

Local Market Update

Single Family Homes

November 2018



November 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	8	6	33%	8	6	33%	\$1,091,500	\$1,195,000	-9%	99.8%	98.8%	1%	46	87	-47%	46	40	15%
Ala Moana - Kakaako	1-2-3	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	3	2	50%
Downtown - Nuuanu	1-1-8 to 1-2-2	7	6	17%	8	6	33%	\$874,750	\$1,095,000	-20%	100.1%	91.3%	10%	29	24	21%	39	31	26%
Ewa Plain	1-9-1	68	62	10%	57	80	-29%	\$674,000	\$700,000	-4%	99.1%	97.7%	1%	28	18	56%	225	164	37%
Hawaii Kai	1-3-9	20	9	122%	15	21	-29%	\$1,112,500	\$1,300,000	-14%	92.7%	96.3%	-4%	34	34	0%	82	70	17%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	32	30	7%	25	24	4%	\$1,155,000	\$1,100,000	5%	98.3%	97.8%	1%	12	13	-8%	137	119	15%
Kalihi - Palama	1-1-2 to 1-1-7	16	14	14%	18	8	125%	\$755,000	\$706,000	7%	96.2%	101.0%	-5%	37	18	106%	62	44	41%
Kaneohe	Selected 1-4-4 to 1-4-7	31	19	63%	14	26	-46%	\$829,950	\$902,500	-8%	97.6%	102.3%	-5%	41	10	310%	96	73	32%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	21	18	17%	18	14	29%	\$1,177,500	\$1,197,500	-2%	93.3%	100.1%	-7%	21	14	50%	90	65	38%
Makaha - Nanakuli	1-8-1 to 1-8-9	37	36	3%	20	32	-38%	\$515,000	\$477,500	8%	99.0%	99.5%	-1%	36	19	89%	137	118	16%
Makakilo	1-9-2 to 1-9-3	21	17	24%	13	9	44%	\$710,000	\$785,000	-10%	94.7%	100.6%	-6%	36	21	71%	57	39	46%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	19	12	58%	12	14	-14%	\$1,232,500	\$1,225,000	1%	100.0%	92.6%	8%	15	14	7%	70	52	35%
Milliani	Selected 1-9-4 to 1-9-5	18	24	-25%	20	28	-29%	\$817,500	\$770,500	6%	99.2%	101.2%	-2%	21	11	91%	55	49	12%
Moanalua - Salt Lake	1-1-1	6	2	200%	5	5	0%	\$1,023,350	\$879,000	16%	102.3%	91.6%	12%	16	10	60%	16	11	45%
North Shore	1-5-6 to 1-6-9	8	7	14%	11	5	120%	\$1,015,000	\$590,000	72%	92.4%	94.4%	-2%	54	53	2%	61	48	27%
Pearl City - Aiea	1-9-6 to 1-9-9	33	33	0%	17	15	13%	\$775,000	\$770,000	1%	100.0%	100.3%	0%	13	38	-66%	91	49	86%
Wahiawa	1-7-1 to 1-7-7	14	10	40%	4	13	-69%	\$599,000	\$595,000	1%	106.5%	98.3%	8%	5	8	-38%	33	29	14%
Waialae - Kahala	1-3-5	15	10	50%	5	13	-62%	\$2,030,000	\$1,685,000	20%	93.6%	99.4%	-6%	31	23	35%	55	63	-13%
Waikiki	1-2-6	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	1	100%
Waipahu	1-9-4	22	21	5%	12	12	0%	\$697,500	\$686,500	2%	95.0%	98.2%	-3%	36	8	350%	69	35	97%
Windward Coast	1-4-8 to 1-5-5	5	6	-17%	6	1	500%	\$717,500	\$750,000	-4%	85.2%	90.9%	-6%	41	0	-	30	30	0%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	125	130	-4%	80	88	-9%	\$1,452,500	\$1,200,000	21%	93.4%	96.0%	-3%	38	23	65%
Ala Moana - Kakaako	1-2-3	14	9	56%	9	6	50%	\$1,095,000	\$955,000	15%	100.0%	96.8%	3%	10	49	-80%
Downtown - Nuuanu	1-1-8 to 1-2-2	125	127	-2%	76	83	-8%	\$952,500	\$865,000	10%	97.8%	96.2%	2%	20	22	-9%
Ewa Plain	1-9-1	979	935	5%	694	772	-10%	\$682,000	\$658,000	4%	99.0%	99.0%	0%	18	15	20%
Hawaii Kai	1-3-9	252	244	3%	162	165	-2%	\$1,177,500	\$1,180,000	0%	98.1%	94.6%	4%	15	20	-25%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	433	399	9%	317	291	9%	\$1,150,000	\$1,115,000	3%	95.8%	95.5%	0%	16	14	14%
Kalihi - Palama	1-1-2 to 1-1-7	191	157	22%	115	105	10%	\$767,250	\$764,000	0%	97.2%	102.0%	-5%	22	18	22%
Kaneohe	Selected 1-4-4 to 1-4-7	324	325	0%	217	237	-8%	\$880,000	\$865,000	2%	97.9%	98.3%	0%	18	12	50%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	277	266	4%	168	180	-7%	\$1,075,000	\$1,000,000	8%	98.4%	97.6%	1%	15	16	-6%
Makaha - Nanakuli	1-8-1 to 1-8-9	426	453	-6%	294	313	-6%	\$480,000	\$455,000	5%	96.4%	98.5%	-2%	23	20	15%
Makakilo	1-9-2 to 1-9-3	219	216	1%	149	146	2%	\$740,000	\$717,500	3%	98.8%	97.4%	1%	17	19	-11%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	173	160	8%	95	100	-5%	\$1,249,950	\$1,125,000	11%	96.3%	90.9%	6%	22	17	29%
Milliani	Selected 1-9-4 to 1-9-5	271	258	5%	196	207	-5%	\$800,000	\$777,000	3%	100.0%	100.0%	0%	12	10	20%
Moanalua - Salt Lake	1-1-1	61	53	15%	48	38	26%	\$905,000	\$869,500	4%	100.6%	96.1%	5%	11	19	-42%
North Shore	1-5-6 to 1-6-9	153	161	-5%	87	100	-13%	\$954,500	\$850,000	12%	95.8%	95.0%	1%	22	27	-19%
Pearl City - Aiea	1-9-6 to 1-9-9	303	286	6%	230	235	-2%	\$790,000	\$755,000	5%	98.8%	98.3%	1%	12	13	-8%
Wahiawa	1-7-1 to 1-7-7	111	120	-8%	77	98	-21%	\$615,000	\$595,000	3%	98.4%	99.2%	-1%	14	12	17%
Waialae - Kahala	1-3-5	150	177	-15%	82	116	-29%	\$1,882,500	\$1,705,000	10%	99.2%	95.3%	4%	30	47	-36%
Waikiki	1-2-6	6	4	50%	1	3	-67%	\$397,000	\$1,103,000	-64%	94.5%	84.8%	11%	0	120	-
Waipahu	1-9-4	268	248	8%	200	198	1%	\$703,000	\$673,000	4%	100.1%	99.0%	1%	17	13	31%
Windward Coast	1-4-8 to 1-5-5	85	92	-8%	49	66	-26%	\$795,000	\$752,500	6%	96.4%	99.1%	-3%	34	40	-15%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

November 2018



November 2018		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	1	0	-	\$630,000	\$0	-	92.0%	0.0%	-	25	0	-	2	0	-
Ala Moana - Kakaako	1-2-3	79	55	44%	49	45	9%	\$615,000	\$338,000	82%	99.4%	93.9%	6%	30	35	-14%	263	251	5%
Downtown - Nuuanu	1-1-8 to 1-2-2	48	37	30%	26	37	-30%	\$593,000	\$517,500	15%	96.9%	98.6%	-2%	35	24	46%	190	138	38%
Ewa Plain	1-9-1	45	56	-20%	36	51	-29%	\$426,050	\$513,000	-17%	96.9%	100.6%	-4%	13	11	18%	138	103	34%
Hawaii Kai	1-3-9	15	23	-35%	14	10	40%	\$705,400	\$664,500	6%	98.1%	98.9%	-1%	21	16	31%	71	41	73%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	11	11	0%	11	16	-31%	\$532,000	\$605,000	-12%	95.2%	100.8%	-6%	27	13	108%	34	35	-3%
Kalihi - Palama	1-1-2 to 1-1-7	19	20	-5%	6	10	-40%	\$379,500	\$327,000	16%	99.0%	95.5%	4%	9	87	-90%	47	37	27%
Kaneohe	Selected 1-4-4 to 1-4-7	17	17	0%	15	11	36%	\$565,000	\$575,000	-2%	100.0%	97.6%	2%	10	18	-44%	50	27	85%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	10	17	-41%	5	10	-50%	\$510,000	\$497,500	3%	96.4%	96.6%	0%	54	13	315%	51	54	-6%
Makaha - Nanakuli	1-8-1 to 1-8-9	21	23	-9%	11	9	22%	\$182,000	\$186,000	-2%	95.8%	98.4%	-3%	8	71	-89%	80	70	14%
Makakilo	1-9-2 to 1-9-3	10	9	11%	17	13	31%	\$403,000	\$405,000	0%	98.3%	97.6%	1%	13	24	-46%	40	20	100%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	46	57	-19%	36	52	-31%	\$415,000	\$390,000	6%	100.0%	96.3%	4%	25	35	-29%	179	185	-3%
Mililani	Selected 1-9-4 to 1-9-5	31	19	63%	34	45	-24%	\$419,000	\$405,000	3%	99.3%	101.5%	-2%	14	9	56%	84	78	8%
Moanalua - Salt Lake	1-1-1	13	18	-28%	18	13	38%	\$363,500	\$368,000	-1%	98.2%	98.1%	0%	14	13	8%	42	36	17%
North Shore	1-5-6 to 1-6-9	8	3	167%	10	5	100%	\$370,750	\$469,000	-21%	99.1%	89.3%	11%	17	38	-55%	23	18	28%
Pearl City - Aiea	1-9-6 to 1-9-9	29	33	-12%	20	34	-41%	\$358,000	\$358,500	0%	92.4%	99.0%	-7%	27	19	42%	85	95	-11%
Wahiawa	1-7-1 to 1-7-7	5	2	150%	3	5	-40%	\$185,500	\$185,000	0%	90.5%	100.0%	-10%	7	5	40%	14	11	27%
Waialae - Kahala	1-3-5	8	11	-27%	0	3	-	\$0	\$556,000	-	0.0%	98.4%	-	0	13	-	22	20	10%
Waikiki	1-2-6	137	151	-9%	95	108	-12%	\$395,000	\$382,500	3%	95.2%	95.9%	-1%	39	36	8%	621	563	10%
Waipahu	1-9-4	21	25	-16%	20	20	0%	\$369,500	\$363,500	2%	97.2%	101.0%	-4%	20	14	43%	52	38	37%
Windward Coast	1-4-8 to 1-5-5	4	6	-33%	2	4	-50%	\$365,000	\$232,500	57%	92.4%	95.9%	-4%	32	70	-54%	15	19	-21%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change	Nov-18	Nov-17	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	7	1	600%	3	0	-	\$730,000	\$0	-	102.8%	0.0%	-	25	0	-
Ala Moana - Kakaako	1-2-3	756	781	-3%	498	514	-3%	\$636,500	\$537,500	18%	95.1%	97.7%	-3%	38	26	46%
Downtown - Nuuanu	1-1-8 to 1-2-2	578	510	13%	346	354	-2%	\$535,000	\$450,000	19%	96.8%	98.0%	-1%	26	21	24%
Ewa Plain	1-9-1	674	606	11%	534	499	7%	\$500,000	\$481,000	4%	98.2%	100.2%	-2%	12	10	20%
Hawaii Kai	1-3-9	242	239	1%	177	181	-2%	\$668,000	\$650,000	3%	97.1%	100.0%	-3%	17	17	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	129	141	-9%	101	105	-4%	\$640,000	\$558,000	15%	97.3%	100.2%	-3%	14	18	-22%
Kalihi - Palama	1-1-2 to 1-1-7	151	166	-9%	99	113	-12%	\$403,000	\$363,000	11%	98.3%	96.0%	2%	22	23	-4%
Kaneohe	Selected 1-4-4 to 1-4-7	231	220	5%	174	210	-17%	\$572,500	\$540,000	6%	99.6%	101.9%	-2%	14	9	56%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	127	137	-7%	77	91	-15%	\$553,000	\$499,000	11%	98.9%	96.0%	3%	23	40	-43%
Makaha - Nanakuli	1-8-1 to 1-8-9	268	253	6%	172	163	6%	\$169,000	\$154,000	10%	96.6%	96.9%	0%	31	34	-9%
Makakilo	1-9-2 to 1-9-3	195	158	23%	145	154	-6%	\$400,000	\$375,000	7%	98.3%	98.8%	-1%	12	13	-8%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	705	818	-14%	542	612	-11%	\$375,000	\$370,000	1%	97.8%	98.4%	-1%	18	23	-22%
Mililani	Selected 1-9-4 to 1-9-5	518	461	12%	419	412	2%	\$395,000	\$379,500	4%	99.0%	100.1%	-1%	12	9	33%
Moanalua - Salt Lake	1-1-1	240	210	14%	199	194	3%	\$395,000	\$368,500	7%	99.1%	99.9%	-1%	11	17	-35%
North Shore	1-5-6 to 1-6-9	76	73	4%	51	52	-2%	\$460,000	\$430,000	7%	88.5%	94.9%	-7%	22	26	-15%
Pearl City - Aiea	1-9-6 to 1-9-9	413	389	6%	315	325	-3%	\$390,000	\$369,000	6%	98.2%	98.4%	0%	13	10	30%
Wahiawa	1-7-1 to 1-7-7	42	57	-26%	30	40	-25%	\$210,000	\$205,000	2%	100.0%	101.2%	-1%	11	13	-15%
Waialae - Kahala	1-3-5	56	76	-26%	37	53	-30%	\$581,000	\$566,500	3%	101.0%	98.5%	3%	21	30	-30%
Waikiki	1-2-6	1768	1588	11%	1084	1038	4%	\$400,000	\$390,000	3%	95.3%	97.5%	-2%	35	31	13%
Waipahu	1-9-4	263	261	1%	209	219	-5%	\$381,000	\$370,000	3%	97.7%	100.3%	-3%	12	9	33%
Windward Coast	1-4-8 to 1-5-5	38	49	-22%	27	34	-21%	\$253,000	\$267,500	-5%	97.7%	94.2%	4%	27	58	-53%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2018

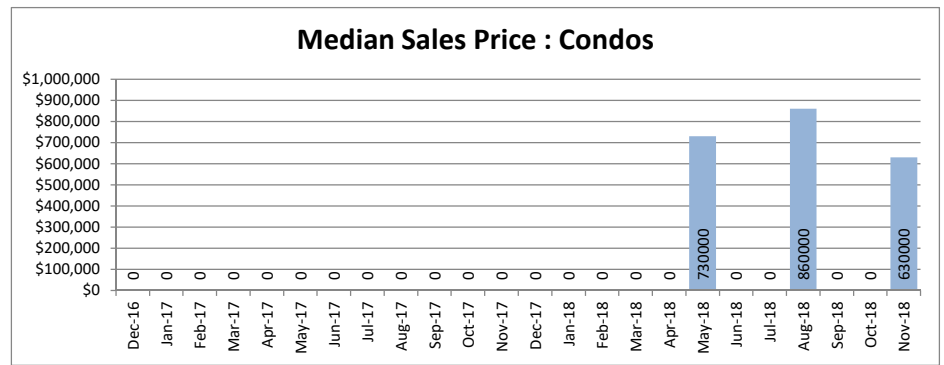
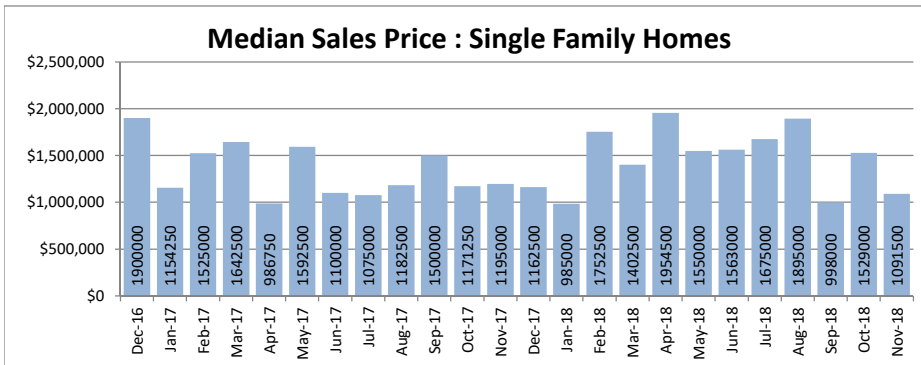
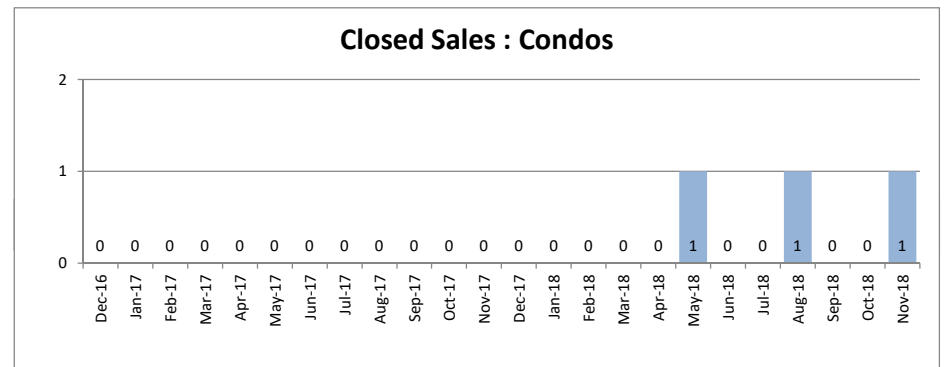
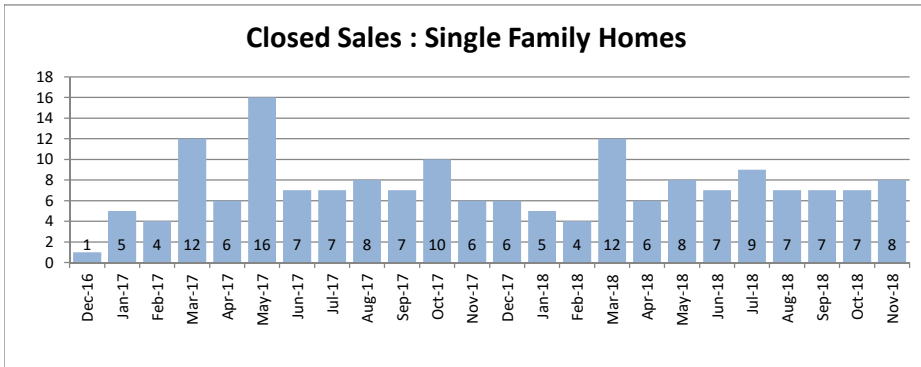


Aina Haina - Kuliouou
1-3-6 to 1-3-8

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	8	6	33%	125	130	-4%
Closed Sales	8	6	33%	80	88	-9%
Median Sales Price	\$1,091,500	\$1,195,000	-9%	\$1,452,500	\$1,200,000	21%
Percent of Original List Price Received	99.8%	98.8%	1%	93.4%	96.0%	-3%
Median Days on Market Until Sale	46	87	-47%	38	23	65%
Inventory of Homes for Sale	46	40	15%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	0	0	-	7	1	600%
Closed Sales	1	0	-	3	0	-
Median Sales Price	\$630,000	\$0	-	\$730,000	\$0	-
Percent of Original List Price Received	92.0%	0.0%	-	102.8%	0.0%	-
Median Days on Market Until Sale	25	0	-	25	0	-
Inventory of Homes for Sale	2	0	-	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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November 2018

