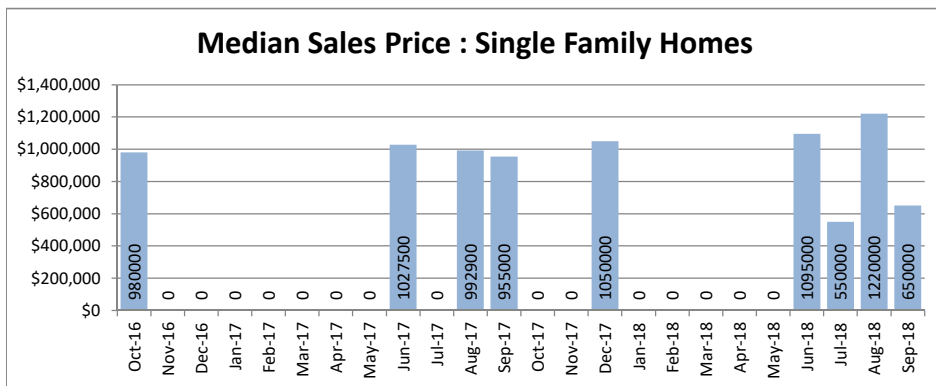
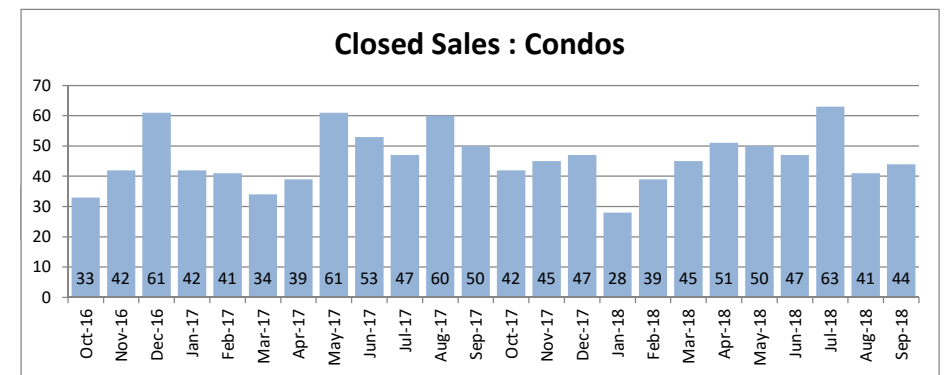
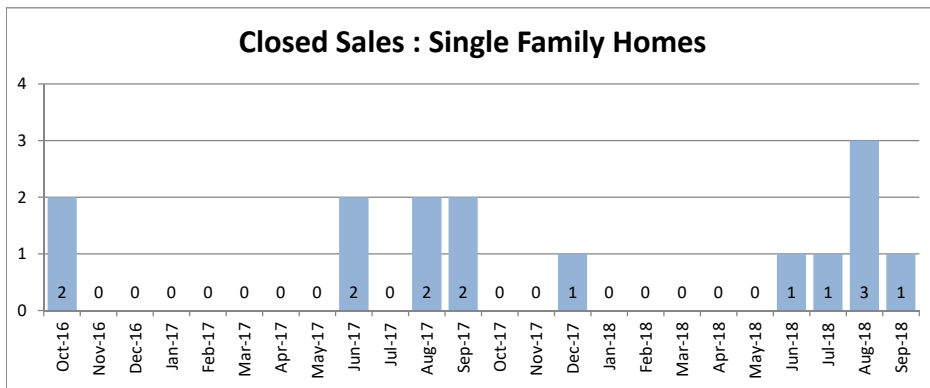


Ala Moana - Kakaako
1-2-3

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	0	-	13	9	44%
Closed Sales	1	2	-50%	6	6	0%
Median Sales Price	\$650,000	\$955,000	-32%	\$897,500	\$955,000	-6%
Percent of Original List Price Received	88.0%	96.8%	-9%	83.3%	96.8%	-14%
Median Days on Market Until Sale	43	36	19%	13	49	-73%
Inventory of Homes for Sale	3	3	0%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	46	59	-22%	615	653	-6%
Closed Sales	44	50	-12%	408	427	-4%
Median Sales Price	\$662,500	\$667,500	-1%	\$613,750	\$547,500	12%
Percent of Original List Price Received	93.4%	95.8%	-3%	94.9%	97.3%	-2%
Median Days on Market Until Sale	25	43	-42%	37	23	61%
Inventory of Homes for Sale	234	256	-9%	-	-	-



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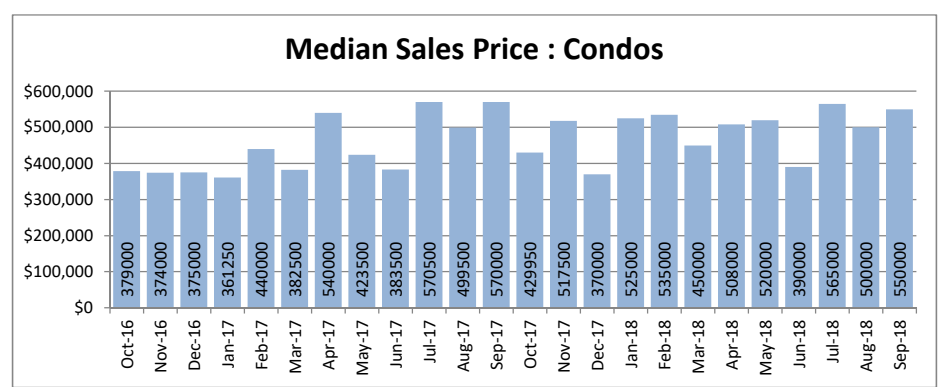
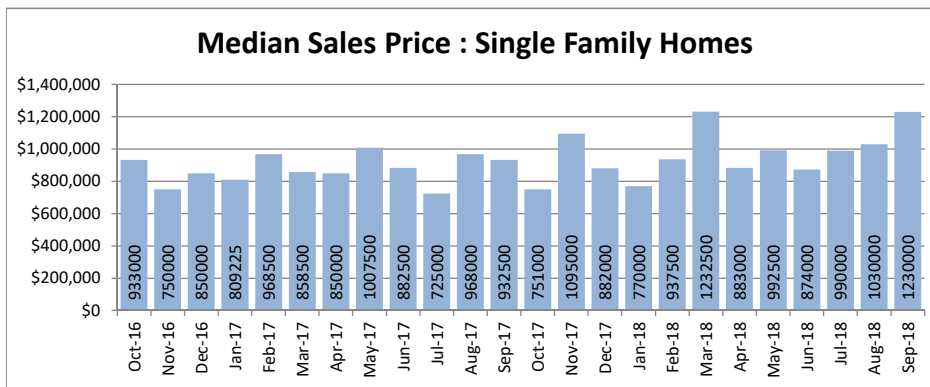
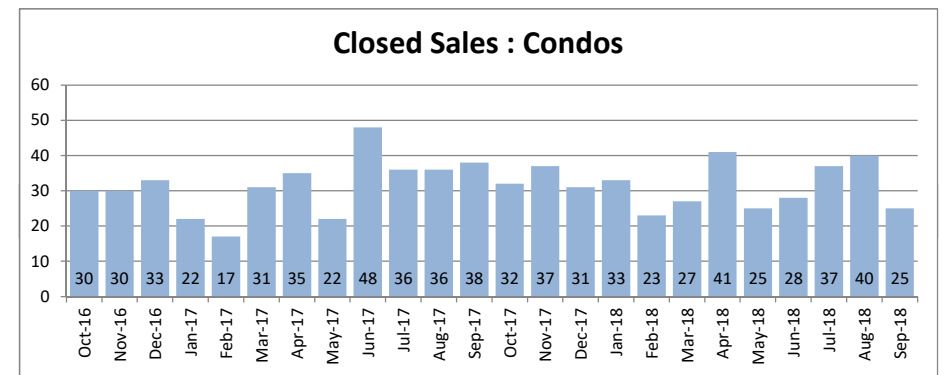
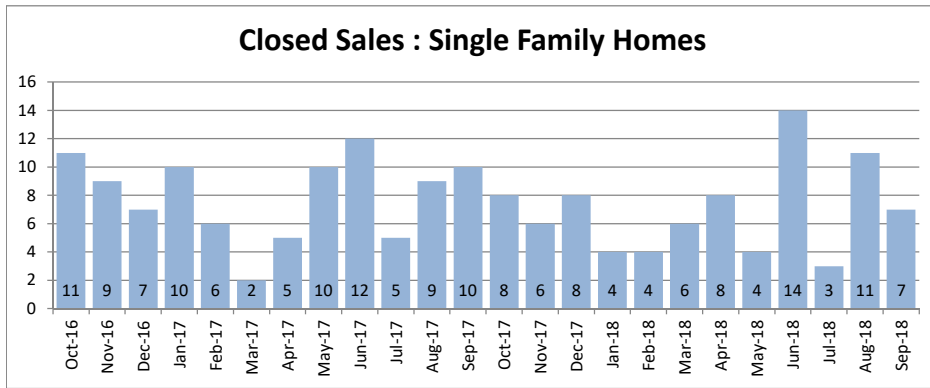


Downtown - Nuuanu
1-1-8 to 1-2-2

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	11	12	-8%	106	113	-6%
Closed Sales	7	10	-30%	61	69	-12%
Median Sales Price	\$1,230,000	\$932,500	32%	\$966,500	\$865,000	12%
Percent of Original List Price Received	102.5%	91.0%	13%	99.1%	96.2%	3%
Median Days on Market Until Sale	17	14	21%	19	20	-5%
Inventory of Homes for Sale	45	40	13%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	53	40	33%	482	420	15%
Closed Sales	25	38	-34%	279	285	-2%
Median Sales Price	\$550,000	\$570,000	-4%	\$520,000	\$450,000	16%
Percent of Original List Price Received	98.2%	100.0%	-2%	99.0%	98.6%	0%
Median Days on Market Until Sale	40	34	18%	22	21	5%
Inventory of Homes for Sale	173	132	31%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2018

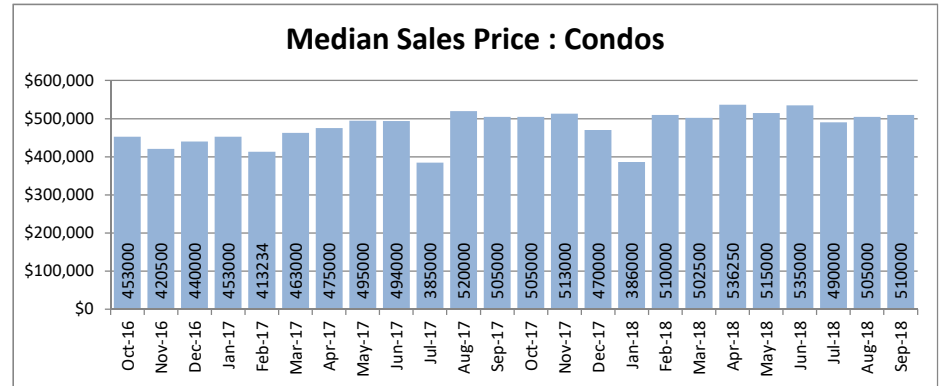
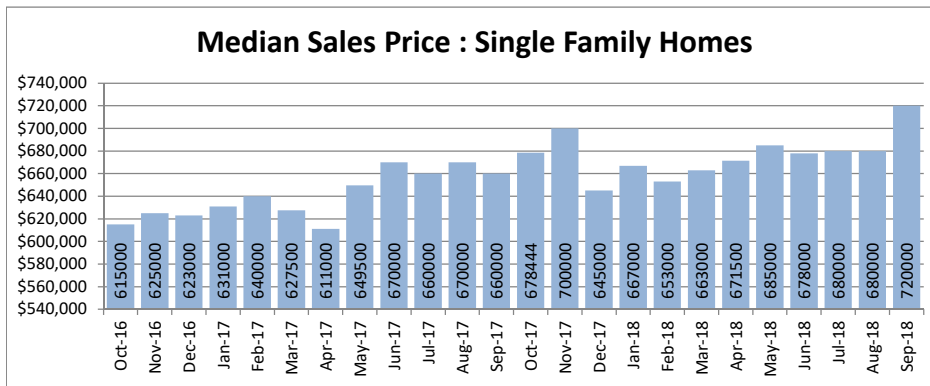
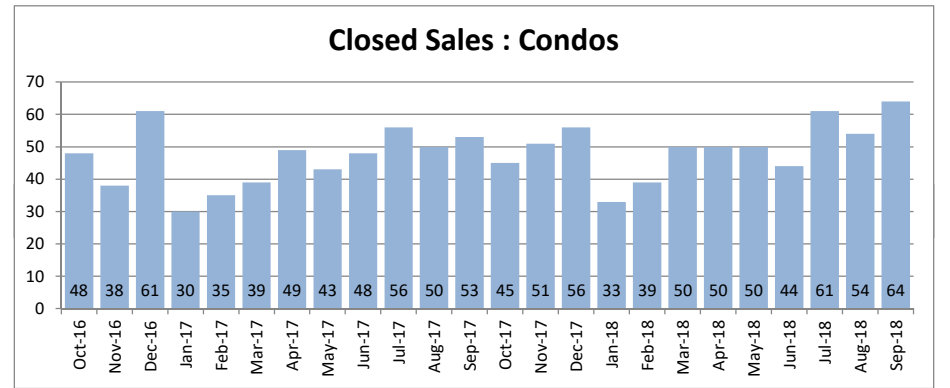
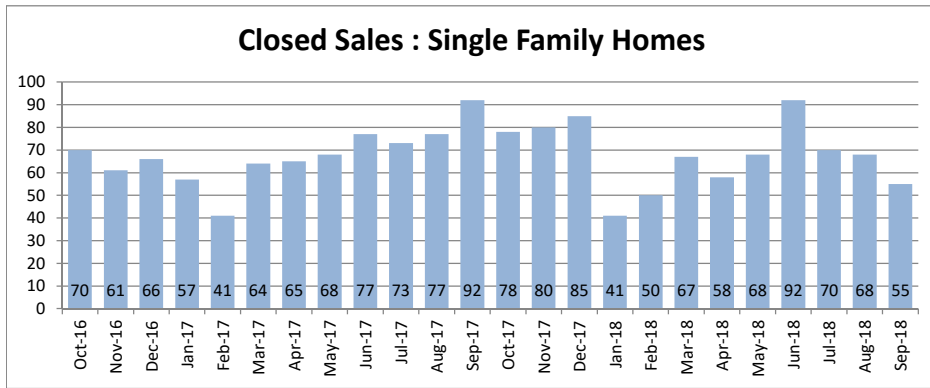


Ewa Plain
1-9-1

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	79	84	-6%	831	790	5%
Closed Sales	55	92	-40%	569	614	-7%
Median Sales Price	\$720,000	\$660,000	9%	\$679,000	\$650,000	4%
Percent of Original List Price Received	98.6%	98.9%	0%	99.1%	100.0%	-1%
Median Days on Market Until Sale	25	13	92%	16	14	14%
Inventory of Homes for Sale	215	194	11%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	63	49	29%	563	485	16%
Closed Sales	64	53	21%	445	403	10%
Median Sales Price	\$510,000	\$505,000	1%	\$510,000	\$475,438	7%
Percent of Original List Price Received	97.6%	98.1%	-1%	99.3%	100.1%	-1%
Median Days on Market Until Sale	14	9	56%	12	10	20%
Inventory of Homes for Sale	146	96	52%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2018

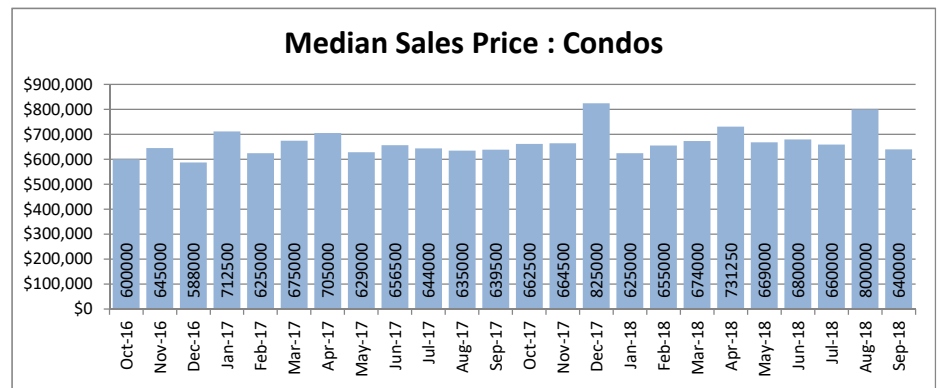
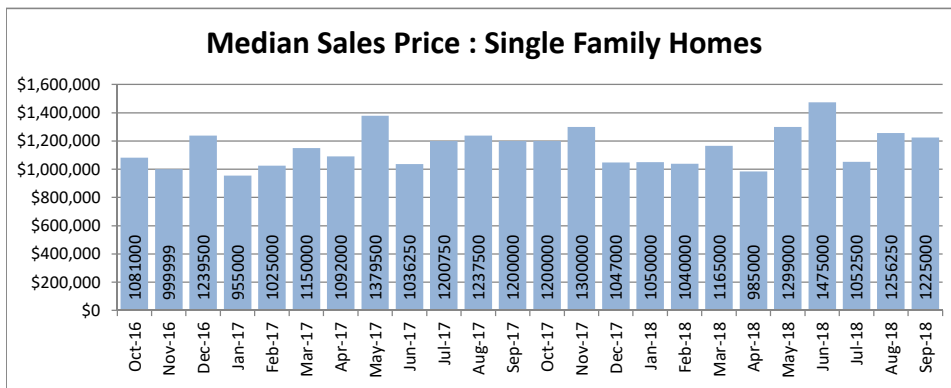
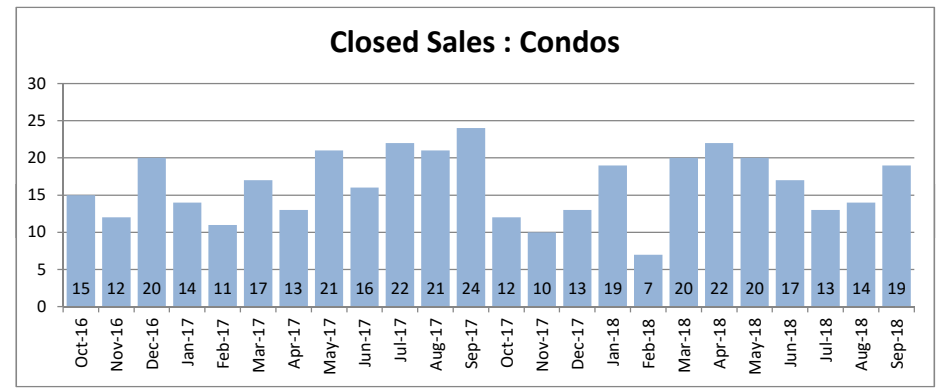
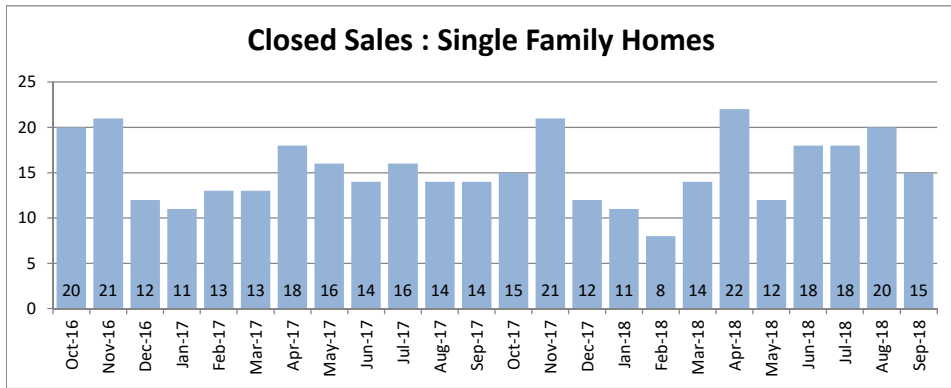


