

# HOPE

Housing Opportunities are Possible for Everyone

*Helping Locals  
STAY HERE*

## HOPE HOMEBUYER EDUCATION PROGRAM

### PREPARE TO BUY A HOME:

Homebuyers referred by their  
**REALTOR®\*** will have access to:

- homebuyer education classes
- unlimited homeownership coaching
- buyer assistance referrals
- post-purchase services

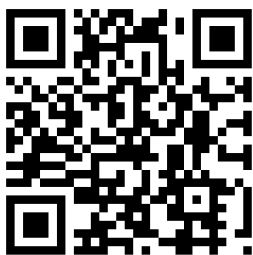
More than 70% of HOPE participants  
bought a home/entered escrow  
within 6-18 months of  
program completion.

### ENROLL FOR JUST \$10!

Save \$65 off a lifetime membership  
with Hawai'i HomeOwnership Center.

Get a discount through  
a REALTOR® referral:

Include REALTOR®'s name in the box  
or attach REALTOR®'s business card.



[www.hicentral.com/  
hopehomebuyer](http://www.hicentral.com/hopehomebuyer)

A PROGRAM OF

 **Honolulu Board  
of REALTORS®**  
Housing Advocates. Community Builders. Good Neighbors.

 **Hawai'i  
HomeOwnership  
Center**  
NeighborWorks® HomeOwnership Center

Aloha,

Thank you for your interest in the Hawaii HomeOwnership Center's Homebuyer Education & Coaching Program.

### Program Overview

We offer a lifetime membership that allows you access to our homebuyer education classes, individualized coaching (before & after purchasing a home), workshops, and information about homeownership assistance programs (as available). You can elect to use the range of offerings based on your needs and interests – see below for details.

## *Membership Features & Benefits*

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### **One-on-one Coaching**

1

Individualized coaching sessions via phone or Zoom to help you develop customized plans to help reach your goals and apply concepts from the classes (#2) to your situation. This includes information about homebuyer assistance programs.

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### **Home Buyers Education & Consumer Workshops**

2

Our nationally recognized training course provides credible, accurate information. The nine-hour content is presented to you in segments to ensure that you leave our course with the skills you need to become "Mortgage Ready" and make an informed decision about your home purchase.

Live webinar classes via Zoom or an online self-paced program are available.

Consumer workshops provide information about homeownership related topics based on member interest.

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### **Post Purchase Services**

3

Our Homeowner seminars are designed to support you in sustaining your home & address other concerns after your purchase.

One-on-one coaching is available as needed after the home purchase. Topics have included avoiding financial pitfalls and foreclosure, refinance, and purchasing another home. Our homebuyers have proven to be default resistant.

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We look forward to hearing from you. Please do not hesitate to call us if you have questions (Oahu 523-9500, toll-free 877-523-9503) or email at [info@hihomeownership.org](mailto:info@hihomeownership.org)

Sincerely,  
Hawai'i HomeOwnership Center

To receive these services for just \$10, have your **REALTOR®\*** refer you to the **HOPE Program**, offered through a partnership between the **Honolulu Board of REALTORS®** and **Hawaii HomeOwnership Center**.

\*Member of the Honolulu Board of REALTORS®



**HOPE**  
**Homebuyer Education**  
**Program**