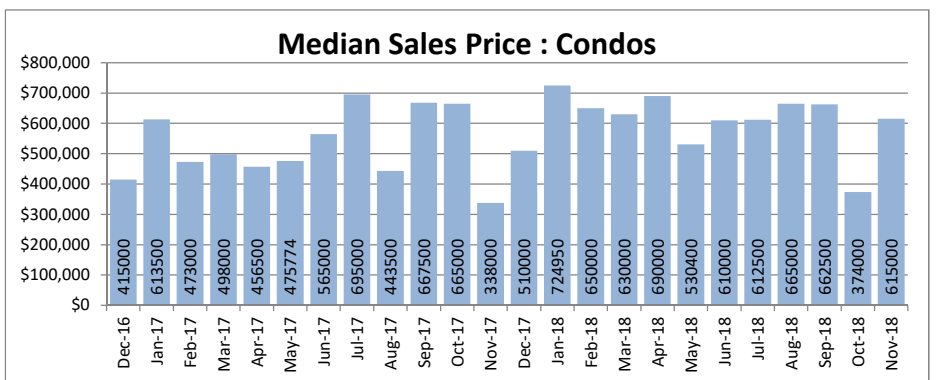
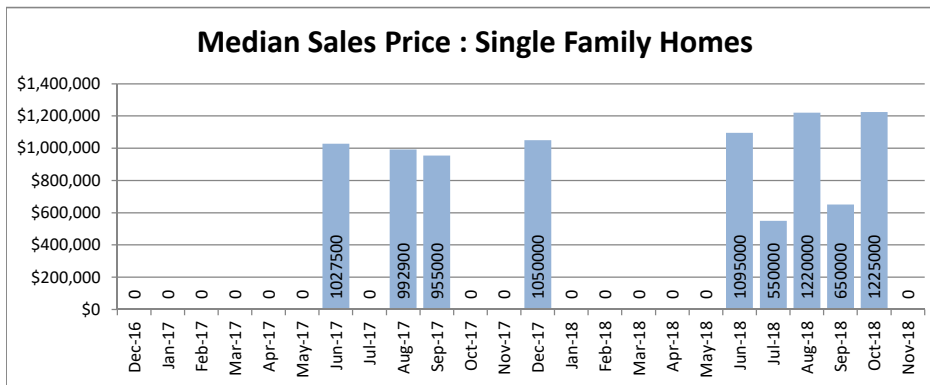
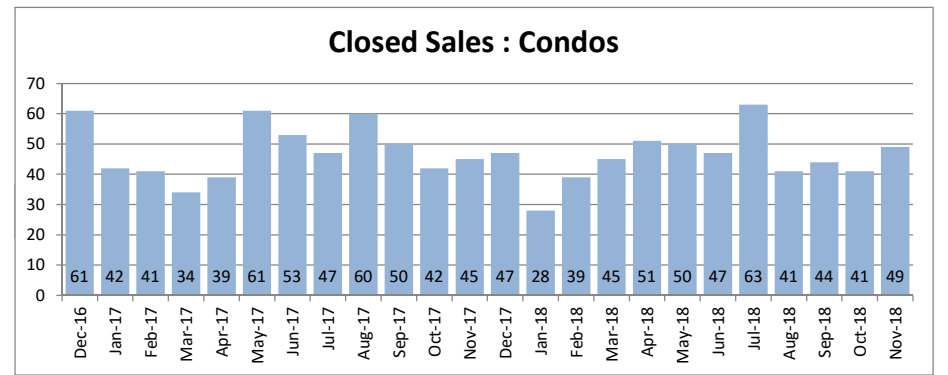
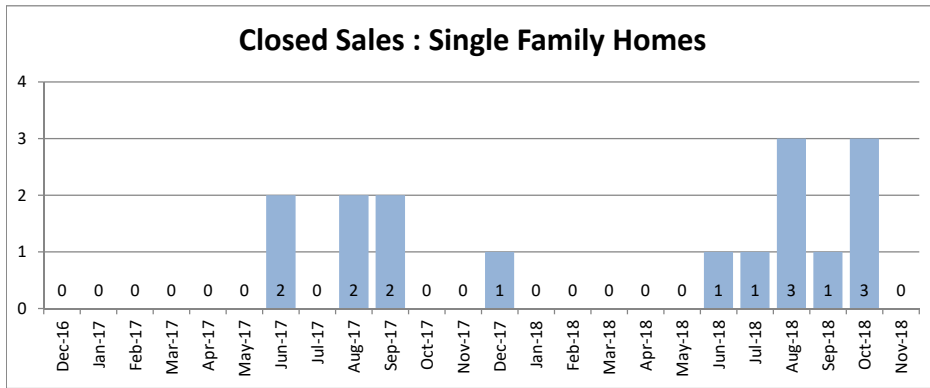


Ala Moana - Kakaako
1-2-3

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	1	0	-	14	130	-89%
Closed Sales	0	0	-	9	88	-90%
Median Sales Price	\$0	\$0	-	\$1,095,000	\$1,200,000	-9%
Percent of Original List Price Received	0.0%	0.0%	-	100.0%	96.0%	4%
Median Days on Market Until Sale	0	0	-	10	23	-57%
Inventory of Homes for Sale	3	2	50%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	79	55	44%	756	781	-3%
Closed Sales	49	45	9%	498	514	-3%
Median Sales Price	\$615,000	\$338,000	82%	\$636,500	\$537,500	18%
Percent of Original List Price Received	99.4%	93.9%	6%	95.1%	97.7%	-3%
Median Days on Market Until Sale	30	35	-14%	38	26	46%
Inventory of Homes for Sale	263	251	5%	-	-	-



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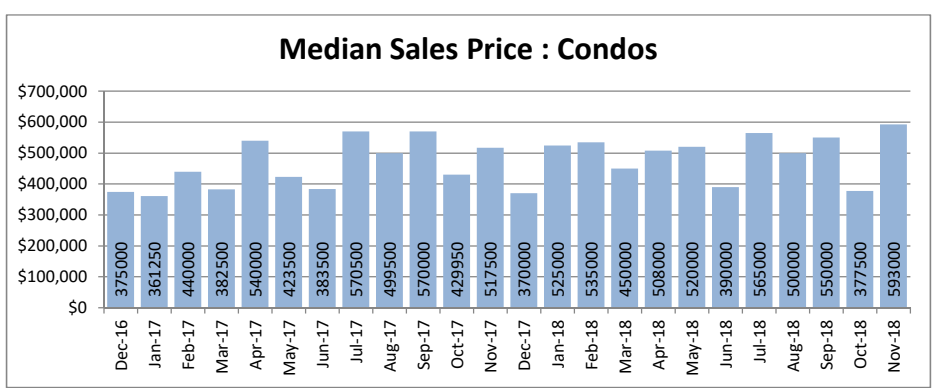
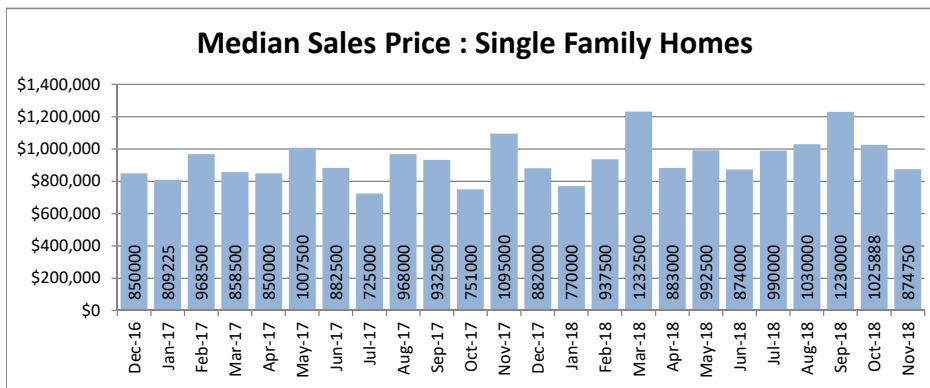
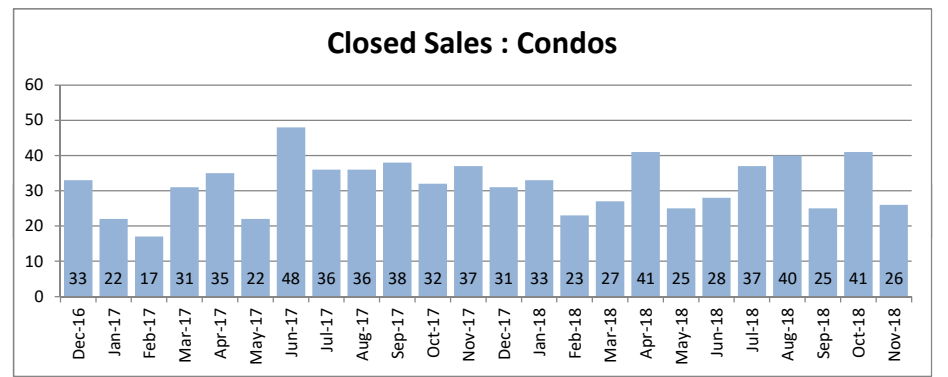
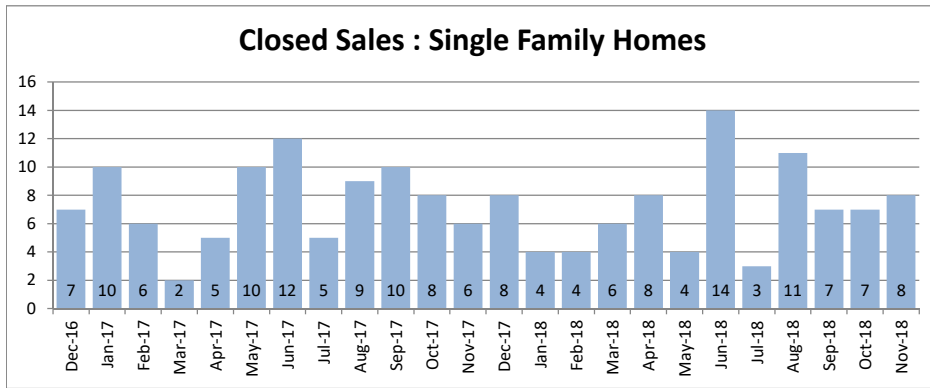


Downtown - Nuuanu
1-1-8 to 1-2-2

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	7	6	17%	125	127	-2%
Closed Sales	8	6	33%	76	83	-8%
Median Sales Price	\$874,750	\$1,095,000	-20%	\$952,500	\$865,000	10%
Percent of Original List Price Received	100.1%	91.3%	10%	97.8%	96.2%	2%
Median Days on Market Until Sale	29	24	21%	20	22	-9%
Inventory of Homes for Sale	39	31	26%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	48	37	30%	578	510	13%
Closed Sales	26	37	-30%	346	354	-2%
Median Sales Price	\$593,000	\$517,500	15%	\$535,000	\$450,000	19%
Percent of Original List Price Received	96.9%	98.6%	-2%	96.8%	98.0%	-1%
Median Days on Market Until Sale	35	24	46%	26	21	24%
Inventory of Homes for Sale	190	138	38%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2018

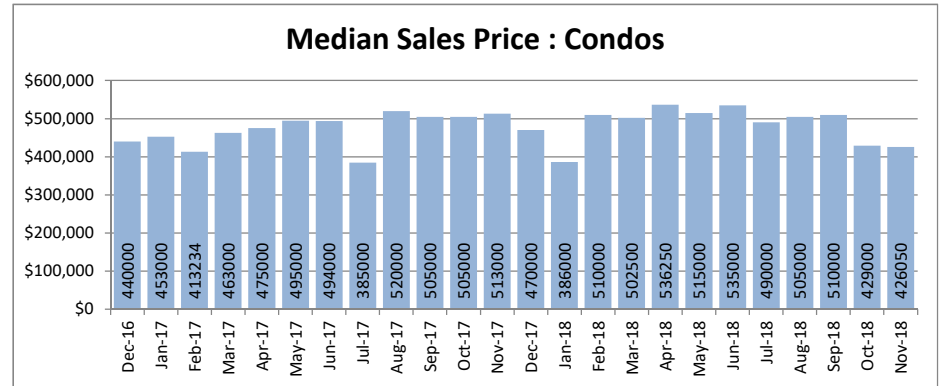
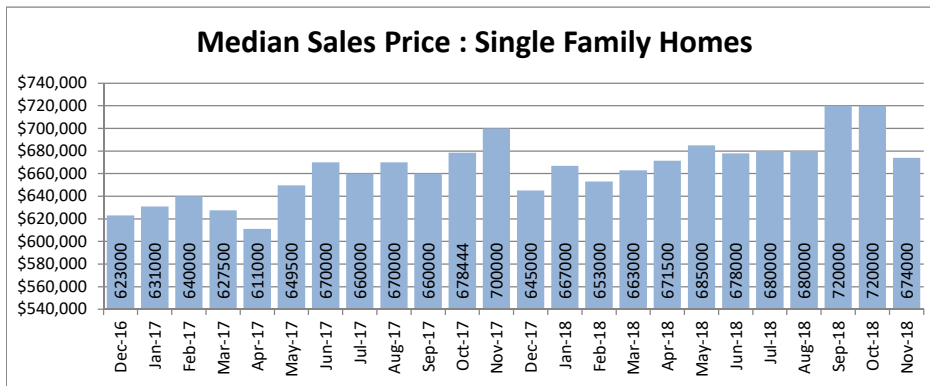
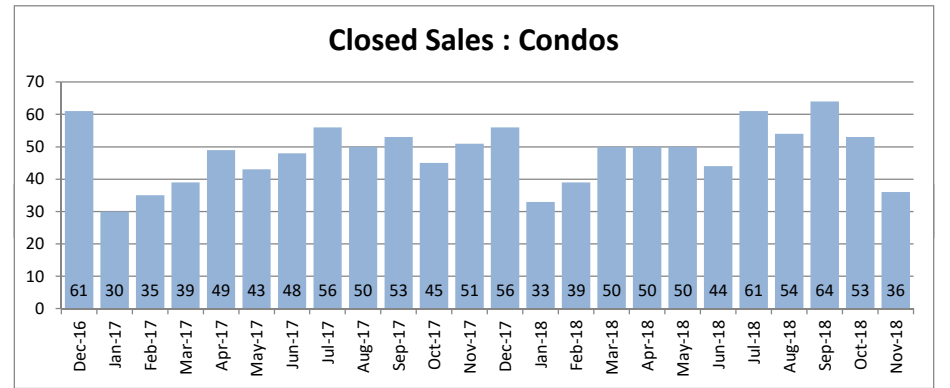
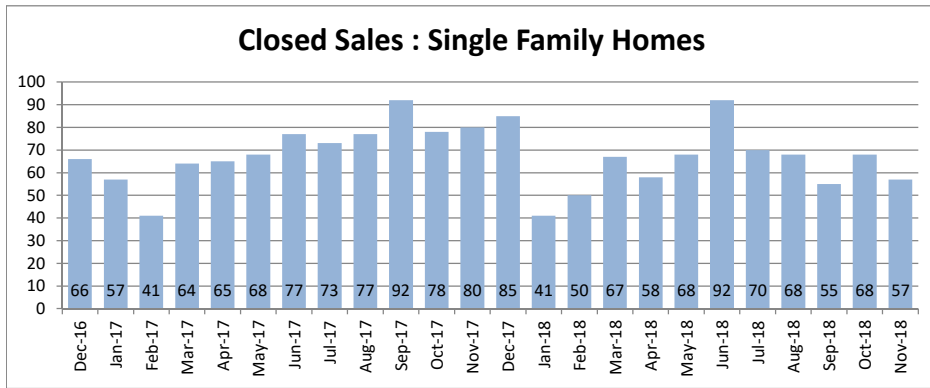


Ewa Plain
1-9-1

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	68	62	10%	979	935	5%
Closed Sales	57	80	-29%	694	772	-10%
Median Sales Price	\$674,000	\$700,000	-4%	\$682,000	\$658,000	4%
Percent of Original List Price Received	99.1%	97.7%	1%	99.0%	99.0%	0%
Median Days on Market Until Sale	28	18	56%	18	15	20%
Inventory of Homes for Sale	225	164	37%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	45	56	-20%	674	606	11%
Closed Sales	36	51	-29%	534	499	7%
Median Sales Price	\$426,050	\$513,000	-17%	\$500,000	\$481,000	4%
Percent of Original List Price Received	96.9%	100.6%	-4%	98.2%	100.2%	-2%
Median Days on Market Until Sale	13	11	18%	12	10	20%
Inventory of Homes for Sale	138	103	34%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2018

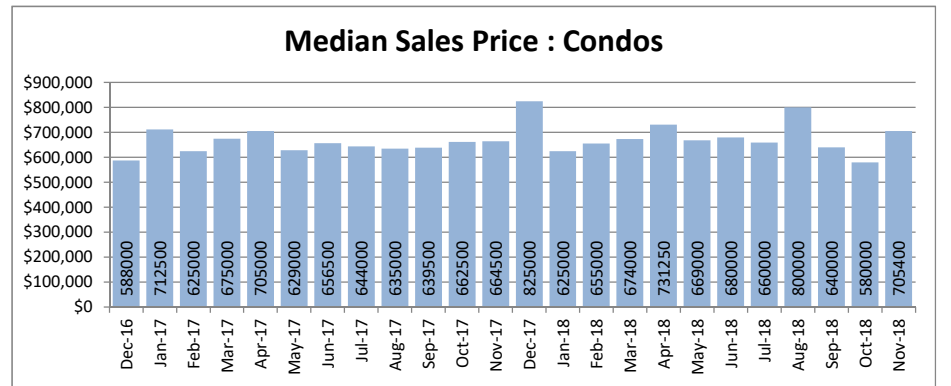
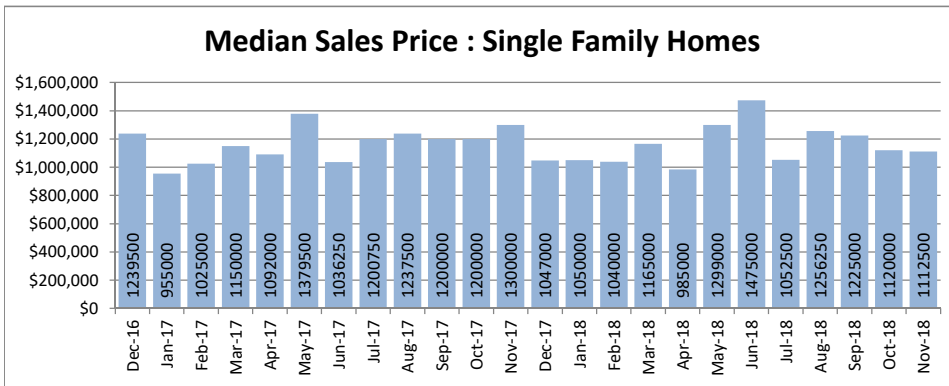
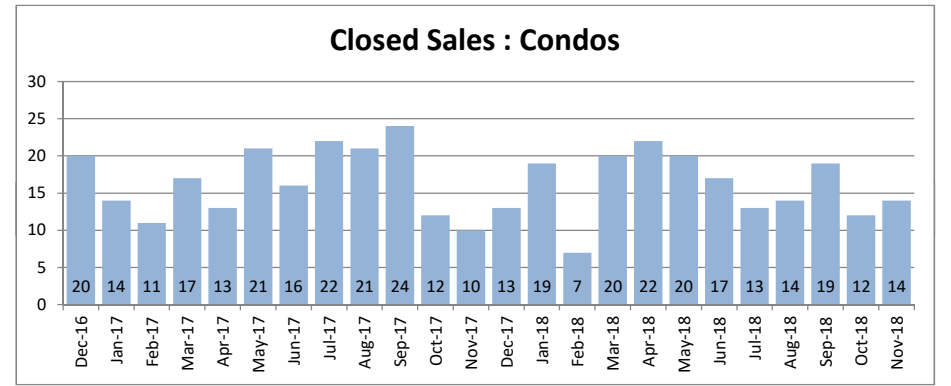
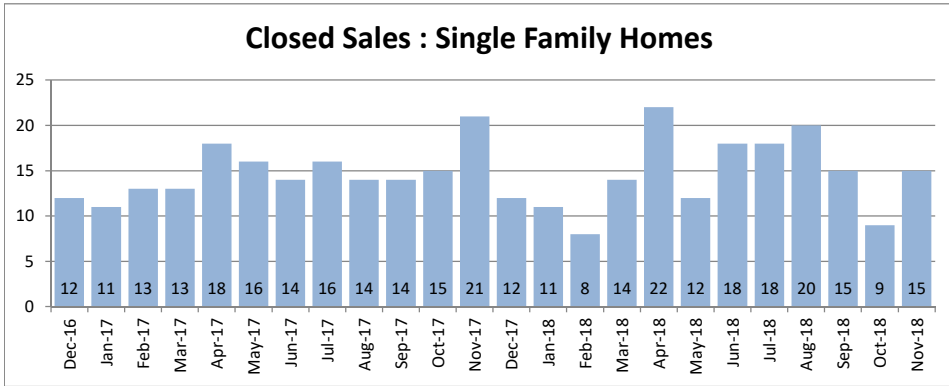