Hawaii Kai
1-3-9

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	19	24	-21%	212	212	0%
Closed Sales	15	14	7%	138	129	7%
Median Sales Price	\$1,225,000	\$1,200,000	2%	\$1,182,500	\$1,150,000	3%
Percent of Original List Price Received	102.1%	92.5%	10%	98.5%	94.3%	4%
Median Days on Market Until Sale	9	40	-78%	15	17	-12%
Inventory of Homes for Sale	75	75	0%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	13	62%	197	197	0%
Closed Sales	19	24	-21%	151	159	-5%
Median Sales Price	\$640,000	\$639,500	0%	\$669,000	\$648,000	3%
Percent of Original List Price Received	99.2%	99.1%	0%	97.4%	99.7%	-2%
Median Days on Market Until Sale	9	14	-36%	16	16	0%
Inventory of Homes for Sale	34	54	-37%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2018

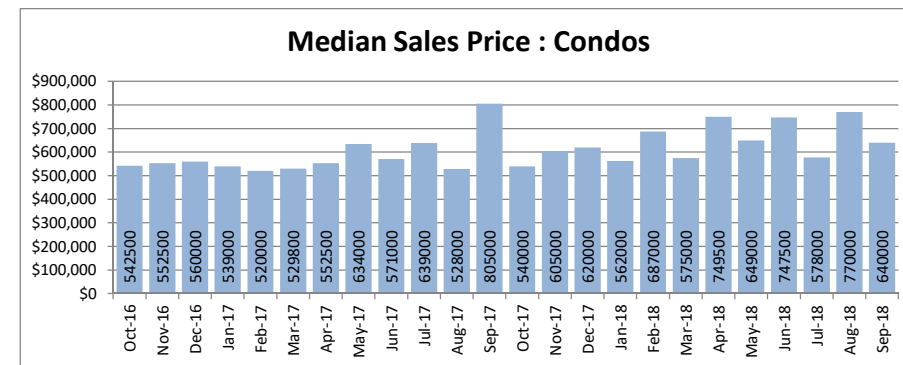
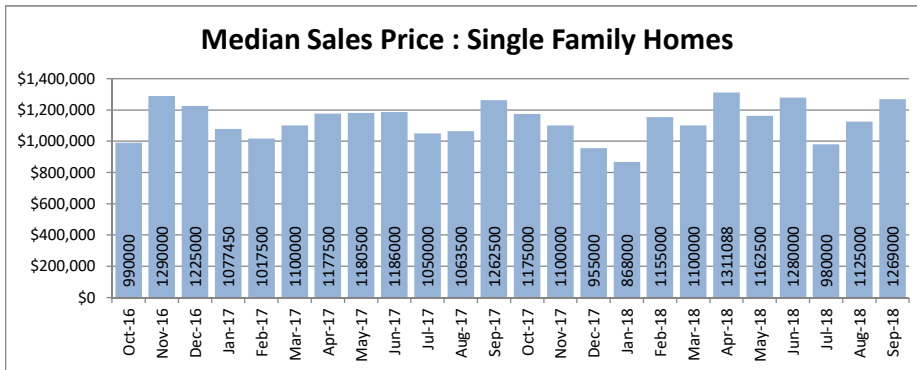
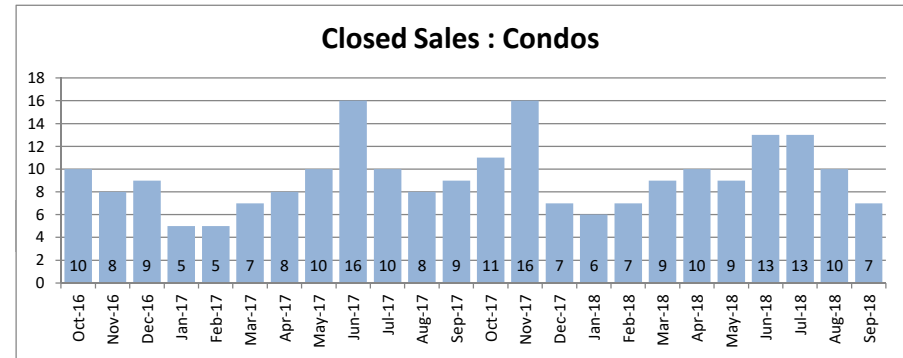
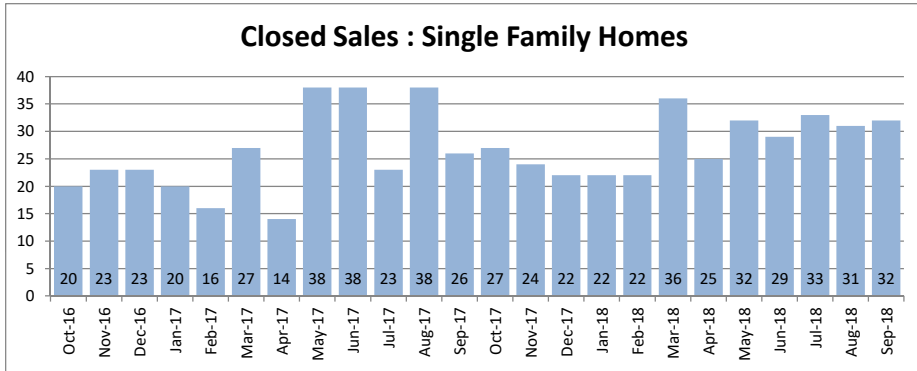


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	27	27	0%	370	332	11%
Closed Sales	32	26	23%	262	240	9%
Median Sales Price	\$1,269,000	\$1,262,500	1%	\$1,150,000	\$1,115,000	3%
Percent of Original List Price Received	95.8%	96.6%	-1%	95.8%	97.0%	-1%
Median Days on Market Until Sale	17	20	-15%	16	13	23%
Inventory of Homes for Sale	127	107	19%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	17	0%	111	117	-5%
Closed Sales	7	9	-22%	84	78	8%
Median Sales Price	\$640,000	\$805,000	-20%	\$672,500	\$556,000	21%
Percent of Original List Price Received	99.2%	97.7%	2%	98.0%	100.2%	-2%
Median Days on Market Until Sale	9	64	-86%	14	18	-22%
Inventory of Homes for Sale	34	23	48%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2018

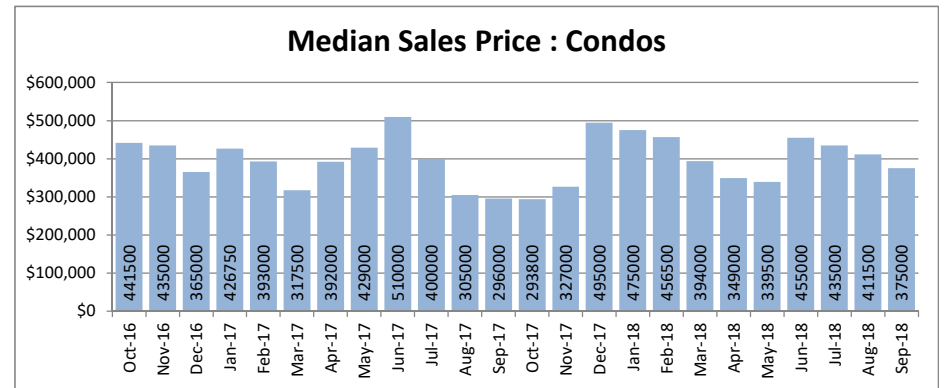
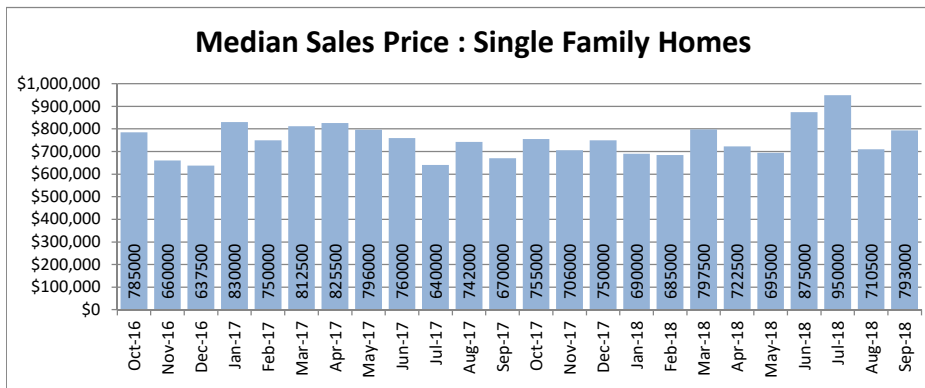
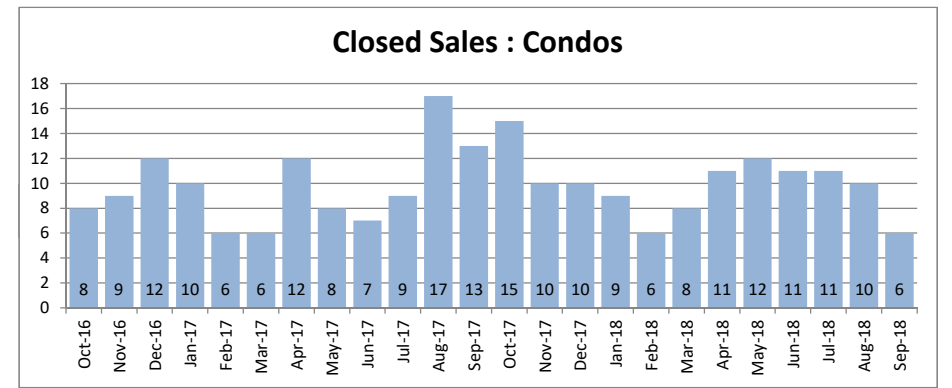
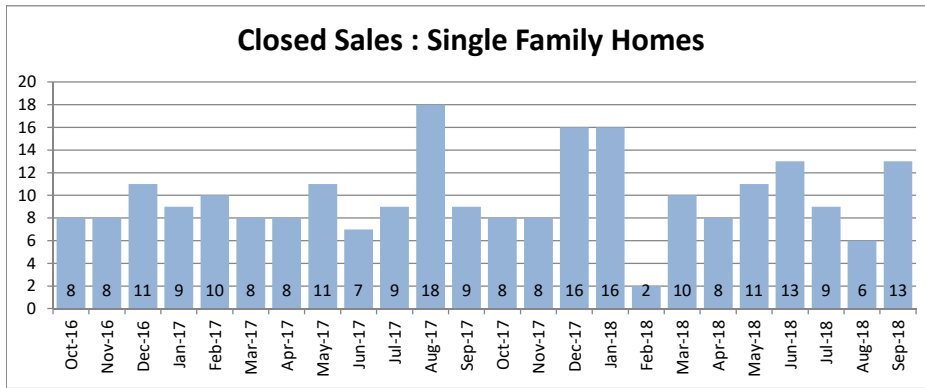


Kalihi - Palama
1-1-2 to 1-1-7

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	23	16	44%	159	131	21%
Closed Sales	13	9	44%	88	89	-1%
Median Sales Price	\$793,000	\$670,000	18%	\$775,000	\$781,500	-1%
Percent of Original List Price Received	97.9%	91.4%	7%	98.1%	104.3%	-6%
Median Days on Market Until Sale	20	14	43%	20	21	-5%
Inventory of Homes for Sale	64	44	45%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	9	44%	119	134	-11%
Closed Sales	6	13	-54%	84	88	-5%
Median Sales Price	\$375,000	\$296,000	27%	\$405,000	\$385,500	5%
Percent of Original List Price Received	95.3%	92.5%	3%	97.2%	98.2%	-1%
Median Days on Market Until Sale	16	34	-53%	24	19	26%
Inventory of Homes for Sale	35	34	3%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2018

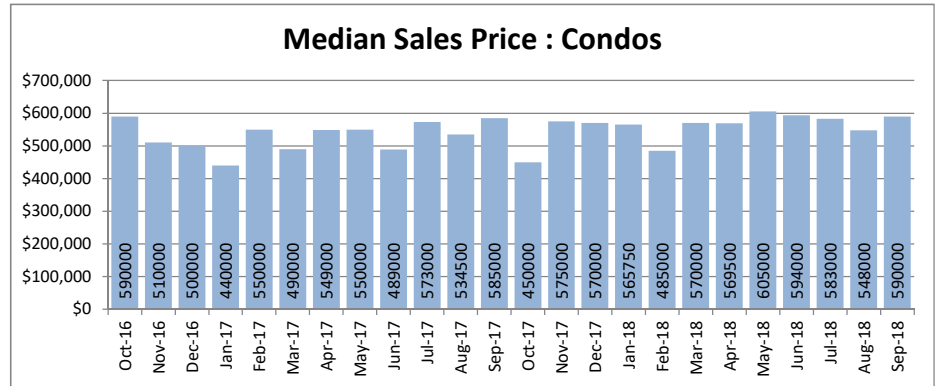
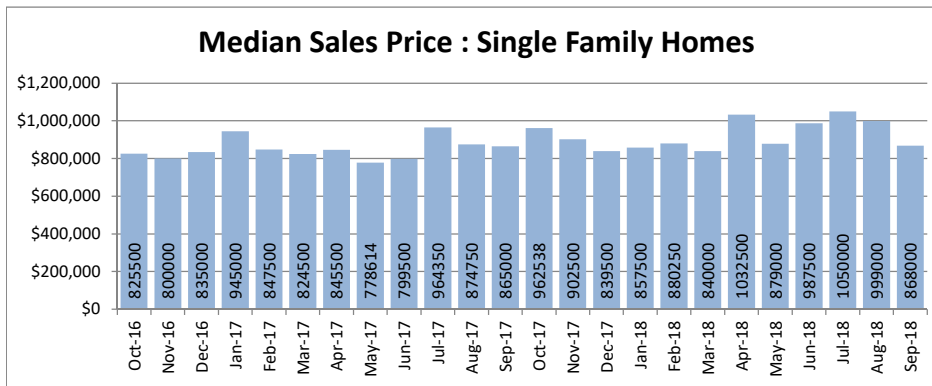
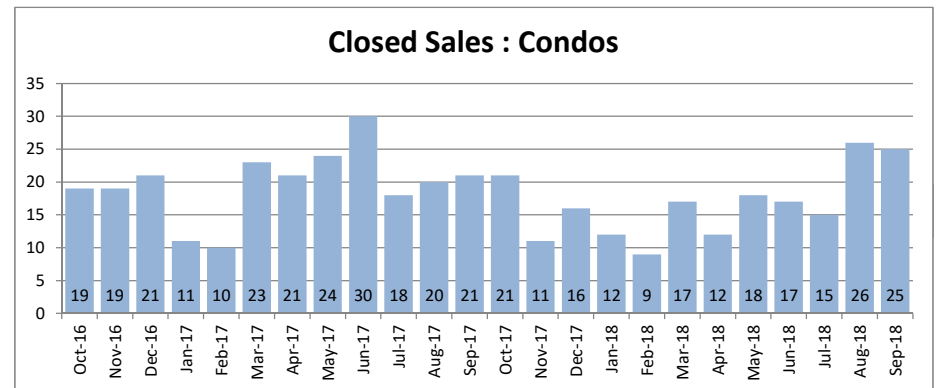
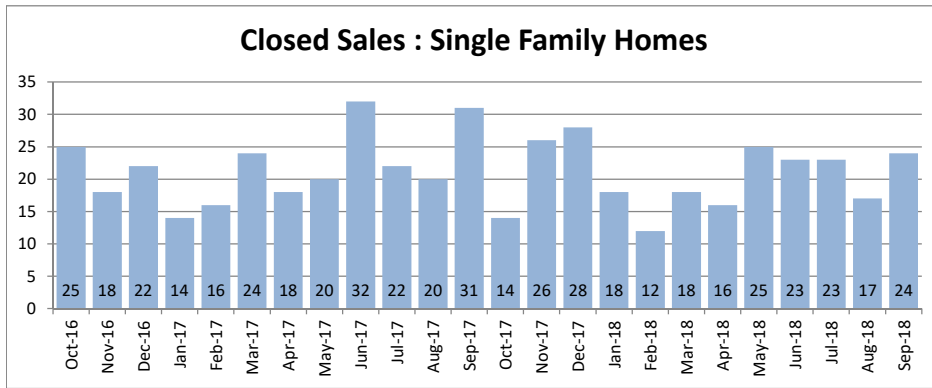


