# HiCentral MLS

# **DIFFERENCES BETWEEN VIRTUAL OPTIONS**

### **Virtual or 360 Tours**

Prerecorded and accessible 24/7

## **Virtual Showings & Open Houses**

Real-time/live events at a set day and time with a host at the property with viewers watching via live-stream (or similar delivery)

#### **VIRTUAL SHOWINGS**

#### **DEFINED AS:**

A real-time (live) scheduled property showing conducted virtually, via a live stream for a customer or client.

#### HOW TO ENABLE FEATURE:

Mark "Virtual Showing" in the showing instructions – both in Matrix and in Showing-Time.

Include specific showing instructions in the space provided in ShowingTime or in the agent remarks in Matrix.

#### **VIRTUAL OPEN HOUSES**

#### **DEFINED AS:**

**Broker open house** - an open invitation to all participating Brokers/Agents to participate in a real-time (live) scheduled event conducted virtually via a live stream.

**Public open house** - an open invitation to any number of prospects to participate in a real-time (live) scheduled event conducted virtually via a live stream.

#### HOW TO ENABLE FEATURE:

Go to the open house module in Matrix and schedule an open house as you normally would, except you will select either the "Virtual Broker" or "Virtual Public" option.

Schedule the date and time to hold the virtual open house which **must be hosted** and live – not prerecorded.

# Remember these points:

- Before agents proceed with enabling Virtual Showings & Virtual Open Houses for a listing, they should first consult with their broker/company policy and client to get their agreement to use this virtual option.
- Follow all showing guidelines and practices as you would for in-person showings and in-person open houses, including safety and adherence to the Code of Ethics. Additional best practices and considerations for virtual open houses are available here.
- Limit the number of people at the property conducting the virtual showing or virtual open house to only those absolutely necessary to ensure a safe and successful showing or open house and adhere to distancing protocols at all times. Remember that viewers will be watching the live-stream from their own homes.
- After the virtual showing or virtual open house, take proper steps to disinfect the property according to **CDC guidelines**.
- Virtual open houses can be found via traditional means i.e. searched for via Matrix and published on HiCentral.com, and via syndication where supported by the syndicator.