Hawaii Kai
1-3-9

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	20	9	122%	252	244	3%
Closed Sales	15	21	-29%	162	165	-2%
Median Sales Price	\$1,112,500	\$1,300,000	-14%	\$1,177,500	\$1,180,000	0%
Percent of Original List Price Received	92.7%	96.3%	-4%	98.1%	94.6%	4%
Median Days on Market Until Sale	34	34	0%	15	20	-25%
Inventory of Homes for Sale	82	70	17%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	23	-35%	242	239	1%
Closed Sales	14	10	40%	177	181	-2%
Median Sales Price	\$705,400	\$664,500	6%	\$668,000	\$650,000	3%
Percent of Original List Price Received	98.1%	98.9%	-1%	97.1%	100.0%	-3%
Median Days on Market Until Sale	21	16	31%	17	17	0%
Inventory of Homes for Sale	71	41	73%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2018

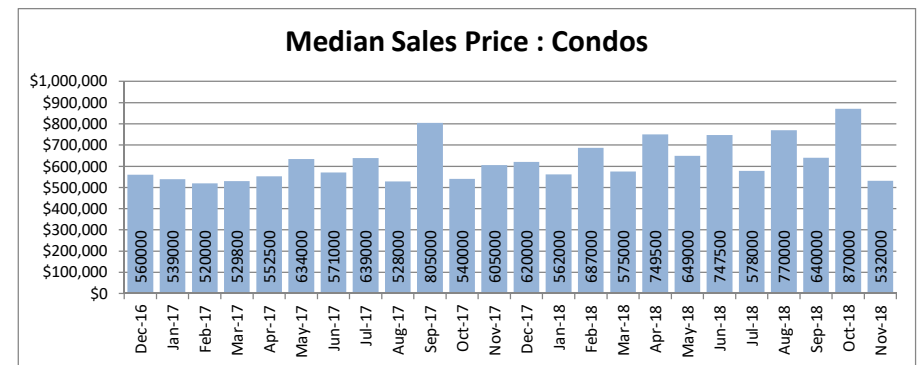
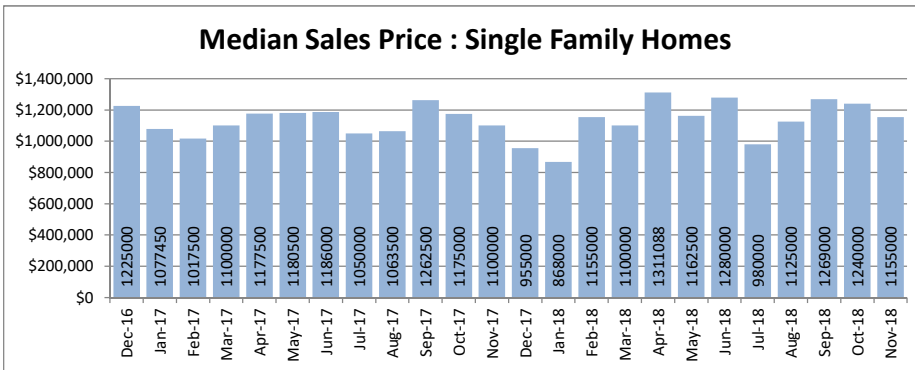
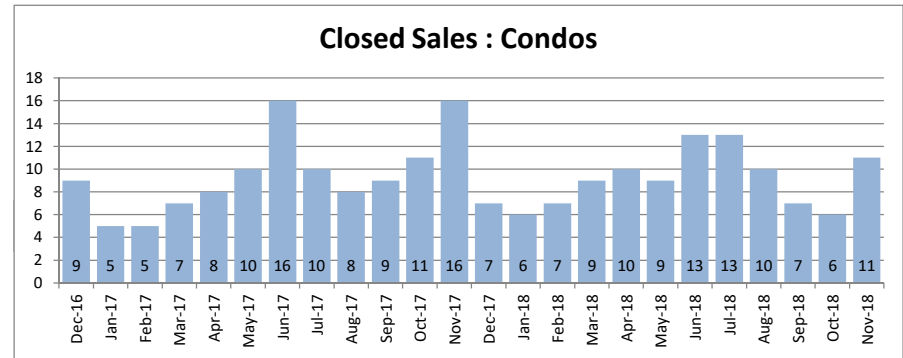
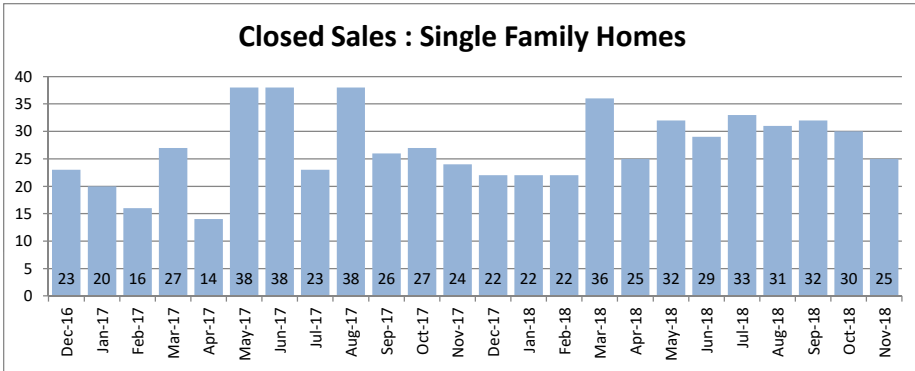


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	32	30	7%	433	399	9%
Closed Sales	25	24	4%	317	291	9%
Median Sales Price	\$1,155,000	\$1,100,000	5%	\$1,150,000	\$1,115,000	3%
Percent of Original List Price Received	98.3%	97.8%	1%	95.8%	95.5%	0%
Median Days on Market Until Sale	12	13	-8%	16	14	14%
Inventory of Homes for Sale	137	119	15%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	11	11	0%	129	141	-9%
Closed Sales	11	16	-31%	101	105	-4%
Median Sales Price	\$532,000	\$605,000	-12%	\$640,000	\$558,000	15%
Percent of Original List Price Received	95.2%	100.8%	-6%	97.3%	100.2%	-3%
Median Days on Market Until Sale	27	13	108%	14	18	-22%
Inventory of Homes for Sale	34	35	-3%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2018

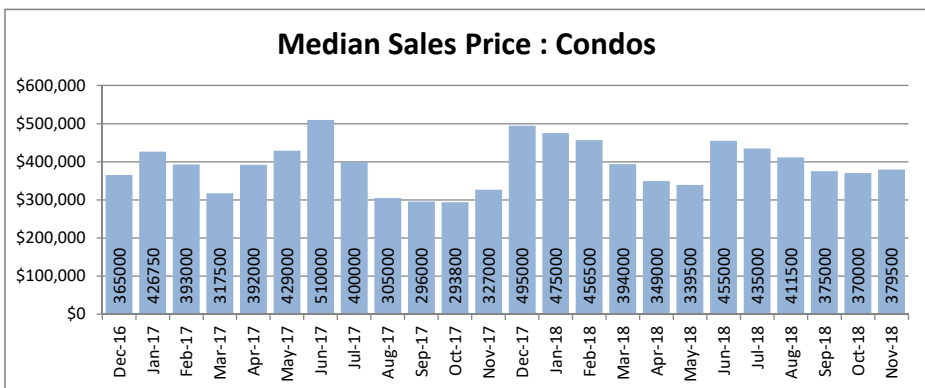
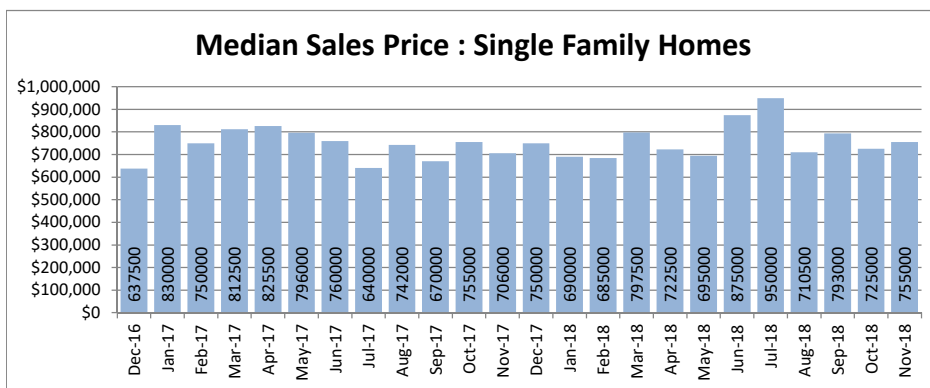
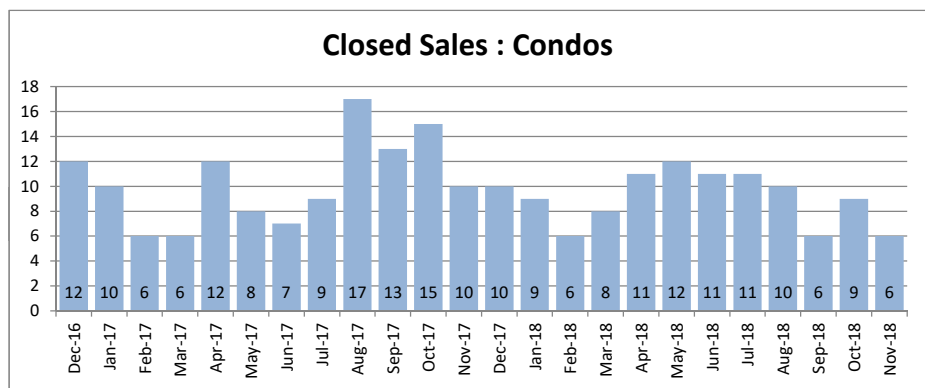
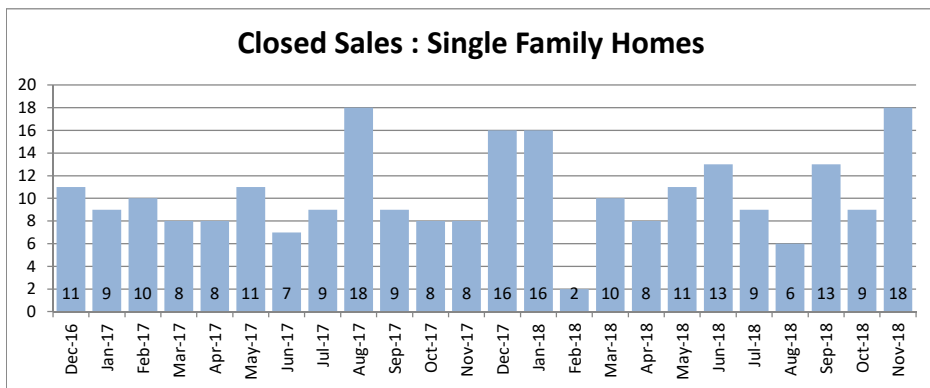


Kalihi - Palama
1-1-2 to 1-1-7

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	16	14	14%	191	157	22%
Closed Sales	18	8	125%	115	105	10%
Median Sales Price	\$755,000	\$706,000	7%	\$767,250	\$764,000	0%
Percent of Original List Price Received	96.2%	101.0%	-5%	97.2%	102.0%	-5%
Median Days on Market Until Sale	37	18	106%	22	18	22%
Inventory of Homes for Sale	62	44	41%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	19	20	-5%	151	166	-9%
Closed Sales	6	10	-40%	99	113	-12%
Median Sales Price	\$379,500	\$327,000	16%	\$403,000	\$363,000	11%
Percent of Original List Price Received	99.0%	95.5%	4%	98.3%	96.0%	2%
Median Days on Market Until Sale	9	87	-90%	22	23	-4%
Inventory of Homes for Sale	47	37	27%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2018

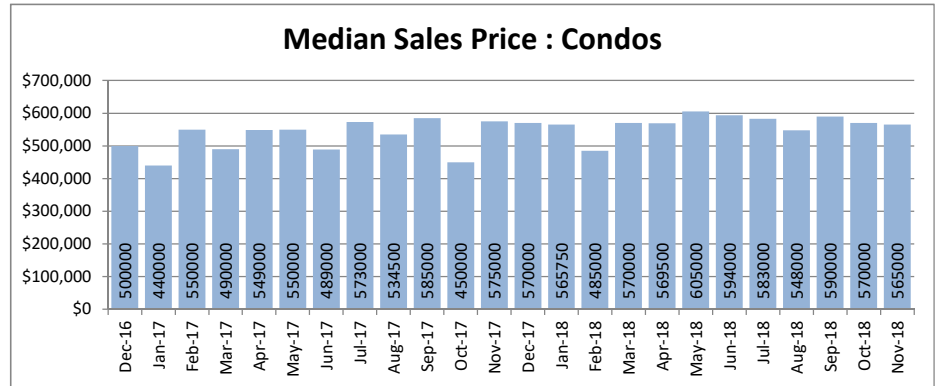
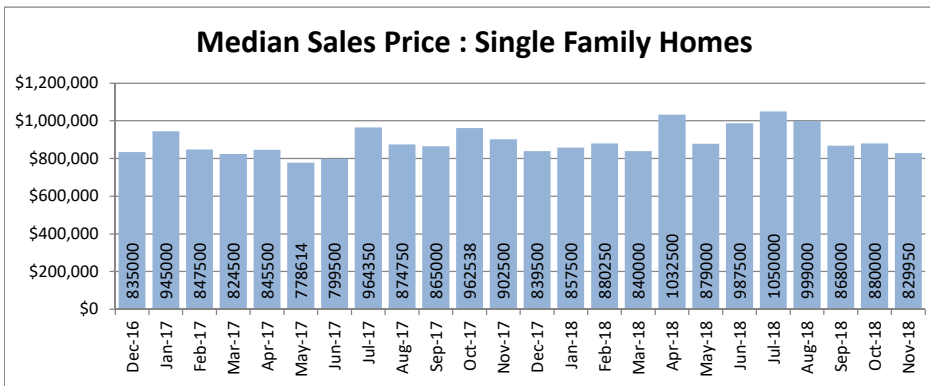
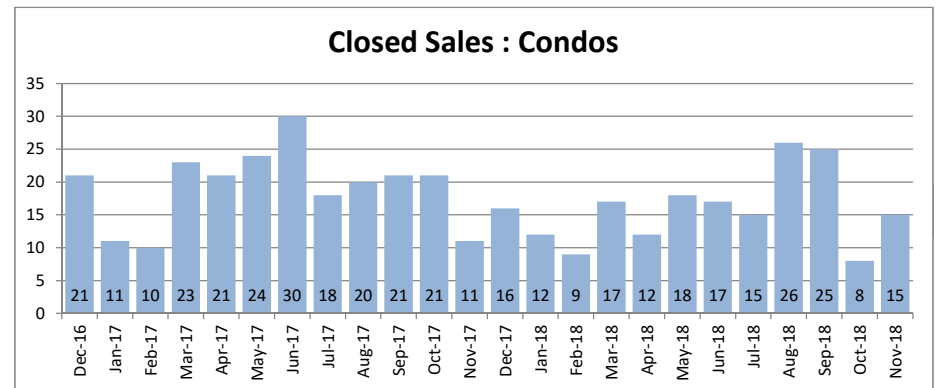
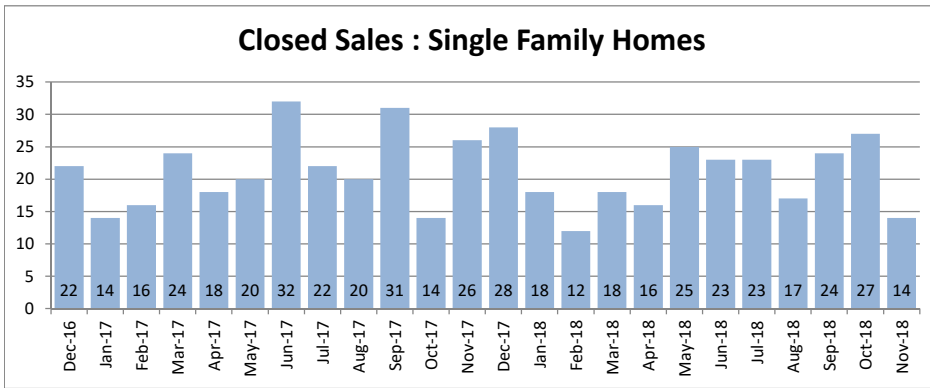


Kaneohe
Selected 1-4-4 to 1-4-7

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	31	19	63%	324	325	0%
Closed Sales	14	26	-46%	217	237	-8%
Median Sales Price	\$829,950	\$902,500	-8%	\$880,000	\$865,000	2%
Percent of Original List Price Received	97.6%	102.3%	-5%	97.9%	98.3%	0%
Median Days on Market Until Sale	41	10	310%	18	12	50%
Inventory of Homes for Sale	96	73	32%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	17	17	0%	231	220	5%
Closed Sales	15	11	36%	174	210	-17%
Median Sales Price	\$565,000	\$575,000	-2%	\$572,500	\$540,000	6%
Percent of Original List Price Received	100.0%	97.6%	2%	99.6%	101.9%	-2%
Median Days on Market Until Sale	10	18	-44%	14	9	56%
Inventory of Homes for Sale	50	27	85%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2018

Kapahulu - Diamond Head

1-3-1 to 1-3-4

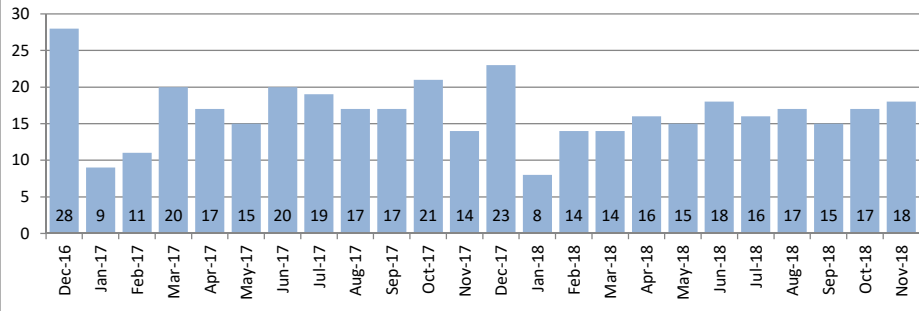


November 2018

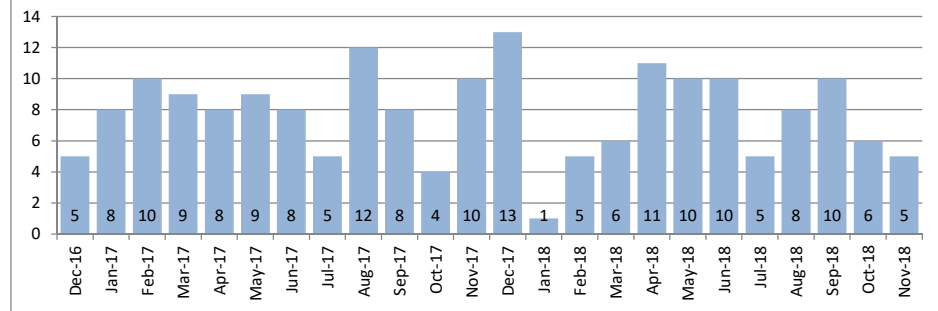
Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	18	17%	127	266	-52%
Closed Sales	18	14	29%	77	180	-57%
Median Sales Price	\$1,177,500	\$1,197,500	-2%	\$553,000	\$1,000,000	-45%
Percent of Original List Price Received	93.3%	100.1%	-7%	98.9%	97.6%	1%
Median Days on Market Until Sale	21	14	50%	23	16	44%
Inventory of Homes for Sale	90	65	38%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	10	17	-41%	127	137	-7%
Closed Sales	5	10	-50%	77	91	-15%
Median Sales Price	\$510,000	\$497,500	3%	\$553,000	\$499,000	11%
Percent of Original List Price Received	96.4%	96.6%	0%	98.9%	96.0%	3%
Median Days on Market Until Sale	54	13	315%	23	40	-43%
Inventory of Homes for Sale	51	54	-6%	-	-	-