Kaneohe
Selected 1-4-4 to 1-4-7

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	29	34	-15%	267	274	-3%
Closed Sales	24	31	-23%	176	197	-11%
Median Sales Price	\$868,000	\$865,000	0%	\$892,500	\$858,000	4%
Percent of Original List Price Received	101.3%	98.3%	3%	98.0%	97.6%	0%
Median Days on Market Until Sale	18	13	38%	14	12	17%
Inventory of Homes for Sale	87	85	2%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	17	-12%	184	193	-5%
Closed Sales	25	21	19%	151	178	-15%
Median Sales Price	\$590,000	\$585,000	1%	\$575,000	\$540,000	6%
Percent of Original List Price Received	99.2%	100.0%	-1%	99.8%	101.5%	-2%
Median Days on Market Until Sale	14	16	-13%	14	9	56%
Inventory of Homes for Sale	58	37	57%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2018

Kapahulu - Diamond Head

1-3-1 to 1-3-4

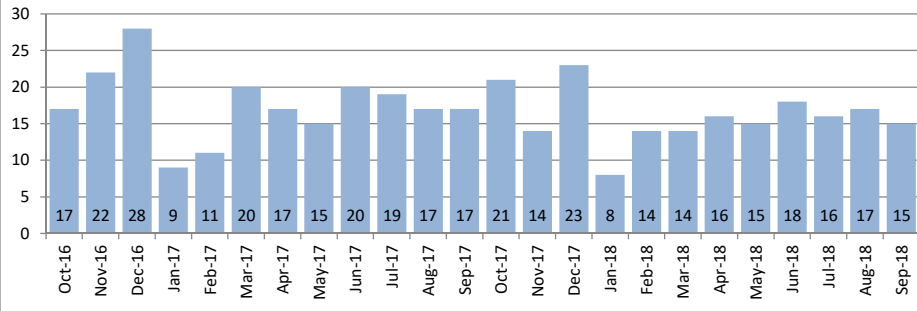


September 2018

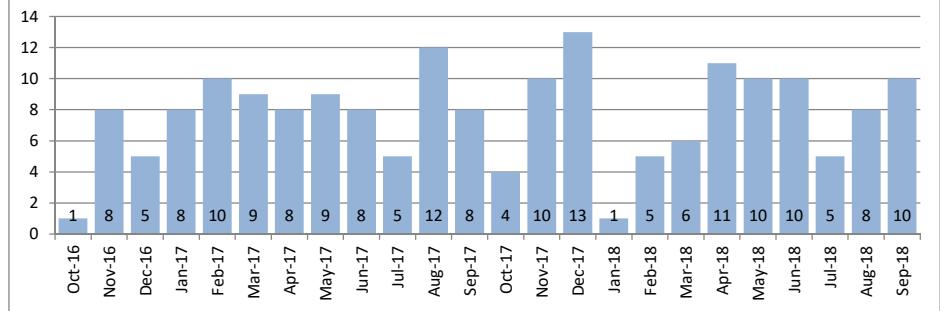
Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	23	-9%	234	223	5%
Closed Sales	15	17	-12%	133	145	-8%
Median Sales Price	\$920,000	\$1,180,000	-22%	\$1,051,000	\$996,500	5%
Percent of Original List Price Received	102.2%	102.6%	0%	96.6%	99.7%	-3%
Median Days on Market Until Sale	10	10	0%	13	15	-13%
Inventory of Homes for Sale	87	76	14%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	11	-45%	110	108	2%
Closed Sales	10	8	25%	66	77	-14%
Median Sales Price	\$458,750	\$635,000	-28%	\$557,000	\$495,000	13%
Percent of Original List Price Received	99.0%	88.3%	12%	99.6%	99.2%	0%
Median Days on Market Until Sale	80	92	-13%	22	41	-46%
Inventory of Homes for Sale	53	49	8%	-	-	-

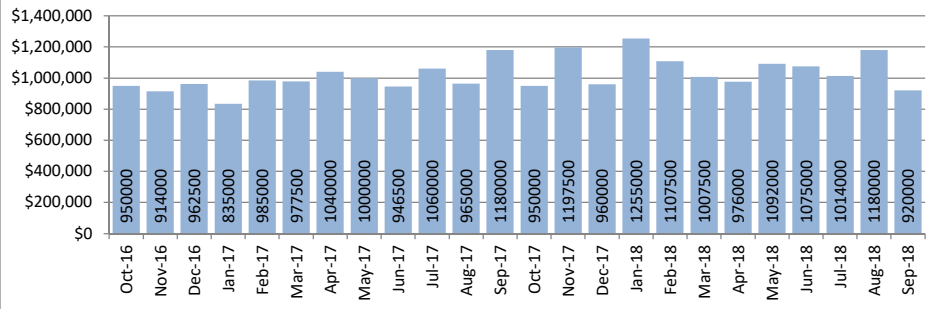
Closed Sales : Single Family Homes



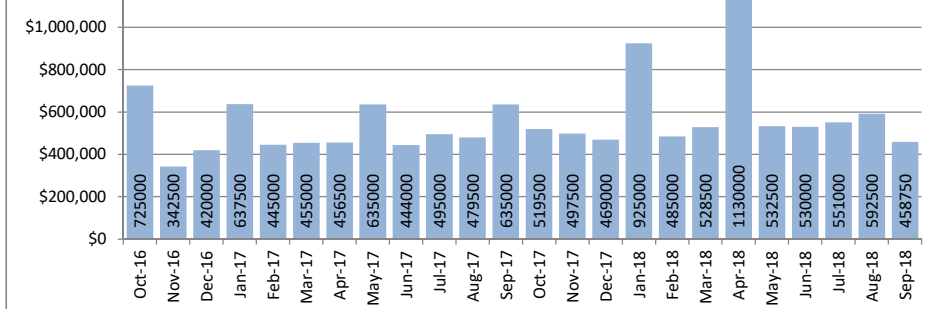
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2018

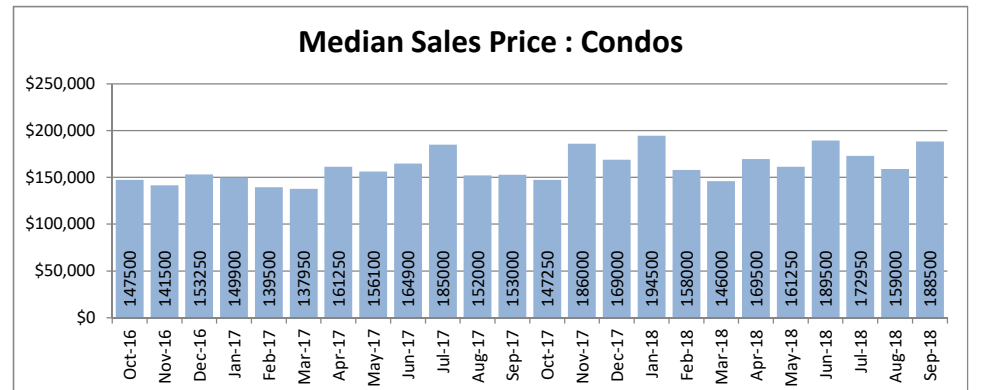
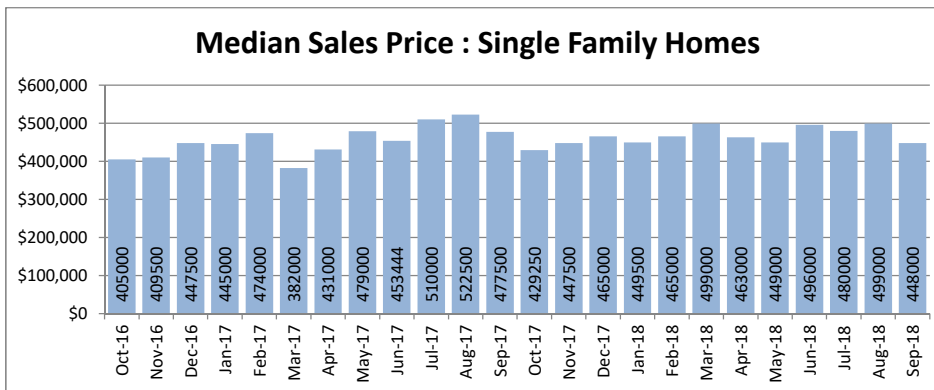
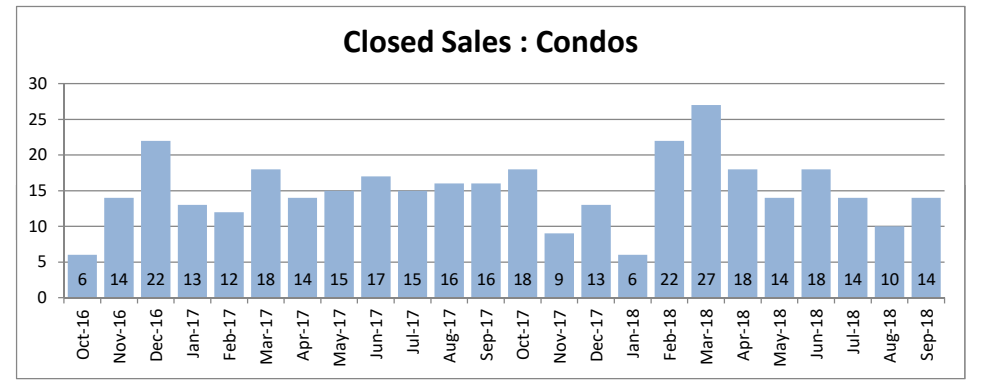
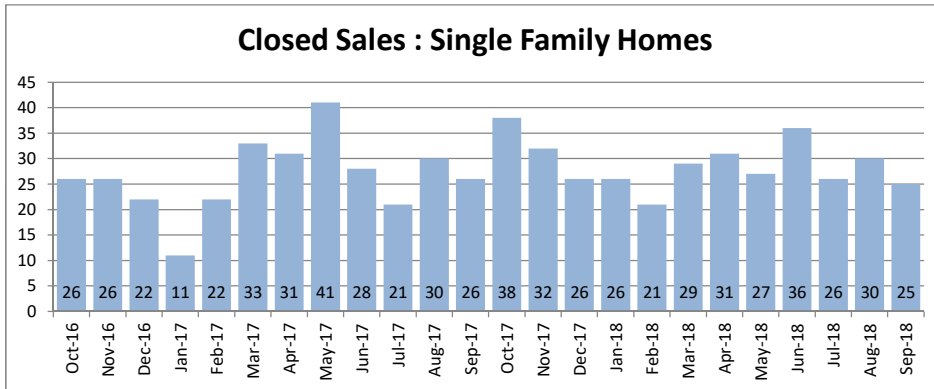


Makaha - Nanakuli
1-8-1 to 1-8-9

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	28	36	-22%	354	379	-7%
Closed Sales	25	26	-4%	251	243	3%
Median Sales Price	\$448,000	\$477,500	-6%	\$480,000	\$456,500	5%
Percent of Original List Price Received	90.5%	102.1%	-11%	96.7%	99.0%	-2%
Median Days on Market Until Sale	21	18	17%	22	21	5%
Inventory of Homes for Sale	114	99	15%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	21	19%	220	214	3%
Closed Sales	14	16	-13%	143	136	5%
Median Sales Price	\$188,500	\$153,000	23%	\$168,500	\$154,944	9%
Percent of Original List Price Received	97.9%	96.0%	2%	96.3%	97.4%	-1%
Median Days on Market Until Sale	59	35	69%	39	30	30%
Inventory of Homes for Sale	71	75	-5%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2018

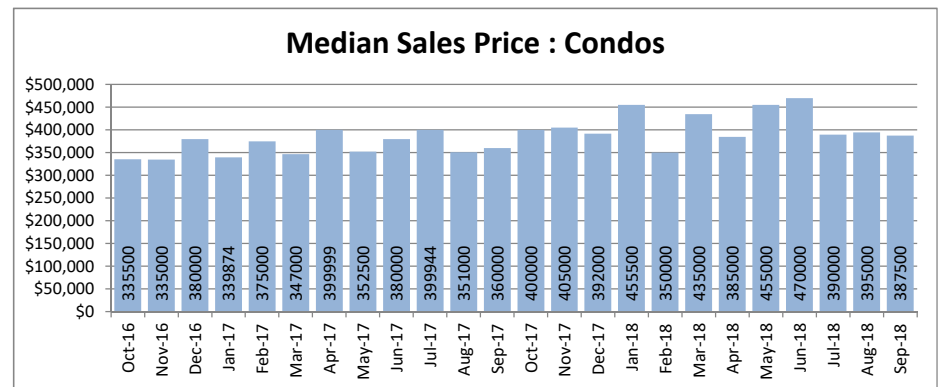
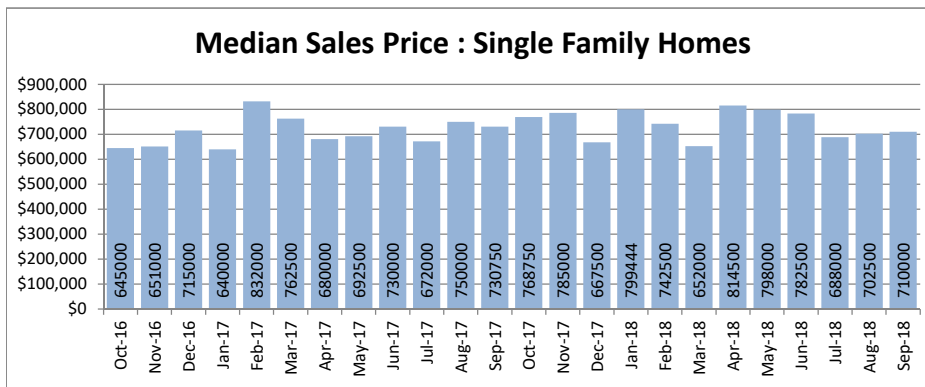
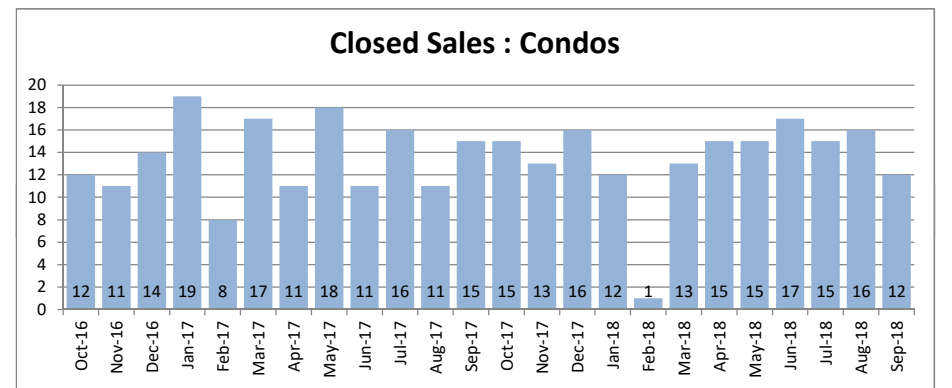
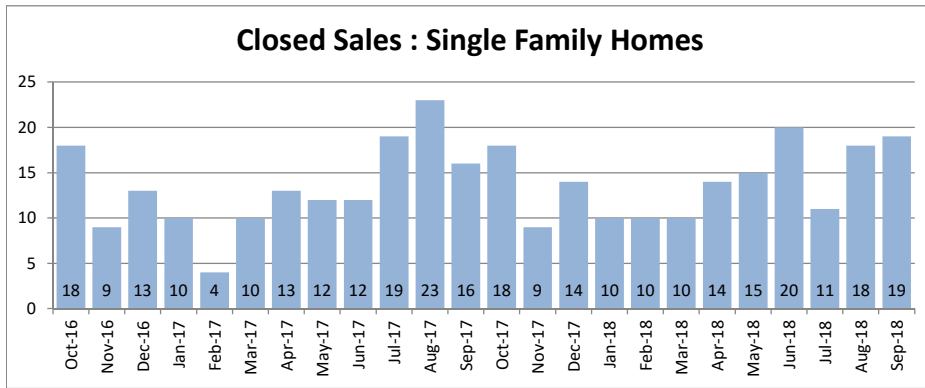


Makakilo
1-9-2 to 1-9-3

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	15	-7%	176	182	-3%
Closed Sales	19	16	19%	127	119	7%
Median Sales Price	\$710,000	\$730,750	-3%	\$745,000	\$700,000	6%
Percent of Original List Price Received	97.9%	98.2%	0%	99.5%	96.6%	3%
Median Days on Market Until Sale	23	38	-39%	16	19	-16%
Inventory of Homes for Sale	60	52	15%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	13	31%	159	127	25%
Closed Sales	12	15	-20%	116	126	-8%
Median Sales Price	\$387,500	\$360,000	8%	\$400,000	\$369,000	8%
Percent of Original List Price Received	95.1%	98.6%	-4%	98.5%	98.4%	0%
Median Days on Market Until Sale	37	18	106%	11	12	-8%
Inventory of Homes for Sale	39	27	44%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2018