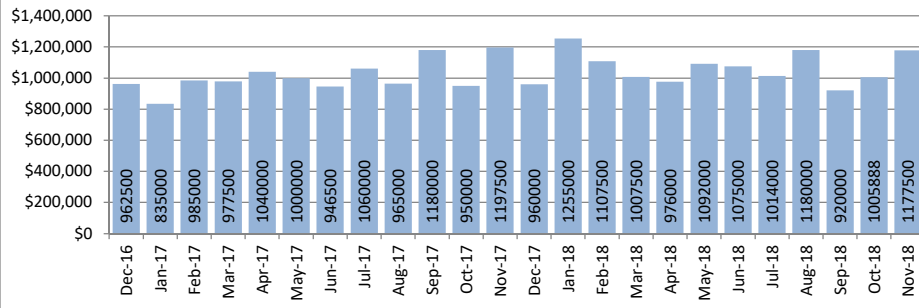
Closed Sales : Single Family Homes



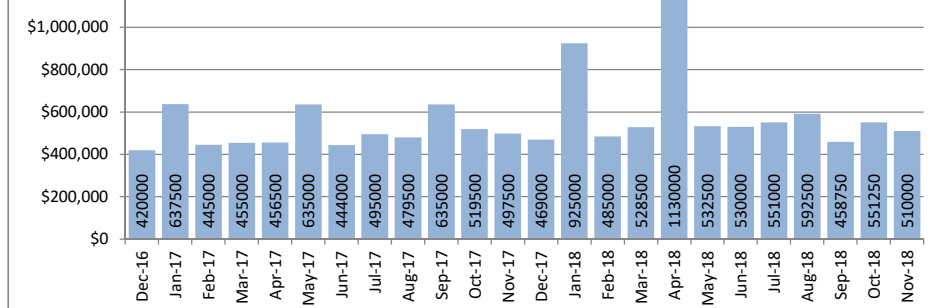
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2018

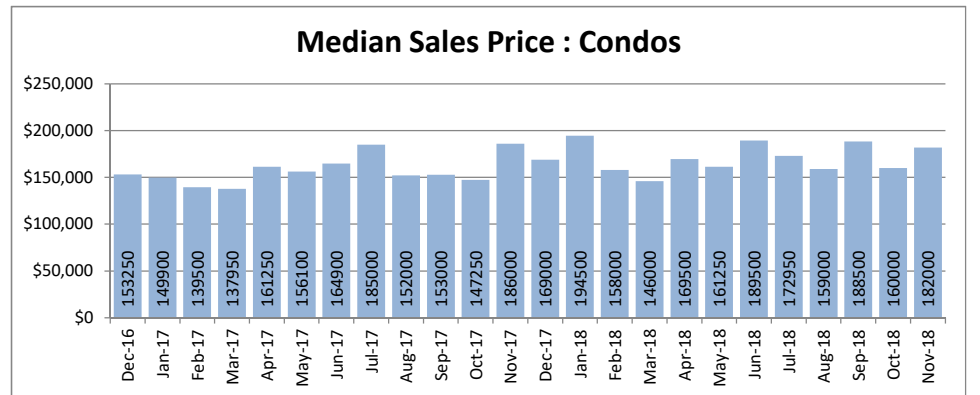
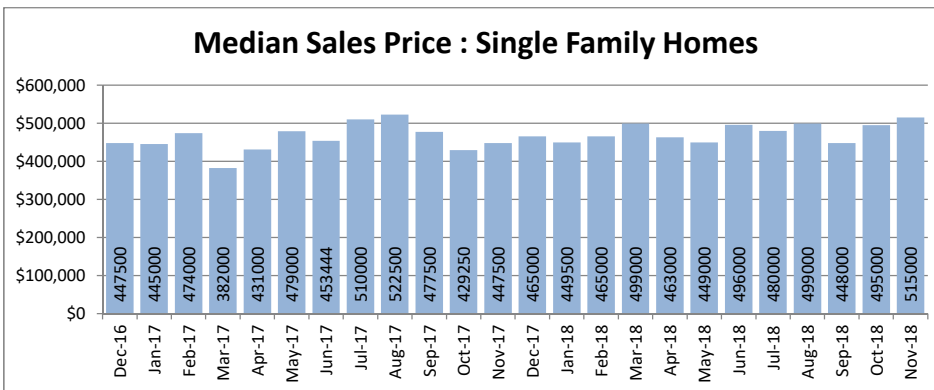
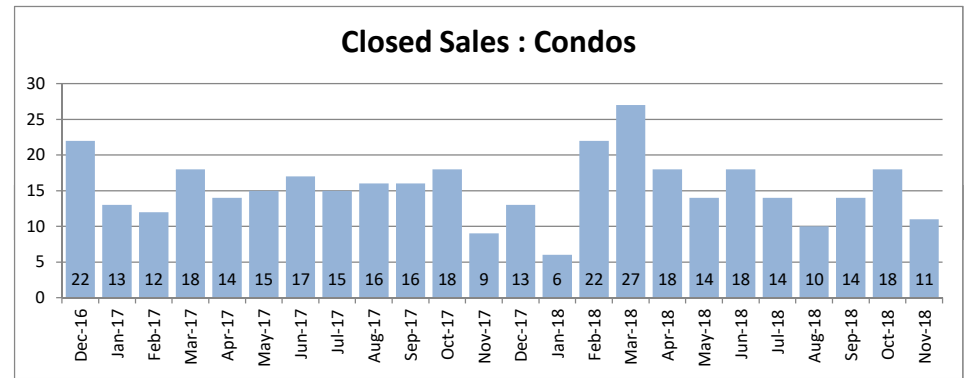
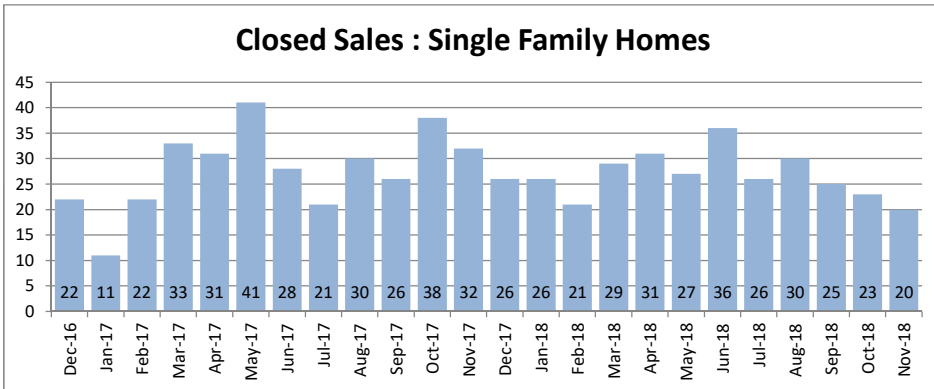


Makaha - Nanakuli
1-8-1 to 1-8-9

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	37	36	3%	426	453	-6%
Closed Sales	20	32	-38%	294	313	-6%
Median Sales Price	\$515,000	\$477,500	8%	\$480,000	\$455,000	5%
Percent of Original List Price Received	99.0%	99.5%	-1%	96.4%	98.5%	-2%
Median Days on Market Until Sale	36	19	89%	23	20	15%
Inventory of Homes for Sale	137	118	16%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	23	-9%	268	253	6%
Closed Sales	11	9	22%	172	163	6%
Median Sales Price	\$182,000	\$186,000	-2%	\$169,000	\$154,000	10%
Percent of Original List Price Received	95.8%	98.4%	-3%	96.6%	96.9%	0%
Median Days on Market Until Sale	8	71	-89%	31	34	-9%
Inventory of Homes for Sale	80	70	14%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2018

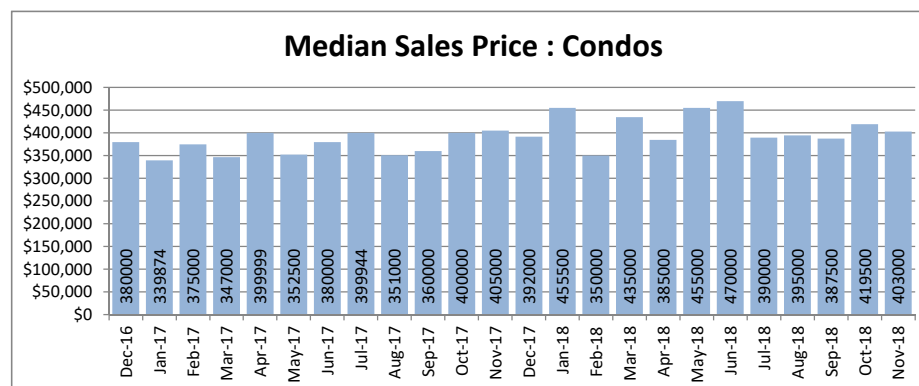
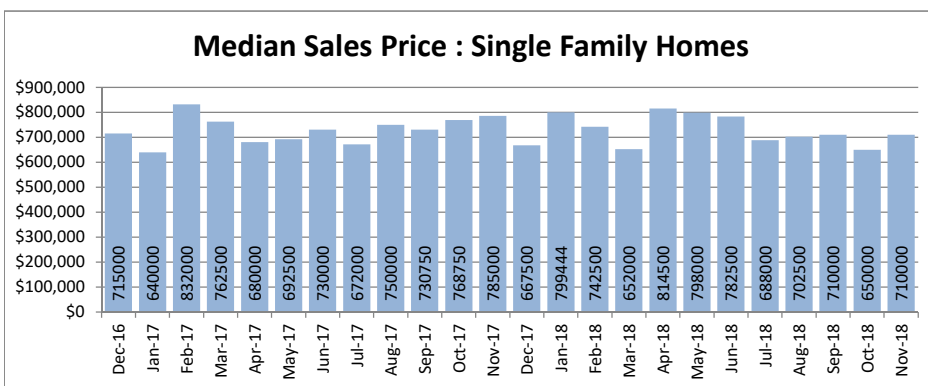
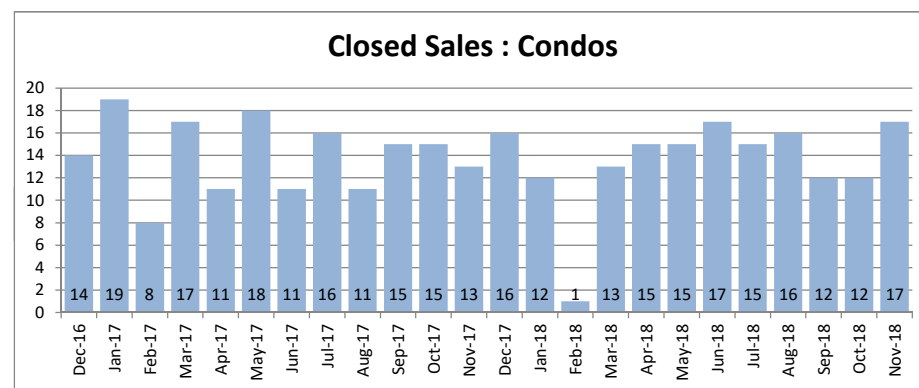
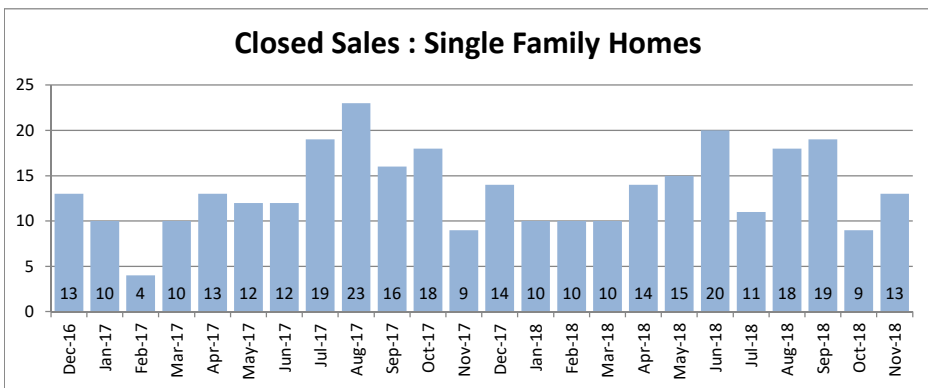


Makakilo
1-9-2 to 1-9-3

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	17	24%	219	216	1%
Closed Sales	13	9	44%	149	146	2%
Median Sales Price	\$710,000	\$785,000	-10%	\$740,000	\$717,500	3%
Percent of Original List Price Received	94.7%	100.6%	-6%	98.8%	97.4%	1%
Median Days on Market Until Sale	36	21	71%	17	19	-11%
Inventory of Homes for Sale	57	39	46%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	10	9	11%	195	158	23%
Closed Sales	17	13	31%	145	154	-6%
Median Sales Price	\$403,000	\$405,000	0%	\$400,000	\$375,000	7%
Percent of Original List Price Received	98.3%	97.6%	1%	98.3%	98.8%	-1%
Median Days on Market Until Sale	13	24	-46%	12	13	-8%
Inventory of Homes for Sale	40	20	100%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2018

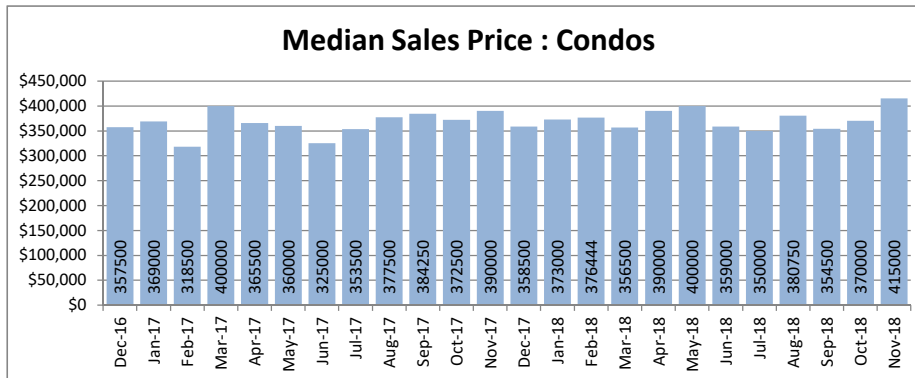
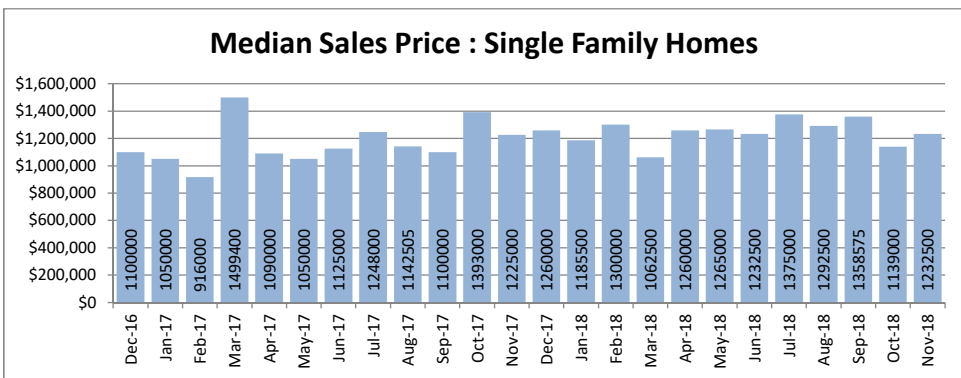
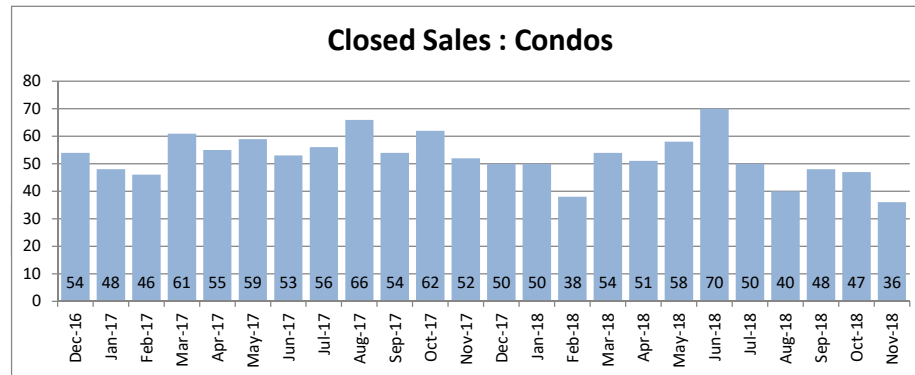
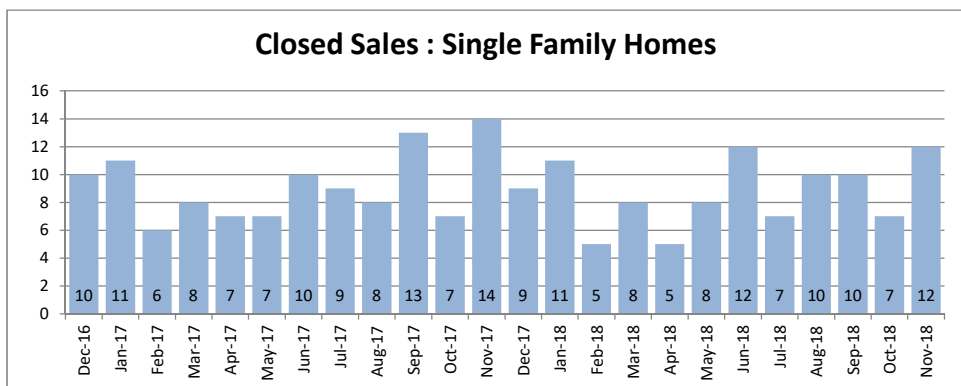


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	19	12	58%	173	160	8%
Closed Sales	12	14	-14%	95	100	-5%
Median Sales Price	\$1,232,500	\$1,225,000	1%	\$1,249,950	\$1,125,000	11%
Percent of Original List Price Received	100.0%	92.6%	8%	96.3%	90.9%	6%
Median Days on Market Until Sale	15	14	7%	22	17	29%
Inventory of Homes for Sale	70	52	35%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	46	57	-19%	705	818	-14%
Closed Sales	25	52	-52%	542	612	-11%
Median Sales Price	\$415,000	\$390,000	6%	\$375,000	\$370,000	1%
Percent of Original List Price Received	100.0%	96.3%	4%	97.8%	98.4%	-1%
Median Days on Market Until Sale	25	35	-29%	18	23	-22%
Inventory of Homes for Sale	179	185	-3%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2018

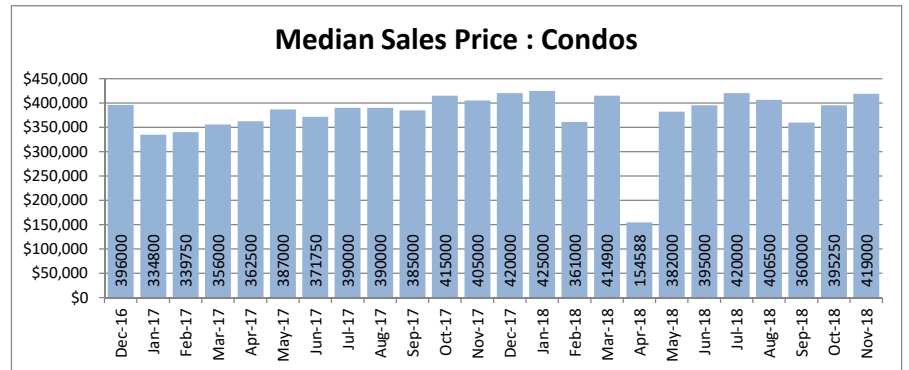
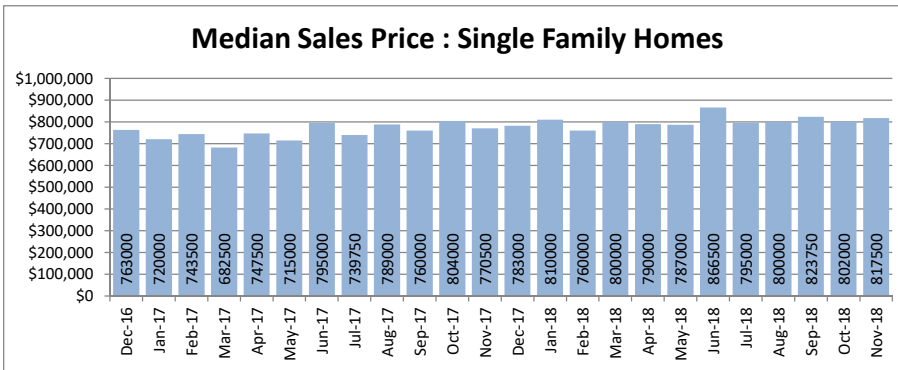
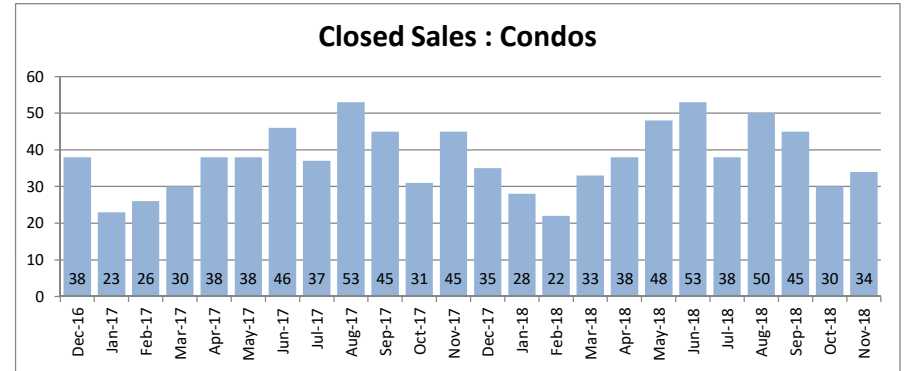
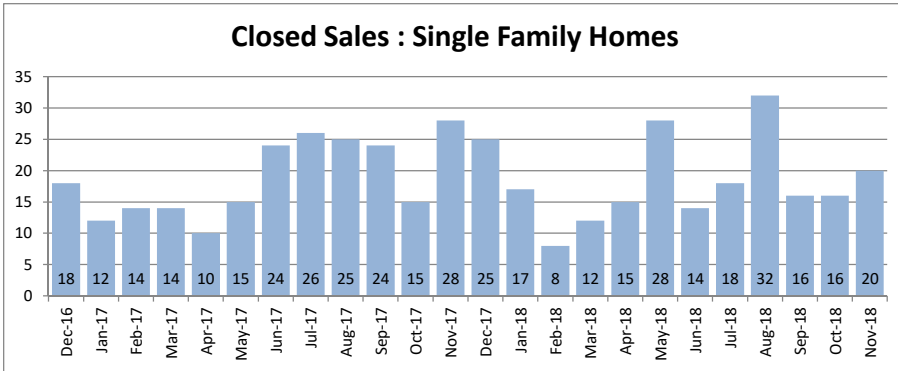


Mililani
Selected 1-9-4 to 1-9-5

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	18	24	-25%	271	258	5%
Closed Sales	20	28	-29%	196	207	-5%
Median Sales Price	\$817,500	\$770,500	6%	\$800,000	\$777,000	3%
Percent of Original List Price Received	99.2%	101.2%	-2%	100.0%	100.0%	0%
Median Days on Market Until Sale	21	11	91%	12	10	20%
Inventory of Homes for Sale	55	49	12%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	31	19	63%	518	461	12%
Closed Sales	34	45	-24%	419	412	2%
Median Sales Price	\$419,000	\$405,000	3%	\$395,000	\$379,500	4%
Percent of Original List Price Received	99.3%	101.5%	-2%	99.0%	100.1%	-1%
Median Days on Market Until Sale	14	9	56%	12	9	33%
Inventory of Homes for Sale	84	78	8%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2018

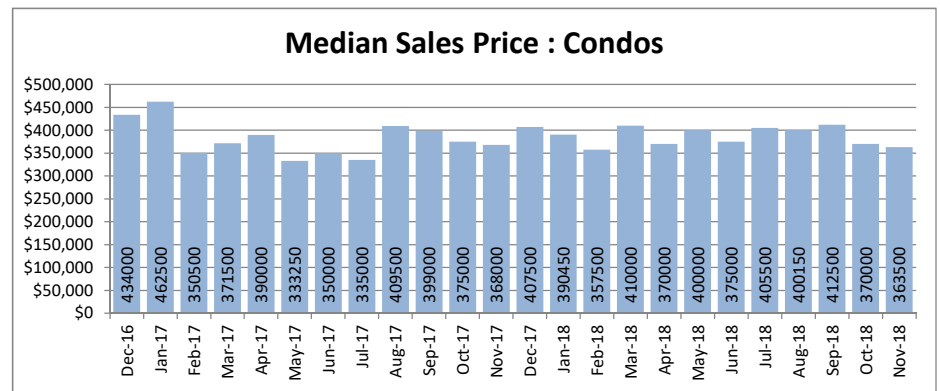
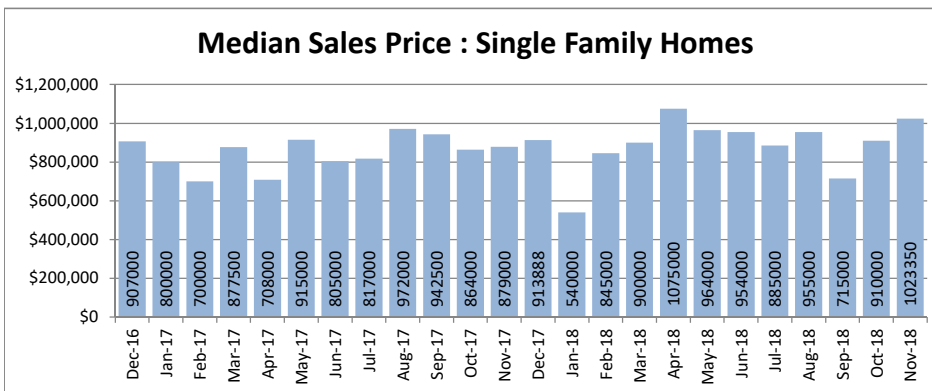
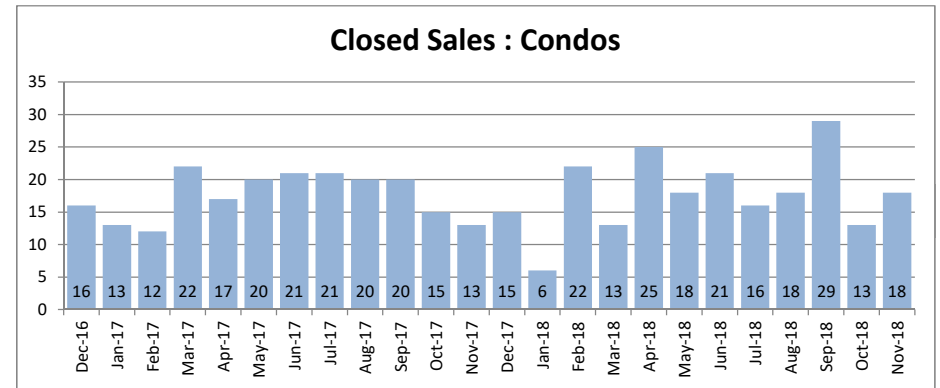
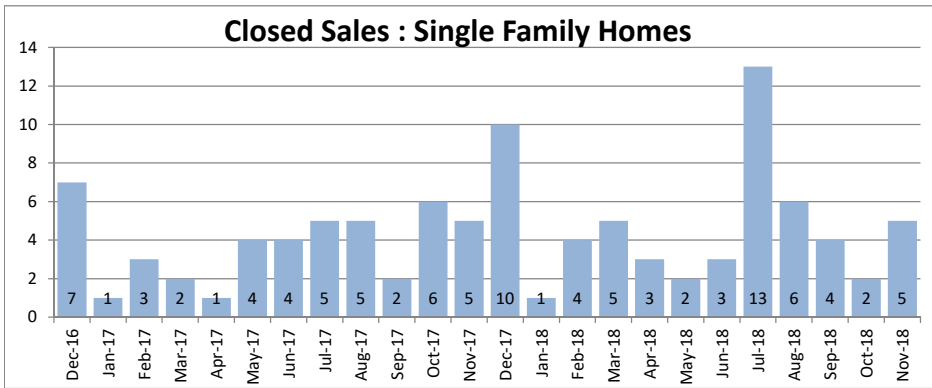


Moanalua - Salt Lake
1-1-1

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	6	2	200%	61	53	15%
Closed Sales	5	5	0%	48	38	26%
Median Sales Price	\$1,023,350	\$879,000	16%	\$905,000	\$869,500	4%
Percent of Original List Price Received	102.3%	91.6%	12%	100.6%	96.1%	5%
Median Days on Market Until Sale	16	10	60%	11	19	-42%
Inventory of Homes for Sale	16	11	45%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	13	18	-28%	240	210	14%
Closed Sales	18	13	38%	199	194	3%
Median Sales Price	\$363,500	\$368,000	-1%	\$395,000	\$368,500	7%
Percent of Original List Price Received	98.2%	98.1%	0%	99.1%	99.9%	-1%
Median Days on Market Until Sale	14	13	8%	11	17	-35%
Inventory of Homes for Sale	42	36	17%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2018

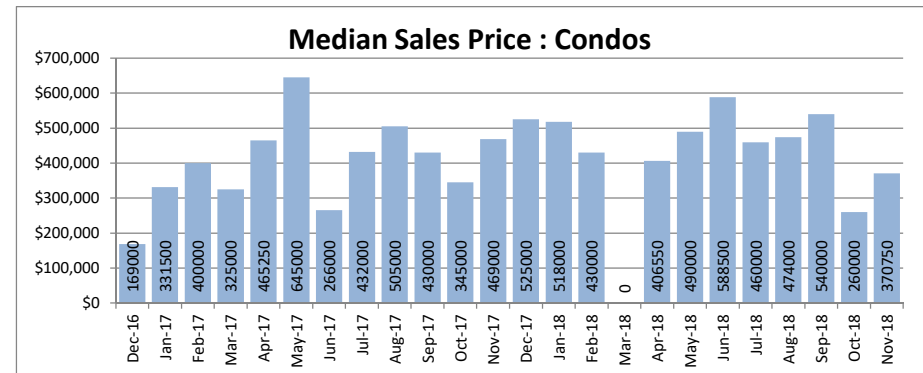
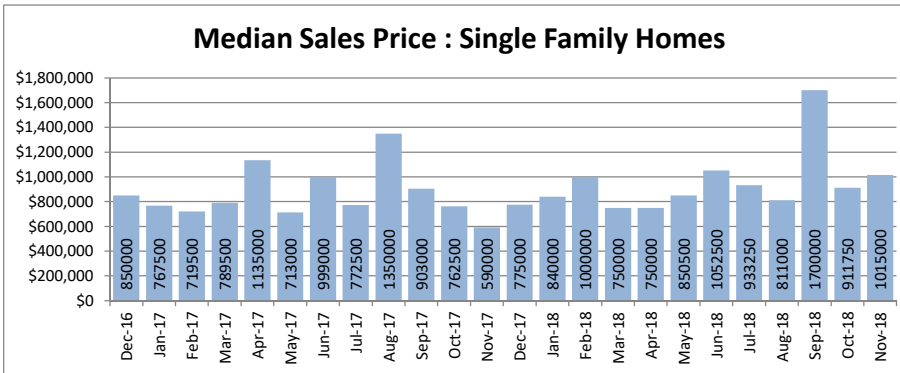
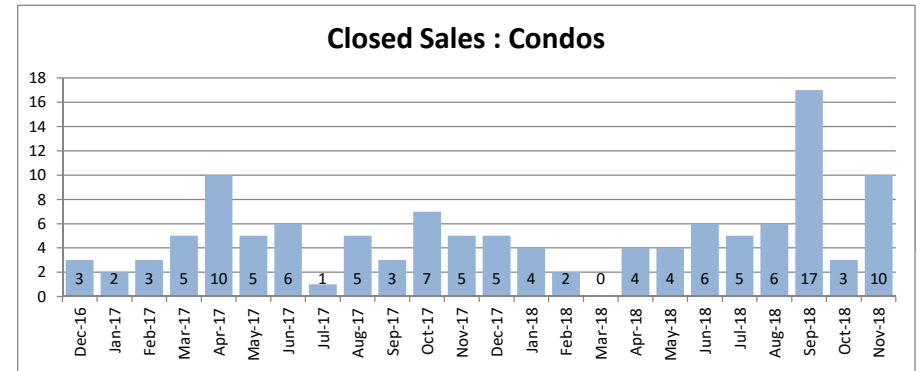
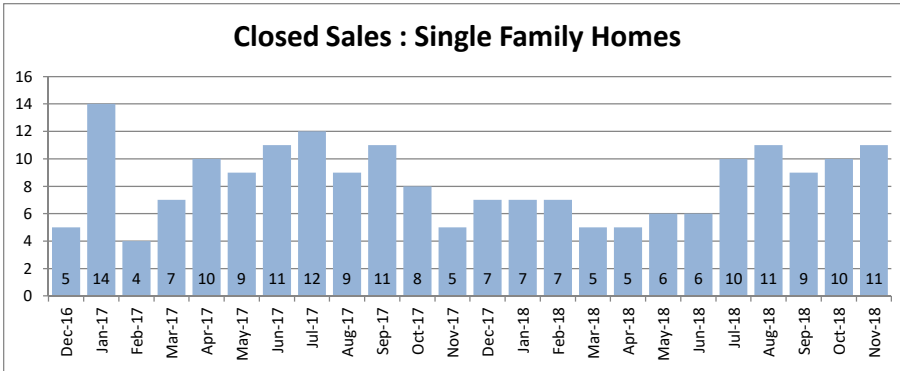
North Shore
1-5-6 to 1-6-9



November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	8	7	14%	153	161	-5%
Closed Sales	11	5	120%	87	100	-13%
Median Sales Price	\$1,015,000	\$590,000	72%	\$954,500	\$850,000	12%
Percent of Original List Price Received	92.4%	94.4%	-2%	95.8%	95.0%	1%
Median Days on Market Until Sale	54	53	2%	22	27	-19%
Inventory of Homes for Sale	61	48	27%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	8	3	167%	76	73	4%
Closed Sales	10	5	100%	51	52	-2%
Median Sales Price	\$370,750	\$469,000	-21%	\$460,000	\$430,000	7%
Percent of Original List Price Received	99.1%	89.3%	11%	88.5%	94.9%	-7%
Median Days on Market Until Sale	17	38	-55%	22	26	-15%
Inventory of Homes for Sale	23	18	28%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2018

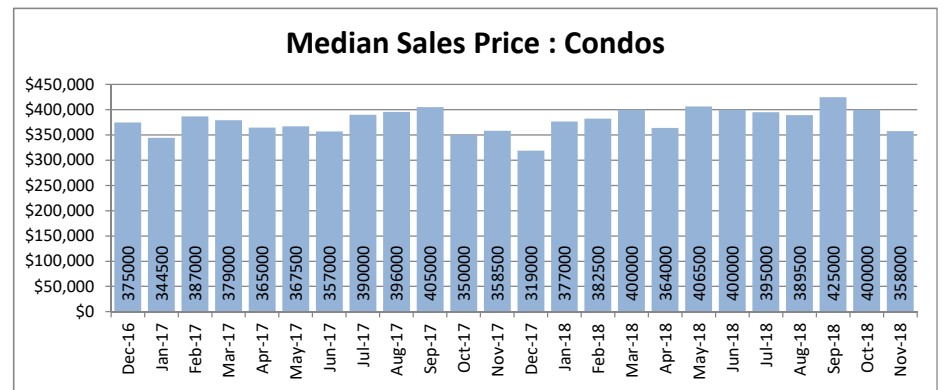
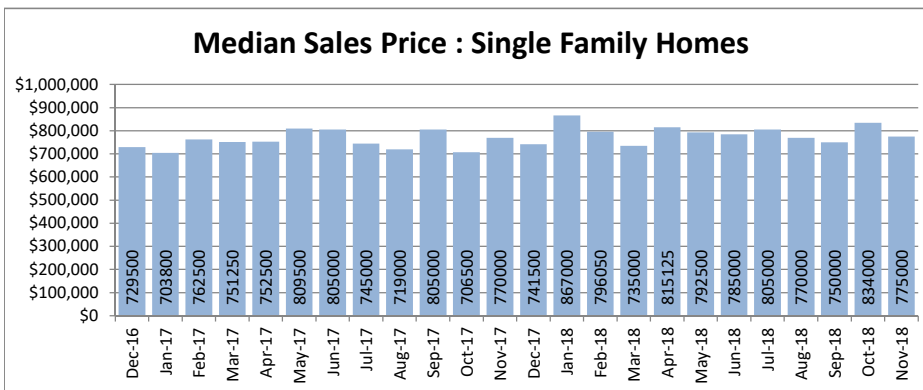
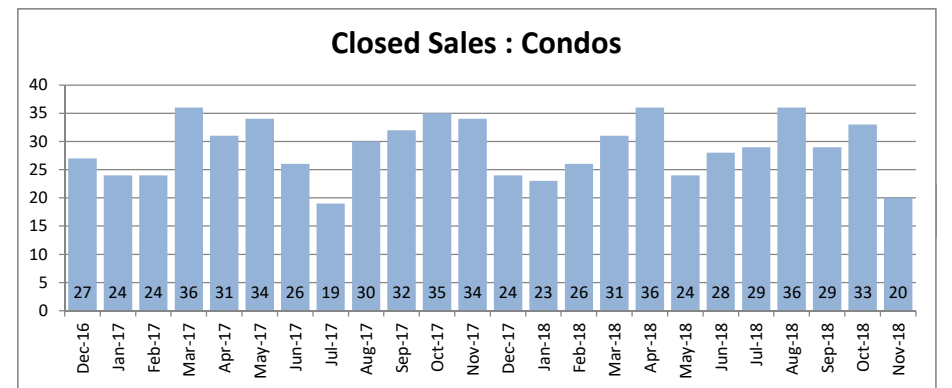
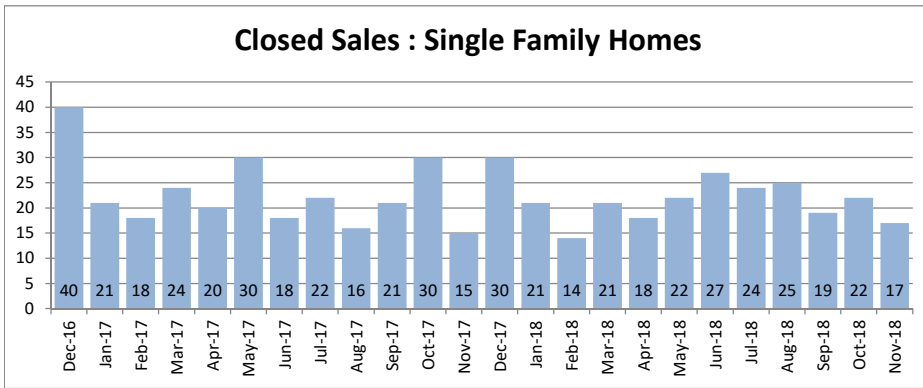


Pearl City - Aiea
1-9-6 to 1-9-9

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	33	33	0%	303	286	6%
Closed Sales	17	15	13%	230	235	-2%
Median Sales Price	\$775,000	\$770,000	1%	\$790,000	\$755,000	5%
Percent of Original List Price Received	100.0%	100.3%	0%	98.8%	98.3%	1%
Median Days on Market Until Sale	13	38	-66%	12	13	-8%
Inventory of Homes for Sale	91	49	86%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	29	33	-12%	413	389	6%
Closed Sales	20	34	-41%	315	325	-3%
Median Sales Price	\$358,000	\$358,500	0%	\$390,000	\$369,000	6%
Percent of Original List Price Received	92.4%	99.0%	-7%	98.2%	98.4%	0%
Median Days on Market Until Sale	27	19	42%	13	10	30%
Inventory of Homes for Sale	85	95	-11%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2018