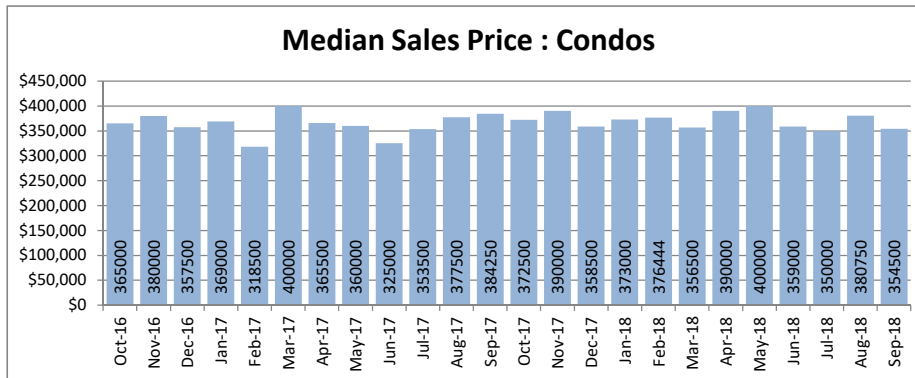
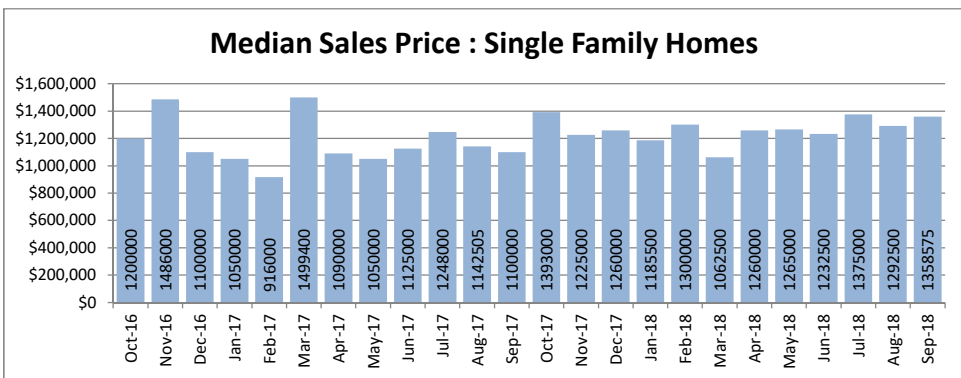
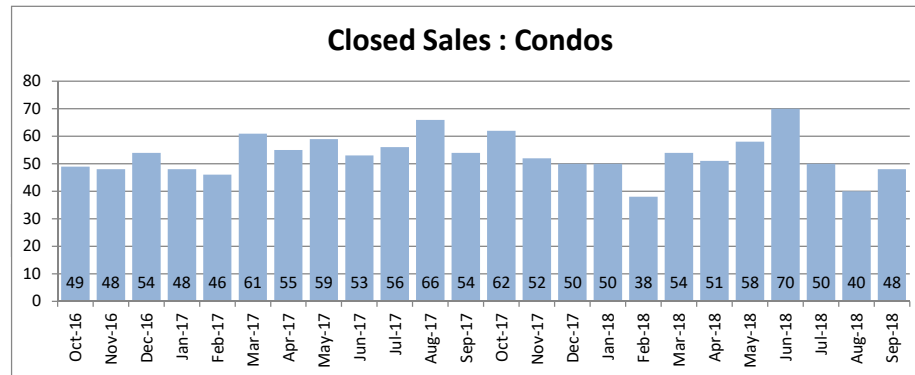
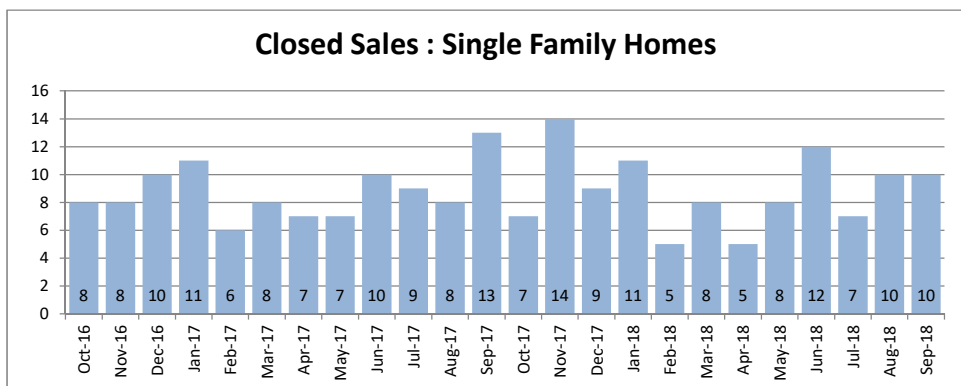


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	16	16	0%	135	133	2%
Closed Sales	10	13	-23%	76	79	-4%
Median Sales Price	\$1,358,575	\$1,100,000	24%	\$1,250,000	\$1,100,000	14%
Percent of Original List Price Received	94.5%	101.1%	-7%	96.2%	92.2%	4%
Median Days on Market Until Sale	18	10	80%	22	17	29%
Inventory of Homes for Sale	64	50	28%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	53	64	-17%	591	691	-14%
Closed Sales	48	54	-11%	459	498	-8%
Median Sales Price	\$354,500	\$384,250	-8%	\$375,000	\$565,500	-34%
Percent of Original List Price Received	96.1%	99.4%	-3%	97.2%	97.5%	0%
Median Days on Market Until Sale	20	21	-5%	18	22	-18%
Inventory of Homes for Sale	178	194	-8%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2018

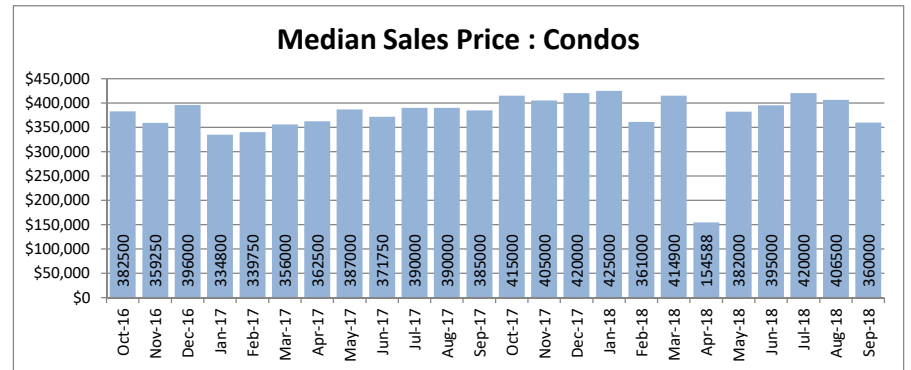
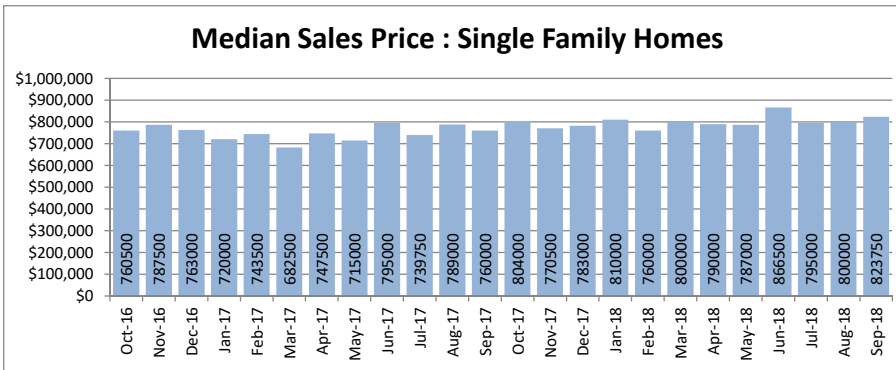
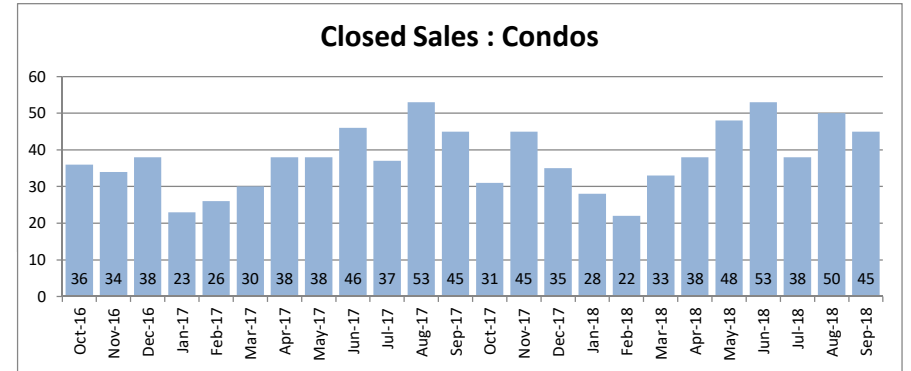
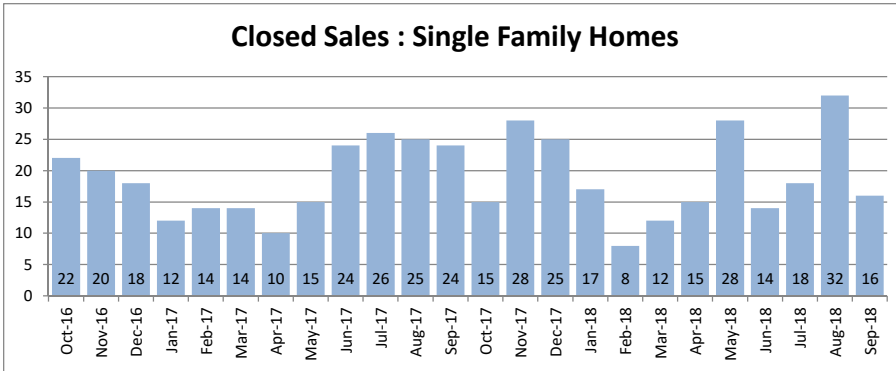


Mililani
Selected 1-9-4 to 1-9-5

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	26	32	-19%	227	204	11%
Closed Sales	16	24	-33%	160	164	-2%
Median Sales Price	\$823,750	\$760,000	8%	\$800,000	\$767,000	4%
Percent of Original List Price Received	96.9%	99.0%	-2%	99.4%	98.8%	1%
Median Days on Market Until Sale	9	8	13%	11	10	10%
Inventory of Homes for Sale	60	52	15%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	39	35	11%	441	398	11%
Closed Sales	45	45	0%	355	336	6%
Median Sales Price	\$360,000	\$385,000	-6%	\$395,000	\$374,000	6%
Percent of Original List Price Received	97.6%	99.0%	-1%	99.5%	99.7%	0%
Median Days on Market Until Sale	21	8	163%	11	9	22%
Inventory of Homes for Sale	90	90	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2018

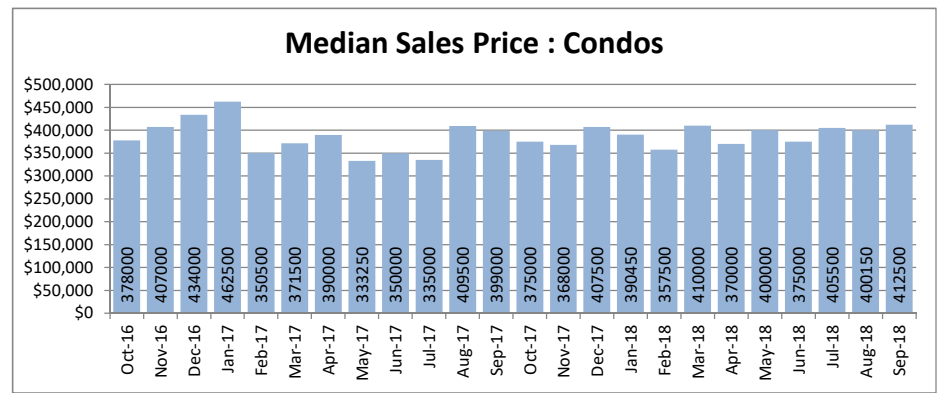
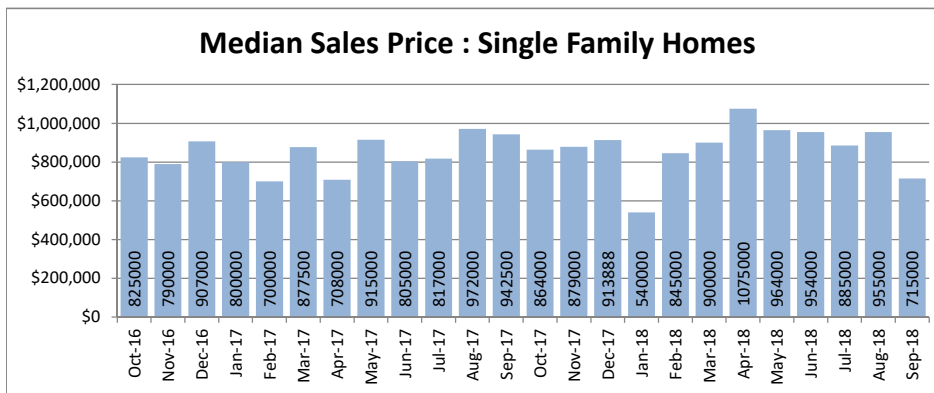
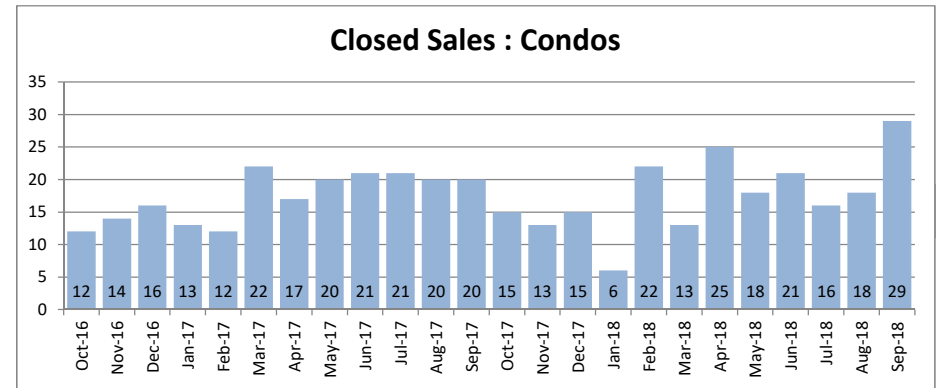
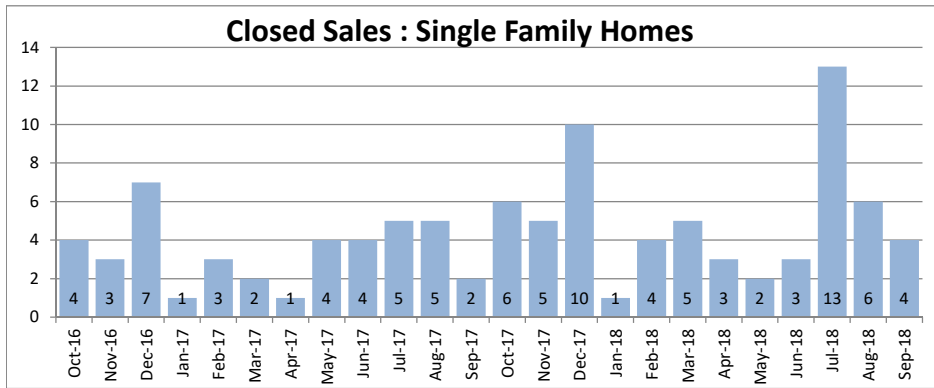


Moanalua - Salt Lake
1-1-1

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	4	7	-43%	48	44	9%
Closed Sales	4	2	100%	41	27	52%
Median Sales Price	\$715,000	\$942,500	-24%	\$900,000	\$860,000	5%
Percent of Original List Price Received	104.4%	92.4%	13%	100.1%	94.5%	6%
Median Days on Market Until Sale	8	30	-73%	11	21	-48%
Inventory of Homes for Sale	10	10	0%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	23	15	53%	205	176	16%
Closed Sales	29	20	45%	168	166	1%
Median Sales Price	\$412,500	\$399,000	3%	\$398,000	\$369,000	8%
Percent of Original List Price Received	97.1%	98.9%	-2%	98.3%	100.0%	-2%
Median Days on Market Until Sale	10	23	-57%	11	18	-39%
Inventory of Homes for Sale	56	40	40%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2018