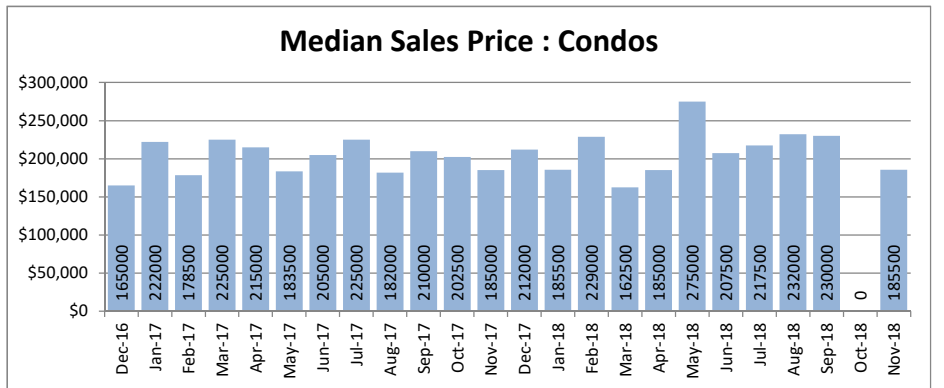
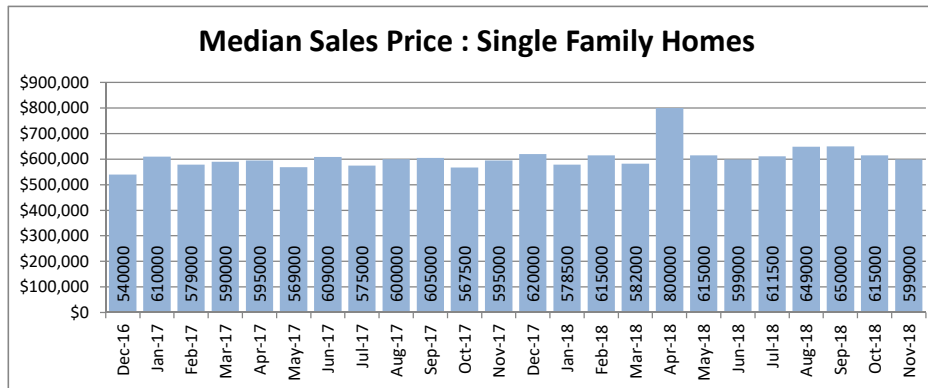
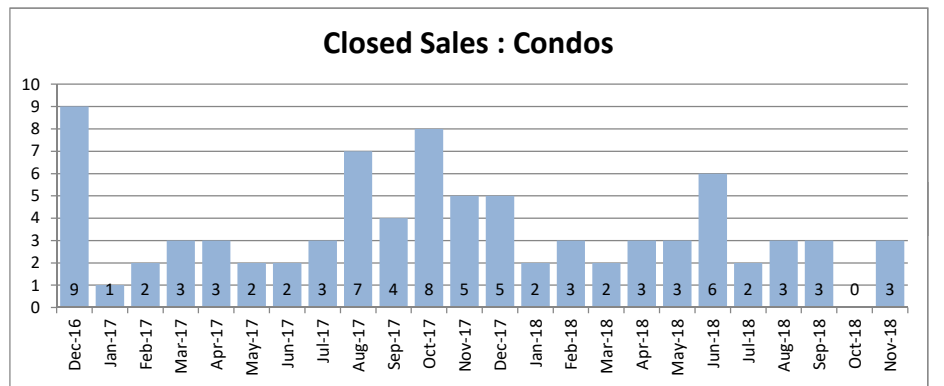
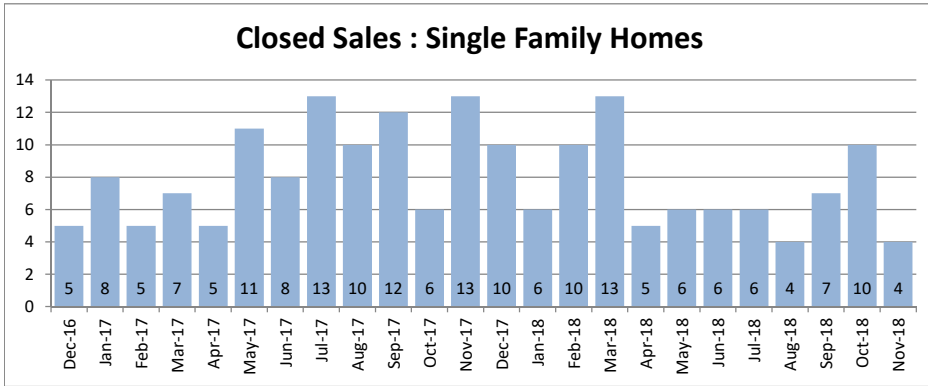


Wahiawa
1-7-1 to 1-7-7

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	14	10	40%	111	120	-8%
Closed Sales	4	13	-69%	77	98	-21%
Median Sales Price	\$599,000	\$595,000	1%	\$615,000	\$595,000	3%
Percent of Original List Price Received	106.5%	98.3%	8%	98.4%	99.2%	-1%
Median Days on Market Until Sale	5	8	-38%	14	12	17%
Inventory of Homes for Sale	33	29	14%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	2	150%	42	57	-26%
Closed Sales	3	5	-40%	30	40	-25%
Median Sales Price	\$185,500	\$185,000	0%	\$210,000	\$205,000	2%
Percent of Original List Price Received	90.5%	100.0%	-10%	100.0%	101.2%	-1%
Median Days on Market Until Sale	7	5	40%	11	13	-15%
Inventory of Homes for Sale	14	11	27%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2018

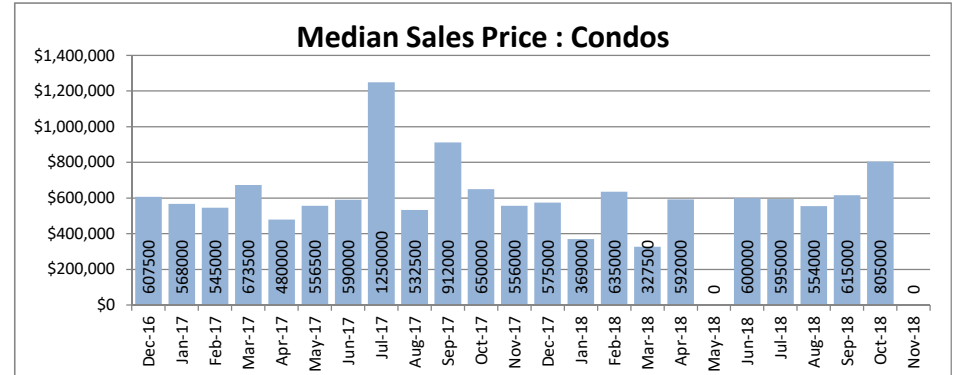
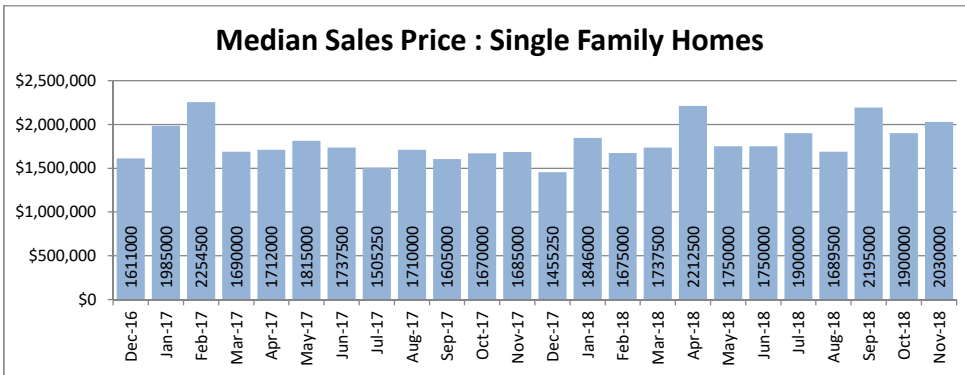
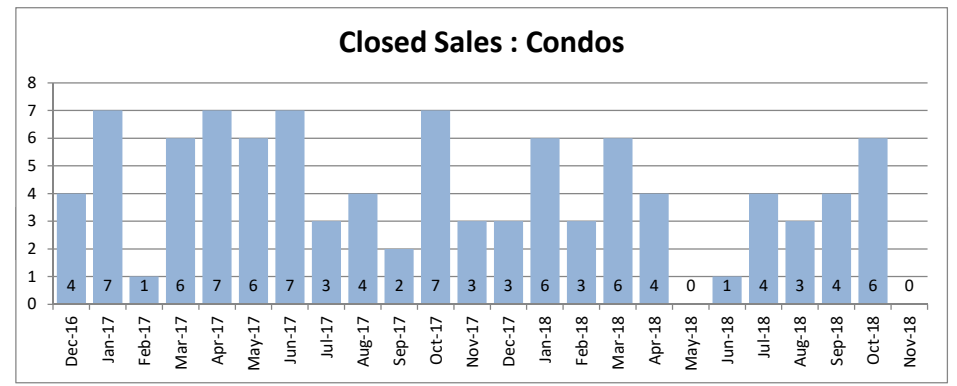
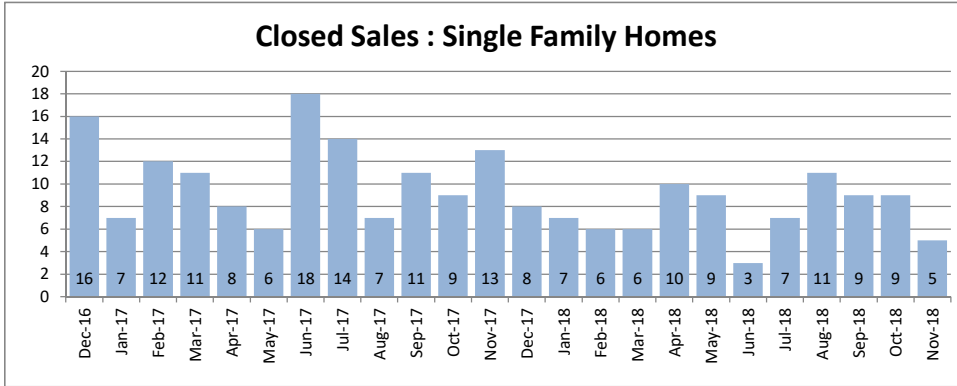


Waialae - Kahala
1-3-5

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	15	10	50%	150	177	-15%
Closed Sales	5	13	-62%	82	116	-29%
Median Sales Price	\$2,030,000	\$1,685,000	20%	\$1,882,500	\$1,705,000	10%
Percent of Original List Price Received	93.6%	99.4%	-6%	99.2%	95.3%	4%
Median Days on Market Until Sale	31	23	35%	30	47	-36%
Inventory of Homes for Sale	55	63	-13%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	8	11	-27%	56	76	-26%
Closed Sales	0	3	-	37	53	-30%
Median Sales Price	\$0	\$556,000	-	\$581,000	\$566,500	3%
Percent of Original List Price Received	0.0%	98.4%	-	101.0%	98.5%	3%
Median Days on Market Until Sale	0	13	-	21	30	-30%
Inventory of Homes for Sale	22	20	10%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2018

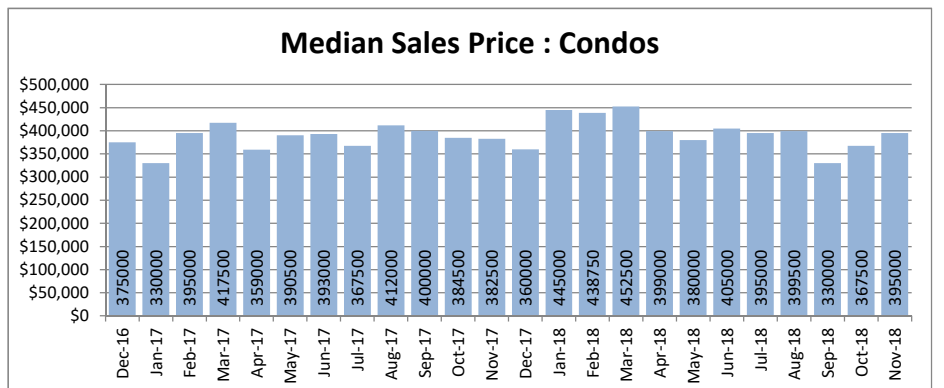
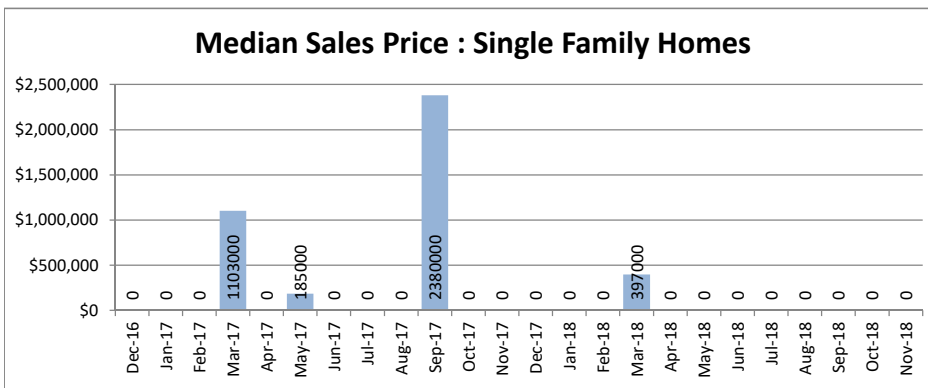
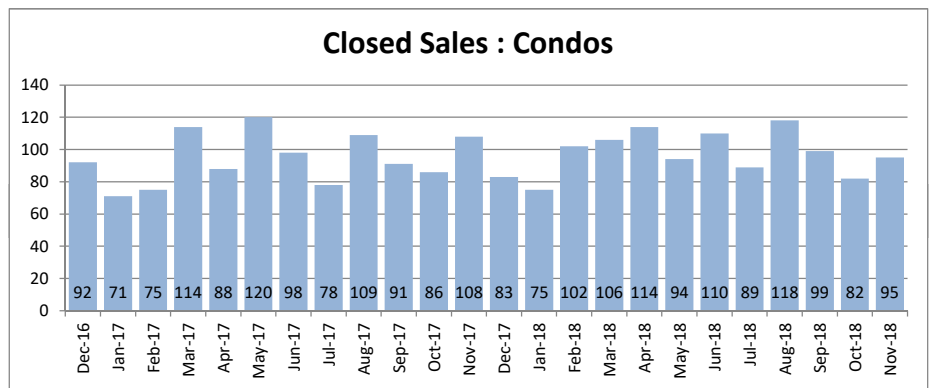
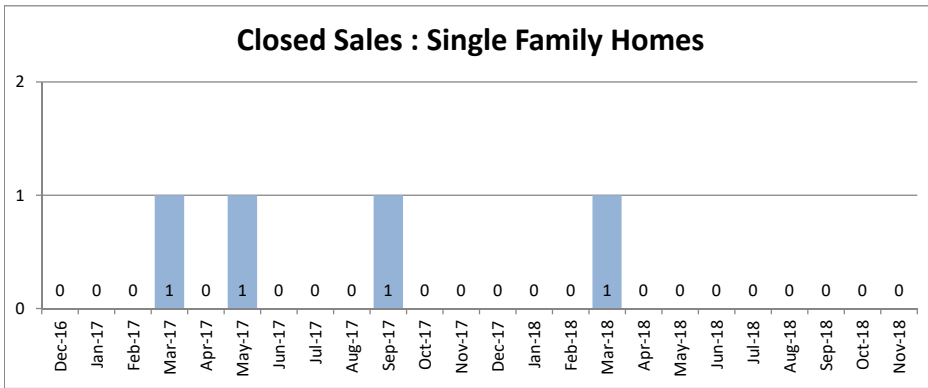


Waikiki
1-2-6

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	1	0	-	6	4	50%
Closed Sales	0	0	-	1	3	-67%
Median Sales Price	\$0	\$0	-	\$397,000	\$1,103,000	-64%
Percent of Original List Price Received	0.0%	0.0%	-	94.5%	84.8%	11%
Median Days on Market Until Sale	0	0	-	0	120	-
Inventory of Homes for Sale	2	1	100%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	137	151	-9%	1768	1588	11%
Closed Sales	95	108	-12%	1084	1038	4%
Median Sales Price	\$395,000	\$382,500	3%	\$400,000	\$390,000	3%
Percent of Original List Price Received	95.2%	95.9%	-1%	95.3%	97.5%	-2%
Median Days on Market Until Sale	39	36	8%	35	31	13%
Inventory of Homes for Sale	621	563	10%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2018

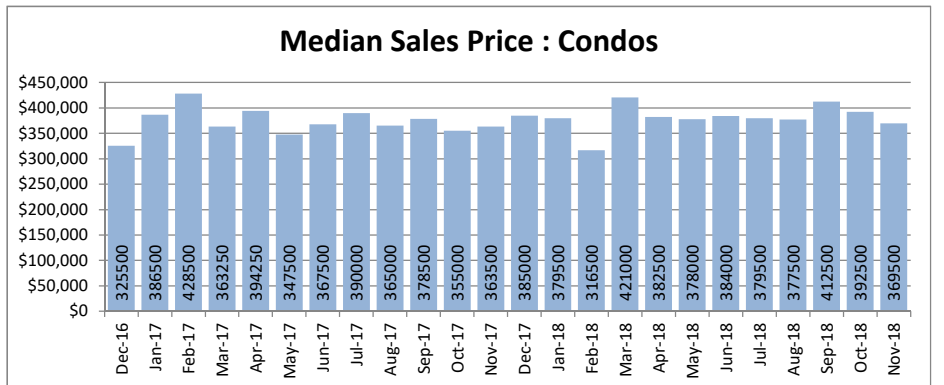
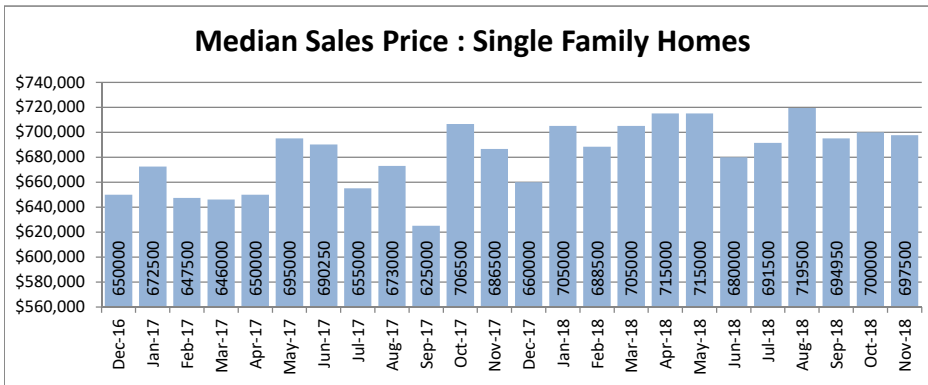
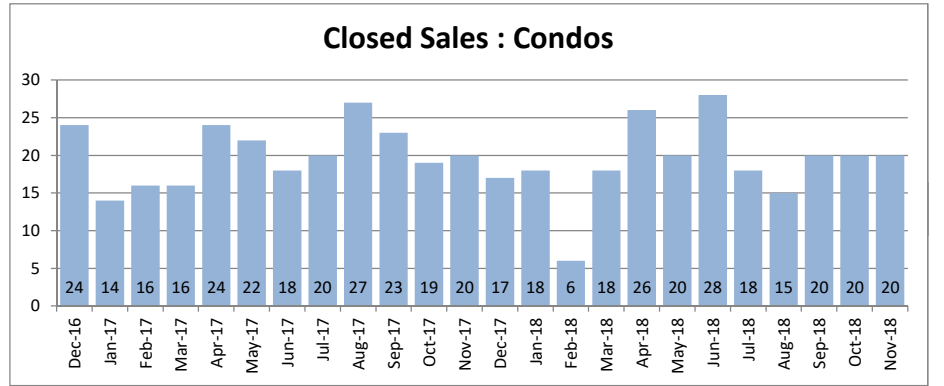
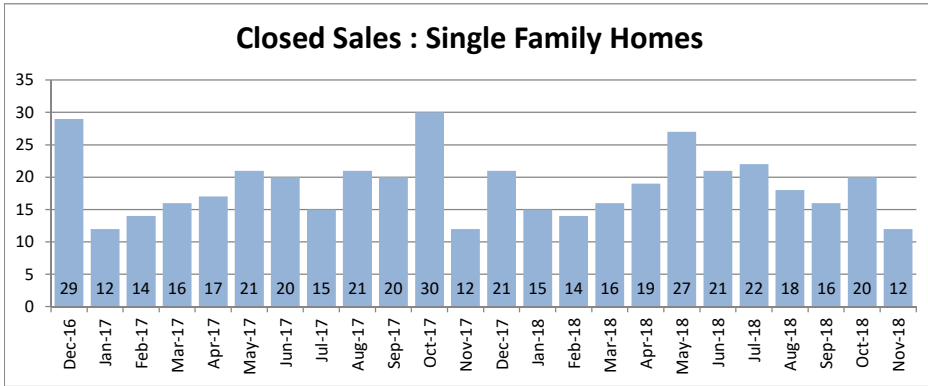


Waipahu
1-9-4

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	22	21	5%	268	248	8%
Closed Sales	12	12	0%	200	198	1%
Median Sales Price	\$697,500	\$686,500	2%	\$703,000	\$673,000	4%
Percent of Original List Price Received	95.0%	98.2%	-3%	100.1%	99.0%	1%
Median Days on Market Until Sale	36	8	350%	17	13	31%
Inventory of Homes for Sale	69	35	97%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	21	25	-16%	263	261	1%
Closed Sales	20	20	0%	209	219	-5%
Median Sales Price	\$369,500	\$363,500	2%	\$381,000	\$370,000	3%
Percent of Original List Price Received	97.2%	101.0%	-4%	97.7%	100.3%	-3%
Median Days on Market Until Sale	20	14	43%	12	9	33%
Inventory of Homes for Sale	52	38	37%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2018

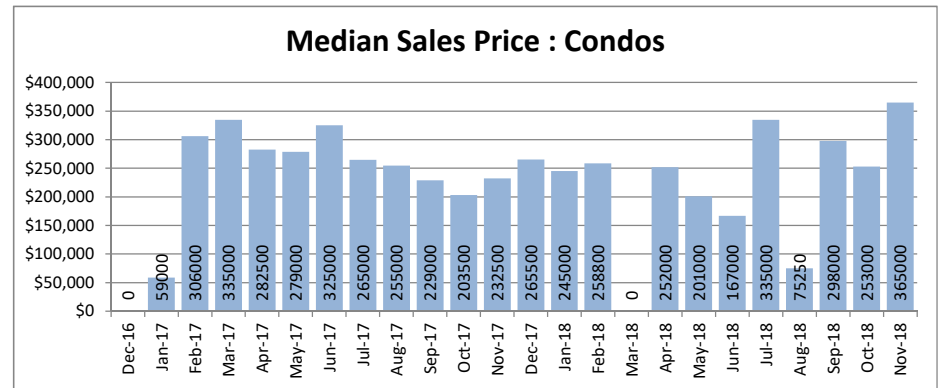
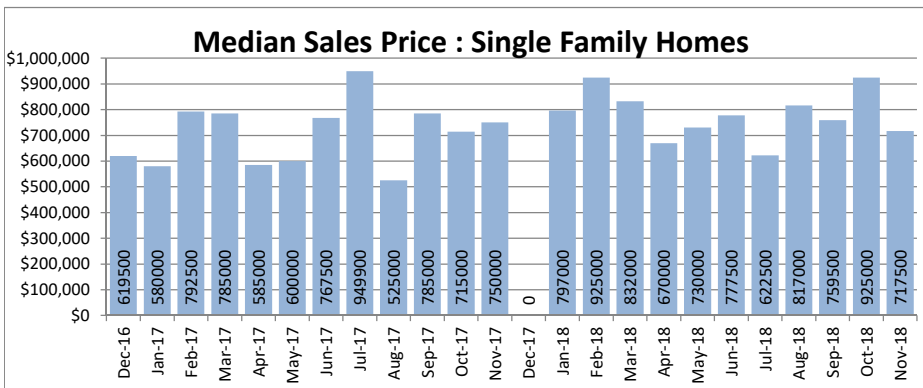
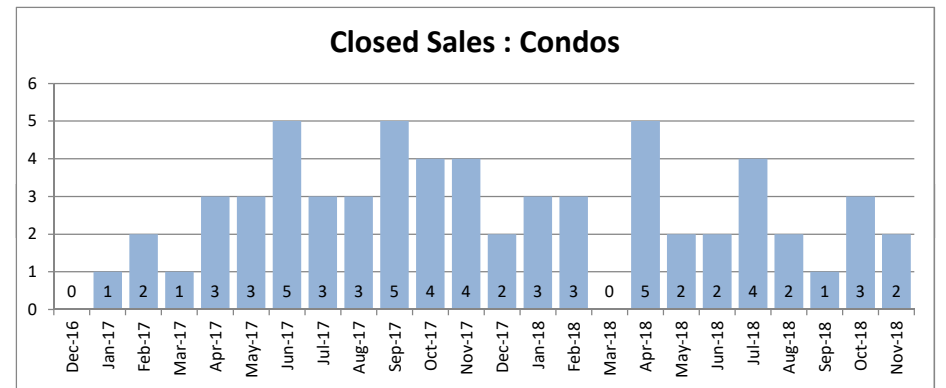
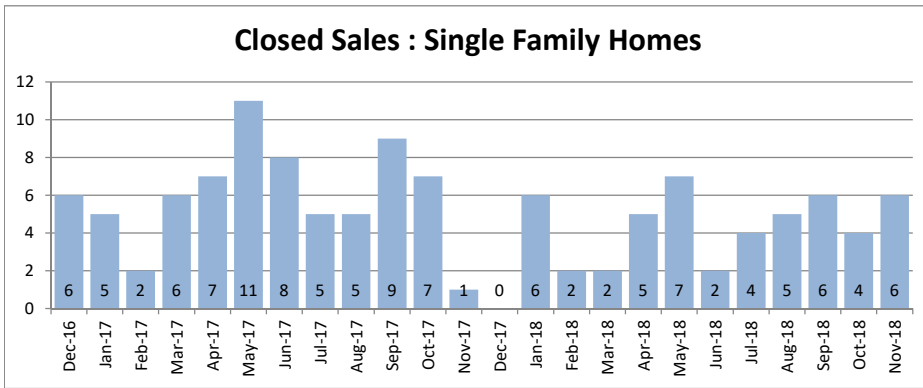


Windward Coast
1-4-8 to 1-5-5

November 2018

Single Family Homes	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	5	6	-17%	85	92	-8%
Closed Sales	6	1	500%	49	66	-26%
Median Sales Price	\$717,500	\$750,000	-4%	\$795,000	\$752,500	6%
Percent of Original List Price Received	85.2%	90.9%	-6%	96.4%	99.1%	-3%
Median Days on Market Until Sale	41	0	-	34	40	-15%
Inventory of Homes for Sale	30	30	0%	-	-	-

Condos	November			Year to Date		
	2018	2017	Change	2018	2017	Change
New Listings	4	6	-33%	38	49	-22%
Closed Sales	2	4	-50%	27	34	-21%
Median Sales Price	\$365,000	\$232,500	57%	\$253,000	\$267,500	-5%
Percent of Original List Price Received	92.4%	95.9%	-4%	97.7%	94.2%	4%
Median Days on Market Until Sale	32	70	-54%	27	58	-53%
Inventory of Homes for Sale	15	19	-21%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - November 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 663,000	\$ 630,000	-5.0%	-\$33,000	3	1	-66.7%	-2
MILILANI AREA	\$ 788,888	\$ 766,500	-2.8%	-\$22,388	15	10	-33.3%	-5
MILILANI MAUKA	\$ 805,000	\$ 923,500	14.7%	\$118,500	9	8	-11.1%	-1
WAHIAWA AREA	\$ 485,000	\$ 582,000	20.0%	\$97,000	3	1	-66.7%	-2
WAHIAWA HEIGHTS	\$ 615,000	\$ 446,000	-27.5%	-\$169,000	6	1	-83.3%	-5
WAHIAWA PARK	\$ 650,000	-	-	-	1	-	-	-
WHITMORE VILLAGE	\$ 489,000	\$ 633,000	29.4%	\$144,000	3	2	-33.3%	-1
WAIPIO ACRES/WAIKALANI WOODL	\$ 630,000	\$ 550,000	-12.7%	-\$80,000	1	1	0.0%	0
Central Region	\$ 700,000	\$ 780,000	11.4%	\$80,000	41	24	-41.5%	-17
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AINA HAINA AREA	\$ 1,190,000	\$ 1,135,000	-4.6%	-\$55,000	3	5	66.7%	2
DIAMOND HEAD	-	\$ 2,775,000	-	-	-	3	-	-
HAWAII LOA RIDGE	\$ 2,562,500	-	-	-	2	-	-	-
KAHALA AREA	\$ 2,750,000	\$ 2,350,000	-14.5%	-\$400,000	5	3	-40.0%	-2
KAHALA-PUUPANINI	\$ 6,388,000	-	-	-	1	-	-	-
KAIMUKI	\$ 1,220,000	\$ 1,110,000	-9.0%	-\$110,000	2	3	50.0%	1
KAPAHULU	\$ 1,395,000	\$ 880,000	-36.9%	-\$515,000	1	2	100.0%	1
KULIOUOU	-	\$ 500,000	-	-	-	1	-	-
MAUNALANI HEIGHTS	\$ 1,765,000	\$ 1,245,000	-29.5%	-\$520,000	1	1	0.0%	0
NIU VALLEY	\$ 980,000	-	-	-	1	-	-	-
PAIKO LAGOON	-	\$ 880,000	-	-	-	1	-	-
PALOLO	\$ 760,000	\$ 881,500	16.0%	\$121,500	2	6	200.0%	4
ST. LOUIS	\$ 880,000	\$ 1,350,000	53.4%	\$470,000	3	1	-66.7%	-2
WAIALAE IKI	\$ 1,722,500	-	-	-	4	-	-	-
WAIALAE NUI RDGE	\$ 1,194,000	\$ 1,690,000	41.5%	\$496,000	4	2	-50.0%	-2
WAILUPE AREA	-	\$ 1,850,000	-	-	-	1	-	-
WILHELMINA	\$ 1,165,000	\$ 2,211,000	89.8%	\$1,046,000	3	2	-33.3%	-1
Diamond Hd Region	\$ 1,310,000	\$ 1,275,000	-2.7%	-\$35,000	33	31	-6.1%	-2
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ANCHORAGE	\$ 1,645,000	\$ 1,775,000	7.9%	\$130,000	1	1	0.0%	0
HAHAIONE-UPPER	\$ 1,290,000	\$ 1,101,250	-14.6%	-\$188,750	2	2	0.0%	0
KALAMA VALLEY	\$ 895,000	\$ 802,500	-10.3%	-\$92,500	1	3	200.0%	2
KAMILO IKI	\$ 810,000	-	-	-	1	-	-	-
KEALAULA KAI	\$ 1,500,000	-	-	-	1	-	-	-
KOKO VILLAS	\$ 1,300,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$ 847,500	\$ 835,500	-1.4%	-\$12,000	1	2	100.0%	1
KOKO KAI	-	\$ 2,225,000	-	-	-	2	-	-
LUNA KAI	\$ 995,000	-	-	-	1	-	-	-
MARINERS COVE	\$ 1,149,500	\$ 1,220,000	6.1%	\$70,500	2	1	-50.0%	-1
MARINERS RIDGE	\$ 1,289,500	\$ 1,399,000	8.5%	\$109,500	4	1	-75.0%	-3
MARINERS VALLEY	\$ 1,050,000	\$ 1,000,000	-4.8%	-\$50,000	1	1	0.0%	0
NAPALI HAWEO	\$ 2,375,000	\$ 1,710,000	-28.0%	-\$665,000	1	1	0.0%	0
WEST MARINA	\$ 1,599,000	-	-	-	1	-	-	-
PORTLOCK	\$ 2,920,000	-	-	-	1	-	-	-
TRIANGLE	\$ 1,600,000	\$ 1,978,000	23.6%	\$378,000	1	1	0.0%	0
QUEENS GATE	\$ 1,270,000	-	-	-	1	-	-	-
Hawaii Kai Region	\$ 1,300,000	\$ 1,112,500	-14.4%	-\$187,500	21	15	-28.6%	-6
Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LUALUALEI	\$ 427,500	\$ 410,000	-4.1%	-\$17,500	6	5	-16.7%	-1
MAILI	\$ 482,500	\$ 445,000	-7.8%	-\$37,500	14	7	-50.0%	-7
MALI SEA-MAKALAE 1	\$ 495,000	\$ 520,000	5.1%	\$25,000	1	1	0.0%	0
MALI SEA-MAKALAE 2	\$ 575,500	\$ 650,000	-	-	4	3	-	-
MALI SEA-NOHOKAI	-	\$ 585,000	-	-	-	1	-	-
MAKAHA	\$ 365,000	\$ 622,500	70.5%	\$257,500	5	2	-60.0%	-3
NANAKULI	\$ 350,000	-	-100.0%	-\$350,000	1	-	-100.0%	-1
WAIANAE	\$ 485,000	\$ 535,000	10.3%	\$50,000	1	1	0.0%	0
Leeward Region	\$ 477,500	\$ 515,000	7.9%	\$37,500	32	20	-37.5%	-12

Single Family Solds - November 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
EWA GEN ALII COURT	-	\$ 565,000	-	-	-	1	-	-
EWA BEACH	\$ 974,944	\$ 628,000	-35.6%	-\$346,944	4	5	25.0%	1
EWA GEN ALII COVE	\$ 560,000	\$ 560,000	0.0%	\$0	1	2	100.0%	1
EWA GEN BREAKERS	\$ 675,000	-	-	-	1	-	-	-
EWA GEN CORTEBELLA	-	\$ 529,750	-	-	-	2	-	-
EWA GEN HALEAKEA	\$ 873,000	\$ 880,000	0.8%	\$7,000	1	1	0.0%	0
EWA GEN KULA LEI	-	\$ 674,000	-	-	-	1	-	-
EWA GEN LAULANI-TRADES	\$ 630,000	\$ 655,000	4.0%	\$25,000	2	1	-50.0%	-1
EWA GEN LAULANI-TIDES	-	\$ 615,000	-	-	-	3	-	-
EWA GEN LOMBARD WAY	\$ 490,000	\$ 490,000	0.0%	\$0	3	1	-66.7%	-2
EWA GEN LAS BRISAS	-	\$ 595,000	-	-	-	1	-	-
EWA GEN LATITUDES	\$ 723,000	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 577,500	\$ 590,000	2.2%	\$12,500	2	2	0.0%	0
EWA GEN PRESCOTT	\$ 732,500	\$ 712,000	-2.8%	-\$20,500	2	4	100.0%	2
EWA GEN PARKSIDE	\$ 640,000	\$ 699,000	9.2%	\$59,000	1	1	0.0%	0
EWA GEN SANDALWOOD	\$ 750,000	-	-	-	2	-	-	-
EWA GEN SEA BREEZE	\$ 607,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 621,000	\$ 585,000	-5.8%	-\$36,000	3	1	-66.7%	-2
EWA GEN SONOMA	\$ 781,500	-	-	-	2	-	-	-
EWA GEN SUMMERHILL	\$ 629,900	\$ 698,000	10.8%	\$68,100	1	1	0.0%	0
EWA GEN SUN TERRA	-	\$ 660,000	-	-	-	1	-	-
EWA GEN SUN TERRA ON THE PARK	\$ 645,000	\$ 607,500	-5.8%	-\$37,500	1	2	100.0%	1
EWA GEN SUN TERRA SOUTH	\$ 640,000	\$ 625,000	-2.3%	-\$15,000	1	1	0.0%	0
EWA GEN TIBURON	\$ 600,000	\$ 610,000	1.7%	\$10,000	1	1	0.0%	0
EWA GEN TUSCANY II	\$ 640,000	-	-	-	1	-	-	-
EWA GEN WOODBRIDGE	\$ 745,813	\$ 903,500	21.1%	\$157,687	2	2	0.0%	0
EWA VILLAGES	\$ 650,000	\$ 590,000	-9.2%	-\$60,000	3	1	-66.7%	-2
HOAKALEI-KA MAKANA	\$ 799,000	\$ 775,000	-3.0%	-\$24,000	9	3	-66.7%	-6
HOAKALEI-KIPUKA	\$ 750,000	-	-	-	1	-	-	-
HOAKALEI-KUAPAPA	\$ 739,000	\$ 827,500	12.0%	\$88,500	1	2	100.0%	1
HUELANI	\$ 620,000	-	-	-	1	-	-	-
KANEHILI	-	\$ 525,000	-	-	-	1	-	-
KAPOLEI KNOLLS	\$ 847,000	\$ 885,000	4.5%	\$38,000	1	1	0.0%	0
KAPOLEI-AELOA	\$ 772,000	-	-	-	1	-	-	-
KAPOLEI-IWALANI	\$ 630,000	\$ 700,000	11.1%	\$70,000	2	2	0.0%	0
KAPOLEI-KAI	-	\$ 650,000	-	-	-	1	-	-
KAPOLEI-KAWENA AT MEHANA	\$ 715,000	-	-	-	1	-	-	-
KAPOLEI-MALANAI	\$ 885,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-AWAKEA	-	\$ 699,000	-	-	-	1	-	-
KAPOLEI-MEHANA-KUKUNA	\$ 705,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-LA HIKI	\$ 690,000	-	-	-	3	-	-	-
KAPOLEI-MEHANA-OLINO	\$ 730,000	-	-	-	1	-	-	-
KO OLINA	\$ 1,300,000	-	-	-	1	-	-	-
LEEWARD ESTATED	-	\$ 648,000	-	-	-	1	-	-
NANAKAI GARDENS	-	\$ 905,000	-	-	-	1	-	-
OCEAN POINTE	\$ 705,000	\$ 782,500	11.0%	\$77,500	18	8	-55.6%	-10
WESTLOCH ESTATES	-	\$ 700,000	-	-	-	1	-	-
WESTLOCH FAIRWAY	\$ 763,500	-	-	-	2	-	-	-
Ewa Plain Region	\$ 700,000	\$ 682,000	-2.6%	-\$18,000	80	58	-27.5%	-22
Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-HIGHLANDS	-	\$ 710,000	-	-	-	1	-	-
MAKAKILO-HIGHPOINTE	-	\$ 689,850	-	-	-	1	-	-
MAKAKILO-KAHIWELO	\$ 857,000	\$ 907,500	5.9%	\$50,500	4	2	-50.0%	-2
MAKAKILO-WEST HILLS	-	\$ 795,000	-	-	-	1	-	-
MAKAKILO-STARSEDGE	\$ 785,000	-	-	-	1	-	-	-
MAKAKILO-WAI KALOI	-	\$ 940,000	-	-	-	1	-	-
MAKAKILO-UPPER	\$ 670,750	\$ 699,000	4.2%	\$28,250	2	3	50.0%	1
MAKAKILO-LOWER	\$ 627,500	\$ 600,000	-4.4%	-\$27,500	2	3	50.0%	1
Makakilo Region	\$ 785,000	\$ 704,500	-10.3%	-\$80,500	9	12	33.3%	3