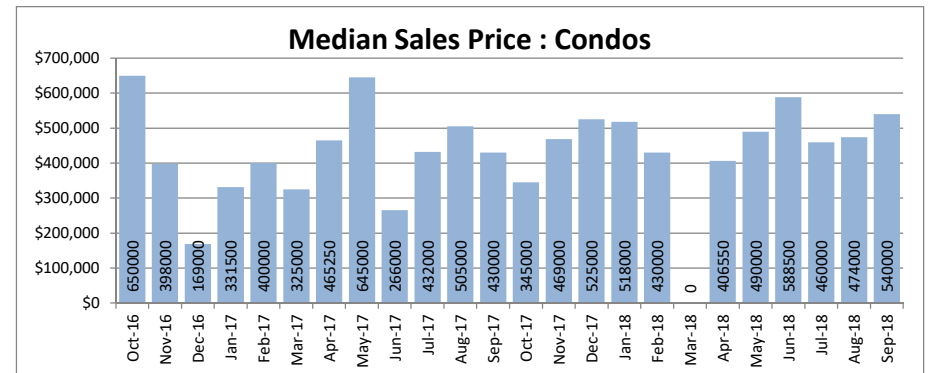
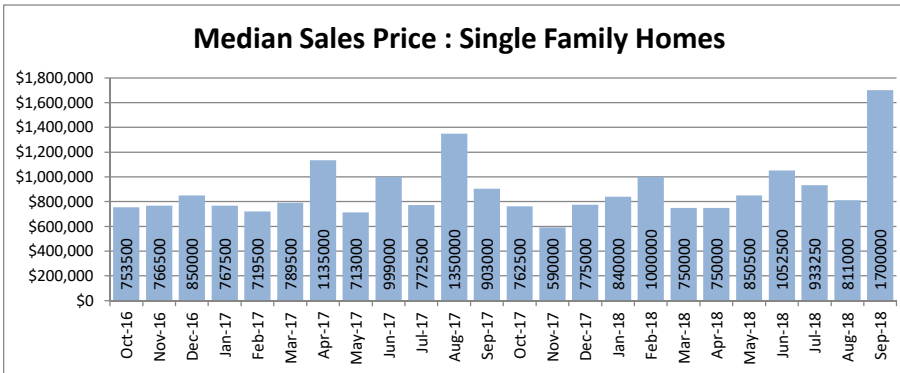
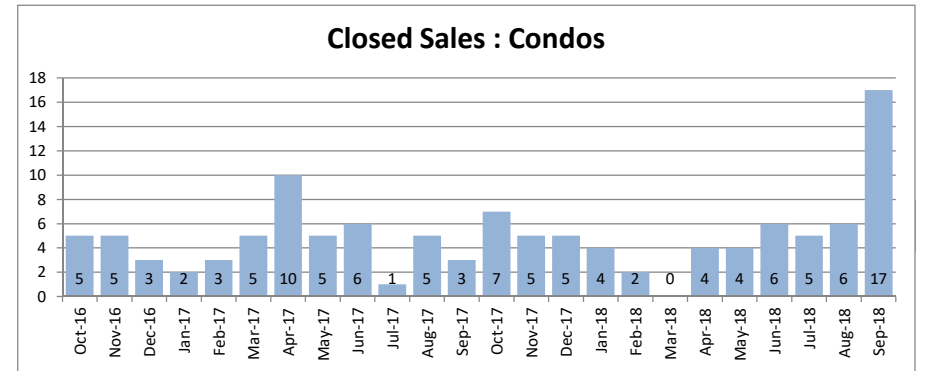
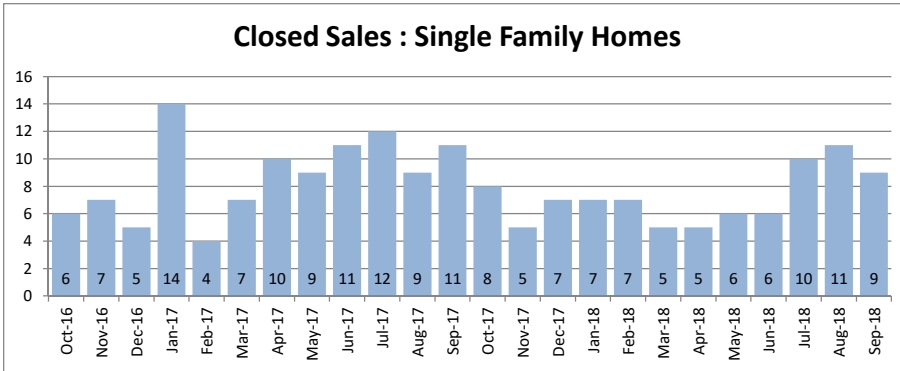


North Shore
1-5-6 to 1-6-9

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	10	40%	130	142	-8%
Closed Sales	9	11	-18%	66	87	-24%
Median Sales Price	\$1,700,000	\$903,000	88%	\$954,500	\$897,000	6%
Percent of Original List Price Received	85.2%	100.4%	-15%	96.9%	99.7%	-3%
Median Days on Market Until Sale	49	7	600%	17	26	-35%
Inventory of Homes for Sale	63	48	31%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	6	17%	59	62	-5%
Closed Sales	7	3	133%	38	40	-5%
Median Sales Price	\$540,000	\$430,000	26%	\$482,500	\$430,000	12%
Percent of Original List Price Received	93.1%	86.9%	7%	92.0%	93.4%	-1%
Median Days on Market Until Sale	28	83	-66%	20	20	0%
Inventory of Homes for Sale	28	20	40%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2018

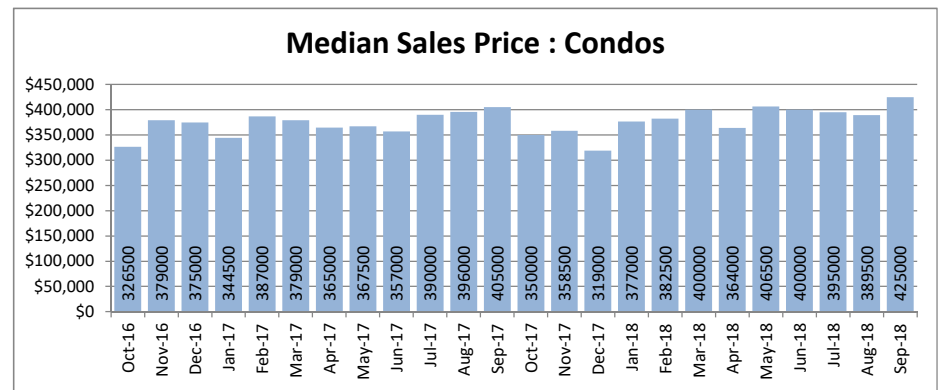
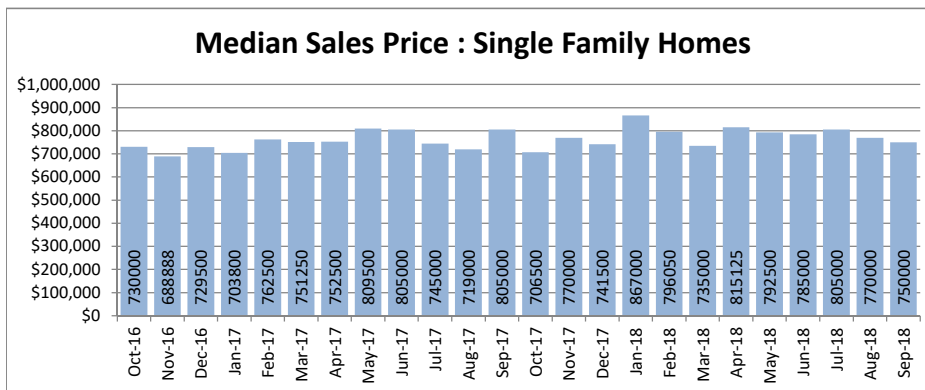
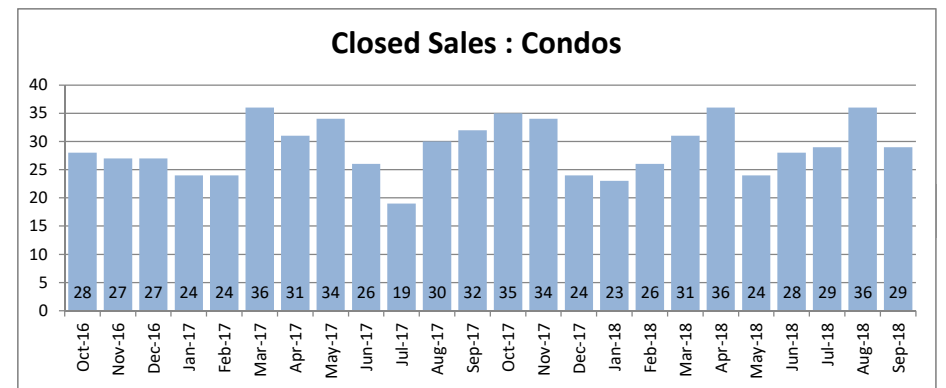
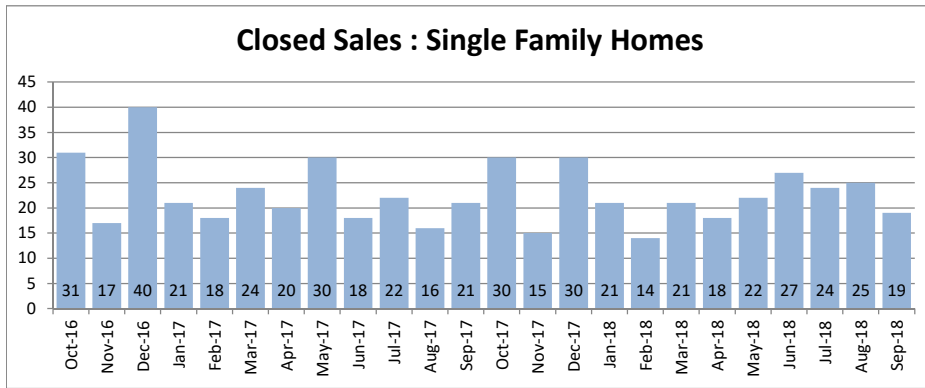


Pearl City - Aiea
1-9-6 to 1-9-9

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	16	22	-27%	240	233	3%
Closed Sales	19	21	-10%	191	190	1%
Median Sales Price	\$750,000	\$805,000	-7%	\$789,500	\$760,000	4%
Percent of Original List Price Received	90.9%	103.2%	-12%	98.7%	98.7%	0%
Median Days on Market Until Sale	17	13	31%	12	15	-20%
Inventory of Homes for Sale	71	62	15%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	25	34	-26%	340	328	4%
Closed Sales	29	32	-9%	262	256	2%
Median Sales Price	\$425,000	\$405,000	5%	\$391,000	\$385,000	2%
Percent of Original List Price Received	98.8%	99.1%	0%	98.0%	100.0%	-2%
Median Days on Market Until Sale	11	8	38%	11	10	10%
Inventory of Homes for Sale	76	83	-8%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2018

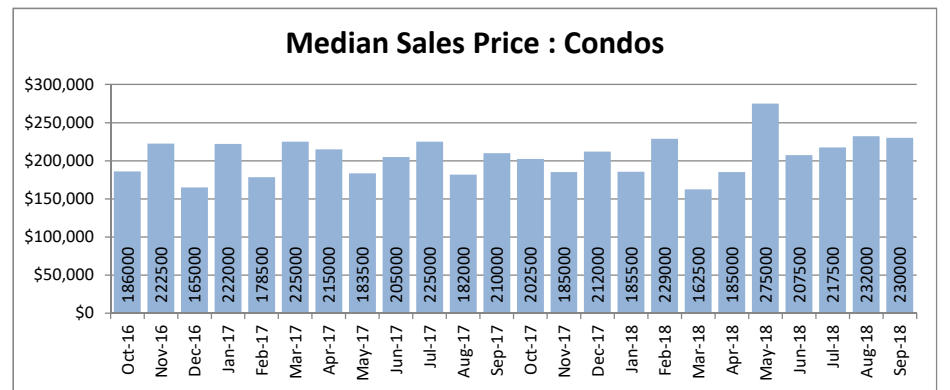
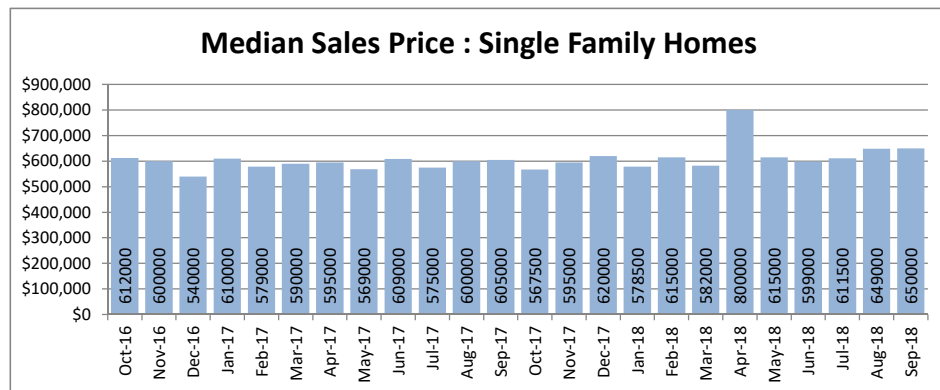
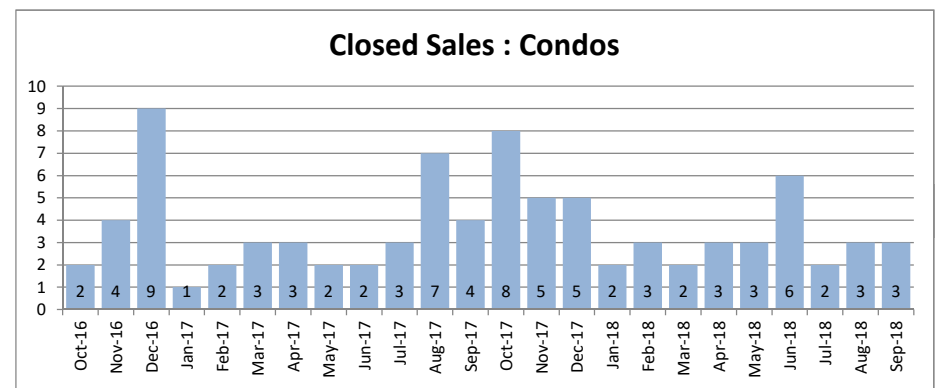
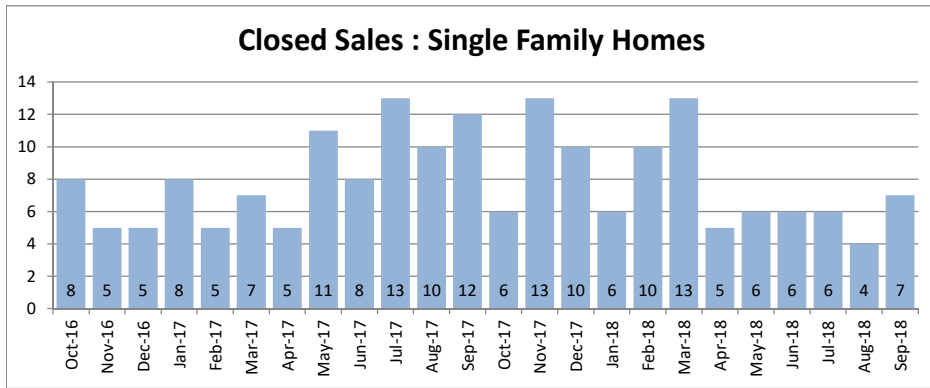


Wahiawa
1-7-1 to 1-7-7

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	9	13	-31%	81	101	-20%
Closed Sales	7	12	-42%	63	79	-20%
Median Sales Price	\$650,000	\$605,000	7%	\$615,000	\$595,000	3%
Percent of Original List Price Received	97.7%	100.6%	-3%	98.4%	99.2%	-1%
Median Days on Market Until Sale	32	8	300%	14	14	0%
Inventory of Homes for Sale	22	34	-35%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	2	8	-75%	32	51	-37%
Closed Sales	3	4	-25%	27	27	0%
Median Sales Price	\$230,000	\$210,000	10%	\$220,000	\$212,000	4%
Percent of Original List Price Received	100.0%	100.5%	0%	96.1%	99.8%	-4%
Median Days on Market Until Sale	17	9	89%	12	10	20%
Inventory of Homes for Sale	10	16	-38%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2018

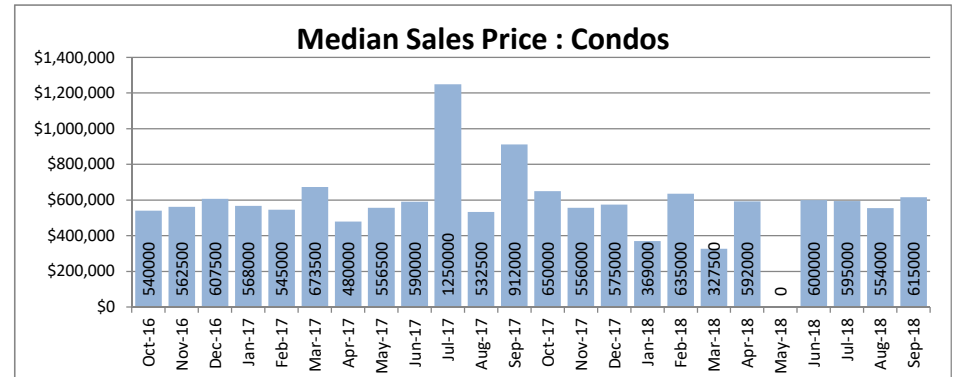
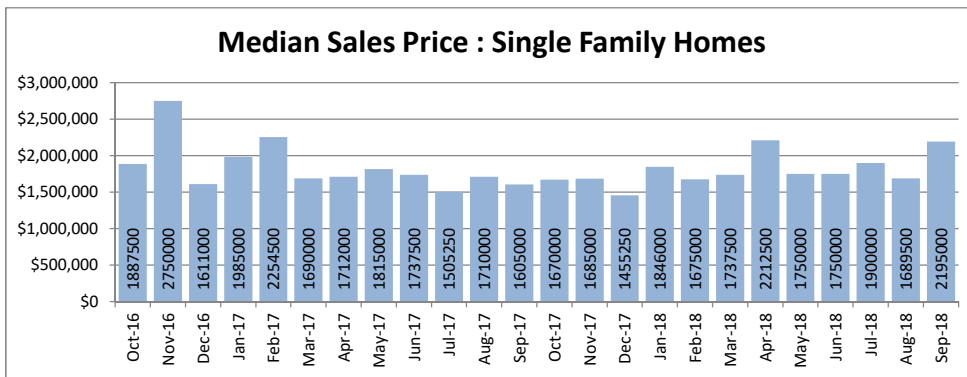
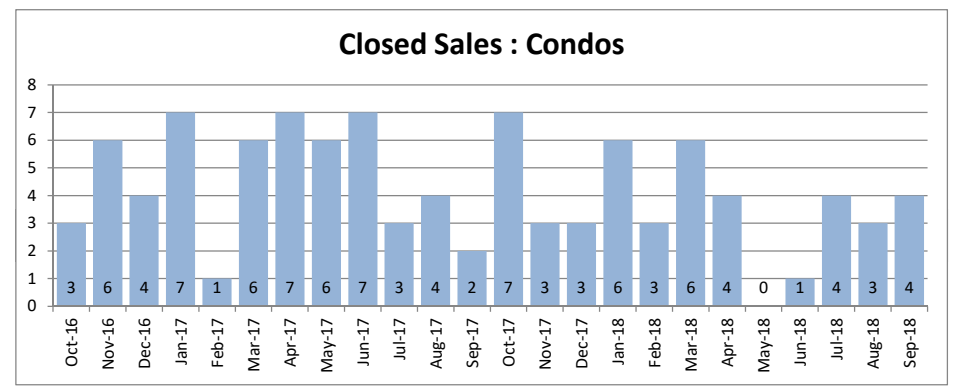
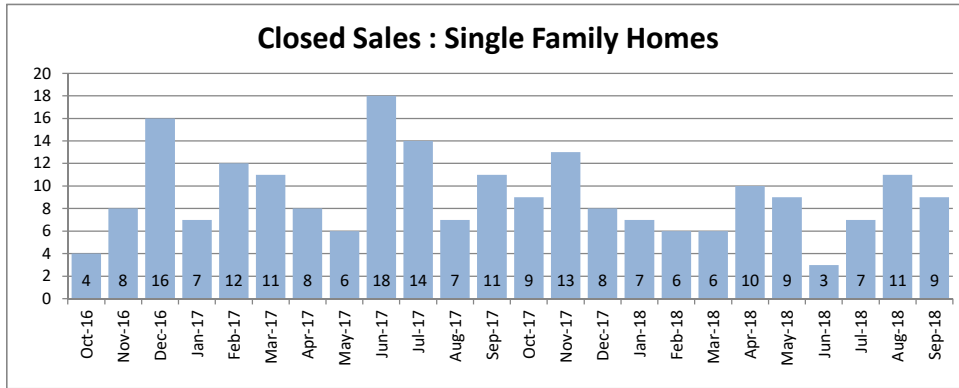


Waialae - Kahala
1-3-5

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	10	22	-55%	123	156	-21%
Closed Sales	9	11	-18%	68	94	-28%
Median Sales Price	\$2,195,000	\$1,605,000	37%	\$1,823,000	\$1,710,000	7%
Percent of Original List Price Received	100.0%	89.2%	12%	98.6%	93.7%	5%
Median Days on Market Until Sale	12	45	-73%	29	52	-44%
Inventory of Homes for Sale	58	70	-17%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	7	-14%	45	59	-24%
Closed Sales	4	2	100%	31	43	-28%
Median Sales Price	\$615,000	\$912,000	-33%	\$565,000	\$566,500	0%
Percent of Original List Price Received	100.8%	96.1%	5%	98.3%	98.5%	0%
Median Days on Market Until Sale	7	47	-85%	15	30	-50%
Inventory of Homes for Sale	22	15	47%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2018

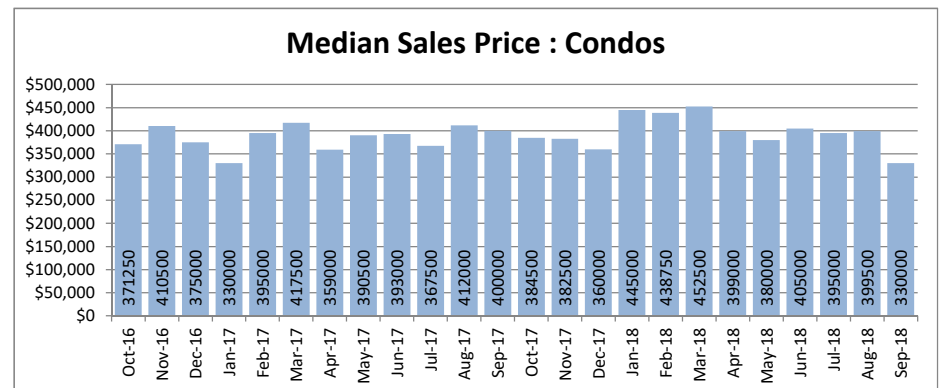
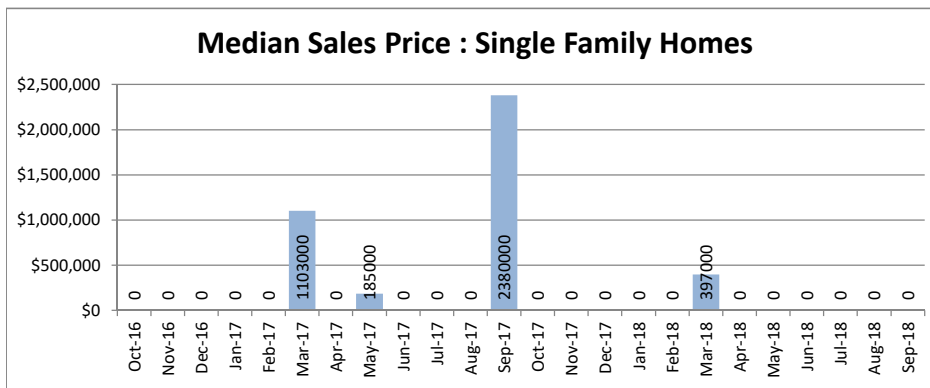
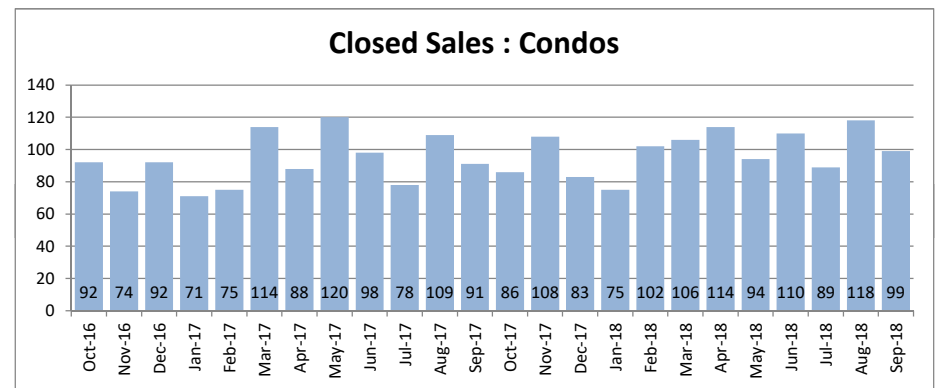
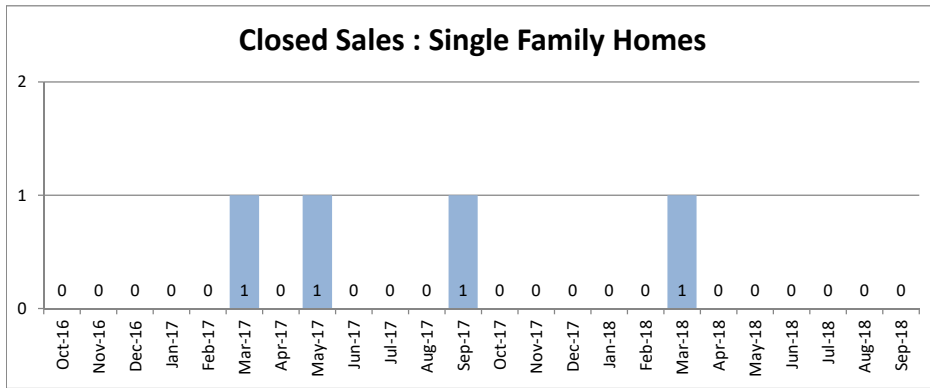


Waikiki
1-2-6

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	1	-	5	4	25%
Closed Sales	0	1	-	1	3	-67%
Median Sales Price	\$0	\$2,380,000	-	\$397,000	\$1,103,000	-64%
Percent of Original List Price Received	0.0%	141.7%	-	94.5%	84.8%	11%
Median Days on Market Until Sale	0	182	-	0	120	-
Inventory of Homes for Sale	1	2	-50%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	138	120	15%	1479	1291	15%
Closed Sales	99	91	9%	907	844	7%
Median Sales Price	\$330,000	\$400,000	-18%	\$400,000	\$390,000	3%
Percent of Original List Price Received	94.3%	93.3%	1%	95.2%	97.5%	-2%
Median Days on Market Until Sale	28	28	0%	33	29	14%
Inventory of Homes for Sale	632	547	16%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2018

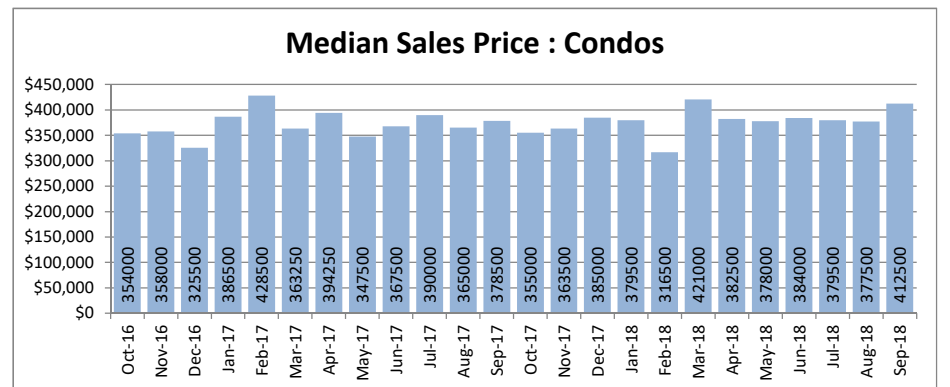
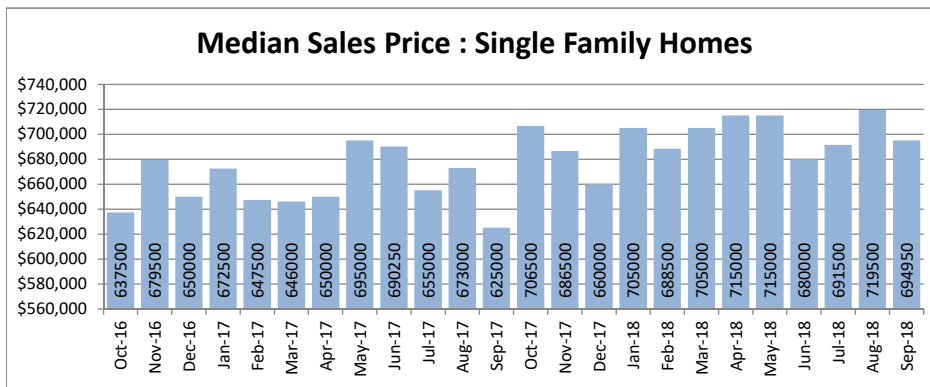
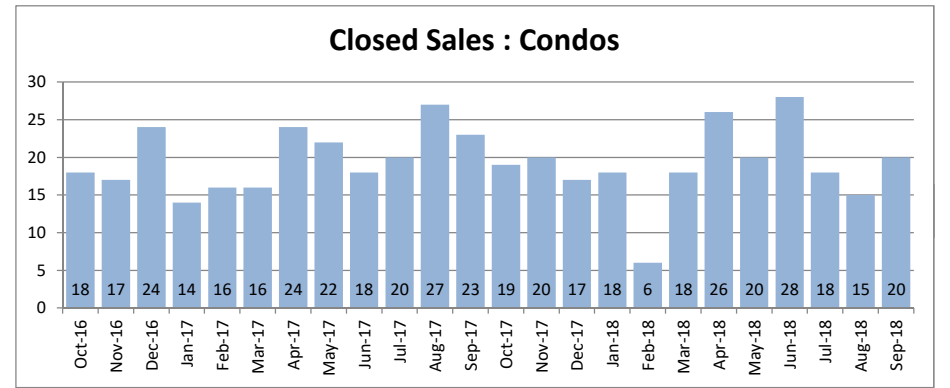
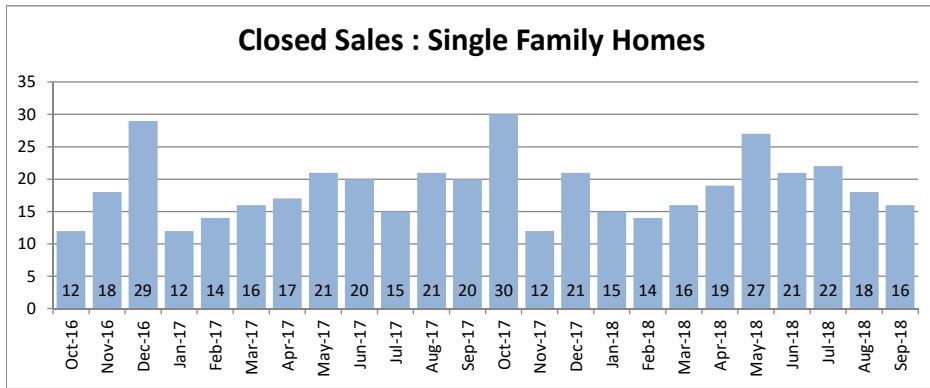


Waipahu
1-9-4

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	24	19	26%	223	199	12%
Closed Sales	16	20	-20%	168	156	8%
Median Sales Price	\$694,950	\$625,000	11%	\$703,000	\$670,000	5%
Percent of Original List Price Received	99.5%	94.7%	5%	100.1%	99.3%	1%
Median Days on Market Until Sale	15	18	-17%	17	13	31%
Inventory of Homes for Sale	53	50	6%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	22	-5%	210	205	2%
Closed Sales	20	23	-13%	169	180	-6%
Median Sales Price	\$412,500	\$378,500	9%	\$383,000	\$375,000	2%
Percent of Original List Price Received	102.5%	98.3%	4%	97.7%	101.4%	-4%
Median Days on Market Until Sale	20	8	150%	12	9	33%
Inventory of Homes for Sale	46	43	7%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2018

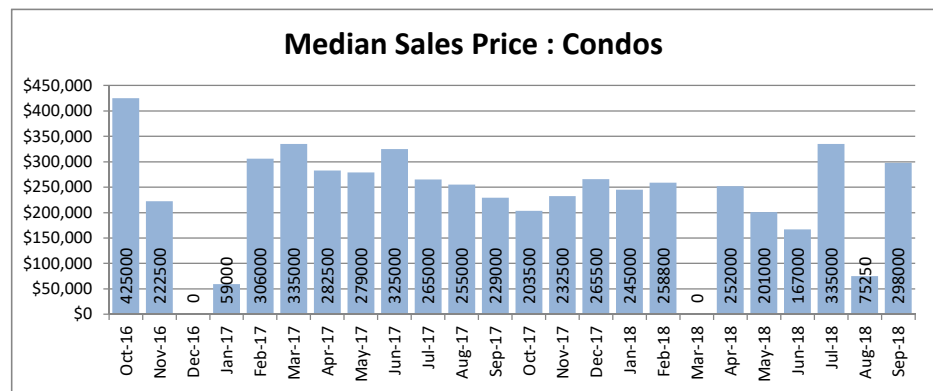
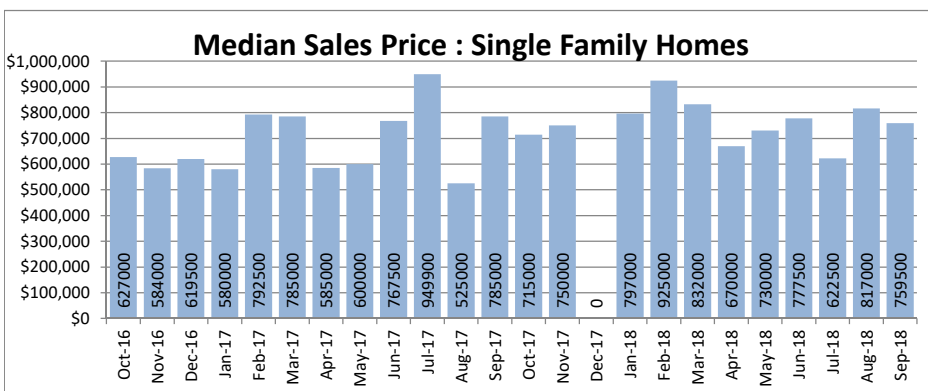
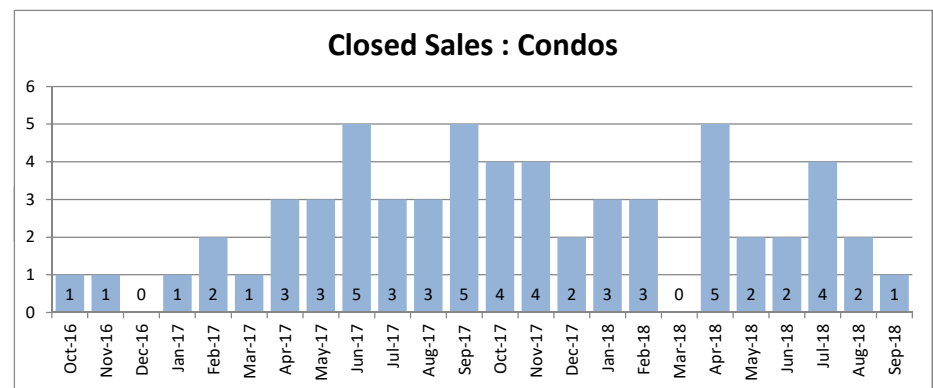
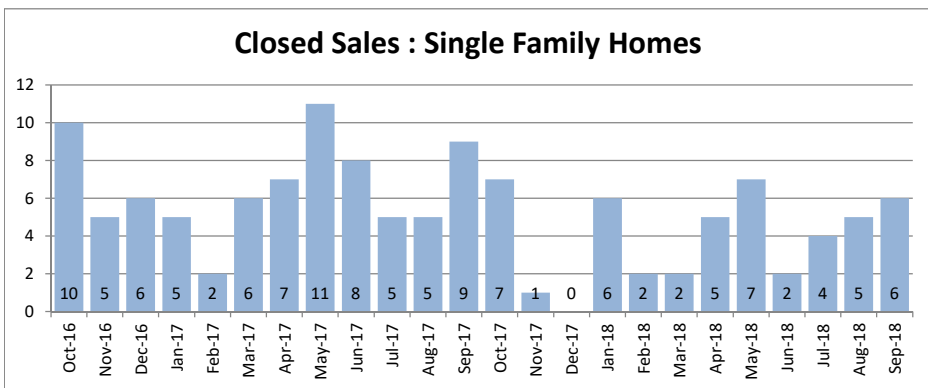