Single Family Solds - November 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	\$ 1,075,000	\$ 1,300,000	20.9%	\$225,000	1	1	0.0%	0
BEACHSIDE	\$ 2,812,500	\$ 3,332,000	18.5%	\$519,500	2	2	0.0%	0
COCONUT GROVE	\$ 695,000	\$ 875,000	25.9%	\$180,000	5	1	-80.0%	-4
ENCHANTED LAKE	\$ 1,150,000	\$ 1,100,000	-4.3%	-\$50,000	5	3	-40.0%	-2
HILLCREST	-	\$ 1,075,000	-	-	-	1	-	-
KAILUA BLUFFS	-	\$ 1,295,000	-	-	-	1	-	-
KAILUA ESTATES	-	\$ 1,850,000	-	-	-	1	-	-
KAIMALINO	\$ 1,625,000	-	-	-	1	-	-	-
KALAMA TRACT	\$ 1,293,500	-	-	-	2	-	-	-
KEOLU HILLS	\$ 1,039,500	\$ 858,000	-17.5%	-\$181,500	2	5	150.0%	3
KOOLAUPOKO	-	\$ 1,200,000	-	-	-	3	-	-
KUKANONO	-	\$ 948,000	-	-	-	1	-	-
POHAKUPU	\$ 1,102,000	-	-	-	1	-	-	-
LANIKAI	\$ 2,650,000	\$ 3,625,000	36.8%	\$975,000	1	3	200.0%	2
MAUNAWILI	\$ 1,025,000	\$ 901,000	-12.1%	-\$124,000	2	1	-50.0%	-1
WAIMANALO	\$ 772,000	\$ 550,000	-28.8%	-\$222,000	2	2	0.0%	0
Kailua Region	\$ 1,100,000	\$ 1,155,000	5.0%	\$55,000	24	25	4.2%	1
Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA HEIGHTS	\$ 780,000	\$ 797,500	2.2%	\$17,500	5	2	-60.0%	-3
FOSTER VILLAGE	\$ 848,500	\$ 1,270,000	49.7%	\$421,500	2	1	-50.0%	-1
HALAWA	-	\$ 707,500	-	-	-	2	-	-
MOMILANI	-	\$ 650,000	-	-	-	1	-	-
NEWTOWN	-	\$ 950,000	-	-	-	1	-	-
PACIFIC PALISADES	\$ 720,000	\$ 638,025	-11.4%	-\$81,975	2	2	0.0%	0
PEARL CITY-UPPER	\$ 766,500	\$ 810,000	5.7%	\$43,500	4	3	-25.0%	-1
ROYAL SUMMIT	-	\$ 1,175,000	-	-	-	1	-	-
WAIU	\$ 685,000	\$ 700,000	2.2%	\$15,000	1	1	0.0%	0
WAIMALU	\$ 685,000	\$ 650,000	-5.1%	-\$35,000	1	3	200.0%	2
Pearl City Region	\$ 770,000	\$ 775,000	0.6%	\$5,000	15	17	13.3%	2
Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AHUIMANU AREA	\$ 795,000	\$ 665,000	-16.4%	-\$130,000	1	1	0.0%	0
ALII SHORES	-	\$ 1,012,800	-	-	-	1	-	-
AHUIMANU HILLS	\$ 947,000	-	-	-	1	-	-	-
BAY VIEW ESTATES	\$ 1,050,000	-	-	-	1	-	-	-
BAY VIEW GARDEN	\$ 699,000	-	-	-	1	-	-	-
CLUB VIEW ESTATE	\$ 785,625	\$ 795,000	1.2%	\$9,375	2	2	0.0%	0
CROWN TERRACE	\$ 893,500	\$ 859,950	-3.8%	-\$33,550	2	2	0.0%	0
HAIKU PARK	-	\$ 1,375,000	-	-	-	1	-	-
HAIKU PLANTATION	\$ 1,450,000	\$ 1,700,000	17.2%	\$250,000	1	1	0.0%	0
HAIKU VILLAGE	\$ 970,000	\$ 1,125,000	16.0%	\$155,000	1	1	0.0%	0
HALEKAUWILA	\$ 967,500	-	-	-	1	-	-	-
HAUULA	-	\$ 575,000	-	-	-	2	-	-
KAAAWA	-	\$ 708,589	-	-	-	2	-	-
KAALAEA	\$ 1,510,000	-	-100.0%	-\$1,510,000	1	-	-	-
KAPUNA HALA	\$ 900,000	\$ 775,000	-13.9%	-\$125,000	1	1	0.0%	0
KEAAHALA	-	\$ 772,500	-	-	-	1	-	-
KAHANAHOU	\$ 1,511,081	-	-	-	1	-	-	-
KAM HWY MAKAI	\$ 700,000	-	-	-	1	-	-	-
KEAPUKA	\$ 818,000	\$ 860,000	5.1%	\$42,000	1	1	0.0%	0
LULANI OCEAN	\$ 885,000	-	-	-	2	-	-	-
MAHALANI	\$ 1,600,000	-	-	-	1	-	-	-
MAHINUI	\$ 627,000	-	-	-	2	-	-	-
PIKOILOA	\$ 935,000	\$ 655,000	-29.9%	-\$280,000	1	1	0.0%	0
PUOHALA VILLAGE	\$ 750,000	-	-	-	1	-	-	-
PUNALUU	-	\$ 875,000	-	-	-	1	-	-
WAIHEE	\$ 1,475,000	-	-	-	2	-	-	-
TEMPLE VALLEY	\$ 525,000	-	-	-	1	-	-	-
WOODRIDGE	-	\$ 709,000	-	-	-	1	-	-
Kaneohe Region	\$ 902,500	\$ 799,900	-11.4%	-\$102,600	26	19	-26.9%	-7

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North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HALEIWA	\$ 918,888	\$ 965,000	5.0%	\$46,112	1	2	100.0%	1
KAHUKU	\$ 552,500	\$ 900,000	62.9%	\$347,500	2	1	-50.0%	-1
KAWELA BAY	-	\$ 1,607,500	-	-	-	1	-	-
LAIE	\$ 750,000	\$ 960,000	28.0%	\$210,000	1	1	0.0%	0
MOKULEIA	\$ 830,000	\$ 1,200,000	44.6%	\$370,000	1	1	0.0%	0
PUPUKEA	-	\$ 2,300,000	-	-	-	1	-	-
SUNSET AREA	-	\$ 2,225,000	-	-	-	2	-	-
SUNSET/VELZY	-	\$ 900,000	-	-	-	1	-	-
WAIALUA	\$ 500,000	\$ 794,500	58.9%	\$294,500	1	2	100.0%	1
North Shore Region	\$ 670,000	\$ 987,500	47.4%	\$317,500	6	12	100.0%	6

Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HARBOR VIEW	\$ 505,000	-	-	-	1	-	-	-
ROYAL KUNIA	\$ 706,000	\$ 737,700	4.5%	\$31,700	3	2	-33.3%	-1
ROBINSON HEIGHTS	-	\$ 643,000	-	-	-	1	-	-
VILLAGE PARK	-	\$ 681,000	-	-	-	1	-	-
WAIKELE	\$ 722,000	\$ 787,500	9.1%	\$65,500	3	4	33.3%	1
WAIPAHU-LOWER	\$ 645,000	\$ 600,500	-6.9%	-\$44,500	5	3	-40.0%	-2
WAIPIO GENTRY	-	\$ 580,000	-	-	-	1	-	-
Waipahu Region	\$ 686,500	\$ 697,500	1.6%	\$11,000	12	12	0.0%	0

Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 1,150,000	\$ 850,500	-26.0%	-\$299,500	1	1	0.0%	0
ALIAMANU	\$ 808,000	\$ 605,000	-25.1%	-\$203,000	2	1	-50.0%	-1
DOWSETT	\$ 1,470,000	-	-	-	2	-	-	-
KALIHI-UPPER	-	\$ 1,095,000	-	-	-	1	-	-
KALIHI-LOWER	\$ 780,000	\$ 735,000	-5.8%	-\$45,000	1	3	200.0%	2
KALIHI-UKA	\$ 599,000	\$ 567,500	-5.3%	-\$31,500	1	2	100.0%	1
KALIHI VALLEY	\$ 806,500	\$ 822,500	2.0%	\$16,000	4	4	0.0%	0
KAM HEIGHTS	\$ 380,000	\$ 827,500	117.8%	\$447,500	1	4	300.0%	3
KAPAHULU	\$ 550,000	-	-	-	1	-	-	-
KAPALAMA	\$ 580,000	\$ 715,000	23.3%	\$135,000	1	1	0.0%	0
LILIHA	-	\$ 575,000	-	-	-	3	-	-
MAKIKI HEIGHTS	\$ 2,622,000	\$ 1,100,000	-58.0%	-\$1,522,000	2	1	-50.0%	-1
MANOA AREA	\$ 1,350,000	\$ 1,265,000	-6.3%	-\$85,000	5	7	40.0%	2
MANOA-UPPER	\$ 1,425,000	-	-	-	1	-	-	-
MANOA WOODLAWN	\$ 950,000	\$ 1,160,000	22.1%	\$210,000	4	3	-25.0%	-1
MANOA-LOWER	\$ 1,400,000	-	-	-	1	-	-	-
MOANALUA VALLEY	\$ 850,000	\$ 865,000	1.8%	\$15,000	1	1	0.0%	0
NUUANU LOWER	-	\$ 1,293,000	-	-	-	1	-	-
PACIFIC HEIGHTS	-	\$ 900,000	-	-	-	1	-	-
PUUNUI	-	\$ 899,000	-	-	-	1	-	-
UNIVERSITY	\$ 1,200,000	\$ 1,400,000	16.7%	\$200,000	1	1	0.0%	0
PAUOA VALLEY	-	\$ 799,000	-	-	-	3	-	-
PUNCHBOWL-AREA	\$ 764,500	\$ 600,000	-21.5%	-\$164,500	2	1	-50.0%	-1
SALT LAKE	\$ 919,500	\$ 1,200,000	30.5%	\$280,500	2	3	50.0%	1
Metro Region	\$ 960,000	\$ 865,000	-9.9%	-\$95,000	33	43	30.3%	10

Condo Solds - November 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
LAUNANI VALLEY	\$ 375,250	\$ 376,000	0.2%	\$750	10	7	-30.0%	-3
MILILANI AREA	\$ 474,000	\$ 500,000	5.5%	\$26,000	14	9	-35.7%	-5
MILILANI MAUKA	\$ 457,960	\$ 490,000	7.0%	\$32,040	8	8	0.0%	0
WILIKINA	\$ 247,000	\$ 175,000	-29.1%	-\$72,000	2	1	-50.0%	-1
WHITMORE VILLAGE	\$ 185,000	\$ 197,750	6.9%	\$12,750	3	2	-33.3%	-1
WAIPIO ACRES/WAIKALANI WOOD	\$ 299,000	\$ 287,500	-3.8%	-\$11,500	13	10	-23.1%	-3
Central Region	\$ 385,500	\$ 410,000	6.4%	\$24,500	50	37	-26.0%	-13
Diamond Hd Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
DIAMOND HEAD	\$ 497,500	\$ 510,000	2.5%	\$12,500	10	5	-50.0%	-5
KULIOUOU	-	\$ 630,000	-	-	-	1	-	-
WAIALAE G/C	\$ 300,000	-	-	-	1	-	-	-
WAIALAE NUI VLY	\$ 650,500	-	-	-	2	-	-	-
Diamond Hd Region	\$ 505,000	\$ 520,000	3.0%	\$15,000	13	6	-53.8%	-7
Ewa Plain Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AG/INDL/NAVY	\$ 275,000	\$ 269,000	-2.2%	-\$6,000	2	3	50.0%	1
EWA	\$ 364,000	\$ 375,000	3.0%	\$11,000	10	7	-30.0%	-3
EWA GEN	\$ 408,000	\$ 415,000	1.7%	\$7,000	1	1	0.0%	0
EWA GEN SODA CREEK	\$ 330,000	\$ 349,000	5.8%	\$19,000	1	3	200.0%	2
EWA GEN SUN TERRA ON THE PARK	\$ 321,944	-	-	-	2	-	-	-
HOAKALEI-KA MAKANA	\$ 577,500	\$ 575,000	-0.4%	-\$2,500	2	1	-50.0%	-1
KAPOLEI	\$ 450,000	\$ 420,000	-6.7%	-\$30,000	9	11	22.2%	2
KAPOLEI-MALANAI	\$ 376,000	-	-	-	2	-	-	-
KAPOLEI-MEHANA-AWAKEA	\$ 565,000	\$ 620,000	9.7%	\$55,000	1	1	0.0%	0
KO OLINA	\$ 649,750	\$ 590,000	-9.2%	-\$59,750	10	4	-60.0%	-6
WESTLOCH FAIRWAY	\$ 375,500	-	-	-	1	-	-	-
OCEAN POINTE	\$ 525,000	\$ 540,000	2.9%	\$15,000	10	5	-50.0%	-5
Ewa Plain Region	\$ 513,000	\$ 426,050	-16.9%	-\$86,950	51	36	-29.4%	-15
Hawaii Kai Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
HAAHAIONE-LOWER	\$ 608,000	\$ 560,000	-7.9%	-\$48,000	3	1	-66.7%	-2
KALAMA VALLEY	\$ 740,000	-	-	-	1	-	-	-
MARINER'S VALLEY	-	\$ 640,000	-	-	-	1	-	-
WEST MARINA	\$ 692,000	\$ 740,000	6.9%	\$48,000	6	12	100.0%	6
Hawaii Kai Region	\$ 664,500	\$ 705,400	6.2%	\$40,900	10	14	40.0%	4
Kailua Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIKAHI PARK	\$ 555,000	-	-	-	3	-	-	-
BLUESTONE	\$ 1,090,000	\$ 1,196,500	9.8%	\$106,500	1	1	0.0%	0
COCONUT GROVE	\$ 455,000	\$ 408,000	-10.3%	-\$47,000	1	1	0.0%	0
KAILUA TOWN	\$ 632,500	\$ 532,000	-15.9%	-\$100,500	8	9	12.5%	1
KUKILAKILA	\$ 825,250	-	-	-	2	-	-	-
WAIMANALO	\$ 530,000	-	-	-	1	-	-	-
Kailua Region	\$ 605,000	\$ 532,000	-12.1%	-\$73,000	16	11	-31.3%	-5
Kaneohe Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
COUNTRY CLUB	\$ 210,000	\$ 740,000	252.4%	\$530,000	1	1	0.0%	0
HAIKU PLANTATION	\$ 600,000	-	-	-	3	-	-	-
GOVERNMENT	-	\$ 570,000	-	-	-	1	-	-
HALE KOU	-	\$ 376,000	-	-	-	1	-	-
KAAAWA	\$ 225,000	-	-	-	1	-	-	-
LILIPUNA	\$ 661,000	\$ 631,000	-4.5%	-\$30,000	1	2	100.0%	1
MAHUNUI	-	\$ 492,000	-	-	-	1	-	-
PARKWAY	\$ 535,000	-	-	-	1	-	-	-
PUNALUU	\$ 240,000	\$ 80,000	-66.7%	-\$160,000	3	1	-66.7%	-2
PUUALII	\$ 570,000	\$ 567,500	-0.4%	-\$2,500	2	2	0.0%	0
TEMPLE VALLEY	\$ 591,000	\$ 565,000	-4.4%	-\$26,000	1	3	200.0%	2
WINDWARD ESTATES	\$ 378,500	\$ 396,500	4.8%	\$18,000	2	4	100.0%	2
Kaneohe Region	\$ 535,000	\$ 560,000	4.7%	\$25,000	15	16	6.7%	1

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Leeward Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
WAIANAE	-	\$ 150,000	-	-	-	1	-	-
MAILI	\$ 200,000	\$ 210,000	5.0%	\$10,000	3	3	0.0%	0
MAKAHA	\$ 152,000	\$ 182,000	19.7%	\$30,000	6	7	16.7%	1
Leeward Region	\$ 186,000	\$ 182,000	-2.2%	-\$4,000	9	11	22.2%	2

Makakilo Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 405,000	\$ 403,000	-0.5%	-\$2,000	13	17	30.8%	4
Makakilo Region	\$ 405,000	\$ 403,000	-0.5%	-\$2,000	13	17	30.8%	4

Metro Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
ALA MOANA	\$ 238,000	\$ 295,000	23.9%	\$57,000	13	15	15.4%	2
CHINATOWN	\$ 519,000	\$ 405,000	-22.0%	-\$114,000	5	1	-80.0%	-4
DOWNTOWN	\$ 414,500	\$ 275,000	-33.7%	-\$139,500	12	6	-50.0%	-6
HOLIDAY MART	\$ 320,000	\$ 325,000	1.6%	\$5,000	2	7	250.0%	5
KAKAAKO	\$ 825,000	\$ 770,000	-6.7%	-\$55,000	29	37	27.6%	8
KALIHI AREA	-	\$ 354,500	-	-	-	2	-	-
KALIHI-LOWER	\$ 185,000	\$ 250,000	35.1%	\$65,000	1	1	0.0%	0
KAPAHULU	\$ 490,000	\$ 365,000	-25.5%	-\$125,000	3	1	-66.7%	-2
KAPALAMA	\$ 191,000	-	-	-	4	-	-	-
KAPIOLANI	\$ 483,500	\$ 430,000	-11.1%	-\$53,500	12	7	-41.7%	-5
KUAKINI	-	\$ 400,000	-	-	-	1	-	-
LILIHA	-	\$ 408,000	-	-	-	1	-	-
MAKIKI	\$ 348,000	\$ 425,000	22.1%	\$77,000	3	1	-66.7%	-2
MAKIKI AREA	\$ 365,000	\$ 347,500	-4.8%	-\$17,500	18	14	-22.2%	-4
MCCULLY	\$ 210,000	\$ 315,000	50.0%	\$105,000	9	1	-88.9%	-8
MOIILILI	\$ 366,500	\$ 444,000	21.1%	\$77,500	8	6	-25.0%	-2
NUUANU-LOWER	\$ 557,500	\$ 462,500	-17.0%	-\$95,000	4	2	-50.0%	-2
PAWAA	\$ 305,000	\$ 352,500	15.6%	\$47,500	4	4	0.0%	0
PUNAHOU	\$ 537,500	\$ 499,000	-7.2%	-\$38,500	2	1	-50.0%	-1
PUNCHBOWL AREA	\$ 472,500	\$ 397,000	-16.0%	-\$75,500	6	8	33.3%	2
PUNCHBOWL-LOWER	\$ 305,000	\$ 435,000	42.6%	\$130,000	9	1	-88.9%	-8
SALT LAKE	\$ 368,000	\$ 363,500	-1.2%	-\$4,500	13	18	38.5%	5
WAIKIKI	\$ 382,500	\$ 395,000	3.3%	\$12,500	108	95	-12.0%	-13
Metro Region	\$ 395,000	\$ 422,500	7.0%	\$27,500	265	230	-13.2%	-35

North Shore Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
BEACH PARKS	-	\$ 650,000	-	-	-	1	-	-
KUILIMA	\$ 490,000	\$ 545,000	11.2%	\$55,000	3	3	0.0%	0
LAIE	-	\$ 650,000	-	-	-	1	-	-
MOKULEIA	\$ 469,000	-	-	-	1	-	-	-
WAIALUA	\$ 370,000	\$ 309,500	-16.4%	-\$60,500	1	6	500.0%	5
North Shore Region	\$ 469,000	\$ 392,500	-16.3%	-\$76,500	5	11	120.0%	6

Pearl City Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
AIEA AREA	-	\$ 3,100,000	-	-	-	1	-	-
AIEA HEIGHTS	-	\$ 569,000	-	-	-	1	-	-
HALAWA	\$ 373,500	-	-	-	1	-	-	-
NEWTOWN	\$ 442,500	-	-	-	2	-	-	-
PEARLRIDGE	\$ 299,000	\$ 361,000	20.7%	\$62,000	21	13	-38.1%	-8
PEARL CITY-LOWER	\$ 349,000	-	-	-	1	-	-	-
PEARL CITY-UPPER	\$ 303,000	\$ 270,000	-10.9%	-\$33,000	1	1	0.0%	0
MANANA	\$ 390,000	-	-	-	1	-	-	-
MILITARY	\$ 358,000	\$ 452,500	26.4%	\$94,500	1	2	100.0%	1
NAVY/FEDERAL	-	\$ 310,000	-	-	-	1	-	-
WAIU	\$ 365,000	-	-	-	3	-	-	-
WAIMALU	\$ 259,500	\$ 290,000	11.8%	\$30,500	2	1	-50.0%	-1
WAILUNA	\$ 595,000	-	-	-	1	-	-	-
Pearl City Region	\$ 358,500	\$ 358,000	-0.1%	-\$500	34	20	-41.2%	-14

Condo Solds - November 2018 vs 2017 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2017 Median	2018 Median	+/-	+/-	2017 Sold	2018 Sold	+/-	+/-
WAIKELE	\$ 445,000	\$ 417,500	-6.2%	-\$27,500	4	8	100.0%	4
ROYAL KUNIA	\$ 410,000	-	-	-	3	-	-	-
WAIPAHU-LOWER	\$ 236,250	\$ 256,500	8.6%	\$20,250	4	4	0.0%	0
WAIPIO GENTRY	\$ 362,000	\$ 305,000	-15.7%	-\$57,000	9	8	-11.1%	-1
Waipahu Region	\$ 363,500	\$ 369,500	1.7%	\$6,000	20	20	0.0%	0