Windward Coast
1-4-8 to 1-5-5

September 2018

Single Family Homes	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	6	0%	70	78	-10%
Closed Sales	6	9	-33%	39	58	-33%
Median Sales Price	\$759,500	\$785,000	-3%	\$780,000	\$757,500	3%
Percent of Original List Price Received	94.6%	92.6%	2%	94.5%	98.7%	-4%
Median Days on Market Until Sale	27	67	-60%	25	43	-42%
Inventory of Homes for Sale	32	32	0%	-	-	-

Condos	September			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	1	4	-75%	31	40	-23%
Closed Sales	1	5	-80%	22	26	-15%
Median Sales Price	\$298,000	\$229,000	30%	\$255,400	\$275,500	-7%
Percent of Original List Price Received	100.0%	77.1%	30%	98.4%	94.0%	5%
Median Days on Market Until Sale	24	55	-56%	31	53	-42%
Inventory of Homes for Sale	9	16	-44%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - September 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 5

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 677,000	-	-	-	2	-	-	-
MILILANI AREA	\$ 759,000	\$ 749,500	-1.3%	-\$9,500	17	10	-41.2%	-7
MILILANI MAUKA	\$ 873,000	\$ 1,089,500	24.8%	\$216,500	5	6	20.0%	1
WAHIAWA AREA	\$ 538,000	\$ 645,500	20.0%	\$107,500	5	2	-60.0%	-3
WAHIAWA HEIGHTS	\$ 640,000	\$ 627,500	-2.0%	-\$12,500	5	4	-20.0%	-1
WAHIAWA PARK	\$ 580,000	-	-	-	1	-	-	-
WHITMORE VILLAGE	\$ 540,000	\$ 660,000	22.2%	\$120,000	1	1	0.0%	0
Central Region	\$ 723,000	\$ 730,000	1.0%	\$7,000	36	23	-36.1%	-13
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AINA HAINA AREA	\$ 1,020,000	\$ 820,000	-19.6%	-\$200,000	3	2	-33.3%	-1
AINA HAINA BEACH	-	\$ 5,700,000	-	-	-	1	-	-
DIAMOND HEAD	\$ 2,600,000	-	-	-	6	-	-	-
HAWAII LOA RIDGE	\$ 2,737,500	-	-	-	2	-	-	-
KAHALA AREA	\$ 2,975,000	\$ 4,400,000	47.9%	\$1,425,000	5	3	-40.0%	-2
KAHALA-PUUPANINI	\$ 1,390,000	-	-	-	1	-	-	-
KAIMUKI	\$ 820,000	\$ 947,500	15.5%	\$127,500	4	4	0.0%	0
KALANI IKI	\$ 929,000	-	-	-	1	-	-	-
KAPAHULU	\$ 992,000	\$ 858,000	-13.5%	-\$134,000	2	4	100.0%	2
KULIOUOU	-	\$ 858,000	-	-	-	1	-	-
NIU VALLEY	\$ 1,135,000	\$ 1,190,000	4.8%	\$55,000	1	3	200.0%	2
PALOLO	\$ 760,000	\$ 893,000	17.5%	\$133,000	3	2	-33.3%	-1
PAIKO LAGOON	\$ 3,900,000	-	-	-	1	-	-	-
ST. LOUIS	\$ 1,106,000	\$ 950,000	-14.1%	-\$156,000	1	3	200.0%	2
WAIALAE G/C	-	\$ 2,300,000	-	-	-	1	-	-
WAIALAE IKI	\$ 1,102,500	\$ 2,096,500	90.2%	\$994,000	2	2	0.0%	0
WAIALAE NUI RDGE	\$ 1,605,000	\$ 1,700,000	5.9%	\$95,000	3	1	-66.7%	-2
WAIALAE NUI-LWR	-	\$ 1,008,750	-	-	-	2	-	-
WILHELMINA	-	\$ 893,000	-	-	-	2	-	-
Diamond Hd Region	\$ 1,500,000	\$ 998,000	-33.5%	-\$502,000	35	31	-11.4%	-4
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HAHAIONE-UPPER	\$ 980,000	-	-	-	1	-	-	-
KALAMA VALLEY	\$ 830,000	-	-	-	3	-	-	-
KAMEHAME RIDGE	\$ 1,283,000	\$ 1,080,000	-15.8%	-\$203,000	1	1	0.0%	0
KAMILO IKI	\$ 900,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$ 880,000	\$ 839,500	-4.6%	-\$40,500	1	4	300.0%	3
KOKO KAI	\$ 1,930,000	\$ 2,100,000	8.8%	\$170,000	1	2	100.0%	1
MARINA WEST	-	\$ 1,160,000	-	-	-	1	-	-
MARINERS COVE	\$ 1,343,500	-	-	-	2	-	-	-
MARINERS RIDGE	\$ 1,250,000	\$ 1,250,000	0.0%	\$0	1	1	0.0%	0
MARINERS VALLEY	-	\$ 1,099,000	-	-	-	1	-	-
NAPALI HAWEO	\$ 2,100,000	-	-	-	1	-	-	-
PORTLOCK	\$ 2,650,000	-	-	-	1	-	-	-
QUEENS GATE	-	\$ 1,479,000	-	-	-	1	-	-
SPINNAKER ISLE	-	\$ 1,225,000	-	-	-	1	-	-
TRIANGLE	\$ 1,900,000	\$ 2,051,645	8.0%	\$151,645	1	2	100.0%	1
WEST MARINA	-	\$ 1,387,500	-	-	-	1	-	-
Hawaii Kai Region	\$ 1,200,000	\$ 1,225,000	2.1%	\$25,000	14	15	7.1%	1

Single Family Solds - September 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 5

Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LUALUALEI	\$ 494,500	\$ 420,000	-15.1%	-\$74,500	4	3	-25.0%	-1
MAILI	\$ 377,000	\$ 405,000	7.4%	\$28,000	9	9	0.0%	0
MAILI SEA-KAIMALINO	\$ 485,000	\$ 508,000	4.7%	\$23,000	1	1	0.0%	0
MAILI SEA-MAKALAE 1	\$ 515,000	\$ 580,000	12.6%	\$65,000	1	3	200.0%	2
MAILI SEA-MAKALAE 2	\$ 574,000	-	-	-	3	-	-	-
MAILI SEA-NOHOKAI	\$ 529,000	\$ 574,500	8.6%	\$45,500	1	3	200.0%	2
MAKAHA	\$ 376,000	\$ 438,000	16.5%	\$62,000	5	4	-20.0%	-1
MAKAHA OCEANVIEW ESTATES	\$ 660,000	-	-	-	1	-	-	-
WAIANAE	\$ 383,000	\$ 210,500	-45.0%	-\$172,500	1	2	100.0%	1
Leeward Region	\$ 477,500	\$ 448,000	-6.2%	-\$29,500	26	25	-3.8%	-1

Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
EWA BEACH	\$ 580,000	\$ 775,000	33.6%	\$195,000	1	4	300.0%	3
EWA GEN ALI COVE	\$ 570,000	\$ 558,000	-2.1%	-\$12,000	1	1	0.0%	0
EWA GEN CARRIAGES	\$ 772,000	\$ 855,250	10.8%	\$83,250	1	2	100.0%	1
EWA GEN HALEAKEA	\$ 815,000	\$ 880,000	8.0%	\$65,000	1	1	0.0%	0
EWA GEN CORTEBELLA	-	\$ 535,000	-	-	-	1	-	-
EWA GEN LATITUDES	\$ 730,000	-	-	-	1	-	-	-
EWA GEN LAS BRISAS	\$ 565,000	\$ 600,000	6.2%	\$35,000	4	1	-75.0%	-3
EWA GEN LAULANI	\$ 627,000	-	-	-	2	-	-	-
EWA GEN LAULANI-TRADES	-	\$ 652,500	-	-	-	2	-	-
EWA GEN LAULANI-TIDES	\$ 632,500	-	-	-	2	-	-	-
EWA GEN LOMBARD WAY	\$ 495,000	\$ 505,500	2.1%	\$10,500	1	2	100.0%	1
EWA GEN MERIDIAN	-	\$ 750,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	\$ 576,250	\$ 585,000	1.5%	\$8,750	4	3	-25.0%	-1
EWA GEN PARKSIDE	\$ 645,000	\$ 677,000	5.0%	\$32,000	3	1	-66.7%	-2
EWA GEN PRESCOTT	\$ 735,000	\$ 730,000	-0.7%	-\$5,000	3	2	-33.3%	-1
EWA GEN SODA CREEK	\$ 632,000	\$ 657,000	4.0%	\$25,000	3	2	-33.3%	-1
EWA GEN SONOMA	\$ 749,000	\$ 730,000	-2.5%	-\$19,000	1	1	0.0%	0
EWA GEN SUMMERHILL	\$ 610,000	\$ 625,000	2.5%	\$15,000	1	1	0.0%	0
EWS GEN SANDLEWOOD	-	\$ 775,000	-	-	-	1	-	-
EWA GEN SUN TERRA	\$ 615,000	-	-	-	2	-	-	-
EWA GEN SUN TERRA SOUTH	\$ 651,000	-	-	-	1	-	-	-
EWA GEN TERRAZZA	\$ 593,000	-	-	-	5	-	-	-
EWA GEN TIBURON	\$ 595,000	-	-	-	1	-	-	-
EWA GEN TUSCANY II	-	\$ 660,000	-	-	-	1	-	-
EWA GEN WOODBRIDGE	-	\$ 878,000	-	-	-	1	-	-
EWA VILLAGES	\$ 660,000	-	-	-	2	-	-	-
HOAKALEI-KA MAKANA	\$ 730,000	\$ 782,450	7.2%	\$52,450	7	4	-42.9%	-3
HOAKALEI-KIPIKA	\$ 740,000	\$ 750,000	1.4%	\$10,000	1	1	0.0%	0
HOAKALEI-KUAPAPA	\$ 710,000	\$ 832,500	17.3%	\$122,500	1	2	100.0%	1
HUELANI	\$ 730,000	-	-	-	1	-	-	-
KAPOLEI	\$ 689,000	\$ 599,000	-13.1%	-\$90,000	2	1	-50.0%	-1
KAPOLEI-AELOA	\$ 638,000	-	-	-	3	-	-	-
KAPOLEI-KAI	-	\$ 710,000	-	-	-	1	-	-
KAPOLEI KNOLLS	\$ 830,000	\$ 860,000	3.6%	\$30,000	4	1	-75.0%	-3
KAPOLEI-IWALANI	\$ 649,000	-	-	-	3	-	-	-
KAPOLEI-KAWENA AT MEHANA	-	\$ 689,000	-	-	-	1	-	-
KAPOLEI-KEKUILANI	\$ 659,000	\$ 645,000	-2.1%	-\$14,000	3	1	-66.7%	-2
KAPOLEI-MALANAI	\$ 820,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-LA HIKI	\$ 682,000	-	-	-	3	-	-	-
KAPOLEI-MEHANA-OLINO	-	\$ 733,000	-	-	-	1	-	-
LEEWARD ESTATES	\$ 555,000	\$ 815,000	46.8%	\$260,000	1	1	0.0%	0
NANIKAI GARDENS	\$ 535,000	-	-	-	1	-	-	-
OCEAN POINTE	\$ 680,000	\$ 725,500	6.7%	\$45,500	17	12	-29.4%	-5
WESTLOCH ESTATES	\$ 705,000	-	-	-	3	-	-	-
WESTLOCH FAIRWAY	\$ 598,000	\$ 699,000	16.9%	\$101,000	1	1	0.0%	0
Ewa Plain Region	\$ 659,500	\$ 720,000	9.2%	\$60,500	92	55	-40.2%	-37

Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 740,750	-	-	-	2	-	-	-
MAKAKILO-HIGHLANDS	-	\$ 812,000	-	-	-	1	-	-
MAKAKILO-HIGHPOINTE	\$ 759,500	\$ 837,000	10.2%	\$77,500	2	2	0.0%	0
MAKAKILO-KAHIWELO	\$ 970,000	-	-	-	2	-	-	-
MAKAKILO-KUMULANI	\$ 830,000	-	-	-	1	-	-	-
MAKAKILO-UPPER	\$ 675,000	\$ 685,000	1.5%	\$10,000	4	7	75.0%	3
MAKAKILO-LOWER	\$ 650,000	\$ 645,000	-0.8%	-\$5,000	2	3	50.0%	1
MAKAKILO-PALEHUA HGTS	\$ 777,500	\$ 705,000	-9.3%	-\$72,500	1	2	100.0%	1
MAKAKILO-ROYAL RIDGE	-	\$ 720,000	-	-	-	1	-	-
MAKAKILO-STARSEDGE	-	\$ 720,000	-	-	-	1	-	-
MAKAKILO-WAI KALOI	\$ 850,000	\$ 852,500	0.3%	\$2,500	1	2	100.0%	1
Makakilo Region	\$ 749,000	\$ 710,000	-5.2%	-\$39,000	15	19	26.7%	4

Single Family Solds - September 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 5

Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	\$ 1,200,000	\$ 1,240,000	3.3%	\$40,000	4	2	-50.0%	-2
BEACHSIDE	\$ 3,810,000	\$ 2,800,000	-26.5%	-\$1,010,000	1	3	200.0%	2
COCONUT GROVE	\$ 969,000	\$ 930,000	-4.0%	-\$39,000	3	3	0.0%	0
ENCHANTED LAKE	\$ 1,448,750	\$ 1,225,000	-15.4%	-\$223,750	2	2	0.0%	0
KAILUA ESTATES	\$ 1,200,000	-	-	-	1	-	-	-
KAILUA BLUFFS	-	\$ 915,000	-	-	-	1	-	-
KAIMALINO	\$ 2,398,000	\$ 1,885,000	-21.4%	-\$513,000	1	4	300.0%	3
KALAHEO HILLSIDE	\$ 1,075,000	-	-	-	1	-	-	-
KALAMA TRACT	\$ 1,100,000	\$ 1,487,500	35.2%	\$387,500	1	2	100.0%	1
KAOPA	\$ 870,000	\$ 846,250	-2.7%	-\$23,750	3	2	-33.3%	-1
KEOLU HILLS	\$ 880,000	\$ 881,975	0.2%	\$1,975	3	2	-33.3%	-1
KOOLAUPOKU	-	\$ 1,238,000	-	-	-	3	-	-
MAUNAWILI	-	\$ 1,439,000	-	-	-	2	-	-
KUULEI TRACT	\$ 1,785,000	\$ 1,700,000	-4.8%	-\$85,000	1	1	0.0%	0
LANIKAI	\$ 3,325,000	\$ 2,440,000	-26.6%	-\$885,000	4	3	-25.0%	-1
WAIMANALO	-	\$ 915,000	-	-	-	2	-	-
OLOMANA	\$ 1,250,000	-	-	-	1	-	-	-
Kailua Region	\$ 1,262,500	\$ 1,269,000	0.5%	\$6,500	26	32	23.1%	6

Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AHUIMANU AREA	\$ 842,000	\$ 1,550,000	84.1%	\$708,000	3	1	-66.7%	-2
AHUIMANU HILLS	-	\$ 1,100,000	-	-	-	1	-	-
ALII SHORES	\$ 1,150,000	-	-	-	1	-	-	-
ALII BLUFFS	-	\$ 836,500	-	-	-	2	-	-
BAY VIEW GARDEN	\$ 1,357,750	-	-	-	1	-	-	-
CASTLE HILL	\$ 855,000	-	-	-	1	-	-	-
HAIKU KNOLLS	\$ 700,000	-	-	-	1	-	-	-
HAIKU PARK	\$ 935,000	-	-	-	1	-	-	-
HAIKU PLANTATION	\$ 1,575,000	\$ 1,775,000	12.7%	\$200,000	1	1	0.0%	0
HAIKU VILLAGE	\$ 1,020,000	-	-	-	1	-	-	-
HALE KOU	\$ 652,500	\$ 890,000	36.4%	\$237,500	2	3	50.0%	1
HALEKAUWILA	\$ 810,000	\$ 770,000	-4.9%	-\$40,000	1	3	200.0%	2
HAUULA	\$ 663,000	\$ 560,250	-15.5%	-\$102,750	3	2	-33.3%	-1
HEEIA VIEW	\$ 910,500	-	-	-	1	-	-	-
KAALAWA	\$ 828,000	\$ 759,500	-8.3%	-\$68,500	5	2	-60.0%	-3
KAALAEA	\$ 739,000	\$ 499,900	-32.4%	-\$239,100	1	1	0.0%	0
KAPUNA HALA	\$ 853,500	-	-	-	2	-	-	-
KANEOHE TOWN	-	\$ 659,000	-	-	-	1	-	-
KANEOHE WOODS	-	\$ 857,000	-	-	-	1	-	-
KEAPUKA	-	\$ 745,000	-	-	-	1	-	-
KOKOKAHI	\$ 1,037,500	-	-	-	2	-	-	-
MAHALANI	\$ 1,145,000	-	-	-	1	-	-	-
LULANI OCEAN	\$ 1,240,000	\$ 1,297,000	4.6%	\$57,000	3	1	-66.7%	-2
LILIPUNA	\$ 812,888	\$ 1,000,000	23.0%	\$187,112	1	1	0.0%	0
MAHINUI	\$ 1,575,000	\$ 887,500	-43.7%	-\$687,500	1	2	100.0%	1
MIKIOLA	-	\$ 940,000	-	-	-	1	-	-
PIKOILOA	\$ 925,000	\$ 879,000	-5.0%	-\$46,000	1	1	0.0%	0
PUNALUU	\$ 745,000	\$ 850,000	14.1%	\$105,000	1	1	0.0%	0
PUUALII	\$ 800,000	-	-	-	1	-	-	-
TEMPLE VALLEY	\$ 975,000	-	-	-	1	-	-	-
WAIHEE	-	\$ 1,850,000	-	-	-	1	-	-
WOODRIDGE	-	\$ 770,000	-	-	-	1	-	-
WAIKALUA	\$ 742,500	\$ 765,000	3.0%	\$22,500	3	1	-66.7%	-2
Kaneohe Region	\$ 842,000	\$ 780,000	-7.4%	-\$62,000	40	29	-27.5%	-11

Single Family Solds - September 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 5

Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA AREA	\$ 855,000	\$ 950,000	11.1%	\$95,000	3	1	-66.7%	-2
AIEA HEIGHTS	\$ 827,500	\$ 996,500	20.4%	\$169,000	2	4	100.0%	2
FOSTER VILLAGE	\$ 856,000	-	-	-	1	-	-	-
HALAWA	\$ 750,000	\$ 740,000	-1.3%	-\$10,000	1	1	0.0%	0
MOMILANI	\$ 825,000	-	-	-	1	-	-	-
NEWTOWN	\$ 891,000	\$ 730,000	-18.1%	-\$161,000	2	1	-50.0%	-1
PACIFIC PALISADES	\$ 600,000	\$ 657,500	9.6%	\$57,500	3	6	100.0%	3
PEARL CITY-UPPER	\$ 701,000	\$ 790,000	12.7%	\$89,000	5	3	-40.0%	-2
PEARLRIDGE	-	\$ 900,000	-	-	-	1	-	-
ROYAL SUMMIT	\$ 1,172,500	-	-	-	2	-	-	-
WAILUNA	\$ 805,000	-	-	-	1	-	-	-
WAIU	-	\$ 950,000	-	-	-	1	-	-
WAIMALU	-	\$ 675,000	-	-	-	1	-	-
Pearl City Region	\$ 805,000	\$ 750,000	-6.8%	-\$55,000	21	19	-9.5%	-2

Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALIAMANU	\$ 935,000	\$ 715,000	-23.5%	-\$220,000	1	4	300.0%	3
ALEWA HEIGHTS	-	\$ 1,230,000	-	-	-	3	-	-
DOWSETT	\$ 865,000	-	-	-	1	-	-	-
KALIHI AREA	-	\$ 795,000	-	-	-	1	-	-
KALIHI-LOWER	\$ 670,000	\$ 800,000	19.4%	\$130,000	1	3	200.0%	2
KALIHI-UKA	\$ 510,000	-	-	-	1	-	-	-
KALIHI-UPPER	\$ 1,234,500	\$ 905,000	-26.7%	-\$329,500	2	1	-50.0%	-1
KALIHI VALLEY	\$ 605,500	\$ 793,000	31.0%	\$187,500	1	3	200.0%	2
KAPALAMA	\$ 450,000	\$ 608,000	35.1%	\$158,000	1	3	200.0%	2
KAMEHAMEHA HEIGHTS	\$ 764,000	\$ 775,000	1.4%	\$11,000	2	1	-50.0%	-1
LILIHA	\$ 1,000,000	\$ 660,000	-34.0%	-\$340,000	1	1	0.0%	0
MAKIKI AREA	\$ 1,080,000	\$ 660,000	-38.9%	-\$420,000	1	1	0.0%	0
MAKIKI HEIGHTS	\$ 960,000	\$ 1,150,000	19.8%	\$190,000	1	1	0.0%	0
MANOA AREA	\$ 1,100,000	\$ 1,570,000	42.7%	\$470,000	6	5	-16.7%	-1
MANOA-LOWER	\$ 840,000	-	-	-	1	-	-	-
MANOA-WOODLAWN	\$ 1,144,000	\$ 1,653,575	44.5%	\$509,575	2	2	0.0%	0
MCCULLY	\$ 985,000	-	-	-	1	-	-	-
MOANALUA GARDENS	\$ 950,000	-	-	-	1	-	-	-
MOIILILI	\$ 952,500	-	-	-	2	-	-	-
NUUANU AREA	\$ 952,500	-	-	-	2	-	-	-
NUUANU -LOWER	\$ 840,000	-	-	-	1	-	-	-
PACIFIC HEIGHTS	\$ 1,000,000	\$ 1,245,000	24.5%	\$245,000	1	2	100.0%	1
PAUOA VALLEY	\$ 802,500	\$ 1,286,000	60.2%	\$483,500	2	1	-50.0%	-1
PUNCHBOWL AREA	-	\$ 740,000	-	-	-	1	-	-
PUUNUI	\$ 1,275,000	-	-	-	3	-	-	-
PAWAA	\$ 925,000	\$ 650,000	-29.7%	-\$275,000	1	1	0.0%	0
UNIVERSITY	-	\$ 1,375,000	-	-	-	1	-	-
WAIKIKI	\$ 2,380,000	-	-	-	1	-	-	-
Metro Region	\$ 985,000	\$ 850,000	-13.7%	-\$135,000	37	35	-5.4%	-2

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HALEIWA	\$ 811,500	\$ 1,999,000	146.3%	\$1,187,500	2	1	-50.0%	-1
KAWAIILOA - NORTH SHORE	\$ 1,400,000	\$ 2,400,000	71.4%	\$1,000,000	1	1	0.0%	0
SUNSET AREA	\$ 375,000	-	-	-	1	-	-	-
LAIE	-	\$ 849,000	-	-	-	1	-	-
MOKULEIA	\$ 2,550,000	\$ 1,700,000	-33.3%	-\$850,000	2	1	-50.0%	-1
SUNSET AREA	-	\$ 2,950,000	-	-	-	1	-	-
PUPUKEA	\$ 1,299,000	\$ 1,300,000	0.1%	\$1,000	1	1	0.0%	0
SUNSET/VELZY	\$ 1,251,500	\$ 1,060,000	-15.3%	-\$191,500	1	3	200.0%	2
WAIALUA	\$ 685,000	\$ 625,000	-8.8%	-\$60,000	3	1	-66.7%	-2
North Shore Region	\$ 903,000	\$ 1,500,000	66.1%	\$597,000	11	10	-9.1%	-1

Single Family Solds - September 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 5 of 5

Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
SEAVIEW	\$ 942,000	-	-	-	1	-	-	-
ROBINSON HEIGHTS	\$ 597,000	-	-	-	1	-	-	-
ROYAL KUNIA	\$ 720,000	\$ 699,900	-2.8%	-\$20,100	5	3	-40.0%	-2
VILLAGE PARK	\$ 520,000	\$ 681,500	31.1%	\$161,500	2	3	50.0%	1
WAIKELE	\$ 651,000	\$ 800,000	22.9%	\$149,000	1	3	200.0%	2
WAIKELE	\$ 651,000	-	-	-	1	-	-	-
WAIPAHU ESTATES	\$ 720,000	-	-	-	1	-	-	-
WAIPAHU GARDENS	\$ 530,000	-	-	-	1	-	-	-
WAIPAHU TRIANGLE	\$ 540,000	\$ 700,000	29.6%	\$160,000	1	1	0.0%	0
WAIPAHU LOWER	\$ 550,000	\$ 650,000	18.2%	\$100,000	7	3	-57.1%	-4
WAIPIO GENTRY	\$ 735,000	\$ 640,000	-12.9%	-\$95,000	1	3	200.0%	2
Waipahu Region	\$ 640,000	\$ 694,950	8.6%	\$54,950	22	16	-27.3%	-6

Condo Solds - September 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 5

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 385,000	\$ 362,500	-5.8%	-\$22,500	8	6	-25.0%	-2
MILILANI AREA	\$ 424,000	\$ 422,000	-0.5%	-\$2,000	10	15	50.0%	5
MILILANI MAUKA	\$ 417,500	\$ 430,000	3.0%	\$12,500	10	7	-30.0%	-3
WAHIAWA HEIGHTS	\$ 245,000	-	-	-	1	-	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 264,000	\$ 269,000	1.9%	\$5,000	17	17	0.0%	0
WILIKINA	\$ 200,000	\$ 230,000	15.0%	\$30,000	3	3	0.0%	0
Central Region	\$ 380,000	\$ 356,250	-6.3%	-\$23,750	49	48	-2.0%	-1
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
DIAMOND HEAD	\$ 650,000	\$ 850,000	30.8%	\$200,000	7	7	0.0%	0
KAHALA AREA	\$ 555,000	-	-	-	1	-	-	-
PALOLO	-	\$ 560,000	-	-	-	1	-	-
KALANI IKI	\$ 1,269,000	\$ 949,000	-25.2%	-\$320,000	1	1	0.0%	0
KAPAHULU	\$ 340,000	\$ 333,750	-1.8%	-\$6,250	1	2	100.0%	1
WAIALAE NUI VLY	-	\$ 605,000	-	-	-	3	-	-
Diamond Hd Region	\$ 635,000	\$ 585,000	-7.9%	-\$50,000	10	14	40.0%	4
Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AG/INDL/NAVY	\$ 300,000	-	-	-	3	-	-	-
EWA	\$ 345,000	\$ 380,000	10.1%	\$35,000	5	11	120.0%	6
KAPOLEI-MEHANA-AWAKEA	\$ 588,000	-	-	-	1	-	-	-
EWA GEN LAS BRISAS	-	\$ 590,000	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 326,000	\$ 331,000	1.5%	\$5,000	3	4	33.3%	1
EWA GEN TIBURON	\$ 555,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 302,500	\$ 362,500	19.8%	\$60,000	2	2	0.0%	0
HOAKALEI-KA MAKANA	\$ 581,500	\$ 590,000	1.5%	\$8,500	2	3	50.0%	1
HOOPILI-ILIAHI	-	\$ 507,200	-	-	-	2	-	-
KAPOLEI	\$ 408,500	\$ 373,000	-8.7%	-\$35,500	8	6	-25.0%	-2
KAPOLEI MEHANA AWAKEA	-	\$ 572,500	-	-	-	4	-	-
KAPOLEI MEHANA OLINO	-	\$ 622,000	-	-	-	1	-	-
KO OLINA	\$ 620,000	\$ 700,000	12.9%	\$80,000	9	9	0.0%	0
WESTLOCH FAIRWAY	\$ 346,000	\$ 401,000	15.9%	\$55,000	2	3	50.0%	1
OCEAN POINTE	\$ 522,500	\$ 530,000	1.4%	\$7,500	17	18	5.9%	1
Ewa Plain Region	\$ 505,000	\$ 510,000	1.0%	\$5,000	53	64	20.8%	11
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HAAHIONE-LOWER	\$ 570,000	\$ 519,000	-8.9%	-\$51,000	9	7	-22.2%	-2
MARINERS VALLEY	\$ 664,000	-	-	-	1	-	-	-
NAPUA	-	\$ 1,050,000	-	-	-	1	-	-
WEST MARINA	\$ 742,500	\$ 720,000	-3.0%	-\$22,500	14	11	-21.4%	-3
Hawaii Kai Region	\$ 639,500	\$ 640,000	0.1%	\$500	24	19	-20.8%	-5
Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	\$ 512,000	\$ 640,000	25.0%	\$128,000	1	1	0.0%	0
ENCHANTED LAKE	-	\$ 710,000	-	-	-	1	-	-
KUKILAKILA	\$ 900,000	-	-	-	1	-	-	-
BLUESTONE	\$ 1,125,000	-	-	-	1	-	-	-
KOOLAUPOKO	-	\$ 795,000	-	-	-	1	-	-
KAILUA TOWN	\$ 805,000	\$ 550,000	-31.7%	-\$255,000	5	4	-20.0%	-1
COCONUT GROVE	\$ 425,000	-	-	-	1	-	-	-
Kailua Region	\$ 805,000	\$ 640,000	-20.5%	-\$165,000	9	7	-22.2%	-2
Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
COUNTRY CLUB	\$ 670,000	\$ 670,000	0.0%	\$0	3	3	0.0%	0
HAIKU PLANTATION	\$ 623,000	\$ 625,000	0.3%	\$2,000	1	1	0.0%	0
HAIKU VILLAGE	\$ 575,000	\$ 599,000	4.2%	\$24,000	2	1	-50.0%	-1
HALE KOU	\$ 375,000	-	-	-	1	-	-	-
KAAAWA	\$ 340,500	\$ 298,000	-12.5%	-\$42,500	2	1	-50.0%	-1
LILIPUNA	\$ 566,000	\$ 735,000	29.9%	\$169,000	1	1	0.0%	0
PUNALUU	\$ 190,000	-	-	-	3	-	-	-
PUOHALA VILLAGE	-	\$ 316,500	-	-	-	2	-	-
PUUALII	\$ 655,000	\$ 518,000	-20.9%	-\$137,000	4	3	-25.0%	-1
TEMPLE VALLEY	\$ 610,000	\$ 593,500	-2.7%	-\$16,500	5	7	40.0%	2
WAIKALUA	-	\$ 550,000	-	-	-	1	-	-
WINDWARD ESTATES	\$ 413,000	\$ 540,000	30.8%	\$127,000	4	6	50.0%	2
Kaneohe Region	\$ 555,000	\$ 585,000	5.4%	\$30,000	26	26	0.0%	0

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Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAILI	\$ 147,500	\$ 329,000	123.1%	\$181,500	4	4	0.0%	0
WAIANAE	\$ 115,000	\$ 106,000	-7.8%	-\$9,000	3	2	-33.3%	-1
MAKAHA	\$ 161,000	\$ 188,500	17.1%	\$27,500	9	8	-11.1%	-1
Leeward Region	\$ 153,000	\$ 188,500	23.2%	\$35,500	16	14	-12.5%	-2
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 360,000	\$ 387,500	7.6%	\$27,500	15	12	-20.0%	-3
Makakilo Region	\$ 360,000	\$ 387,500	7.6%	\$27,500	15	12	-20.0%	-3
Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALA MOANA	\$ 730,000	\$ 403,750	-44.7%	-\$326,250	17	12	-29.4%	-5
CHINATOWN	\$ 615,000	\$ 432,500	-29.7%	-\$182,500	3	2	-33.3%	-1
DOWNTOWN	\$ 380,000	\$ 336,000	-11.6%	-\$44,000	10	5	-50.0%	-5
DILLINGHAM	\$ 550,000	\$ 569,000	3.5%	\$19,000	1	1	0.0%	0
HOLIDAY MART	\$ 343,000	\$ 480,000	39.9%	\$137,000	5	3	-40.0%	-2
KAKAAKO	\$ 760,000	\$ 859,500	13.1%	\$99,500	40	34	-15.0%	-6
KALIHI AREA	\$ 253,000	\$ 345,000	36.4%	\$92,000	3	2	-33.3%	-1
KALIHI LOWER	\$ 258,000	-	-	-	2	-	-	-
KAPAHULU	\$ 430,000	\$ 452,500	5.2%	\$22,500	3	2	-33.3%	-1
KAPALAMA	\$ 256,750	\$ 200,000	-22.1%	-\$56,750	2	1	-50.0%	-1
KAPIO/KINAU/WARD	\$ 360,000	\$ 405,000	12.5%	\$45,000	1	1	0.0%	0
KAPIOLANI	\$ 442,500	\$ 450,000	1.7%	\$7,500	8	6	-25.0%	-2
LILIHA	\$ 192,000	-	-	-	1	-	-	-
MAKIKI	\$ 355,000	\$ 318,000	-10.4%	-\$37,000	5	2	-60.0%	-3
MAKIKI AREA	\$ 320,000	\$ 337,500	5.5%	\$17,500	23	15	-34.8%	-8
MANOA-UPPER	\$ 663,000	-	-	-	1	-	-	-
MCCULLY	-	\$ 400,000	-	-	-	1	-	-
MOANALUA VALLEY	-	\$ 712,250	-	-	-	2	-	-
MOIILILI	\$ 457,500	\$ 334,000	-27.0%	-\$123,500	6	8	33.3%	2
NUUANU-LOWER	\$ 409,000	\$ 478,000	16.9%	\$69,000	7	3	-57.1%	-4
PAWAA	\$ 233,000	\$ 310,500	33.3%	\$77,500	3	6	100.0%	3
PUNAHOU	\$ 355,000	\$ 340,000	-4.2%	-\$15,000	5	6	20.0%	1
PUNCHBOWL AREA	\$ 427,500	\$ 449,000	5.0%	\$21,500	4	12	200.0%	8
PUNCHBOWL-LOWER	\$ 215,000	\$ 300,000	39.5%	\$85,000	5	1	-80.0%	-4
SALT LAKE	\$ 399,000	\$ 405,000	1.5%	\$6,000	20	27	35.0%	7
WAIKIKI	\$ 400,000	\$ 330,000	-17.5%	-\$70,000	91	99	8.8%	8
Metro Region	\$ 425,000	\$ 410,000	-3.5%	-\$15,000	266	251	-5.6%	-15
North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
KUILIMA	\$ 430,000	\$ 580,000	34.9%	\$150,000	3	4	33.3%	1
WAIALUA	-	\$ 355,000	-	-	-	3	-	-
North Shore Region	\$ 430,000	\$ 540,000	25.6%	\$110,000	3	7	133.3%	4
Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HALAWA	\$ 442,500	\$ 383,000	-13.4%	-\$59,500	2	1	-50.0%	-1
MANANA	-	\$ 329,500	-	-	-	2	-	-
NEWTOWN	\$ 469,500	\$ 470,000	0.1%	\$500	1	1	0.0%	0
PEARL CITY-LOWER	\$ 343,000	\$ 356,000	3.8%	\$13,000	1	2	100.0%	1
PEARLRIDGE	\$ 401,350	\$ 427,500	6.5%	\$26,150	22	16	-27.3%	-6
WAIU	\$ 412,500	\$ 440,000	6.7%	\$27,500	6	5	-16.7%	-1
WAILUNA	-	\$ 588,750	-	-	-	2	-	-
Pearl City Region	\$ 405,000	\$ 425,000	4.9%	\$20,000	32	29	-9.4%	-3

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Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
WAIKELE	\$ 435,500	\$ 445,000	2.2%	\$9,500	8	9	12.5%	1
ROYAL KUNIA	\$ 388,000	\$ 347,000	-10.6%	-\$41,000	1	1	0.0%	0
ROBINSON HEIGHTS	\$ 597,000	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 236,500	\$ 255,000	7.8%	\$18,500	4	5	25.0%	1
WAIPIO GENTRY	\$ 360,000	\$ 390,000	8.3%	\$30,000	9	5	-44.4%	-4
Waipahu Region	\$ 378,500	\$ 412,500	9.0%	\$34,000	23	20	-13.0%	-3